

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 32100- CALCIUM CHLORIDE - FLAKE & PELLET (All State Agencies & Political Subdivisions) Classification Code(s): 12
Award Number	:	<u>21694-PF</u> (Replaces Award 21287)
Contract Period	:	July 1, 2009 through June 30, 2010
Bid Opening Date	:	April 21, 2009
Date of Issue	:	June 3, 2009
Specification Reference	:	As Incorporated In The Invitation For Bids
Contractor Information	:	Appears on Pages 2 and 3 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Karol Garrison Title : Purchasing Officer Phone : 518-486-1564 Fax : 518-474-8676 E-mail : karol.garrison@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.

Description

Calcium Chloride Flake/Pellet is a grade of hydrous calcium chloride which is used for two purposes:

1. Road Uses - binding unpaved surfaces to control dust; snow and ice control on sidewalks and paved highways
2. Refrigeration Uses - Formation of refrigeration mediums

It is delivered in moisture proof 50 lb. bags.

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64618 SB	A.M.A. JANITORIAL SUPPLIES, INC. 701 Woodward Avenue Ridgewood, NY 11385	718/821-4700 Asher Shapiro Fax: 718/366-6535 Email: ushimshapi@aol.com	113467344
PC64619 SB	A-TARGET SALES CORP. 701 Woodward Avenue Ridgewood, NY 11385	718/366-2847 Alex Kopelowitz Fax: 718/679-9562 Email: zakinc@aol.com	201495652
PC64620 SB	CITY BAGS WHOLESALERS, INC. 826 Rockaway Parkway Brooklyn, NY 11236	866/544-2247 718/649-2677 Gerry Kourkoumelis Fax: 718/498-5531 Email: Gerasi13@yahoo.com Offers Electronic Access Ordering Accepts Procurement Card for Orders up to \$15,000	113577753
PC64621 SB	COMPLETE PACKAGING & SHIPPING SUPPLIES, INC. 83 Bennington Avenue Freeport, NY 11520	800/269-7872 516/546-2100 Ext. 102 Jeffrey Berkowitz Fax: 516/546-0717 Email: jeffreyb@completepackage.com Accepts Procurement Card for Orders up to \$15,000	133590108
PC64622 SB	DART SEASONAL PRODUCTS, INC. 2 Basile Ct. Woodmere, NY 11598	516/569-7669, Ext. 202 Barry Wachsler Fax: 516/569-3270 Email: barry@dartsp.com Web Site: www.dartsp.com Catalog Available on Internet Accepts NYS Procurement Card for Orders up to \$15,000	133726525
PC64623	F-DIMENSIONS, LLC 12100 W. Center Road #602 Omaha, NE 68144	402/291-1985 Henry Luo Fax: 866/543-8826 Email: HenryL@FDimensions.com 1% Cash Discount for Payment within 15 Days of Delivery or Receipt of Voucher Accepts NYS Procurement Card for Orders up to \$15,000	141996898

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC64624	FLOR-DRI SUPPLY CO., INC. 5450 W. Jefferson Ave. Detroit, MI 48209	800/356-7374, Ext. 103 313/843-6460, Ext. 103 Deanna Parker Fax: 313/843-8948 Email: deannaparker@flordrisupply.com Web Site: www.flordrisupply.com Catalog Available on Internet	382355040
PC64625	INNOVATIVE MUNICIPAL PRODUCTS (US) INC. D/B/A/ IMUS INC. PO Box 712 Niagara Falls, NY 14302	800/387-5777 585/765-1046 or 315/339-6496 Dave Cook or Jon Veeder Fax : 905/683-9444 Email : dcook@innovativecompany.com jveeder@innovativecompany.com Web Site : www.innovativecompany.com	510375765
PC64626	SCOTWOOD INDUSTRIES, INC. 12980 Metcalf Ave. Suite 240 Overland Park, KS 66213	800/844-2022 913/851-3500 Rick Belzer Fax : 913/851-3377 Email: rbelzer@scotwoodindustries.com Web Site : www.scotwoodindustries.com Catalog Available on Internet Offers Electronic Access Ordering Accepts Procurement Card for Orders up to \$15,000	480902272
PC64627 SB	SLACK CHEMICAL CO. INC. 465 So. Clinton Street Carthage, NY 13619	315/493-0430 Order Department Fax: 315/493-3931 Email: slack@slackchem.com Accepts Procurement Card for Orders up to \$15,000	150503203

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters **SB** listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters **MBE** and **WBE** indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

DEBRIEFING:

Contractors and bidders are accorded fair and equal treatment with respect to the opportunity for debriefing. OGS shall, upon request, provide a debriefing to any bidder or awarded contractor that responded to the IFB or RFP regarding the reason that the proposal or bid submitted by the unsuccessful bidder was not selected for a contract award. The post award debriefing should be requested by the bidder or awarded contractor within thirty days of posting of the contract award on the OGS website.

PSG's DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us).

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

PRICE:

Price includes all customs duties and charges and is net, per ton, FOB destination any point in New York State as designated by the ordering agency within the respective zone (tailgate delivery).

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

MINIMUM ORDER:

Minimum order shall be truckload delivery as indicated herein.

PRICE REDUCTIONS:

Contractors shall be permitted to reduce their pricing any time during the contract term. In addition, contractors may choose to offer lower prices in specific instances or for particular projects. Contractors may do so through the agencies use of the "Quick Quote" procedure (see below).

QUICK QUOTE/PRICE CALCULATION: (Form on Page 19)

During the course of the award, agencies may wish to try to obtain lower prices and contractors may wish to lower their contract price for various reasons, i.e., excess supply, slow business etc. Each quick quote situation is unique and the price is firm for that particular project only.

The use of the quick quote format is optional. Agencies may simply use the contract prices to fill out the price calculation worksheet to determine who has the lowest price.

If an agency wishes to try to obtain better pricing they must send a quick quote form to the contractors within proximity of the project. If bid security is an issue, the agency can require bids to be sealed and opened publicly.

Agencies are to accept the lowest bid meeting their specific need. There are no negotiations permitted following this "Quick Quote" bid and prices cannot be changed once offered. Failure to adhere to all quick quote procedures may cause any non-state agency to lose the privilege of using State contracts. If for some reason the lowest bid is not taken, the agency must prepare detailed documentation explaining the action taken (i.e., the low contractor could not provide the product in the time frame required). This explanation along with the worksheets must be made a part of the record. State Agencies are required to send copies of all worksheets along with the purchase order to the Office of the State Comptroller.

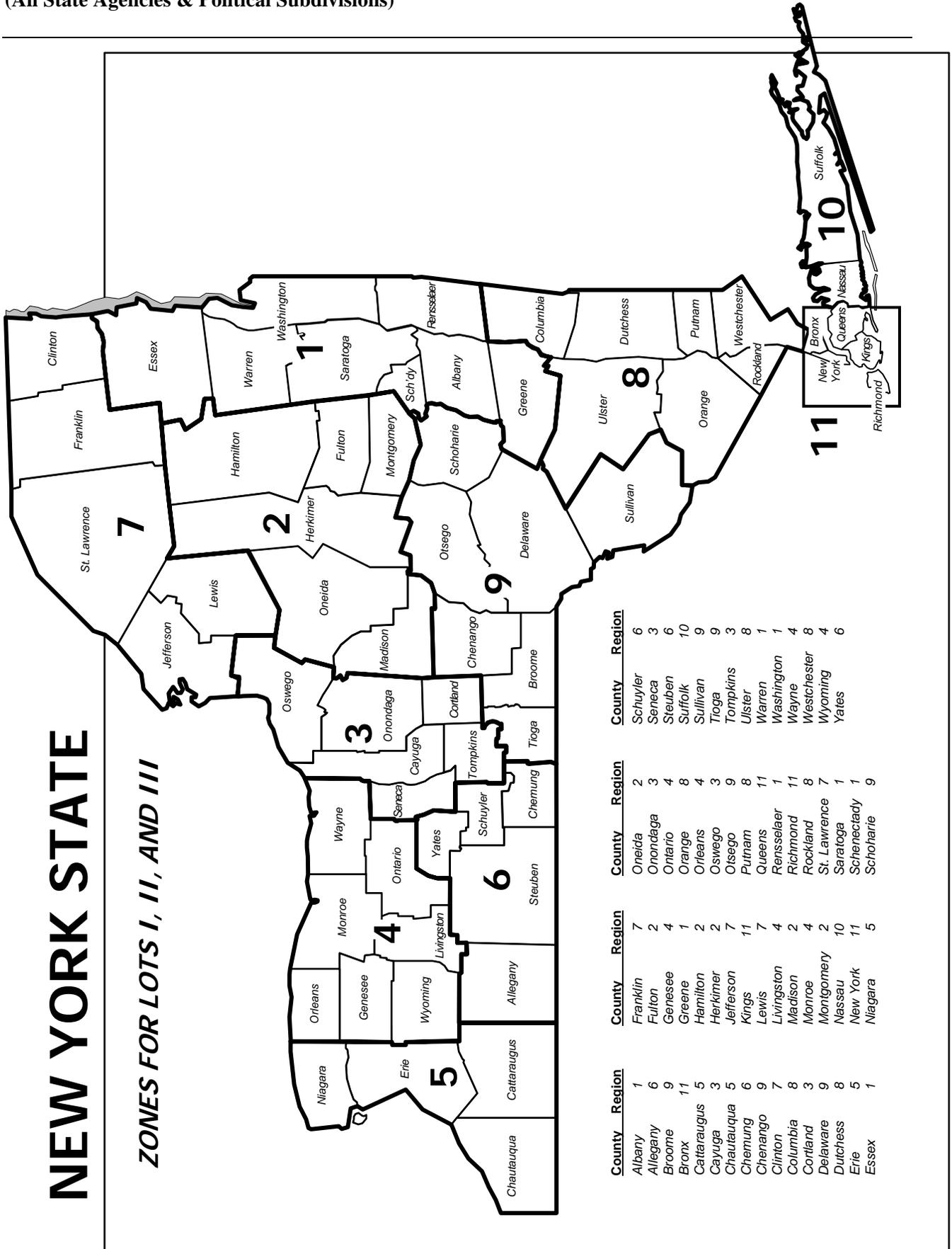
Contractors are not required to lower prices when they receive a quick quote. They may quote their contract price. However, at no time, may a price be quoted that is higher than their contract price. Any awarded price can be lowered by the contractor during the quick quote process.

ZONES:

Zones are grouped by Counties as indicated below:

1	2	3	4	5
Albany Essex Greene Rensselaer Schenectady Warren Washington	Fulton Hamilton Herkimer Madison Montgomery Oneida	Cayuga Cortland Onondaga Oswego Seneca Tompkins	Genesee Livingston Monroe Ontario Orleans Wayne Wyoming	Cattaraugus Chautauqua Erie Niagara

6	7	8	9	10	11
Allegany Chemung Schuyler Steuben Yates	Clinton Franklin Jefferson Lewis St. Lawrence	Columbia Dutchess Orange Putnam Rockland Ulster Westchester	Broome Chenango Delaware Otsego Schoharie Sullivan Tioga	Nassau Suffolk	Bronx Kings Queens New York Richmond



NEW YORK STATE

ZONES FOR LOTS I, II, AND III

County	Region	County	Region	County	Region	County	Region
Albany	1	Franklin	7	Oneida	2	Schuyler	6
Allegany	6	Fulton	2	Onondaga	3	Seneca	3
Broome	9	Genesee	4	Ontario	4	Steuben	6
Bronx	11	Greene	1	Orange	8	Suffolk	10
Cattaraugus	5	Hamilton	2	Orleans	4	Sullivan	9
Cattaraugus	3	Herkimer	2	Oswego	3	Tioga	9
Chautauqua	5	Livingston	7	Otsego	9	Tompkins	3
Chemung	6	Monroe	11	Putnam	8	Ulster	8
Chemung	9	Kings	7	Queens	11	Warren	1
Chenango	7	Lewis	4	Rensselaer	1	Washington	1
Clinton	8	Livingston	4	Richmond	11	Wayne	4
Columbia	8	Madison	2	Rockland	8	Westchester	8
Cortland	3	Monroe	4	St. Lawrence	7	Wyoming	4
Delaware	9	Montgomery	2	Saratoga	1	Yates	6
Dutchess	8	Nassau	10	Schenectady	1		
Erie	5	New York	11	Schoharie	9		
Essex	1	Niagara	5				

CONTRACT USAGE/CHOICE OF PRODUCTS:

It is the purpose and intent of this award to make available to end users a variety of calcium chloride products representative of those available in the marketplace and suitable for their intended use.

Products available under this award are required to meet the performance/specification requirements as detailed herein.

LOT 1 - CALCIUM CHLORIDE FLAKE HAS A MINIMUM OF 77-82% CALCIUM CHLORIDE

LOT 2 - CALCIUM CHLORIDE FLAKE HAS A MINIMUM OF 83% CALCIUM CHLORIDE

LOT 3 - CALCIUM CHLORIDE PELLET HAS A MINIMUM OF 90% CALCIUM CHLORIDE

All things being equal, higher Calcium Chloride content might be anticipated to allow usage of less product for an equivalent result. However, other factors (relating to actual use conditions) may be expected to have an impact on the ice melting process. That being the case, experience with the various products will provide the best guidance regarding performance in the field. It is incumbent on the users of these materials to attempt to select a cost effective product that best suits the circumstances of usage anticipated.

The vendors of these materials are a valuable resource of technical assistance and information regarding the products they offer. End users of this award are strongly encourage the contact the various vendors of these materials and request technical advice and information to aid in the selection of appropriate product, proper usage of that product and/or resolution of any problems encountered during usage.

LOT 1 - CALCIUM CHLORIDE FLAKE - 77-82% CALCIUM CHLORIDE:

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MINIMUM TRUCKLOAD POUNDS	DAYS TO MAKE DELIVERY	MANUFACTURER
Scotwood Industries, Inc.	1	50	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	1	50	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	1	50	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	2	25	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	2	25	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	2	25	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	3	25	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	3	25	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	3	25	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	4	25	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	4	25	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	4	25	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	5	25	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	5	25	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	5	25	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	6	25	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	6	25	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	6	25	AP	44,800	2	Dart Seasonal

LOT 1 - CALCIUM CHLORIDE FLAKE - 77-82% CALCIUM CHLORIDE: (Cont'd)

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MINIMUM TRUCKLOAD POUNDS	DAYS TO MAKE DELIVERY	MANUFACTURER
Scotwood Industries, Inc.	7	25	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	7	25	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	7	25	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	8	100	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	8	100	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	8	100	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	9	38	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	9	38	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	9	38	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	10	75	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	10	75	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	10	75	AP	44,800	2	Dart Seasonal
Scotwood Industries, Inc.	11	60	\$373.00	43,200	3-5	TianjinQingyuan International Trading Co.
F-Dimensions LLC	11	60	\$445.00	42,000	45	Shandong Haicheng Chemical Co.
Dart Seasonal Products Inc.	11	60	AP	44,800	2	Dart Seasonal

AP = Award Pending

END OF LOT 1

LOT 2 - CALCIUM CHLORIDE FLAKE - 83% MINIMUM CALCIUM CHLORIDE:

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANU-FACTURER
Flor-Dri Supply Co. Inc.	1	50	\$357.00	44,800	7	DOW
City Bags Wholesalers Inc.	1	50	\$369.00	44,800	7-10	DOW
IMUS, Inc.	1	50	\$401.14	44,800	5-7	DOW
Slack Chemical Co., Inc.	1	50	\$407.48	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	1	50	\$408.08	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	1	50	\$462.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	1	50	\$542.00	44,800	4	DOW
A-Target Sales Corp.	1	50	AP	44,800	5	DOW
Dart Seasonal Products Inc.	1	50	AP	44,800	2	Dart Seasonal
Flor-Dri Supply Co. Inc.	2	25	\$357.00	44,800	7	DOW
City Bags Wholesalers Inc.	2	25	\$369.00	44,800	7-10	DOW
IMUS, Inc.	2	25	\$401.14	44,800	5-7	DOW
Slack Chemical Co., Inc.	2	25	\$407.48	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	2	25	\$412.47	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	2	25	\$460.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	2	25	\$542.00	44,800	4	DOW
A-Target Sales Corp.	2	25	AP	44,800	5	DOW
Dart Seasonal Products Inc.	2	25	AP	44,800	2	Dart Seasonal
Flor-Dri Supply Co. Inc.	3	25	\$357.00	44,800	7	DOW
City Bags Wholesalers Inc.	3	25	\$369.00	44,800	7-10	DOW
IMUS, Inc.	3	25	\$401.14	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	3	25	\$405.89	42,500	3-5	DOW/Milazzo
Slack Chemical Co., Inc.	3	25	\$407.48	42,000	1-2	DOW
F-Dimensions LLC	3	25	\$448.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	3	25	\$542.00	44,800	4	DOW
A-Target Sales Corp.	3	25	AP	44,800	5	DOW
Dart Seasonal Products Inc.	3	25	AP	44,800	2	Dart Seasonal

AP = Award Pending

LOT 2 - CALCIUM CHLORIDE FLAKE - 83% MINIMUM CALCIUM CHLORIDE: (Cont'd)

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANUFACTURER
Flor-Dri Supply Co. Inc.	4	25	\$357.00	44,800	7	DOW
City Bags Wholesalers Inc.	4	25	\$380.00	44,800	7-10	DOW
IMUS, Inc.	4	25	\$401.14	44,800	5-7	DOW
Slack Chemical Co., Inc.	4	25	\$407.48	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	4	25	\$408.08	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	4	25	\$448.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	4	25	\$542.00	44,800	4	DOW
A-Target Sales Corp.	4	25	AP	44,800	5	DOW
Dart Seasonal Products Inc.	4	25	AP	44,800	2	Dart Seasonal
Flor-Dri Supply Co. Inc.	5	25	\$353.00	44,800	7	DOW
City Bags Wholesalers Inc.	5	25	\$380.00	44,800	7-10	DOW
IMUS, Inc.	5	25	\$401.14	44,800	5-7	DOW
Slack Chemical Co., Inc.	5	25	\$407.48	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	5	25	\$408.08	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	5	25	\$448.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	5	25	\$542.00	44,800	4	DOW
A-Target Sales Corp.	5	25	AP	44,800	5	DOW
Dart Seasonal Products Inc.	5	25	AP	44,800	2	Dart Seasonal
Flor-Dri Supply Co. Inc.	6	25	\$353.00	44,800	7	DOW
City Bags Wholesalers Inc.	6	25	\$369.00	44,800	7-10	DOW
IMUS, Inc.	6	25	\$401.14	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	6	25	\$405.89	42,500	3-5	DOW/Milazzo
Slack Chemical Co., Inc.	6	25	\$407.48	42,000	1-2	DOW
F-Dimensions LLC	6	25	\$448.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	6	25	\$542.00	44,800	4	DOW
A-Target Sales Corp.	6	25	AP	44,800	5	DOW
Dart Seasonal Products Inc.	6	25	AP	44,800	2	Dart Seasonal

AP = Award Pending

LOT 2 - CALCIUM CHLORIDE FLAKE - 83% MINIMUM CALCIUM CHLORIDE: (Cont'd)

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANU-FACTURER
Flor-Dri Supply Co. Inc.	7	25	\$353.00	44,800	7	DOW
IMUS, Inc.	7	25	\$401.14	44,800	5-7	DOW
Slack Chemical Co., Inc.	7	25	\$407.48	42,000	1-2	DOW
City Bags Wholesalers Inc.	7	25	\$415.00	44,800	7-10	DOW
Complete Packaging and Shipping Supplies, Inc.	7	25	\$421.25	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	7	25	\$455.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	7	25	\$542.00	44,800	4	DOW
A-Target Sales Corp.	7	25	\$550.00	44,800	5	DOW
Dart Seasonal Products Inc.	7	25	AP	44,800	2	Dart Seasonal
Flor-Dri Supply Co. Inc.	8	100	\$356.00	44,800	7	DOW
City Bags Wholesalers Inc.	8	100	\$399.00	44,800	7-10	DOW
IMUS, Inc.	8	100	\$401.14	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	8	100	\$401.50	42,500	3-5	DOW/Milazzo
Slack Chemical Co., Inc.	8	100	\$407.48	42,000	1-2	DOW
F-Dimensions LLC	8	100	\$462.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	8	100	\$542.00	44,800	4	DOW
A-Target Sales Corp.	8	100	AP	44,800	5	DOW
Dart Seasonal Products Inc.	8	100	AP	44,800	2	Dart Seasonal
Flor-Dri Supply Co. Inc.	9	37	\$353.00	44,800	7	DOW
City Bags Wholesalers Inc.	9	37	\$369.00	44,800	7-10	DOW
IMUS, Inc.	9	37	\$401.14	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	9	37	\$405.89	42,500	3-5	DOW/Milazzo
Slack Chemical Co., Inc.	9	37	\$407.48	42,000	1-2	DOW
F-Dimensions LLC	9	37	\$460.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	9	37	\$542.00	44,800	4	DOW
A-Target Sales Corp.	9	37	AP	44,800	5	DOW
Dart Seasonal Products Inc.	9	37	AP	44,800	2	Dart Seasonal

AP = Award Pending

LOT 2 - CALCIUM CHLORIDE FLAKE - 83% MINIMUM CALCIUM CHLORIDE: (Cont'd)

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANU-FACTURER
Flor-Dri Supply Co. Inc.	10	75	\$367.00	44,800	7	DOW
City Bags Wholesalers Inc.	10	75	\$369.00	44,800	7-10	DOW
IMUS, Inc.	10	75	\$411.36	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	10	75	\$414.67	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	10	75	\$492.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	10	75	\$542.00	44,800	4	DOW
A-Target Sales Corp.	10	75	\$550.00	44,800	5	DOW
Dart Seasonal Products Inc.	10	75	AP	44,800	2	Dart Seasonal
Flor-Dri Supply Co. Inc.	11	60	\$362.00	44,800	7	DOW
IMUS, Inc.	11	60	\$411.36	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	11	60	\$412.47	42,500	3-5	DOW/Milazzo
City Bags Wholesalers Inc.	11	60	\$430.00	44,800	7-10	DOW
F-Dimensions LLC	11	60	\$492.50	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	11	60	\$542.00	44,800	4	DOW
A-Target Sales Corp.	11	60	\$550.00	44,800	5	DOW
Dart Seasonal Products Inc.	11	60	AP	44,800	2	Dart Seasonal

AP = Award Pending

END OF LOT 2

LOT 3 - CALCIUM CHLORIDE PELLET - MINIMUM 90% CALCIUM CHLORIDE:

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANU-FACTURER
Flor-Dri Supply Co. Inc.	1	50	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	1	50	\$426.00	45,000	3-5	Vitro Chemical
City Bags Wholesalers Inc.	1	50	\$430.00	44,800	7-10	DOW
IMUS, Inc.	1	50	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	1	50	\$448.39	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	1	50	\$493.65	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	1	50	\$513.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	1	50	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	1	50	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	1	50	AP	44,800	5	DOW
Flor-Dri Supply Co. Inc.	2	25	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	2	25	\$426.00	45,000	3-5	Vitro Chemical
City Bags Wholesalers Inc.	2	25	\$430.00	44,800	7-10	DOW
IMUS, Inc.	2	25	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	2	25	\$448.39	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	2	25	\$498.04	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	2	25	\$511.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	2	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	2	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	2	25	AP	44,800	5	DOW
Flor-Dri Supply Co. Inc.	3	25	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	3	25	\$426.00	45,000	3-5	Vitro Chemical
City Bags Wholesalers Inc.	3	25	\$430.00	44,800	7-10	DOW
IMUS, Inc.	3	25	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	3	25	\$448.39	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	3	25	\$495.84	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	3	25	\$499.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	3	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	3	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	3	25	AP	44,800	5	DOW

AP = Award Pending

LOT 3 - CALCIUM CHLORIDE PELLET - MINIMUM 90% CALCIUM CHLORIDE: (Cont'd)

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANUFACTURER
Flor-Dri Supply Co. Inc.	4	70	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	4	70	\$426.00	45,000	3-5	Vitro Chemical
City Bags Wholesalers Inc.	4	70	\$440.00	44,800	7-10	DOW
IMUS, Inc.	4	70	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	4	70	\$448.39	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	4	70	\$495.84	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	4	70	\$499.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	4	70	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	4	70	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	4	70	AP	44,800	5	DOW
Flor-Dri Supply Co. Inc.	5	25	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	5	25	\$426.00	45,000	3-5	Vitro Chemical
IMUS, Inc.	5	25	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	5	25	\$448.39	42,000	1-2	DOW
City Bags Wholesalers Inc.	5	25	\$450.00	44,800	7-10	DOW
F-Dimensions LLC	5	25	\$499.00	42,000	5-7	Cal-Chlor
Complete Packaging and Shipping Supplies, Inc.	5	25	\$500.23	42,500	3-5	DOW/Milazzo
AMA Janitorial Supplies	5	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	5	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	5	25	AP	44,800	5	DOW
Flor-Dri Supply Co. Inc.	6	25	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	6	25	\$426.00	45,000	3-5	Vitro Chemical
City Bags Wholesalers Inc.	6	25	\$440.00	44,800	7-10	DOW
IMUS, Inc.	6	25	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	6	25	\$448.39	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	6	25	\$495.84	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	6	25	\$499.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	6	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	6	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	6	25	AP	44,800	5	DOW

AP = Award Pending

LOT 3 - CALCIUM CHLORIDE PELLET - MINIMUM 90% CALCIUM CHLORIDE: (Cont'd)

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANUFACTURER
Flor-Dri Supply Co. Inc.	7	25	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	7	25	\$426.00	45,000	3-5	Vitro Chemical
IMUS, Inc.	7	25	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	7	25	\$448.39	42,000	1-2	DOW
City Bags Wholesalers Inc.	7	25	\$490.00	44,800	7-10	DOW
Complete Packaging and Shipping Supplies, Inc.	7	25	\$505.08	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	7	25	\$506.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	7	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	7	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	7	25	\$594.00	44,800	5	DOW
Flor-Dri Supply Co. Inc.	8	25	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	8	25	\$426.00	45,000	3-5	Vitro Chemical
IMUS, Inc.	8	25	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	8	25	\$448.39	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	8	25	\$493.65	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	8	25	\$513.00	42,000	5-7	Cal-Chlor
City Bags Wholesalers Inc.	8	25	\$540.00	44,800	7-10	DOW
AMA Janitorial Supplies	8	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	8	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	8	25	\$594.00	44,800	5	DOW
Flor-Dri Supply Co. Inc.	9	25	\$400.00	44,800	7	DOW
Scotwood Industries, Inc.	9	25	\$426.00	45,000	3-5	Vitro Chemical
City Bags Wholesalers Inc.	9	25	\$430.00	44,800	7-10	DOW
IMUS, Inc.	9	25	\$447.73	44,800	5-7	DOW
Slack Chemical Co., Inc.	9	25	\$448.39	42,000	1-2	DOW
Complete Packaging and Shipping Supplies, Inc.	9	25	\$493.65	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	9	25	\$511.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	9	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	9	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	9	25	AP	44,800	5	DOW

AP = Award Pending

LOT 3 - CALCIUM CHLORIDE PELLET - MINIMUM 90% CALCIUM CHLORIDE: (Cont'd)

CONTRACTOR	ZONE	EST. QTY (TONS)	DELIVERED PRICE PER TON	MIN. TRUCK-LOAD POUNDS	DAYS TO MAKE DELIVERY	MANU-FACTURER
City Bags Wholesalers Inc.	10	25	\$430.00	44,800	7-10	DOW
Flor-Dri Supply Co. Inc.	10	25	\$430.00	44,800	7	DOW
Scotwood Industries, Inc.	10	25	\$455.00	45,000	3-5	Vitro Chemical
IMUS, Inc.	10	25	\$457.95	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	10	25	\$493.65	42,500	3-5	DOW/Milazzo
F-Dimensions LLC	10	25	\$543.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	10	25	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	10	25	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	10	25	\$594.00	44,800	5	DOW
Flor-Dri Supply Co. Inc.	11	120	\$420.00	44,800	7	DOW
Scotwood Industries, Inc.	11	120	\$445.00	45,000	3-5	Vitro Chemical
IMUS, Inc.	11	120	\$457.95	44,800	5-7	DOW
Complete Packaging and Shipping Supplies, Inc.	11	120	\$498.04	42,500	3-5	DOW/Milazzo
City Bags Wholesalers Inc.	11	120	\$537.00	44,800	7-10	DOW
F-Dimensions LLC	11	120	\$543.00	42,000	5-7	Cal-Chlor
AMA Janitorial Supplies	11	120	\$586.00	44,800	4	DOW
Dart Seasonal Products Inc.	11	120	\$588.00	44,800	2	Dart Seasonal
A-Target Sales Corp.	11	120	\$594.00	44,800	5	DOW

AP = Award Pending

END OF LOT 3

PERSON RESPONSIBLE FOR EXPEDITING NEW YORK STATE CONTRACT ORDERS:				
CONTRACTOR	CONTACT	PHONE #	TOLL FREE#	FAX #
AMA Janitorial Supplies	Asher Shapiro	718-821-4700	NA	718-366-6535
A-Target Sales	Alexander Kopelowitz	718-366-2847	NA	718-679-9562
City Bag Wholesalers	Gerry Kourkoumelis	718-649-2677	866-544-2247	718-498-5531
Complete Packaging & Shipping	Jeffrey Berkowitz	516-546-2100 Ext. 102	800-269-7872	516-546-0717
Dart Seasonal Products	Barry Wachsler	516-569-7669	NA	516-569-3270
F-Dimensions	Hongrui Henry Luo	402-291-1985	NA	866-543-8826
Flor-Dri Supply Co.	Deanna Parker	313-843-6460 Ext. 103	800-356-7374 Ext. 103	313-843-8948
IMUS, Inc.	Dave Cook/Jon Veeder	585-765-1046/ 315-339-6496	800-387-5777	905-683-9444
Scotwood Industries	Rick Belzer	913-851-3500 Ext. 207	800-844-2022	913-851-3377
Slack Chemical	Order Department	315-493-0430	NA	315-493-3931

PERSON TO CONTACT IN THE EVENT OF AN EMERGENCY OCCURRING AFTER BUSINESS HOURS OR ON WEEKEND/HOLIDAYS:				
CONTRACTOR	CONTACT	PHONE #	TOLL FREE #	CELL #
AMA Janitorial Supplies	Asher Shapiro	718-821-4700	NA	NA
A-Target Sales	Alex Kopelowitz	718-366-2847	NA	NA
City Bag Wholesalers	Gerry Kourkoumelis	718-649-2677	866-544-2247	917-309-0692
Complete Packaging & Shipping	Jeffrey Berkowitz	516-546-2100 Ext. 102	800-269-7872	516-662-0917
Dart Seasonal Products	Barry Wachsler	845-222-6222	NA	845-222-6222
F-Dimensions	Sarah Luo	402-291-1985	NA	626-627-1606
Flor-Dri Supply Co.	Greg Even	313-843-6460 Ext. 109	800-356-7374 Ext. 109	313-333-1148
IMUS, Inc.	Dave Cook/Jon Veeder	585-765-1046/ 315-339-6496	905-683-9444	716-998-2218/ 315-794-2996
Scotwood Industries	Kelly Eakin	913-851-3500	800-844-2022	NA
Slack Chemical	Order Department	315-493-0430	NA	NA

AMA Janitorial - Hours - M-F - 9am-5pm
A-Target Sales - Hours - M-F - 9am-5pm
City Bag Wholesalers - Hours - M-F - 7am-4:30pm, Sat. 7am-3pm
Complete Packaging & Shipping - M-F 9am - 6pm
Dart Seasonal Products - Hours - M-F - 9am -5pm, Weekend 9am - 5pm
F-Dimensions - Hours - M-F - 9am - 5pm
Flor-Dri - Hours - M-F - 8am - 4:30pm
IMUS, Inc. - Hours - M-F - 7am - 5pm
Scotwood - Hours - M-F - 8am - 5pm CST
Slack Chemical - M-F - 8am - 5pm

PRICE CALCULATION/QUICK QUOTE WORKSHEET

PLEASE NOTE THAT THE USE OF THIS WORKSHEET IS MANDATORY IF THE LOWEST PRICED CONTRACTOR IS NOT UTILIZED

CALCIUM CHLORIDE FLAKE/PELLET

SECTION A

Agency _____ Date _____

Agency Location _____ Telephone Number _____

Estimated Total Quantity Required: _____ TONS - (Flake or Pellet)

Required Delivery Date _____



SECTION B

Company Name _____

Location _____

Telephone _____

PRICE AS INDICATED IN SECTION A: _____ TONS

Can Contractor Supply. YES _____ NO _____

Can Contractor meet Schedule. YES _____ NO _____

Contractor Signature _____



SECTION C

Agency Comments* _____

*Explain under "Agency Comments" any rejection of lowest price.

DELIVERY:

Delivery shall be expressed in number of calendar days required to make delivery after receipt of a purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

ESTIMATED QUANTITIES:

The historical dollar value of all contracts issued under previous awards was approximately \$400,000 annually. However, each contract shall be for the quantities or dollar values actually ordered during the contract period. The individual value of each contract is indeterminate and will depend upon the number of contracts issued and the competitiveness of the pricing offered. Agencies will be encouraged to purchase from contractors who offer the supplies, services, and pricing that best meet their needs in the most practical and economical manner. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

CONTRACT PERIOD AND RENEWALS:

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for additional period(s) not to exceed a total contract term of five (5) years.

NOTE: For any renewal, the State may elect to exercise the option to renew the contractor's entire contract OR certain zones of the contract. For any renewal, prices may be increased or decreased in accordance with the "PRICE ADJUSTMENT CLAUSE FOR RENEWALS."

PRICE ADJUSTMENT CLAUSE FOR RENEWALS:

Price adjustments for renewals shall be based on the most recently published Producer Price Index (PPI)* on the date of the bid opening for "Chemicals and Allied Products" series ID WPU06130283 divided by the published Producer Price Index for "Chemicals and Allied Products" series ID WPU06130283 at the time of the renewal.

The result equals a multiplier. A multiplier greater than 1 will result in an increase in price. A multiplier of less than one will result in a decrease in price.

For subsequent renewals, the price adjustment shall be based on the most recently published Producer Price Index (PPI) using the month of the original bid opening and the current year's posting for "Chemicals and Allied Products" series ID WPU06130283 divided by the published Producer Price Index for "Chemicals and Allied Products" series ID WPU06130283 at the time of the renewal.

For example, if the PPI for series ID WPU06130283 on the date of the bid opening was 166.6 and the PPI at the time of renewal was 179.3. The calculation would be $179.3 \div 166.6 = 1.08$. 1.08 is the multiplier (price adjustments will be rounded to two decimal places). If the awarded price for the zone was \$350.00 per ton, the calculation would be as follows: $\$350.00 \times 1.08 = \378.00 . The renewal price for the zone would now be \$378.00.

***Price adjustments will NOT be recalculated if PPI changes due to change in (P) status**

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at www.osc.state.ny.us or contact them by e-mail at epunit@osc.state.ny.us or by phone at 518-474-4032.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

CENTRALIZED PROCUREMENT CONTRACT FEE (CPCF):

Amendments to State Finance Law §163-c imposed a centralized procurement contract fee (procurement fee) to be paid by contractors awarded OGS centralized contracts for the purchase of commodities, services or technology. The pricing offered by contractors for the commodity, service or technology is considered by the Office of General Services (OGS) to be inclusive of the fee. The procurement fee is one half of one percent (.005) of total sales made by Authorized Users of centralized contracts.

The fee, covering the applicable preceding calendar quarter, as well as an accompanying return, must be made by the contractor to the New York State Department of Taxation and Finance ("DTF") no later than forty-five (45) days after the close of each calendar quarter. Payment of the procurement fee, as well as filing of the accompanying return, must be made electronically to DTF. Prior to electronically filing the initial return and electronically paying the initial procurement fee, contractors must register on DTF's Online Tax Center:

<http://www.tax.state.ny.us/nysHOME/online.htm>

Quarterly returns must be filed with DTF even if no sales were made under the centralized contract during the preceding calendar quarter. Simultaneously, the contractor must provide its sales report for such preceding calendar quarter to OGS in the format and with details set forth in this solicitation (even if no sales occurred). Contractors must fully cooperate with DTF and OGS relative to such payments and filings. Penalties for failure to comply with the filing and payment requirements are provided for by Article 27 of the Tax Law.

In addition to the penalties prescribed by Article 27 of the Tax Law, failure by a contractor to timely and accurately remit the procurement fee, provide the sales report and file the return for each calendar quarter shall constitute a breach of contract, and the Commissioner of General Services may exercise discretion to terminate such centralized contract on written notice to the contractor.

Additional information including FAQs is available at:

<http://www.ogs.state.ny.us/purchase/ProcurementContractFee.asp>

AWARD PENDING STATUS:

Any contractor given an "Award Pending" (AP) classification may become eligible for award by reducing its price(s). Revised pricing shall be considered up to thirty days after the issue date that appears on the original Contract Award notification and again thirty days thereafter. At the end of each thirty-day period, if necessary, a supplemental award shall be published to incorporate contractors whose pricing is determined to be acceptable.

PRICE REDUCTIONS:

For items that are not Award Pending (AP), contractors shall be permitted to reduce their pricing any time during the contract term.

EXTENSION OF USE:

Any contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

CANCELLATION FOR CONVENIENCE:

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

SHORT-TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

EMERGENCY PURCHASING:

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish quarterly reports containing total sales for both state agency and authorized non-state agency contract purchases no later than forty-five (45) days after the close of each calendar quarter. The Grand Total Sales Reports for State and Non-State Agencies are due at the same time the procurement fee is payable to the Department of Taxation and Finance, where applicable.

In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels (if applicable), where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://www.nylovesmwbe.ny.gov/cf/search.cfm>.

A separate report shall be provided in the following format for each authorized distribution channel (if applicable). The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

SOLD IN ZONE #	NAME OF POLITICAL SUBDIVISION OR STATE AGENCY SOLD TO	# OF 50 LB BAGS (FLAKE/PELLET) SOLD TO STATE AGENCIES	# OF 50 LB BAGS (FLAKE/PELLET) SOLD TO POLITICAL SUBDIVISIONS	TOTAL \$ VALUE SOLD TO STATE AGENCIES	TOTAL \$ VALUE SOLD TO POLITICAL SUBDIVISIONS
3	Dept. Transportation	800 Flake		\$4,000	
3	ABC City		800 Pellet		\$4,000

The report is to be submitted electronically in Microsoft Excel 2003 or lower format to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

WEIGHT TICKET:

All shipments of bulk product shall be accompanied by a weight ticket of a licensed weighmaster indicating the producer, and net weight of the delivery. The certification must bear the weighmaster's signature.

NOTE:

Trucks shall be properly covered to protect material from the elements.

IDENTIFICATION:

Each container shall bear a label with the following information thereon.

Name and Address of the Manufacturer
Trade Mark or Trade Name
Contents and Net Weight of Same
Percentage of Calcium Chloride (CaCl₂)

PALLETIZATION:

Contractor shall furnish commodity palletized, maximum weight 2000 lbs. (40 bags). Material to be in 50 lb. moisture-proof bags as specified by contract user.

Pallets of equal value will be exchanged at time of delivery, or as arranged between the contractor and the respective agency.

TOXIC SUBSTANCES:

Each contractor furnishing a toxic substance as defined by Section 875 of the State Labor Law to an ordering agency, shall provide such agency, with not less than two copies of a material safety data sheet, which sheet shall include for each such substance the information outlined in Section 876 of the State Labor Law.

REBATES:

The Office of General Services has the right to determine the disposition of any rebates, settlements, restitution, liquidated damages, etc. which arise from the administration of this contract.

DETAILED SPECIFICATIONS

SCOPE:

This specification outlines the requirements for a technical grade of hydrous calcium chloride. Product shall be offered in flake or pellet physical form.

PURPOSE:

The calcium chloride specified is to be used for two purposes:

1. Road uses: Binding unpaved surfaces to control dust; snow and ice control on sidewalks and paved highways.
2. Refrigeration use: formulation of refrigeration mediums.

REQUIREMENTS:

LOT 1. & LOT 2 CALCIUM CHLORIDE FLAKE:

The calcium chloride offered in flake form shall conform to the requirements of A.S.T.M. Specification D 98-05 (or latest revision) except as listed in Table 1 and 2 below.

LOT 3. CALCIUM CHLORIDE PELLET:

The calcium chloride offered in pellet form shall conform to the requirements of A.S.T.M. Specification D 98-05 (or latest revision) except as listed in Table 1 and 2 below.

TABLE 1: CHEMICAL REQUIREMENTS

<u>Requirement</u>	<u>LOT 1 - FLAKE ASTM Type S Grade 1 - Class A</u>	<u>LOT 2 - FLAKE ASTM Type S Class A</u>	<u>LOT 3 - PELLET ASTM Type S Grade 2 - Class B</u>
CaCl ₂ (Min. % by weight)	77.0 -82.0	83 Minimum	90.0
Total Alkali Chlorides as NaCl, (Max. % by weight, anhydrous basis)	8.0	8.0	8.0
Total Magnesium as MgCl ₂ , (Max. % by weight, anhydrous basis)	0.5	0.5	0.5
Other impurities, not including water, (Max. % by weight, anhydrous basis)	1.0	1.0	1.0

DETAILED SPECIFICATIONS (Cont'd)

TABLE 2: SIEVE ANALYSIS REQUIREMENTS

<u>Sieve Size</u>	<u>Mass % Passing</u>	
	<u>LOT 1 & 2 FLAKE</u>	<u>LOT 3 PELLET</u>
3/8" (9.5mm)	100	100
No. 4 (4.75mm)	80-100	80-100
No. 20 (850 microns)	No Req.	0-10
No. 30 (600 microns)	0-5	0-5

PACKAGING:

The calcium chloride shall be delivered in moisture proof bags containing 50 lbs. (22.679 kg) each.

The name of the manufacturer, name of the product, and percentage of calcium chloride guaranteed by the manufacturer shall be legibly marked on each container.

State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
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