

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

REVISED June 1, 2004

Title:	Group 20302 – HOSPITAL, PATIENT ROOM FURNITURE & RELATED EQUIPMENT (Statewide)
Award Number:	PGB-4442
Contract Period:	April 1, 2000 through February 28, 2005
Bid Opening Date:	February 21, 2000
Date of Issue:	June 13, 2000
Specification Reference:	As Incorporated Herein

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name: Lisa Burns Phone: 518-474-7101 Fax: 518-486-6867 E-mail: lisa.burns@ogs.state.ny.us	Name: Customer Services Phone: 518-474-6717 Fax: 518-474-2437 E-mail: customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

HILL-ROM[®] PRODUCT LINE:

Beds, Stretchers, Procedural Recliners, Surgical Lights, Bedside Cabinets, Night Stands, Monitor Modules, Hutches, Dressers, Mirror, and Long Term Care Products.

PR # 11595

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC56369	HILL-ROM COMPANY 1069 State Route 46 E. Batesville, IN 47006	800-445-3730 (Capital) 800-638-2546 (Rental) 812-934-1612 Thomas W. Sullivan Fax: 812-934-1442 E-Mail: Tom.Sullivan@Hill-Rom.com Web Site: www.Hill-Rom.com	351538921

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT, WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY, SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

NOTE TO AGENCY:

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

PRICE:

Price shall include all customs duties and charges and be net F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

HOSPITAL PATIENT ROOM FURNITURE

HILL-ROM COMPANY

Product line as presented in:
General Services Administration
Federal Supply Service
Contract Number **GS-27F-3002D**

Pricing net General Services Administration Federal Supply Schedule GS-27F-3002D, revised February 1, 1998.

QUANTITY DISCOUNTS: \$300,001 - \$750,000 an additional 2%
 \$750,001 & up an additional 3%

ADDITIONAL DISCOUNT:

After recording the appropriate pricing from above listings an additional discount of **1%** is to be taken to reach the total order amount.

NOTE: Clauses 16 and 22 of the master contract are to be deleted in total.

DELIVERY: 90-120 Days A/R/O

(continued)

**ACUTE CARE BEDS & ACCESSORIES, STRETCHERS & ACCESSORIES, AND PRIMA SURGICAL
LIGHTS AND LIFTS**

HILL-ROM COMPANY

Product line as presenting in:
Department of Veterans Affairs
Federal Supply Schedule Price List (Catalog)
Contract Number **V797P-3459K**

Pricing net Department of Veterans Affairs Federal Supply Schedule V797P-3459K, prices effective
January 1, 2000.

ADDITIONAL DISCOUNT:

After recording the appropriate pricing from above listings an additional discount of **.5%** is to be taken to reach
the total order amount.

NOTE: Clause 23 of the master contract is deleted in total.

DELIVERY: Capital Products 60-120 Days A/R/O

PERSON RESPONSIBLE FOR EXPEDITING NYS CONTRACT ORDERS:

Tom Sullivan, Director
812-934-1612
E-Mail: Tom.Sullivan@Hill-Rom.com

Diane Kessens
812-934-8338
E-Mail: Diane.Kessens@Hill-Rom.com

Contractor will accept order for less than the minimum orders and ship at no additional cost.

Contractor accepts the New York State Procurement card for orders up to \$2,500.00

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in
writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Contract payments shall not be processed by New York State agencies and other authorized users until the
contract products have been delivered and accepted. Invoices for such payment must contain sufficient data
including, but not limited to, the Base Contract number (New York State's Contract Number) description of
product, quantity, unit and price per unit as well as federal identification number. See "Contract Billings" in
Appendix B, OGS General Specifications.

(continued)

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of a purchase order from the agency.

NOTE TO AGENCY AND CONTRACTOR:

Orders under this contract are to be submitted directly to the contractor.

CONTRACT PERIOD AND RENEWAL

The Base Contract term shall be as indicated on the Piggyback Agreement. Any new product, term, or price changes to the Master Contract(s) shall be submitted by the Contractor to the Office of General Services, Procurement Services Group for approval and shall be effective to Base Contract upon the date of issuance of a written notification to New York State contract users. If changes are not approved by OGS, either the vendor or OGS may terminate the Base Contract upon 30 days notice. OGS further reserves the right to terminate this Base Contract either upon cause or in the event that any material modification to the Master Contract(s) is determined not to be in the best interests of the State.

Upon expiration of the Master Contract(s), Vendor may submit any subsequent contracts entered into for the same or similar products with the same Issuing Entity to the Office of General Services, Procurement Services Group to establish a new contract.

In the event Vendor's Master Contract(s) expires and no new contract is let by the original Issuing Entity, OGS reserves the right, upon written agreement with Vendor, to renew the Base Contract under the same terms and conditions for an additional period of one year.

Should the Master Contract(s) expire and not be extended or renewed prior to the termination of this Piggyback contract including any renewals, price list updates and additions will follow the Price Change Procedure as listed below, providing the Master contract was based on uniform discount(s) from nationally published price list(s). In the event the Master Contract(s) was not based on uniform discount(s) from price list(s), updated price lists may be submitted for acceptance providing the item discounts remain unaltered. This evidence must be supplied by the vendor along with the updated price lists.

PRICE CHANGE PROCEDURE (AFTER TERMINATION OF MASTER CONTRACT(S))

The contract prices may be subject to increase or decrease during the contract period in accordance with changes which may be made by the manufacturer in their established, nationally distributed price list or published catalog. Catalog or price lists may indicate increases or decreases in pricing, but the percentage discount(s) originally accepted for award shall not be decreased during the contract period.

New products will be considered for inclusion provided they are pertinent to the contract and are offered to the State at the same discount, terms and conditions as the Master Contract.

The price revisions, new lists or supplements to an original list shall be submitted to the Office of General Services, Procurement Services Group, to the attention of the Purchasing Officer shown on the front of this document, in triplicate, for approval before ordering agencies will be bound to any such revisions. Price increases or decreases shall become binding five (5) days following written notification to the contractor from the Office of General Services, Procurement Services Group that the price revision(s) as submitted has been accepted.

(continued)

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS

New York State political subdivisions and others authorized by New York State law may participate in this contract. These include, but are not limited to local governments, public authorities, public school and fire districts and certain nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (www.ogs.state.ny.us) under "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

CATALOGS AND PRICE SHEETS

Upon request, Contractor shall furnish, without charge, copies of Master Contract including modifications thereto and related catalogs and price lists to New York State agencies and other authorized users. Upon request, contractor shall also assist authorized users in the use of such documents.

PREFERRED SOURCE PRODUCTS

Section 162 of the New York State Finance Law requires that New York State agencies afford first priority to the products of preferred source suppliers, such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled, when such products meet the form, function and utility of the agency. Some products in the Master Contract and the resultant Base Contract may be available from one or more preferred sources. Contractor understands and agrees that such products must be purchased from a preferred source in accordance with New York State Law.

See "Purchase Orders" in Appendix B, OGS General Specifications.

If there is a discrepancy between the purchase order and what is listed on contract, it is the contractor's obligation as a condition of payment to clarify and resolve what is to be actually shipped by contacting ordering agency.

EMERGENCY PURCHASING

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of commodities or services, the Commissioner reserves the right to obtain such commodities or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for commodities or services procured from other sources pursuant to this paragraph.

(continued)

REPORT OF CONTRACT PURCHASES

Contractor shall furnish report of purchases made from this Base Contract by the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

<u>Item/ SubItem Number</u>	<u>Product Description</u> (Size, Stock No., etc.)	<u>Total Quantity Shipped</u> (To be in Units listed in the Invitation for Bids)	<u>Total \$ Value</u>
-------------------------------------	---	--	---------------------------

The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the product group number, the Agreement number, Base Contract number, sales period, and contractor's name.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

OVERLAPPING CONTRACT ITEMS:

Products available in this contract may also be available from other State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for this selection.

**IMPORTANT NOTICE TO BIDDERS/RESULTANT CONTRACTORS AND STATE AGENCIES -
"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT**

Purchases of the product(s) included in the Piggyback Agreement and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office (currently for transactions in excess of \$10,000) and competitive bidding of requirements exceeding the discretionary bid limit (currently at \$15,000). State agencies should refer to CL-135 dated October 7, 1994 for complete procedural and reporting requirements under the "OGS or Less" Guidelines.

(continued)

Revised April 1, 2004

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SCHEDULE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
FSC GROUP: 71, PART III,
FSC CLASSES 6150, 6530, 7105, 7210 -
SPECIAL USE FURNITURE**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing,
and the option to create an electronic delivery order is available through GSA Advantagel,
a menu driven database system.
The Internet address for GSA Advatagel is: <http://www.gsa.gov>.*

CONTRACT NO. GS-27F-3002D

CONTRACT PERIOD: NOVEMBER 1, 1995 THROUGH OCTOBER 31, 2005

CONTRACTOR

**Hill-Rom Company
1069 State Route 46 E.
Batesville, IN 47006
Phone: (812) 934-7777**

CONTRACT ADMINISTRATION

**Hill-Rom Company
1069 State Route 46 E.
Batesville, IN 47006
(812) 934-1612/8338**

BUSINESS SIZE: LARGE

(continued)

INFORMATION FOR ORDERING ACTIVITIES:

1a.	<u>GSA ITEM</u>	<u># INDEX ITEM</u>	<u>PAGE</u>
	71-314	Hill-Rom Electric Beds-----	Page 4 – 9, 11
	71-314	Hill-Rom Accessories-----	Page 10, 12 - 17
	71-314	Hill-Rom Overbed Tables-----	Page 18
	71-315	Hill-Rom Bedside Cabinet-----	Page 18
	71-315	Hill-Rom Birth Mirror-----	Page 19
	71-315	Hill-Rom Entertainment Center-----	Page 19
	71-316	Hill-Rom Side Chairs-----	Page 19
	71-318	Hill-Rom Patient Service Systems-----	Page 20 - 21

1b. **Lowest Priced Item Each Sin:** 71-314. 870, 71-315. BSC-100
71-316. VIS-100, 71-318, 2575

2. **Maximum Order:** \$1,000,000.00

3. **Minimum Order:** \$100.00

4. **Geographic Coverage:** Continental USA

5. **Point Of Production:** Batesville, Indiana (Ripley County) and Pluvigner, France
Cupertino, California, and St. Paul, Minnesota

6. **Item Pricing Is U.S. Government Net:** (Discount Has Been Taken)
**NOTE: LTC refers to product specifically designed for use in Long Term
Care Facilities.**

7.	<u>Volume Discounts</u> -	\$300,001 - \$750,000	2%
		\$750,001 - \$1,000,000	3%

8. **Prompt Payment Terms:** None - Net 30 Days

9. **Government Commercial Credit Cards:** Accepted - No Additional Discount

10. **Foreign Items:** All Made In United States

11. **Time Of Delivery:** 90-120 Days (after receipt of order)

(continued)

-
- 11c. **Expedited Delivery:** Not Applicable
- 11d. **Overnight And 2 Day Delivery:** Not Applicable
12. **F.O.B. Point:** Destination Continental U.S.
13. **Ordering Address:** Hill-Rom Company
1069 State Route 46 E.
Batesville, IN 47006
(800) 445-3730
14. **Payment Address:** Hill-Rom Company
P.O. Box 95504
Chicago, IL 60694
15. **Warranty Provision:** See Attached Warranty
16. **Export Packing Charges:** In Accordance With Contract Specification
Call for Quotation
17. **Terms Of Government Credit Card:** Accepted, No Additional Discounts
18. **Rental, Maintenance, Repair:** Not Applicable
19. **Installation:** Not Applicable
20. **Terms & Conditions of Repair:** Not Applicable
21. **Service And Distribution Point:** Batesville, Indiana (800) 445-3730
22. **Dealers:** Steo-Medical Inc.
2701 Rocky Point Drive, Suite 620
Tampa, FL 33607
Mr. Cucho Rodriguez
Phone Number: 813/289-0646
23. **Preventative Maintenance:** Not Applicable To Contract

(continued)

ADVANTA BED SYSTEM (K1600)

Standard Features: Head and foot end side rails with “Point of Care” controls, line of sight head elevation indicators, tuck away side rails (zero transfer gap), one step instant CPR activation, one button trend/reverse trend, one button cardiac chair, safety indicator lights, patient controls back lighting, drainage bag holders, standard head and foot board panels with wall-guard roller-bumper system, 4 corners brake/turn/steer access, automatic night light, dual equipment hanger on foot board, 6 IV sockets and an IV rod, 5” Tente Integral casters, 110 voltage.

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
AD100	71-314	Advanta Bed	\$3,099
AD150	71-314	Advanta Bed with Nurse Call, Entertainment, Lighting, and On-Line Communication System	\$3,349
AD200	71-314	Advanta Bed with Patient Position Monitor	\$3,765
AD250	71-314	Advanta Bed with Patient Position Monitor, Nurse Call, Entertainment, Lighting, and On-Line Communication System	\$4,015
AD300	71-314	Advanta Bed with In-Bed Scale, and Patient Position Monitor	\$4,514
AD350	71-314	Advanta Bed with In-Bed Scale, Patient Position Monitor, Nurse Call, Entertainment, Lighting, and On-Line Communication System	\$4,764
<u>Accessories:</u>			
AD 6A	71-314	Accessory Outlet	\$ 200

(continued)

ZONEAIRE BED SYSTEM

Standard Features: Integrated 6 zone pressure relief surface (CAL-129 approved) with heel-suspension, head and foot end side rails with “Point of Care” controls, line of sight head elevation indicators, tuck away side rails (zero transfer gap), one step instant CPR activation, one button trend/reverse trend, one button cardiac chair, safety indicator lights, patient controls back lighting, drainage bag holders, standard head and foot board panels with wall-guard roller-bumper system, 4 corners brake/turn/steer access, automatic night light, dual equipment hanger on foot board, 6 IV sockets and an IV rod, 5” Tente Integral casters, 110 voltage.

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
ZA100	71-314	ZoneAire Bed	\$6,344
ZA150	71-314	ZoneAire Bed with Nurse Call, Entertainment, Lighting, and On-Line Communication System	\$6,594
ZA200	71-314	ZoneAire Bed with Patient Position Monitor	\$7,010
ZA250	71-314	ZoneAire Bed with Patient Position Monitor, Nurse Call, Entertainment, Lighting, and On-Line Communication System	\$7,260
ZA300	71-314	ZoneAire Bed with In-Bed Scale, and Patient Position Monitor	\$7,759
ZA350	71-314	ZoneAire Bed with In-Bed Scale, Patient Position Monitor, Nurse Call, Entertainment, Lighting, and On-Line Communication System	\$8,009
<u>Accessories:</u>			
AD 6A	71-314	Accessory Outlet	\$ 200

(continued)

CAREASSISTä MED/SURG BED

A new bed designed for the low to moderate acuity medical/surgical area featuring electronically adjustable height, back, knee, foot, trend and reverse trend positions. Other features include one-button electronic Dining Chair™ position, Shearless Pivot®, autocontour, back-up battery for patient comfort features and trend/reverse trend, central brake and steer, four dual locking casters, integrated bed extender, lo-lo indicator, brake-off alarm, Line-of-Site® angle indicators for degree of head section and Trend and Reverse Trend, removeable head and foot boards, four IV pole locations, six patient restraint strap holders and drainage bag holders. Mattress and extender pads are optional.

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
CA100	71-314	CareAssist Bed with Embedded Controls, Battery back-up, Patient Controls	\$3,029
CA200	71-314	CareAssist Bed with Embedded Controls, Battery back-up, Patient Controls, Bed Exit System	\$3,260
CA300	71-314	CareAssist Bed with Embedded Controls, Battery back-up, Patient Controls with NEL, NurseCall, Bed Exit System with NurseCall, & Local Alarm Integrated	\$3,453
<u>Mattress Option</u>			
P731EA3	71-314	CareAssist™ Mattress Shearless Plus™ SE 80" with Fire Barrier	\$ 317
<u>Accessories:</u>			
P734EA1	71-314	Foot Extender pad with Fire Barrier	\$ 53
P27601	71-314	Vertical Oxygen Tank Holder	\$ 137
P2217	71-314	Standard, Telescopic IV Pole	\$ 30
P158A	71-314	ISS Transfer Pole	\$ 91
P163	71-314	Socket Adaptor	\$ 13

(continued)

VERSACAREä BED SYSTEM

LowChair™ position, 4-corner brake/neutral/steer pedals, Handsfree® foot controls for head and bed height, Tuckaway™ head and intermediate siderails with Point-of-Care® controls, stationary height headboard, footboard, emergency CPR and Trendelenburg release mechanism, FlexAfoot™ retractable foot control, Line-of-Site® angle indicators, patient controls back lighting, drainage bag holders, available battery power, night light, four IV sockets and an IV rod, 5” Tente casters. Headboards and footboards available in Light Neutral only.

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
VC755	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface, Patient Position Monitor, and In-Bed Scale	\$9,251
VC730	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface, and Patient Position Monitor	\$8,770
VC720	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface, and In-Bed Scale	\$8,984
VC700	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface	\$8,128
VC255	71-314	VersaCare Bed with Foam Surface. Patient Position Monitor, and In-Bed Scale	\$5,615
VC230	71-314	VersaCare Bed with Foam Surface and Patient Position Monitor	\$5,134
VC220	71-314	VersaCare Bed with Foam Surface and In Bed Scale	\$5,347
VC200	71-314	VersaCare Bed with Foam Surface	\$4,491
NUL	71-314	Sidrail NurseCall, Universal TV, and Lighting Controls	\$ 300
ID	71-314	IntelliDrive® Powered Transport Mechanism	\$2,139
<u>Accessories</u>			
P3207A-01	71-314	Patient Pendant with NurseCall, Entertainment and Lighting Controls	\$ 104
P3207A-02	71-314	Patient Pendant – Bed Controls Only	\$ 83
P2217	71-314	Standard, Telescopic IV Pole	\$ 30
P3250EA	71-314	Replacement Foam Mattress	\$ 458
P3251EA	71-314	Replacement A.I.R.™ Surface	
			\$1,109

(continued)

CENTURY+ MEDICAL/SURGICAL BED (K1400)

Key Standard Features: All electric light neutral frame, 36" x 80" hard pan deck, Trendelenburg/Reverse Trendelenburg, 1/2 length siderails, with hi-lo controls and bed functions embedded in the rail, siderail inserts, roller bumpers, IV rod, 110 Volt.

<u>PRODUCT</u>	<u>GSA ITEM #</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
CP100	71-314	Century + Bed with 5" Santoprene Total Lock High Mobility	\$1,600.80
CP200	71-314	Century + Bed with 4" Santoprene with Central Brake & Steer	\$1,806.79
CP300	71-314	Century + Bed with Auto Contour, 5" Santoprene Total Lock High Mobility, and CPR	\$2,051.80
CP400	71-314	Century + Bed with Dust Cover, Auto Contour, 5" Urethane Casters with Central Brake & Steer, Night Light, and CPR	\$2,610.79
<u>OPTIONS:</u>			
NEL	71-314	Nurse Call, Entertainment, & Lighting	\$ 212
NB	71-314	Nurse Call and Bed Exit	\$ 333

(continued)

AFFINITYâ THREE BIRTHING BED

Key, Standard Features: A CE, CUL listed, multi-position bed designed for in any labor, delivery, recover and post-partum environment. Standard features include a "V" cut-out or straight edge Comfortline® mattress, battery back-up, powered foot section, hinged foot section mattress, automatic seat tilt, automatic nightlight, 12V expansion outlet (for future Affinity® products only), lock-out controls, manual Trend-like positioning, Instant CPR, labor grips, OneStep™ foot supports and siderails, siderail controls, IV pole, plastic blow-molded head panel and central brake and steer. Optional features are listed below.

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
AF400	71-314	Affinity III Bed, Embedded Patient Controls, and Calf Supports	\$ 8,165
AF450	71-314	Affinity III Bed, Embedded Patient Controls, Nurse Call, Entertainment, Lighting, and Calf Supports	\$ 8,215
AF500	71-314	Affinity III Bed, Embedded Patient Controls, Air Package, and Calf Supports	\$ 9,891
AF550	71-314	Affinity III Bed, Embedded Patient Controls, Nurse Call, Entertainment, Lighting, Air Package, and Calf Supports	\$10,285

(continued)

Affinity Accessories:

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
P3613B	71-314	Labor Bar	\$ 230.00
P3704	71-314	Calf Supports (Affinity III Only) – Pair	\$ 664.00
P35745A	71-314	Telescoping Calf Supports - Calf support/fully padded with telescoping height adjustment.	\$ 546.00
P5362	71-314	Pendant Kit	\$ 189.00
P497	71-314	Pendant Holder	\$ 29.00
P7625C	71-314	Leg Supports - Full leg supports/fully padded with ball joint and pulling handles.	\$ 451.00
P7634C	71-314	Full Leg Supports, Telescoping - Fully padded w/ telescoping height adjustment	\$ 550.00
P7925D120	71-314	Prima Procedure Light	\$1,445.00
P3623	71-314	Drainage Bag (Foley) Hook Kit	\$ 92.00
P118B524	71-314	Procedural Stool – Five caster, foot activated	\$ 442.00
P9620	71-314	Anesthesia Arm Board - Arm support board for anesthesia and IV access	\$ 178.00
P9625	71-314	Anesthesia Screen	\$ 178.00

(continued)

RESIDENT™ LTC BED

3 Function, 80” LTC Bed, auto contour, Control Lockout Panel, 3" casters, wall bumper and Taupe paint.

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
LTC100	71-314	Resident Bed with hard pan, half length rails with no controls, 2 floor brake and pendant	\$1,090.00
LTC105	71-314	Resident Bed with hard pan, no head rails, 2 floor brake, and pendant	\$ 993.50
LTC200	71-314	Resident Bed with spring fabric, half length rails no controls, 2 floor brake, mattress retainer, and pendant	\$1,063.00
LTC205	71-314	Resident Bed with spring fabric, no head rails, 2 floor brake, mattress retainer, and pendant	\$ 967.00
LTC300	71-314	Resident Bed with hard pan, half length rails With controls, and 4 floor brake	\$1,320.00
<u>LTC Head/Footboard Options:</u>			
P4069A	71-314	Century-style head/footboard, pair	\$ 61.50
P4071B	71-314	Hearthside head/footboards, pair (T-molded edge)	\$ 91.00

(continued)

Resident Long Term Care Bed Accessories:

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
P2217	71-314	IV Pole	\$ 30.00
P724A01	71-314	LTC pendant control (electric bed only)	\$ 61.00
P866A	71-314	LTC trend adaptor	\$ 170.00
P442A	71-314	LTC battery back-up unit (electric bed only)	\$ 170.00
P865A	71-314	LTC ambulatory assist bar	\$ 123.00
P9912A01	71-314	LTC Resident bed - bed extender (12")	\$ 245.00
P846A01	71-314	LTC trapeze support bracket with roller bumpers	\$ 48.00
P847	71-314	LTC fracture frame adaptors, 3/4" pin, pair of 9" L., pair of 13 1/4" L.	\$ 57.00
P847A	71-314	LTC fracture frame adaptors, 1/2" pin, pair of 9", pair of 24 1/4" L.	\$ 57.00
P9943A01	71-314	LTC head/footboard bracket kit	\$ 13.00
P855C6	71-314	LTC 1/2 length siderail pads (pair)	\$ 137.00
P864A	71-314	Mattress retainer (set of 4)	\$ 17.00

Siderail Accessories:

P869A01	71-314	LTC 1/2 length head end rails, no controls standard size	\$ 88.00
P869A02	71-314	LTC 1/2 length head end rails, with embedded controls - (electric bed only)	\$ 240.00

(continued)

Med Surg Accessories:

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
P818	71-314	Roller bumpers	\$ 17.00
P2217	71-314	I.V. Rod	\$ 30.00
P416A	71-314	Transport Shelf/Charting Table	\$152.60
P276	71-314	Oxygen Tank Holder	\$129.70
P9959A01	71-314	Bed Extender Assembly (Advanta)	\$413.25
P9959A02	71-314	Bed Extender Assembly (ZoneAire)	\$310.00
P844A48	71-314	Trapeze Bracket	\$ 41.42
P721C-4	71-314	Pendant Controls - Four Function	\$104.00
P2510BC71	71-314	Universal TV Control	\$148.00
P855 Series	71-314	Siderail Pads (set of 2)	\$209.00
		Siderail Pads (set of 4)	\$280.00
P2221	71-314	Permanently Mounted IV Rod	\$140.00
K1612A	71-314	Integrated ZoneAire Upgrade Kit	\$5,176.00
K462	71-314	ZoneAire upgrade (unbundled)	\$4,232.00
846	71-314	Trapeze support bracket	\$ 41.42
P456	71-314	Battery backup for Century + Bed	\$ 184.00
P9912A	71-314	Bed Extender (12") Non-Integrated	\$355.00

(continued)

Med Surg Mattresses:

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
565CA3	71-314	Comfortline Pressure Reduction	\$ 201.00
565EA3	71-314	Surface (E Version (CAL 121))	\$ 251.00
561CA1	71-314	Comfortline Pressure Reduction	\$ 285.00
561EA1	71-314	Surface (E Version (CAL 121))	\$ 330.99
564CA3	71-314	Comfortline Pressure Reduction	\$ 201.00
564EA3	71-314	Surface (E Version (CAL 121))	\$ 251.00
562CA1	71-314	Comfortline Pressure Reduction	\$ 285.00
562EA1	71-314	Surface (E Version (CAL 121))	\$ 330.99

(continued)

COMFORTLINE SE MATTRESS SERIES

Comfortline Ultimate SE Mattresses : 36.25 " wide, 7" deep modular foam core, 360 degrees wrap around zipper for easy removal/replacement, Polyurethane cover, patented shear liner, RF welded seams, magnets, handles and optional fire barrier.

Comfortline Shearless + SE Mattresses: 36.25" wide, 6" deep, 360 degrees wrap around zipper for easy removal/replacement, Polyurethane cover, patented shear liner, RF welded seams, magnets, handles and optional fire barrier.

Comfortline Shearless SE Mattresses: 36.25" wide, 6" deep, 360 degrees wrap around zipper for easy removal/replacement, Nylon cover, patented shear liner, RF welded seams, magnets, handles and optional fire barrier.

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
P732CA3	71-314	Mattress Shearless 76 x 36.25 x 6 Nylon Shear Liner welded seams without firecode	\$241.50
P732EA3	71-314	Mattress Shearless 76 x 36.25 x 6 Nylon Shear Liner welded seams with firecode	\$290.50
P732CA2	71-314	Mattress Shearless 80 x 36.25 x 6 Nylon Shear Liner welded seams without firecode	\$227.50
P732CA1	71-314	Mattress Shearless 84 x 36.25 x 6 Nylon Shear Liner welded seams without firecode	\$227.50
P732EA2	71-314	Mattress Shearless 80 x 36.25 x 6 Nylon Shear Liner welded seams with firecode	\$276.50
P732EA1	71-314	Mattress Shearless 84 x 36.25 x 6 Nylon Shear Liner welded seams with firecode	\$276.50
P731CA2	71-314	Mattress Shearless + 80 x 36.25 x 6 Polyurethane Shear Liner welded seams without firecode	\$259.00
P731CA1	71-314	Mattress Shearless + 84 x 36.25 x 6 Polyurethane Shear Liner welded seams without firecode	\$259.00
P731EA2	71-314	Mattress Shearless + 80 x 36.25 x 6 Polyurethane Shear Liner welded seams with firecode	\$308.00
P731EA1	71-314	Mattress Shearless + 84 x 36.25 x 6 Polyurethane Shear Liner welded seams with firecode	\$308.00

(continued)

COMFORTLINE SE MATESS SERIES – Cont.

<u>PRODUCT</u>	<u>GSA ITEM #</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
P730CA2	71-314	Mattress Ultimate Foam 80 x 36.25 x 7 Polyurethane Shear Liner welded seams without firecode	\$315.00
P730CA1	71-314	Mattress Ultimate Foam 84 x 36.25 x 7 Polyurethane Shear Liner welded seams without firecode	\$315.00
P730EA2	71-314	Mattress Ultimate Foam 80 x 36.25 x 7 Polyurethane Shear Liner welded seams with firecode	\$364.00
P730EA1	71-314	Mattress Ultimate Foam 84 x 36.25 x 7 Polyurethane Shear Liner welded seams with firecode	\$364.00
P733CA2	71-314	Mattress, Psychiatric Foam 80 x 36.25 x 6 Nylon Welded Seams without zipper shear liner	\$210.00
P733CA1	71-314	Mattress, Psychiatric Foam 84 x 36.25 x 6 Nylon Welded Seams without zipper shear liner	\$210.00
P733EA2	71-314	Mattress, Psychiatric Foam 80 x 36.25 x 6 Nylon Welded Seams with zipper shear liner with firecode	\$259.00
P733EA1	71-314	Mattress, Psychiatric Foam 84 x 36.25 x 6 Nylon Welded Seams with zipper shear liner with firecode	\$259.00

(continued)

PRIMA ä PREVENTION MATTRESS SERIES

Prima Mattresses are non-powered, foam pressure reduction/shear reduction mattresses specifically designed for the care and comfort of Long Term Care residents at risk of pressure ulcers. **Standard model is subject to approval before selling in an acute care market.**

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
P577CA1	71-314	Prima Shearless Plus® 80" x 35"	\$245.00
P577EA1	71-314	Prima Shearless Plus® with CAL 129 80" x 35"	\$295.00
P578CA1	71-314	Prima Shearless Plus® 84" x 35"	\$245.00
P578EA1	71-314	Prima Shearless Plus® with CAL 129 84" x 35"	\$295.00
P709CA1 \$203.01	71-314	Prima Shear-Less® 80" x 35"	
P709EA1	71-314	Prima Shear-Less® with CAL 129 80" x 35"	\$253.01
P710CA1 \$203.01	71-314	Prima Shear-Less® 84" x 35"	
P710EA1	71-314	Prima Shear-Less® with CAL 129 84" x 35"	\$253.01

Note: CAL 129 option is approved for use in San Francisco (CAL 129 accepted in lieu of CAL 121), Maryland (CAL 129), Boston (IX-11), North Carolina, Ohio, and Washington, D.C.

Note: Only PRIMA Shear-Less Plus and PRIMA Shear-Less Mattresses offer the Anti-Shear Liner.

(continued)

VIP FURNITURE SIDEPIECES

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
FRE-100	71-314	FreedomHill Bedside Cabinet with 3 Drawers	\$582.00
LIB-100	71-314	LibertyHill Bedside Cabinet with 3 Drawers	\$582.00
FRE-120	71-314	FreedomHill Bedside Cabinet with One Drawer and One Door	\$582.00
LIB-120	71-314	LibertyHill Bedside Cabinet with One Drawer and One Door	\$582.00
<u>Overbed Tables:</u>			
OBT210	71-314	Overbed Table, vanity and mirror k-base (P630)	\$195.00
OBT220	71-314	Patient-Mate Jr. Overbed Table , 2-way sliding food tray, large vanity, mirrors (P631)	\$365.00
OBT230	71-314	Patient-Mate Overbed Table, 2-way sliding food tray, large vanity, storage, mirrors (P632)	\$448.00
OBT100	71-314	LTC Overbed Table, “C” base, single top (P633)	\$135.01
<u>Bedside Cabinets:</u>			
BSC-100	71-315	Classic Bedside Cabinet, 3 drawers, swinging pull handles (P8203)	\$304.00
BSC-200	71-315	Vista Bedside Cabinet, 3 drawers, urethane border (P2303)	\$394.00
BSC-300	71-315	Elite Bedside Cabinet, 3 drawers, pull-out shelf, galley rails (P5103)	\$423.00
BSC-350	71-315	Elite Bedside Cabinet, 3 drawers, pull-out shelf, no galley rails	\$423.00
P1511	71-315	Bedside cabinet/night stand	\$ 593.00
P15117	71-315	Monitor module (without key pad)	\$1,198.00
P151171	71-315	Monitor module (with key pad)	\$1,442.12
P1511710	71-315	Monitor module tambour door	\$1,318.65

(continued)

Perinatal Furniture:

PRODUCT	GSA ITEM #	DESCRIPTION	PRICE
P1505	71-315	Birth Mirror	\$ 360.80
P15141	71-315	Entertainment Center	\$1,610.99
P247	71-315	Newborn Bassinet	\$1,671.50
P15116	71-315	Case Cart	\$1,178.55
P155232	71-315	Traditional Glider	\$ 522.80
FRE-400	71-315	Freedom Hill TV/Armoire with Pocket Doors (K9147)	\$2,393.26
LIB-400	71-315	Liberty Hill TV/Armoire with Pocket Doors (K9147)	\$2,393.26
LIB-420	71-315	Liberty Hill TV/Armoire with Pocket Doors, and Single Wardrobe on Right (K9147)	\$3,903.99

Chairs, Rockers/Recliners:

PHB-300	71-316	Patient highback chair, standard, straight leg (P142)	\$293.20
PHB-350	71-316	Patient highback chair, standard, bentwood (P2142)	\$392.42
VIS-100	71-316	Visitor chair, no arms, straight leg (P125)	\$159.14
VIS-200	71-316	Visitor chair, with arms, straight leg (P126)	\$189.67
VIS-150	71-316	Visitor chair, no arms, bentwood (P2125)	\$226.71
VIS-250	71-316	Visitor chair, with arms, bentwood (P2126)	\$271.43
PHB-400	71-316	Patient highback chair, flex, straight leg (P342)	\$359.68
PHB-450	71-316	Patient highback chair, flex, bentwood (2342)	\$464.34
REC-550	71-316	Recliner chair, Bentwood	\$818.00
REC-500	71-316	Recliner chair, straight leg (P370J)	\$588.58

(continued)

SLP-732	71-316	Sleeper chair, 32” (P375 Contemporary)	\$1,133.47
SLP-735	71-316	Sleeper chair, 35” (P375 Contemporary)	\$1,204.45

Architectural Products:

<u>PRODUCT</u>	<u>GSA ITEM #</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
P1000	71-318	Horizon	22% Discount
P950E	71-318	Power Column	24% Discount
P670E	71-318	Flatwall	22% Discount
P780	71-318	First Impression	22% Discount
P645	71-318	Specialite	22% Discount
P-696	71-318	Integris Light	22% Discount
2001	71-318	Integris 1000 Headwall System	22% Discount
2002	71-318	Integris 2000 Headwall System	22% Discount
P958-00	71-318	Bed Locator	22% Discount
P1016N1	71-318	Bed Locator	22% Discount
P997-00	71-318	Integris Monitor Arm	22% Discount
P-680	71-318	EpiCare Ceiling Column	22% Discount
P1364SR	71-318	Prima Xtend – Single Arm Retractable (39.5”)	22% Discount
P1364DR	71-318	Prima Xtend – Double Arm Retractable (71”)	22% Discount
P1364S3	71-318	Prima Xtend – Single Arm Fixed (39.5”)	22% Discount
P1364D5	71-318	Prima Xtend – Double Arm Fixed (55”)	22% Discount
P1364D6	71-318	Prima Xtend – Double Arm Fixed (63”)	22% Discount
P1364D7	71-318	Prima Xtend – Double Arm Fixed (71”)	22% Discount
P1364D8	71-318	Prima Xtend – Double Arm Fixed (79”)	22% Discount
P1364DM	71-318	Prima Xtend – Double Monitor Arm (67”)	22% Discount

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** “**Product**” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

_____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
Customer Services, Room 3711
Corning 2nd Tower - Empire State Plaza
Albany, New York 12242
* * * * *

(continued)