



Contract Award Notification Update

Subject: Contract Extensions

DATE: November 9, 2016

AWARD #: [22225](#)

GROUP #: 30204

AWARD DESCRIPTION: Athletic Equipment - Weightlifting, Treadmills, Stair Climbers, Exercise Bikes, Gym Mats and Other Items (Statewide)

CONTRACT PERIOD: September 01, 2011 – August 31, 2017

CONTACT: Robert Waldron | (518) 473-4709 | Robert.Waldron@ogs.ny.gov

CONTRACT NO.: PC65495	CONTRACTOR: Andrew Venditti d/b/a Syracuse Fitness Store
PC65497	Cybex International, Inc.
PC65498	G & G Fitness, Inc.
PC65499	Nickerson Corporation
PC65501	Precor Incorporated
PC65503	Seaway Mats, Inc.
PC65505	Technogym USA Corp.
PC66983	Gym Source USA, LLC d/b/a Gym Source

Please be advised that under the authority of Appendix B (version July 2006, Section 71) the above referenced contracts have been extended through August 31, 2017, or until a new contract is awarded to replace Award 22225, whichever occurs first.

All other terms and conditions remain the same.

The Revised Contract Award Notification is available at:
<http://www.ogs.ny.gov/purchase/spg/awards/3020422225CAN.HTM>



Contract Award Notification Update

Subject: Cybex International Price List Update and Gym Source USA, LLC as Authorized Dealer

DATE: August 29, 2016 **AWARD #:** [22225](#) **GROUP #:** 30204
AWARD DESCRIPTION: Athletic Equipment-Weightlifting Machines, Treadmills, Stair Climbers, Exercise Bikes, Gym Mats and Other Items (Statewide)
CONTRACT PERIOD: September 1, 2011 through August 31, 2016
CONTACT: Robert Waldron | 518-473-4709 | Robert.waldron@ogs.ny.gov
CONTRACT NO.: PC65497 **CONTRACTOR:** Cybex International, Incorporated
PC65495 Andrew Venditti d/b/a Syracuse Fitness Store

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Cybex International, Inc. has submitted and we have accepted an updated NYS Price List dated August 1, 2015. The updated price list incorporates 72 new items or replacement models and removes 64 discontinued items. Replacement models and most discontinued items are in three product lines listed below. There were 167 items with price increases throughout and 3 items with price decreases. The following item categories have been updated:

ITEM 4 - PRICE LIST FOR CYBEX INTERNATIONAL, INC.

<u>Item Category</u>	<u>Discount</u>
D. Eagle is now Eagle / NX	12% Set - In - Place
E. VR3 is now Prestige Strength	12% Set - In - Place
N. VR3 Total Access Strength (IFI Accredited) is now Prestige Total Access Strength (IFI Accredited)	12% Set - In - Place

Title and Date of Price List: Cybex International, Inc. NY State Price List dated August 1, 2015

Agencies may obtain a copy of the new price list from the contractor and is available under the link on the Contractor Information Page.

Also, Cybex International, Inc. has replaced its authorized dealer with Gym Source USA, LLC d/b/a Gym Source. The revised contract information for its authorized dealer is as follows:

Purchase orders under PC65497 are to be sent to authorized dealers, Gym Source USA, LLC D/B/A Gym Source and Siegel Performance Systems, Inc. as indicated. Delivery and billing may be executed by the authorized dealers and their name may appear on invoices. The first three digits of your delivery zip code and application type indicate the authorized dealer to order from. (SEE BELOW). Purchase orders can be received by Cybex International as well. Authorized dealers for Cybex International, Inc. are listed below:

Zip Codes: All zip codes within New York (with the exception below)

GYM SOURCE USA, LLC
D/B/A Gym Source
100 Central Avenue
Teterboro, NJ 07608
Fed. ID. No.: 464077906
NYS Vendor ID # 1100111214

Bill Kemnitzer
Phone: 201-298-1201
Fax No.: 201-288-6032
E-mail: billk@gymsource.com

Please note that Andrew Venditti d/b/a Syracuse Fitness Store (Contract PC65495) has also replaced its authorized dealer with Gym Source USA, LLC d/b/a Gym Source. The revised contract information for its authorized dealer is as follows:

Purchase orders under PC65495 are to be sent to Andrew Venditti D/B/A Syracuse Fitness Store for zip codes other than those stated below. Purchase orders for the zip codes stated below are to be sent to authorized dealer, Gym Source USA, LLC D/B/A Gym Source as indicated. Delivery and billing may be executed by this authorized dealer and their name may appear on the invoice. The first three digits of your delivery zip code indicate the authorized dealer to order from. (SEE BELOW):

Zip Codes: 100-119

GYM SOURCE USA, LLC

D/B/A Gym Source

100 Central Avenue

Teterboro, NJ 07608

Fed. ID. No.: 464077906

NYS Vendor ID # 1100111214

Bill Kemnitzer

Phone: 201-298-1201

Fax No.: 201-288-6032

E-mail: billk@gymsource.com

For more detailed information, please see the revised Contract Award Notification at <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3020422225ra14.pdf>

All other terms and conditions remain the same. Please mark your records accordingly.



Contract Award Notification Update

Subject: G & G Fitness Equipment, Inc. Price List Update

DATE: August 25, 2016 AWARD #: [22225](#) GROUP #: 30204

AWARD DESCRIPTION: Athletic Equipment-Weightlifting Machines, Treadmills, Stair Climbers, Exercise Bikes, Gym Mats and Other Items (Statewide)

CONTRACT PERIOD: September 1, 2011 through August 31, 2016

CONTACT: Robert Waldron | 518-473-4709 | Robert.waldron@ogs.ny.gov

CONTRACT NO.: PC65498 CONTRACTOR: G & G Fitness Equipment, Inc.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

G & G Fitness Equipment, Inc. has submitted and we have accepted an updated MSRP Price List dated April 20, 2016. The updated price list incorporates 909 additional items, additions consist of newly added items or replacement models in the following categories:

<u>Item Category</u>	<u>Discount</u>
A. Cardiovascular	15% Set - In - Place
B. Personal Entertainment	15% Set - In - Place
C. PRO2 and PRO2 SE Series Strength	5% Set - In - Place
D. Circuit Series Strength	5% Set - In - Place
E. Signature Series (Strength, Plate Loaded, Cable Motion Strength)	5% Set - In - Place
F. Hammer Strength Training Vest	10% Set - In - Place
G. Cable Motion Multi Jungles	5% Set - In - Place
H. Hammer Strength	2% Set - In - Place
I. Hammer Strength Motion Technology Selectorized	5% Set - In - Place
J. Hammer Strength Heavy-Duty Rack Systems	2% Set - In - Place
K. Optima Series and Fit Series	12% Set - In - Place

Agencies may obtain a copy of the new price list from the contractor.

For more detailed information, please see the revised Contract Award Notification at <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3020422225ra13.pdf>

All other terms and conditions remain the same. Please mark your records accordingly.



Contract Award Notification Update

Subject: Contract Lapse

DATE: August 8, 2016

AWARD #: [22225](#)

GROUP #: 30204

AWARD DESCRIPTION: Athletic Equipment - Weightlifting, Treadmills, Stair Climbers, Exercise Bikes, Gym Mats and Other Items (Statewide)

CONTRACT PERIOD: September 01, 2011 – August 31, 2016

CONTACT: Robert Waldron | (518) 473-4709 | Robert.Waldron@ogs.ny.gov

CONTRACT NO.: Various

CONTRACTOR: Various

Please be advised that this contract will lapse as of August 31, 2016.

Authorized users are encouraged to search for items they may need from the OGS Centralized contract for Playground Equipment and Related Products, Group # 30211, Award # 22896. Please see attached link for pricing and product availability:

<http://www.ogs.ny.gov/purchase/spg/awards/3021122896CAN.HTM>

If the desired item is not found, please contact Procurement Services Customer Services at (518) 474-6717 for further direction.

Please note, a contract for Athletic Equipment to replace the current contract, will be underway in the near future.

The Contract Award is available at:

<http://www.ogs.ny.gov/purchase/spg/awards/3020422225CAN.HTM>



Contract Award Notification Update

Subject: Precor Incorporated Price List Update & Contact Change and New OGS Contract Administrator

DATE: July 14, 2016 **AWARD #:** [22225](#) **GROUP #:** 30204

AWARD DESCRIPTION: Athletic Equipment-Weightlifting Machines, Treadmills, Stair Climbers, Exercise Bikes, Gym Mats and Other Items (Statewide)

CONTRACT PERIOD: September 1, 2011 through August 31, 2016

CONTACT: Robert Waldron | 518-473-4709 | Robert.waldron@ogs.ny.gov

CONTRACT NO.: PC65501 **CONTRACTOR:** Precor Incorporated

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Precor Incorporated has submitted and we have accepted an updated MSRP Price List dated February 2016. The updated price list incorporates 39 new items, 17 items are from the new Queenax line, and the other additions consist of newly added items or replacement of models that are going to be discontinued. There was a price adjustment on 1 item as well. The contract information for Precor Incorporated is as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT. #</u> <u>NYS VENDOR ID#</u>
PC65501	PRECOR INCORPORATED 20031 142 nd Ave. NE Woodinville, WA 98072	800-786-8404 972-712-7209 469-422-8709 cell Keith Hankins Fax No.: 425/486/3856 E-mail: keith.hankins@precor.com Website: www.precor.com	363313495 1100004182

Minimum order is \$200.00.

Purchase orders under PC65501 are to be sent to:
Advantage Sport & Fitness, Inc.
2255 North Triphammer Rd.
Ithaca, NY 14850
Fed. ID No.: 161316405
NYS Vendor ID # 1000008036

John Murray
Phone: 607-257-2107
Fax No.: 607-257-2221
E-mail: jwmurray@advantagefitness.com

Purchase orders under PC65501 are to be sent to contractor's authorized dealer - Advantage Sport & Fitness, Inc. Delivery and billing may be executed by this authorized dealer and their name may appear on invoices.

There has been a contact change with Precor Incorporated, Keith Hankins replaces Dave Elton, as noted on the revised CAN.

Robert Waldron has replaced Elizabeth Gocs as the contract manager as noted above and on the revised CAN.

Agencies may obtain a copy of the new price list from the contractor.

For more detailed information, please see the revised Contract Award Notification at <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3020422225ra12.pdf>

All other terms and conditions remain the same. Please mark your records accordingly.



Contract Award Notification Update

Subject: Contract Cancellation

DATE: July 8, 2016

AWARD #: [22225](#)

GROUP #: 30204

AWARD DESCRIPTION: Athletic Equipment - Weightlifting, Treadmills, Stair Climbers, Exercise Bikes, Gym Mats and Other Items (Statewide)

CONTRACT PERIOD: September 01, 2011 – August 31, 2016

CONTACT: Elizabeth Gocs | 518-486-1821 | Elizabeth.gocs@ogs.ny.gov

CONTRACT NO.: PC65500 **CONTRACTOR:** Paramount Fitness Corp.

Please note, effective May 30, 2016, Paramount Fitness Corp, PC65500 is cancelled for convenience.

All other terms and conditions of the Award remain unchanged.

The revised Contract Award Notification is available at:
<http://www.ogs.ny.gov/purchase/spg/awards/3020422225CAN.HTM>



Contract Award Notification Update

Subject: Contract Suspended

DATE: March 30, 2016

AWARD #: [22225](#)

GROUP #: 30204

AWARD DESCRIPTION: Weightlifting, Treadmills, Stair Climbers, Exercise Bikes, Gym Mats and Other Items (Statewide)

CONTRACT PERIOD: September 01, 2011 – August 31, 2016

CONTACT: Elizabeth Gocs | 518-486-1821 | Elizabeth.gocs@ogs.ny.gov

CONTRACT NO.: PC65500 **CONTRACTOR:** Paramount Fitness Corp.

Please note that Paramount Fitness Corp, PC65500 is suspended, effective immediately. In addition, this contract will be cancelled for convenience, effective sixty (60) days from the date of this notice.

All other terms and conditions of the Award remain unchanged.

The Contract Award is available at:

<http://www.ogs.ny.gov/purchase/spg/awards/3020422225CAN.HTM>



Contract Award Notification Update

Subject: Assignment of Contract to Gym Source USA, LLC
D/B/A Gym Source

DATE: January 27, 2016 **AWARD #:** [22225](#) **GROUP #:** 30204

AWARD DESCRIPTION: Weightlifting Machines, Treadmills, Exercise Bikes, Ellipticals, Stair Climbers, Gym Mats, Gym Divider Curtains and Other Items (Statewide)

CONTRACT PERIOD: September 1, 2011 through August 31, 2016

CONTACT: Elizabeth Gocs | 518-486-1821 | elizabeth.gocs@ogs.ny.gov

CONTRACT NO.: PC65496 **CONTRACTOR:** Cutler-Owens International, Ltd. d/b/a Gym Source
PC66983 Gym Source USA, LLC d/b/a Gym Source

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that Cutler-Owens International, Ltd. d/b/a Gym Source has assigned its rights and responsibilities for contract performance and payment to Gym Source USA, LLC D/B/A Gym Source. Purchases for True products will now be made through Gym Source USA, LLC D/B/A Gym Source under PC66983 effective January 28, 2016. The contract information for Gym Source USA, LLC D/B/A Gym Source is as follows:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT. #</u> <u>NYS VENDOR ID#</u>
PC66983	GYM SOURCE USA, LLC D/B/A GYM SOURCE 40 East 52nd St. New York, NY 10022	888/496-7687 201/298-1201 Bill Kemnitzer Fax No.: 201/288-6032 E-mail: billk@gymsource.com Website: www.gymsource.com	464077906 1100111214

Contractor will accept the New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$200.00.

Purchase orders under PC66983 are to be sent to:

Gym Source USA, LLC
D/B/A Gym Source
100 Central Avenue
Teterboro, NJ 07608

Bill Kemnitzer
Phone: 201/298-1201
Fax No.: 201/288-6032
E-mail: billk@gymsource.com

Purchase orders under PC66983 are to be sent to Gym Source USA, LLC D/B/A Gym Source for zip codes other than those stated below. Purchase orders for the zip codes stated below are to be sent to authorized dealer, Andrew Venditti D/B/A Syracuse Fitness Store as indicated. Delivery and billing may be executed by this authorized dealer and their name may appear on the invoice. The first three digits of your delivery zip code indicate the authorized dealer to order from. (SEE BELOW):

Zip Codes: 130, 131, 132, and 135

Andrew Venditti

D/B/A Syracuse Fitness Store

2544 Erie Blvd. East

Syracuse, NY 13224

Fed. ID. No.: 161555460

NYS Vendor ID # 1000008361

Andrew Venditti

Phone: 315/446-4136

Fax No.: 315/701-0899

E-mail: andy@syracusefitness.com

For more detailed information, please see the revised Contract Award Notification at
<http://www.ogs.ny.gov/purchase/spg/pdfdocs/3020422225ra10.pdf>

All other terms and conditions remain the same. Please mark your records accordingly.



Contract Award Notification Update

Subject: Updated Contractor Contact Information for Technogym USA

DATE: November 13, 2015 **AWARD #:** [22225](#) **GROUP #:** 30204

AWARD DESCRIPTION: Weightlifting Machines, Treadmills, Exercise Bikes, Ellipticals, Stair Climbers, Gym Mats, Gym Divider Curtains and Other Items (Statewide)

CONTRACT PERIOD: September 1, 2011 through August 31, 2016

CONTACT: Elizabeth Gocs | 518-486-1821 | elizabeth.gocs@ogs.ny.gov

CONTRACT NO.: PC65505 **CONTRACTOR:** Technogym USA Corp.

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that TECHNOGYM USA CORPORATION has changed their contact person for matters relating to this award. Please see changes in **bold** below:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65505	TECHNOGYM USA CORP. 830 Fourth Ave. S. – Suite 300 Seattle, WA 98134	800/804-0952, Ext.333 732/643-1495 Jeff McManus Fax No.: 646/349-3396 E-mail: jmcmanus@technogym.com Website: www.technogymusa.com	912031278 1100009415

For more detailed information, please see the revised Contract Award Notification at <http://www.ogs.ny.gov/purchase/spg/pdfdocs/3020422225ra09.pdf>

All other terms and conditions remain the same. Please mark your records accordingly.

Office of General Services
Procurement Services
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: January 9, 2015

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS
AND OTHER ITEMS (Statewide)

**PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS**

Christopher M. Martinez
Contract Management Specialist
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/

CONTRACT NO.: Technogym USA Corp / PC65505

SUBJECT: NEW PRICE LIST FOR ITEM 12 – TECHNOGYM USA CORP

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Technogym USA Corp has submitted and we have accepted an updated Price List for Item 12 – Technogym USA Corp dated November 12, 2014. The updated price list deletes 61 discontinued items and adds 51 new items. The updated price list also contains price increases for 89 items as well as a price decrease for 1 item.

Agencies may obtain a copy of the new price list directly from the contractor or it may be viewed at the following address: <http://www.ogs.ny.gov/purchase/spg/awards/3020422225CAN.HTM>

The items with price increases are as follows:

Model Number	Model	Old Price	New Price
A0000231	PLATE RACK	\$468.70	\$541.80
A0000398	WEIGHT STORAGE FOR OLYMPIC BENCH (6+6 plate holders)	\$365.50	\$490.20
A0000441	KINESIS CLASS - Composition with 4 OMEGA modules with Side Panels (Classroom Composition)	\$25,524.50	\$31,204.50
A0000442	KINESIS CLASS - Composition with 4 OMEGA modules (Standard Composition)	\$24,104.50	\$29,784.50
A0000443	KINESIS CLASS - Composition with 4 OMEGA modules (Front to Front <2 + 2> Composition)	\$24,814.50	\$30,494.50
A0000444	KINESIS CLASS - Composition with 3 OMEGA modules (Spacesaver Composition)	\$20,554.50	\$24,814.50
CB15	ELEMENT + SHOULDER PRESS	\$2,833.70	\$3,435.70
CB20	ELEMENT + CHEST PRESS	\$2,833.70	\$3,435.70

Model Number	Model	Old Price	New Price
CB30	ELEMENT + SEATED LEG EXTENSION ROM	\$2,833.70	\$3,435.70
CB35	ELEMENT + SEATED LEG CURL ROM	\$2,833.70	\$3,435.70
CB50	ELEMENT + LEG PRESS	\$4,553.70	\$5,327.70
CB95	ELEMENT + LOW ROW	\$2,833.70	\$3,435.70
D91PBNE0	Group Cycle - Belt Drive	\$990.45	\$1,025.95
D91PCNE0	Group Cycle - Chain Drive	\$990.45	\$1,025.95
DA374LN	STEP 700 -SELF POWERED - LED Screen	\$2,978.45	\$3,049.45
DA774LN	TOP 700 -SELF POWERED - LED Screens	\$2,836.45	\$2,978.45
DAG54LN	CROSSOVER 500 -SELF POWERED - LED Screen	\$4,043.45	\$4,185.45
DAG74LN	CROSSOVER 700 -SELF POWERED - LED Screen	\$4,256.45	\$4,398.45
M912	LAT MACHINE	\$3,005.70	\$3,607.70
M913	PECTORAL	\$3,177.70	\$3,779.70
M914	PULLEY	\$3,091.70	\$3,779.70
M915	SEATED ROTARY CALF	\$3,091.70	\$3,693.70
M917	ADDUCTOR	\$3,091.70	\$3,693.70
M918	ABDUCTOR	\$3,091.70	\$3,693.70
M945	ARM EXTENSION	\$3,091.70	\$3,693.70
M946	UPPER BACK	\$3,091.70	\$3,693.70
M949	PULL-DOWN	\$3,177.70	\$3,779.70
M950	ROTARY TORSO	\$3,091.70	\$3,693.70
M951	SEATED LEG PRESS	\$4,983.70	\$5,585.70
M957	ABDOMINAL CRUNCH	\$3,091.70	\$3,693.70
M958	LOWER BACK	\$3,091.70	\$3,693.70
M965	INCLINE CHEST PRESS	\$3,177.70	\$3,779.70
M967	MULTI HIP	\$3,177.70	\$3,779.70
M969	SHOULDER PRESS	\$3,177.70	\$3,779.70
M970	CHEST PRESS	\$3,177.70	\$3,779.70
M971	VERTICAL TRACTION	\$3,177.70	\$3,779.70
M979	GLUTE	\$3,091.70	\$3,693.70
M980	LOW ROW	\$3,091.70	\$3,693.70
M982	CABLE STATION (pivoting low pulley)	\$4,295.70	\$4,897.70
M983	TOTAL ABDOMINAL	\$3,349.70	\$3,951.70
M987	EASY CHIN-DIP	\$3,091.70	\$3,693.70
M990	SEATED LEG EXTENSION ROM	\$3,091.70	\$3,693.70
M991	SEATED LEG CURL ROM	\$3,091.70	\$3,693.70
M992	ARM CURL (Includes elbow pads and neutral grips)	\$3,091.70	\$3,693.70
M993	DELTS	\$3,091.70	\$3,693.70
MB052C0	ADDUCTOR	\$2,231.70	\$2,833.70
MB102C0	ABDUCTOR	\$2,231.70	\$2,833.70
MB152C0	SHOULDER PRESS	\$2,403.70	\$3,005.70
MB203C0	CHEST PRESS	\$2,403.70	\$3,005.70
MB252C0	VERTICAL TRACTION	\$2,403.70	\$3,005.70
MB302C0	SEATED LEG EXTENSION ROM	\$2,317.70	\$2,919.70
MB352C0	SEATED LEG CURL ROM	\$2,317.70	\$2,919.70
MB403N0	LAT MACHINE	\$2,231.70	\$2,661.70
MB500N0	SEATED LEG PRESS	\$4,295.70	\$4,639.70
MB552C0	ARM CURL (Includes elbow pads and neutral grips)	\$2,317.70	\$2,919.70
MB602C0	ARM EXTENSION	\$2,317.70	\$2,919.70
MB703C0	PECTORAL	\$2,403.70	\$3,005.70
MB750N0	GLUTE	\$2,317.70	\$2,661.70
MB83NN0	MULTI POWER	\$2,661.70	\$3,263.70
MB855N0	CABLE CROSSOVER	\$2,575.70	\$3,177.70
MB953C0	LOW ROW	\$2,317.70	\$2,919.70

Model Number	Model	Old Price	New Price
ME05ANVOGG00	FLEXability - ANTERIOR Anthracite Frame with Black Upholstery	\$1,715.70	\$1,801.70
ME10ANVOGG00	FLEXability - POSTERIOR Anthracite Frame with Black Upholstery	\$2,575.70	\$2,747.70
MG0500	CHEST PRESS	\$2,188.70	\$2,532.70
MG1000	WIDE CHEST PRESS	\$2,188.70	\$2,532.70
MG1500	INCLINE CHEST PRESS	\$2,188.70	\$2,532.70
MG2000	WIDE PULL DOWN	\$2,188.70	\$2,532.70
MG2500	LOW ROW	\$2,188.70	\$2,532.70
MG3000	ROW	\$2,188.70	\$2,532.70
MG3500	SHOULDER PRESS	\$2,360.70	\$2,704.70
MG4000	REAR KICK	\$2,016.70	\$2,360.70
MG4500	CALF	\$2,188.70	\$2,532.70
MG5000	LEG PRESS	\$2,876.70	\$3,220.70
PA01	INCLINE BENCH PRESS	\$1,543.70	\$1,758.70
PA02	VERTICAL BENCH WITH PLATE RACK	\$1,199.70	\$1,371.70
PA03	CRUNCH BENCH	\$984.70	\$1,113.70
PA04	ADJUSTABLE BENCH	\$726.70	\$838.50
PA05	LOWER BACK BENCH	\$726.70	\$838.50
PA06	SCOTT BENCH	\$812.70	\$941.70
PA07	HORIZONTAL BENCH WITH PLATE RACK	\$812.70	\$941.70
PG01	OLYMPIC INCLINE BENCH	\$1,070.70	\$1,376.00
PG03	ADJUST DECL/AB CRUNCH	\$855.70	\$1,126.60
PG04	ADJUSTABLE BENCH	\$855.70	\$1,118.00
PG05	LOWER BACK BENCH	\$812.70	\$1,100.80
PG06	SCOTT BENCH	\$838.50	\$1,118.00
PG07	OLYMPIC FLAT BENCH	\$1,010.50	\$1,290.00
PG08	OLYMPIC MILITARY BENCH	\$1,354.50	\$1,685.60
PG10	OLYMPIC HALF RACK	\$2,128.50	\$2,666.00
PG23	OLYMPIC DECLINE BENCH	\$1,010.50	\$1,264.20

The item with the price decrease is as follows:

Model Number	Model	Old Price	New Price
M928	ADJUSTABLE CABLE COLUMN - ERCOLINA REHAB	\$2,317.70	\$2,231.70

All other terms and conditions remain the same.

Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: November 3, 2014

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Contract Management Specialist
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ BSN Sports Inc. d/b/a
CONTRACT NO.: BSN/Passon's Sports/US Games / PC65504

**SUBJECT: BSN SPORTS INC. D/B/A BSN/PASSON'S SPORTS/ US GAMES PRICE LIST
UPDATE**

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

BSN Sports Inc. has submitted and we have accepted an updated Price List for BSN/Passon's Sports/US Games products dated September 9, 2014. The updated price list deletes 22 discontinued items. The updated price list also contains price increases for 113 items as well as a price decrease for 1 item. The discontinued items are as follows:

Product Number	Description	Price
CHEL11	ELITE HORIZONTAL PLATE	\$427.49
CHEL12	ELITE PRO POWER RACK	\$1,852.49
CHEL13	ELITE HALF RACK	\$1,662.49
CHEL14	ELITE DOUBLE RACK	\$3,324.99
CHEL15	ELITE OPEN POWER RACK	\$1,757.49
CHEL16	ELITE FLAT BENCH	\$218.49
CHEL17	ELITE PREACHER CURL	\$379.99
CHEL18	ELITE DIP, LEG RAISE W/CHIN UP	\$569.99
CHEL21	ELITE DUMBBELL RACK	\$327.74
Product Number	Description	Price

CHEL23	ELITE INCLINE BENCH	\$607.99
CHEL24	ELITE LAT PULLDOWN	\$1,472.49
CHEL25	ELITE ADJUSTABLE PULLEY	\$997.49
CHEL26	ELITE CROSSOVER	\$1,899.99
CHEL27	ELITE LOW ROW	\$1,519.99
CHEL28	ELITE PUSHDOWN	\$829.49
CHEL29	ELITE FUNCTIONAL TRAINER	\$2,327.49
CHEL31	ELITE MULTI-BENCH	\$569.99
CHEL33	ELITE GLUTE HAM BENCH	\$949.99
CHEL34	ELITE LAT PULL DOWN/LOW ROW	\$1,529.99
CHEL35	ELITE SINGLE POD JUNGLE	\$4,844.99
CHEL38	PRO POWER RACK HARDWOOD PLATFORM	\$1,709.99
CHEL53	ELITE CROSSOVER JUNGLE	\$6,934.99

The item with the price decrease is as follows:

Product Number	Description	Old Price	New Price
1280814	BONDED FOAM MAT 5'X10'X2 NF SPEC COLOR	\$305.99	\$278.99

Agencies may obtain a copy of the new price list directly from the contractor or it may be viewed at the following address: <http://www.ogs.ny.gov/purchase/spg/awards/3020422225CAN.HTM>

All other terms and conditions remain the same.

Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building, 38th Floor
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: October 17, 2014

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Contract Management Specialist
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/

CONTRACT NO.: G & G FITNESS EQUIPMENT, INC. / PC65498

SUBJECT: LIFE FITNESS PRICE LIST UPDATE

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

There is a new price list available for G & G Fitness Equipment, Inc. for Life Fitness products. The updated price list, dated July 1, 2014 adds 365 new items and removes 204 discontinued items. It also contains price increases for 177 items, as well as price decreases for ten items.

There are eight items on the price list that have not been approved for addition because they are outside of the scope of the contract. Authorized Users are advised that the following items are not available for purchase through this contract:

Product Number	Description
ACCESSPOINT-03	WIFI ACCESSPOINT AND SW LICENSE
SITESURVEY-03	WIFI SITE SURVEY
GATEWAY-03	NETPULSE GATEWAY
LFGATEWAY-03	LIFE FITNESS GATEWAY
SE-IPTV-RFID-WIFI	Discover SE Console IPTV / RFID / WIFI Upgrade
SE-IPTV-WIFI	Discover SE Console IPTV / WIFI Upgrade
SE-WIFI	Discover SE Console WIFI Upgrade
SE-WIF-RFID	Discover SE Console WIFI / RFID Upgrade

Agencies may obtain a copy of the new price list directly from the contractor or from the following address:

<http://www.ogs.ny.gov/purchase/spg/awards/3020422225CAN.HTM>

All other terms and conditions remain the same.



Life Fitness Cardiovascular - NEW ELEVATION SERIES
DISCOVER SE & SI CONSOLES

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
LIFE FITNESS ELEVATION DISCOVER SERIES WITH SE CONSOLE - ARCTIC SILVER			
95T Discover SE Treadmill (19" Console)	95TE-DOMXX	10,709	9,102.65
95X Discover SE Elliptical Cross-Trainer (16" Console)	95XE-DOMXX	8,719	7,411.15
95R Discover SE Recumbent Lifecycle Bike (16" Console)	95RE-DOMXX	7,059	6,000.15
95R Side Handlebars (with contact heart rate and resistance controls)	RECBNT-HANDLEBAR	-	0.00
95R Deluxe Armrests (with contact heart rate and resistance controls)	RECBNT-ARMREST	439	373.15
95C Discover SE Upright Lifecycle Bike (16" Console)	95CE-DOMXX	6,619	5,626.15
97C Discover SE Upright XXL Lifecycle Bike (16" Console)	97CE-DOMXX	6,939	5,898.15
95P Discover SE Powermill (16" Console)	95PE-DOMXX	12,495	10,620.75
95F Discover SE FlexStrider (16" Console)	95FE-DOMXX	12,499	10,624.15
LIFE FITNESS ELEVATION DISCOVER SE UPGRADES *			
Discover SE Treadmill High Voltage Option	SE-TREAD-HV	-	0.00
Discover SE Console WIFI Upgrade	SE-WIFI	175	148.75
Discover SE Console RFID Upgrade	SE-RFID	250	212.50
Discover SE Console WIFI / RFID Upgrade	SE-WIF-RFID	300	255.00
Discover SE Console IPTV Upgrade	SE-IPTV	350	297.50
Discover SE Console IPTV / WIFI Upgrade	SE-IPTV-WIFI	525	446.25
Discover SE Console IPTV / RFID Upgrade	SE-IPTV-RFID	600	510.00
Discover SE Console IPTV / RFID / WIFI Upgrade	SE-IPTV-RFID-WIFI	650	552.50
Discover SE Frame Color Upgrade - Diamond White	SE-WHITE	165	140.25
Discover SE Frame Color Upgrade - Titanium	SE-TITANIUM	165	140.25
Discover SE Frame Color Upgrade - Black Onyx	SE-BLACK	165	140.25
LIFE FITNESS IPTV TRANSMITTER KIT (ONE REQUIRED PER IPTV CONSOLE)			
IPTV TRANSMITTER KIT	IPTV-TXKIT-02	359	305.15
LIFE FITNESS ELEVATION DISCOVER SERIES WITH SI CONSOLE - ARCTIC SILVER			
95T Discover SI Treadmill (10" Console)	95TI-DOMXX	8,499	7,224.15
95X Discover SI Elliptical Cross-Trainer (10" Console)	95XI-DOMXX	6,299	5,354.15
95R Discover SI Recumbent Lifecycle Bike (10" Console)	95RI-DOMXX	4,649	3,951.65
95R Side Handlebars (with contact heart rate and resistance controls)	RECBNT-HANDLEBAR	-	0.00
95R Deluxe Armrests (with contact heart rate and resistance controls)	RECBNT-ARMREST	439	373.15
95C Discover SI Upright Lifecycle Bike (10" Console)	95CI-DOMXX	4,199	3,569.15
97C Discover SI Upright XXL Lifecycle Bike (10" Console)	97CI-DOMXX	4,519	3,841.15
95P Discover SI Powermill (10" Console)	95PI-DOMXX	10,795	9,175.75
95F Discover SI FlexStrider (10" Console)	95FI-DOMXX	11,499	9,774.15
LIFE FITNESS ELEVATION DISCOVER SI UPGRADES *			
Discover SI Treadmill High Voltage Option	SI-TREAD-HV	-	0.00
Discover SI Console Tuner Upgrade	SI-TUNER	690	586.50
Discover SI Console WIFI Upgrade	SI-WIFI	175	148.75
Discover SI Console RFID Upgrade	SI-RFID	250	212.50
Discover SI Console WIFI / RFID Upgrade	SI-WIF-RFID	300	255.00
Discover SI Frame Color Upgrade - Diamond White	SI-WHITE	165	140.25
Discover SI Frame Color Upgrade - Titanium	SI-TITANIUM	165	140.25
Discover SI Frame Color Upgrade - Black Onyx	SI-BLACK	165	140.25

* Upgrades need to be included on the original order, and cannot be made after-market.

Prices are good only in the United States and Canada and are subject to change.
Products listed above ship from Franklin Park, IL



Life Fitness Cardiovascular - NEW ARCTIC SILVER
ELEVATION Series With ACHIEVE CONSOLES

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
LIFE FITNESS ELEVATION SERIES TREADMILLS			
95T Achieve Treadmill (LED)	95TA-DOMXX	7,359	6,255.15
95T Achieve Treadmill (LED) High Voltage Option	SA-TREAD-HV	-	0.00
LIFE FITNESS ELEVATION SERIES CROSS-TRAINERS			
95X Achieve Elliptical Cross-Trainer (LED)	95XA-DOMXX	5,259	4,470.15
LIFE FITNESS ELEVATION SERIES RECUMBENT LIFECYCLE BIKES			
95R Achieve Recumbent Lifecycle Bike (LED)	95RA-DOMXX	3,679	3,127.15
Side Handlebars (with contact heart rate and resistance controls)	RECBNT-HANDLEBAR	-	0.00
Deluxe Armrests (with contact heart rate and resistance controls)	RECBNT-ARMREST	439	373.15
LIFE FITNESS ELEVATION SERIES UPRIGHT LIFECYCLE BIKES			
95C Achieve Upright Lifecycle Bike (LED)	95CA-DOMXX	3,469	2,948.65
LIFE FITNESS ELEVATION SERIES UPRIGHT XXL LIFECYCLE BIKES			
97C Achieve Upright XXL Lifecycle Bike (LED)	97CA-DOMXX	3,779	3,212.15

Prices are good only in the United States and Canada and are subject to change.

Products listed above ship from Franklin Park, IL



Life Fitness Cardiovascular

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
LIFE FITNESS CLASSIC SERIES CARDIO			
Life Fitness (Integrity Series*) Classic Treadmill	CLST-0100	7,319	6,221.15
Life Fitness (Integrity Series*) Classic Treadmill - High Voltage	CLST-0103	7,319	6,221.15
Life Fitness (Integrity Series*) Classic Elliptical Cross-Trainer	CLSX-0000	4,659	3,960.15
Life Fitness (Integrity Series*) Classic Recumbent Lifecycle Bike	CLSR-0000	3,369	2,863.65
Life Fitness (Integrity Series*) Classic Upright Lifecycle Bike	CLSC-0000	3,269	2,778.65
Life Fitness (Integrity Series*) Stairclimber	CLSS-0000	3,759	3,195.15
Life Fitness (Integrity Series*) Summit Trainer	CLSL-0000	5,334	4,533.90
Life Fitness (Integrity Series*) PowerMill	CLPM-0000	8,795	7,475.75
LIFE FITNESS ACTIVATE SERIES CARDIO ***			
Life Fitness Activate Series Treadmill	OST-0100	5,409	4,597.65
Life Fitness Activate Series Elliptical Cross-Trainer	OSX-0000	4,189	3,560.65
Life Fitness Activate Series Recumbent Lifecycle Bike	OSR-0000	2,599	2,209.15
Life Fitness Activate Series Upright Lifecycle Bike	OSC-0000	2,499	2,124.15
LIFE FITNESS TREADMILLS			
Life Fitness (Integrity Series*) 97Ti Treadmill w/decline	97T-0100	8,569	7,283.65
Life Fitness (Integrity Series*) 97Ti Treadmill w/decline - CRC **	97T-2100	8,779	7,462.15
LIFE FITNESS AUGIE'S QUEST LIMITED EDITION LIFECYCLE ****			
Augie's Quest Limited Edition Lifecycle	CLSC-0000R-01AQ	4,079	3,467.15
LIFE FITNESS CLASSIC SERIES CARDIO - CRC **			
with Climate Resistant Coating and 4-year Limited Corrosion Warranty			
Life Fitness (Integrity Series*) Classic Treadmill - CRC	CLST-2100	7,499	6,374.15
Life Fitness (Integrity Series*) Classic Elliptical Cross-Trainer - CRC	CLSX-2000	4,849	4,121.65
Life Fitness (Integrity Series*) Classic Recumbent Lifecycle Bike - CRC	CLSR-2000	3,569	3,033.65
Life Fitness (Integrity Series*) Classic Upright Lifecycle Bike - CRC	CLSC-2000	3,469	2,948.65
LIFE FITNESS ACTIVATE SERIES CARDIO *** - CRC **			
with Climate Resistant Coating and 4-year Limited Corrosion Warranty			
Life Fitness Activate Series Treadmill - CRC	OST-2100	5,489	4,665.65
Life Fitness Activate Series Elliptical Cross-Trainer - CRC	OSX-2000	4,259	3,620.15
Life Fitness Activate Series Recumbent Lifecycle Bike - CRC	OSR-2000	2,729	2,319.65
Life Fitness Activate Series Upright Lifecycle Bike - CRC	OSC-2000	2,629	2,234.64

* These models feature refreshed aesthetics, iPod® compatibility and integrated iPod®/TV controls.
 **Climate Resistant Coating (CRC) is an advanced pre-treatment to protect against corrosion from high humidity and salt air. CRC is recommended for high-humidity and salt-air environments. Includes a 4-year limited corrosion warranty on primary (visible) surfaces.

*** Activate Series Cardio can be used with the 15" TV on Stand, but can NOT be used with the Attachable TV
 **** The price of the Augies Quest Limited Edition Lifecycle includes the Non-Refundable Donation (\$500) to Augie's Quest.

Prices are good only in the United States and Canada and are subject to change.
 Products listed above ship from Franklin Park, IL



Life Fitness Cardiovascular - Group Cycling

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
LIFECYCLE GX GROUP CYCLING			
GROUP EXERCISE LIFECYCLE BIKE	GROUP-LIFECYCLE-02	1,689	1,435.65
GROUP EXERCISE LIFECYCLE BIKE & CONSOLE	GROUP-LIFECYCLE-02C	1,849	1,571.65

OPTIONS	MODEL NUMBER	MSRP PRICE	NYS PRICE
GROUP EXERCISE LIFECYCLE BIKE WIDE SEAT	GXWIDE-SEAT-01	39	33.15
GROUP EXERCISE LIFECYCLE BIKE CONSOLE	GXCYCLING-COMPUTER-02	169	143.65

Prices are good only in the United States and Canada and are subject to change.

Products listed above ship from Franklin Park, IL



Life Fitness Personal Entertainment

Prices Effective 07/01/14

Attachable TV

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
15" ATTACHABLE TV			
15" Attachable TV - NTSC/ATSC	LFTV-15XA	999	849.15
15" PROIDIOM Attachable TV - NTSC/ATSC	LFTV-15PA	1,399	1,189.15
ATTACHABLE TV BRACKETS - GRAY			
New Color CHRCL 10" Discover SI TV Bracket	DISCOVER-TV-BRACKET-02	129	109.65
New Color Achieve 7" Inspire TV Bracket	UNIVERSAL-BRACKET-03	129	109.65
Old Color SHDW 10" Discover SI TV Bracket	DISCOVER-TV-BRACKET	129	109.65
Old Color SHDW Achieve 7" Inspire TV Bracket	UNIVERSAL-BRACKET-02	129	109.65
931, 951i, 971i & Classic Treadmill TV Bracket & Adapter TV Bracket	AK71-00064-0001	139	118.15
Summit & Cross-Trainer TV Bracket & Adapter TV Bracket	AK71-00025-0000	139	118.15
90S Stepper, 91Xi & Classic Cross-Trainer TV Bracket & Adapter TV Bracket	AK71-00024-0000	139	118.15
Upright Lifecycle Bike & Classic Upright TV Bracket & Adapter TV Bracket	AK71-00023-0000	139	118.15
Recumbent Lifecycle Bike, 93S, 95Si Stepper & Classic Recumbent TV Bracket & Adapter TV Bracket	AK71-00027-0000	139	118.15
Integrity Series Treadmill TV Bracket	AK71-00064-0001	139	118.15
Integrity Series Cross-Trainer TV Bracket	AK71-00065-0001	139	118.15
Integrity Series Summit TV Bracket	AK71-00066-0001	139	118.15
Integrity Series Bikes TV Bracket	AK71-00067-0001	139	118.15
Integrity Series Stairclimber TV Bracket	AK71-00068-0000	139	118.15
Integrity Series PowerMill TV Bracket	AK71-00071-0000	139	118.15
Adapter TV Bracket (for previously purchased cardio with TV brackets)	ADAPTER-BRACKET	20	17.00
12.1" Life Fitness Attachable TV Bracket and UNIVERSAL-BRACKET-02	12INCH-BRACKET	229	194.65
Bracket to be used when mounting Precor/Cardio Theater 15" Attachable TV* to Classic Series and Arctic Silver Cardio	BRK-CLASSIC	79	67.15
Bracket to be used when mounting Precor/Cardio Theater 15" Attachable TV*to Elevation Series Cardio	BRK-ELEVATION	259	220.15
ATTACHABLE TV REMOTES			
Life Fitness External TV Remote Control	LF-TV-REMOTE	89	75.65
Non-Life Fitness TV Remote Control	IR-TV-REMOTE	19	16.15
RS232 for EZ TV Console & 17" TV	RS232	179	152.15

Add personal entertainment to new Life Fitness Elevation Series models with Inspire or Achieve Consoles, EZ models or previously purchased Life Fitness silver/gray commercial cardio machines.

Prices are good only in the United States and Canada and are subject to change. Products listed above ships from Franklin Park, IL

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
ATTACHABLE TV STAND - GRAY Attachable TV Stand & Life Fitness External TV Remote (must order Attachable TV separately)	STAND	539	458.15

Add personal entertainment to early generation Life Fitness cardio machines or nearly any other brand. Includes an adjustable stand and external numeric remote control with multiple mounting options (clamp, cable ties and fastener disks).

Prices are good only in the United States and Canada and are subject to change. Products listed above ships from Franklin Park, IL



Life Fitness Personal Entertainment

Prices Effective 07/01/14

CONNECTIVITY

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
WIIRELESS CONNECTIVITY			
WIRELESS RETROFIT KIT (order one for each Discover SE or Discover SI console)	WIFI-RETROFIT-KIT	179	152.15
WIRELESS RETROFIT TRIP CHARGE * (must order one per Retrofit order)	FG TRIP CHARGE *	109	92.65
WIFI ACCESSPOINT AND SW LICENSE	ACCESSPOINT-03	1,969	1,673.65
NETPULSE GATEWAY	GATEWAY-03	1,339	1,138.15
WIFI SITE SURVEY	SITESURVEY-03	590	501.50
SWITCH WITH 8 PORTS - 4 POE	SWITCH-08POE-02	265	225.25
SWITCH WITH 24 PORTS POE - 12 POE	SWITCH-24POE-02	823	699.55
WIRED ETHERNET CONNECTIVITY			
NETPULSE GATEWAY	GATEWAY-03	1,339	1,138.15
SWITCH WITH 8 PORTS	SWITCH-08-02	142	120.70
SWITCH WITH 24 PORTS	SWITCH-24-02	330	280.50
SWITCH WITH 48 PORTS	SWITCH-48-02	664	564.40

SIGNIFICANT OTHERS
Additional charges may be applicable based upon the results of the Site Survey

INSTALLATION CHARGES			
INSTALLATION FOR EACH ACCESSPOINT		350	297.50
INSTALLATION FOR EACH GATEWAY		250	212.50
INSTALLATION FOR EACH SWITCH		225	191.25

* One Wireless Retrofit Kit Trip Charge required for each order that includes Wireless Retrofit Kits.

Accesspoint and Gateway include install from Accucode in US and Canada
 Prices are good only in the United States and Canada and are subject to change.
 Products listed above ships from Franklin Park, IL



Life Fitness Personal Entertainment

Prices Effective 07/01/14

CONNECT MODULE

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
CONNECT WIFI MODULE FOR INTEGRITY AND ACTIVATE	CARDIOCONNECT-02	349	296.65
LIFE FITNESS GATEWAY	LFGATEWAY-03	1,769	1,503.65

*Connect Module requires Wireless Connectivity, see connectivity tab for pricing on Access Points and Switches.
Products listed above ships from Franklin Park, IL



Life Fitness Cardiovascular

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
LIFE FITNESS MYE ENTERTAINMENT SOLUTIONS (MYE-01)			
Life Fitness MyE Receivers	MYE-RECEIVERS		
900 MHZ INTEGRITY WIRELESS RECEIVER AND CSAFE INTEGRITY CABLE	900MHZ-INTEGRITY-RECEIVER-02	179	152.15
900MHZ ECLIPSE RECEIVER	900MHZ-RECEIVER	159	135.15
Life Fitness MyE CABLES	MYE-CABLES		
LONG COILED CSAFE CABLE 41"	CSAFE-CABLE	9	7.65
Life Fitness MyE TRANSMITTERS	MYE-TRANSMITTERS		
900MHZ WIRELESS TRANSMITTER	900MHZ-TRANSMITTER	419	356.15

Prices are good only in the United States and Canada and are subject to change.
 Products listed above ship from Franklin Park, IL



Cord Management Solutions

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
SOLUTION 1 - DEDICATED			
For facilities with individual power, coax and data sources for each machine - Order (1) TG-SGLKIT per cardio unit			
Cable Routing Single Unit Kit	TG-SGLKIT	129	109.65
SOLUTION 2 - SHARED			
For facilities without individual power, coax and data sources for each cardio unit *			
8FT Raceway and Cover	TG70BL8	169	143.65
Raceway Connection Joint	TG70BCBL-X	9	7.65
Cable Guide	TGTRBL	39	33.15
Raceway Seam Cover	TG70CCBL-X	9	7.65
End Cap **	TGECBL	19	16.15

* Life Fitness Treadmills require a dedicated electrical line. See product manual for further details. Life Fitness will not split electrical or coax cables for multiple Lifecycle Exercise Bikes or Elliptical Cross-Trainers. It will be the responsibility of the facility to perform that portion of the installation.

** Purchase 2 End Caps per connected row of raceway.

Prices are good only in the United States and Canada and are subject to change.

Products listed above ship from Franklin Park, IL



Life Fitness Insignia Series™

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
UPPER BODY			
Chest Press	SS-CP	4,399	4,179.05
Shoulder Press	SS-SP	4,149	3,941.55
Lateral Raise	SS-LR	4,149	3,941.55
Row/Rear Deltoid	SS-RW	4,149	3,941.55
Pulldown	SS-PD	4,299	4,084.05
Biceps Curl	SS-BC	4,149	3,941.55
Triceps Press	SS-TP	4,099	3,894.05
Fly	SS-PEC	4,149	3,941.55
Pec Fly/Rear Deltoid	SS-FLY	4,299	4,084.05
Assist Dip Chin	SS-ADC	4,549	4,321.55
LOWER BODY			
Hip Abduction	SS-HAB	4,099	3,894.05
Hip Adduction	SS-HAD	4,099	3,894.05
Seated Leg Curl	SS-SLC	4,599	4,369.05
Seated Leg Press	SS-SLP	6,599	6,269.05
Leg Extension	SS-LE	4,499	4,274.05
Calf Extension	SS-CE	4,099	3,894.05
Leg Curl	SS-LC	4,149	3,941.55
Glute	SS-GL	4,149	3,941.55
TORSO			
Abdominal	SS-AB	4,149	3,941.55
Torso Rotation	SS-TR	4,399	4,179.05
Back Extension	SS-BE	4,299	4,084.05

STANDARD FEATURE
Full Front Weight Stack Shroud
OPTIONS
Custom Frame Color (3 unit min)
Custom Uph Color (3 unit min)
SIGNIFICANT OTHERS
*Additional charge for disassembly required for small doorways, stairs, or elevators

SHROUD INLAYS	MODEL	MSRP	NYS PRICE
Bamboo	SS-XX-50002	409	388.55
Sky	SS-XX-50003	409	388.55
Bronze	SS-XX-50004	409	388.55
Stem	SS-XX-50005	409	388.55
Rosewood	SS-XX-50006	409	388.55
Stainless Steel	SS-XX-50007	409	388.55

OPTIONS	MODEL	MSRP	NYS PRICE
Frame Colors:			
Custom (per unit)		159	151.05
Premium (per unit)		269	255.55
Upholstery Colors:			
Single or Double stitch*		-	0.00
Custom (per unit)		105	99.75
Trim:			
S	SS-XX-7001	-	0.00
L	SS-XX-7002	400	380.00
Weight Stack & Increment Weight			
T = Std Wgt Stack w/ Drop Down (LB)	SS-XX-4001	-	0.00
X = Heavy Wgt Stack w/ Dial (LB)	SS-XX-4002	300	285.00
C = Std Wgt Stack w/ Dial (LB)	SS-XX-4003	150	142.50
T = Std Wgt Stack w/ Drop Down (KG)	SS-XX-4011	-	0.00
X = Heavy Wgt Stack w/ Dial (KG)	SS-XX-4012	300	285.00
C = Std Wgt Stack w/ Dial (KG)	SS-XX-4013	150	142.50

* Specify Single or Double Stitch Upholstery.

Prices are good only in the United States and Canada and are subject to change.

Ships from RAMSEY, MN



Life Fitness Signature Series Plate Loaded

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	WEIGHT HORNS *	MSRP PRICE	NYS PRICE
Signature Plate Loaded Front Pulldown	SPLPD	4	2,719	2,583.05
Signature Plate Loaded Incline Press	SPLIP	6	2,719	2,583.05
Signature Plate Loaded Row	SPLROW	0	2,399	2,279.05
Signature Plate Loaded Shoulder Press	SPLSP	2	2,719	2,583.05
Signature Plate Loaded Seated Dip	SPLDIP	0	2,399	2,279.05
Signature Plate Loaded Calf Raise	SPLCALF	0	1,569	1,490.55
Signature Plate Loaded Biceps Curl	SPLBC	0	2,199	2,089.05
Signature Plate Loaded High Row	SPLHR	4	2,719	2,583.05
Signature Plate Loaded Decline Chest Press	SPLDCP	6	2,719	2,583.05
Signature Plate Loaded Linear Leg Press	SPLLLP	4	4,589	4,359.55
Signature Plate Loaded Kneeling Leg Curl	SPLKLC	2	2,719	2,583.05
Signature Plate Loaded Leg Extension	SPLLE	0	2,399	2,279.05
OPTIONS	MODEL		MSRP	NYS PRICE
Frame Colors:				
Custom (per unit)			159	151.05
Premium (per unit)			269	255.55
Custom Upholstery (per unit)			101	95.95
Yellow Adjustment Knob **			-	0.00

Prices are good only in the United States and Canada and are subject to change.

* Weight Horns are standard. Prices include standard weight horns.

** Adjustment Knob color defaults to Gray - Please specify if the optional Yellow Adjustment Knob is required

Ships from RAMSEY, MN



Life Fitness Signature Series Benches & Racks

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
Signature Leg Raise	SLR	1,189	1,129.55
Signature Back Extension	SBE	1,119	1,063.05
Signature Ab Crunch Bench	SABB	1,309	1,243.55
Signature Smith Machine	SSM *	3,909	3,713.55
Signature Arm Curl Bench	SAC	949	901.55
Signature Chin/Dip/Leg Raise	SCDLR	1,419	1,348.05
Signature Single Tier Dumbbell Rack	SDR1	719	683.05
Signature Two Tier Dumbbell Rack	SDR2	949	901.55
Signature Flat Bench	SFB	419	398.05
Signature Olympic Bench Weight Storage	SOBWS	419	398.05
Signature Olympic Flat Bench	SOFB	949	901.55
Signature Olympic Weight Tree	SOWT	419	398.05
Signature Utility Bench	SUB	479	455.05
Signature Barbell Rack	SBBR	839	797.05
Signature Handle Rack	SHR	719	683.05
Signature Multi-Adjustable Bench	SMAB	1,069	1,015.55
Signature Olympic Decline Bench	SODB	1,069	1,015.55
Signature Olympic Incline Bench	SOIB	1,019	968.05
Signature Olympic Military Bench	SOMB	1,429	1,357.55
Signature Olympic Squat Rack	SOSR	1,539	1,462.05
Signature Adjustable Decline/Abdominal Crunch	SADB	839	797.05
OPTIONS	MODEL	MSRP	NYS PRICE
Custom Upholstery (per unit)	FZ-Custom-Uph	109	103.55
Frame Colors:			
Optional (per unit)		-	0.00
Premium (per unit)		297	

OPTIONS
Custom Uph Color (3 unit min)
Optional Frame Colors
Premium Frame Colors
Custom Frame Colors not available
SIGNIFICANT OTHERS
Additional charge for disassembly required for small doorways, stairs, or elevators

Prices are good only in the United States and Canada and are subject to change.

Ships from FRANKLIN PARK, IL except:

* SSM Ships from RAMSEY, MN



Life Fitness Signature Series Cable Motion Strength™

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL	MSRP PRICE	NYS PRICE
Cable Column (includes accessories)	CMCC	3,469	3,295.55
Adjustable Cable Crossover	CMACO	4,649	4,416.55
Fixed Cable Crossover	CMFCO	3,589	3,409.55
Dual Adjustable Pulley (includes accessories)	CMDAP *	5,199	4,939.05
Pulldown	CMPD	3,709	3,523.55
Row	CMRW	3,709	3,523.55
Chest Press	CMCP	3,579	3,400.05
Shoulder Press	CMSP	3,579	3,400.05

STANDARD CONFIGURATION
Rear weight stack shroud

SIGNIFICANT OTHERS

**Additional charge for disassembly required for small doorways, stairs, or elevators*

CMDAP ACCESSORIES	MODEL	MSRP	NYS PRICE
DAP CONSOLE <small>Touch-screen LCD - comes complete with mounting brackets, hardware, power brick with cable extension, adapter plugs and cord routing clamps.</small>	DAP-CONSOLE	1,569	1,490.55

STACKWRAPS	MODEL	MSRP	NYS PRICE
Rear StackWraps			
Models: All			
Bamboo	CM-0404	409	388.55
Sky	CM-0405		
Bronze	CM-0406		
Stem	CM-0407		
Rosewood	CM-0408		
Stainless Steel	CM-0409		
Full Front Weight Stack Shrouds & Full StackWraps***			
Models: CMCP, CMSP, CMPD, CMRW			
Full Front Weight Stack Shrouds	CM-FULL	509	483.55
Full shrouds with Bamboo	CM-0420	1,019	968.05
Full shrouds with Sky	CM-0421		
Full shrouds with Bronze	CM-0422		
Full shrouds with Stem	CM-0423		
Full shrouds with Rosewood	CM-0424		
Full shrouds with Stainless Steel	CM-0425		
Models: CMDAP, CMACO, CMFCO			
Full Front Weight Stack Shrouds	CM-FULL	499	474.05
Full shrouds with Bamboo	CM-0420	1,529	1,452.55
Full shrouds with Sky	CM-0421		
Full shrouds with Bronze	CM-0422		
Full shrouds with Stem	CM-0423		
Full shrouds with Rosewood	CM-0424		
Full shrouds with Stainless Steel	CM-0425		
Models: CMCC			
Full Front Weight Stack Shrouds	CM-FULL	254	241.30
Full shrouds with Bamboo	CM-0420	764	725.80
Full shrouds with Sky	CM-0421		
Full shrouds with Bronze	CM-0422		
Full shrouds with Stem	CM-0423		
Full shrouds with Rosewood	CM-0424		
Full shrouds with Stainless Steel	CM-0425		

OPTIONS	MODEL	MSRP	NYS PRICE
Frame Colors:			
Custom (per unit)		159	151.05
Premium (per unit)		269	255.55
Custom Upholstery (per unit)		101	95.95
Yellow Adjustment Knob **		-	0.00

Prices are good only in the United States and Canada and are subject to change.
 * CMDAP comes standard with pull up bars. If the pull up bars are not required, please specify that on your order.
 With pull up bars the CMDAP is 93" high, and it is recommended to have a 9' 3" ceiling height to accommodate pull-ups.
 ** Adjustment Knob color defaults to Gray - Please specify if the optional Yellow Adjustment Knob is required
 *** Full StackWraps includes full front weight stack shrouds
 Ships from RAMSEY, MN



Life Fitness Signature Series Cable Motion Multi-Jungles

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL	MSRP PRICE	NYS PRICE
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CORE	MODEL	MSRP	NYS PRICE
MJ Core *	MJ-CORE	1,199	1,139.05

SIGNIFICANT OTHERS

**Additional charge for disassembly required for small doorways, stairs, or elevators*

Product Notes:

* Multi-Jungles now need to be ordered by individual Stations & Cores, and the correct quantity of each.

EXAMPLES:

MJ4 => Requires 1 MJ-CORE

MJ8 => Requires 2 MJ-CORE

MJ12S or MJ12V => Requires 3 MJ-CORE

MJ16 => Requires 4 MJ-CORE

(QTY 1) MJ-CORE	1,199
(QTY 2) MJ-CORE	2 x 1,199 = 2,398
(QTY 3) MJ-CORE	3 x 1,199 = 3,597
(QTY 4) MJ-CORE	4 x 1,199 = 4,796

STATIONS	MODEL	MSRP	NYS PRICE
No Station	-	-	
MJ Blank Shroud (No station, with shroud only)	MJBLNKSHRD-STA	219	208.05
Triceps Pushdown	MJTP-STA	1,569	1,490.55
Lat Pulldown	MJLP-STA	2,199	2,089.05
Dual Pulley Pulldown	MJLPD-STA	2,499	2,374.05
Row	MJRW-STA	2,199	2,089.05
Dual Pulley Row	MJRWD-STA	2,499	2,374.05
Adjustable Pulley	MJAP-STA	2,089	1,984.55
Fixed Cable Crossover w/Outrigger stack	MJFCO-STA	3,289	3,124.55
Adjustable Cable Crossover w/Outrigger stack	MJACO-STA	4,279	4,065.05
Fixed Cable Crossover - connects cores	MJFXO-STA	3,029	2,877.55
Adjustable Cable Crossover - connects cores	MJAXO-STA	4,079	3,875.05

ACCESSORIES	MODEL	MSRP	NYS PRICE
Multi-Jungle Handle Rack	MJHAR	429	407.55

OPTIONS	MODEL	MSRP	NYS PRICE
Frame Colors:			
Custom (per station/core)		159	151.05
Premium (per station/core)		269	255.55
Custom Upholstery (per Station)		101	95.95
Yellow Adjustment Knob **		-	0.00

** Adjustment Knob color defaults to Gray - Please specify if the optional Yellow Adjustment Knob is required

Prices are good only in the United States and Canada and are subject to change.

Ships from RAMSEY, MN



PRO2-Hammer Strength Select™

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
UPPER BODY			
Chest Press	HS-CP	3,299	3,134.05
Shoulder Press	HS-SP	3,199	3,039.05
Lateral Raise	HS-LR	3,299	3,134.05
Row	HS-RW	3,299	3,134.05
Lat Pulldown	HS-PD	2,699	2,564.05
Biceps Curl	HS-BC	2,999	2,849.05
Triceps Extension	HS-TE	2,999	2,849.05
Pectoral Fly / Rear Deltoid	HS-FLY	3,299	3,134.05
Pectoral Fly	HS-PEC	3,299	3,134.05
Assist Dip / Chin	HS-ADC	3,899	3,704.05
Fixed Pulldown	HS-FPD	3,199	3,039.05
LOWER BODY			
Hip & Glute	HS-HG	3,899	3,704.05
Hip Abduction	HS-HAB	3,399	3,229.05
Hip Adduction	HS-HAD	3,399	3,229.05
Seated Leg Curl	HS-SLC	3,599	3,419.05
Seated Leg Press	HS-SLP	5,599	5,319.05
Leg Extension	HS-LE	3,399	3,229.05
Leg Curl	HS-LC	3,199	3,039.05
Horizontal Calf	HS-HC	3,199	3,039.05
Standing Calf	HS-SC	3,299	3,134.05
TORSO			
Abdominal Crunch	HS-ABC	3,399	3,229.05
Back Extension	HS-BE	3,399	3,229.05

STANDARD CONFIGURATION
Ratcheting seat adjustment
Add a weight increment system
Rear weight stack shroud
Can be upgraded to SE
OR SE with Full Front Weight Stack Shroud

OPTIONS
Custom Frame Color (3 unit min)
Custom Work Arm Color (3 unit min)
Custom Uph Color (3 unit min)

SIGNIFICANT OTHERS
Additional charge for disassembly required for small doorways, stairs, or elevators

OPTIONS	MODEL	MSRP	NYS PRICE
Custom Frame Color (per unit)	HS-1099	159	151.05
Custom Work Arm Color (per unit)	HS-1199	159	151.05
Custom Upholstery (per unit)	HS-20099	101	95.95

UPGRADE TO SE	MODEL	MSRP	NYS PRICE
ABC, ADC, BE, HAB, HAD, HG, PD, SC, SLP	HS-XX-7002	300	285.00
BC, CP, FLY, FPD, HC, LR, PEC, RW, SP, TE	HS-XX-7002	400	380.00
LC	HS-XX-7002	500	475.00
LE, SLC	HS-XX-7002	600	570.00

SE CONFIGURATION *
Simple-to-adjust seat roller system
Fully integrated increment wght system
Rear weight stack shroud
Simple-to-adjust Tibia pad

UPGRADE TO SE WITH FULL FRONT WEIGHT STACK SHROUD	MODEL	MSRP	NYS PRICE
ABC, ADC, BE, HAB, HAD, HG, PD, SC, SLP	HS-XX-7003	470	446.50
BC, CP, FLY, FPD, HC, LR, PEC, RW, SP, TE	HS-XX-7003	570	541.50
LC	HS-XX-7003	670	636.50
LE, SLC	HS-XX-7003	770	731.50

SE FULL CONFIGURATION *
Simple-to-adjust seat roller system
Fully integrated increment wght system
Full Front Weight Stack Shroud
Simple-to-adjust Tibia pad

* Not all features are available on all SE units. See equipment specs for clarification.

Prices are good only in the United States and Canada and are subject to change.

Ships from RAMSEY, MN



Life Fitness Optima Series

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
SINGLE STATION MACHINES			
Abdominal	OSAB	1,679	1,477.52
Biceps Curl	OSBC	1,879	1,653.52
Chest Press	OSCP	2,199	1,935.12
Leg Curl	OSLC	2,089	1,838.32
Leg Extension	OSLE	2,299	2,023.12
Lat Pulldown	OSPD	2,399	2,111.12
Seated Row	OSRW	2,199	1,935.12
Shoulder Press	OSSP	2,399	2,111.12
Triceps Extension	OSTE	1,879	1,653.52
Leg Press	OSLP	2,919	2,568.72
DUAL EXERCISE MACHINES			
Hip Abductor/Adductor	OSHA	3,119	2,744.72
Pec Fly/Rear Delt	OSFLY	2,819	2,480.72
Lat Pulldown/Low Row	OSLR	2,499	2,199.12
Leg Extension/Curl	OSLEC	2,919	2,568.72
Multi-Press	OSMP	2,719	2,392.72
Biceps/Triceps	OSBT	2,399	2,111.12
MULTI EXERCISE MACHINES			
Dual Adjustable Pulley	OSDAP	3,639	3,202.32
BENCHES & RACKS			
Adjustable Bench	OSADJ	839	738.32
3 Tier Dumbbell Rack	OSDB3	839	738.32
Vertical Dumbbell Rack	OSDBV	419	368.72
Smith Machine	OSSM	2,599	2,287.12
OSDAP ACCESSORIES			
DAP CONSOLE <small>Touch-screen LCD - comes complete with mounting brackets, hardware, power brick with cable extension, adapter plugs and cord routing clamps.</small>	DAP-CONSOLE	1,569	1,380.72
FRAME OPTIONS			
Frame Colors:			
Upgrade Frame (per unit)	OS-Upgrade-F	109	95.92
Premium Frame (per unit)	OS-Premium-F	345	303.60
Custom - NOT AVAILABLE		-	
FRAME OPTIONS FOR OSADJ, OSDB3 & OSDBV			
Frame Colors:			
Upgrade Frame (per unit)	OS-Upgrade-F	109	95.92
Premium Frame (per unit)	OS-Premium-F	345	303.60
Custom - NOT AVAILABLE		-	
UPHOLSTERY OPTIONS			
Upholstery Colors:			
Upgrade Upholstery (per unit)	OS-Upgrade-UPH	59	51.92
Custom - NOT AVAILABLE		-	0.00

STANDARD CONFIGURATION
Single & Duals: No weight stack shrouds. OSDAP: Full weight Stack Shrouds.
STANDARD FRAME COLOR
Platinum
STANDARD UPH COLOR
Black
OPTIONS
Upholstery color upgrade: 29 additional colors
Frame color upgrade: Black, White, Ice Blue Metallic, Nickel, Midnight Metallic, Blue, Red, & Yellow.
Frame color premium: Candy Apple Red
Front & Rear Weight stack shrouds: Singles & Duals only
Heavy Weight Stack: OSDAP only

PLEASE NOTE: Custom frame and custom upholstery colors are not available.

PLEASE NOTE: Shroud Option includes both front and rear shrouds. Except the OSDAP - comes with Full Shrouds standard.

PLEASE NOTE: Shrouds can also be ordered individually as "(model)-SHR". Example: "OSLE-SHR".

Prices are good only in the United States and Canada and are subject to change.

Ships from Franklin Park, IL



Life Fitness Fit Series

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE	Fit 3 Options
FIT3 MULTI GYM PLATINUM FRAME WITH LCLE	F301	5,209	4,583.92	Leg Extension/Leg Curl
FIT3 MULTI GYM PLATINUM FRAME WITH LP	F303	5,209	4,583.92	
Fit 1.0 CM Multi-Gym	FSFCM1	3,439	3,026.32	Leg Press/Calf Extension

OPTIONS	MODEL	MSRP	PRICE
2.5 lb. Add-on Weight plate (10 plates per box)	FSWGT-2.5-101	209	183.92

PLEASE NOTE: Custom frame and premium and custom upholstery colors are not available.

Prices are good only in the United States and Canada and are subject to change.

Ships from Franklin Park, IL



Life Fitness Circuit Series Strength

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
UPPER BODY			
SC Ab Crunch	TCAB-LF	2,549	2,421.55
SC Biceps Curl	TCBC-LF	2,549	2,421.55
SC Chest Press	TCCP-LF	2,549	2,421.55
SC Seated Leg Curl	TCLC-LF	2,549	2,421.55
SC Leg Extension	TCLE-LF	2,549	2,421.55
SC Lat Pulldown	TCPD-LF	2,549	2,421.55
SC Seated Row	TCRW-LF	2,549	2,421.55
SC Squat	TCSL-LF	2,549	2,421.55
SC Shoulder Press	TCSP-LF	2,549	2,421.55
SC Triceps Press	TCTP-LC	2,549	2,421.55
SC Ab Curl Bench	TCABB-LF	709	673.55

STANDARD FRAME COLOR
Platinum, Black, Yellow, Ice Blue Metallic, Midnight Metallic, Blue, Red, White, Nickel

STANDARD UPH COLOR
30 colors

OPTIONS
Frame color Premium: Candy Apple Red
Frame color Custom: Not Available
Upholstery color Custom: Available (3 unit Min)

ACCESSORIES	MODEL	MSRP	NYS PRICE
Circuit Series Wheel Kit	TCWHL	109	103.55
Circuit Series Transition Exercise Kits (40 Placards)	TCPLRD	109	103.55
Circuit Series Placard Stand	TCPST	109	103.55

OPTIONS	MODEL	MSRP	NYS PRICE
Frame Colors:			
Premium Frame (per unit)	TC-Premium-F	269	255.55
Custom - NOT AVAILABLE	-	-	-
Upholstery Colors:			
Custom Upholstery (per unit)	TC-CUSTOM-UPH	109	103.55

Prices are good only in the United States and Canada and are subject to change.

Ships from Franklin Park, IL



Life Fitness Synrgy360 1 of 3

SPACES & ZONES

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
Synrgy360XL (formerly Synrgy360X)			
Versa Space	FXTF-UU	2,699	2,564.05
Rebounder Space	FXTF-RB	3,479	3,305.05
Versa Cable Right Space	FXTF-CRU	4,209	3,998.55
Versa Cable Left Space	FXTF-CLU	4,209	3,998.05
Cable Motion Space	FXTF-CC	5,839	5,547.05
Suspension Zone	FXTF-CORE	3,479	3,305.05
NOTES:			
• Need to order 4 individual spaces and Suspension Zone to make up Synrgy360XL.			
Synrgy360S			
Versa Space - Req. Bolt to Floor	FXTS-U	2,589	2,459.55
Cable Right Space - Req. Bolt to Floor	FXTS-CR	4,159	3,951.05
Cable Left Space - Req. Bolt to Floor	FXTS-CL	4,159	3,951.05
Center Versa Space - Req. Bolt to Floor	FXTS-CORE	2,579	2,450.05
Center Rebounder Space - Req. Bolt to Floor	FXTS-CORE-RB	4,269	4,055.55
NOTES:			
• Need to order 2 individual spaces and 1 Center Space to make up Synrgy360S.			
Synrgy360XM			
Suspension Zone	FXTM-CORE	2,149	2,041.55
NOTES:			
• Need to order 2 Synrgy360T units below and 1 Suspension Zone to make up Synrgy360XM.			
Synrgy360T			
Versa-Versa-Versa - Req. Bolt to Floor	FXTT-VVV	4,079	3,875.05
Versa-Cable-Versa - Req. Bolt to Floor *	FXTT-VCV	5,719	5,433.05
Versa-Versa-Cable - Req. Bolt to Floor *	FXTT-VVC	5,719	5,433.05
Cable-Versa-Versa - Req. Bolt to Floor *	FXTT-CVV	5,719	5,433.05
Versa-Cable-Cable - Req. Bolt to Floor	FXTT-VCC	7,249	6,886.55
Rebounder-Cable-Versa - Req. Bolt to Floor	FXTT-RCV	7,349	6,981.55
Rebounder-Cable-Cable - Req. Bolt to Floor	FXTT-RCC	9,389	8,919.55
NOTES:			
* VCV, VVC, & CVV are the same unit, with the Cable in different locations with in the unit.			
Synrgy360XS			
Versa-Versa-Versa-Versa - Req. Bolt to Floor	FXTX-VVVV	5,409	5,138.55
Cable-Versa-Versa-Versa - Req. Bolt to Floor	FXTX-CVVV	6,939	6,592.05
Cable-Versa-Versa-Rebounder - Req. Bolt to Floor	FXTX-CVVR	8,669	8,235.55
Cable-Cable-Versa-Versa - Req. Bolt to Floor	FXTX-CCVV	8,569	8,140.55
Cable-Cable-Versa-Rebounder - Req. Bolt to Floor	FXTX-CCVR	10,309	9,793.55

Prices are good only in the United States and Canada and are subject to change.

Ships from RAMSEY, MN



Life Fitness Synrgy360 2 of 3

FEATURES & ATTACHMENTS

Prices Effective 07/01/14

BOOM FEATURE	MODEL NUMBER	MSRP PRICE	NYS PRICE
Suspension Chin Bar	Synrgy360XL: FXTF-*-0602 Synrgy360S: FXTS-*-0602 Synrgy360XS: FXTX-*02 Synrgy360T: FXTT-*02	306	290.70
Suspension Chin Bar w/ TRX Suspension Trainer	Synrgy360XL: FXTF-*-0604 Synrgy360S: FXTS-*-0604 Synrgy360XS: FXTX-*04 Synrgy360T: FXTT-*04	510	484.50
Rock Grip Chin Bar	Synrgy360XL: FXTF-*-0606 Synrgy360S: FXTS-*-0606 Synrgy360XS: FXTX-*06 Synrgy360T: FXTT-*06	306	290.70
Power Pivot with Rock Grip Chin Bar	Synrgy360XL: FXTF-**0605 Synrgy360S: FXTS-**0605 Synrgy360XS: FXTX-**05 Synrgy360T: FXTT-**05	1,019	968.05
Power Pivot	Synrgy360XL: FXTF-**0607 Synrgy360S: FXTS-**0607 Synrgy360XS: FXTX-**07 Synrgy360T: FXTT-**07	713	677.35
Punching Bag Connector	Synrgy360XL: FXTF-**0603 Synrgy360S: FXTS-**0603 Synrgy360XS: FXTX-**03 Synrgy360T: FXTT-**03	510	484.50

NOTES:

* Suspension Chin Bar & Rock Grip Chin Bar does NOT connect to a Rebounder Space.

** Punching Bag Connector & Power Pivot can only be used with following spaces:

Synrgy360XL (FXTF-UU), 360S (FXTF-U, FXTS-CORE), or 360XS/360T (VV, VC, VR combinations and not on CC, CV, RC).

Only 1 Power Pivot can be used on Synrgy360T or 360XS units.

ATTACHMENTS	MODEL NUMBER	MSRP	NYS PRICE
Step-Up Platform	FXT-STP	408	387.60
Dip Handle	FXT-DIP	306	290.70
Cable Crossover Boom Connector***	FXT-BM	611	580.45

NOTES:

• Attachments are only available in High Wear Grey frame color.

• Step-Up Platform & Dip Handles only connect and can be used with Versa legs.

*** Cable Crossover Boom Connector can connect 2 Cables on 2 different Synrgy360 units.

INDIVIDUAL OPTIONS (for ordering after initial purchase)	MODEL NUMBER	MSRP PRICE	NYS PRICE
Suspension Chin Bar	FXT-SUS	309	293.55
Suspension Chin Bar w/ TRX Suspension Trainer	FXT-TRX	509	483.55
Rock Grip Chin Bar	FXT-ROC	309	293.55
Power Pivot	FXT-PP*	719	683.05
Punching Bag Connector w/ no boxing shelves - Synrgy360S Core	FXT-BX*	509	483.55
Punching Bag Connector w/ 1 boxing shelf - Versa leg next to Rebounder leg	FXT-BX1*	589	559.55
Punching Bag Connector w/ 2 boxing shelves - Versa leg next to another Versa leg	FXT-BX2*	669	635.55
Punching Bag Connector w/ 1 boxing shelf & 1 Cable Rear Shroud Guard - Versa leg next to Cable leg	FXT-BXG*	719	683.05

NOTES:

* Power Pivot & Boxing Connector can NOT go in front of a Cable.

Prices are good only in the United States and Canada and are subject to change.

Ships from RAMSEY, MN



Life Fitness Synrgy360 3 of 3

OPTIONS

Prices Effective 07/01/14

OPTIONS	MODEL NUMBER	MSRP PRICE	NYS PRICE
Premium Frame Color (per Model, not including the Suspension Zone)	Synrgy360XL: FXTF*-0120 Synrgy360S: FXTS*-0120 Synrgy360XS: FXTX*-0120 Synrgy360T: FXTT*-0120	269	255.55
Custom Frame Color (per Model, not including the Suspension Zone)	Synrgy360XL: FXTF*-0199 Synrgy360S: FXTS*-0199 Synrgy360XS: FXTX*-0199 Synrgy360T: FXTT*-0199	149	141.55
Custom Upholstery Color	Synrgy360XL: FXTF**-0299 Synrgy360S: FXTS**-0299 Synrgy360XS: FXTX**-0299 Synrgy360T: FXTT**-0299	99	94.05
NOTES: ** Custom Upholstery Option only available on Rebounder Space.			

SHROUD OPTIONS	MODEL NUMBER	MSRP PRICE	PRICE
Full Shroud	Synrgy360XL: FXTF*-0503 Synrgy360S: FXTS*-0503 Synrgy360XS: FXTX*-0503 Synrgy360T: FXTT*-0503	249	236.55
Rear Shroud - BAMBOO	Synrgy360XL: FXTF*-0504 Synrgy360S: FXTS*-0504 Synrgy360XS: FXTX*-0504 Synrgy360T: FXTT*-0504	399	379.05
Rear Shroud - SKY	Synrgy360XL: FXTF*-0505 Synrgy360S: FXTS*-0505 Synrgy360XS: FXTX*-0505 Synrgy360T: FXTT*-0505	399	379.05
Rear Shroud - BRONZE	Synrgy360XL: FXTF*-0506 Synrgy360S: FXTS*-0506 Synrgy360XS: FXTX*-0506 Synrgy360T: FXTT*-0506	399	379.05
Rear Shroud - STEM	Synrgy360XL: FXTF*-0507 Synrgy360S: FXTS*-0507 Synrgy360XS: FXTX*-0507 Synrgy360T: FXTT*-0507	399	379.05
Rear Shroud - ROSEWOOD	Synrgy360XL: FXTF*-0508 Synrgy360S: FXTS*-0508 Synrgy360XS: FXTX*-0508 Synrgy360T: FXTT*-0508	399	379.05
Rear Shroud - STAINLESS STEEL	Synrgy360XL: FXTF*-0509 Synrgy360S: FXTS*-0509 Synrgy360XS: FXTX*-0509 Synrgy360T: FXTT*-0509	399	379.05
Full Shroud - BAMBOO	Synrgy360XL: FXTF*-0520 Synrgy360S: FXTS*-0520 Synrgy360XS: FXTX*-0520 Synrgy360T: FXTT*-0520	749	711.55
Full Shroud - SKY	Synrgy360XL: FXTF*-0521 Synrgy360S: FXTS*-0521 Synrgy360XS: FXTX*-0521 Synrgy360T: FXTT*-0521	749	711.55
Full Shroud - BRONZE	Synrgy360XL: FXTF*-0522 Synrgy360S: FXTS*-0522 Synrgy360XS: FXTX*-0522 Synrgy360T: FXTT*-0522	749	711.55
Full Shroud - STEM	Synrgy360XL: FXTF*-0523 Synrgy360S: FXTS*-0523 Synrgy360XS: FXTX*-0523 Synrgy360T: FXTT*-0523	749	711.55
Full Shroud - ROSEWOOD	Synrgy360XL: FXTF*-0524 Synrgy360S: FXTS*-0524 Synrgy360XS: FXTX*-0524 Synrgy360T: FXTT*-0524	749	711.55
Full Shroud - STAINLESS STEEL	Synrgy360XL: FXTF*-0525 Synrgy360S: FXTS*-0525 Synrgy360XS: FXTX*-0525 Synrgy360T: FXTT*-0525	749	711.55
NOTES: * Shroud Options only available on Cable legs.			

Prices are good only in the United States and Canada and are subject to change.

Ships from RAMSEY, MN



Life Fitness SYNRGY BlueSky

OPTIONS

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
Exercise Stations			
Ab	SBS-ES-AB	1,799	1,709.05
Press	SBS-ES-PRS	1,199	1,139.05
Row	SBS-ES-ROW	1,599	1,519.05
Step	SBS-ES-STP	1,399	1,329.05
Dip/Leg Raise	SBS-ES-DLR	1,199	1,139.05

Short Connectors			
Pull-Up	SBS-SC-PU	999	949.05
Cargo Net	SBS-SC-CN	2,399	2,279.05
Arc Ladder	SBS-SC-AL	1,399	1,329.05

Long Connectors			
Monkey Bar	SBS-LC-MB	1,799	1,709.05
Cargo Net	SBS-LC-CN	4,799	4,559.05
Arc Traverse	SBS-LC-AT	1,399	1,329.05

Components			
Post - 98"	SBS-P-98	599	569.05
Clamp	SBS-CLAMP	49	46.55

NOTES:

SYNRGY BlueSky1 = (1) Exercise Station + (1) Post

SYNRGY BlueSky2 = (2) Exercise Stations + (1) Post

SYNRGY BlueSky3 = (2) Exercise Stations + (2) Posts + (1) Short Connector + (6) Clamps

SYNRGY BlueSky8 = (4) Exercise Stations + (4) Posts + (4) Short Connectors + (8) Clamps

SYNRGY BlueSky10 = (4) Exercise Stations + (4) Posts + (2) Short Connectors + (2) Long Connectors + (8) Clamps

SYNRGY BlueSky14 = (4) Exercise Stations + (6) Posts + (4) Short Connectors + (3) Long Connectors + (10) Clamps

All SYNRGY BlueSky products must be anchored to a concrete pad.

LF recommends 8ft. (2.4m) fall height rated impact attenuation surfacing under and around all units. Such surfacing may be required by certain

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Ships from Monett, MO



Life Fitness Hammer Strength Training Vest

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
HAMMER STRENGTH TRAINING VEST			
XS Training Vest (chest sizes 29-31)	HSTV-0029-02	379	371.42
S Training Vest (chest sizes 32-34)	HSTV-0032-02	379	371.42
M Training Vest (chest sizes 35-37)	HSTV-0035-02	379	371.42
L Training Vest (chest sizes 38-40)	HSTV-0038-02	379	371.42
XL Training Vest (chest sizes 41-43)	HSTV-0041-02	379	371.42
XXL Training Vest (chest sizes 44-46)	HSTV-0044-02	379	371.42
XXXL Training Vest (chest sizes 47-49)	HSTV-0047-02	379	371.42

Product listed above ships from Delavan, WI

Prices are good only in the United States and Canada and are subject to change.

Product listed above ships from Franklin Park, IL



Hammer Strength Motion Technology Selectorized™

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
Motion Technology Selectorized			
MTS UPPER BODY			
MTS Chest Press	MTSCP	4,349	4,262.02
MTS Incline Press	MTSIP	4,349	4,262.02
MTS Decline Press	MTSDP	4,379	4,291.42
MTS Shoulder Press	MTSSP	4,349	4,262.02
MTS Row	MTSRW	4,349	4,262.02
MTS High Row	MTSHR	4,349	4,262.02
MTS Front Pulldown	MTSFP	4,349	4,262.02
MTS Biceps Curl	MTSBC	4,349	4,262.02
MTS Triceps Extension	MTSTE	4,349	4,262.02
MTS LOWER BODY			
MTS V-Squat	MTSVS	5,739	5,624.22
MTS Leg Extension	MTSLE	4,479	4,389.42
MTS Kneeling Leg Curl	MTSKC	4,349	4,262.02
MTS TORSO			
MTS Abdominal Crunch	MTSAB	4,179	4,095.42
OPTIONS			
	MODEL	MSRP	PRICE
Custom Frame Color (per unit)		159	155.82
Premium Frame Color (per unit)		269	263.62
Custom Upholstery (per unit)		101	98.98

Prices are good only in the United States and Canada and are subject to change.

Ships from RAMSEY, MN



Hammer Strength Plate Loaded

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBFR	WEIGHT HORNS *	MSRP PRICE	NYS PRICE
ISO-LATERAL UPPER BODY				
Iso-Lateral Bench Press (Horizontal)	ILBPH	6	2,089	2,047.22
Iso-Lateral Bench Press (Vertical)	ILBPV	6	2,089	2,047.22
Iso-Lateral Horizontal Bench Press	ILHBP	4	1,689	1,655.22
Iso-Lateral Wide Chest	ILWC	6	2,089	2,047.22
Iso-Lateral Wide Pulldown	ILWPD	6	2,089	2,047.22
Iso-Lateral Incline Press (Horizontal)	ILIPH	6	2,089	2,047.22
Iso-Lateral Decline Press	ILDPC	6	2,089	2,047.22
Iso-Lateral Super Incline Press	ILFMP	6	2,089	2,047.22
Iso-Lateral Shoulder Press	ILSP	6	2,159	2,115.82
Iso-Lateral Chest/Back	ILCB	6	2,549	2,498.02
Iso-Lateral Front Lat Pulldown	ILPD	6	2,089	2,047.22
Iso-Lateral High Row	ILHR	4	2,089	2,047.22
Iso-Lateral DY Row	ILDRW	6	2,159	2,115.82
Iso-Lateral Low Row	ILLR	6	2,089	2,047.22
Iso-Lateral Rowing	ILROW	0	1,859	1,821.82
OTHER UPPER BODY				
Seated Bicep	PLBI	0	1,749	1,714.02
Seated Dip	PLDIP	4	1,989	1,949.22
Seated/Standing Shrug	PLSH	2	1,399	1,371.02
Lateral Raise	PLLR	4	1,859	1,821.82
Pullover	PLPO	4	2,329	2,282.42
4-Way Neck	PL4W	4	1,279	1,253.42
Gripper	PLGRIP	0	579	567.42

OPTIONS	MSRP	NYS PRICE
Custom Frame Color (per unit)	159	155.82
Custom Upholstery (per unit)	101	98.98

* Weight storage horns are no longer an option and are now standard. Prices include standard weight horns and feet.

Prices are good only in the United States and Canada and are subject to change.

Ships from Falmouth, KY



Hammer Strength Plate Loaded

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	WEIGHT HORNS *	MSRP PRICE	NYS PRICE
LOWER BODY & TORSO				
Abdomiunal / Oblique Crunch	PLAB	4	2,469	2,419.62
V-Squat	PLVSQ	4	3,129	3,066.42
Linear Hack Press	PLLHP *	2	2,909	2,850.82
Leg Press	PLLP	6	2,679	2,625.42
Iso-Lateral Leg Press	ILLP	4	2,909	2,850.82
Linear Leg Press	HSLLP *	4	4,059	3,977.82
Iso-Lateral Leg Extension	ILLE	0	1,979	1,939.42
Iso-Lateral Kneeling Leg Curl	ILKLC	4	2,209	2,164.82
Leg Extension	PLLE	4	1,859	1,821.82
Iso-Lateral Leg Curl	ILLC	4	1,859	1,821.82
Seated Leg Curl	PLSLC	4	1,979	1,939.42
Abductor	PLABD	2	2,549	2,498.02
Adductor	PLADD	2	2,549	2,498.02
Super Horizontal Calf	PLSHC	2	1,859	1,821.82
Seated Calf Raise	PLCALF	0	1,169	1,145.62
Tibia Dorsi Flexion	PLTIB	0	469	459.62
MULTI-USE				
Hammer Strength Smith Machine	HSSM *		3,759	3,683.82
GROUND BASE				
Ground Base Jammer	GBJ	6	1,759	1,723.82
Ground Base Squat Lunge	GBSL	2	1,279	1,253.42
Ground Base Squat/High Pull	GBSHP	2	1,509	1,478.82
Ground Base Twist-Left	GBTL	2	1,749	1,714.02
Ground Base Twist-Right	GBTR	2	1,749	1,714.02
Ground Base Combo Incline	GBCI	0	1,859	1,821.82
Ground Base Combo Decline	GBCD	6	2,089	2,047.22
Ground Base Combo Twist	GBCT	2	1,979	1,939.42

PLEASE NOTE: RAMSEY, MN BUILT PRODUCT (PLLHP & HSSM)

These are available in the standard Hammer colors

The standard Hammer colors include all of the Pro2 colors, just without the clear coat.

OPTIONS	MSRP	NYS PRICE
Custom Frame Color (per unit)	159	155.82
Custom Upholstery (per unit)	101	98.98

* Weight storage horns are no longer an option and are now standard. Prices include standard weight horns and feet.

Prices are good only in the United States and Canada and are subject to change.

Ships from Falmouth, KY except products marked with *



Hammer Strength HD Elite Racks

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
HD Elite Stand Alone Dual Adjustable Pulley	HDLDAP	5,609	5,496.82
HD Elite Pulldown	HDLPD	3,369	3,301.62
HD Elite Row	HDLRW	3,369	3,301.62

HD Elite Stand Alone Racks - Must choose 1 Rack + 1 Stand Alone Storage

HD Elite Stand Alone Racks (Basic Product)			
Power Rack	HDLPR	2,149	2,106.02
Multi Rack	HDLMR	1,839	1,802.22
Half Rack - Long Base	HDLHRL	1,529	1,498.42
HD Elite Stand Alone Storage			
Stand Alone Standard Storage	HDLSTOR-SA-6201	719	704.62
Stand Alone Bumper Plate & Tray - Front Load	HDLSTOR-SA-6202	1,229	1,204.42
Stand Alone Bumper Plate & Tray - Side Load	HDLSTOR-SA-6203	1,429	1,400.42

NOTES:

- Basic Product includes Standard Base, 8' Height, Straight Bar Pull-Up(s), Bar/Band/Chain Storage, Bar Catches & Bar Supports

HD Elite Combo Racks - Must choose 1 Rack (Front) + 1 Combo Rack Storage + 1 Rack (Rear)

HD Elite Combo Racks (Basic Product)			
Power Rack	HDLPR	2,149	2,106.02
Multi Rack	HDLMR	1,839	1,802.22
Half Rack - Long Base	HDLHRL	1,529	1,498.42
Half Rack - Short Base (MUST be bolted to floor)	HDLHRS	1,529	1,498.42
HD Elite Combo Rack Dual Adjustable Pulley	HDLCRDAP	4,539	4,448.22
HD Elite Combo Rack Pulldown - Row	HDLCRPDRW	5,099	4,997.02
HD Elite Combo Rack Cable Column - Pulldown	HDLCRCCPD	5,099	4,997.02
HD Elite Combo Rack Cable Column - Row	HDLCRCCRW	5,099	4,997.02
HD Elite Combo Rack Storage			
Combo Rack Short Single Storage - Standard	HDLSTOR-SS-6201	919	900.62
Combo Rack Short Single Storage - Bumper Plate & Tray - Front Load	HDLSTOR-SS-6202	1,429	1,400.42
Combo Rack Short Single Storage - Bumper Plate & Tray - Side Load	HDLSTOR-SS-6203	1,639	1,606.22
Combo Rack Medium Single Storage - Standard	HDLSTOR-MS-6201	1,229	1,204.42
Combo Rack Medium Single Storage - Bumper Plate & Tray - Front Load	HDLSTOR-MS-6202	1,739	1,704.22
Combo Rack Medium Single Storage - Bumper Plate & Tray - Side Load	HDLSTOR-MS-6203	1,939	1,900.22
Combo Rack Long Double Storage - Standard	HDLSTOR-LD-6201	1,739	1,704.22
Combo Rack Medium Single Storage - Bumper Plate & Tray - Front Load	HDLSTOR-LD-6202	2,759	2,703.82
Combo Rack Long Double Storage - Mix - Front Load (2 Standard + 2 Front Load)	HDLSTOR-LD-6203	2,249	2,204.02
Combo Rack Medium Single Storage - Bumper Plate & Tray - Side Load	HDLSTOR-LD-6204	3,169	3,105.62
Combo Rack Long Double Storage - Mix - Side Load (2 Standard + 2 Side Load)	HDLSTOR-LD-6205	2,449	2,400.02

NOTES:

- Basic Product includes Standard Base, 8' Height, Straight Bar Pull-Up(s), Bar/Band/Chain Storage, Bar Catches & Bar Supports

UPGRADES (ADD PRICING TO BASIC PRODUCT CONFIGURATION)

Sumo Base Option / Rack (only available on Power Rack & Multi Rack)	HDLPR-6003 / HDLMR-6002	409	400.82
Side Pull-Up Option / Rack (only available on Power Rack w/Standard Base)	HDLPR-6002	299	293.02
9' Height Option / Rack	HDL**-6102	109	106.82
9' Height Option for Cable Stations	HDL**-6102	150	147.00
2-Handle Pull-Up Option	HDLPU-6*01	59	57.82
Thick Grip Pull-Up Option	HDLPU-6*02	159	155.82
Dual Pull-Up Option	HDLPU-6*03	259	253.82
Thick Straight Bar Pull-Up Option	HDLPU-6*05	109	106.82
Neutral Pull-Up Option	HDLPU-6*06	309	302.82
Thick Neutral Pull-Up Option	HDLPU-6*07	359	351.82
Rotating Chin-Up Option	HDLPU-6*08	409	400.82
Arc Dual Pull-Up Option	HDLPU-6*09	109	106.82
3-Handle Pull-Up Option (only available on front or rear of Power Rack)	HDLPU-6*10	129	126.42
Wing Option (only available on front of Power Rack)	HDLPU-6*11	159	155.82

NOTES:

** = PR, MR, HRL, HRS, CRDAP, or DAP

* = 5 for PR Front Pull-Up Option & 6 on all other Racks

OPTIONS

Custom Frame Color (per unit)		150	147.00
Custom Upholstery (per unit)		100	98.00

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Hammer Strength HD Elite - Individual Accessories

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
PULL-UP BARS			
2-Handle Pull-Up	HDL2PU	359	351.82
Thick Grip Pull-Up	HDLTPU	409	400.82
Dual Pull-Up	HDLDPU	459	449.82
Straight Bar Pull-Up	HDLSPU	259	253.82
Thick Straight Bar Pull-Up	HDLTSPU	309	302.82
Neutral Pull-Up	HDLNPU	509	498.82
Thick Neutral Pull-Up	HDLTNPU	559	547.82
Rotating Chin-Up	HDLRCU	619	606.62
Arc Dual Pull-Up	HDLARC	309	302.82
3-Handle Pull-Up (only available on front or rear of Power Rack)	HDL3PU-PR	459	449.82
Wing (only available on front of Power Rack)	HDLWG-PR	459	449.82
Thick Straight Side Pull-Up - <i>Pair</i> (only available on Power Rack w/Standard Base)	HDLTSSP	299	293.02
ACCESSORIES			
Thick Bar Hanger	HDLTBH	109	106.82
Spotter Platforms - <i>Pair</i>	HDLSP	509	498.82
Bottom Sliding Band Pegs (PR/MR/HRS) - <i>Pair</i>	HDLSBP	159	155.82
Bottom Sliding Band Pegs (HRL only) - <i>Pair</i>	HDLSBP-HRL	309	302.82
Top Band Pegs - <i>Pair</i>	HDLTBP	239	234.22
Dock 'n Lock	HDLDL	109	106.82
Battle Rope Attachment	HDLBL	69	67.62
Bar Catch Storage - Half Rack	HDLBCS-HR	159	155.82
Reverse Bar Supports - <i>Pair</i>	HDLRBS	409	400.82
Power Pivot	HDLPP	259	253.82
4 Bar Storage	HDL4BS	209	204.82
Rack Connector - Thick Straight	HDLRC-TS	509	498.82
ACCESSORIE PRODUCTS			
Accessory / Dip Station	HDLADS	509	498.82
Accessory Storage Rack	HDLASR	819	802.62
Technique Trays - Half Rack - <i>Pair</i>	HDLTT-HR	509	498.82
Technique Trays - Power Rack/Multi Rack - <i>Pair</i>	HDLTT-PRMR	509	498.82
Step-Up Platform - Half Rack	HDLSTP-HR	509	498.82
Step-Up Platform - Power Rack/Multi Rack	HDLSTP-PRMR	509	498.82
Dip Handle - Half Rack	HDLDIP-HR	309	302.82
Dip Handle - Power Rack/Multi Rack	HDLDIP-PRMR	309	302.82
Single Leg Squat Bar	HDLSLS	209	204.82
Adjustable Bench	HDLADJ	969	949.62
Adjustable Bench - XL	HDLADJXL	1,019	998.62
OPTIONS			
Custom Frame Color (per unit)		149	146.02
Custom Upholstery (per unit)		99	97.02

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Hammer Strength HD Elite - Platforms & Inserts

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
INDIVIDUAL PLATFORMS (HDE-PF)			
4'x8' Platform - No Logo	HDE-4X8	1,449	1,420.02
6'x8' Platform - No Logo	HDE-6X8	1,529	1,498.42
8'x8' Platform - No Logo	HDE-8X8	2,019	1,978.62
Platform Ramp	HDERAMP-0101-101	109	106.82
INDIVIDUAL INSERTS (HDE-PF)			
Power Rack Standard Base Insert	HDEPR-STD_INS-0101	869	851.62
Power Rack Sumo Base Insert	HDEPR-SU_INS-0101	969	949.62
Multi Rack Standard Base Insert	HDEMR-STD_INS-0101	869	851.62
Multi Rack Sumo Base Insert	HDEMR-SU_INS-0101	969	949.62
Half Rack Long Base Insert	HDEHRL-STD_INS-0101	669	655.62
Half Rack Short Base Insert	HDEHRS-STD_INS-0101	459	449.82
Long Storage Only Insert Feature - No Logo (only available on Combo Rack configurations)	HDECR-LSTOR-0101	719	704.62
LOGO OPTIONS FOR HD ELITE PLATFORM AND LONG STORAGE INSERT (HDE-PF)			
Hammer Strength Logo	0102_HAMMER STRENGTH	219	214.62
Custom Logo 1 & 2 Colors	0199_1 & 2 COLORS	319	312.62
Custom Logo 3 & 4 Colors	0198_3 & 4 COLORS	429	420.42
Custom Logo 5 & 6 Colors	0197_5 & 6 COLORS	529	518.42
Industrial Coatings Color Chart	OHDPLATCOLOR	-	

*Completed Platform & Insert Sales order form required for all Platform and Insert orders.

*The completed form and Adobe Illustrator files must be submitted for Platform orders with logos.

*Custom logo colors must be chosen from the Industrial Coatings Color Chart (OHDPLATCOLOR)

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Hammer Strength Athletic Series

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
Athletic Series			
Power Rack (w/8 Weight Horns)	ASPR *	1,679	1,645.42
Half Rack - 8 ft (w/10 Weight Horns)	HDHR8 **	1,829	1,792.42
Half Rack - 9 ft (w/10 Weight Horns)	HDHR9 **	1,939	1,900.22
Multi-Adjustable Bench	ASMAB *	809	792.82
ACCESSORY OPTIONS FOR HDHR8 & HDHR9 ONLY			
Power Pivot	HDLPP	259	253.82
Technique Trays - Half Rack - Pair	HDLTT-HR	509	498.82
Dip Handle - Half Rack	HDLDIP-HR	309	302.82
Single Leg Squat Bar	HDSL SLS	209	204.82
OPTIONS	MODEL	MSRP	NYS PRICE
Custom Frame Color (per unit)		159	155.82
Custom Upholstery (per unit)		101	98.98

PLATFORMS & INSERTS (Athletic)			
6' x 8' Platform - NO Insert	AS6X8 ***	1,259	1,233.82
6' x 8' Platform - SHORT Insert (can be used with ASPR & HDHR8)	AS6X8SI ***	1,559	1,527.82
AS Platform Ramp (Optional)	ASRAMP ***	109	106.82
PLATFORMS & INSERTS (Heavy Duty)			
(1 per side of the HDHR)	HDSI8X8***	2,779	2,723.42
Short Insert with 6' x 8' Platform*-For use with HDHR & HDHR	HDSI6X8 ***	2,209	2,164.82
(1 per side of the HDHR)	HDSI4X8 ***	2,159	2,115.82
Short Insert with 4' x 8' Platform*-For use with HDHR & HDHR	HDMI8X8***	3,009	2,948.82
Medium Insert with 8' x 8' Platform* - For use with HDPR & HDMR	HDMI6X8 ***	2,309	2,262.82
Medium Insert with 6' x 8' Platform* - For use with HDPR & HDMR	HDMI4X8 ***	2,349	2,302.02
Medium Insert with 4' x 8' Platform* - For use with HDPR & HDMR	HDERRAMP-0101-101	109	106.82
Platform Ramp			
LOGO OPTIONS FOR PLATFORMS & INSERTS (Athletic & Heavy Duty)			
Hammer Strength Logo	0102_HAMMER STRENGTH	206	201.88
Custom Logo 1 & 2 Colors	0199_1 & 2 COLORS	309	302.82
Custom Logo 3 & 4 Colors	0198_3 & 4 COLORS	412	403.76
Custom Logo 5 & 6 Colors	0197_5 & 6 COLORS	515	504.70
Industrial Coatings Color Chart	OHDPLATCOLOR	-	0.00

Prices are good only in the United States and Canada and are subject to change.

Products marked with * ship from Ramsey, MN

Products marked with ** ship from Falmouth, KY

Products marked with *** ship from Franklin Park, IL



Hammer Strength Benches & Racks

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
BENCHES AND RACKS			
Barbell Rack	FWBAR	709	694.82
Dumbbell Rack - Single Tier	FW-DR1	579	567.42
Dumbbell Rack - Two Tier	FW-DR2	759	743.82
Dumbbell Rack - Three Tier	FW-DR3	999	979.02
Deluxe Weight Tree	FWDWT	389	381.22
Multi-Adjustable Bench	FWMAB *	939	920.22
Decline Bench	FWDB	579	567.42
Flat Bench	FWFB	329	322.42
Utility Bench -75	FWUB75	409	400.82
Seated Arm Curl	FWAC	819	802.62
Olympic Flat Bench	OFB	759	743.82
Olympic Incline Bench	OIB	879	861.42
Olympic Decline Bench	ODB	879	861.42
Olympic Military Bench	OMB	1,049	1,028.02
Olympic Squat Rack (w/12 Weight Horns)	OSR	1,169	1,145.62
Olympic Bench Weight Storage (4 Wt. Horns)	OBWS	299	293.02
BW Back Extension	BWBE	819	802.62
Glute/Ham Bench (Roller Pad)	BWGH	1,399	1,371.02
Fixed Pad Glute/Ham	BWGHF	1,329	1,302.42
Chin/Dip/Leg Raise	BWCDL	1,169	1,145.62
Bumper Plate Storage - SMALL	FWBPS	309	302.82
Bumper Plate Storage - LARGE	FWBPL	329	322.42
OPTIONS			
	MODEL	MSRP	NYS PRICE
Dumbbell Rack Storage Tray (per Tier selected)	FW-DR-TRAY	99	97.02
Custom Frame Color (per unit)		159	155.82
Custom Upholstery (per unit)		101	98.98

Prices are good only in the United States and Canada and are subject to change.

Products ship from Falmouth, KY except -

Products marked with * ship from Ramsey, MN



Life Fitness Strength Bolt Down Package

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
Bolt Down Package	BOLT DOWN PACKAGE	15	14.25
Bolt Down Installation Service (per Bolt Down Package)		23.70	22.51

Synrgy360	# of Kits Required
Synrgy360 XL	4
Synrgy360 S (REQUIRED)	3
Synrgy360 XM, XS, T (Dynamic Anchors included)	N/A

SYNRGY BlueSky	# of Kits Required
All Models (Dynamic Anchors included)	N/A

Signature Series (per unit)	# of Kits Required
Signature Single Station Selectorized	1
Signature Plate Loaded	1
Signature Jungle (Core only)	1
Signature Cable Motion	1
Signature Benches & Racks	1

Insignia Series (per unit)	# of Kits Required
Insignia	1

Hammer Strength Select (per unit)	# of Kits Required
Hammer Strength Select	1

Optima Series (per unit)	# of Kits Required
Optima Single Stations	1
Optima Duals & DAP	1
Optima Benches & Racks	1

Fit Series (per unit)	# of Kits Required
Fit 1 Multi-Gym	1

Hammer Strength (per unit)	# of Kits Required
Hammer MTS	1
Hammer Plate Loaded (not Tibia or Gripper) *	1
Hammer Ground Base	1
Hammer Benches & Racks	1
Hammer Athletic Series Racks	1
HD Elite Stand Alone Racks	1
HD Elite Combo Racks (Not including Half Rack Short Base)	2 (1 per side)
HD Elite Half Rack Short Base (Dynamic Anchors included)	N/A

* Tibia and Gripper cannot be bolted to the floor

Prices are good only in the United States and Canada and are subject to change.



Life Fitness Academy

Prices Effective 07/01/14

PRODUCT DESCRIPTION	MODEL NUMBER	MSRP PRICE	NYS PRICE
On Site Product Training	LFA ONSITE	1,500	N/A
Grand Opening Support	LFA GO SUPPORT	5,099	N/A

STRENGTH FRAME COLOR CHART

KEY: ● Standard ○ Optional † Custom †† Premium – Unavailable

COLOR	Life Fitness								Hammer Strength
	Insignia Single Stations	Signature Cable Motion	Signature Benches & Racks	Signature Plate Loaded*	Synrgy360	Circuit Series	Optima Series	Fit Series	ALL PRODUCTS
Titanium Clear	●	†	–	†	†	–	–	–	–
Titanium	●	–	–	–	–	–	–	–	●
Platinum Clear	●	●	●	●	●	●	●	●	–
Platinum	●	–	–	–	–	–	–	–	●
Ice Blue Metallic Clear	●	●	○	●	●	●	○	–	–
Ice Blue Metallic	●	–	–	–	–	–	–	–	●
Midnight Metallic Clear	●	●	○	●	●	●	○	–	–
Midnight Metallic	●	–	–	–	–	–	–	–	●
Nickel Clear	●	●	○	●	●	●	○	–	–
Nickel	●	–	–	–	–	–	–	–	●
Diamond White Clear	●	†	–	†	†	–	–	–	–
White	●	●	●	●	●	●	○	–	●
Black	●	●	○	●	●	●	○	–	●
Charcoal	●	†	–	†	†	–	–	–	●
Mocha Sand	●	†	–	†	†	–	–	–	●
Blue	●	●	○	●	●	●	○	–	●
Red	●	●	○	●	●	●	○	–	●
Yellow	●	●	○	●	●	●	○	–	●
Shadow Gray	–	–	–	●	●	–	–	–	–
Candy Apple Red	††	††	††	††	††	††	††	–	–
Electric Blue	††	††	††	††	††	–	–	–	–
Custom	†	†	–	†	†	–	–	–	†

* Signature Series Plate Loaded Shadow Gray only available for workarm

STRENGTH UPHOLSTERY COLOR CHART

COLOR	Life Fitness								Hammer Strength
	Insignia Single Stations**	Signature Cable Motion	Signature Benches & Racks	Signature Plate Loaded	Synrgy360	Circuit Series	Optima Series	Fit Series	ALL PRODUCTS
Black	●	●	●	●	●	●	●	●	●
AM. Beauty Red	●	●	●	●	●	●	○	–	●
Azure	●	●	●	●	●	●	○	–	●
Burgundy	●	●	●	●	●	●	○	–	●
Cranberry	●	●	●	●	●	●	○	–	●
Candy Apple Red	●	●	●	●	●	●	○	–	●
Chestnut	●	●	●	●	●	●	○	–	●
Concord	●	●	●	●	●	●	○	–	●
Crocus	●	●	●	●	●	●	○	–	●
Graphite	●	●	●	●	●	●	○	–	●
Dove Gray	●	●	●	●	●	●	○	–	●
Emerald	●	●	●	●	●	●	○	–	●
Grotto	●	●	●	●	●	●	○	–	●
Gun Metal	●	●	●	●	●	●	○	–	●
Hunter Green	●	●	●	●	●	●	○	–	●
Imperial Blue	●	●	●	●	●	●	○	–	●
Jade	●	●	●	●	●	●	○	–	●
Navy	●	●	●	●	●	●	○	–	●
Northwoods Green	●	●	●	●	●	●	○	–	●
Paprika	●	●	●	●	●	●	○	–	●
Plum	●	●	●	●	●	●	○	–	●
Royal Blue	●	●	●	●	●	●	○	–	●
Putty	●	●	●	●	●	●	○	–	●
Regimental Blue	●	●	●	●	●	●	○	–	●
Slate	●	●	●	●	●	●	○	–	●
Space Blue	●	●	●	●	●	●	○	–	●
Suede	●	●	●	●	●	●	○	–	●
Terra Cotta	●	●	●	●	●	●	○	–	●
Turquoise	●	●	●	●	●	●	○	–	●
Wheat	●	●	●	●	●	●	○	–	●
Custom	†	†	†	†	†	†	–	–	†

** Insignia Single Stations available with single or double stitch upholstery.

Premium and Custom frame & upholstery are available for an additional charge

SYNRGY BlueSky FRAME COLOR CHART

COLOR	SYNRGY BlueSky
Black	●
Blue	●
Burgundy	●
Light Gray	●
Forest Green	●
Mahogany	●
Slate Gray	●
Orange	●
Safari	●
Tropical Yellow	●
Chartreuse	●
Dark Gray	●
Custom	†

* SYNRGY BlueSky colors have been specially formulated for the outdoor environment and are not an exact match to the strength color options above.

New York State Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: July 29, 2014

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Contract Management Specialist
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/

CONTRACT NO.: PRECOR INCORPORATED / PC65501

SUBJECT: PRECOR INCORPORATED PRICE LIST UPDATE

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Precor Incorporated has submitted and we have accepted an updated MSRP Price List dated June 3, 2014. The updated price list deletes 10 models of treadmills. The 10 deleted treadmill models are as follows:

Original Product Number	Description	State Price
PHRCT8113011EN	Treadmill - P10 console	\$5,245
PHRCT8113211EN	Treadmill - P10 console w/ 900 MHz wireless recvr	\$5,395
PHRCT8113601EN	Treadmill - P10 console w/ 15" PVS	\$6,445
PHRCT811P601EN	Treadmill - P10 console w/ 15" PVS & PEP III	\$6,525
PHRCT8333011EN	Treadmill - P30 console	\$5,995
PHRCT8333211EN	Treadmill - P30 console w/ 900 MHz wireless recvr	\$6,145
PHRCT8333601EN	Treadmill - P30 console w/ 15" PVS	\$7,195
PHRCT833P601EN	Treadmill - P30 console w/ 15" PVS & PEP III	\$7,275
PHRCTPRV8853611EN	Treadmill - P80 with Preva® - console 15" Touchscreen/TV/iPod®	\$8,625
PHRCTPRV8854611EN	Treadmill - P80 w/Set-Top-Box Media Adapter - console 15" Touchscreen/TV/iPod®	\$8,995

The deleted treadmill models are being replaced with 10 new models of treadmills. The 10 new treadmill models are as follows:

Original Number	Product Description	State Price
PHRCT8113021EN	(v2) Experience Series Treadmill -P10 console	\$5,545
PHRCT8113221EN	(v2) Experience Series Treadmill - P10 console w/ 900 MHZ wireless recvr	\$5,695
PHRCT8113631EN	(v2) Experience Series Treadmill - P10 console w/ 15" PVS	\$6,745
PHRCT811P621EN	(v2) Experience Series Treadmill - P10 console w/ 15" PVS & PEP III	\$6,820
PHRCT8353021EN	(v2) Experience Series Treadmill - P30 console	\$6,370
PHRCT8353221EN	(v2) Experience Series Treadmill - P30 console w/ 900 MHZ wireless recvr	\$6,520
PHRCT835P621EN	(v2) Experience Series Treadmill - P30 console w/ 15" PVS & PEP III	\$7,645
PHRCTPRV8853621EN	(v2) Experience Series Treadmill - P80 with Preva® - console 15" Touchscreen/TV/iPod®	\$8,995
PHRCTPRV8854621EN	(v2) Experience Series Treadmill - P80 w/Set-Top-Box Media Adapter - console 15" Touchscreen/TV/iPod®	\$9,370
PRHCT8353631EN	(v2) Experience Series Treadmill - P30 console w/ 15" PVS	\$7,570

The price list also contains price increases for 5 items. The 5 items with increased pricing are as follows:

Original Product Number	Description	Old Price	New Price
PWDSL0314	Diverging Lat Pulldown	\$4,230	\$4,410
PWDSL0324	Diverging Low Row	\$4,230	\$4,590
PWDSL0414	Converging Chest Press	\$4,410	\$4,950
PWDSL0515	Converging Shoulder Press	\$4,230	\$4,320
PWDSL0623	Seated Calf Extension	\$4,230	\$4,500

Agencies may obtain a copy of the new price list from the contractor or at the following address:

<http://www.ogs.ny.gov/purchase/spg/awards/3020422225Can.htm>

All other terms and conditions remain the same.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: May 29, 2014

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Christopher M. Martinez
Contract Management Specialist
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ PRECOR INCORPORATED
CONTRACT NO.: PC65501

SUBJECT: Precor Incorporated Price List Update (UPDATED)

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Precor Incorporated has submitted and we have accepted an updated MSRP Price List dated March 28, 2014. The updated price list incorporates 129 new items (consisting mainly of new models/configurations of existing equipment), deletes 54 items, decreases prices on 9 items, and contains price increases for 84 items. This memo will replace Purchasing Memo 22225p8 dated May 7, 2014.

Agencies may obtain a copy of the new price list from the contractor.

All other terms and conditions remain the same. Please adjust your records accordingly

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: May 7, 2014

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Christopher Martinez
Contract Management Specialist
(518) 474-3856
christopher.martinez@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ PRECOR INCORPORATED
CONTRACT NO.: PC65501

SUBJECT: Precor Incorporated Price List Update

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Cutler-Owens International LTD D/B/A Gym Source has submitted and we have accepted an updated MSRP Price List dated October 31, 2013. The updated price list incorporates 129 new items (consisting mainly of new models/configurations of existing equipment), deletes 54 items, decreases prices on 9 items, and contains price increases for 84 items.

Agencies may obtain a copy of the new price list from the contractor.

All other terms and conditions remain the same. Please adjust your records accordingly

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: February 26, 2014

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Theresa Kuo
Purchasing Officer I
(518) 474-0259
Theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS
Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ SPORT SUPPLY GROUP, INC.
CONTRACT NO.: D/B/A PASSON'S SPORTS
PC65504

SUBJECT: UPDATED CONTRACTOR COMPANY NAME, CONTACT INFORMATION AND REVISED AWARD

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Please be advised that SPORT SUPPLY GROUP, INC. D/B/A PASSON'S SPORTS has changed the company name and contact email address. . Please see changes in **bold** below:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65504	BSN SPORTS INC. D/B/A BSN/PASSON'S SPORTS/ US GAMES PO Box 49 Jenkintown, PA 19046	877/888-0747 518/862-0814 Lyn Weiss Fax No.: 877/888-0748 Fax No.: 518/862-0857 E-mail: lweiss@bsnsports.com Website: www.bsnsports.com	222795073 1000030466

Please be advised that a Revised Award has been issued incorporating this change.

All other terms and conditions remain the same. Please adjust your records accordingly.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: February 18, 2014

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Theresa Kuo
Purchasing Officer I
(518) 474-0259
Theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ CUTLER-OWENS INTERNATIONAL LTD
CONTRACT NO.: D/B/A GYM SOURCE
PC65496

SUBJECT: CUTLER-OWENS INTERNATIONAL LTD Price List Update

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Cutler-Owens International LTD D/B/A Gym Source has submitted and we have accepted an updated MSRP Price List dated October 31, 2013.

Agencies may obtain a copy of the new price list from the contractor.

All other terms and conditions remain the same. Please adjust your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: November 26, 2013

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Theresa Kuo
Purchasing Officer I
(518) 474-0259
Theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ PARAMOUNT FITNESS CORP.
CONTRACT NO.: PC65500

SUBJECT: PARAMOUNT FITNESS CORP Price List Update

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Paramount Fitness Corp. has submitted and we have accepted an updated MSRP Price List dated November 1, 2013.

Agencies may obtain a copy of the new price list from the contractor.

All other terms and conditions remain the same. Please adjust your records accordingly.

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [22225](#)

DATE: October 17, 2013

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Theresa Kuo
Purchasing Officer I
(518) 474-0259
Theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR/ **CYBEX INTERNATIONAL, INC**

CONTRACT NO.: **PC65497**

SUBJECT: CYBEX INTERNATIONAL, INC. Price List and Contact Information Update

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Cybex International, Inc. has submitted and we have accepted an updated Price List dated September 30, 2013.

Agencies may obtain a copy of the new price list from the contractor.

The contact information has changed. Please update your records to reflect the new contact information for Cybex International, Inc. as indicated in Bold below:

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>NYS VENDOR ID#</u>
PC65497	CYBEX INTERNATIONAL, INC. 10 Trotter Dr. Medway, MA 02053	800/677-6544, Ext. 18371 774/324- 8371 Karen Brothers Fax No.: 800/878-8306 E-mail: kbrothers@cybexintl.com Website: www.cybexintl.com	111731581 100005561

All other terms and conditions remain the same. Please adjust your records accordingly.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: 22225

DATE: May 21, 2013

GROUP: 30204 - WEIGHTLIFTING MACHINES,
TREADMILLS, EXERCISE BIKES,
ELLIPTICALS, STAIRCLIMBERS,
GYM MATS, GYM DIVIDERS AND
OTHER ITEMS (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Theresa Kuo
Purchasing Officer I
(518) 474-0259
Theresa.kuo@ogs.ny.gov

CONTRACT PERIOD: September 1, 2011 to
August 31, 2016

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTORS/ CORE FITNESS LLC
D/B/A STAIRMASTER LLC
CONTRACT NOS.: PC65541

SUBJECT: Core Fitness LLC D/B/A StairMaster Price List Update

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Core Fitness LLC D/B/A StairMaster has submitted and we have accepted an updated MSRP Price List dated January 2013. All products in price list are included for purchase with the exceptions of SKU 81CCLA (8 hour Schwinn Certification Training, SKU 121 CCLA (12 Hour Schwinn Certification Training), and SKU***101CPCLA (MPower Console Certification Training).

Agencies may obtain a copy of the new price list from the contractor.

All other terms and conditions remain the same. Please adjust your records accordingly.

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

CONTRACT AWARD NOTIFICATION

Title	:	Group 30204 – WEIGHTLIFTING MACHINES, TREADMILLS, EXERCISE BIKES, ELLIPTICALS, STAIRCLIMBERS, GYM MATS, GYM DIVIDER CURTAINS AND OTHER ITEMS (Statewide)
		Classification Code: 49
Award Number	:	<u>22225</u> (Replaces Award 20095)
Contract Period	:	September 1, 2011 through August 31, 2016
Bid Opening Date	:	February 8, 2011
Date of Issue	:	November 25, 2011
Specification Reference	:	As Incorporated In The Invitation for Bids
Contractor Information	:	Appears on Pages 1-5 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael F. Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.ny.gov	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.ny.gov

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

This is a discount from catalog/price list contract providing for exercise equipment to Correctional Facilities, State Agencies, State Colleges, Public Schools and other eligible authorized users. Products include weightlifting machines, treadmills, exercise bikes, ellipticals, stairclimbers, gym mats, gym wall pads, and gym divider curtains. **Direct Links to the Approved Price List for each contractor will be provided in this Award soon. For now, authorized contract users are advised to review the reference to the Approved Price List for each contractor as stated on pages 8-13 of this Award. These price lists are available directly from the contractor or its authorized dealer. The Approved Price List for each contractor is identified by "Title" and "Date" of Price List and product model numbers eligible for purchase as well as those excluded from purchase. As noted for some contractors, there are terms stated in their price list that are not applicable to the terms and conditions of this Award. Authorized Contract Users should contact the Purchasing Officer named herein with any questions.**

PR #20095

(continued)

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65495 SB	ANDREW VENDITTI D/B/A SYRACUSE FITNESS STORE 2544 Erie Blvd. East Syracuse, NY 13224	315/446-4136 Andrew Venditti Fax No.: 315/701-0899 E-mail: andy@syracusefitness.com Website: www.syracusefitness.com	161555460 1000008361

Contractor will accept the New York State Procurement Card for orders up to \$15,000.00.

Minimum order is 100.00.

PC65541	CORE FITNESS LLC D/B/A STAIRMASTER LLC 8000 NE Parkway Drive, Ste. 220 Vancouver, WA 98662	888/678-2476 435/659-9114 Les Wiehe 435/655-9853 E-mail: lwiehe@stairmaster.com Website: www.stairmaster.com	271349707 1100009605
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No minimum order.

Purchase orders under PC65541 are to be sent to contractor's authorized dealer - Cutler-Owens International Ltd. D/B/A Gym Source. Delivery and billing may be executed by this authorized dealer & their name may appear on invoices.

Cutler-Owens International Ltd D/B/A Gym Source 100 Central Avenue Teterboro, NJ 07608 Fed. ID. No.: 132931776 NYS Vendor ID # 1000012834	Bill Kemnitzer Phone: 201/298-1201 Fax No.: 201/288-6032 E-mail: billk@gymsource.com
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PC65496	CUTLER-OWENS INTERNATIONAL LTD D/B/A GYM SOURCE 40 East 52nd St. New York, NY 10022	888/496-7687 201/298-1201 Bill Kemnitzer Fax No. : 201/288-6032 E-mail: billk@gymsource.com Website: www.gymsource.com	132931776 1000012834
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Contractor will accept the New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$200.00.

Purchase orders under PC65496 are to be sent to:

Cutler-Owens International Ltd D/B/A Gym Source 100 Central Avenue Teterboro, NJ 07608	Bill Kemnitzer Phone: 201/298-1201 Fax No.: 201/288-6032 E-mail: billk@gymsource.com
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(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65497	CYBEX INTERNATIONAL, INC. 10 Trotter Dr. Medway, MA 02053	800/677-6544, Ext. 8100 774/324-8100 Debbie Cowell Fax No.: 800/878-8306 E-mail: sales@cybexintl.com Website: www.cybexintl.com	111731581 100005561

Contractor will accept the New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Purchase orders under PC65497 are to be sent to Cybex International, Inc for zip codes other than those stated below. Purchase orders for the zip codes stated below are to be sent to authorized dealers Cutler-Owens International Ltd D/B/A Gym Source and Siegel Performance Systems, Inc. as indicated. Delivery and billing may be executed by the authorized dealers and their name may appear on invoices. The first three digits of your delivery zip code and application type indicate the authorized dealer to order from. (SEE BELOW):

Authorized dealers for Cybex International, Inc. are listed below:

Zip Codes: 100-119 (Excludes Medical Use)

Cutler-Owens International Ltd
D/B/A Gym Source
100 Central Avenue
Teterboro, NJ 07608
Fed. ID. No.: 132931776
NYS Vendor ID # 1000012834

Bill Kemnitzer
Phone: 201/298-1201
Fax No.: 201/288-6032
E-mail: billk@gymsource.com

Zip Codes: 100-119 (Medical Market)

Siegel Performance Systems, Inc.
12 Christa Ct.
Huntington, NY 11743
Fed. ID. No.: 113143856
NYS Vendor ID# 1100005464

Mark Siegel
Phone: 631/367-9044
Fax No.: 631/498-0823
msiegel@spsfitness.com

PC65498 SB	G & G FITNESS EQUIPMENT, INC. 7350 Transit Rd. Williamsville, NY 14221	800/537-0516 Tony Giordano Fax No.: 716/204-2521 E-mail: tony@livefit.com Website: www.livefit.com	161365573 1000008099
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Contractor will accept the New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$1.00.

PC65499 SB	NICKERSON CORPORATION 11 Moffitt Blvd. Bay Shore, NY 11706	800/520-4885, Ext. 30 Bruce J. Paci Fax. No.: 631/666-2667 E-mail: bpaci@nickersoncorp.com Website: www.nickersoncorp.com	060905538 1000005344
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Minimum order is \$200.00

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65500	PARAMOUNT FITNESS CORP. 6450 E. Bandini Blvd. Los Angeles, CA 90040	800/721-2121, Ext. 1194 John Schaffer Fax. Nos.: 908/806-0268 or 323/724-2000 E-mail: jschaf@paramountfitness.com Website: www.paramountfitness.com	952969709 1100009432

Contractor will accept the New York State Procurement Card for orders up to \$10,000.00.

Minimum order is \$100.00.

Purchase orders under PC65500 may be sent to Paramount Fitness Corp. or their authorized dealer - Cutler-Owens International Ltd. D/B/A Gym Source. Delivery and billing may be executed by this authorized dealer and their name may appear on invoices. Purchase orders sent to Paramount Fitness Corp. will be directly billed by them. The first three digits of delivery zip code indicate where purchase order is to be directed. (SEE BELOW):

Zip Codes: 100-119, 140-143, 147

Cutler-Owens International Ltd
D/B/A Gym Source
100 Central Avenue
Teterboro, NJ 07608
Fed. ID. No.: 132931776
NYS Vendor ID # 1000012834

Bill Kemnitzer
Phone: 201/298-1201
Fax No.: 201/288-6032
E-mail: billk@gymsource.com

Zip Codes: 120-139, 144-146, 148-149

Paramount Fitness Corp.
6450 E. Bandini Blvd.
Los Angeles, CA 90040
Fed. ID. No.: 952969709
NYS Vendor ID # 1100009432

John Schaffer
Phone: 800/760-0788
Fax. No.: 908/806-0268
E-mail: jschaf@paramountfitness.com

PC65501	PRECOR INCORPORATED 20031 142nd Ave. NE Woodinville, WA 98072	800/786-8404 480/216-1235 Dave Elton Fax No.: 425/486-3856 E-mail: dave.elton@precor.com Website: www.precor.com	363313495 1100004182
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Minimum order is \$200.00.

Purchase orders under PC65501 are to be sent to contractor's authorized dealer - Advantage Sport & Fitness, Inc. Delivery and billing may be executed by this authorized dealer and their name may appear on invoices.

All Zip Codes

Advantage Sport & Fitness, Inc.
2255 North Triphammer Rd.
Ithaca, NY 14850
Fed. ID No.: 161316405
NYS Vendor ID # 1000008036

John Murray
Phone: 607/257-2107
Fax No.: 607/257-2221
E-mail: jwmurray@advantagefitness.com

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u> <u>NYS VENDOR ID#</u>
PC65502	PRO STAR SPORTS, INC. 1133 Winchester Ave. Kansas City, MO 64126 DISC.: 1% - 15 Days	816/241-9737 Nicholas McLean Fax No.: 816/241-2459 E-mail: info@prostarsports.com Website: www.prostarsports.com	431384412 1100009396

Contractor will accept the New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$100.00.

PC65503 SB	SEAWAY MATS, INC. 252 Park St. Malone, NY 12953	800/361-0464, Ext. 25 Dianne Hamilton Fax No.: 888/858-6109 E-mail: dianne@quedltd.com Website: www.quedltd.com	141542939 1000006804
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Contractor does not accept the New York State Procurement Card.

Minimum order is \$100.00.

PC65504	SPORT SUPPLY GROUP, INC. D/B/A PASSON'S SPORTS PO Box 49 Jenkintown, PA 19046	877/888-0747 518/862-0814 Lyn Weiss Fax No.: 877/888-0748 Fax No.: 518/862-0857 E-mail: lweiss@sportssupplygroup.com Website: www.bsnsports.com	222795073 1000030466
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Electronic Access Ordering (EDI) is available. Contact contractor for details.

Contractor will accept the New York State Procurement Card for orders not to exceed \$15,000.00.

Minimum order is \$50.00.

PC65505	TECHNOGYM USA CORP. 830 Fourth Ave. S. – Suite 300 Seattle, WA 98134	800/804-0952, Ext.333 206/623-1488, Ext. 333 Eric Carson Fax No.: 206/623-1898 E-mail:ecarson@technogymusa.com Website: www.technogymusa.com	912031278 1100009415
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Contractor will accept the New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$200.00.

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Cash Discount, If Shown, Should be Given Special Attention.
INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Contract Billings And Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

ANNOUNCEMENT OF CONTRACT AWARD:

OGS distributes email notification to registered customers announcing the resultant contract award. The email includes a hyperlink to the posted award on the OGS website and is sent via the OGS Purchaser Notification Service (PNS) to registered authorized users. Authorized users may register for the PNS at the following URL address: <http://www.ogs.ny.gov/PNS/default.asp>. All subsequent contract updates are also sent out via the PNS. Authorized users of the contract submit purchase orders or other such order documents directly to the contractor. See Appendix B Clause 44. Purchase Orders.

SCOPE:

This is a discount from pricelist contract providing for exercise equipment to Correctional Facilities, State Agencies, State Colleges, Public Schools and other eligible authorized users. Products include weightlifting machines, treadmills, exercise bikes, ellipticals, stairclimbers, gym mats/wall pads, gym divider curtains, and other products consistent with the scope of the contract. Products are of commercial/institutional grade. Authorized users are encouraged to purchase from contractors who offer products and pricing that best meet their needs.

(continued)

PRICE:

General:

“Price” is designated either as Tailgate Delivery or Set-In-Place (SEE BELOW).

Price includes “restricted” delivery. Delivery to some facilities, particularly Correctional Facilities, have delivery “restricted” - delivery must be made during certain hours, generally between 8:30 a.m. to 10:30 a.m. and 12:30 p.m. to 2:30 p.m., and must be made on only weekdays (Monday through Friday) excluding holidays. Price includes contacting the authorized user prior to making delivery.

Tailgate Delivery:

Price includes all customs duties and charges and are net, F.O.B. destination any point in New York State as designated by ordering authorized user including tailgate delivery.

Set-In-Place:

Price includes all customs duties and charges and are net, F.O.B. destination any point in New York State as designated by ordering authorized user including unloading, moving to point of use, uncrating, assembling, complete installation, adjusting, connecting all services and leaving ready to operate to the full extent of its design capabilities. Authorized user personnel are responsible for bringing all electrical or other appropriate services to within 6' of installation site.

Additional fees may be charged when delivery to point of use is not possible via dock or other first floor location. Authorized users should clearly indicate on purchase order the specific location where delivery is required to be made. (For Example, authorized users should use terminology such as "DELIVERY TO ROOM_____LOCATED ON_____floor," etc., on purchase orders). If additional delivery charges are required for upper floor delivery, authorized user agrees to such charges prior to delivery and such costs are to be prepaid by the contractor and added to the invoice. NOTE: If it is determined the contractor is charging excessive amounts for delivery, the State may seek reimbursement for such amounts.

Pricelist Changes: – The pricelist bid remains firm for six months from contract start date; contractor will be allowed one pricelist update during the first year of the contract. Following the first year of the contract, the contractor may update the contract pricelist twice (2) times annually to reflect manufacturer’s price changes and the addition of new products as established by the manufacturer in their normal course of business. All percentage discounts bid shall remain firm (unchanged) or they may increase for the duration of the resulting contract. Any new products added to pricelists should have a discount structure consistent with existing products on the pricelist that are comparable in scope. Contractors shall submit their updated pricelist to the Office of General Services Procurement Services Group for review and written approval prior to issuing to authorized users. The Office of General Services reserves the right to accept or reject any or all products included in the contractor’s pricelist update. Contractor shall provide requesting authorized users with copies of approved pricelist(s) upon request.

(continued)

ITEM 1 - PRICE LIST FOR TUFF STUFF FITNESS

<u>Item Category</u>	<u>Discount</u>
A. Proformance Plus	10% Set - In - Place
B. Cal Gym Series	10% Set - In - Place
C. Apollo 7 Series Modular Gym Systems	10% Set - In - Place
D. Free Weight / Smith - Half Cage	10% Set - In - Place
E. XXL Rack Systems & Platforms	5% Set - In - Place
F. CTS - Commercial `Cardio	23% Set - In - Place

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars:
\$50,000.00 or above (additional 2% on each individual purchase)

Manufacturer: Tuff Stuff Fitness

Title and Date of Tuff Stuff Fitness Price List:

Proformance Plus dated January 1, 2011

Cal Gym Series dated July 15, 2010

Apollo 7 Series Modular Gym Systems dated June 1, 2010

Free Weight / Smith - Half Cage dated June 1, 2010

XXL Rack Systems & Platforms `dated June 1, 2010

CTS - Commercial Cardio dated July 15, 2010

All Model Numbers are included for purchase with the exception of Model Number CFCU - Proformance Plus.

Optional upholstery colors for Apollo 7 Series Modular Gym Systems are excluded from purchase.

Also, MSRP pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 35 Days A/R/O

CONTRACTOR, ITEM 1: ANDREW VENDITTI D/B/A SYRACUSE FITNESS STORE

ITEM 2 – PRICE LIST FOR CORE FITNESS LLC D/B/A STAIRMASTER LLC

<u>Item Category</u>	<u>Discount</u>
A. Stairclimbers	30% Set - In - Place
C. Exercise Bikes	30% Set - In - Place
D. Entertainment & Exercise Bike Options	30% Set - In - Place

OTHER VOLUME PRICING-PRICE BREAKS AND/OR DISCOUNTS:

\$20,000.01 to \$30,000.00 (additional 2% on each individual purchase)

\$30,000.01 or above (additional 3% on each individual purchase)

Manufacturer: Core Fitness LLC d/b/a Stairmaster LLC

Title and Date of Price List: Stairmaster Schwinn Fitness Dealer MSRP Price List dated January 1, 2011

All products in price list are included for purchase.

Also, MSRP pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 90 Days A/R/O

CONTRACTOR, ITEM 2: CORE FITNESS LLC D/B/A STAIRMASTER LLC

(continued)

ITEM 3 - PRICE LIST FOR TRUE

<u>Item Category</u>	<u>Discount</u>
A. Treadmills	25% Set - In - Place
B. Ellipticals	25% Set - In - Place
C. Exercise Bikes	25% Set - In - Place
D. Flexibility (Strength)	25% Set - In - Place

OTHER VOLUME PRICING-PRICE BREAKS AND/OR DISCOUNTS:

\$20,000.00 to \$39,999.00 (additional 1% on each individual purchase)

\$40,000.00 or above (additional 2% on each individual purchase)

Manufacturer: True

Title and Date of Price List: True Price Sheet – MSRP dated October 1, 2010

All products in price list are included for purchase with the exception of Upgrades (Decline/15 MPH Kit, Decline Kit and Wireless Card) and Flexibility (800SS Golf Cover).

Also, MSRP pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 30 Days A/R/O

CONTRACTOR, ITEM 3: CUTLER-OWENS INTERNATIONAL LTD D/B/A GYM SOURCE

ITEM 4 - PRICE LIST FOR CYBEX INTERNATIONAL, INC.

<u>Item Category</u>	<u>Discount</u>
A. Treadmills	27% Set - In - Place
B. Cross Trainers	7%-22% Set - In - Place
C. Cycles	22% Set - In - Place
D. Eagle	12% Set - In - Place
E. VR3	12% Set - In - Place
F. VR1	12% Set - In - Place
G. Functional Training Systems	12% Set - In - Place
H. Free Standing Modular / Multi-Gym /Jungle Gym	12% Set – In - Place
I. Free Weight Stations	7% Set - In - Place
J. Body Weight Stations	7% Set - In - Place
K. Benches & Racks	7% Set - In - Place
L. Plate Loaded Stations	12% Set - In - Place
M. Big Iron Racks & Benches	12% Set - In - Place
N. VR3 Total Access Strength (IFI Accredited)	12% Set - In - Place
O. Total Access Cardiovascular (IFI Accredited) (Item 751T= 27% Set - In-Place)	22% Set - In – Place
P. Strength / Cardio Accessories / Handles	7% Set - In - Place

Manufacturer: Cybex International, Inc.

Title and Date of Price List: Cybex International, Inc. Price List dated January 1, 2011

All products in price list are included for purchase.

For VR1 (Item Category F), custom colors are excluded from purchase.

All terms in price list requiring additional charges for freight, installation, assembly, packaging, crates, pallets, anchoring, relocation of equipment (prior to installation) and travel zone charges are not applicable.

Warranty terms in price list do not apply.

Also, MSRP pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 30 Days A/R/O (Cardio Equipment); 60 – Days A/R/O (Strength Equipment)

CONTRACTOR, ITEM 4: CYBEX INTERNATIONAL, INC.

(continued)

ITEM 5 - PRICE LIST FOR LIFE FITNESS

<u>Item Category</u>	<u>Discount</u>
A. Cardiovascular	15% Set - In - Place
B. Personal Entertainment	15% Set - In - Place
C. PRO2 and PRO2 SE Series Strength	5% Set - In - Place
D. Circuit Series Strength	5% Set - In - Place
E. Signature Series (Strength, Plate Loaded, Cable Motion Strength)	5% Set - In - Place
F. Hammer Strength Training Vest	10% Set - In - Place
G. Cable Motion Multi Jungles	5% Set - In - Place
H. Hammer Strength	2% Set - In - Place
I. Hammer Strength Motion Technology Selectorized	5% Set - In - Place
J. Hammer Strength Heavy-Duty Rack Systems	2% Set - In - Place
K. Optima Series and Fit Series	12% Set - In - Place

Manufacturer: Life Fitness

Title and Date of Price List: Life Fitness Commercial Price List dated January 1, 2011

All products in price list are included for purchase.

All terms in price list requiring additional charges for freight, inside delivery, installation and disassembly are not applicable.

Also, Commercial pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 60 Days A/R/O

CONTRACTOR, ITEM 5: G & G FITNESS EQUIPMENT, INC.

ITEM 6 - PRICE LIST FOR DRAPER

<u>Item Category</u>	<u>Discount</u>
A. Gym Mats	47% Tailgate Delivery
B. Gym Divider Curtains	47% Tailgate Delivery

OTHER VOLUME PRICING-PRICE BREAKS AND/OR DISCOUNTS:

\$10,000.00 to \$49,999.00 (additional 6% on each individual purchase)

\$50,000.00 or above (additional 9% on each individual purchase)

Manufacturer: Draper

Title and Date of Price List: Draper Commercial Gymnasium Equipment Price List dated 2010.

Purchases may be made for Gym Mats and Gym Divider Curtains only.

Also, Commercial pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 60 Days A/R/O

CONTRACTOR, ITEM 6: NICKERSON CORPORATION

(continued)

ITEM 7 - PRICE LIST FOR PARAMOUNT FITNESS CORP.

<u>Item Category</u>	<u>Discount</u>
A. SP Circuit	10% Set - In - Place
B. XL2 Series	10% Set - In - Place
C. Fitness Line	10% Set - In - Place
D. Weight Assisted Chin Dip	10% Set - In - Place
E. Functional Trainers	10% Set - In - Place
F. Modular Systems	10% Set - In - Place
G. Plate Loaded & Free Weights	10% Set - In - Place
H. MP Multi Stations	10% Set - In - Place
I. Commercial Treadmills	22% Set - In -Place
J. Elliptical Cross Trainers	22% Set - In - Place
K. Cardio Entertainment & Accessories	22% Set - In - Place

VOLUME PRICING-PRICE BREAKS for authorized user’s aggregate purchase in dollars:

\$10,001.00 to \$25,000.00 (additional 2% on each individual purchase)

\$25,001.00 or above (additional 5% on each individual purchase)

OTHER VOLUME PRICING-PRICE BREAKS AND/OR DISCOUNTS: \$25,001.00 or above (additional 4% for Commercial Treadmills, Elliptical Cross Trainers, Cardio Entertainment & Accessories only).

Manufacturer: Paramount

Title and Date of Price List: Paramount Fitness Corp. MSRP Price List dated April 1, 2010

All products in price list are included for purchase.

All terms in price list requiring additional charges for freight, assembly, installation, skidded crates, pallets, fully enclosed wood crating, are not applicable.

Warranty terms in price list do not apply.

Also, MSRP pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 30 - 60 Days A/R/O

CONTRACTOR, ITEM 7: PARAMOUNT FITNESS CORP.

ITEM 8 - PRICE LIST FOR PRECOR INCORPORATED

<u>Item Category</u>	<u>Discount</u>
A. Stretch Trainer	20% Set - In - Place
B. Elliptical Fitness Crosstrainers	20% Set - In - Place
C. Adaptive Motion Trainer	20% Set - In - Place
D. Climber	20% Set - In - Place
E. Cycles	20% Set - In - Place
F. Entertainment	20% Set - In - Place
G. Cardio Treadmill	25% Set - In - Place
H. Strength C-Line/S-Line/Icarian/Modular	10% Set - In - Place
I. Cardio Integrated 12” PVS Screen & Accessories	10% Set - In - Place

Manufacturer: Precor Incorporated

Title and Date of Price List: Precor Commercial Products Price List dated February 2, 2011

All products in price list are included for purchase.

Also, Commercial pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 30-90 Days A/R/O

CONTRACTOR, ITEM 8: PRECOR INCORPORATED

(continued)

ITEM 9 - PRICE LIST FOR PRO STAR SPORTS INC.

<u>Item Category</u>	<u>Discount</u>
A. Selectorized Equipment	16% Set - In - Place
B. Racks, Benches & Platforms	16% Set - In - Place
C. Plate Loaded Equipment	16% Set - In - Place

OTHER VOLUME PRICING-PRICE BREAKS AND/OR DISCOUNTS:

\$14,000.01 to \$24,999.99 (additional 4% on each individual purchase)

\$25,000.00 or above (additional 8% on each individual purchase)

Manufacturer: Pro Star Sports Inc.

Title and Date of Price List: Pro Star MSRP Price List dated January 2011

All products in price list are included for purchase

Also, MSRP pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 30 Days A/R/O

CONTRACTOR, ITEM 9: PRO STAR SPORTS INC

ITEM 10 - PRICE LIST FOR SEAWAY MATS, INC.

<u>Item Category</u>	<u>Discount</u>
Gym Mats & Protective Padding	12% Tailgate Delivery

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars:

\$10,000.00 (additional 2% on each individual purchase)

\$20,000.00 (additional 3% on each individual purchase)

\$50,000.00 (additional 5% on each individual purchase)

Manufacturer: Seaway Mats, Inc.

Title and Date of Price List: Seaway Mats, Inc. Governmental Price List dated February 1, 2011

All products in price list are included for purchase.

All terms in the price list including freight, non-standard items, returns, and restocking charges are not applicable.

Also, Governmental pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 30 Days A/R/O

CONTRACTOR, ITEM 10: SEAWAY MATS, INC.

ITEM 11 - PRICE LIST FOR SPORT SUPPLY GROUP, INC. D/B/A PASSON'S SPORTS

<u>Item Category</u>	<u>Discount</u>
A. Champion Olympic Bars: Page 198 (Style Bars, Trap Bar, TriCep Bomber included for purchase only)	10% Tailgate Delivery
B. Elite Strength Fitness: Pages 202-206 All products included for purchase except Page. 203: BS-CHEL22(32); Pg. 206 BS-CHEL19	5% Set - In - Place

(continued)

ITEM 11 - PRICE LIST FOR SPORT SUPPLY GROUP, INC. D/B/A PASSON'S SPORTS (Cont'd)

<u>Item Category</u>	<u>Discount</u>
C. Exercise Mats: Pages 196-197, 327, 328-331 Page 196 (Economy & Premium Mats, & Pacmat 100 included for purchase; all others excluded) Page 197 (Ribbed Multi Purpose, Hanging Workout, & Aerobic Mats included for purchase; all others excluded) Page 327 (Pacmat 100, Aerobic, Premium & Economy Mats included for purchase; all others excluded)) Page 328-331 (Bonded, Ultimate, Supernova, Rainbow & Nova; all products included for purchase)	10% Tailgate Delivery
D. Wall Pads: Pages 325-326 (All products included for purchase)	10% Tailgate Delivery
E. GSC Training Mats & Soflan Landing Mats: Page 333 (All products included for purchase; all others excluded)	10% Tailgate Delivery
F. Gym Divider Curtain: Page 283 – (BS-TNDIV420 and Divider Netting Options included for purchase; all others excluded)	10% Tailgate Delivery

Manufacturer: Sport Supply Group, Inc. d/b/a Passon's Sports

Title and Date of Price List (Catalog): New York State Contract 2011
BSN Sports Big Book Spring 2011

MSRP pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 21 Days A/R/O

CONTRACTOR, ITEM 11: SPORT SUPPLY GROUP, INC. D/B/A PASSON'S SPORTS

ITEM 12 - PRICE LIST FOR TECHNOGYM USA CORP.

<u>Item Category</u>	<u>Discount</u>
A. Treadmills, Ellipticals, Upright & Recumbent Bikes, Steppers	29% Set - In - Place
B. Crossover & Wave Lateral Movement Cardio	29% Set - In - Place
C. Top Upper Body Ergometer	29% Set - In - Place
D. Group Cycles	29% Set - In - Place
E. Element, Selection, Pure & Inclusive Exercise Strength	14% Set - In - Place
F. Easy Line Hydraulic Strength	29% Set - In - Place
G. FLEXability Stretching	14% Set - In - Place
H. Kinesis Cable Training	29% Set - In - Place

Manufacturer: Technogym Spa

Title and Date of Price List: Technogym Manufacturers Commercial Price List dated February 3, 2011
All products in price list are included for purchase.

Also, Commercial pricing changes, specification changes, and model number changes require the prior written approval of the Office of General Services Procurement Services Group.

Guaranteed Delivery: 90 Days A/R/O

CONTRACTOR, ITEM 12: TECHNOGYM USA CORP.

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

CONTRACT BILLINGS AND PAYMENTS:

a. Billings. Contractor and the dealers/distributors/resellers designated by the Contractor, if any, shall provide complete and accurate billing invoices to each Authorized User in order to receive payment. Billing invoices submitted to an Authorized User must contain all information required by the Contract and the State Comptroller or other appropriate fiscal officer. Submission of an invoice and payment thereof shall not preclude the Commissioner from requesting reimbursement or demanding a price adjustment in any case where the Product delivered is found to deviate from the terms and conditions of the Contract or where the billing was inaccurate.

Contractor shall provide, upon request of the Commissioner, any and all information necessary to verify the accuracy of the billings. Such information shall be provided in the format requested by the

Commissioner and in a media commercially available from the Contractor. The Commissioner may direct the Contractor to provide the information to the State Comptroller or to any Authorized User of the Contract.

b. Payment of Contract purchases made by an Authorized User when the State Comptroller is responsible for issuing such payment. The Authorized User and Contractor agree that payments for invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payments shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller website at www.osc.state.ny.us, by e-mail at epunit@osc.state.ny.us, or by telephone at 518-474-4032. Contractor acknowledges that it will not receive payment on any invoices submitted under this Contract that are payable by the State Comptroller if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above.

c. Payment of Contract purchases made by an Authorized User when the State Comptroller is not responsible for issuing such payment. The Authorized User and Contractor agree that payments for such Contract purchases shall be billed directly by Contractor on invoices/vouchers, together with complete and accurate supporting documentation as required by the Authorized User. Such payments shall be as mandated by the appropriate governing law from the receipt of a proper invoice. Such Authorized User and Contractor are strongly encouraged to establish electronic payments.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

(continued)

DEBRIEFING:

A bidder will be accorded fair and equal treatment with respect to its opportunity for debriefing. Prior to contract award, OGS shall, upon request, provide a debriefing which would be limited to review of that bidder's proposal or bid.

After contract award, OGS shall, upon request, provide a debriefing to any unsuccessful bidder that responded to the solicitation, regarding the reason that the proposal or bid submitted by such bidder was not selected for a contract award. The post-award debriefing should be requested in writing within 30 days of posting of the contract award on the OGS website.

DISPUTE RESOLUTION POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this Invitation for Bids or through the OGS website (www.ogs.ny.gov).

PROCUREMENT LOBBYING TERMINATION:

OGS reserves the right to terminate this contract in the event it is found that the certification filed by the Offerer/bidder in accordance with New York State Finance Law §139-k was intentionally false or intentionally incomplete. Upon such finding, OGS may exercise its termination right by providing written notification to the Offerer/bidder in accordance with the written notification terms of this contract.

MERCURY-ADDED CONSUMER PRODUCTS:

Offerers are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale or distribution free of charge of fever thermometers containing mercury except by prescription written by a physician and bans the sale or distribution free of charge of elemental mercury other than for medical pre-encapsulated dental amalgam, research, or manufacturing purposes due to the hazardous waste concerns of mercury. The law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Offerers are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Offerers may also visit the Department's web site for additional information: <http://www.dec.ny.gov/chemical/8512.html>.

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CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. **Equal Employment Opportunity Requirements**

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 – Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. **Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses**

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at:
http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (<http://www.ogs.ny.gov/purchase/snt/othersuse.asp>). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

EXTENSION OF USE:

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order is \$200.00 unless otherwise noted under contractor information. Contractor may elect to honor orders for less than the minimum order, however, no additional charges shall be allowed.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made in accordance with instructions on Purchase Order from each authorized user. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering authorized user and, if applicable, from the Office of General Services, Procurement Services Group.

(continued)

ESTIMATED QUANTITIES:

Each contract shall be for the quantities or dollar values actually ordered during the contract period. Authorized users will be encouraged to purchase from contractors who offer products and pricing that best meet their needs in the most practical and economical manner. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

CONTRACT PERIOD:

It is the intention of the State to enter into a contract for the term as indicated on the front page of this Contract Award Notification.

Discounts are firm for the entire period of the contract. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of this Contract Award Notification. Discount increases are permitted at any time.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim

PERIODIC RECRUITMENT:

The State reserves the right to add contractors during the term of the contract and will formally announce when the bid is reissued at such dates at the discretion of the State. Vendors shall be required to submit this original bid document which may include any additional applicable statutory requirements currently in effect at the time of the new bid solicitation. Bidders are advised to review the "Qualification of Bidders" clause before submitting a bid under periodic recruitment to ensure they can meet all bid requirements. Under periodic recruitment, the bidder must have personally sold a minimum of \$150,000.00 for each manufacturer's product line/pricelist offered (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities in the 12 month period preceding the bid opening date. Required proof of sales will be in the form of a summary of the total sales reported, which shall include the names of the purchasers, the total amount of sales by purchaser and the date of each sale. Required proof of sales should be submitted at the time of bid submission. Failure to submit proof of sales at the time of bid submission may result in rejection of bid. The Procurement Services Group reserves the right to request copies of purchase orders and/or invoices for verification or clarification.

Once awarded a contract, a vendor may not resubmit a bid for future consideration. In addition, if a bid is rejected under periodic recruitment, a bidder cannot reapply for a future contract until the next periodic recruitment period. For bids that are awarded under periodic recruitment, the contract term will commence upon award and terminate on the current end date of the contract unless an extension is mutually agreed upon between the Procurement Services Group and the contractor and approved by the Office of the State Comptroller.

CONTRACT MIGRATION:

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

WARRANTIES:

See "Warranties" in Appendix B, OGS General Specifications.
Accessories supplied shall be compatible with the rest of the product.

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RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$100,000.00.

NEW YORK STATE PROCUREMENT CARD:

Please refer to Appendix B Clause 27, PROCUREMENT CARD for a detailed explanation on the Procurement Card Program.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish semi-annual reports containing total sales for both state agency and authorized non-state agency contract purchases no later than fifteen (15) days after the close of each six month period.

In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://www.nylovesmwbe.ny.gov/cf/search.cfm>.

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

<u>Item/ SubItem Number</u>	<u>Product or Catalog Number</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total Sales \$ State Agencies</u>	<u>Total Sales \$ Authorized Non-State Agencies</u>
					\$	
				Grand Total Sales State and Non-State Agencies		\$

The report is to be submitted electronically in Microsoft Excel 2007 or lower format to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Guidelines section "OGS or Less Purchases" for complete procedural and reporting requirements.

<http://www.ogs.ny.gov/procurecounc/pdfdoc/guidelines.pdf>

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**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** “Product” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 38th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242

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