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| Contractor | ADDEN FURNITURE, INC. |
| Manufacturer's Product Line | ADDEN FURNITURE, INC. |
| Categories Awarded | 2, 3, 5, 6 and 7 |
| New York State Contract # | PC66221 |
| FID# | 043455958 |
| NYS Vendor ID# | 1000005288 |
| Prompt Payment Discount | No |
| Price List Name & Date | Adden Furniture List Pricing February 1, 2015 (Items 158 are excluded) |
| Authorized Dealers | Yes - Contact contractor directly for Dealer |
| Authorized Dealers are designated to receive payment directly | No |

| | Discount | Volume Discount \$39,999.00 | Volume Discount \$69,999.00 |
|--|----------------------------|--------------------------------|--------------------------------|
| All categories awarded | 52% | 52% | 55% |
| Inside Delivery +% of net | 15% | | |
| Cal 133 Compliance | Incorporated in price list | | |
| Delivery | 60-90 Calendar Days A/R/O | | |
| Minimum Order | \$3,000.00 | | |
| Will honor orders for less than the minimum order? | Yes | | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes | | |

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|---|----------|
| Accepts NYS Procurement Card for orders not to exceed \$10,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 10 years |
| Electronic Access Ordering (EDI)? | No |

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|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

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| Contact for copy of Price List and Dealer Information: | Lise Birch-Wooldridge |
| Phone: | 800-625-3876 |
| Email: | contracts@addenfurniture.com |
| Website: | www.addenfurniture.com |

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information

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|--------------|-------------|
| Volume | Volume |
| Discount | Discount |
| \$124,999.00 | 125,000.00+ |
| 57% | negotiable |

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|------------------------------------|--|
| Contractor | Agati, Inc. |
| Manufacturer's Product Line | Agati, Inc. |
| Categories Awarded | 1, 3, 5, 6, 7, 8, 9, 10 |
| New York State Contract # | PC66222 |
| FID# | 363529331 |
| NYS Vendor ID# | 1000009198 |
| Prompt Payment Discount | 1% for payment within 15 days of delivery and/or 1 |
| Price List Name & Date | Agati Price List 2012 |

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| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | No |

| | Vol. Discount | Vol. Discount | Vol. Discount |
|----------|-------------------|----------------------|---------------|
| Discount | \$20,000 - 50,000 | \$50,001 - \$100,000 | \$100,001 + |
| | 51% | 52% | 53% |

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|--|------------------------|
| All categories awarded | 50% |
| Inside Delivery +% of net | 12% |
| Cal 133 Compliance | 20% |
| Delivery | 90 Calendar Days A/R/O |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | No |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |

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|---|----------|
| Accepts NYS Procurement Card for orders not to exceed \$10,000 | No |
| Additional Discounts for Procurement Card? | N/A |
| Manufacturer's Warranty | 10 years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

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|---|--|
| Contact for copy of Price List and Dealer Information: | Edward O'Neill |
| Phone: | 866-418-8710 |
| Email: | edoneill@agati.com |
| Website: | www.agati.com |

receipt of voucher

| | |
|------------------------------------|---|
| Contractor | AIS Holdings Corp |
| Manufacturer's Product Line | Affordable Interior Systemes (AIS) |
| Categories Awarded | 1, 7, 10 |
| New York State Contract # | PC66223 |
| FID# | 043489948 |
| NYS Vendor ID# | 1100059011 |
| Prompt Payment Discount | 1.0% discount for payment within 15 days of deliv |
| Price List Name & Date | AIS Systems Catalog 2011 (Categories 1 - Calibra AIS Casegoods Catalog 2012 (Category 7 - Comple AIS Seating Catalog 2011 (Category 10 Office Fur |

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| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | Discount | Vol. Discount \$7,500.00 | Vol. Discount \$30,000 | Vol. Discount \$125,000 |
|---|--|--------------------------------|------------------------------|-------------------------------|
| Category 1 | 74% | 74.38% | 77.24% | 78.18% |
| Category 7 | 74% | | 78% | 79% |
| Category 10 (Office Furniture Seating) | 58% | 63.50% | 63.50% | 63.50% |
| Category 10 | 74.10% | 74.38% | 77.24% | 78.18% |
| Category 10 (Using MORE Finishes) | 74.10% | | 78.00% | 79.00% |
| Inside Delivery +% of net | 15% | | | |
| Inside Delivery +% of net | 25% (Category 10 Office Furniture Seating) | | | |

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| Cal 133 Compliance | 25% for Category 10 Office Furniture Seating |
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| Delivery | 42 Calendar Days A/R/O (Category 1 28 Calendar Days A/R/O (Cateogry 7 & 10) |
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| Minimum Order | \$2,500.00 Net for Office Furniture Seating ONLY |
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| Will honor orders for less than the minimum order? | Yes |
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| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

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| Accepts NYS Procurement Card for orders not to exceed \$10,000 | Yes |
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| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | Lifetime 10 years for Office Furniture Seating ONLY |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Ben Maxwell |
| Phone: | 800-434-7400 |
| Email: | bmaxwell@ais-inc.com |
| Website: | www.ais-inc.com |

very and/or receipt of voucher(%)
te & 10 - Matrix, DiVi, MWall, A02 & ()
ete)
rniture Seating)

| Vol. Discount | Vol. Discount |
|------------------|------------------|
| \$300,000 | \$500,000 |
| + | + |
| 78.18% | |
| 80% | 80.50% |
| 63.50% | 63.50% |
| 78.18% | |
| 80.00% | 80.50% |

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|------------------------------------|---|
| Contractor | ALLSEATING CORPORATION |
| Manufacturer's Product Line | ALLSEATING CORPORATION |
| Categories Awarded | 1, 2, 5, 6, 7, 8, 9 |
| New York State Contract # | PC66224 |
| FID# | 98-0110664 |
| NYS Vendor ID# | 1000009836 |
| Prompt Payment Discount | No |
| Price List Name & Date | Allseating 2012 Price List (excluding pages |

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| Authorized Dealers | Yes - See Authorized Dealer page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact information page to review |

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| | Discount | Vol. Discount \$100,000.00 | Vol. Discount \$301,000.00 |
| All Brands listed | 60% | 62% | 64% |

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|----------------------------------|------|---|
| Inside Delivery +% of net | 15%: | Backtrack Series,Chiroform B Conference, Dove Series, Fluid Lite/Executive/Task/Stool, Ine Presto Task/Stool, Ray, Therap Chair, Zip Task |
| | 30%: | Ayre Stacker; Inertia Mesh Lite Upholstered Side/Bar Stool, M Tuck, Twist Side, Anatome Key |

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|---------------------------|------|---|
| Cal 133 Compliance | N/A: | Ayre Stacker, CPOD Task, Dove Task Chair, Anatome Keyboard |
| | 15%: | Backtrack Series, Chiroform Bi Inertia Mesh Lite/Executive/Task/Exec/Task/Stool, Presto Task/ |
| | 20%: | Twist Collaborative, Zip Task |
| | 24%: | Fluid Side |
| | 25%: | Inertia Mesh Lite/Executive/Task Stool, Multiflex-Multi Stack-Mu |
| | 30%: | Rainbow, Twist Side |

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| Delivery | 20 Calendar Days A/R/O |
|-----------------|------------------------|

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| Minimum Order | \$50.00 | Ayre Stacker |
| | \$100.00 | All except Ayre Stacker |

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| Will honor orders for less than the minimum order? | Yes |
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| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

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|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$10,000 | Yes |
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| Additional Discounts for Procurement Card? | 0% |
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| Manufacturer's Warranty | 10 years |
|--------------------------------|----------|

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| Electronic Access Ordering (EDI)? | No |
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| Minority or Women Owned | No |
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|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

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|---|--|
| Contact for copy of Price List and Dealer Information: | Cindy Lawton-Moreby |
| Phone: | 1-800-563-3502 |
| Email: | cindy@llseating.com |
| Website: | www.allseating.com |

; 159 through 179)

ew listing

Vol. Discount
\$501,000.00
65%

ig, Chiroform Ultra, CPOD Task, DAX
l Task/Stool, Fluid Side, Inertia Mesh
rtia Upholstered Exec/Task/Stool,
pod, Twist Collaborative, Viva, You Task

/Executive/Task/Stool, Inertia
ultiflex-Multi Stack-Multitek, Rainbow,
boards, Zip Side

Series, Fluid Task/Stool, Tuck, You
ls, Zip Side

g, Chiroform Ultra, DAX Conference,
ask/Stool, Inertia Upholstered
Stool, Ray, Therapod, Viva,

ask/Stool, Inertia Upholstered Side/Bar
ltitek

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|------------------------------------|----------------|
| Contractor | ALLSTEEL, INC. |
| Manufacturer's Product Line | ALLSTEEL, INC. |
| Categories Awarded | 1, 3, 7, 8, 10 |
| New York State Contract # | PC66225 |
| FID# | 360717079 |
| NYS Vendor ID# | 1000009164 |
| Prompt Payment Discount | No |

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|-----------------------------------|---|
| Price List Name & Date | Category 1 - Seating, Collaboration, Tables 04/01/ Category 3 - Seating, Collaboration, Tables 04/01/ Category 7 - Systems and Align Furniture 04/01/2 Stride, Painted Wood Storage, New Product Offerir Category 7 -Seating, Collabortion, Tables 04/01/2 Seating, Acuity Seating, Trooper, Sensible, Tollesor Category 7 - Systems Furniture 04/01/2012 (Lalte Towers, Bookcses, Cabinets, Align Lateral files, Ali Category 8 - Seating, Collaboration, Tables 04/01/ Category 10 - Systems Furniture 04/01/2012 and Terrace 2.6 & 3.4, Reach, Alighn Systems, Involve) Category 10 - Systems Furniture 04/01/2012 (Ter |
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|--|---|
| Authorized Dealers | Yes - See Authorized Dealer page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact information page to review listin |

| Products | Vol. Discount | Discount |
|--|----------------------|-----------------|
| Concensys®, Terrace® 3.4, Terrace 2.6, Reach®, Align™ Systems (Metal Only), and Involve™ Casegoods | \$1 - \$1 00,000 | 69.5% |
| | \$100,001-\$400,000 | 71.0% |
| | \$400,001 and above | Negotiable |
| Terrace DNA™ | \$1 - \$100 000 | 72.2% |
| | \$100,001-\$400,000 | 73.6% |
| | \$400,001 and above | Negotiable |
| Stride® Sytems, Stride Desking, and Stride Benching | \$1 - \$1 00,000 | 71.9% |
| | \$100,001-\$400,000 | 73.3% |
| | \$400,001 and above | Negotiable |

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|---|-------------------------|------------|
| Lateral Files, Vertical Files and Storage (Towers/ Bookcases/Cabinets), Align Lateral Files, Align Storage, Stride Storage, and Involve Storage | \$1 - \$1 00,000 | 64.0% |
| | \$100,001- \$400,000 | 65.0% |
| | \$400,001 and above | Negotiable |
| Trooper®, Sensible®, Tolleson Side, Nimble®, Get Set®, and Ambition® Seating | \$1 - \$1 00,000 | 64.0% |
| | \$100,001- \$400,000 | 64.0% |
| | \$400,001 and above | Negotiable |
| #19®, Relate®, Sum®, Scout®, Seek™ and Inspire TM Seating | \$1 - \$1 00,000 | 61.0% |
| | \$100,001- \$400,000 | 61.0% |
| | \$400,001 and above | Negotiable |
| Acuity® Seating | \$1 - \$1 00,000 | 58.0% |
| | \$100,001- \$400,000 | 58.0% |
| | \$400,001 and above | Negotiable |
| Get Set and Merge® Tables | \$1 - \$1 00,000 | 64.0% |
| | \$100,001- \$400,000 | 64.0% |
| | \$400,001 and above | Negotiable |
| Wood Casegoods (Align Wood), Stride Painted Wood Storage, and New Product Offering | \$1 - \$1 00,000 | 60.0% |
| | \$100,001- \$400,000 | 60.0% |
| | \$400,001 and above | Negotiable |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 20% | 16% |

| | |
|---------------------------|-----|
| Cal 133 Compliance | N/A |
|---------------------------|-----|

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|-----------------|---------|
| Delivery | 60 days |
|-----------------|---------|

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| Minimum Order | \$0 |
|----------------------|-----|

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| Will honor orders for less than the minimum order? | Yes |
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| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | Yes |

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|--|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |

| | |
|-------------------------|----------|
| Manufacturer's Warranty | Lifetime |
|-------------------------|----------|

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|-----------------------------------|-----|
| Electronic Access Ordering (EDI)? | Yes |
|-----------------------------------|-----|

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|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

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|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

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|--|--|
| Contact for copy of Price List and Dealer Information: | Customer Support, Pearl Team |
| Phone: | 888-255-7833 |
| Email: | CSPearlTeam@AllsteelOffice.com |
| Website: | www.allsteeloffice.com |

'2012 (Merge Tables and Tolleson S
'2012 (Get Set and Merge)
012 (Wood Casegoods, Align wood,
ig)
012 (#19, Relate, Sum, Scout, Seek, Inspire
1 Side, Nimble, Get Set, Ambition)
eral files, Vertical files & Storage -
gn Storage, Stride Storage, Involve
'2012 (Inspire Seating)
l Align Systems 04/01/2012 (Concensys,
)
race DNA, Stride Systems, Stride Desking, and Stride Benching)

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|------------------------------------|------------------------|
| Contractor | Amcase Inc. |
| Manufacturer's Product Line | Amcase Inc. |
| Categories Awarded | 1, 2, 3, 6, 7, 8, 10 |
| New York State Contract # | PC66226 |
| FID# | 561443271 |
| NYS Vendor ID# | 1000009507 |
| Prompt Payment Discount | No |
| Price List Name & Date | Amcase Price List 2008 |

| | |
|-------------------------------|-----|
| All categories awarded | 45% |
|-------------------------------|-----|

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|--|-----|
| Authorized Dealers | N/A |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|------------------|---------------|
| Inside Delivery +% of net | Downstate 12% | Upstate 9% |
|----------------------------------|------------------|---------------|

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|---------------------------|-----|
| Cal 133 Compliance | N/A |
|---------------------------|-----|

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|-----------------|------------------------|
| Delivery | 45 Calendar Days A/R/O |
|-----------------|------------------------|

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|----------------------|----------|
| Minimum Order | \$100.00 |
|----------------------|----------|

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| Will honor orders for less than the minimum order? | Yes |
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|--|-----|
| Contractor will honor orders for less than the minimum order at no additional cost. | Yes |
|--|-----|

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|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

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|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 7 Years |
|--------------------------------|---------|

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|--|----|
| Electronic Access Ordering (EDI)? | No |
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|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

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|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

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|---|--------------------|
| Contact for copy of Price List and Dealer Information: | Lindy Mulford, CEO |
|---|--------------------|

| | |
|-----------------|--|
| Phone: | Phone Number: 336-784-5992 ext 122 |
| Email: | lindy@amcase.com |
| Website: | www.amcase.com |

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|------------------------------------|--|
| Contractor | American Seating Company |
| Manufacturer's Product Line | American Seating Company |
| Categories Awarded | 1, 2, 3, 4, 6, 7, 8, 9, 10 |
| New York State Contract # | PC66227 |
| FID# | 382739629 |
| NYS Vendor ID# | 1000017828 |
| Prompt Payment Discount | No |
| Price List Name & Date | American Seating Framework Office 5/16/ American Seating Seating & Tables 5/16/ American Seating Architectural Environme |

| | | | |
|--|----------------|---------------|-----------------|
| | | Vol. Discount | Essentials - |
| | Discount | \$26,317 - | Quickship \$1 - |
| | | \$298,507 | \$100,000 |
| Seating: Cue 3, Bio, Acton Casterbase | 61.70% | 66.20% | 64.70% |
| | | Vol. Discount | Vol. Discount |
| | Discount | \$26,317 - | \$100,001 - |
| | | \$100,000 | 500,000 |
| Office Furniture Framework Freestanding | 61.70% | 64.70% | 67.80% |
| | | Vol. Discount | Essentials - |
| | Discount | \$26,317 - | Quickship \$1 - |
| | | \$285,714 | \$100,000 |
| Seating: Acton and Stacker, Acton Tandem, Tilt-up | 61.70% | 64.70% | 64.70% |
| | 61.70% | 64.70% | |
| | | Vol. Discount | Vol. Discount |
| | Discount | \$26,317 - | \$285,715 - |
| | | \$285,714 | \$909,091 |
| Lateral Files, Framework Lateral Files | 61.70% | 64.70% | 66.80% |
| | Discount \$1 - | | |
| | 60,000 | | |
| Fixed Seating, Fixed Auditorium, Lecture Room, Sports Seating | 61.70% | | |
| | | Vol. Discount | Vol. Discount |
| | Discount | \$30,001 - | \$100,001 - |
| | | \$100,000 | 937,500 |
| Tables: Parley, Credence, Brilliance, Radiance, Whirl | 61.70% | 64.70% | 67.80% |
| | | Vol. Discount | Vol. Discount |
| | Discount | \$65,790 - | \$416,668 - |
| | | \$416,667 | 1,200,000 |
| Office Furniture: Framework, Office Systems, Segway | 61.70% | 69.80% | 74.80% |

| | |
|---|-----|
| Authorized Dealers | N/A |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|---------------------------|-----|
| Inside Delivery +% of net | 20% |
|---------------------------|-----|

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|--------------------|----------------------------|
| Cal 133 Compliance | See Price List for details |
|--------------------|----------------------------|

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|----------|--------------|
| Delivery | 42 - 98 Days |
|----------|--------------|

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|---------------|------------|
| Minimum Order | \$2,000.00 |
|---------------|------------|

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| Will honor orders for less than the minimum order? | Yes |
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| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|---|-----|

| | |
|--|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|--|-----|

| | |
|--|----|
| Additional Discounts for Procurement Card? | 0% |
|--|----|

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|-------------------------|------------|
| Manufacturer's Warranty | 1-10 Years |
|-------------------------|------------|

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|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

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|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

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|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

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|--|--|
| Contact for copy of Price List and Dealer Information: | Jan Metten |
| Phone: | 616-732-6554 or 800-748-0268 |
| Email: | jan.metten@amseco.com |
| Website: | www.americanseating.com |

'11 - updated 4/2012

11 - updated 4/2012

nts Fixed Seating 1/3/11 - updated 2/2012

| | |
|---------------|-----------------|
| Vol. Discount | Essentials - |
| \$500,001 - | Quickship \$1 - |
| 1,000,000+ | \$100,000 |
| 69.80% | 69.80% |

Essentials -
Quickship \$1 -
\$100,000
69.80%

Essentials -
Quickship \$1 -
\$100,000
64.70%

Essentials -
Quickship \$1 -
\$100,000
69.80%

| | |
|------------------------------------|-----------------------|
| Contractor | Arcadia Chair Company |
| Manufacturer's Product Line | Arcadia |
| Categories Awarded | 1, 2, 3, 5, 6, 7 |
| New York State Contract # | PC66228 |
| FID# | 95-2981958 |
| NYS Vendor ID# | 1000042327 |

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|--------------------------------|----|
| Prompt Payment Discount | No |
|--------------------------------|----|

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|-----------------------------------|---------------------------------|
| Price List Name & Date | Arcadia Price List October 2011 |
|-----------------------------------|---------------------------------|

| | Vol. Discount | Vol. Discount | Vol. Discount |
|---|-----------------------|-----------------------|------------------|
| | \$100,000 - \$200,000 | \$200,000 - \$300,000 | \$300,000 + |
| All categories awarded (see above) | 51.90% | 52.90% | 53.90% |

| | |
|--|-----|
| Authorized Dealers | N/A |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|----------------|------------------|
| Inside Delivery +% of net | Upstate 10% | Downstate 16% |
|----------------------------------|----------------|------------------|

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|---------------------------|-------------------------------------|
| Cal 133 Compliance | See price list Arcadia October 2011 |
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|-----------------|---------------------------|
| Delivery | 45-65 Calendar Days A/R/O |
|-----------------|---------------------------|

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|----------------------|----------|
| Minimum Order | \$100.00 |
|----------------------|----------|

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|---|-----|
| Will honor orders for less than the minimum order? | N/A |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
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| Additional Discounts for Procurement Card? | 0% |
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|--------------------------------|----------|
| Manufacturer's Warranty | 10 years |
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|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

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|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

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|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

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|---|------------|
| Contact for copy of Price List and Dealer Information: | Liz Farkas |
|---|------------|

| | |
|---------------|----------------|
| Phone: | (714) 562-8200 |
|---------------|----------------|

| | |
|---------------|--|
| Email: | lizf@arcadiacontract.com |
|---------------|--|

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|-----------------|--|
| Website: | www.arcadiacontract.com |
|-----------------|--|

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|------------------------------------|--|
| Contractor | Artco-Bell Corporation |
| Manufacturer's Product Line | Artco-Bell Corporation |
| Categories Awarded | 1, 3, 7, 8 |
| New York State Contract # | PC66229 |
| FID# | 742236641 |
| NYS Vendor ID# | 1000057867 |
| Prompt Payment Discount | 1% 10 days |
| Price List Name & Date | Artco-Bell Price List 56 January 1, 2012 |

| Discount | Vol. Discount \$5,000 - 50,000 | Vol. Discount \$51,000 - 100,000 | Vol. Discount \$101,000 - 250,000 |
|----------|--------------------------------------|--|---|
|----------|--------------------------------------|--|---|

| | | | | |
|---|-----|-----|-----|-----|
| Categories Awarded 1, 3, 7 and 8 | 35% | 39% | 43% | 45% |
|---|-----|-----|-----|-----|

| | |
|--|-----|
| Authorized Dealers | N/A |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|--|------------|
| Inside Delivery +% of net | 20% |
| Cal 133 Compliance | 15% |
| Delivery (Calendar Days A/R/O) | 60 Days |
| Minimum Order | \$1,000.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |

| | |
|---|----------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 15 Years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Jamie Southwood |
| Phone: | 888-926-2766 |
| Email: | jamie.southwood@wbmason.com |
| Website: | www.artcobell.com |

Vol.
Discount
\$250,000
+

46%

| | |
|--|---|
| Contractor | Artopex Inc. |
| Manufacturer's Product Line | Artopex Inc. |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 9, 10 |
| New York State Contract # | PC66230 |
| FID# | 980149704 |
| NYS Vendor ID# | 1000045263 |
| Prompt Payment Discount | 2% - 15 days |
| Price List Name & Date | Artopex: Air line 1/1/10 (+4% sticker dated 6/1 Receptions PL 8/2/10 (+4% sticker dated 6/18, Genius PL 6/1/11; Seating PL 8/30/10 (+4% st Take Off and Take Off System Price Lists 1/1/08 Uni-T PL 01/01/08 (+10% sticker dated 6/18/1 Nano PL 3/1/08 (+10% sticker dated 6/18/11) Time PL 3/1/08 (+10% sticker dated 6/18/11) Metal PL 11/3/08 (+10% sticker dated 6/18/11 Wood-Accent/passport PL 3/1/08 Wood-Tables PL March 2004 (+10% sticker date Wood-Phase PL 4/2/07 |
| All categories awarded (see above) | Discount 59.70% |
| Authorized Dealers | Yes - Contact contractor directly for Dealer inform |
| Authorized Dealers are designated to receive payment directly | No |
| Inside Delivery +% of net | Downstate Upstate 10% 10% |
| Cal 133 Compliance | n/a |
| Delivery | 60 Days A/R/O |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|----------|
| Manufacturer's Warranty | Lifetime |
|--------------------------------|----------|

| | |
|--|-----|
| Electronic Access Ordering (EDI)? | Yes |
|--|-----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|-----------------|
| Contact for copy of Price List and Dealer Information: | Daniel Levesque |
|---|-----------------|

| | |
|---------------|-------------------------|
| Phone: | 1-800-378-0189 ext 3056 |
|---------------|-------------------------|

| | |
|---------------|--|
| Email: | d.levesque@artopex.com |
|---------------|--|

| | |
|-----------------|--|
| Website: | www.artopex.com |
|-----------------|--|

l8/11)
/11)
icker dated 6/18/11)
3 (+10% sticker dated 6/18/11);
.1)

1)

ed 4/2/07)

nation

| | |
|------------------------------------|-------------------------|
| Contractor | ASSA Group D/B/A Enwork |
| Manufacturer's Product Line | Enwork |
| Categories Awarded | 1, 3, 6, 7, 8, 10 |
| New York State Contract # | PC66231 |
| FID# | 204467006 |
| NYS Vendor ID# | 1100081192 |
| Prompt Payment Discount | 1% - 30 days |
| Price List Name & Date | Enwork Price List V.8 |

| | | | | |
|------------------------------------|----------|------------------------|-------------------------|-------------------------|
| | Discount | Vol. Disc. \$60,000 | Vol. Disc. \$120,000 | Vol. Disc. \$250,000 |
| All categories awarded (see above) | 70.30% | 72.40% | 73.50% | 73.50% |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|--------------|------------|
| Inside Delivery +% of net | Downstate 7% | Upstate 7% |
|----------------------------------|--------------|------------|

| | |
|---------------------------|-------------------------|
| Cal 133 Compliance | 5% for grid panels only |
|---------------------------|-------------------------|

| | |
|-----------------|--|
| Delivery | 7-30 days per order amount (pg 17 of price list) |
|-----------------|--|

| | | |
|----------------------|------------|---|
| Minimum Order | \$1,000.00 | Orders below \$1,000 assessed \$100 freight fee |
|----------------------|------------|---|

| | | |
|---|-----|--|
| Will honor orders for less than the minimum order? | Yes | Orders below \$1,000 assessed \$100 freight fee. Orders under \$100 that can be sent by Fedex will be shipped without additional fees. |
|---|-----|--|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to | Yes |
|---|-----|

| | |
|--|------------|
| exceed \$15,000 | |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 5-10 Years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | Yes |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Ben Hanson (Contract Administrator) |
| Phone: | 616-421-7702 |
| Email: | bhanson@enwork.com |
| Website: | www.enwork.com |

Vol. Disc.
\$500,000
+
74.60%

| | |
|------------------------------------|-------------------------------|
| Contractor | Aurora Storage Products, Inc. |
| Manufacturer's Product Line | Aurora |
| Categories Awarded | 4 |
| New York State Contract # | PC66232 |
| FID# | 273848171 |
| NYS Vendor ID# | 1100049311 |
| Prompt Payment Discount | No |
| Price List Name & Date | Aurora Times-2 March 2, 2012 |

| | | | | |
|---------------------------|----------|------------|------------|------------|
| Awarded Category 4 | Discount | Vol. Disc. | Vol. Disc. | Vol. Disc. |
| | | \$40,000 | \$250,000 | \$850,000 |
| | 43.20% | 53.20% | 57.20% | 57.50% |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor directly for Dealer Inforr |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 0% | 0% |

| | |
|--|------------------|
| Cal 133 Compliance | 0% |
| Delivery | 12-58 Days A/R/O |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |

| | |
|---|-------------------------------------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | Lifetime (10 years for accessories) |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Patrick J. Reeks (Government Sales Manager) |
| Phone: | 630-264-4646 |
| Email: | preeks@aurorastorage.com |
| Website: | www.aurorastorage.com |

nation

| | |
|------------------------------------|--|
| Contractor | Blockhouse Company Inc. |
| Manufacturer's Product Line | Blockhouse Company Inc. |
| Categories Awarded | 2, 3, 5, 9 |
| New York State Contract # | PC66233 |
| FID# | 232105251 |
| NYS Vendor ID# | 1000008906 |
| Prompt Payment Discount | 1% - 15 days of delivery and/or receipt of v |
| Price List Name & Date | Blockhouse Contract Furniture Company Pr |

| | | Vol. Discount | Vol. Discount |
|--|---|------------------------|-------------------------|
| | | \$20,000 - \$50,000 | \$50,000 - \$100,000 |
| All Categories Awarded (see above) | 52% | 53.50% | 55% |
| Authorized Dealers | No | | |
| Authorized Dealers are designated to receive payment directly | N/A | | |
| Inside Delivery +% of net | 6% | | |
| Cal 133 Compliance | See p. 29 of PL0311 | | |
| Delivery (A/R/O) | 75 | | |
| Minimum Order | \$5,000 | | |
| | Orders under 11 pieces must include carto | | |
| Will honor orders for less than the minimum order? | Yes | | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes | | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes | | |
| Additional Discounts for Procurement Card? | 0% | | |
| Manufacturer's Warranty | Limited Lifetime | | |
| Electronic Access Ordering (EDI)? | No | | |
| Minority or Women Owned | No | | |

| |
|--------------------|
| |
| NYS Small Business |

 No

| | | |
|--|--|------------|
| Contact for copy of Price List and Dealer Information: | Denise Mason | |
| Phone: | 717-764-5555 ext. 3008 | 800-346-11 |
| Email: | dmason@blockhouse.com | |
| Website: | www.blockhouse.com | |

oucher

icelist 03/11

Vol.

| | |
|-----------|------------|
| Discount | Vol. |
| \$100,000 | Discount |
| + | \$500,000 |
| 56% | negotiable |

n charges

L26 ext 3008

| | |
|------------------------------------|--|
| Contractor | Borroughs Corporation |
| Manufacturer's Product Line | Borroughs Corporation |
| Categories Awarded | 4 and 6 |
| New York State Contract # | PC66234 |
| FID# | 133386744 |
| NYS Vendor ID# | 1000006367 |
| Prompt Payment Discount | 1.5% - 10 Days |
| Price List Name & Date | Wilsonstak Library Shelving 8-1-2010 Record Master Filing Systems Price Book 3/14/200! Aisle-Saver Synergy Series 4/2/2012 Box Edge Plus Steel Storage Equipmnet 1/1/07 Rivet Span Steel Storage Equipment 1/1/07 Borroughs Museum Products Price List 3/9/12 |

| | |
|---------------------------|----------|
| | Discount |
| Awarded Category 6 | 43% |
| Awarded Category 4 | 33% |

| | |
|--|-----|
| Authorized Dealers | N/A |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|--|------------------|
| Inside Delivery +% of net | N/A |
| Cal 133 Compliance | N/A |
| Delivery | 30-90 Days A/R/O |
| Minimum Order | \$75.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |

| | |
|---|---------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 5 Years |

| | |
|-----------------------------------|----|
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Mark DeBruyckere |
| Phone: | 800-748-0227 |
| Email: | mdebruyckere@borroughs.com |
| Website: | www.borroughs.com |

| | |
|------------------------------------|--|
| Contractor | Bretford Manufacturing Inc. |
| Manufacturer's Product Line | Bretford Manufacturing Inc. |
| Categories Awarded | 1, 2, 3, 6, 7, 8 |
| New York State Contract # | PC66235 |
| FID# | 362113703 |
| NYS Vendor ID# | 1000009172 |
| Prompt Payment Discount | 1% - within 15 days of delivery |
| Price List Name & Date | Bretford EDU 2.0 04/13/2012 Bretford BASICS 10/1/2011 Bretford Collections 10/1/2011 Bretford Library 10/1/2011 |

| | Discount | Vol. Discount | Vol. Discount |
|---|----------|-------------------|---------------|
| | | \$15,000 - 50,000 | \$50,000+ |
| All Awarded Categories (see above) | 46% | 47% | 48% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|---------|-----------|
| Inside Delivery +% of net | Upstate | Downstate |
| | 12% | 15% |

| | |
|---------------------------|-----|
| Cal 133 Compliance | N/A |
|---------------------------|-----|

| | |
|-----------------------|-----------------------------------|
| Delivery A/R/O | 30 days; except Library - 60 days |
|-----------------------|-----------------------------------|

| | |
|----------------------|--------------|
| Minimum Order | \$2500 (NET) |
|----------------------|--------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | No |
|---|----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---|
| | |
| Manufacturer's Warranty | 1 year Lounge Seats, 5 years Chairs and 12 years all other products; 20 years Library |

| | |
|--|-----|
| Electronic Access Ordering (EDI)? | Yes |
|--|-----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Nathaniel Hawkins |
| Phone: | 800-521-9614 x1515 |
| Email: | nhawkins@bretford.com |
| Website: | www.bretford.com |

| | |
|------------------------------------|---|
| Contractor | Brodart Co. |
| Manufacturer's Product Line | Brodart Co. |
| Categories Awarded | 1, 2, 6, 7, 9 |
| New York State Contract # | PC66236 |
| FID# | 232248758 |
| NYS Vendor ID# | 1000008909 |
| Prompt Payment Discount | No |
| Price List Name & Date | Brodart 2012 Price List January 1, 2012 Epoch Collection and Opening the Book 2012 |

| | Discount | Vol. Discount \$50,001 | Vol. Discount \$100,001 | Vol. Discount \$190,000 0 |
|---|----------|---------------------------|----------------------------|---------------------------------|
| All Awarded Categories (see above) | 57% | 59% | 60% | 61% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 25% | 20% |

| | |
|---------------------------|----|
| Cal 133 Compliance | 6% |
|---------------------------|----|

| | |
|-----------------------|-------------|
| Delivery A/R/O | 90-120 Days |
|-----------------------|-------------|

| | |
|----------------------|-------|
| Minimum Order | \$500 |
|----------------------|-------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | No |
|---|----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|----------|
| Manufacturer's Warranty | 25 Years |
|--------------------------------|----------|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Kira Banfill |
| Phone: | 888-521-1884 x366 |
| Email: | kira.banfill@brodart.com |
| Website: | www.brodartfurniture.com |

| | |
|------------------------------------|--|
| Contractor | Butler Woodcrafters Inc. |
| Manufacturer's Product Line | Butler Woodcrafters Inc. |
| Categories Awarded | 1, 2, 3, 5, 6, 7 |
| New York State Contract # | PC66237 |
| FID# | 541779896 |
| NYS Vendor ID# | 1000009481 |
| Prompt Payment Discount | 1% 15 days |
| Price List Name & Date | Butler Woodcrafters Comfortable Contract Furniture 2 |

| | Discount | Vol. Discount \$15,000 | Vol. Discount \$20,000 | Vol. Discount \$50,000 |
|---|----------|---------------------------|---------------------------|---------------------------|
| All Awarded Categories (See Above) | 16% | 22% | 26% | 30% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|----------------------------------|--|
| Inside Delivery +% of net | 13% or minimum charge of \$250.00 whichever is gre inside delivery and set-up for both Upstate and Down |
|----------------------------------|--|

| | |
|---------------------------|----------------|
| Cal 133 Compliance | See Price List |
|---------------------------|----------------|

| | |
|-----------------------|---------|
| Delivery A/R/O | 56 Days |
|-----------------------|---------|

| | |
|----------------------|-----|
| Minimum Order | \$0 |
|----------------------|-----|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | N/A |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
|--|-----|

| | |
|---|-----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | N/A |
|---|-----|

| | |
|---|------------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | See below. |
|---|------------|

| | |
|--|----------------------------|
| Limits the amount of purchases on Procurement Card. | Yes, Not to Exceed \$5,000 |
|--|----------------------------|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|------------|
| Manufacturer's Warranty | 1-10 Years |
|--------------------------------|------------|

| | |
|-----------------------------------|----|
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | John Shannon |
| Phone: | 877-852-0784 |
| Email: | jshannon@butlerwoodcrafters.com |
| Website: | www.butlerwoodcrafters.com |

2012

Vol.
Discount
\$150,000
+
34%

Water for
state

| | |
|------------------------------------|---|
| Contractor | CBT Supply Inc |
| Manufacturer's Product Line | CBT Supply Inc |
| Categories Awarded | 1, 3, 6, 7, 8, 10 |
| New York State Contract # | PC66238 |
| FID# | 522285066 |
| NYS Vendor ID# | 1000032062 |
| Prompt Payment Discount | 1% - net 15 days |
| Price List Name & Date | A Time for New Thinking Price Book 2012 |

| | Discount | Vol. Discount \$100,000 | Vol. Discount \$200,00 | Vol. Discount \$300,000 |
|-----------------------------|----------|-------------------------------|------------------------------|-------------------------------|
| Conference Furniture | 45% | 56% | 57% | 58% |
| All other | 55% | 56% | 57% | 58% |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 17% | Upstate 10% |
|----------------------------------|------------------|----------------|

| | |
|---------------------------|-----|
| Cal 133 Compliance | N/A |
|---------------------------|-----|

| | |
|-----------------|---------------|
| Delivery | 60 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|---------|
| Minimum Order | \$1,000 |
|----------------------|---------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 5 years |
|--------------------------------|---------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Jeffrey Korber |
| Phone: | 800-770-7042 ext 801 |
| Email: | ikorber@smartdesks.com |
| Website: | www.smartdesks.com |

Vol.
Discount
\$400,000
+
59%
59%

| | |
|------------------------------------|---|
| Contractor | Classic Leather, Inc. |
| Manufacturer's Product Line | Classic Leather, Inc. |
| Categories Awarded | 1, 3, 5, 6, 7, 9 |
| New York State Contract # | PC66239 |
| FID# | 56-0856731 |
| NYS Vendor ID# | 1000018256 |
| Prompt Payment Discount | No |
| Price List Name & Date | St. Timothy Chair Retail PL June 13, 2011 |

| | Discount | Vol. Discount | Vol. Discount | Vol. Discount |
|--|----------|---------------|---------------|---------------|
| | | \$25,000 | \$50,000 | \$100,000 |
| All categories (shown above) | 53% | 53.50% | 54.00% | 55.00% |
| Authorized Dealers | No | | | |
| Authorized Dealers are designated to receive payment directly | N/A | | | |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 10% | 10% |

| | |
|--|---------------|
| Cal 133 Compliance | 25% |
| Delivery | 90 Days A/R/O |
| Minimum Order | \$500 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |

| | |
|---|----------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 10 Years |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Christol Kenworthy, Customer Service |
| Phone: | 888-724-2477 |
| Email: | ckenworthy@sttimothychair.com |
| Website: | www.sttimothychair.com |

| | |
|------------------------------------|---|
| Contractor | Columbia Manufacturing Inc. |
| Manufacturer's Product Line | Columbia Manufacturing Inc. |
| Categories Awarded | 8 |
| New York State Contract # | PC66240 |
| FID# | 043171783 |
| NYS Vendor ID# | 1100025305 |
| Prompt Payment Discount | 1% - 15 day |
| Price List Name & Date | Columbia Mfg Inc. Retail Price List January 1, 20 |

| | Vol. Discount | Vol. Discount | Vol. Discount |
|--|----------------------|-----------------------|------------------------|
| | \$25,000 - 50,000 | \$50,000 - 100,000 | \$101,000 - 150,000 |
| | 52% | 53% | 54% |
| | | | 55% |

| | |
|--|-----|
| All categories awarded (see above above) | 52% |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|---------------|-------------|
| Inside Delivery +% of net | Downstate 15% | Upstate 10% |
|----------------------------------|---------------|-------------|

| | |
|--|---------|
| Cal 133 Compliance | 15% |
| Delivery A/R/O | 60 Days |
| Minimum Order | \$1,000 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | No |

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | No |
| Additional Discounts for Procurement Card? | N/A |

| | |
|--|----------|
| Manufacturer's Warranty | 10 Years |
| Electronic Access Ordering (EDI)? | No |

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| |
|---|
| Contact for copy of Price List and Dealer Information: |
| Phone: |
| Email: |
| Website: |

Marlene Desmarais, Sales Manager
413-568-5345 ext 124
mdesmarais@columbiamfginc.com
www.columbiamfginc.com

12

Vol.

Discount

\$151,000

+

56%

| | |
|------------------------------------|--|
| Contractor | Commercial Furniture Group Inc |
| Manufacturer's Product Line | Commercial Furniture Group Inc |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 9 |
| New York State Contract # | PC66241 |
| FID# | 430730877 |
| NYS Vendor ID# | 1100042354 |
| Prompt Payment Discount | No |
| Price List Name & Date | Falcon 08/08 +10% July 1, 2011 Thonet 01/08 +19.9% July 1, 2011 Shelby Williams 08-08 July 1, 2011 |

| | Discount | Vol. Discount \$150,000 | Vol. Discount \$250,000 | Vol. Discount \$350,000 |
|------------------------|----------|----------------------------|----------------------------|----------------------------|
| Falcon | 57.68% | 58.18% | 58.68% | 59.18% |
| Shelby Williams | 45.00% | 45.50% | 46.00% | 46.50% |

| | Discount | Vol. Discount \$100,000 | Vol. Discount \$200,000 | Vol. Discount \$300,000 |
|---------------|----------|----------------------------|----------------------------|----------------------------|
| Thonet | 56.90% | 57.40% | 57.90% | 58.40% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|---------------|-------------|
| Inside Delivery +% of net | Downstate 20% | Upstate 10% |
|----------------------------------|---------------|-------------|

| | |
|---------------------------|-----|
| Cal 133 Compliance | 30% |
|---------------------------|-----|

| | |
|-----------------|---|
| Delivery | Falcon: 60 Days Thonet: 60-90 Days Shelby Williams: 90 Days |
|-----------------|---|

| | |
|----------------------|------------|
| Minimum Order | \$1,000.00 |
|----------------------|------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|---|-----------------------|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | \$125 handling charge |
|---|-----------------------|

| | |
|--|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|--|-----|

| | |
|--|----|
| Additional Discounts for Procurement Card? | 0% |
|--|----|

| | |
|-------------------------|--|
| Manufacturer's Warranty | Falcon: 1-5 years Thonet: 10 Years Shelby Williams: 1 year |
|-------------------------|--|

| | |
|-----------------------------------|-----|
| Electronic Access Ordering (EDI)? | Yes |
|-----------------------------------|-----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Tracy Ramsey, Customer Service Coordinator |
| Phone: | 800-756-0031 x 2231 |
| Email: | tramsey@mycfgroup.com |
| Website: | www.mycfgroup.com |

Vol.
Discount
\$500,000
+
59.68%
47.00%

Vol.
Discount
\$500,000
+
58.90%

| | |
|------------------------------------|---|
| Contractor | Concord Products Company Inc. |
| Manufacturer's Product Line | Concord Products Company Inc. |
| Categories Awarded | 1, 3, 7, 8, and 10 |
| New York State Contract # | PC66242 |
| FID# | 231934604 |
| NYS Vendor ID# | 1000008903 |
| Prompt Payment Discount | No |
| Price List Name & Date | Condition 7/12 Book List +8% Velocity Storage, tables & Accessories PL July 2012 Constow 7/12 Book List +8% Lepold Price Book 7/12 Book List +8% Latvenas 7/12 Book List +8% Latvenas Cube 7/12 Book List +8% Heaton 7/12 Book List +8% Freedom 7/12 Book List +8% Conceil 7/12 Book List +8% Velocity System Price List 7/12 Book List +23% System 1900 7/12 Book List +8% System 2000 7/2012 Book List +8% |

All categories (see above) Discount 57%

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|----------------------------------|------------------------------|
| Inside Delivery +% of net | Downstate 18% Upstate 16% |
|----------------------------------|------------------------------|

Cal 133 Compliance 2%

Delivery 45 Days A/R/O

Minimum Order \$100.00

Will honor orders for less than the minimum order? Yes

Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. Yes

Accepts NYS Procurement Card for orders not to Yes

| | |
|--|----------|
| exceed \$15,000 | |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 12 Years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: Phone: Email: Website: | Erik Anthonsen 800-220-5043 sales@concordproducts.com www.concordproducts.com |
|--|--|

012 Book List +23%

| | |
|------------------------------------|---|
| Contractor | Corilam Fabricating Co Inc |
| Manufacturer's Product Line | Corilam Fabricating Co., Inc. |
| Categories Awarded | 3, 5, 6, 8 |
| New York State Contract # | PC66243 |
| FID# | 561106892 |
| NYS Vendor ID# | 1100046330 |
| Prompt Payment Discount | No |
| Price List Name & Date | Corilam Fabricating Company (CFC) The Mesa Co CFC The Sedona Collection Pricelist 473 6/2012 CFC The Baltix Collection Price list 471 6/2012 CFC - CID-503 Price list 5/1/2012 |

| | Discount | Vol. Discount |
|---|----------|---------------------------|
| The Mesa Collection; Sedona; Baltic | 30% | 33% |
| | | Vol. Discount \$40,000 |
| Series 2000, 3000, 4000, 7000 | 33% | 37% |
| Series 9000 & 6000 | 35% | 39% |
| Series 8000, 8000T, 8300 & 8500 | 38% | 42% |
| Study Carrels Models 530, 531 & 532 | 33% | 36% |
| Lecturn Model 910, 911 and 912 | 35% | 40% |
| Workcenter accessories p 18-25 | 40% | 42% |
| Steel Base Classroom Tables, Models 611, 612, 615, 139 & 140 | 35% | 41% |
| Wood Base Classroom Science Tables Model 143 | 40% | 45% |
| Drafting & Graphic Arts Tables Model 660, 661 & 662 | 42% | 45% |
| Multi-purpose art table Model 631 | 42% | 45% |
| Bookcases: 810 Standard; 812 Mobile | 35% | 39% |
| Music Instrument Storage | 40% | 45% |
| Mobile Storage | 40% | 43% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |
| Inside Delivery +% of net | 15% |

| | |
|---|---------------|
| Cal 133 Compliance | N/A |
| Delivery | 60 Days A/R/O |
| Minimum Order | \$0 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |

| | |
|--|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |

| | |
|-------------------------|---------|
| Manufacturer's Warranty | 5 years |
|-------------------------|---------|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Jonathan Whitley |
| Phone: | 877-267-4526 |
| Email: | jwhitleys@corilam.com |
| Website: | www.corilam.com |

Collection Catalog pricelist, 2011 CID 601.01 3/2011

2

| | |
|------------------------------------|--|
| Contractor | Cramer LLC |
| Manufacturer's Product Line | Cramer LLC |
| Categories Awarded | 7 & 9 |
| New York State Contract # | PC66244 |
| FID# | 270988375 |
| NYS Vendor ID# | 1100024249 |
| Prompt Payment Discount | 1% - 15 Days |
| Price List Name & Date | Cramer Price List effective July 1, 2011 |

| | |
|--|--|
| All categories awarded | Discount 57.70% |
| Authorized Dealers | Yes - See Authorized Dealer page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact information page to review listing |

| | | |
|----------------------------------|----------------|------------------|
| Inside Delivery +% of net | Upstate 10% | Downstate 15% |
|----------------------------------|----------------|------------------|

| | |
|--|---------------|
| Cal 133 Compliance | 20% |
| Delivery | 30 Days A/R/O |
| Minimum Order | \$50.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |

| | |
|---|-------------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 10-15 Years |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Brian Edmonds |
| Phone: | 800-366-6700 ext 257 |
| Email: | brian@cramerinc.com |
| Website: | www.cramerinc.com |

| | |
|------------------------------------|---|
| Contractor | Daco Limited Partnership dba Dauphin North |
| Manufacturer's Product Line | Dauphin North America |
| Categories Awarded | 1, 3, 6, 7, 8, & 9 |
| New York State Contract # | PC66245 |
| FID# | 223258679 |
| NYS Vendor ID# | 1000008829 |
| Prompt Payment Discount | No |
| Price List Name & Date | Dauphin; Seating PL 6/1/10, Supplement PL 6/Valo, A Div. of Dauphin; Seating PL 6/1/08, Kon: Konstrux Nesting Table PL 6/1/11 |

| | | | |
|--------------------------------------|----------|--|--------------------------------------|
| | | Vol Disc. | Vol Disc. |
| | Discount | \$60,000 - 85,000 list | \$85,001 - 120,000 list |
| All Categories | 58.10% | | |
| Multi-Purpose seating product | 58.10% | 58.50% | 58.90% |
| | Discount | Vol Disc. \$25,000 - 60,000 list | Vol Disc. \$60,001 - 120,000 list |
| Stacking chairs | 58.10% | 58.50% | 58.90% |
| | Discount | Vol Disc. \$85,001 - \$120,000 list | |
| Stools | 58.10% | 59.00% | |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|---|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| Seating product (excluding fixed to the ground style) | 20% | 12% |
| Inside Delivery +% of net | | |
| Simple free standing tables (without power, screens, dividers, etc.) | 25% | 17% |

| | |
|---------------------------|-----|
| Cal 133 Compliance | 15% |
|---------------------------|-----|

| | |
|-----------------|------------------------------|
| Delivery | Quick Ship Seating 3-5 Weeks |
|-----------------|------------------------------|

Non Quick Ship Seating and Laminate Tables 4-6
 Wood Tables 8-10 weeks
 Auditorium & Educational Fixed Seating 10-14 w

| | |
|--|--|
| Minimum Order | \$0 |
| Will honor orders for less than the minimum order? | N/A |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 10 years to lifetime |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |
| Contact for copy of Price List and Dealer Information: | Gary Chin, President |
| Phone: | 800-631-1186 |
| Email: | gchin@dauphin.com |
| Website: | www.dauphin.com |

1/11, Table PL 4/1/10
stux Table PL 7/1/10,

3 weeks

weeks

| | | |
|--|---|--------|
| Contractor | Dar-Ran Furniture Industries, Inc. | |
| Manufacturer's Product Line | Dar-Ran | |
| Categories Awarded | 1, 2, 3, 5, 7 | |
| New York State Contract # | PC66246 | |
| FID# | 561171971 | |
| NYS Vendor ID# | 1000009503 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | Volume Discounts | |
| Dar-Ran Price List April 15, 2012 | \$236K | 58.75% |
| (8 product lines/lists) | \$473K | 59.82% |
| Discount for all lists: 57.71% | \$710K | 60.87% |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information | |
| Authorized Dealers are designated to receive payment directly | N/A | |
| Inside Delivery +% of net | N/A | |
| Cal 133 Compliance | N/A | |
| Delivery | Quick 20-30 days, Standard 40-60 days, Lounge 50-60 days | |
| Minimum Order | \$100.00 | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and ship at no additional cost. | Yes | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes | |
| Additional Discounts for Procurement Card? | 0% | |
| Manufacturer's Warranty | Lmtd. Lifetime (Seating 10 years) - Conference / Office Furniture; 10 years - Dormitory / Household Furniture; Lmtd. Lifetime - General Purpose Tables | |

| | |
|-----------------------------------|----|
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Cami Bond (Sales Manager) |
| Phone: | 336-861-2428 |
| Email: | cbond@darran.com |
| Website: | www.darran.com |

| | |
|------------------------------------|------------------------------|
| Contractor | David Edward Company, Ltd. |
| Manufacturer's Product Line | David Edward |
| Categories Awarded | 1, 2, 3, 5, 6, 7 |
| New York State Contract # | PC66247 |
| FID# | 520786309 |
| NYS Vendor ID# | 1000009413 |
| Prompt Payment Discount | 15% - 15 days |
| Price List Name & Date | David Edward 2012 Price List |

| | |
|--|------------------------------|
| All categories awarded | Discount 50% |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |
| Inside Delivery +% of net | Downstate Upstate 10% 10% |

| | |
|---|---------------|
| Cal 133 Compliance | 15% |
| Delivery | 56 Days A/R/O |
| Minimum Order | \$500.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | Yes |

| | |
|---|---------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 5 years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| |
|--|
| Contact for copy of Price List and Dealer |
|--|

| |
|---------------------|
| Information: |
|---------------------|

Kevin Pitts (VP Sales)

| |
|---------------|
| Phone: |
|---------------|

410-242-222

| |
|---------------|
| Email: |
|---------------|

kpitts@davidedward.com

| |
|-----------------|
| Website: |
|-----------------|

www.davidedward.com

| | |
|------------------------------------|--|
| Contractor | DCI INC. |
| Manufacturer's Product Line | DCI INC. |
| Categories Awarded | 2 and 5 |
| New York State Contract # | PC66248 |
| FID# | 20353614 |
| NYS Vendor ID# | 1000010914 |
| Prompt Payment Discount | .5% 10 Days |
| Price List Name & Date | DCI Brunswick Collection 2010 DCI Campus Collection 2010 DCI Lougne Collection 2010 DCI Prairie3 Collection 2010 DCI Regency III Collection 2010 |

| | Vol. Discount | Vol. Discount | Vol. Discount |
|--|----------------------|----------------------|------------------------|
| | \$20,000 - 49,999 | \$50,000 - 99,999 | \$100,000 - 199,999 |
| | 51% | 53% | 54% |
| | | | 55% |

| | |
|--|-----|
| Categories 2 and 5 | 51% |
| Authorized Dealers | N/A |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|----------------------------------|-----|
| Inside Delivery +% of net | 10% |
|----------------------------------|-----|

| | |
|---------------------------|-----|
| Cal 133 Compliance | 10% |
|---------------------------|-----|

| | |
|-----------------|---------------|
| Delivery | 90 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|------------|
| Minimum Order | \$5,000.00 |
|----------------------|------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 5 Years |
|--------------------------------|---------|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Amy Thompson, Senior Sales Administrator |
| Phone: | 603-838-6544 ext. 603 and 800-55 |
| Email: | athompson@dcifurn.com |
| Website: | www.dcifurn.com |

Vol.
Discount
\$200,000
+
57%

| | |
|------------------------------------|---|
| Contractor | DEMCO, Inc. |
| Manufacturer's Product Line | Totalibra, Colorscape, TechnoLink, DEMCO Steel |
| Categories Awarded | 1, 3, 6, 7, 8, 9 |
| New York State Contract # | PC66249 |
| FID# | 391311089 |
| NYS Vendor ID# | 1000031618 |

| | |
|--------------------------------|----|
| Prompt Payment Discount | No |
|--------------------------------|----|

| | |
|-----------------------------------|--|
| Price List Name & Date | Totalibra Shelving & Furniture, Inc. |
|-----------------------------------|--|

| | |
|-----------------------------------|-----------------|
| All Categories (see above) | Discount 52% |
|-----------------------------------|-----------------|

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 10% | Upstate 10% |
|----------------------------------|------------------|----------------|

| | |
|---------------------------|-----|
| Cal 133 Compliance | 10% |
|---------------------------|-----|

| | |
|-----------------|------------------|
| Delivery | 45-60 Days A/R/O |
|-----------------|------------------|

| | |
|----------------------|-------------|
| Minimum Order | \$10,000.00 |
|----------------------|-------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 5 Years |
|--------------------------------|---------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|-------------------------|----|
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Amy Schmale (Contract Administrator) |
| Phone: | 866-558-9068 |
| Email: | quote@demco.com |
| Website: | www.demco.com |

| | |
|------------------------------------|--------------------------------|
| Contractor | Design Options Holdings, LLC |
| Manufacturer's Product Line | Design Options Holdings, LLC |
| Categories Awarded | 1, 3, 7 , 8 & 10 |
| New York State Contract # | PC66250 |
| FID# | 45-566300 |
| NYS Vendor ID# | 1000009369 |
| Prompt Payment Discount | 1.5% - 15 days |
| Price List Name & Date | Design Options Price List 2012 |

| | Discount | Vol. Discount \$75,000 - 150,000 | Vol. Discount \$150,000 - 300,000 | Vol. Discount \$300,000 - \$3000,00 0+ |
|-----------------------------------|----------|--|---|---|
| All categories (see above) | 57.50% | 58.50% | 59% | 59.50% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|----------------------------------|-----|
| Inside Delivery +% of net | 20% |
|----------------------------------|-----|

| | |
|---------------------------|-----|
| Cal 133 Compliance | N/A |
|---------------------------|-----|

| | |
|-----------------|------------------|
| Delivery | 30-60 Days A/R/O |
|-----------------|------------------|

| | |
|----------------------|-------------|
| Minimum Order | \$15,000.00 |
|----------------------|-------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|------------------|
| Manufacturer's Warranty | limited lifetime |
|--------------------------------|------------------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Alan Robins |
| Phone: | 877-800-3560 |
| Email: | arobins@designoptions.com |
| Website: | www.designoptions.com |

| | | | |
|---|---|----------------------------|---------------------------|
| Contractor | Ditto Sales, Inc. dba Versteel | | |
| Manufacturer's Product Line | Versteel | | |
| Categories Awarded | 1, 3, 6, 7, 8, & 9 | | |
| New York State Contract # | PC66251 | | |
| FID# | 35-1176142 | | |
| NYS Vendor ID# | 1000009152 | | |
| Prompt Payment Discount | 1% - 10 Days | | |
| Price List Name & Date | Versteel Tables Pricing May 1, 2012 | | |
| | Versteel Seating Pricing June 1, 2011 | | |
| | Versteel Seating IMMIX Pricing June 1, 2011 | | |
| | Versteel Zuri Seating Pricing March 1, 2012 | | |
| | Discount | Vol. Disc. \$118,767.22 | Vol Disc. \$304,138.69 |
| All categories (see above) | 56.90% | 57.80% | 58.90% |
| Authorized Dealers | Yes - Contact Contractor for Dealer Informati | | |
| Authorized Dealers are designated to receive payment directly | No | | |
| Inside Delivery +% of net | Downstate 17% | Upstate 15% | |
| Cal 133 Compliance | 25% | | |
| Delivery | 32-65 Days A/R/O | | |
| Minimum Order | \$0 | | |
| Will honor orders for less than the minimum order? | Yes | | |
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | Yes | | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes | | |
| Additional Discounts for Procurement Card? | 0% | | |
| Manufacturer's Warranty | 10 Years | | |
| Electronic Access Ordering (EDI)? | No | | |
| Minority or Women Owned | No | | |

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Amanda Kluemper |
| Phone: | 1-800-876-2120 Ext. 7953 |
| Email: | akluemper@versteel.com |
| Website: | www.versteel.com |

| |
|--------------|
| |
| |
| |
| |
| Vol. Disc. |
| \$623,444.89 |
| 59.90% |

on

| | |
|------------------------------------|---|
| Contractor | Encore Seating Inc. |
| Manufacturer's Product Line | Encore Seating Inc. |
| Categories Awarded | 1, 2, 5, 6, 7 |
| New York State Contract # | PC66253 |
| FID# | 330822878 |
| NYS Vendor ID# | 1100041214 |
| Prompt Payment Discount | No |
| Price List Name & Date | Encore Price List October 2011 Encore QnQ Price List November 2011 |

| | Discount | Vol. Discount \$100,000 - 200,000 | Vol. Discount \$200,000 - 300,000 |
|-------------------------------|----------|---|---|
| All categories awarded | 57.70% | 58.70% | 59.70% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|----------------|------------------|
| Inside Delivery +% of net | Upstate 10% | Downstate 16% |
|----------------------------------|----------------|------------------|

| | |
|--|----------------------------|
| Cal 133 Compliance | Incorporated in Price List |
| Delivery | 15-30 Days A/R/O |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 10 Years |
| Electronic Access Ordering (EDI)? | No |

| | |
|-------------------------|----|
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Liz Farkas |
| Phone: | 800-985-8090 |
| Email: | lizf@encoreseating.com |
| Website: | www.encoreseating.com |

Vol.
Discount
\$300,000
+
60.70%

| | |
|------------------------------------|---|
| Contractor | Ergoflex Systems Inc. |
| Manufacturer's Product Line | Xybix Systems Inc. |
| Categories Awarded | 7 & 10 |
| New York State Contract # | PC66254 |
| FID# | 841174133 |
| NYS Vendor ID# | 1100041422 |
| Prompt Payment Discount | 1% - 20Days. No prompt payment discount for cr |
| Price List Name & Date | Xybix Dispatch Price List GSA Pricing PL #2012-06 |

| | Discount | Vol. Discount \$7,000 - 50,000 | Vol. Discount \$50,000 - 300,000 | Vol. Discount \$300,000 - 1,000,000 |
|--|---------------|--------------------------------------|--|---|
| All categories awarded | 42% | 47% | 50% | 51% |
| Authorized Dealers | No | | | |
| Authorized Dealers are designated to receive payment directly | N/A | | | |
| Inside Delivery +% of net | N/A | | | |
| Cal 133 Compliance | N/A | | | |
| Delivery | 60 Days A/R/O | | | |
| Minimum Order | \$1,000.00 | | | |
| Will honor orders for less than the minimum order? | Yes | | | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes | | | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes | | | |
| Additional Discounts for Procurement Card? | 0% | | | |
| Manufacturer's Warranty | 3 Years | | | |
| Electronic Access Ordering (EDI)? | No | | | |
| Minority or Women Owned | No | | | |

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Kenneth Carson, VP |
| Phone: | 800-788-2810 |
| Email: | kenc@xybix.com |
| Website: | www.xybix.com |

edit card purchases

3 June 2012

| | |
|------------------------------------|--------------------------------|
| Contractor | ErgoGenesis, LLC |
| Manufacturer's Product Line | ErgoGenesis, LLC |
| Categories Awarded | 1, 7, 9 |
| New York State Contract # | PC66255 |
| FID# | 43719728 |
| NYS Vendor ID# | 1000020460 |
| Prompt Payment Discount | 1% - 15 Days .05% - 30 days |

| | |
|-----------------------------------|--|
| Price List Name & Date | ErgoGenesis Commercial List Pricing June 1, 2012 |
|-----------------------------------|--|

| | Discount | Vol. Discount \$100,000 | Vol. Discount \$200,000 |
|--|------------------|----------------------------|----------------------------|
| All categories awarded (see above) | 59% | 61% | 64% |
| Authorized Dealers | No | | |
| Authorized Dealers are designated to receive payment directly | N/A | | |
| Inside Delivery +% of net | Downstate 20% | Upstate 15% | |

| | |
|--|---------------|
| Cal 133 Compliance | N/A |
| Delivery | 28 days A/R/O |
| Minimum Order | \$50.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 10 years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Marissa Osborne |
| Phone: | 800-364-5299, ext. 5 |
| Email: | orders@ergogenesis.com |
| Website: | www.ergogenesis.com |

| | |
|------------------------------------|-----------------------------|
| Contractor | Ergonom Corp. |
| Manufacturer's Product Line | ERG International |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, & 9 |
| New York State Contract # | PC66256 |
| FID# | 953669370 |
| NYS Vendor ID# | 1000009824 |
| Prompt Payment Discount | No |
| Price List Name & Date | ERG Seating & Tables 1/2012 |

| | Discount | Vol. Disc. \$50,000 - 99,999 | Vol Disc. \$100,00 |
|---|----------|------------------------------------|-----------------------|
| All categories awarded (see above) | 50% | 51% | 52% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 15% | Upstate 12% |
|----------------------------------|------------------|----------------|

| | |
|---------------------------|----------------------------|
| Cal 133 Compliance | Incorporated in Price List |
|---------------------------|----------------------------|

| | |
|-----------------|------------------|
| Delivery | 30-45 Days A/R/O |
|-----------------|------------------|

| | |
|----------------------|------------|
| Minimum Order | \$1,500.00 |
|----------------------|------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|----------|
| Manufacturer's Warranty | 10 Years |
|--------------------------------|----------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Diane Zemliak |
| Phone: | 1-800-446-1186 x112 |
| Email: | dianez@erginternational.com |
| Website: | www.erginternational.com |

| | |
|------------------------------------|-------------------------------|
| Contractor | ESI Ergonomic Solutions, LLC. |
| Manufacturer's Product Line | ESI Ergonomic Solutions |
| Categories Awarded | 3, 7 |
| New York State Contract # | PC66257 |
| FID# | 860955047 |
| NYS Vendor ID# | 1100067132 |

Prompt Payment Discount No

Price List Name & Date

ESI Ergonomic Solutions Vol. 23: 01/01/2012

| | Discount | Volume Discounts: apply to Work Tools on | | |
|-----------------------------|-----------------|--|------------|------------|
| office furniture/work tools | 57.30% | \$5001 + | \$10,001 + | \$25,001 + |
| | | 59.90% | 62.60% | 70.60% |
| general purpose tables | 51.90% | | | |

Authorized Dealers Yes - Contact Contractor for Dealer Information

Authorized Dealers are designated to receive payment directly No

Inside Delivery +% of net Downstate Upstate
0% 0%

Cal 133 Compliance 0%

Delivery 20 Days A/R/O

Minimum Order \$25.00

Will honor orders for less than the minimum order? Yes

Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. Yes

Accepts NYS Procurement Card for orders not to exceed \$15,000 Yes

Additional Discounts for Procurement Card? 0%

Manufacturer's Warranty 5 Years

Electronic Access Ordering (EDI)? No

Minority or Women Owned No

NYS Small Business No

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Tracie Nelson-Watkins |
| Phone: | 480-517-1871 |
| Email: | twatkins@esiergo.com |
| Website: | www.esiergo.com |

| | |
|------------------------------------|---|
| Contractor | Exemplis Corporation |
| Manufacturer's Product Line | Exemplis Corporation |
| Categories Awarded | 1, 2, 6, 7, 8, 9 |
| New York State Contract # | PC66258 |
| FID# | 330697684 |
| NYS Vendor ID# | 1000009099 |
| Prompt Payment Discount | 1% - 15 days |
| Price List Name & Date | Sit-On-It Seating 6/1/2012 Ideon Price Guide June 2010 |

| | Discount | Vol. Discount \$25,000 | Vol. Discount \$25,001 - \$200,000 | Vol. Discount \$200,001 - 350,000 |
|--|----------|------------------------------|---|--|
| All categories awarded (see above) | 48% | 48% | 51% | 54% |
| Authorized Dealers | No | | | |
| Authorized Dealers are designated to receive payment directly | N/A | | | |

| | | |
|----------------------------------|----------------------|--------------------------|
| Inside Delivery +% of net | Ideon PL up to 9% | Sit-on-It PL up to 8% |
|----------------------------------|----------------------|--------------------------|

| | | |
|---------------------------|-----------------|---------------------|
| Cal 133 Compliance | Ideon PL 20% | Sit-on-It PL 25% |
|---------------------------|-----------------|---------------------|

| | |
|-----------------|---------------|
| Delivery | 30 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|----|
| Minimum Order | No |
|----------------------|----|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | N/A |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | | |
|--------------------------------|----------------------|-------------------------------------|
| Manufacturer's Warranty | Ideon PL 10 years | Sit-on-It PL 5 years to lifetime |
|--------------------------------|----------------------|-------------------------------------|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | |
|--|--|

Rory Laurent, Contract Administrator

| | |
|--------|--------------|
| Phone: | 888-274-8664 |
|--------|--------------|

| | |
|--------|--|
| Email: | rlaurent@exemplis.com |
|--------|--|

| | |
|----------|--|
| Website: | www.exemplis.com |
|----------|--|

Vol.
Discount
\$350,000
+
Negotiable

| | |
|------------------------------------|-----------------------------------|
| Contractor | F.E. Hale Manufacturing Co., Inc. |
| Manufacturer's Product Line | F.E. Hale |
| Categories Awarded | 6, 7 |
| New York State Contract # | PC66259 |
| FID# | 150330340 |
| NYS Vendor ID# | 1000007320 |

| | |
|--------------------------------|--------------|
| Prompt Payment Discount | 1% - 15 Days |
|--------------------------------|--------------|

| Price List Name & Date | Under \$3,500 | 52% off list + freight |
|---|---------------|------------------------|
| Hale Bookcases & Accessories #0511 (May 2011) | \$3,500 | 48% off list |
| Hale Library Product: Zone 1 Delivered #0212 (May 2011) | \$20K | 49% off list |
| Discounts per order amounts listed to right. | \$50K | 50% off list |
| | \$100K | 51% off list |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|---------------|-------------|
| Inside Delivery +% of net | Downstate 25% | Upstate 20% |
|----------------------------------|---------------|-------------|

| | |
|---------------------------|----|
| Cal 133 Compliance | 0% |
|---------------------------|----|

| | |
|-----------------|---------------|
| Delivery | 60 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|--------|
| Minimum Order | \$1.00 |
|----------------------|--------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|----------|
| Manufacturer's Warranty | 20 Years |
|--------------------------------|----------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|-----|
| NYS Small Business | Yes |
|---------------------------|-----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | James Benson (President) |
| Phone: | 315-894-5490 ext. 227 |
| Email: | jamie@halesince1907.com |
| Website: | www.halebookcases.com |

| | | | | |
|--|---|---------------------------|------------------------|-------------------------|
| Contractor | Fleetwood Group | | | |
| Manufacturer's Product Line | Fleetwood Group | | | |
| Categories Awarded | 1, 3, 6, 7 & 8 | | | |
| New York State Contract # | PC66260 | | | |
| FID# | 381880634 | | | |
| NYS Vendor ID# | 1100011628 | | | |
| Prompt Payment Discount | 1% - 15 days; 1/2% - 30 days | | | |
| Price List Name & Date | Fleetwood Group PL 2010 | | | |
| | | Vol. Disc. | Vol Disc. | Vol. Disc. |
| | Discount | \$25,001 - 100,000 | \$100,001 - 200,000 | \$200,001 + |
| All categories awarded (see above) | 25% | 30% | 35% | negotiable |
| Authorized Dealers | Yes - See Authorized Dealer page | | | |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review list | | | |
| Inside Delivery +% of net | Downstate 15% | Downstate Union 20% | Upstate 10% | Upstate Union 15% |
| Cal 133 Compliance | N/A | | | |
| Delivery | Oct - May 45 days; June - Sept 75 days | | | |
| Minimum Order | \$0.00 | | | |
| Will honor orders for less than the minimum order? | N/A | | | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A | | | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes | | | |
| Additional Discounts for Procurement Card? | 0% | | | |
| Manufacturer's Warranty | Lifetime | | | |
| Electronic Access Ordering (EDI)? | No | | | |
| Minority or Women Owned | No | | | |

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Drew Ericks, Customer Care Specialist |
| Phone: | 1-888-820-8270 |
| Email: | drewe@fleetwoodgroup.com |
| Website: | www.fleetwoodgroup.com |

ing

| | |
|------------------------------------|---|
| Contractor | Global Industries, Inc. |
| Manufacturer's Product Line | Global Industries, Inc. |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 9, 10 |
| New York State Contract # | PC66261 |
| FID# | 520953534 |
| NYS Vendor ID# | 1000009419 |
| Prompt Payment Discount | 1% - 15 days, Net 30 |
| Price List Name & Date | Global: The Total Office 1/1/12; Evolve 6/1/11; |

| | Discount | Vol. Discount \$16,501 - 50,000 | Vol. Discount \$50,001 - 100,000 | Vol. Discount \$100,001 - 500,000 |
|--|----------|------------------------------------|-------------------------------------|--------------------------------------|
| All categories awarded (see above) | 57% | 61% | 62% | 63% |
| Authorized Dealers | No | | | |
| Authorized Dealers are designated to receive payment directly | N/A | | | |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 23% | Upstate 20% |
|----------------------------------|------------------|----------------|

| | |
|---------------------------|-----|
| Cal 133 Compliance | 20% |
|---------------------------|-----|

| | |
|-----------------|---------------|
| Delivery | 30 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|------------|
| Minimum Order | No Minimum |
|----------------------|------------|

| | |
|---|---|
| Will honor orders for less than the minimum order? | <p>Global- The Total Office, GLOBALcare and Offices To Go orders under \$2,000.00 List are shipped FOB Destination with 5% of List applied for freight (min\$75.00) in accordance with the Minimum Order clause.</p> <p>Evolve orders under \$10,000.00 List are shipped FOB Destination with 5% of List applied for freight (min \$75.00) in accordance with the Minimum Order clause.</p> |
|---|---|

| | |
|--|------------|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | See above. |
|--|------------|

| | |
|--|--------------------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 5 Years - Lifetime |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Joseph Freund |
| Phone: | 800-220-1900 ext. 2551 |
| Email: | jfreund@globalindustries.com |
| Website: | www.globaltotaloffice.com |

: Globalcare 1/1/12 and Offices to Go 1/1/12

Vol.

Discount

\$500,001

+

Negotiable

| | |
|------------------------------------|---|
| Contractor | Grand Rapids Chair Company |
| Manufacturer's Product Line | Grand Rapids Chair |
| Categories Awarded | 5, 6, 8 |
| New York State Contract # | PC66262 |
| FID# | 383249793 |
| NYS Vendor ID# | 1100050280 |
| Prompt Payment Discount | 1% - 15 days |
| Price List Name & Date | Grand Rapids Chair Company Pricelist Effective June 15, 2012 |

| | | | |
|--|---|------------------------|-----|
| All categories awarded (see above) | Discount = 50% | Volume Discount | |
| | | \$100K | 51% |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information | | |
| Authorized Dealers are designated to receive payment directly | No | | |

| | | |
|----------------------------------|--------------|------------|
| Inside Delivery +% of net | Downstate 3% | Upstate 3% |
|----------------------------------|--------------|------------|

| | |
|---------------------------|----|
| Cal 133 Compliance | 0% |
|---------------------------|----|

| | |
|-----------------|---------------|
| Delivery | 28 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|--------|
| Minimum Order | \$1.00 |
|----------------------|--------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 5 Years |
|--------------------------------|---------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Greg Bremer (CFO) |
| Phone: | 616-774-0561 |
| Email: | gbremer@grandrapidschair.com |
| Website: | www.grandrapidschair.com |

| | |
|------------------------------------|----------------------------|
| Contractor | Greene Manufacturing, Inc. |
| Manufacturer's Product Line | GMI |
| Categories Awarded | 8 |
| New York State Contract # | PC66263 |
| FID# | 381967723 |
| NYS Vendor ID# | 1100043356 |

| | |
|--------------------------------|----------------------|
| Prompt Payment Discount | 1% - 15 days; Net 30 |
|--------------------------------|----------------------|

| Price List Name & Date | Volume Discount | |
|---|------------------------|-----|
| Greene Mfg. Inc. Master Price List 2012 | \$25,001 | 26% |
| Discount = 25% | \$50,001 | 27% |
| | \$75,001 | 28% |
| | \$100000 + | 29% |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 5% | 5% |

| | |
|---------------------------|----|
| Cal 133 Compliance | 5% |
|---------------------------|----|

| | |
|-----------------|---------------|
| Delivery | 60 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|-------|
| Minimum Order | \$100 |
|----------------------|-------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|--------------------|
| Manufacturer's Warranty | Lifetime (limited) |
|--------------------------------|--------------------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Bruce Greene (President) |
| Phone: | 734-428-8304 |
| Email: | bruceg@greenemfg.com |
| Website: | www.greenemfg.com |

| | | |
|--|---|---|
| Contractor | Groupe Lacasse LLC | |
| Manufacturer's Product Line | Groupe Lacasse LLC | |
| Categories Awarded | 1, 6, 7, 8, & 10 | |
| New York State Contract # | PC66264 | |
| FID# | 383504222 | |
| NYS Vendor ID# | 1000009256 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | Lacasse Office Furniture Solutions June 2012 and Lacasse Think Smart Educational Furniture January 2012 | |
| Categories 1, 6, 7 and 8 (except seating) | Discount | 58.5% |
| Price List Name & Date | United Chair May 2012 | |
| | Discount | Vol. Discount |
| | | \$175,000 |
| | | + |
| Categories 1, 6, 7 and 8 (seating only) | Discount | 57.3% |
| Price List Name & Date | Discount | 60.7% |
| | | invision Office Environment Solutions: May 2010 |
| Category 10 | Discount | 65.83% |
| Authorized Dealers | No | |
| Authorized Dealers are designated to receive payment directly | N/A | |
| Inside Delivery +% of net | 20% | |
| Cal 133 Compliance | N/A | |
| Delivery | 50 except seating 40 seating only | |
| Minimum Order | \$500.00 | |
| Will honor orders for less than the minimum order? | Yes | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes | |
| Accepts NYS Procurement Card for orders not to | Yes | |

| | |
|---|--|
| exceed \$15,000 | |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | Limited Lifetime |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |
| Contact for copy of Price List and Dealer Information: | Ben Wagenmaker |
| Phone: | 888-522-2773 x1142 |
| Email: | benjamin.wagenmaker@groupelacasse.com |
| Website: | www.groupelacasse.com |

| | |
|------------------------------------|---|
| Contractor | The Gunlocke Company, LLC |
| Manufacturer's Product Line | Hickory Business Furniture & The Gunlocke |
| Categories Awarded | 1, 3, 7 and 9 |
| New York State Contract # | PC66265 |
| FID# | 223887942 |
| NYS Vendor ID# | 1000008879 |

| | |
|--------------------------------|----------------|
| Prompt Payment Discount | 1% net 15 days |
|--------------------------------|----------------|

| | | |
|-----------------------------------|---|--------------------------------------|
| Price List Name & Date | HBF: LOGIC 10/11; Seating 3/12; Linea C Linea Conference Series 11/11; Occasiona The Gunlocke Co. Seating, Kennsington, Tri Standard Product Modification PL May 12, : Discount | Vol Disc \$100,000 - \$300,000 |
| Hickory Business Furniture | 50% | 51% |
| The Gunlocke Company Furniture | 57% | 58.50% |

| |
|---------------------------------------|
| Awarded Categories (see above) |
|---------------------------------------|

| | |
|---------------------------|----------------------------------|
| Authorized Dealers | Yes - See Authorized Dealer Page |
|---------------------------|----------------------------------|

| | |
|--|--|
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review |
|--|--|

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 18% | Upstate 15% |
|----------------------------------|------------------|----------------|

| | |
|---------------------------|--|
| Cal 133 Compliance | \$41.00 list per yard see pl The Gunlocke only (N/A for HBF) |
|---------------------------|--|

| | |
|-----------------|---|
| Delivery | 90 Days a/r/o (HBF); 60 Days a/r/o (Gunlo |
|-----------------|---|

| | |
|----------------------|--------------------------------|
| Minimum Order | \$2,000 Gunlocke \$0.00 HBF |
|----------------------|--------------------------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|--|----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
|--|----|

| | |
|---|----------------------------------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 5 years HBF 12 years Gunlocke |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Robert Salmon |
| Phone: | 800-828-6300 |
| Email: | salmonr@gunlocke.com |
| Website: | www.gunlocke.com |

Co. LLC

asegoods 11/11;
l Tables 11/11
o, Silea, Menu, July 2011;
2012
Vol. Disc.
301,000 -
500,000
51.50%
60%

w listing

cke)

| | |
|------------------------------------|--|
| Contractor | Hallagan Manufacturing Inc. |
| Manufacturer's Product Line | Hallagan Manufacturing Inc. |
| Categories Awarded | 5 |
| New York State Contract # | PC66266 |
| FID# | 150330830 |
| NYS Vendor ID# | 1000014609 |
| Prompt Payment Discount | No |
| Price List Name & Date | Hallagan Manufacturing Co., Inc. #1-1-LIST 3/1/2 |

| | | |
|----------------------------|----------|---------------|
| | Discount | Vol. Discount |
| | | \$75,000 - |
| Household Furniture | 54% | 55% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|---------|-----------|
| Inside Delivery +% of net | Upstate | Downstate |
| | 12% | 18% |

| | |
|---------------------------|----------------|
| Cal 133 Compliance | See Price List |
|---------------------------|----------------|

| | |
|-----------------|---------------|
| Delivery | 85 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|------------|
| Minimum Order | \$2,000.00 |
|----------------------|------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | No |
|---|----|

| | |
|---|-----|
| Additional Discounts for Procurement Card? | N/A |
|---|-----|

| | |
|--------------------------------|--------|
| Manufacturer's Warranty | 1 Year |
|--------------------------------|--------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|-----|
| NYS Small Business | Yes |
|---------------------------|-----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Caitlin Office Interiors |
| Phone: | 866-330-3886 |
| Email: | steve.hallaganfurniture@verizon.net |
| Website: | www.hallaganfinefurniture.com |

011

| | |
|------------------------------------|-------------------------|
| Contractor | Hann Manufacturing Inc. |
| Manufacturer's Product Line | Hann Manufacturing Inc. |
| Categories Awarded | 3 and 8 |
| New York State Contract # | PC66267 |
| FID# | 311439445 |
| NYS Vendor ID# | 1100033107 |
| Prompt Payment Discount | No |
| Price List Name & Date | Hann 2012a Price List |

| | Vol. Discount | Vol. Discount | Vol. Discount |
|---------------------------------------|----------------------|-----------------------|------------------|
| | \$51,000 - 100,00 | \$101,000 - 250,00 | \$251,000 + |
| Awarded Categories (see above) | 40% | 41% | 42% |
| | | | 43% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|----------------|------------------|
| Inside Delivery +% of net | Upstate 18% | Downstate 25% |
|----------------------------------|----------------|------------------|

| | |
|--|-----------------|
| Cal 133 Compliance | 60% |
| Delivery | 7-60 Days A/R/O |
| Minimum Order | \$1,500.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | No |
| Limits the maximum acceptable card amount to less than \$15,000 | \$1,500 |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | Lifetime |
| Electronic Access Ordering (EDI)? | Yes |

| | |
|-------------------------|----|
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Jay Krause |
| Phone: | 877-962-4885 |
| Email: | jay.krause@ironfurnace.com |
| Website: | www.ironfurnace.com |

| | |
|--|---|
| Contractor | Harden Furniture Inc. |
| Manufacturer's Product Line | Harden Furniture Inc. |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 9 |
| New York State Contract # | PC66268 |
| FID# | 820550830 |
| NYS Vendor ID# | 1000009714 |
| Prompt Payment Discount | 1% - 10 days, Net 30 |
| Price List Name & Date | Harden Contract PL #15 revised Jan 2012 Ascend Series PL #15 revised June 2012 Case Goods Retail PL 8/1/2011 Upholstery Retail PL 8/1/2011 |
| | Discount |
| Conference, Dormitory, Hospitality and Library Casegoods; Office Furniture and General Purpose Tables | 50% |
| Conference, Dormitory, Hospitality and Library Upholstery | 53% |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |
| Inside Delivery +% of net | N/A |
| Cal 133 Compliance | 20% |
| Delivery | 90 days A/R/O |
| Minimum Order | \$50.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Additional Discounts for Procurement Card? | 1% |
| Manufacturer's Warranty | 2 Years |

| | |
|-----------------------------------|----|
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Alfreda Buckingham |
| Phone: | 877-833-8845 |
| Email: | abuckingham@harden.com |
| Website: | www.hardencontract.com |

| | |
|------------------------------------|----------------------|
| Contractor | Haskell Office, LLC. |
| Manufacturer's Product Line | Haskell Office |
| Categories Awarded | 1, 3, 7, 8 |
| New York State Contract # | PC66269 |
| FID# | 450468701 |
| NYS Vendor ID# | 1100042574 |

| | |
|--------------------------------|----------------------|
| Prompt Payment Discount | 1% - 20 Days; Net 30 |
|--------------------------------|----------------------|

| Price List Name & Date | Volume Discounts | |
|---------------------------------------|-------------------------|-----|
| <u>Haskell Office Price List 2012</u> | \$35K | 50% |
| Discount: 45% | \$75K | 55% |
| | \$150K | 60% |
| | \$300K | 62% |
| Awarded Categories (see above) | \$500K | 63% |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 20% | 20% |

| | |
|---------------------------|----|
| Cal 133 Compliance | 0% |
|---------------------------|----|

| | |
|-----------------|---------------|
| Delivery | 45 Days A/R/O |
|-----------------|---------------|

| | |
|----------------------|----------|
| Minimum Order | \$500.00 |
|----------------------|----------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|------------------|
| Manufacturer's Warranty | Limited Lifetime |
|--------------------------------|------------------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Doug Brown (Vice President of Sales) |
| Phone: | 231-760-5008 |
| Email: | dbrown@haskelloffice.com |
| Website: | www.haskelloffice.com |

| | |
|------------------------------------|----------------------------|
| Contractor | Haworth Inc. |
| Manufacturer's Product Line | Haworth Inc. |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 9, 10 |
| New York State Contract # | PC66270 |
| FID# | 386053093 |
| NYS Vendor ID# | 1000009261 |
| Prompt Payment Discount | No |
| Price List Name & Date | See Discount Table |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 22% | Upstate 18% |
|----------------------------------|------------------|----------------|

| | |
|--|-----------|
| Cal 133 Compliance | See table |
| Delivery | See table |
| Minimum Order | \$1.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | Yes |

| | |
|--|----|
| | No |
|--|----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Scott MacCaull |
| Phone: | 800-393-1570 |
| Email: | scott.maccaull@haworth.com |
| Website: | www.haworth.com |

| | |
|--|-------------------------|
| Price List Name & Date | Haworth Un Discount |
| Product Description | |
| Unigroup, Unigroup Too, Places Adaptable Components | 70% |
| Cal 133 Compliance | N/A |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | Lifetime |
| Price List Name & Date | Haworth Co Discount |
| Product Description | |
| Compose | 67% |
| Cal 133 Compliance | N/A |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | Lifetime |
| Price List Name & Date | Haworth Pre Discount |
| Product Description | |
| Premise | 67% |
| Cal 133 Compliance | N/A |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | Lifetime |
| Price List Name & Date | Haworth Se Discount |
| Product Description | |
| Accolade, Monaco, System 58 | 62% |
| Cal 133 Compliance | |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | 10 Years |
| Price List Name & Date | Haworth Se |

| | | |
|---|---|--------------|
| | | Discount |
| | Product Description | |
| | Improv, System 12 | 62% |
| | Cal 133 Compliance | |
| | Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| | Manufacturer's Warranty | 10 Years |
| D | Price List Name & Date | Haworth Sea |
| I | | Discount |
| S | | |
| C | Product Description | |
| O | X99 | 62% |
| U | Cal 133 Compliance (% of net discounted price) | |
| N | Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| T | Manufacturer's Warranty | 10 Years |
| T | | |
| A | Price List Name & Date | Haworth Sea |
| B | | Discount |
| L | | |
| E | Product Description | |
| | LOOK | 62% |
| | Cal 133 Compliance | 8% of net up |
| | Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| | Manufacturer's Warranty | 10 Years |
| | Price List Name & Date | Haworth 95 |
| | | Discount |
| | Product Description | |
| | 950 Series Files/Storage | 62% |
| | Cal 133 Compliance | NA |
| | Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| | Manufacturer's Warranty | Lifetime |
| | Price List Name & Date | Haworth Ste |
| | | Discount |
| | Product Description | |
| | X-Series Peds & Casegoods | 62% |
| | Cal 133 Compliance | NA |
| | Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| | Manufacturer's Warranty | Lifetime |

| | |
|--|-------------|
| Price List Name & Date | Haworth Be |
| | Discount |
| Product Description | |
| Beside | 62% |
| Cal 133 Compliance | NA |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | Lifetime |
| Price List Name & Date | Haworth Tat |
| | Discount |
| Product Description | |
| Kinetics, Tempo, Tactics, Planes | 55% |
| Cal 133 Compliance | NA |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | Lifetime |
| Price List Name & Date | Haworth Pat |
| | Discount |
| Product Description | |
| Patterns | 55% |
| Cal 133 Compliance | NA |
| Guaranteed Delivery (Calendar Days A/R/O) | 42 |
| Manufacturer's Warranty | 5 years |
| Price List Name & Date | Haworth Pla |
| | Discount |
| Product Description | |
| Places Wood Casegoods | 55% |
| Cal 133 Compliance | NA |
| Guaranteed Delivery (Calendar Days A/R/O) | 42 |
| Manufacturer's Warranty | 5 years |
| Price List Name & Date | Haworth Vai |
| | Discount |
| Product Description | |
| Vancouver Wood Casegoods | 55% |
| Cal 133 Compliance | NA |
| Guaranteed Delivery (Calendar Days A/R/O) | 42 |
| Manufacturer's Warranty | 5 years |

| | |
|--|-------------|
| Price List Name & Date | Haworth Sea |
| | Discount |
| Product Description | |
| Very Side Seating & ZODY | 55% |
| Cal 133 Compliance | 8% |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | 12 Years |
| Price List Name & Date | Haworth Sea |
| | Discount |
| Product Description | |
| Hello, Composite, Forenze, Galeria, Tally, ToDo, Candor | 55% |
| Cal 133 Compliance | 8% |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | 5 Years |
| Price List Name & Date | Haworth Ste |
| | Discount |
| Product Description | |
| V-Series | 55% |
| Cal 133 Compliance | N/A |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | Lifetime |
| Price List Name & Date | Haworth Re: |
| | Discount |
| Product Description | |
| Reside | 55% |
| Cal 133 Compliance | N/A |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | Lifetime |
| Price List Name & Date | Haworth Orl |
| | Discount |
| Product Description | |
| Woodcasegoods - Orlando, Tripoli, York, Masters, Varia | 50% |
| Cal 133 Compliance | N/A |

| | |
|--|------------------------|
| Guaranteed Delivery (Calendar Days A/R/O) | 42 |
| Manufacturer's Warranty | 5 Years |
| Price List Name & Date | Haworth Se Discount |
| Product Description | |
| VERY Task Seating | 50% |
| | Downstate |
| Inside Delivery +% of net | 22% |
| Cal 133 Compliance | 8% |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | 12 Years |
| Price List Name & Date | Haworth Re Discount |
| Product Description | |
| Jump Stuff, LIM & Brazo Lighting | 42% |
| Cal 133 Compliance | N/A |
| Guaranteed Delivery (Calendar Days A/R/O) | 35 |
| Manufacturer's Warranty | 5 Years |
| Price List Name & Date | Haworth Be Discount |
| Product Description | |
| Castelli N. America, Belong, Haworth Collection | 42% |
| Cal 133 Compliance | N/A |
| Guaranteed Delivery (Calendar Days A/R/O) | 42 |
| Manufacturer's Warranty | 1-5 Years |
| For all price lists: | Downstate |
| Inside Delivery +% of net | 22% |
| Minimum Order | \$1.00 |

Group Too May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 73.00% | 62.00% |

Group May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 71.00% | 56.00% |

Group May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 71.00% | 56.00% |

Group May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$250,000 | Program |
| 65.50% | 58.00% |

8%

Group May 2011

Vol.

Discount Quick Ship
\$250,000 Program

65.50% 58.00%
8%

ating May 2011

Vol.

Discount Quick Ship
\$250,000 Program

65.50% 58.00%
8%

ating May 2011

Vol.

Discount Quick Ship
\$250,000 Program

65.50% 58.00%

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0 Series May 2011

Vol.

Discount Quick Ship
\$250,000 Program

65.50% 58.00%

eel Casrgoods/Files/Storage May 2011

Vol.

Discount Quick Ship
\$250,000 Program

65.50% 58.00%

side Storage May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$250,000 | Program |
| 65.50% | 58.00% |

bles May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | 50.00% |

tterns May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | N/A |

ices Wood Casegoods May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | N/A |

ncouver Wood Casegoods May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | N/A |

ating May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | 50.00% |

ating May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | N/A |

eel Casegoods/Files/Storage May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | 50.00% |

side May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 60.00% | N/A |

ando, Tripoli, York, Masters, VariaMay 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 55.00% | N/A |

ating May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| 55.00% | 42.00% |

Upstate

18%

side May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| N/A | N/A |

side May 2011

Vol.

| | |
|-----------|------------|
| Discount | Quick Ship |
| \$200,000 | Program |
| N/A | N/A |

Upstate

18%

| | |
|------------------------------------|-------------------------|
| Contractor | Herman Miller Inc |
| Manufacturer's Product Line | Herman Miller Inc |
| Categories Awarded | 1, 2, 3, 6, 7, 8, 9, 10 |
| New York State Contract # | PC66271 |
| FID# | 380837640 |
| NYS Vendor ID# | 100009239 |
| Prompt Payment Discount | No |
| Price List Name & Date | See next sheet |

Awarded Categories (see above)

Authorized Dealers Yes, See Authorized Dealer Page

Authorized Dealers are designated to receive payment directly Yes, See Contact information page to review

Inside Delivery +% of net See next sheet

Cal 133 Compliance see price list

| | |
|--|--|
| Delivery | 30-90 Days a/r/o |
| Minimum Order | None |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 12 years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |
| Contact for copy of Price List and Dealer Information: | Gregory Hepler |
| Phone: | 877-464-4681 |
| Email: | gregory_hepler@hermanmiller.com |
| Website: | www.hermanmiller.com |

HERMAN Miller,
855 East Maine Avenue
Zeeland MI 49464

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Inside Delivery of Net
Cal 133 Compliance
Guaranteed Delivery

**Minimum Order
Manufacturer's Warrant**

**Inside Delivery of Net
Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

**Inside Delivery of Net

Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Inside Delivery of Net

**Cal 133 Compliance
Guaranteed Delivery
Minimum Order
Manufacturer's Warrant**

Price List Date for all price books - 9/6/11

| Systems Furniture | Volume Discount of List | |
|-------------------------------|-------------------------|----------|
| | \$ 0 - \$500,000 | 500,000+ |
| Action Office System | 72.0% | 74.0% |
| Ethospace System | 72.0% | 74.0% |
| Canvas Office Landscape: | | |
| - Wall Based & Private Office | 72.0% | 74.0% |
| - Filing & Storage | 72.0% | 74.0% |
| - Beam Based | 72.0% | 74.0% |
| - Group Based | 72.0% | 74.0% |
| Programmable Environments | 72.0% | 74.0% |

Quadrant Filing & Storage:

| | | |
|----------------------|-------|-------|
| - Quadrant Pedestals | 72.0% | 74.0% |
| Twist LED Task Light | 72.0% | 74.0% |

*Additional price concessions may be offered for orders greater than \$750,000 list product

N/A

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None
12 years Limited
See warranty provided in extraneous section for additional information

Systems Furniture

Volume Discount of List

\$ 0 - \$ 750,000

Thrive Portfolio 59.5%

My Studio Environments 55.5%

Co-Struc System 55.5%

- includes Action Lab Products 55.5%

Casework 55.5%

Procedure/Supply Carts 15.0%

*Additional price concessions may be offered for orders greater than \$750,000 list product

N/A

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None

12 years Limited

See warranty provided in extraneous section for additional information

Office Furniture -Seating

Volume Discount of List

\$ 0 - \$ 750,000

Aeron Chairs 59.0%

Ambi chairs 59.0%

Aside Chair 59.0%

Caper Chairs 59.0%

Celle Chairs 59.0%

Embody Chairs 50.0%

Ergon Chairs 66.5%

Equa Chairs 64.5%

Mirra Chairs 59.0%

Sayl Chairs 53.0%

Setu Chairs 53.0%

*Additional price concessions may be offered for orders greater than \$750,000 list product

11% Upstate

15% Downstate

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None

12 years Limited

See warranty provided in extraneous section for additional information

| Office Furniture -Casegoods | Volume Discount of List |
|------------------------------------|--------------------------------|
|------------------------------------|--------------------------------|

\$ 0 - \$ 750,000

| | |
|-------------------------------------|-------|
| Meridian Pedestals | 62.0% |
| Meridian Storage Cases & Bookcases | 62.0% |
| Meridian Stackable Storage Cabinets | 62.0% |
| Meridian Storage Towers | 62.0% |
| Meridian Vertical Files | 64.0% |
| Meridian Lateral Files | 64.0% |
| Tu Filing & Storage | |
| - Tu Pedestals | 68.0% |
| - Tu Laterals | 68.0% |
| - Tu Storage | 68.0% |
| - Tu Towers | 68.0% |
| Teneo Strage Furniture | 48.0% |
| Quadrant Filing & Storage: | |
| - Quadrant Lateral Files | 55.5% |
| Passage Desking System | 55.5% |
| 5000 Series Frurniture | 55.5% |
| Geiger Casegoods | 52.0% |
| -Geiger Levels Casegoods | |
| -Petri/Eco Casegoods | |
| -Tablet Casegoods | |
| -Triuna Casegoods | |
| -Geiger Keyeira | |
| -CaseSystem Components | |

*Additional price concessions may be offered for orders greater than \$750,000 list product

17% Upstate

21% Downstate

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None

12 years Limited

See warranty provided in extraneous section for additional information

| School Furniture | Volume Discount of List |
|-------------------------|--------------------------------|
|-------------------------|--------------------------------|

\$ 0 - \$ 750,000

| | |
|---------------------------------|-------|
| The Intersect Portfolio | |
| - Tabes, Screens, Idea Exchange | 55.5% |

*Additional price concessions may be offered for orders greater than \$750,000 list product

17% Upstate

21% Downstate

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None

12 years Limited

See warranty provided in extraneous section for additional information

| Conference Furniture-Tables | Volume Discount of List |
|---|--------------------------------|
| | \$ 0 - \$ 750,000 |
| Eames Tables | |
| - product Numbers; ET101-ET308 | 72.0% |
| Geiger Tables | 52.0% |
| -Lumen Tables Systems | |
| -Caucus Tables and Conference Furniture | |
| -Tables and Conference Furniture | |
| -Broadcast Collection | |
| Sense Desking System | 61.0% |
| Avive Table Collection | 68.0% |
| *Additional price concessions may be offered for orders greater than \$750,000 list product | |
| 17% Upstate | |
| 21% Downstate | |
| Reference price list for Cal 133 Compliant product vocabulary | |
| 30-90 Calendar Days A/R/O | |
| None | |
| 12 years Limited | |
| See warranty provided in extraneous section for additional information | |

| Office Furniture- Lounge | Volume Discount of List |
|---|--------------------------------|
| | \$ 0 - \$ 750,000 |
| Geiger Seating | 52.0% |
| Swoop Lounge Furniture | 48.0% |
| Burdick Group Tables | 48.0% |
| Limerick Chairs | 59.0% |
| Herman Miller International Collection | 48.0% |
| *Additional price concessions may be offered for orders greater than \$750,000 list product | |
| 17% Upstate | |
| 21% Downstate | |
| Reference price list for Cal 133 Compliant product vocabulary | |
| 30-90 Calendar Days A/R/O | |
| None | |
| 12 years Limited | |
| See warranty provided in extraneous section for additional information | |

| Dormitory Furniture | Volume Discount of List |
|---|--------------------------------|
| | \$ 0 - \$ 750,000 |
| Celeste Seating | 48.0% |
| *Additional price concessions may be offered for orders greater than \$750,000 list product | |
| 17% Upstate | |
| 21% Downstate | |
| Reference price list for Cal 133 Compliant product vocabulary | |
| 30-90 Calendar Days A/R/O | |
| None | |
| 12 years Limited | |

See warranty provided in extraneous section for additional information

| Library Furniture | Volume Discount of List |
|--------------------------|--------------------------------|
|--------------------------|--------------------------------|

\$ 0 - \$ 750,000

| | |
|----------------|-------|
| Resolve System | 66.0% |
|----------------|-------|

*Additional price concessions may be offered for orders greater than \$750,000 list product
N/A

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None

12 years Limited

See warranty provided in extraneous section for additional information

| General Purpose (Tables) | Volume Discount of List |
|---------------------------------|--------------------------------|
|---------------------------------|--------------------------------|

\$ 0 - \$ 750,000

| | |
|------------|-------|
| CLT Tables | 48.0% |
|------------|-------|

| | |
|-------------------|-------|
| Everywhere Tables | 69.0% |
|-------------------|-------|

| | |
|----------|-------|
| Q Tables | 68.0% |
|----------|-------|

*Additional price concessions may be offered for orders greater than \$750,000 list product

17% Upstate

21% Downstate

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None

12 years Limited

See warranty provided in extraneous section for additional information

| Speciality Seating | Volume Discount of List |
|---------------------------|--------------------------------|
|---------------------------|--------------------------------|

\$ 0 - \$ 750,000

Eames Tandem Sling Seating

| | |
|-------------------------|-------|
| HermanMiller Collection | 48.0% |
|-------------------------|-------|

| | |
|------------------------|-------|
| - Eames Aluminum Group | 48.0% |
|------------------------|-------|

| | |
|---------------------|-------|
| - Eames Shell Chair | 48.0% |
|---------------------|-------|

| | |
|----------------------|-------|
| - Eames Lounge Chair | 48.0% |
|----------------------|-------|

| | |
|--------------------------------|-------|
| - Molded Plastic & Wire Chairs | 40.0% |
|--------------------------------|-------|

| | |
|---------|-------|
| - Magis | 40.0% |
|---------|-------|

| | |
|-------------|-------|
| - Mattiazzi | 40.0% |
|-------------|-------|

*Additional price concessions may be offered for orders greater than \$750,000 list product

11% Upstate

15% Downstate

Reference price list for Cal 133 Compliant product vocabulary

30-90 Calendar Days A/R/O

None

12 years Limited

See warranty provided in extraneous section for additional information

| | |
|--|--|
| Contractor | Hertz Furniture Systems LLC |
| Manufacturer's Product Line | Academia and Candex |
| Categories Awarded | 1,2,3,6,7,& 8 Candex line |
| Categories Awarded | 1, 3, 8 & 9 Academia line |
| New York State Contract # | PC66272 |
| FID# | 223795977 |
| NYS Vendor ID# | 1000008875 |
| Prompt Payment Discount | No |
| Price List Name & Date | Academia Retail PL 2912 and Candex 2012 PL |
| | Discount |
| Academia Line | 68% |
| Candex Line | 47% |
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |
| Inside Delivery +% of net | 16% Candex Academia line: 20% up to \$5,000; 15% for orde over \$15,000 - 10% |
| Cal 133 Compliance | N/A - Candex Line |
| Delivery | 28 Days a/r/o |
| Minimum Order | \$1,000.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| | |

| | |
|--------------------------------|--|
| Manufacturer's Warranty | Candex: 5 years; Hertz 25 years Academia line: Limited Lifetime |
|--------------------------------|--|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | NO |
|---------------------------|----|

| | |
|---|------------------------------------|
| Contact for copy of Price List and Dealer Information: | David Azer, Bids & Contracts Dept. |
| Phone: | 1-800-526-4677 ext. 1010 |
| Email: | bids@hertzfurniture.com |
| Website: | www.hertzfurniture.com |

| Vol Dis \$5,000 | Vol Disc. \$7,500 | Vol. Disc \$15,000 | Vol Disc. 50,000 |
|----------------------------|------------------------------|-------------------------------|-----------------------------|
| 69% | 70% | 71.50% | 72% |
| 48% | n/a | 49% | 50% |

rs from \$5,000 - \$15,000;

| | |
|--|---|
| Contractor | High Point Furniture Industries Inc. HPFI |
| Manufacturer's Product Line | High Point Furniture Industries Inc. HPFI |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, & 9 |
| New York State Contract # | PC66273 |
| FID# | 560671724 |
| NYS Vendor ID# | 1000009499 |
| Prompt Payment Discount | No |
| Price List Name & Date | HPFI PL 2012 |
| | Discount |
| Awarded Categories (see above) | 54.70% |
| Inside Delivery +% of net | Downstate 22% |
| Cal 133 Compliance | 30% see pl page 252 |
| Authorized Dealers | Yes |
| Authorized Dealers are designated to receive payment directly | See Authorized Dealer Page |
| Delivery | 30 Days A/R/O |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | No |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | Limited Lifetime (see page 5 of PL) |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |

| |
|--------------------|
| |
| NYS Small Business |

 No

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Ruth Laws |
| Phone: | 1-800-447-3462 Ext: 2222 |
| Email: | RuthL@hpfi.com |
| Website: | www.hpfi.com |

| |
|-------------------------|
| |
| Vol. Disc. \$20,000+ |
| 56% |

Upstate
17%

| | |
|------------------------------------|---------------------|
| Contractor | HLF Furniture, Inc. |
| Manufacturer's Product Line | HLF |
| Categories Awarded | 1, 5, 6, 8 |
| New York State Contract # | PC66274 |
| FID# | 382275260 |
| NYS Vendor ID# | 1100044770 |

| | |
|--------------------------------|----|
| Prompt Payment Discount | No |
|--------------------------------|----|

| | |
|-----------------------------------|--|
| Price List Name & Date | |
|-----------------------------------|--|

| | |
|--|----------|
| Componenets MM Price List (Effective 1/1/2011) | |
| Components PriceList 2008 (7/15/2008) | Discount |
| Counterpoint Price List 2008 (7/5/2008) | 45% |
| HLF Health Care Price List (1/1/2011) | |
| HLF Library Price List (1/1/2011) | |
| Tables Price List 2010 (11/1/2010) | |

| | |
|------------|------------|
| Vol. Disc. | Vol. Disc. |
| \$25K | \$50K |
| 46% | 48% |

| | |
|--|-----|
| Authorized Dealers | Yes |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 25% | 20% |

| | |
|---------------------------|-----|
| Cal 133 Compliance | 10% |
|---------------------------|-----|

| | |
|-----------------|----------------|
| Delivery | 60 Days a/r/o/ |
|-----------------|----------------|

| | |
|----------------------|------------|
| Minimum Order | \$1,500.00 |
|----------------------|------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | No |
|---|----|

| | |
|--|-----|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
|--|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 5 Years |
|--------------------------------|---------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|-------------------------|----|
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Harold Becker (Executive Vice President) |
| Phone: | 734-697-3000 |
| Email: | hbecker@hlffurniture.com |
| Website: | www.hlffurniture.com |

| | |
|------------|------------|
| Vol. Disc. | Vol. Disc. |
| \$75K | \$100K |
| 50% | 52% |

| | |
|------------------------------------|---|
| Contractor | The Hon Company |
| Manufacturer's Product Line | The Hon Company |
| Categories Awarded | 1, 3, 7, 8, 10 |
| New York State Contract # | PC66275 |
| FID# | 421491474 |
| NYS Vendor ID# | 1000009331 |
| Prompt Payment Discount | No |
| Price List Name & Date | HON 2011 Abound List Pricer (H4074) September 1, (Excludes BASYX PRODUCTS) |

| | Discount | Vol. Discount |
|--|----------|---------------|
| | | \$125,000 |
| | | + |
| Category 10 Systems Furniture | 72.30% | 74.30% |
| | | Vol. Discount |
| | Discount | \$25,000+ |
| Category 8 School Furniture | 59.70% | 61.70% |
| | Discount | Vol. Discount |
| | | \$125,000 |
| | | + |
| Category 1 Conference Furniture | 59.70% | 64.70% |
| Category 3 General Purpose Tables | 59.70% | 64.70% |
| Category 7 Office Furniture - Bookcases, Casegoods, Lounge, Seating | 59.70% | 64.70% |
| | Discount | Vol. Discount |
| | | \$125,000 |
| | | + |
| Category 7 Office Furniture - Vertical & Lateral Files/Storage | 61.70% | 71.30% |

NOTE: CONTRACTOR CHARGES A 25% RE-STOCKING FOR PRODUCTS ORDERED IN ERROR. CONTACT CON

| | |
|---------------------------------------|--|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - See Authorized Dealer Page |
| payment directly | Yes - See Contact Information page to review listing |

| | | |
|--|--|----------------|
| Inside Delivery +% of net | Downstate 25% | Upstate 18% |
| Cal 133 Compliance | 0% | |
| Delivery | 60 Days a/r/o | |
| Minimum Order | \$0.00 | |
| Will honor orders for less than the minimum order? | Yes | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A | |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes-Contact Contractor directly for specific instructor | |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A | |
| Additional Discounts for Procurement Card? | 0% | |
| Manufacturer's Warranty | 5-Lifetime | |
| Electronic Access Ordering (EDI)? | Yes | |
| Minority or Women Owned | No | |
| NYS Small Business | No | |
| Contact for copy of Price List and Dealer Information: | Christy Lung | |
| Phone: | 563-272-7351 | |
| Email: | contractmanager@honcompany.com | |
| Website: | www.hon.com | |

2011

3 FEE ON AUTHORIZED USERS
TRACTOR DIRECTLY FOR MORE INFO.

ns on P-Card Use.

| | |
|-----------------------------|--|
| Contractor | IMF Solutions, LLC dba Invincible |
| Manufacturer's Product Line | Invincible |
| Categories Awarded | 1, 2, 3, 7, 8, 10 |
| New York State Contract # | PC66276 |
| FID# | 262618575 |
| NYS Vendor ID# | 1100041982 |
| Prompt Payment Discount | No |
| Price List Name & Date | Invincible Price Guide 2012 (4/1/2012) |

VOLUME DISCOUNTS

| | | |
|--------------|--------------|--------------|
| DISCOUNT 50% | \$15K | \$50K |
| | 52% | 54% |

| | |
|---|--|
| Authorized Dealers | Yes - See Attached Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review lis |

| | | |
|---------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 22% | 20% |

| | |
|--------------------|----|
| Cal 133 Compliance | 0% |
|--------------------|----|

| | |
|----------|---------------|
| Delivery | 45 Days a/r/o |
|----------|---------------|

| | |
|---------------|------------|
| Minimum Order | \$750 list |
|---------------|------------|

| | |
|--|-----|
| Will honor orders for less than the minimum order? | Yes |
|--|-----|

| | |
|---|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|---|-----|

| | |
|--|----------------------|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | See limit set below. |
|--|----------------------|

| | |
|---|---------|
| Limits the maximum acceptable card amount to less than \$15,000 | \$2,500 |
|---|---------|

| | |
|--|----|
| Additional Discounts for Procurement Card? | 0% |
|--|----|

| | |
|-------------------------|----------|
| Manufacturer's Warranty | 25 years |
|-------------------------|----------|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | James Lieser (President) |
| Phone: | 920-682-4601 ext. 276 |
| Email: | jlieser@invinciblefurniture.com |
| Website: | www.invinciblefurniture.com |

| |
|---------------|
| |
| \$150K |
| 55% |

isting

% of net discounted price

% of net discounted price

| | |
|--|---|
| Contractor | Indiana Furniture Industries, Inc. |
| Manufacturer's Product Line | Indiana Furniture |
| Categories Awarded | 1, 3, 6, 7, 9 |
| New York State Contract # | PC66277 |
| FID# | 350408870 |
| NYS Vendor ID# | 1100064886 |
| Prompt Payment Discount | 5% - 20 days; Net 30 |
| Price List Name & Date | Indiana Furniture Price List January 16, 2012 |
| Discount = 58.5% | Volume Discount |
| | \$725K |
| | 61.1% |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |
| Inside Delivery +% of net | Downstate |
| | 14% |
| Cal 133 Compliance | 18% (not to exceed \$90 list) |
| Delivery | 45 Days a/r/o |
| Minimum Order | \$2,500.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes (\$75 cap) |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 5-12 years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Michael Blessinger (VP, Sales & Marketing) |
| Phone: | 812-482-5727 ext 107 |
| Email: | mike.blessinger@indianafurniture.com |
| Website: | www.indianafurniture.com |

| |
|---------|
| Upstate |
| 14% |

| | |
|------------------------------------|--|
| Contractor | Inscape |
| Manufacturer's Product Line | Inscape/Office Specialty |
| Categories Awarded | 6, 7, 8, 10 |
| New York State Contract # | PC66278 |
| FID# | 510391804 |
| NYS Vendor ID# | 1000009402 |
| Prompt Payment Discount | No |
| Price List Name & Date | Office Specialty by Inscape US Price List 1 Inscape System Price List 12/2011 |

| | | Vol. | Vol. |
|--|----------|------------------------|--------------------------|
| | Discount | Discount | Discount |
| Categories: 6, 7, 8 Office Specialty Filing & Storage 7900, 8900 Series and Verticals | 65% | \$11,000 - 65,000 | \$65,000 - 1,500,000 |
| | 65% | 69% | 72% |
| | | 67% | 69% |
| | | Vol. | Vol. |
| | | Discount | Discount |
| | | \$11,000 - 65,000 | \$65,000 - 1,600,000 |
| Category 10: Planna | 70% | N/A | 74% |
| | | Vol. | Vol. |
| | | Discount | Discount |
| | | \$250,000 - 750,000 | \$750,000 - 1,750,000 |
| Category 10: System, Storwal and Scala | 70% | 72.50% | 74% |

Awarded Categories (see above)

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Informa |
| Authorized Dealers are designated to receive payment directly | No |

Inside Delivery +% of net N/A

Cal 133 Compliance N/A

Delivery 45 Days a/r/o/

Minimum Order N/A

| | |
|---|----------|
| Will honor orders for less than the minimum order? | N/A |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | N/A |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | Lifetime |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Dianne Wright |
| Phone: | 877-870-0034 |
| Email: | dwright@inscapesolutions.com |
| Website: | www.inscapesolutions.com |

1/2011

ation

| | | |
|------------------------------------|-------------------------|------------------|
| Contractor | Integra, Inc. | |
| Manufacturer's Product Line | Integra, Inc. | |
| Categories Awarded | 2, 3, 5, 6, 7, 9 | |
| New York State Contract # | PC66279 | |
| FID# | 391680798 | |
| NYS Vendor ID# | 1000042465 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | Integra 2012 Price List | |
| DISCOUNT = 54.5% | Volume | Discounts |
| | \$100K | 54.73% |
| | \$200K | 54.96% |
| | \$400K | 55.41% |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 17% | Upstate 12% |
|----------------------------------|------------------|----------------|

| | |
|--|------------------|
| Cal 133 Compliance | 15% |
| Delivery | 45-60 Days a/r/o |
| Minimum Order | \$7,500 List |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | NA |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | Lifetime |

| | |
|-----------------------------------|-----|
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | Yes |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Tracy Putnam (Contracts Administrator) |
| Phone: | 262-275-2161 |
| Email: | tputnam@integraseating.com |
| Website: | www.integraseating.com |

| | | | | |
|------------------------------------|---|-----------------|-----------------|-----------------|
| Contractor | Interior Resources Inc. | | | |
| Manufacturer's Product Line | Interior Resources Inc. | | | |
| Categories Awarded | 1, 2, 3, 5, 8 | | | |
| New York State Contract # | PC66280 | | | |
| FID# | 113186747 | | | |
| NYS Vendor ID# | 1000041478 | | | |
| Prompt Payment Discount | 1% - 15 days; 1% - 30 days | | | |
| Price List Name & Date | Interior Resources 2012 Price List 06/01/2012 | | | |
| Discount | Vol. | Vol. | Vol. | Vol. |
| | Discount | Discount | Discount | Discount |
| | \$20,000 - | \$50,000 - | \$100,000 - | \$200,000 |
| | 50,000 | 100,000 | 200,000 | + |
| 15% | 20% | 23% | 25% | 28% |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 14% | 14% |

| | |
|--|--|
| Cal 133 Compliance | 20% |
| Delivery | 56 Days a/r/o + ready to go quick ship program |
| Minimum Order | \$0.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | No |
| Additional Discounts for Procurement Card? | 0% |

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 5 years |
|--------------------------------|---------|

| | |
|--|-----|
| Electronic Access Ordering (EDI)? | Yes |
|--|-----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|-----|
| NYS Small Business | Yes |
|---------------------------|-----|

| | |
|---|----------------------------|
| Contact for copy of Price List and Dealer Information: | Larry Cain, Vice President |
|---|----------------------------|

| | |
|---------------|--------------|
| Phone: | 800-397-7776 |
|---------------|--------------|

| | |
|---------------|--|
| Email: | larryc@interiorresourcesusa.com |
|---------------|--|

| | |
|-----------------|--|
| Website: | www.interiorresourcesusa.com |
|-----------------|--|

| | | |
|------------------------------------|------------------------------|-----|
| Contractor | Ironwood Manufacturing, Inc. | |
| Manufacturer's Product Line | Ironwood | |
| Categories Awarded | 6, 7, 8 | |
| New York State Contract # | PC66281 | |
| FID# | 810455534 | |
| NYS Vendor ID# | 1100033154 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | 2012a Price Book/ 3-1-12 | |
| | Discount: 40% | |
| | \$1-50K | 40% |
| Volume | \$51K-100K | 41% |
| Discounts | \$101K-250K | 42% |
| | \$250K+ | 43% |

Awarded Categories (see above)

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 25% | 15% |

| | |
|--|--|
| Cal 133 Compliance | 60% |
| Delivery | 7-60 Days a/r/o standard, 30-90 custom |
| Minimum Order | \$1,500.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes (per minimum order) |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | See limit set below |
| Limits the maximum acceptable card amount to less than \$15,000 | Yes - \$5,000 limit |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | Yes - \$5,000 limit |

| | |
|-----------------------------------|-----|
| Electronic Access Ordering (EDI)? | Yes |
|-----------------------------------|-----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Jay Krause (National Contracts Manager) |
| Phone: | 406-721-4747 |
| Email: | ironwood@ironfurnace.com |
| Website: | www.ironwoodmfg.com |

| |
|-----------------------------|
| Contractor |
| Manufacturer's Product Line |
| Categories Awarded |
| New York State Contract # |
| FID# |
| NYS Vendor ID# |
| |
| Prompt Payment Discount |
| |
| Price List Name & Date |

| |
|---|
| Awarded Categories (see above) |
| |
| Authorized Dealers |
| Authorized Dealers are designated to receive payment directly |

| |
|---------------------------|
| Inside Delivery +% of net |
|---------------------------|

| |
|---|
| Cal 133 Compliance |
| |
| Delivery |
| |
| Minimum Order |
| Will honor orders for less than the minimum order? |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. |
| Contractor will honor orders for less than the minimum order and ship at no additional cost |
| |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 |
| Limits the maximum acceptable card amount to less than \$15,000 |
| Additional Discounts for Procurement Card? |
| |
| Manufacturer's Warranty |
| |
| Electronic Access Ordering (EDI)? |
| |

Minority or Women Owned

NYS Small Business

Contact for copy of Price List and Dealer
Information:

Phone:

Email:

Website:

Irwin Seating Company

Irwin Seating Company

8

PC66282

381333053

1000009240

1% for payment within 15 days and/or receipt of voucher

Irwin Seating Company Price List 2012 SW-5 Effective 1/1/2012

Discount

45%

N/A

N/A

5%

17%

84 Days a/r/o

\$5,000.00

Yes

Yes

No

Yes

N/A

0%

5 years

No

No

No

Fred Hannapel, Eastern Sales Manager
616-574-7246 Toll free: 866-Go-Irwin
fred.hannapel@irwinseating.com
www.irwinseating.com

| | |
|-----------------------------|---|
| Contractor | ISE, Inc. |
| Manufacturer's Product Line | ISE |
| Categories Awarded | 1, 3, 7, 8, 9 |
| New York State Contract # | PC66283 |
| FID# | 582019640 |
| NYS Vendor ID# | 1100041267 |
| Prompt Payment Discount | No |
| Price List Name & Date | ISE Product Pricing Guide/US Price List/June 2012 |

| | |
|-----------------------|------------------|
| Discount = 55% | |
| | Volume Discounts |
| | \$15K |
| | \$50K |

| | |
|---|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | |
|---------------------------|-----------|
| Inside Delivery +% of net | Downstate |
| | 17% |

| | |
|--------------------|-----|
| Cal 133 Compliance | 25% |
|--------------------|-----|

| | |
|----------|---------------|
| Delivery | 30 Days a/r/o |
|----------|---------------|

| | |
|---------------|---------|
| Minimum Order | \$50.00 |
|---------------|---------|

| | |
|--|-----|
| Will honor orders for less than the minimum order? | Yes |
|--|-----|

| | |
|---|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|---|-----|

| | |
|---|-----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
|---|-----|

| | |
|--|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|--|-----|

| | |
|---|-----|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
|---|-----|

| | |
|--|----|
| Additional Discounts for Procurement Card? | No |
|--|----|

| | |
|-------------------------|----------|
| Manufacturer's Warranty | 10 years |
|-------------------------|----------|

| | |
|-----------------------------------|-----|
| | |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Gregory Brown (Regional Sales Manager) |
| Phone: | 703-319-0390 |
| Email: | gbrown@ise-group.com |
| Website: | www.ise-group.com |

| |
|-----|
| |
| 60% |
| 61% |

| |
|---------|
| Upstate |
| 13% |

| |
|--|
| |
|--|

| | |
|-----------------------------|------------------------------|
| Contractor | Jasper Seating Company, Inc. |
| Manufacturer's Product Line | JSI |
| Categories Awarded | 1, 3, 6, 7, 8, 9 |
| New York State Contract # | PC66284 |
| FID# | 350420370 |
| NYS Vendor ID# | 1000009147 |

| | |
|-------------------------|---------------------------|
| Prompt Payment Discount | 1% - 15 days; Net 30 days |
|-------------------------|---------------------------|

| |
|------------------------|
| Price List Name & Date |
|------------------------|

| | |
|--|--|
| JSI Casegoods Price List 2/1/2012 JSI Seating PL 2/1/2012 <u>JSI Conference PL 2/1/2012</u> Conference furniture, general purpose tables, office furniture, specialty seating | Community Price List 2011 General purpose tables, library furniture, office furniture, school furniture, specialty seating |
| Discount: 52% Disc: \$100K -53% \$200K- 54% | Discount: 48% Volume Disc: \$100K -49% \$200K- 50% |

| |
|--------------------------------|
| Awarded Categories (see above) |
|--------------------------------|

| | |
|---|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|---------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 15%% | 10% |

| | |
|--------------------|-----|
| Cal 133 Compliance | 25% |
|--------------------|-----|

| | |
|----------|---------------|
| Delivery | 60 Days a/r/o |
|----------|---------------|

| | |
|---------------|--------------|
| Minimum Order | \$1,000 list |
|---------------|--------------|

| | |
|--|--|
| Will honor orders for less than the minimum order? | Yes. \$55 per order- or \$0 if shipped UPS |
|--|--|

| | |
|---|---------------------------------------|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | \$55 per order- or \$0 if shipped UPS |
|---|---------------------------------------|

| | |
|---|---------------------------------------|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | \$55 per order- or \$0 if shipped UPS |
|---|---------------------------------------|

| | |
|--|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|--|-----|

| | |
|---|-----|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
|---|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | No |
|---|----|

| | |
|--------------------------------|-------------------------------------|
| Manufacturer's Warranty | JSI: 12 years Community: 5 years |
|--------------------------------|-------------------------------------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Kathy Vonderheide (Contract Administrator) |
| Phone: | 812-482-3204 |
| Email: | kvonderheide@jaspergroup.us.com |
| Website: | www.jaspergroup.us.com |

| | |
|------------------------------------|--|
| Contractor | JFD Sales Consulting Services |
| Manufacturer's Product Line | Great Openings Marvel Group Symmetry Office Riviera USA |

| | |
|----------------------------------|-------------------------|
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 10 |
| New York State Contract # | PC66285 |
| FID# | 133966283 |
| NYS Vendor ID# | 1000006509 |
| Prompt Payment Discount | No |

| Price List Name & Date | Volume Discount | |
|---|-----------------|-----|
| Marvel Commercial 2012 MPBK12 | N/A | N/A |
| Discount = 62.9% for Categories 1, 3, 7, 8, 10 | | |
| | | |

| Price List Name & Date | Volume Discount | |
|--|-------------------|-----|
| Symmetry 2012604081928 2011 | \$10,001-25,000K | 58% |
| Discount = 57% for Categories 2, 6, 8 | \$25,001-75,000K | 59% |
| | 75,001 - 100,000K | 60% |

| Price List Name & Date | Volume Discount | |
|--|-----------------|-------|
| Great Openings Sept 2009 - May 2011 | \$25-100K | 69% |
| Discount = 55% for Categories 3, 7, 8 | \$101-199K | 71% |
| | \$200-399K | 72% |
| | \$400-500 | 72.5% |

| Price List Name & Date | Volume Discount | |
|--|-----------------|-----|
| Riviera 2060, Ambit, AT, Concert, Ksystem, Madeira, Mezza, Stampa | \$25-100K | 42% |

| | | |
|--|------------|--------|
| Discount = 40% for Casegoods, Benching, Conf Tables, Systems Floor to Ceiling, Walls, Filing | \$101-200K | 50% |
| | \$201-399K | 55% |
| | \$400-500 | 62.30% |
| | | |

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | n/a |
| Additional Discounts for Procurement Card? | 1% |

| | | | | |
|---------------------------|-----------|---------|----------------|---------|
| | Downstate | Upstate | Downstate | Upstate |
| | Marvel | | Great Openings | |
| Inside Delivery +% of net | 20% | 35% | 18% | 32% |
| Cal 133 Compliance | n/a | | n/a | |

| | | | | |
|--|-----------|---------|-----------|---------|
| | Downstate | Upstate | Downstate | Upstate |
| | Symmetry | | Riviera | |
| | 18% | 28% | n/a | n/a |
| | n/a | | n/a | |

| | |
|---|---|
| Delivery (Calendar Days A/R/O) | 30-90 Days |
| Minimum Order | \$50 Great Openings, Marvel, Symmetry; and \$10,000 Riviera |
| Will honor orders for less than the minimum order | No |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| | |

| | |
|--|--|
| Manufacturer's Warranty | Lifetime - Great Openings, Riviera, Marvel; 1 Year - Symmetry |
| Authorized Dealers | No |
| Authorized Dealers designated to receive payment directly | N/A |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | Minority |
| NYS Small Business | Yes |
| Contact for copy of Price List and Dealer Information: | Juan Corchado |
| Phone: | 877-533-9327 |
| Email: | jcorchado@jfsales.com |
| Website: | www.jfdoffice.com |

| | |
|------------------------------------|--------------------------------|
| Contractor | Jim Quinn and Associates |
| Manufacturer's Product Line | Artistry in Wood |
| Categories Awarded | 1, 6, 7 |
| New York State Contract # | PC66286 |
| FID# | 364732939 |
| NYS Vendor ID# | 1000056360 |
| Prompt Payment Discount | 1.5% - 15 days; 1.0% - 30 days |

| | | |
|----------|--------------------------|------------|
| | | Vol |
| | | Discount |
| | Vol. Discount \$20,000 - | \$50,000 - |
| Discount | 50,000 | 100,000 |
| 47% | 48% | 49% |

| | |
|-----------------------------------|----------------------------------|
| Price List Name & Date | Artistry in Wood 2012 Price List |
|-----------------------------------|----------------------------------|

Awarded Categories (see above)

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|----------------------------------|-----|
| Inside Delivery +% of net | 12% |
|----------------------------------|-----|

| | |
|---------------------------|----|
| Cal 133 Compliance | 5% |
|---------------------------|----|

| | |
|-----------------|---------------|
| Delivery | 90 Days a/r/o |
|-----------------|---------------|

| | |
|----------------------|----------|
| Minimum Order | \$100.00 |
|----------------------|----------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice.

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

Limits the maximum acceptable card amount to less than \$15,000

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--|---------|
| | |
| Manufacturer's Warranty | 2 years |
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | Yes |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Jim Quinn |
| Phone: | 800-313-7595 |
| Email: | jim@jimquinn.com |
| Website: | www.jimquinn.com |

| | |
|-----------------------|----------|
| Vol | Vol |
| Discount | Discount |
| \$100,000 - \$200,000 | |
| 200,00 | + |
| 50% | 51% |

| | |
|------------------------------------|----------------------|
| Contractor | JOHN SAVOY & SON INC |
| Manufacturer's Product Line | JOHN SAVOY & SON INC |
| Categories Awarded | 1, 2 and 3 |
| New York State Contract # | PC66287 |
| FID# | 240817525 |
| NYS Vendor ID# | 1000008973 |

| | |
|--------------------------------|------------|
| Prompt Payment Discount | 1% 15 days |
|--------------------------------|------------|

| | |
|-----------------------------------|--|
| Price List Name & Date | Savoy Contract Residence Hall & Lounge Furnishing List Pricing and Supplemental effective 01/01/08 |
|-----------------------------------|--|

| | | |
|----------|-----------|-----------|
| Discount | Vol Disc. | Vol Disc. |
| | \$150,000 | \$300,000 |
| 48% | 49% | 50% |

| |
|---------------------------------------|
| Awarded Categories (see above) |
|---------------------------------------|

| | |
|---------------------------|-----|
| Authorized Dealers | N/A |
|---------------------------|-----|

| | |
|--|-----|
| Authorized Dealers are designated to receive payment directly | N/A |
|--|-----|

| | |
|----------------------------------|----|
| Inside Delivery +% of net | 9% |
|----------------------------------|----|

| | |
|---------------------------|-----|
| Cal 133 Compliance | 25% |
|---------------------------|-----|

| | |
|-----------------|---------------|
| Delivery | 90 Days a/r/o |
|-----------------|---------------|

| | |
|----------------------|------------|
| Minimum Order | \$5,000.00 |
|----------------------|------------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|--|-----|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
|--|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--|---------|
| | |
| Manufacturer's Warranty | 5 Years |
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | NO |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Gary Dangle |
| Phone: | 800-233-8953 |
| Email: | gdangle@savoyfurniture.com |
| Website: | www.savoyfurniture.com |

Vol Disc.
\$500,000
+
negotiable

| | |
|-----------------------------|--|
| Contractor | JSJ Furniture Corporation |
| Manufacturer's Product Line | JSJ Furniture Corporation |
| Categories Awarded | 1, 2, 3, 6, 7, 8 |
| New York State Contract # | PC66288 |
| FID# | 383572104 |
| NYS Vendor ID# | 1000031597 |
| Prompt Payment Discount | 1% - 10 days; Net 30 |
| Price List Name & Date | ABCO Price Guide January 2012 izzy Price Guide 1/1/2012 & HAG Price Guide 1/1 Zoom Seating Price List 1/1/2012 Harter Price Guide 1/1/2012 Fixtures Furniture Price Guide 2012 |

| | Discount | Vol. Discount \$10,000 - 25,000 | Vol. Discount \$25,000 - 50,000 |
|--------------------|----------|------------------------------------|------------------------------------|
| ABCO | 55.60% | N/A | N/A |
| Zoom Seating | 60.58% | N/A | N/A |
| izzy and HAG | 55.90% | N/A | N/A |
| Fixtures Furniture | 57.20% | N/A | N/A |
| Harter | 56.91% | 58.64% | 59.49% |

| |
|---|
| Awarded Categories (see above) |
| Authorized Dealers |
| Authorized Dealers are designated to receive payment directly |

| | |
|---------------------------|-----|
| Inside Delivery +% of net | 15% |
|---------------------------|-----|

| | |
|---|----------------------------|
| Cal 133 Compliance | |
| Delivery | 60 Days a/r/o |
| Minimum Order | \$800.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| | Small order fee of \$40 fo |

| | |
|--|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|--|-----|

| |
|---|
| Limits the maximum acceptable card amount to less than \$15,000 |
|---|

| |
|--|
| Additional Discounts for Procurement Card? |
|--|

| | |
|-------------------------|----------|
| Manufacturer's Warranty | 10 years |
|-------------------------|----------|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| |
|--|
| Contact for copy of Price List and Dealer Information: |
|--|

Bill Mitchell

| |
|--------|
| Phone: |
|--------|

855-321-4999

| |
|--------|
| Email: |
|--------|

bill.mitchell@izzyplus.com

| |
|----------|
| Website: |
|----------|

www.jsicorp.com

4/2012

| Vol. Discount | Vol. Discount | Vol. Discount | Vol Discount | Vol. Discount | Vol. Discount | Vol Discount | Vol Discount |
|------------------|-----------------------|----------------------|-----------------------|----------------------|------------------------|------------------------|-------------------------|
| \$10 - 50,000 | Discount \$50,000+ | \$50,000 - 75,000 | \$75,000 - 100,000 | \$50,000- 100,000 | \$100,000 - 150,000 | \$100,000 - 200,000 | \$150,000 - 500,000+ |
| N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| N/A | 59.60% | N/A | N/A | N/A | N/A | N/A | N/A |
| 58.89% | N/A | N/A | N/A | 59.75% | 60.61% | N/A | 61.46% |
| N/A | N/A | 60.36% | 61.22% | N/A | N/A | 62.08% | N/A |

or orders less than \$800

| | | |
|-----------------------------|--------------------------------------|--|
| Contractor | Kaplan Early Learning Company | |
| Manufacturer's Product Line | Kaplan | |
| Categories Awarded | 8 | |
| New York State Contract # | PC66289 | |
| FID# | 560935286 | |
| NYS Vendor ID# | 1000009500 | |
| | | |
| Prompt Payment Discount | 1% - 15 days | |
| | | |
| Price List Name & Date | Early Childhood Edition Catalog 2012 | |
| | DISCOUNT = 17% | |
| | NO Volume Discount | |

| | |
|---|-----|
| Awarded Categories (see above) | |
| | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|---------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 0% | 0% |

| | |
|---|------------------|
| Cal 133 Compliance | 0% |
| | |
| Delivery | 30-45 Days a/r/o |
| | |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| | |
| Manufacturer's Warranty | 1 year |
| | |
| Electronic Access Ordering (EDI)? | Yes |

| | |
|-------------------------|----|
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Kate Shelton (Bids/Contracts Manager) |
| Phone: | 800-334-2014 ext. 6218 |
| Email: | bids@kaplanco.com |
| Website: | www.kaplanco.com |

| | |
|-----------------------------|--|
| Contractor | Kentuckiana Foam Inc. dba KFI Seating |
| Manufacturer's Product Line | KFI Seating |
| Categories Awarded | 1, 3, 6, 7, 8, 9 |
| New York State Contract # | PC66290 |
| FID# | 610942302 |
| NYS Vendor ID# | 1100078079 |
| Prompt Payment Discount | None |
| Price List Name & Date | KFI Seating: 2012 List Price & Product Spe |
| | Discount: 60.7% |
| | No Volume Discounts |

| | |
|---|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|---------------------------|-----------|
| Inside Delivery +% of net | Downstate |
| | 10% |

| | |
|---|-----------------------|
| Cal 133 Compliance | varies |
| Delivery | 10-20 Days a/r/o |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 12 years (frame only) |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |

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| |
| NYS Small Business |

 No

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|---|--|
| Contact for copy of Price List and Dealer Information: | Chris Smith (VP of Marketing) |
| Phone: | 502-585-4464 ext 10 |
| Email: | csmith@kfiseating.com |
| Website: | www.kfiseating.com |

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|---------|
| Upstate |
| 10% |

| | | | |
|--|---|---------------------------|-----------------------------------|
| Contractor | Kimball Office Inc. | | |
| Manufacturer's Product Line | Kimball | | |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 10 | | |
| New York State Contract # | PC66291 | | |
| FID# | 351688210 | | |
| NYS Vendor ID# | 1000009156 | | |
| Prompt Payment Discount | 1.5% - 15 days; Net 30 days | | |
| Price List Name & Date | PLCA, PLSE, PLTA, PLPRK, PLPRI, PLKWIK, PLPRODMOD: 11/15/11 ver 1111 | 55% discount | No Volume Discounts Offered |
| | PLMF, PLKWIK: 11/15/11 | 60% discount | No Volume Discounts Offered |
| | PLSYS, PLHUM, PLKWIK: 11/15/11 ver 1111 | 61.5% discount | No Volume Discounts Offered |
| Awarded Categories (see above) | | | |
| Authorized Dealers | Yes - See Authorized Dealer Page | | |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review li | | |
| Inside Delivery +% of net | Downstate | Upstate | |
| Casegoods, Tables, Files | 21% | 17% | |
| Seating | 15% | 11% | |
| Metal Filing | 21% | 17% | |
| Cal 133 Compliance | incorporated into price list | | |
| Delivery | 60 Days a/r/o | | |
| Minimum Order | none | | |
| Will honor orders for less than the minimum order? | Yes | | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No | | |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes | | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes | | |

| | |
|---|--|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | Lifetime Limited |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | No |
| Contact for copy of Price List and Dealer Information: | Jeffrey L. Fenwick (VP, GM) |
| Phone: | 812.482.1600 |
| Email: | kogov@kimball.com |
| Website: | www.kimballoffice.com |

isting

| | | | |
|--|---|----------------------|------------|
| Contractor | Knoll Inc. | | |
| Manufacturer's Product Line | Knoll Inc. | | |
| Categories Awarded | 1, 3, 5, 6, 7 & 10 | | |
| New York State Contract # | PC66292 | | |
| FID# | 133873847 | | |
| NYS Vendor ID# | 1000006487 | | |
| Prompt Payment Discount | No | | |
| Price List Name & Date | Upstart 7/15/2012; Template 7/15/2012 Series 2 7/15/2012 Morrison 7/15/2012 Dividends Horizon 7/15/2012 Currents 7/15/2012 Autostrada 7/15/2012 Equity 7/15/2012 Knoll Extra 7/15/2012 The Graham Collection 7/15/2012 Knoll Studio 7/15/2011 Calibre 7/15/2012 Interaction 7/15/2012 Office Seating 7/15/2011 | | |
| | Discount | Vol. | |
| | | Discount | Vol. |
| BRAND | | \$165,001 - Discount | |
| Upstart, Template, Series 2, Morrison, Dividends | | 500,000 | \$500,000 |
| Horizon, Currents, Autostrada | 70% | N/A | Negotiable |
| Equity | 71% | N/A | Negotiable |
| Knoll Extra, | 62% | N/A | Negotiable |
| Calibre | 62% | 65% | Negotiable |
| Chadwick, Sapper, Generation, RPM, Multi | 60% | N/A | Negotiable |
| Essentials Work Charis | 59% | N/A | Negotiable |
| Awarded Categories (see above) | | | |
| Authorized Dealers | Yes - See Authorized Dealer Page | | |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review I | | |
| Inside Delivery +% of net | Downstate 19% | Upstate 14% | |

| | |
|--|---|
| Cal 133 Compliance | N/A |
| Delivery | 42 Days a/r/o |
| Autostrada, The Graham Collection | 56 Days a/r/o |
| Knoll Extra | 28-70 Days a/r/o |
| Knoll Studio | 42-112 Days a/r/o |
| Interaction | 42-63 Days a/r/o |
| Life, Chadwick, Sapper, Generation, RPM, Multi Generation, Moment, Essentials Work Chairs | 28 Days a/r/o |
| Minimum Order | None |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | Lifetime |
| The Graham Collection | 10 years |
| Autostrada | 5 years wood; Lifetime Non-wood |
| Knoll Extra | 5 years adjustable keyboards, storage |
| Knoll Studio | 5 years |
| Calibre | 5 years Storage Drawers, Lifetime all other |
| Interaction | 5 years moving parts, 10 years rest of compor |
| Life, Chadwick, Sapper, Generation, RPM, Multi Generation, Moment, Essentials Work Chairs | 12 years (textile, leather and finish upholstery) |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | No |
| Contact for copy of Price List and Dealer Information: | Suzanne Renz, Mgr. Gov. Sales |
| Phone: | 800-343-5665 & 757-288-1849 |

| | |
|-----------------|--|
| Email: | srenz@knoll.com |
| Website: | www.knoll.com |

listing

ments

(is 3 years)

| |
|-----------------------------|
| Contractor |
| Manufacturer's Product Line |
| Categories Awarded |
| New York State Contract # |
| FID# |
| NYS Vendor ID# |
| |
| Prompt Payment Discount |
| |
| Price List Name & Date |

| |
|---|
| Awarded Categories (see above) |
| |
| Authorized Dealers |
| Authorized Dealers are designated to receive payment directly |

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|---------------------------|
| Inside Delivery +% of net |
|---------------------------|

| |
|---|
| Cal 133 Compliance |
| |
| Delivery |
| |
| Minimum Order |
| Will honor orders for less than the minimum order? |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. |
| Contractor will honor orders for less than the minimum order and ship at no additional cost |
| |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 |
| Limits the maximum acceptable card amount to less than \$15,000 |
| Additional Discounts for Procurement Card? |
| |
| Manufacturer's Warranty |
| |
| Electronic Access Ordering (EDI)? |
| |

Minority or Women Owned

NYS Small Business

Contact for copy of Price List and Dealer
Information:

Phone:

Email:

Website:

KNU LLC dba La-Z-Boy Contract Furniture

La-Z-Boy

1, 2, 3, 5, 7, 8, 9

PC66293

202599789

1100031962

No

La-Z-Boy Business & Healthcare Price List Eff. 7/1/2011

Discount: 61.2% (no volume discounts)

Yes - See Authorized Dealer Page

Yes - See Contact Information page to review listing

Downstate

15%

Upstate

10%

15%

35 Days a/r/o

\$100.00

Yes

Yes

No

No

No

No

Lifetime limited

No

No

No

Cathy Cherry (Sales Administrator)

812-367-0190

ccherry@lzbcontract.com

www.lzbcontract.com

| | |
|------------------------------------|-----------------------------|
| Contractor | Krueger International, Inc. |
| Manufacturer's Product Line | Krueger International, Inc. |
| Categories Awarded | 1, 2, 3, 6, 7, 8, 9, 10 |
| New York State Contract # | PC66295 |
| FID# | 391375589 |
| NYS Vendor ID# | 1000009272 |
| Prompt Payment Discount | No |
| Price List Name & Date | See Pricing |

| | |
|--|--|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - See Authorized Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review listing |
| Inside Delivery +% of net | 24% |

| | |
|--|-------------|
| Cal 133 Compliance | See Pricing |
| Delivery | See Pricing |
| Minimum Order | None |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |

| | |
|---|-----|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
|---|-----|

| | |
|--|----|
| Additional Discounts for Procurement Card? | 0% |
|--|----|

| | |
|-------------------------|-------------|
| Manufacturer's Warranty | See Pricing |
|-------------------------|-------------|

| | |
|-----------------------------------|-----|
| Electronic Access Ordering (EDI)? | Yes |
|-----------------------------------|-----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Lee Amundson |
| Phone: | 920-468-2564 |
| Email: | lee.amundson@ki.com |
| Website: | ki.com |

Conference Furniture

Stack & Guest Seating 5/30/12

| Seating | Discount | Delivery A/R/O days |
|--|----------|---------------------|
| Opt4 | 50% | 33-98 |
| AerDyn,Bantam,Quatro,Versa Wood, | 52% | 33-98 |
| Strive High Density, Strive Nesting, Daylight | 52% | 33-98 |
| Aston | 55% | 33-98 |
| Glimmer, Maestro Uph., Matrix Uph., | 55% | 33-98 |
| MI6, Versa Jr., | 55% | 33-98 |
| Strive Stack,. Silhouette, | 55% | 33-98 |
| Pomfret, Xylon | 55% | 33-98 |
| Torsion on the Go, Torsion Stack, Versa Conference | 57% | 33-98 |
| Versa XL | 52% | 33-98 |
| Perry | 58% | 33-98 |
| Rapture | 59% | 33-98 |
| Matrix Poly, Dorsal, Versa Standard,Matrix Dolly | 60% | 33-98 |
| Piretti Stack, Maestro Poly Chairs, Maestro Dolly, | 60% | 33-98 |
| Workup Tables 3/14/12 | | |
| Workup Tables | 50% | 54 |
| Powered Tables 5/1/12 | | |
| Datalink, | 51% | 54 |
| InTandem, | 51% | 54 |
| Flat Screen Garage, Smart Lift, | 51% | 54 |
| Wharton Lectern, | 51% | 54 |
| Accessories | 51% | 54 |
| Contract Tables 5/11/12 | | |
| Datalink Multipurpose | 51% | 47-96 |
| Barron, Hurry Up, Portico, Trek | 52% | 47-96 |
| Athens, Venue | 52% | 47-96 |
| Synthesis, Inquire, | 52% | 47-96 |
| Enlite | 52% | 47-96 |
| Dormitory Furniture | | |

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|---|-----|-------|
| Residence Hall 4/11/12 | | |
| Roomscape | 50% | 62 |
| General Purpose Tables | | |
| Folding Tables 1/4/12 | | |
| ValueLite | 51% | 62 |
| Duralite | 55% | 62 |
| Premier, Heritage, Emissary | 57% | 62 |
| Table Caddies | 57% | 62 |
| Library Furniture | | |
| Crossroads 1/4/12 | 50% | 82 |
| Office Furniture | | |
| Workzone Desking 3/26/12 | 55% | 54 |
| Veneer Casegoods 5/16/12 | | |
| Darwin, Delsanti | 50% | 82 |
| U Series Storage 3/3/12 | 50% | 50 |
| True Desking 1/4/12 | 55% | 54 |
| Torsion Air Seating 1/18/12 | | |
| Task Chairs and Stools | 52% | 54 |
| Stack and Nesting | 55% | 54 |
| Task Seating 5/16/12 | | |
| Allude, Avail, Impress, Impress Ultra, Kismet, | 52% | 47-68 |
| Pilot, Altus | 52% | 47-68 |
| Cinturon, Mesa, | 55% | 47-68 |
| Strive, Torsion, Piretti 2000 Task & Stools, | 55% | 47-68 |
| Glimmer | 55% | 47-68 |
| Engage | 57% | 47-68 |
| Occasional Tables 2/20/12 | | |
| Briar, Devon, Flex, Orlo, Rado, Soltice | 55% | 54 |
| Lobby & Lounge Seating 5/9/12 | | |
| Arissa, Kurv Bench, Lyra, Sela | 50% | 54 |
| Relax | 52% | 54 |
| Cinturon, Cody, Grand Salon, Grand Salon Benches, | 55% | 54 |
| Jessa, Hancock Benches, Lido, Mesa, Neena, Pomfret, | 55% | 54 |
| Soltice, TeaCup, Three. | 55% | 54 |
| KI Design Collection 1/4/12 | | |
| Itoke: DP Chair and Table | 51% | 110 |
| Genesis 4/24/12 | | |
| Genesis Desking | 52% | 54 |
| Dante Casegoods 1/4/12 | 50% | 82 |
| 700 Series Desking System 1/11/12 | 55% | 54 |
| 700 Series Files & Storage 2/13/12 | | |
| Lateral and other Storage Cabinets, Bookcases. | 50% | 47 |
| Pedestals | 55% | 47 |

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|--|-----|-------|
| Accessories 3/21/12 | | |
| All Terrain Bins, All Terrain Marker Boards, | 55% | 48 |
| All Terrain Screens, Flat Screen Support System, | 55% | 48 |
| Parsec Desktop Light | 55% | 48 |
| All Terrain Files & Storage 1/30/12 | 52% | 47 |
| Amadeus Conference 3/28/12 (tables) | 50% | 89 |
| Aristotle Casegoods 5/30/12 | 50% | 47 |
| Backbone Media Platform 3/28/12 | 50% | 70 |
| School Furniture | | |
| Uniframe Tables 1/4/12 | | |
| Uniframe Tables | 55% | 54 |
| Uniframe Convertible Benches | 52% | 54 |
| Learn 2 5/16/12 | 50% | 62 |
| Folding Chairs & Stools 5/19/12 | | |
| Folding Chairs: 100,300,700, Folding Chairs 05, | 55% | 47 |
| Front Row, Auditorium, Comfort Line, Design Line, | 55% | 47 |
| Stools: 600,700,800 Series, Mechanical Adjustable, | 55% | 47 |
| Medical & Lab, Duramesh | 55% | 47 |
| Classroom Collections 6/1/12 | | |
| 360 Furniture, Ivy League Series 90 | 50% | 40-62 |
| Ivy League Trapezoid Desks | 52% | 40-62 |
| Dorsal 1090 Chair, Intellect, Intellect Wave, Ivy League | 55% | 40-62 |
| Instruct | 55% | 40-62 |
| Dorsal Student Desk | 57% | 40-62 |
| Classroom Tables & Chairs 1/18/12 | | |
| Activity Tables: Exeter, Oxford | 52% | 32-54 |
| Intellect Activity Tables, Junior Tables, | 55% | 32-54 |
| 1000 Series Stack Chairs | 55% | 32-54 |
| Specialty Seating | | |
| Site Furnishings 1/4/12 | | |
| Promenade (seating & receptacles) | 51% | 54 |
| Logix, Waste Receptacles, Reclaim Recycle Containers | 52% | 54 |
| Multiple Seating 5/9/12 | | |
| Briar, Dorsal Operational, Flex, Gate One, Perth | 51% | 54 |
| Piretti Torsion, Soltice, Strive Tandem, Three | 51% | 54 |
| Systems Furniture | | |
| Genius Demountable Wall 6/1/12 | 55% | 85 |
| Fixed Seating 6/1/12 | | |
| Concerto, Lancaster, University Seating, | 55% | 68 |
| Seminar Tables, Jury Based, Sequence Seating & | 55% | 68 |
| Single Pedestal | 55% | 68 |
| Systems 3000 Panel System 1/4/12 | 57% | 61 |
| Wireworks Panel System 5/4/12 | 57% | 70 |
| Unite System 5/16/12 | 55% | 70 |

| | Downstate | Upstate |
|---|-------------------------|---------|
| Inside Delivery +% of net | 24% | |
| Cal 133 Compliance | Refer to price list | |
| Guaranteed Delivery (Calendar Days A/R/O) | see above | |
| Minimum Order | None | |
| Manufacturer's Warranty | 10 Years unless noted a | |
| <p><i>* Wood veneer wrapped parts: 5 years. Wall coverings & mechanical parts, such as door hardware & sliding door mechanisms: 1 year</i></p> <p><i>** tablet arms 5 years</i></p> | | |

**Warranty:
years**

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|------------------------------------|------------------|
| Contractor | Krug Inc. |
| Manufacturer's Product Line | Krug |
| Categories Awarded | 1, 3, 6, 7, 8, 9 |
| New York State Contract # | PC66294 |
| FID# | 980205609 |
| NYS Vendor ID# | 1000009838 |

| | |
|--------------------------------|----|
| Prompt Payment Discount | No |
|--------------------------------|----|

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|-----------------------------------|---|--|--|
| Price List Name & Date | Aqua Price Guide January 1, 2011 | | |
| | Artemis Lamite Price Guide 2011 | | |
| | Artemis Price Guide 2009 | | |
| | Casegoods Price Guide March 1, 2008 | | |
| | Conference Price Guide March 1, 2008 | | |
| | Corfu Price Guide 2007 | | |
| | Jordan Guest Patient Lounge Multi Price Guide | | |
| | Jordan Recliner Glider Price Guide January | | |
| | Jordan Sleepers Price Guide January 1, 2011 | | |
| | Juno Trevisa Price Guide 2009 | | |
| | Revo Price Guide 2011 | | |
| | Seating Table Price Guide March 1, 2008 | | |
| | Solis Price Guide 2011 | | |
| | V2 Modular Price Guide 2008 | | |
| | Vestrada Price Guide March 1, 2008 | | |
| | Virtu Price Guide March 1, 2008 | | |
| | Yorkville Contour Price Guide March 1, 2008 | | |
| | Zola Price Guide 2009 | | |

| | | | |
|-------------------------------------|-----------|--------|-----|
| DISCOUNT for ALL LISTS = 50% | Volume | \$219K | 51% |
| | Discounts | \$350K | 52% |
| | | \$500K | 53% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 12% | 8% |

| | |
|---------------------------|-----|
| Cal 133 Compliance | 18% |
|---------------------------|-----|

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|-----------------|---------------|
| Delivery | 35 Days a/r/o |
|-----------------|---------------|

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|----------------------|--------|
| Minimum Order | \$1.00 |
|----------------------|--------|

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| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | No |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 10 years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Peer Lovell (VP Sales) |
| Phone: | 888-578-5784 ext. 244 |
| Email: | plovell@krug.ca |
| Website: | www.krug.ca |

Slide January 1, 2010
1, 2010
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|------------------------------------|---|--|
| Contractor | Landscape Forms Inc. | |
| Manufacturer's Product Line | Landscape Forms | |
| Categories Awarded | 3, 5, 8, 9 | |
| New York State Contract # | PC66296 | |
| FID# | 381897577 | |
| NYS Vendor ID# | 1000009246 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | Landscape Forms: North America: Net Prices: effective 5/21/2012 DISCOUNT = 4.71' No Volume Discounts | |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 20% | Upstate 12% |
|----------------------------------|------------------|----------------|

| | |
|--|--|
| Cal 133 Compliance | NA |
| Delivery | 40-60 Days a/r/o |
| Minimum Order | \$2,250.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 3 years (except umbrellas/cushions = 1 year) |

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

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|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

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|---|--|
| Contact for copy of Price List and Dealer Information: | Allen Wheeler (Sales Operations Manager) |
| Phone: | 269-337-1211 |
| Email: | allenw@landscapeforms.com |
| Website: | www.landscapeforms.com |

%

| | |
|------------------------------------|-----------------------------------|
| Contractor | Leland International Inc. |
| Manufacturer's Product Line | Leland |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 9 |
| New York State Contract # | PC66297 |
| FID# | 383136374 |
| NYS Vendor ID# | 1100034477 |
| Prompt Payment Discount | 1% net 10 |
| Price List Name & Date | Leland Retail Price List May 2012 |
| Discount = 44.78% | |
| No Volume Discounts | |

| | |
|--|---|
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 20% | 15% |

| | |
|--|-----------|
| Cal 133 Compliance | 13% |
| Delivery A/R/O | 60 Days |
| Minimum Order | \$5,000 |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | See Below |
| Limits the maximum acceptable card amount to less than \$15,000 | \$5,000 |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 5 Years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Shanna Anderson (VP of Sales) |
| Phone: | 616-706-7197 |
| Email: | shanna@lelandinternational.com |
| Website: | www.lelandinternational.com |

| | |
|------------------------------------|-----------------------|
| Contractor | Lesro Industries Inc. |
| Manufacturer's Product Line | Lesro |
| Categories Awarded | 1, 3, 6, 7, 9 |
| New York State Contract # | PC66298 |
| FID# | 60898258 |
| NYS Vendor ID# | 1100101268 |

| | |
|--------------------------------|----|
| Prompt Payment Discount | No |
|--------------------------------|----|

| | | |
|--|-------------------------|-----|
| Price List Name & Date Lesro: January 1, 2012: <u>50% discount</u> | Volume Discounts | |
| | \$50K | 51% |
| | \$100K | 52% |
| | \$150K | 53% |
| | \$200K | 54% |

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 20% | 18% |

| | |
|---------------------------|-----|
| Cal 133 Compliance | 15% |
|---------------------------|-----|

| | |
|-----------------------|---------|
| Delivery A/R/O | 30 Days |
|-----------------------|---------|

| | |
|----------------------|---------|
| Minimum Order | \$1,000 |
|----------------------|---------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|---|----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost. | No |
|---|----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|--|-----|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
|--|-----|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---|
| Manufacturer's Warranty | Lifetime for frames & assemblies, 2 years for fabric |
|--------------------------------|---|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Jerry Lesham (President) |
| Phone: | 860-243-3226 |
| Email: | sales@lesro.com |
| Website: | www.lesro.com |

| | |
|--|---|
| Contractor | Liat LLC dba Jasper Library Furniture |
| Manufacturer's Product Line | Jasper Library Furniture |
| Categories Awarded | 6 |
| New York State Contract # | PC66299 |
| FID# | 270375847 |
| NYS Vendor ID# | 1000044678 |
| Prompt Payment Discount | 1% net 10 |
| Price List Name & Date | Jasper Library Furniture 7/1/2011 |
| | Discount = 45% |
| | Volume Discounts |
| | \$100K |
| | \$200K |
| | \$300K |
| | \$400K |
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |
| Inside Delivery +% of net | Downstate |
| | 10% |
| Cal 133 Compliance | 15% |
| Delivery | 60 Days a/r/o |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| | |

| | |
|--------------------------------|----------|
| Manufacturer's Warranty | 20 years |
|--------------------------------|----------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| |
|---|
| Contact for copy of Price List and Dealer Information: |
|---|

Brian Lish (President)

| |
|---------------|
| Phone: |
|---------------|

704-528-4506 ext. 101

| |
|---------------|
| Email: |
|---------------|

blish@jasperlibraryfurniture.com

| |
|-----------------|
| Website: |
|-----------------|

www.jasperlibraryfurniture.com

| |
|-----|
| |
| 46% |
| 47% |
| 48% |
| 49% |

| |
|---------|
| Upstate |
| 10% |

| | |
|------------------------------------|---|
| Contractor | Library Interiors Inc. |
| Manufacturer's Product Line | Biblomodel, Big Cozy Books, Creative, ECFS, Estey, Fresh Coast, Gressco, Kingsley, LIIMillwork, Main Branch, Worden |
| Categories Awarded | 1, 2, 3, 4, 5, 6, 7, 8, 9 |
| New York State Contract # | PC66300 |
| FID# | 222589756 |
| NYS Vendor ID# | 1000008774 |
| Prompt Payment Discount | 2% net 20 days |
| Price List Name & Date | Biblomodel by Library Interiors 2012 |
| | DISCOUNT = 50% |
| | Volume Discounts |
| | \$20K |
| | 55% |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | |
|----------------------------------|-----------|
| Inside Delivery +% of net | Downstate |
| | 20% |

| | |
|--|------------------|
| Cal 133 Compliance | 13% |
| Delivery | 60-90 Days a/r/o |
| Minimum Order | \$500.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 5 years |

| | |
|-----------------------------------|-----|
| | |
| Electronic Access Ordering (EDI)? | Yes |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Wm. F. Devine III (Vice-President) |
| Phone: | 732-262-8600 ext 14 |
| Email: | bdevine@libraryinteriorsinc.com |
| Website: | www.libraryinteriorsinc.com |

| | |
|-------|--------|
| | |
| \$50K | \$100K |
| 60% | 65% |

| |
|---------|
| Upstate |
| 20% |

| | | | |
|------------------------------------|-----------------------------------|-----------|------------|
| Contractor | LSI Corp of America | | |
| Manufacturer's Product Line | LSI | | |
| Categories Awarded | 2, 4, 7, 8 | | |
| New York State Contract # | PC66301 | | |
| FID# | 410918792 | | |
| NYS Vendor ID# | 1100043714 | | |
| Prompt Payment Discount | 1% 10 days net 30 | | |
| Price List Name & Date | LSI Pricelist L112 (eff 1/1/2012) | | |
| | Volume Discounts | | |
| Discount | \$5-50K | \$51-100K | \$101-250K |
| 35% | 39% | 43% | 45% |

| | |
|--|--|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - See Authorized Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review listing |

| | |
|----------------------------------|-----------------------|
| Inside Delivery +% of net | Up & Downstate 20% |
|----------------------------------|-----------------------|

| | |
|--|---------------|
| Cal 133 Compliance | N/A |
| Delivery | 60 Days a/r/o |
| Minimum Order | \$1,000.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 5-10 years |

| | |
|-----------------------------------|----|
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Laura Parnell |
| Phone: | 763-383-7758 |
| Email: | furniture@lsi-casework.com |
| Website: | www.lsi-casework.com |

| |
|---------|
| |
| \$250K+ |
| 46% |

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| | |
|------------------------------------|---|
| Contractor | Mayline Company LLC |
| Manufacturer's Product Line | Mayline Company LLC |
| Categories Awarded | 1, 3, 4, 7, 8, 9, 10 |
| New York State Contract # | PC66302 |
| FID# | 391979690 |
| NYS Vendor ID# | 1000009287 |
| Prompt Payment Discount | 1% discount 15 days from invoice date. |
| Price List Name & Date | Mayline Group Price List April 2011 Discount |

Vol.
Discount
\$15,000
59.10% 62.00%

Awarded Categories (see above)

Authorized Dealers N/A

Authorized Dealers are designated to receive payment directly N/A

Downstate

Upstate

Inside Delivery +% of net (Categories 1, 3, 7 & 8) 20%

20%

Inside Delivery +% of net (Categories 4, 9 & 10) 10%

10%

Cal 133 Compliance 15%

Delivery 30 Days a/r/o

Minimum Order \$0.00

Will honor orders for less than the minimum order? Yes

Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice.

Contractor will honor orders for less than the minimum order and ship at no additional cost Yes

Accepts NYS Procurement Card for orders not to exceed \$15,000 Yes

Limits the maximum acceptable card amount to less than \$15,000 N/A

Additional Discounts for Procurement Card? 0%

| | |
|--|--------|
| | |
| Manufacturer's Warranty | 1 Year |
| | |
| Electronic Access Ordering (EDI)? | Yes |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Yvonne Moore, Sales Support Supervisor |
| Phone: | 920-457-0222 x316 |
| Email: | 800-822-8037 x316 |
| Website: | ymoore@mayline.com www.mayline.com |

| | |
|----------|-----------|
| Vol. | Vol. |
| Discount | Discount |
| \$50,000 | \$125,000 |
| 65.00% | 67.00% |

| | | |
|------------------------------------|-------------------------------------|-----|
| Contractor | Mitchell Furniture Systems Inc. | |
| Manufacturer's Product Line | Mitchell Furniture | |
| Categories Awarded | 1, 2, 3, 8 | |
| New York State Contract # | PC66303 | |
| FID# | 391720095 | |
| NYS Vendor ID# | 1000057674 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | Mitchell UPL0112 effective 1/1/2012 | |
| | Discount = 35% | |
| | Volume Discounts | |
| | \$35-50K | 37% |
| | \$51-75K | 40% |
| | \$76-100K | 42% |
| | \$101K + | 44% |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - See Authorized Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review list |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 20% | 15% |

| | |
|--|------------------|
| Cal 133 Compliance | N/A |
| Delivery | 70-90 Days a/r/o |
| Minimum Order | \$1,000.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |

| | |
|--|----------|
| | |
| Manufacturer's Warranty | 15 years |
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Kenneth Bird (Director) |
| Phone: | 414.342.3111 ext. 28 |
| Email: | kenbird@mitchell-tables.com |
| Website: | www.mitchell-tables.com |

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| |
|------------------------------------|
| Contractor |
| Manufacturer's Product Line |
| Categories Awarded |
| New York State Contract # |
| FID# |
| NYS Vendor ID# |
| |
| Prompt Payment Discount |
| |
| Price List Name & Date |

Conference Seating
Library Furniture

Specialty Seating (Chiavar and Duramax)

Seating (Swift Set and Mesh One Line)

Folding Tables

| |
|--|
| Awarded Categories (see above) |
| |
| Authorized Dealers |
| Authorized Dealers are designated to receive payment directly |

| |
|----------------------------------|
| Inside Delivery +% of net |
|----------------------------------|

| |
|---------------------------|
| Cal 133 Compliance |
| |
| Delivery |
| |
| Minimum Order |

| |
|---|
| Will honor orders for less than the minimum order? |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. |
| Contractor will honor orders for less than the minimum order and ship at no additional cost |
| |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 |
| Limits the maximum acceptable card amount to less than \$15,000 |
| Additional Discounts for Procurement Card? |
| |
| Manufacturer's Warranty |

| |
|-----------------------------------|
| |
| Electronic Access Ordering (EDI)? |
| |
| Minority or Women Owned |
| |
| NYS Small Business |

| |
|--|
| Contact for copy of Price List and Dealer Information: |
| Phone: |
| Email: |
| Website: |

Mity-Lite Inc.
 Mity-Lite Inc.
 1, 3, 7, 8, 9
 PC66304
 870652595
 1000009754

15 day prompt payment 1% discount

Mity-Lite Inc. Special Price Sheet 03/01/2012

| | | | |
|------------------|------------------------------|------------------------------|------------------------------|
| Discount | Vol. Discount \$12,000 | Vol. Discount \$25,000 | Vol. Discount \$50,000 |
| 52% | 55% | 57% | 59% |
| 55% | N/A | N/A | N/A |
| | | Vol. Discount \$29,000 | Vol. Discount \$58,000 |
| 48% | 49% | 50% | 51% |
| | Vol. Discount \$7,000 | Vol. Discount \$14,000 | Vol. Discount \$27,000 |
| 47% | 50% | 53% | 55% |
| | Vol. Discount \$2,500 | Vol. Discount \$20,000 | Vol. Discount \$40,000 |
| 42.5% | 58% | 60% | 62% |
| No | | | |
| N/A | | | |
| Downstate 12% | | Upstate 10% | |

10%

45 Days a/r/o (Conference Seating)

30 Days a/r/o (Library Furniture, Seating Swift Set and Mesh One Lines, Specialty Seating), Folding Tables

\$0.00

Yes

No

Yes

Yes

No

0%

10-15 years depending on model for Conference Seating

3 years Library Furniture

3-5 years depending on Model Specialty Seating

12 Years Seating Swift set line and Mesh One Line

2-15 years Folding Tables depending on Product

No

No

No

David Jensen

800-281-3557

DavidJ@mitylite.com

www.mitylite.com

| | |
|------------------------------------|---|
| Contractor | Modern Industrial Design, Ltd. dba Neocase |
| Manufacturer's Product Line | Neocase |
| Categories Awarded | 1, 2, 6, 7, 8, 10 |
| New York State Contract # | PC66305 |
| FID# | 562094189 |
| NYS Vendor ID# | 1000009514 |
| Prompt Payment Discount | No |
| Price List Name & Date | Neocase Price List 2011 (eff. 12/15/2010) Discount = 46% |

| | |
|--|--|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - See Authorized Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review I |

| | |
|----------------------------------|------------------|
| Inside Delivery +% of net | Downstate 20% |
|----------------------------------|------------------|

| | |
|--|---------------|
| Cal 133 Compliance | 0% |
| Delivery | 35 Days a/r/o |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | Lifetime |
| Electronic Access Ordering (EDI)? | NO |

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Jeffrey Lewis (Vice President) |
| Phone: | 336-778-2098 |
| Email: | jeff@neocase.com |
| Website: | www.neocase.com |

| | |
|-----------------|-----|
| Volume Discount | |
| \$200K + | 47% |

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| |
|---------|
| Upstate |
| 15% |

| | | |
|--|---|---|
| Contractor | Moduform, Inc. | |
| Manufacturer's Product Line | ModuForm | Library Bureau |
| Categories Awarded | 2, 3, 6, 7, 8, 9 | |
| New York State Contract # | PC66306 | |
| FID# | 42592969 | |
| NYS Vendor ID# | 1000005256 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | ModuForm Product Guide & Pricelist 2009 | |
| | Library Bureau Product Guide and Price List : | |
| Regular Discount = 55% | <u>Volume</u> | Library Furniture Oak Wood |
| <u>Discounts</u> = \$25-49,999K = 57%; \$50-99,999K = 58%; \$100-299K = 62%; \$300-499K = 65%; \$500K+ = 67% | | Regular Discount = 48.6% |
| | | <u>Volume Discounts</u> = \$20-100K = 54.1%; \$100-200K = 57.3%; \$200K+ = 59.8% |
| | | Library Furr Maple Wood Regular Dis 45.6% Volume Disc \$20-100K = \$100-200K \$200K+ = 5 |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|----------------------------------|--|
| Inside Delivery +% of net | <u>Downstate and Upstate</u> 10% ModuForm, 20% Library Bureau |
|----------------------------------|--|

| | |
|---------------------------|---------------------------------|
| Cal 133 Compliance | 20% Moduform, 0% Library Bureau |
|---------------------------|---------------------------------|

| | |
|-----------------|------------------|
| Delivery | 60-90 Days a/r/o |
|-----------------|------------------|

| | |
|----------------------|----------|
| Minimum Order | \$100.00 |
|----------------------|----------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|--|----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
|--|----|

| | |
|---|--|
| Accepts NYS Procurement Card for orders not to | |
|---|--|

| | |
|---|---------|
| exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 5 years |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Laura Wade |
| Phone: | 800-221-6638 ext 2140 |
| Email: | lwade@moduform.com |
| Website: | www.moduform.com |

2008-6

iture

d

count =

counts =

= 51.1%;

= 54.3%;

56.8%

| | | | |
|---|---|----------------------|-----|
| Contractor | Montel Aetnastak, Inc. | | |
| Manufacturer's Product Line | Montel, Inc. | | |
| Categories Awarded | 4, 6, 7 | | |
| New York State Contract # | PC66307 | | |
| FID# | 593257672 | | |
| NYS Vendor ID# | 1000009576 | | |
| Prompt Payment Discount | No | | |
| Price List Name & Date | Price Book 9/22/2011 | | |
| | Volume Discount | For Electric Systems | |
| Discount = 43% for all list items except for: | \$50K | 44% | 41% |
| Electric systems = 40% discount | \$100K | 45% | 42% |
| ****installation is not included**** | | | |
| Awarded Categories (see above) | | | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information | | |
| Authorized Dealers are designated to receive payment directly | No | | |

| | | |
|---------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 0% | 0% |

| | |
|---|--------------------------------------|
| Cal 133 Compliance | 0% |
| Delivery | 60 Days a/r/o , except for, electric |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | No |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | NA |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | NA |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |

| | |
|--------------------------------|--------------------------------|
| Manufacturer's Warranty | Lifetime, 10 yr, 5 yr, 3 yr |
|--------------------------------|--------------------------------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Jean-Pierre Doucet <u>OR</u> John Plewa |
| Phone: | 800-772-7562 ext 230 800-7 |
| Email: | jpdoucet@montel.com jplewa@montel.com |
| Website: | www.montel.com |

Limits the maximum acceptable card amount to less than \$15,000

N/A

Additional Discounts for Procurement Card?

0%

Manufacturer's Warranty

Limited Lifetime

Electronic Access Ordering (EDI)?

Yes

Minority or Women Owned

No

NYS Small Business

No

Contact for copy of Price List and Dealer

Information:

Angie Troutt

Phone:

800-482-1214

Email:

Angela.Troutt@NationalOfficeFurniture.com

Website:

www.nationalofficefurniture.com

Received within 15 days of "Shipment"

| | |
|--|---|
| Contractor | Nemschoff Chairs, Inc. |
| Manufacturer's Product Line | Nemschoff & Foxxman |
| Categories Awarded | 1, 2, 3, 5, 6, 7, 8, 9 |
| New York State Contract # | PC66329 |
| FID# | 390797933 |
| NYS Vendor ID# | 1000009264 |
| Prompt Payment Discount | 1% 15 days |
| Price List Name & Date | Nemschoff September 2011 |
| | Discount |
| | 47% |
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |
| Inside Delivery +% of net | 10% |

| | |
|--|-------------------------------------|
| Cal 133 Compliance | 15% |
| Delivery | 45-90 Days a/r/o |
| Minimum Order | None |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | No |
| Limits the maximum acceptable card amount to less than \$15,000 | |
| Additional Discounts for Procurement Card? | N/A |
| Manufacturer's Warranty | 5 years Foxxman; Lifetime Nemschoff |
| Electronic Access Ordering (EDI)? | No |

| | |
|-------------------------|----|
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Kent Gawart |
| Phone: | 800-203-8916 |
| Email: | kgawart@nemschoff.com |
| Website: | www.nemschoff.com |

| | |
|------------------------------------|--|
| Contractor | Neutral Posture, Inc. |
| Manufacturer's Product Line | Neutral Posture |
| Categories Awarded | 1, 7 |
| New York State Contract # | PC66309 |
| FID# | 742983577 |
| NYS Vendor ID# | 1000009655 |
| Prompt Payment Discount | No |
| Price List Name & Date | Neutral Posture Price List (eff 4/25/2012) Discount = 50% |
| | Volume Discount |
| | \$50K -100K |
| | \$100,000.01 -\$150K |
| | \$150,000.01 -\$200K |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | |
|----------------------------------|------------------|
| Inside Delivery +% of net | Downstate 18% |
|----------------------------------|------------------|

| | |
|--|--------------------------------------|
| Cal 133 Compliance | 35% - see bidder provided price list |
| Delivery | 30 days a/r/o |
| Minimum Order | \$50.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |

| | |
|--------------------------------|------------------------|
| Manufacturer's Warranty | 10 yrs./ fabric 3 yrs. |
|--------------------------------|------------------------|

| | |
|--|-----|
| Electronic Access Ordering (EDI)? | Yes |
|--|-----|

| | |
|--------------------------------|-----|
| Minority or Women Owned | Yes |
|--------------------------------|-----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | |
|---|--|

Denise Wedel (Customer Service Rep)

| | |
|---------------|------------------------|
| Phone: | 800-446-3746 (ext 145) |
|---------------|------------------------|

| | |
|---------------|--|
| Email: | dwedel@neutralposture.com |
|---------------|--|

| | |
|-----------------|--|
| Website: | www.neutralposture.com |
|-----------------|--|

| |
|-----|
| |
| 51% |
| 52% |
| 53% |

on

| |
|---------|
| Upstate |
| |
| |

| | |
|------------------------------------|-----------------------------|
| Contractor | New England Woodcraft, Inc. |
| Manufacturer's Product Line | New England Woodcraft |
| Categories Awarded | 2, 7 |
| New York State Contract # | PC66310 |
| FID# | 30265306 |
| NYS Vendor ID# | 1100010708 |

| | |
|--------------------------------|----|
| Prompt Payment Discount | No |
|--------------------------------|----|

| | |
|-----------------------------------|--|
| Price List Name & Date | |
|-----------------------------------|--|

New England Woodcraft Price List
with Zone 2 Shipping Included
effective 1/1/2012, DISCOUNT = 50%

| Volume Discounts | |
|------------------|------------|
| \$50K | 51% |
| \$100K | 52% |
| \$200K | 53% |
| \$500K | Negotiable |

| | |
|---------------------------------------|--|
| Awarded Categories (see above) | |
|---------------------------------------|--|

| | |
|--|-----|
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| Inside Delivery +% of net | Downstate | Upstate |
|----------------------------------|-----------|---------|
| | 20% | 20% |

| | |
|---------------------------|-----|
| Cal 133 Compliance | 35% |
|---------------------------|-----|

| | |
|-----------------|---------------|
| Delivery | 90 Days a/r/o |
|-----------------|---------------|

| | |
|----------------------|----------|
| Minimum Order | \$500.00 |
|----------------------|----------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|--|----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
|--|----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|---|-----|
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
|---|-----|

| | |
|--|----|
| Additional Discounts for Procurement Card? | No |
|--|----|

| | |
|-------------------------|---------|
| Manufacturer's Warranty | 5 years |
|-------------------------|---------|

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|-------------------------------|
| Contact for copy of Price List and Dealer Information: | Peter Osborne (Sales Manager) |
|--|-------------------------------|

| | |
|--------|-----------------------|
| Phone: | 800-247-8211 ext. 240 |
|--------|-----------------------|

| | |
|--------|--|
| Email: | posborne@woodcraft.com |
|--------|--|

| | |
|----------|--|
| Website: | www.newenglandwoodcraft.com |
|----------|--|

| | | |
|------------------------------------|--------------------------------|-------------|
| Contractor | Next Wood dba Inline Systems | |
| Manufacturer's Product Line | Inline Systems | |
| Categories Awarded | 1, 2, 3, 6, 7, 8 | |
| New York State Contract # | PC66310 | |
| FID# | 980155569 | |
| NYS Vendor ID# | 1100064814 | |
| Prompt Payment Discount | 1% w/in 20 days | |
| Price List Name & Date | Next Wood Inc. dba Inline Syst | Volume Disc |
| | 2008a Price List: March 1, 20 | \$200K |
| | Discount = 56% | \$500K |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 52% | |

| | |
|--|------------------|
| Cal 133 Compliance | N/A |
| Delivery | 30 Days a/r/o |
| Minimum Order | none |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | NA |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | Limited Lifetime |
| Electronic Access Ordering (EDI)? | No |

| | |
|-------------------------|----|
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Michael Greenhow (Mgr. Sales & Mktg Svc |
| Phone: | 800-461-5991 ext. 231 |
| Email: | sales@inelinesys.com |
| Website: | www.inelinesys.ca |

| |
|-------|
| count |
| 58% |
| 60% |

s)

| | |
|------------------------------------|---|
| Contractor | NORIX GROUP INC. |
| Manufacturer's Product Line | NORIX GROUP INC. |
| Categories Awarded | 1, 2, 3, 5 & 9 |
| New York State Contract # | PC66312 |
| FID# | 363257149 |
| NYS Vendor ID# | 1000009196 |
| Prompt Payment Discount | No (Net 30) |
| Price List Name & Date | Norix Furniture Price List January 2012 |

Discount

| | |
|--------------------------------|-----|
| All Categories | 50% |
| Integra Arm and Armless chairs | 55% |

| | |
|--|----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 25% | Upstate 15% |
|----------------------------------|------------------|----------------|

| | |
|--|---------------|
| Cal 133 Compliance | N/A |
| Delivery | 84 Days a/r/o |
| Minimum Order | \$1,000.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | 0% |

| | |
|--------------------------------|---------|
| Manufacturer's Warranty | 5 years |
|--------------------------------|---------|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Jan Overstreet |
| Phone: | 888-234-4900 Ext 243 |
| Email: | joverstreet@norix.com |
| Website: | www.norix.com |

| | | | |
|----------|-----------|-----------|-----------|
| Vol Disc | Vol Disc. | Vol. Disc | Vol Disc |
| \$40,000 | \$100,000 | \$200,000 | \$300,000 |
| 51% | 52% | 53% | 54% |

| | | |
|------------------------------------|--|--------------------------------|
| Contractor | Office Master Inc. | |
| Manufacturer's Product Line | Office Master | |
| Categories Awarded | 1, 2, 5, 6, 7, 8, 9 | |
| New York State Contract # | PC6633 | |
| FID# | 330151691 | |
| NYS Vendor ID# | 1100037288 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | Office Master: Smart Seating Solutions: Suggested List Pricing/GSA Price List (May Discount = 48% | Volume Disc \$75K \$150K |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 18% | |

| | |
|--|---------------|
| Cal 133 Compliance | 60% |
| Delivery | 26 Days a/r/o |
| Minimum Order | None |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | NA |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |

| | | |
|--------------------------------|----------------------|--|
| Manufacturer's Warranty | 12 years most models | 7 years for 24/7, heavy duty, & budget |
|--------------------------------|----------------------|--|

| | |
|--|----|
| Electronic Access Ordering (EDI)? | No |
|--|----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Wilson Chow |
| Phone: | 877-776-5678 |
| Email: | wilson@officemaster.com |
| Website: | www.officemaster.com |

| |
|-------|
| |
| count |
| 50% |
| 52% |

| | | | |
|--|---|----------|--------|
| Contractor | OFS BRANDS INC. | | |
| Manufacturer's Product Line | OFS; First Office; Loewensein; Carolina | | |
| Categories Awarded | 1, 2 ,3 ,5, 6, 7 ,8, 9 | | |
| New York State Contract # | PC66314 | | |
| FID# | 30-0056548 | | |
| NYS Vendor ID# | 1000009065 | | |
| Prompt Payment Discount | No | | |
| Price List Name & Date | OFS Casegoods 1/31/2011 (GSA 4% price increase OFS Tables & Reception 1/31/2011 (GSA 4% price First Office 07/11/2011 | | |
| | Discount | Vol. | |
| | | Discount | |
| | | \$57,000 | |
| Categories 1, 3, 6, 7, 8 | 56.20% | | 57.51% |
| Price List Name & Date | OFS Seating 1/31/2011 (GSA 4% price increase eff | | |
| | Discount | Vol. | |
| | | Discount | |
| | | \$58,000 | |
| Categories 1, 5, 6, 7, 8 | 56.70% | | 58.00% |
| Price List Name & Date | OFS Seating 1/31/2011 (GSA 4% price increase eff | | |
| | Discount | Vol. | |
| | | Discount | |
| | | \$58,000 | |
| Categories 1, 5, 6, 7, 8 | 56.70% | | 58.00% |
| Price List Name & Date | Loewenstein October 3, 2011 | | |
| | Discount | | |
| Categories 1, 3, 5, 6, 7, 8, 9 | 58.50% | | |
| Price List Name & Date | Carolina Seating & Occasional Table 3/1/2011 | | |
| | Discount | Vol. | |
| | | Discount | |
| | | \$33,000 | |
| Categories 1, 3, 5, 6, 7, 8 | 54.59% | | 55.50% |
| Price List Name & Date | Carolina Seating & Occasional Table 3/1/2011 | | |
| | Discount | Discount | |
| Categories 1, 5, 6, 7, 8, 9 | 54.59% | | 55.04% |
| Upholstered & Multipurpose Seating Only | | | |
| Price List Name & Date | Carolina Seating & Occasional Tables 3/1/2011 | | |

| | | |
|-----------------------------|----------|----------|
| | Discount | Vol. |
| | | Discount |
| | | \$22,000 |
| Categories 1, 5, 6, 7, 8, 9 | 54.59% | 55.50% |
| Multiple Seating Only | | |

| | |
|---|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |
| Inside Delivery +% of net | 15% |

| | |
|---|-----------------------------|
| Cal 133 Compliance | 25% |
| Delivery | 60 Days a/r/o |
| Minimum Order | \$50.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | |
| Additional Discounts for Procurement Card? | 0% |
| Manufacturer's Warranty | 12 years |
| | 5 years - Loewenstein |
| | Limited Lifetime - Carolina |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| |
|--|
| Contact for copy of Price List and Dealer |
|--|

| |
|---------------------|
| Information: |
|---------------------|

Martha Schwindt

| |
|---------------|
| Phone: |
|---------------|

800-521-5381 ext. 7257

| |
|---------------|
| Email: |
|---------------|

mschwindt@ofsbrands.com

| |
|-----------------|
| Website: |
|-----------------|

www.ofsbrands.com

effective 03/05/2012)

increase effective 03/05/2012)

| | |
|-----------|-----------|
| Vol. | Vol. |
| Discount | Discount |
| \$471,000 | \$953,000 |
| 58.04% | 58.57% |

effective 03/05/2012)

| | |
|-----------|-----------|
| Vol. | Vol. |
| Discount | Discount |
| \$476,000 | \$964,000 |
| 58.52% | 59.04% |

effective 03/05/2012)

| | |
|-----------|-----------|
| Vol. | Vol. |
| Discount | Discount |
| \$476,000 | \$964,000 |
| 58.52% | 59.04% |

| | |
|-----------|-----------|
| Vol. | Vol. |
| Discount | Discount |
| \$112,000 | \$231,000 |
| 56.41% | 56.86% |

| | | |
|----------|----------|----------|
| Discount | Discount | Discount |
| 55.50% | 55.95% | 56.41% |

| | | |
|-----------|-----------|-----------|
| Vol. | Vol. | Vo. |
| Discount | Discount | Discount |
| \$111,000 | \$225,000 | \$344,000 |
| 55.50% | 55.95% | 56.41% |

| | |
|------------------------------------|---|
| Contractor | Oklahoma Multimedia Equipment Corp dba Oklahoma Sound |
| Manufacturer's Product Line | Oklahoma Sound |
| Categories Awarded | 1, 7, 8 |
| New York State Contract # | PC66315 |
| FID# | 451215593 |
| NYS Vendor ID# | 1100044616 |
| Prompt Payment Discount | No |
| Price List Name & Date | Oklahoma Sound 2012 Price List (eff 1/1/12) Discount = 41% No Volume Discount Offered |

| | |
|--|--|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - See Authorized Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review listing |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 15% | |

| | |
|--|---------------|
| Cal 133 Compliance | N/A |
| Delivery | 14 Days a/r/o |
| Minimum Order | \$250.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 5 Years |

| | |
|-----------------------------------|-----|
| | |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Jay Leiser (Sales Manager) |
| Phone: | 800-261-4112 |
| Email: | jleiser@oklahomasound.com |
| Website: | www.oklahomasound.com |

| | |
|--|--|
| Contractor | Palmer Hamilton LLC |
| Manufacturer's Product Line | Palmer Hamilton LLC |
| Categories Awarded | 1, 2, 3, 6, 7 & 8 |
| New York State Contract # | PC66316 |
| FID# | 201201862 |
| NYS Vendor ID# | 1100046040 |
| Prompt Payment Discount | No |
| Price List Name & Date | Palmer Hamilton 2012 Food Court PL effective 01/12 Palmer Hamilton PI for Mobile Tables/Wall Pocket Discount |
| Food Court PL | 40% |
| Mobile Tables PL | 45% |
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - See Authorized Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review list |
| Inside Delivery +% of net | 19% |
| Cal 133 Compliance | N/A |
| Delivery | 76 Days a/r/o with complete color information & |
| Minimum Order | N/A |
| Will honor orders for less than the minimum order? | N/A |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | N/A |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | |
| Manufacturer's Warranty | 5 years - Food Court PL 5/14/12 |

| | |
|--|---|
| | 15 years - Mobile Tables/ Wall Pocket System, 4/2 |
| Electronic Access Ordering (EDI)? | No |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Nancy Foster |
| Phone: | 1-800-1028 ext 225 |
| Email: | nfoster@palmerhamilton.com |
| Website: | www.palmerhamilton.com |

5/14/12
t Systems

ng

artwork approval

| | | |
|---|----------------------------|-----|
| Contractor | Palmieri Furniture Limited | |
| Manufacturer's Product Line | Palmieri | |
| Categories Awarded | 3, 6, 7 | |
| New York State Contract # | PC66317 | |
| FID# | 104055066 | |
| NYS Vendor ID# | 1100014358 | |
| Prompt Payment Discount | No | |
| Price List Name & Date | Volume Discount | |
| Palmieri Price Guides 2012 | \$25-49K | 44% |
| (Includes Classic, Fast Table, P2, Seating, Shelving-Dureconmetal, Shelving-Dureconwood, Shelving-Trek, Shelving-Uno, Shelving-Venue) | \$50-74K | 46% |
| | \$75-99K | 48% |
| Discount = 42% | \$100K + | 50% |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 25% | |

| | |
|--|-------------------|
| Cal 133 Compliance | 20% |
| Delivery | 90-120 Days a/r/o |
| Minimum Order | \$500.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | No |
| Limits the maximum acceptable card amount to less than \$15,000 | No |
| Additional Discounts for Procurement Card? | No |

| | |
|--|--------|
| | |
| Manufacturer's Warranty | 10 yrs |
| | |
| Electronic Access Ordering (EDI)? | No |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Frank Palmieri (Executive VP) |
| Phone: | 800-413-4440 |
| Email: | fpalmieri@palmierifurniture.com |
| Website: | www.palmierifurniture.com |

| | |
|-----------------------------|----------------------|
| Contractor | Paragon Furniture LP |
| Manufacturer's Product Line | Paragon |
| Categories Awarded | 3, 6, 7, 8, 9 |
| New York State Contract # | PC66318 |
| FID# | 752968750 |
| NYS Vendor ID# | 1000045146 |
| Prompt Payment Discount | No |
| Price List Name & Date | |

Paragon 2012a PB (eff. 3/15/12)
Discount = 40%

| |
|-------------|
| Volume I |
| up to \$50K |
| \$51-100K |
| \$101-250K |
| \$250K + |

| | |
|---|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|---------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 25% | 18% |

| | |
|---|---|
| Cal 133 Compliance | 60% |
| Delivery | 7-60 Days standard a/r/o, 30-90 Days custom a/r |
| Minimum Order | None |
| Will honor orders for less than the minimum order? | NA |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | NA |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | NA |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | No |
| Additional Discounts for Procurement Card? | No |

| | | |
|--------------------------------|----------------------|--|
| Manufacturer's Warranty | Lifetime: Structural | 5 yrs: work surfaces, moving parts, finishes |
|--------------------------------|----------------------|--|

| | |
|--|-----|
| Electronic Access Ordering (EDI)? | Yes |
|--|-----|

| | |
|--------------------------------|----|
| Minority or Women Owned | No |
|--------------------------------|----|

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Jay Krause (National Contracts Manager) |
| Phone: | 800-451-8546 |
| Email: | paragon@ironfurnace.com |
| Website: | www.paragoninc.com |

| Discount |
|----------|
| 40% |
| 41% |
| 42% |
| 43% |

| | |
|------------------------------------|--|
| Contractor | PS Furniture Inc (formerly Palmer Snyder) |
| Manufacturer's Product Line | PS Furniture |
| Categories Awarded | 1, 3, 6, 7, 8 |
| New York State Contract # | PC66319 |
| FID# | 251590625 |
| NYS Vendor ID# | 1000042271 |
| Prompt Payment Discount | No |
| Price List Name & Date | PS Furniture 2012 Price List (1/1/2012) GSA Price List (9/1/2011) Discount: GSA rate from GSA Price Listing Non-GSA items = 53. No volume discounts |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|-----------|---------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 12% | 10% |

| | |
|--|---------------|
| Cal 133 Compliance | \$50 / chair |
| Delivery | 45 Days a/r/o |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 1-12 years |

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Jessica Ziegler (Bids & Contracts Manager) |
| Phone: | 800-762-0415 |
| Email: | jziegler@psfurniture.com |
| Website: | www.psfurniture.com |

| | | | |
|------------------------------------|--|------------|------------|
| Contractor | Raynor Marketing LTD | | |
| Manufacturer's Product Line | Raynor Marketing LTD | | |
| Categories Awarded | 1, 7 and 9 | | |
| New York State Contract # | PC66320 | | |
| FID# | 112510441 | | |
| NYS Vendor ID# | 1100043335 | | |
| Prompt Payment Discount | 1% 15 days of delivery and/or receipt of voucher | | |
| Price List Name & Date | Eurotech Seating 2012 | | |
| | Discount | Vol. Disc. | |
| | | \$10,001 - | Vol. Disc. |
| | | \$20,000 | \$20,001+ |
| | 50% | 52% | 55% |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 20% | Upstate 20% |
|----------------------------------|------------------|----------------|

| | |
|--|---|
| Cal 133 Compliance | 20% |
| Delivery | 10 Days a/r/o |
| Minimum Order | 1 chair |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | N/A |
| Manufacturer's Warranty | Limited Lifetime; 5 years Foam & Fabric |

| | |
|-----------------------------------|-----|
| | |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | Yes |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Eric Gellman |
| Phone: | 800-637-0005 ext 214 |
| Email: | egellman@raynorgroup.com |
| Website: | www.eurotechseating.com |

| | |
|------------------------------------|--|
| Contractor | Reimers Furniture Manufacturing dba RFM Pr |
| Manufacturer's Product Line | RFM Preferred Seating |
| Categories Awarded | 1, 7, 9 |
| New York State Contract # | PC66321 |
| FID# | 930764758 |
| NYS Vendor ID# | 1100101417 |
| Prompt Payment Discount | No |
| Price List Name & Date | RFM Preferred Seating GSA Pricelist |
| | effective 4/1/2012 |
| | DISCOUNT = 54.75% |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | N/A |

| | |
|----------------------------------|-----------|
| Inside Delivery +% of net | Downstate |
| | 15% |

| | |
|--|---------------|
| Cal 133 Compliance | 25% |
| Delivery | 30 Days a/r/o |
| Minimum Order | \$100.00 |
| Will honor orders for less than the minimum order? | Yes |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | No |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A |
| Additional Discounts for Procurement Card? | No |
| Manufacturer's Warranty | 12 years |
| Electronic Access Ordering (EDI)? | No |

| | |
|-------------------------|----|
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Marlene Reischman (Contract Specialist/Cust |
| Phone: | 800-447-5542 |
| Email: | marlene@rfmseating.com |
| Website: | www.rfmseating.com |

Preferred Seating

| |
|----------------------------------|
| Volume Discount |
| \$25-49,999K = additional 2% off |
| \$50K = - additional 5% off |

| |
|---------|
| Upstate |
| 15% |

Customer Service Manager)

| | |
|------------------------------------|--|
| Contractor | School Specialty Inc. |
| Manufacturer's Product Line | School Specialty Inc. |
| Categories Awarded | 3 & 8 |
| New York State Contract # | PC66322 |
| FID# | 390971239 |
| NYS Vendor ID# | 1000009266 |
| Prompt Payment Discount | No |
| Price List Name & Date | School Specialty Furniture & Equip. LP 2012 (ce Discount 3 & 8 25% |

| | |
|--|----|
| Awarded Categories (see above) | |
| Authorized Dealers | No |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 22% | Upstate 12% |
|----------------------------------|------------------|----------------|

| | |
|---------------------------|-----|
| Cal 133 Compliance | N/A |
|---------------------------|-----|

| | |
|-----------------|---------------|
| Delivery | 30 Days a/r/o |
|-----------------|---------------|

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|----------------------|--|
| Minimum Order | \$750.00 dock delivered \$2,500 inside delivery |
|----------------------|--|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | Yes |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | Yes |
|--|-----|

| | |
|--|----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
|--|----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|--|----|
| Limits the maximum acceptable card amount to less than \$15,000 | No |
|--|----|

| | |
|---|-----|
| Additional Discounts for Procurement Card? | N/A |
|---|-----|

| | |
|--------------------------------|-------------------------------------|
| Manufacturer's Warranty | Lifetime; desks and tables 16 years |
|--------------------------------|-------------------------------------|

| | |
|-----------------------------------|-----|
| Electronic Access Ordering (EDI)? | Yes |
|-----------------------------------|-----|

| | |
|-------------------------|----|
| Minority or Women Owned | No |
|-------------------------|----|

| | |
|--------------------|----|
| NYS Small Business | No |
|--------------------|----|

| | |
|--|---------------|
| Contact for copy of Price List and Dealer Information: | Douglas Barnd |
|--|---------------|

| | |
|--------|-----------------------|
| Phone: | 800-305-0174 ext 1491 |
|--------|-----------------------|

| | |
|--------|--|
| Email: | doug.barnd@schoolspecialty.com |
|--------|--|

| | |
|----------|--|
| Website: | www.lschoolspecialty.com |
|----------|--|

ertain pages)

| | | | |
|------------------------------------|-----------------------------------|----------|----------|
| Contractor | Seating Inc. | | |
| Manufacturer's Product Line | Seating Inc. | | |
| Categories Awarded | 1, 2, 5, 6, 7, 8, 9 | | |
| New York State Contract # | PC66323 | | |
| FID# | 161344044 | | |
| NYS Vendor ID# | 1000008061 | | |
| Prompt Payment Discount | No | | |
| Price List Name & Date | Seating Inc. Price Book 5/01/2012 | | |
| | Discount | Discount | Discount |
| | 52% | 58% | 60% |

| | |
|--|-----|
| Awarded Categories (see above) | |
| Authorized Dealers | N/A |
| Authorized Dealers are designated to receive payment directly | N/A |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 22% | Upstate 18% |
|----------------------------------|------------------|----------------|

| | | |
|--|--|--|
| Cal 133 Compliance | Incorporated into price list | |
| Delivery | Days a/r/o | |
| Minimum Order | \$0.00 | |
| Will honor orders for less than the minimum order? | Yes | |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A | |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | N/A | |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes | |
| Limits the maximum acceptable card amount to less than \$15,000 | N/A | |
| Additional Discounts for Procurement Card? | 0% | |
| Manufacturer's Warranty | Lifetime - Standard Chairs 15 years - special purpose | |

| | |
|-----------------------------------|----|
| Electronic Access Ordering (EDI)? | No |
|-----------------------------------|----|

| | |
|-------------------------|-----|
| Minority or Women Owned | Yes |
|-------------------------|-----|

| | |
|--------------------|-----|
| NYS Small Business | Yes |
|--------------------|-----|

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Tammy Everts Customer Svc. Contract Admin. |
| Phone: | 585-468-2875 |
| Email: | 800-468-2475 |
| Website: | cservice@seatinginc.com www.seatinginc.com |

Discount 62% Discount negotiable

| | | | |
|------------------------------------|--|---------------|---------------|
| Contractor | Spectrum Industries Inc. | | |
| Manufacturer's Product Line | Spectrum Industries Inc. | | |
| Categories Awarded | 1, 2, 3, 7, 8, 9 | | |
| New York State Contract # | PC66324 | | |
| FID# | 392094074 | | |
| NYS Vendor ID# | 1000009267 | | |
| Prompt Payment Discount | No | | |
| Price List Name & Date | Spectrum Industries 2012 Price List Jan. 1, 2012 | | |
| | Discount | Vol. Discount | Vol. Discount |
| | | \$30,000 | \$70,000 |
| | 42% | 44.59% | 46.31% |

| | |
|--|---|
| Awarded Categories (see above) | |
| Authorized Dealers | Yes - Contact Contractor for Dealer Information |
| Authorized Dealers are designated to receive payment directly | No |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate 25% | Upstate 15% |
|----------------------------------|------------------|----------------|

| | |
|--|---|
| Cal 133 Compliance | 25% |
| Delivery | 7-21 Days a/r/o - Standard Stocked Products 28-46 Days a/r/o - Assembled/Made to Order |
| Minimum Order | \$10.00 |
| Will honor orders for less than the minimum order? | YES |
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | YES |
| Contractor will honor orders for less than the minimum order and ship at no additional cost | NO |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | No Maximum |
| Additional Discounts for Procurement Card? | 0% |

| | |
|--|---------------------------------|
| Manufacturer's Warranty | 10 Years* see warranty document |
| Electronic Access Ordering (EDI)? | Yes |
| Minority or Women Owned | No |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Theresa Thompson |
| Phone: | 800-235-1262 |
| Email: | quotes@spectrumfurniture.com |
| Website: | www.spectrumfurniture.com |

012
Vol.
Discount
\$110,000
48.03

1

products

| | |
|------------------------------------|---------------------------------|
| Contractor | Steelcase Inc. |
| Manufacturer's Product Line | Steelcase Inc. |
| Categories Awarded | 1,2,3,5,6,7,8,9,10 |
| New York State Contract # | PC66325 |
| FID# | 380819050 |
| NYS Vendor ID# | 1000009238 |
| Prompt Payment Discount | No |
| Price List Name & Date | Steelcase PL 176 April 16, 2012 |

| | | | |
|----------------------------|----------|----------|-----------|
| | Discount | Vol. | Vol. |
| | | Discount | Discount |
| Product Description | | \$75,000 | \$300,000 |
| Answer | 67.50% | 68.50% | 69.50% |
| Answer - Express 12 | 60.50% | 61.50% | 62.50% |

| | | | |
|-----------------------------------|----------|----------|-----------|
| | Discount | Vol. | Vol. |
| | | Discount | Discount |
| Product Description | | \$75,000 | \$300,000 |
| Avenir, Context, S9000 | 68.00% | 68.70% | 70.00% |
| Avenir, Context, S9000 Express 12 | 60.71% | 60.71% | 60.71% |

| | | | |
|---------------------------------------|----------|----------|-----------|
| | Discount | Vol. | Vol. |
| | | Discount | Discount |
| Product Description | | \$75,000 | \$300,000 |
| Kick, Montage, Post & Beam | 64% | 64.75% | 65.50% |
| Kick, Montage, Post & Beam Express 12 | 57.00% | 57.00% | 57.00% |

| | | | |
|----------------------------|----------|----------|-----------|
| | Discount | Vol. | Vol. |
| | | Discount | Discount |
| Product Description | | \$30,000 | \$300,000 |
| AP 40 | 69.30% | 76.64% | 76.64% |

| | | | |
|----------------------------|----------|----------|-----------|
| | Discount | Vol. | Vol. |
| | | Discount | Discount |
| Product Description | | \$75,000 | \$300,000 |
| c:scape | 54.00% | 54.00% | 54.00% |

| | | | |
|----------------------------|----------|----------|----------|
| Product Description | Discount | Discount | Discount |
|----------------------------|----------|----------|----------|

| | | | |
|---|---------------|------------|------------|
| Frame One | 50.00% | Negotiable | Negotiable |
| | Discount | Vol. | Vol. |
| Product Description | | Discount | Discount |
| Steel Seating (Excluding Leap, Think, Jersey, Cachet, Move, Node, Turnstone Seating, cobo, i2i, Leap Worklounge, Leap Worklounge Ottoman) | 68.00% | \$75,000 | \$300,000 |
| Steel Seating (w/Exclusions) Express 12 | 61.00% | 68.50% | 69.00% |
| | Discount | 61.50% | 62.00% |
| | | Vol. | Vol. |
| Product Description | | Discount | Discount |
| Turnstone Seating | 55.00% | \$75,000 | \$300,000 |
| Guaranteed Delivery (Calendar Days A/R/O) | 20 Days a/r/o | 55.00% | 55.00% |
| | Discount | Vol. | Vol. |
| Product Description | | Discount | Discount |
| Amia, Cachet, Move, Node, cobo, i2i, Reply, Leap Worklounge, Leap Worklounge Ottoman | 54.00% | \$75,000 | \$300,000 |
| Amia, Cachet, Move, Node, cobo, i2i, Reply, Leap Worklounge and Ottoman Express 12 | 47.00% | 54.00% | 54.00% |
| | Discount | 47.00% | 47.00% |
| | | Vol. | Vol. |
| Product Description | | Discount | Discount |
| Leap, Think, Jersey | 59.10% | \$75,000 | \$300,000 |
| Leap, Think, Jersey Express 12 | 52.10% | 59.10% | 59.10% |
| | Discount | 52.10% | 52.10% |
| | | Vol. | Vol. |
| Product Description | | Discount | Discount |
| Steelcase Wood & Wood Seating (Excluding Walden and Siento) | 56.50% | \$75,000 | \$300,000 |
| | Discount | 57.50% | 58.00% |
| | | Vol. | Vol. |
| Product Description | | Discount | Discount |
| | | \$75,000 | \$300,000 |

| | | | |
|--|----------|---|------------------|
| Walden Wood and Siento Seating | 54.50% | 55.50% | 56.00% |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$100,000 | \$300,000 |
| Coalesse (Excluding Carl Hansen Seating/Tables) | 55.00% | Negotiable | Negotiable |
| Manufacturer's Warranty | | Coalesse 10 year Warranty unless listed oth | |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$100,000 | \$300,000 |
| Flex Frame, media:scape, media:scape mini, media:scape mobile | 50.00% | Negotiable | Negotiable |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$100,000 | \$300,000 |
| Visual Worktools (Excluding eno) | 50.00% | Negotiable | Negotiable |
| (Other pricing sheet pages cover Groupwork, Universal Tables, Convene, Victor2, Duo, Table Power and Communication, Post and Beam) | | | |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$75,000 | \$300,000 |
| Ellipse | 66.75% | 66.75% | 66.75% |
| Ellipse Express 12 | 59.75% | 59.75% | 59.75% |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$75,000 | \$300,000 |
| Universal Bins and Shelves, Universal Pedestals, Universal Worksurfaces | 64.00% | 64.75% | 65.50% |
| Express 12 | 57.00% | 57.75% | 58.50% |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$75,000 | \$300,000 |

| | | | |
|--|---------------|------------------|------------------|
| Steel Storage and Universal Storage (Excluding Universal Bins and Shelves and Universal Pedestals) | 66.75% | 66.75% | 66.75% |
| Express 12 | 59.75% | 59.75% | 59.75% |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$75,000 | \$300,000 |
| Turnstone (Excluding Kick Systems, Turnstone Pedestals, Tower Too) | 55.00% | 55.00% | 55.00% |
| Guaranteed Delivery (Calendar Days A/R/O) | 20 Days a/r/o | | |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$75,000 | \$300,000 |
| TS Series Storage | 60.00% | 60.00% | 60.00% |
| Guaranteed Delivery (Calendar Days A/R/O) | 20 | | |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$75,000 | \$100,000 |
| Nurture Casegoods and Seating (Excluding Over Bed Tables and Steelcase, Turnstone, and Coalesse Co-Branded Products) | 50.00% | 50.00% | Negotiable |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$75,000 | \$100,000 |
| Low Profile Raised Floor | 64.00% | 64.00% | 64.00% |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$50,000 | \$150,000 |
| Modular Power | 43.75% | 46.88% | 50.00% |
| | Discount | Vol. Discount | Vol. Discount |
| Product Description | | \$50,000 | \$150,000 |
| Privacy wall | 55.00% | 57.50% | 60.00% |

| Product Description | Discount | Vol. | Vol. |
|-------------------------|-----------------|----------|-----------|
| | | Discount | Discount |
| QT Pro | 55.00% | \$50,000 | \$150,000 |
| Manufacturer's Warranty | 5 Years Limited | 57.50% | 60.00% |

| Product Description | Discount | Vol. | Vol. |
|---------------------|----------|----------|------------|
| | | Discount | Discount |
| Details | 55.00% | \$50,000 | \$100,000 |
| | | 55.00% | Negotiable |

| |
|---------------------------------------|
| Awarded Categories (see above) |
|---------------------------------------|

| | |
|--|--|
| Authorized Dealers | Yes - See Authorized Dealer Page |
| Authorized Dealers are designated to receive payment directly | Yes - See Contact Information page to review |

| | | |
|----------------------------------|------------------|----------------|
| Inside Delivery +% of net | Downstate | Upstate |
| | 21% | 17% |

| | |
|---------------------------|--|
| Cal 133 Compliance | Incorporated in Price List unless listed other |
|---------------------------|--|

| | |
|-----------------|---------------|
| Delivery | 90 Days a/r/o |
|-----------------|---------------|

| | |
|----------------------|------|
| Minimum Order | none |
|----------------------|------|

| | |
|---|-----|
| Will honor orders for less than the minimum order? | N/A |
|---|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. | N/A |
|--|-----|

| | |
|--|-----|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | N/A |
|--|-----|

| | |
|---|-----|
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
|---|-----|

| | |
|--|-------------|
| Limits the maximum acceptable card amount to less than \$15,000 | \$15,000.00 |
|--|-------------|

| | |
|---|----|
| Additional Discounts for Procurement Card? | 0% |
|---|----|

| | |
|--------------------------------|---|
| Manufacturer's Warranty | Limited Lifetime, unless otherwise noted ab |
|--------------------------------|---|

| | |
|--|-----|
| Electronic Access Ordering (EDI)? | Yes |
|--|-----|

| | |
|-------------------------|----|
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Joseph Wagner |
| Phone: | 888-783-3522 |
| Email: | jwager@steelcase.com |
| Website: | www.steelcase.com |

Vol.
Discount
\$500,000
+
Negotiable
Negotiable

Vol.
Discount
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Negotiable
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Vol.
Discount
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+
Negotiable

Discount

Negotiable

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Negotiable

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|------------------------------------|--|
| Contractor | Teknion LLC |
| Manufacturer's Product Line | Teknion |
| Categories Awarded | 1, 3, 7, 9, 10 |
| New York State Contract # | PC66326 |
| FID# | 223785040 |
| NYS Vendor ID# | 1000008872 |
| Prompt Payment Discount | No |
| Price List Name & Date | Teknion Wood Tables & Reception 02/28/11 Teknion Wood Casegoods Price Guide 02/28/11 Foundations Price Guide 01/24/12 Expansion Wood Price Guide 09/26/11 Dossier Price Guide 03/26/12 Teknion Street Collection Price Guide 06/12/11 Teknion Seating Price Guide 05/28/12 Expansion Price Guide 09/26/11 Expansion Casegoods Price Guide 05/28/11 Tables & Collaborative Space Price Guide 09/26/11 Boulevard 03/12 ie Price Guide 01/23/12 W/R/S Price Guide 02/28/11 Filing & Storage Price Guide 06/27/11 Complements Price Guide 05/28/11 District Price & Product Guide 09/26/11 Leverage Price Guide 09/26/11 T/O/S Price Guide 08/26/11 Transit Price Guide 08/26/11 Marketplace Price Guide 02/28/11 Ability Price Guide 03/23/12 |

| | Discount | Vol. Discount |
|---|----------|---------------|
| | | \$500,001 |
| | | + |
| Teknion Wood Tables & Reception/Conference Tables; Wood Casegoods; Foundations Casegoods; Expansion wood Casegoods; Dossier; Street Teknion Seating | 60.60% | negotiable |
| Expansion Desking/Systems Furniture; Expansion Casegoods; Tables & Collaborative Spaces | 61.10% | negotiable |
| Boulevard | 65.34% | negotiable |
| ie; W/R/S | 69.08% | negotiable |
| Filing & Storage; Complements; District; Leverage; | 70.00% | negotiable |
| | 71.87% | negotiable |

T/O/S; Transit; Ability

Marketplace

71.87%

71.87%

Awarded Categories (see above)

Authorized Dealers

Contractor for Dealer Information

Authorized Dealers are designated to receive payment directly

No

Inside Delivery +% of net

Downstate

Upstate

21%

18%

Street Collection & Seating

15%

18%

Expansion Desking/Systems Furniture;

Boulevard; ie; District; Leverage; T/O/S; Transit;

Marketplace; Ability

N/A

Cal 133 Compliance

For Seating included in PL

Delivery

49-56 Days a/r/o(Wood Tables &
35-56 Days a/r/o(Expansion Wood Casegoo
42-56 Days a/r/o(Dossier, Expansion
28-35 Days a/r/o(Street Collect
28-42 Days a/r/o(Expansion Systems,

Minimum Order

none

Will honor orders for less than the minimum order?

Yes

Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice.

N/A

Contractor will honor orders for less than the minimum order and ship at no additional cost

Yes

Accepts NYS Procurement Card for orders not to exceed \$15,000

Yes

Limits the maximum acceptable card amount to less than \$15,000

N/A

Additional Discounts for Procurement Card?

0%

Manufacturer's Warranty

Limited Lifetime

Electronic Access Ordering (EDI)?

Yes

Minority or Women Owned

No

| | |
|---------------------------|----|
| NYS Small Business | No |
|---------------------------|----|

| | |
|---|--|
| Contact for copy of Price List and Dealer Information: | Angie Hoffman |
| Phone: | 877-835-6466 |
| Email: | angie.hoffman@teknion.com |
| Website: | www.teknion.com |

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|------------------------------------|--|
| Contractor | Trendway Corporation |
| Manufacturer's Product Line | Trendway Corporation |
| Categories Awarded | 1, 3, 7, 8 & 10 |
| New York State Contract # | PC66327 |
| FID# | 381864337 |
| NYS Vendor ID# | 1000009245 |
| Prompt Payment Discount | 1% 15/Net 30 |
| Price List Name & Date | Architectural Products July 2011 PL Updated Dec Choices July 2011 PL Updated November 2011 Contrada July 2011 PL Updated November 2011 Intrinsic July 2011 PL Updated March 2012 Pack July 2011 PL Updated August 2011 Seating January 2012 PL Trig August 2011 PL |

| | |
|-------------------------------|----------|
| TRENDWAY CORPORATION | Discount |
| <u>Choices + Contrada</u> | |
| <u>Choices Freestanding</u> | |
| \$1 - \$250,000 | 67.10% |
| \$250,001 - \$500,000 | 70.30% |
| \$500,001 - \$1,841,620 | 72.60% |
| <u>Intrinsic Freestanding</u> | |
| \$1 - \$250,000 | 63.70% |
| \$250,001 - \$500,000 | 65.70% |
| \$500,000 - \$1,841,620 | 67.80% |
| <u>Pack Filing + Storage</u> | |
| <u>Pack Desking</u> | |
| \$1 - \$250,000 | 67.10% |
| \$250,001 - \$500,000 | 68.20% |
| \$500,001 - 1,500,000 | 70.00% |
| <u>Tables</u> | |
| \$1 - \$350,000 | 63.80% |
| \$350,001 - \$1,433,487 | 64.90% |
| <u>Trig Desking</u> | |
| \$1 - \$250,000 | 63.70% |
| \$250,001 - \$500,000 | 65.70% |
| \$500,000 - \$1,841,620 | 67.80% |
| <u>Seating</u> | |

| | |
|-------------------------|--------|
| \$1 - \$350,000 | 63.80% |
| \$350,001 - \$1,433,487 | 64.90% |

TrendWall Clear

| | |
|-----------------------|--------|
| \$1 - \$25,000 | 53.70% |
| \$25,001 - \$50,000 | 55.70% |
| \$50,001 - \$100,000 | 58.20% |
| \$100,001 - \$526,315 | 60.20% |

TrendWall Raised Flooring

| | |
|-----------------------|--------|
| \$1 - \$25,000 | 49.70% |
| \$25,001 - \$50,000 | 54.80% |
| \$50,001 - \$100,000 | 57.20% |
| \$100,001 - \$250,000 | 59.20% |
| 250,001 - 1,287,001 | 60.90% |

Demountable Walls - TrendWall

| | |
|-------------------------|--------|
| \$1 - \$7,500 | 55% |
| \$7,501 - \$15,000 | 57.20% |
| \$15,001 - \$25,000 | 60.50% |
| \$25,001 - \$50,000 | 63.20% |
| \$50,001 - \$100,000 | 66.50% |
| \$100,001 - \$1,667,799 | 69.80% |

| |
|---------------------------------------|
| Awarded Categories (see above) |
|---------------------------------------|

| |
|---------------------------|
| Authorized Dealers |
|---------------------------|

Yes - See Authorized Dealer Page

| |
|--|
| Authorized Dealers are designated to receive payment directly |
|--|

Yes - See Contact Information page to review listi

| |
|----------------------------------|
| Inside Delivery +% of net |
|----------------------------------|

10%

| |
|---------------------------|
| Cal 133 Compliance |
|---------------------------|

15%

| |
|-----------------|
| Delivery |
|-----------------|

30 Days a/r/o

| |
|----------------------|
| Minimum Order |
|----------------------|

| |
|---|
| Will honor orders for less than the minimum order? |
|---|

\$50.00

| |
|--|
| Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice. |
|--|

Yes

| | |
|---|------------------|
| Contractor will honor orders for less than the minimum order and ship at no additional cost | No |
| | Yes |
| Accepts NYS Procurement Card for orders not to exceed \$15,000 | Yes |
| Limits the maximum acceptable card amount to less than \$15,000 | no max |
| Additional Discounts for Procurement Card? | 0% |
| | |
| Manufacturer's Warranty | Limited Lifetime |
| | |
| Electronic Access Ordering (EDI)? | Yes |
| | |
| Minority or Women Owned | No |
| | |
| NYS Small Business | No |

| | |
|--|--|
| Contact for copy of Price List and Dealer Information: | Matt Hinueber |
| Phone: | 800 893 8115 |
| Email: | mhinueber@trendway.com |
| Website: | www.trendway.com |

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