

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SCHEDULE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST  
FSC GROUP: 71, PART III,  
FSC CLASSES 6150, 6530, 7105, 7210 -  
SPECIAL USE FURNITURE**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing,  
and the option to create an electronic delivery order is available through GSA Advantagel,  
a menu driven database system.*

*The Internet address for GSA Advatagel is: <http://www.gsa.gov>.*

**CONTRACT NO. GS-27F-3002D**

**CONTRACT PERIOD: NOVEMBER 1, 1995 THROUGH JANUARY 31, 2007**

**CONTRACTOR**

**Hill-Rom Company  
1069 State Route 46 E.  
Batesville, IN 47006  
Phone: (812) 934-7777**

**CONTRACT ADMINISTRATION**

**Hill-Rom Company  
1069 State Route 46 E.  
Batesville, IN 47006  
(812) 934-1612/8338**

**BUSINESS SIZE: LARGE**

**INFORMATION FOR ORDERING ACTIVITIES:**

1a.	<u>GSA ITEM</u>	<u># INDEX ITEM</u>	<u>PAGE</u>
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1b. **Lowest Priced Item Each Sin:** 71-314. 870, 71-315. BSC-100  
71-316. VIS-100, 71-318, 2575

2. **Maximum Order:** \$1,000,000.00

3. **Minimum Order:** \$100.00

4. **Geographic Coverage:** Continental USA

5. **Point Of Production:** Batesville, Indiana (Ripley County) and Pluvigner, France  
Cupertino, California, and St. Paul, Minnesota

6. **Item Pricing Is U.S. Government Net:** (Discount Has Been Taken)  
**NOTE: LTC refers to product specifically designed for use in Long Term  
Care Facilities.**

7.	<b><u>Volume Discounts</u></b> -	\$300,001 - \$750,000	2%
		\$750,001 - \$1,000,000	3%

8. **Prompt Payment Terms:** None - Net 30 Days

9. **Government Commercial Credit Cards:** Accepted - No Additional Discount

10. **Foreign Items:** All Made In United States

11. **Time Of Delivery:** 90-120 Days (after receipt of order)

- 11c. **Expedited Delivery:** Not Applicable
- 11d. **Overnight And 2 Day Delivery:** Not Applicable
- 12. **F.O.B. Point:** Destination Continental U.S.
- 13. **Ordering Address:** Hill-Rom Company  
1069 State Route 46 E.  
Batesville, IN 47006  
(800) 445-3730
- 14. **Payment Address:** Hill-Rom Company  
P.O. Box 95504  
Chicago, IL 60694
- 15. **Warranty Provision:** See Attached Warranty
- 16. **Export Packing Charges:** In Accordance With Contract Specification  
Call for Quotation
- 17. **Terms Of Government Credit Card:** Accepted, No Additional Discounts
- 18. **Rental, Maintenance, Repair:** Not Applicable
- 19. **Installation:** Not Applicable
- 20. **Terms & Conditions of Repair:** Not Applicable
- 21. **Service And Distribution Point:** Batesville, Indiana (800) 445-3730
- 22. **Dealers:** Steo-Medical Inc.  
2701 Rocky Point Drive, Suite 620  
Tampa, FL 33607  
Mr. Cucho Rodriguez  
Phone Number: 813/289-0646
- 23. **Preventative Maintenance:** Not Applicable To Contract

## CAREASSIST™ MED/SURG BED

A new bed designed for the low to moderate acuity medical/surgical area featuring electronically adjustable height, back, knee, foot, trend and reverse trend positions. Other features include one-button electronic Dining Chair™ position, Shearless Pivot®, autocontour, back-up battery for patient comfort features and trend/reverse trend, central brake and steer, four dual locking casters, integrated bed extender, lo-lo indicator, brake-off alarm, Line-of-Site® angle indicators for degree of head section and Trend and Reverse Trend, removeable head and foot boards, four IV pole locations, six patient restraint strap holders and drainage bag holders. Mattress and extender pads are optional.

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
CA100	71-314	CareAssist Bed with Embedded Controls, Battery back-up, Patient Controls	\$3,029
CA200	71-314	CareAssist Bed with Embedded Controls, Battery back-up, Patient Controls, Bed Exit System	\$3,260
CA300	71-314	CareAssist Bed with Embedded Controls, Battery back-up, Patient Controls with NEL, NurseCall, Bed Exit System with NurseCall, & Local Alarm Integrated	\$3,453
<u>Mattress Option</u>			
P731EA3	71-314	CareAssist™ Mattress Shearless Plus™ SE 80" with Fire Barrier	\$ 317
<u>Accessories:</u>			
P734EA1	71-314	Foot Extender pad with Fire Barrier	\$ 53
P27601	71-314	Vertical Oxygen Tank Holder	\$ 137
P2217	71-314	Standard, Telescopic IV Pole	\$ 30
P158A	71-314	ISS Transfer Pole	\$ 91
P163	71-314	Socket Adaptor	\$ 13

## **VERSACARE™ BED SYSTEM**

LowChair™ position, 4-corner brake/neutral/steer pedals, Handsfree® foot controls for head and bed height, Tuckaway™ head and intermediate siderails with Point-of-Care® controls, stationary height headboard, footboard, emergency CPR and Trendelenburg release mechanism, FlexAfoot™ retractable foot control, Line-of-Site® angle indicators, patient controls back lighting, drainage bag holders, available battery power, night light, four IV sockets and an IV rod, 5” Tente casters. Headboards and footboards available in Light Neutral only.

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
VC755	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface, Patient Position Monitor, and In-Bed Scale	\$9,251
VC730	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface, and Patient Position Monitor	\$8,770
VC720	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface, and In-Bed Scale	\$8,984
VC700	71-314	VersaCare Bed with Active Integrated Response Pressure Relief Surface	\$8,128
VC255	71-314	VersaCare Bed with Foam Surface. Patient Position Monitor, and In-Bed Scale	\$5,615
VC230	71-314	VersaCare Bed with Foam Surface and Patient Position Monitor	\$5,134
VC220	71-314	VersaCare Bed with Foam Surface and In Bed Scale	\$5,347
VC200	71-314	VersaCare Bed with Foam Surface	\$4,491
NUL	71-314	Sidrail NurseCall, Universal TV, and Lighting Controls	\$ 300
ID	71-314	IntelliDrive® Powered Transport Mechanism	\$2,139
<u>Accessories</u>			
P3207A-01	71-314	Patient Pendant with NurseCall, Entertainment and Lighting Controls	\$ 104
P3207A-02	71-314	Patient Pendant – Bed Controls Only	\$ 83
P2217	71-314	Standard, Telescopic IV Pole	\$ 30
P3250EA	71-314	Replacement Foam Mattress	\$ 458
P3251EA	71-314	Replacement A.I.R.™ Surface	\$1,109

**CENTURY+ MEDICAL/SURGICAL BED (K1400)**

Key Standard Features: All electric light neutral frame, 36" x 80" hard pan deck, Trendelenburg/Reverse Trendelenburg, 1/2 length siderails, with hi-lo controls and bed functions embedded in the rail, siderail inserts, roller bumpers, IV rod, 110 Volt.

<b><u>PRODUCT</u></b>	<b><u>GSA ITEM #</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>PRICE</u></b>
CP100	71-314	Century + Bed with 5" Santoprene Total Lock High Mobility	\$1,600.80
CP200	71-314	Century + Bed with 4" Santoprene with Central Brake & Steer	\$1,806.79
CP300	71-314	Century + Bed with Auto Contour, 5" Santoprene Total Lock High Mobility, and CPR	\$2,051.80
CP400	71-314	Century + Bed with Dust Cover, Auto Contour, 5" Urethane Casters with Central Brake & Steer, Night Light, and CPR	\$2,610.79
<b><u>OPTIONS:</u></b>			
NEL	71-314	Nurse Call, Entertainment, & Lighting	\$ 212
NB	71-314	Nurse Call and Bed Exit	\$ 333

## **AFFINITY® THREE BIRTHING BED**

*Key, Standard Features: A CE, CUL listed, multi-position bed designed for in any labor, delivery, recover and post-partum environment. Standard features include a "V" cut-out or straight edge Comfortline® mattress, battery back-up, powered foot section, hinged foot section mattress, automatic seat tilt, automatic nightlight, 12V expansion outlet (for future Affinity® products only), lock-out controls, manual Trend-like positioning, Instant CPR, labor grips, OneStep™ foot supports and siderails, siderail controls, IV pole, plastic blow-molded head panel and central brake and steer. Optional features are listed below.*

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
AF400	71-314	Affinity III Bed, Embedded Patient Controls, and Calf Supports	\$ 8,165
AF450	71-314	Affinity III Bed, Embedded Patient Controls, Nurse Call, Entertainment, Lighting, and Calf Supports	\$ 8,215
AF500	71-314	Affinity III Bed, Embedded Patient Controls, Air Package, and Calf Supports	\$ 9,891
AF550	71-314	Affinity III Bed, Embedded Patient Controls, Nurse Call, Entertainment, Lighting, Air Package, and Calf Supports	\$10,285

**Affinity Accessories:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P3613B	71-314	Labor Bar	\$ 230.00
P3704	71-314	Calf Supports (Affinity III Only) – Pair	\$ 664.00
P35745A	71-314	Telescoping Calf Supports - Calf support/fully padded with telescoping height adjustment.	\$ 546.00
P5362	71-314	Pendant Kit	\$ 189.00
P497	71-314	Pendant Holder	\$ 29.00
P7625C	71-314	Leg Supports - Full leg supports/fully padded with ball joint and pulling handles.	\$ 451.00
P7634C	71-314	Full Leg Supports, Telescoping - Fully padded w/ telescoping height adjustment	\$ 550.00
P7925D120	71-314	Prima Procedure Light	\$1,445.00
P3623	71-314	Drainage Bag (Foley) Hook Kit	\$ 92.00
P118B524	71-314	Procedural Stool – Five caster, foot activated	\$ 442.00
P9620	71-314	Anesthesia Arm Board - Arm support board for anesthesia and IV access	\$ 178.00
P9625	71-314	Anesthesia Screen	\$ 178.00

## RESIDENT™ LTC BED

3 Function, 80" LTC Bed, auto contour, Control Lockout Panel, 3" casters, wall bumper and Taupe paint.

<u>PRODUCT</u>	<u>GSA ITEM #</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
LTC100	71-314	Resident Bed with hard pan, half length rails with no controls, 2 floor brake and pendant	\$1,090.00
LTC105	71-314	Resident Bed with hard pan, no head rails, 2 floor brake, and pendant	\$ 993.50
LTC200	71-314	Resident Bed with spring fabric, half length rails no controls, 2 floor brake, mattress retainer, and pendant	\$1,063.00
LTC205	71-314	Resident Bed with spring fabric, no head rails, 2 floor brake, mattress retainer, and pendant	\$ 967.00
LTC300	71-314	Resident Bed with hard pan, half length rails With controls, and 4 floor brake	\$1,320.00
<b><u>LTC Head/Footboard Options:</u></b>			
P4069A	71-314	Century-style head/footboard, pair	\$ 61.50
P4071B	71-314	Hearthside head/footboards, pair (T-molded edge)	\$ 91.00

**Resident Long Term Care Bed Accessories:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P2217	71-314	IV Pole	\$ 30.00
P724A01	71-314	LTC pendant control (electric bed only)	\$ 61.00
P866A	71-314	LTC trend adaptor	\$ 170.00
P442A	71-314	LTC battery back-up unit (electric bed only)	\$ 170.00
P865A	71-314	LTC ambulatory assist bar	\$ 123.00
P9912A01	71-314	LTC Resident bed - bed extender (12")	\$ 245.00
P846A01	71-314	LTC trapeze support bracket with roller bumpers	\$ 48.00
P847	71-314	LTC fracture frame adaptors, 3/4" pin, pair of 9" L., pair of 13 1/4" L.	\$ 57.00
P847A	71-314	LTC fracture frame adaptors, 1/2" pin, pair of 9", pair of 24 1/4" L.	\$ 57.00
P9943A01	71-314	LTC head/footboard bracket kit	\$ 13.00
P855C6	71-314	LTC 1/2 length siderail pads (pair)	\$ 137.00
P864A	71-314	Mattress retainer (set of 4)	\$ 17.00

**Siderail Accessories:**

P869A01	71-314	LTC 1/2 length head end rails, no controls standard size	\$ 88.00
P869A02	71-314	LTC 1/2 length head end rails, with embedded controls - (electric bed only)	\$ 240.00

**Med Surg Accessories:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P818	71-314	Roller bumpers	\$ 17.00
P2217	71-314	I.V. Rod	\$ 30.00
P416A	71-314	Transport Shelf/Charting Table	\$152.60
P276	71-314	Oxygen Tank Holder	\$129.70
P9959A01	71-314	Bed Extender Assembly (Advanta)	\$413.25
P9959A02	71-314	Bed Extender Assembly (ZoneAire)	\$310.00
P844A48	71-314	Trapeze Bracket	\$ 41.42
P721C-4	71-314	Pendant Controls - Four Function	\$104.00
P2510BC71	71-314	Universal TV Control	\$148.00
P855 Series	71-314	Siderail Pads (set of 2) Siderail Pads (set of 4)	\$209.00 \$280.00
P2221	71-314	Permanently Mounted IV Rod	\$140.00
K1612A	71-314	Integrated ZoneAire Upgrade Kit	\$5,176.00
K462	71-314	ZoneAire upgrade (unbundled)	\$4,232.00
846	71-314	Trapeze support bracket	\$ 41.42
P456	71-314	Battery backup for Century + Bed	\$ 184.00
P9912A	71-314	Bed Extender (12") Non-Integrated	\$355.00

**Med Surg Mattresses:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
565CA3	71-314	Comfortline Pressure Reduction	\$ 201.00
565EA3	71-314	Surface (E Version (CAL 121))	\$ 251.00
561CA1	71-314	Comfortline Pressure Reduction	\$ 285.00
561EA1	71-314	Surface (E Version (CAL 121))	\$ 330.99
564CA3	71-314	Comfortline Pressure Reduction	\$ 201.00
564EA3	71-314	Surface (E Version (CAL 121))	\$ 251.00
562CA1	71-314	Comfortline Pressure Reduction	\$ 285.00
562EA1	71-314	Surface (E Version (CAL 121))	\$ 330.99

## COMFORTLINE SE MATTESS SERIES

Comfortline Ultimate SE Mattresses : 36.25 " wide, 7" deep modular foam core, 360 degrees wrap around zipper for easy removal/replacement, Polyurethane cover, patented shear liner, RF welded seams, magnets, handles and optional fire barrier.

Comfortline Shearless + SE Mattresses: 36.25" wide, 6" deep, 360 degrees wrap around zipper for easy removal/replacement, Polyurethane cover, patented shear liner, RF welded seams, magnets, handles and optional fire barrier.

Comfortline Shearless SE Mattresses: 36.25" wide, 6" deep, 360 degrees wrap around zipper for easy removal/replacement, Nylon cover, patented shear liner, RF welded seams, magnets, handles and optional fire barrier.

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P732CA3	71-314	Mattress Shearless 76 x 36.25 x 6 Nylon Shear Liner welded seams without firecode	\$241.50
P732EA3	71-314	Mattress Shearless 76 x 36.25 x 6 Nylon Shear Liner welded seams with firecode	\$290.50
P732CA2	71-314	Mattress Shearless 80 x 36.25 x 6 Nylon Shear Liner welded seams without firecode	\$227.50
P732CA1	71-314	Mattress Shearless 84 x 36.25 x 6 Nylon Shear Liner welded seams without firecode	\$227.50
P732EA2	71-314	Mattress Shearless 80 x 36.25 x 6 Nylon Shear Liner welded seams with firecode	\$276.50
P732EA1	71-314	Mattress Shearless 84 x 36.25 x 6 Nylon Shear Liner welded seams with firecode	\$276.50
P731CA2	71-314	Mattress Shearless + 80 x 36.25 x 6 Polyurethane Shear Liner welded seams without firecode	\$259.00
P731CA1	71-314	Mattress Shearless + 84 x 36.25 x 6 Polyurethane Shear Liner welded seams without firecode	\$259.00
P731EA2	71-314	Mattress Shearless + 80 x 36.25 x 6 Polyurethane Shear Liner welded seams with firecode	\$308.00
P731EA1	71-314	Mattress Shearless + 84 x 36.25 x 6 Polyurethane Shear Liner welded seams with firecode	\$308.00

**COMFORTLINE SE MATTESS SERIES – Cont.**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P730CA2	71-314	Mattress Ultimate Foam 80 x 36.25 x 7 Polyurethane Shear Liner welded seams without firecode	\$315.00
P730CA1	71-314	Mattress Ultimate Foam 84 x 36.25 x 7 Polyurethane Shear Liner welded seams without firecode	\$315.00
P730EA2	71-314	Mattress Ultimate Foam 80 x 36.25 x 7 Polyurethane Shear Liner welded seams with firecode	\$364.00
P730EA1	71-314	Mattress Ultimate Foam 84 x 36.25 x 7 Polyurethane Shear Liner welded seams with firecode	\$364.00
P733CA2	71-314	Mattress, Psychiatric Foam 80 x 36.25 x 6 Nylon Welded Seams without zipper shear liner	\$210.00
P733CA1	71-314	Mattress, Psychiatric Foam 84 x 36.25 x 6 Nylon Welded Seams without zipper shear liner	\$210.00
P733EA2	71-314	Mattress, Psychiatric Foam 80 x 36.25 x 6 Nylon Welded Seams with zipper shear liner with firecode	\$259.00
P733EA1	71-314	Mattress, Psychiatric Foam 84 x 36.25 x 6 Nylon Welded Seams with zipper shear liner with firecode	\$259.00

**PRIMA™ PREVENTION MATTRESS SERIES**

Prima Mattresses are non-powered, foam pressure reduction/shear reduction mattresses specifically designed for the care and comfort of Long Term Care residents at risk of pressure ulcers. **Standard model is subject to approval before selling in an acute care market.**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P577CA1	71-314	Prima Shearless Plus® 80" x 35"	\$245.00
P577EA1	71-314	Prima Shearless Plus® with CAL 129 80" x 35"	\$295.00
P578CA1	71-314	Prima Shearless Plus® 84" x 35"	\$245.00
P578EA1	71-314	Prima Shearless Plus® with CAL 129 84" x 35"	\$295.00
P709CA1	71-314	Prima Shear-Less® 80" x 35"	\$203.01
P709EA1	71-314	Prima Shear-Less® with CAL 129 80" x 35"	\$253.01
P710CA1	71-314	Prima Shear-Less® 84" x 35"	\$203.01
P710EA1	71-314	Prima Shear-Less® with CAL 129 84" x 35"	\$253.01

Note: CAL 129 option is approved for use in San Francisco (CAL 129 accepted in lieu of CAL 121), Maryland (CAL 129), Boston (IX-11), North Carolina, Ohio, and Washington, D.C.

Note: Only PRIMA Shear-Less Plus and PRIMA Shear-Less Mattresses offer the Anti-Shear Liner.

## VIP FURNITURE SIDEPieces

<u>PRODUCT</u>	<u>GSA ITEM #</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
FRE-100	71-314	FreedomHill Bedside Cabinet with 3 Drawers	\$582.00
LIB-100	71-314	LibertyHill Bedside Cabinet with 3 Drawers	\$582.00
FRE-120	71-314	FreedomHill Bedside Cabinet with One Drawer and One Door	\$582.00
LIB-120	71-314	LibertyHill Bedside Cabinet with One Drawer and One Door	\$582.00
<b><u>Overbed Tables:</u></b>			
OBT210	71-314	Overbed Table, vanity and mirror k-base (P630)	\$195.00
OBT220	71-314	Patient-Mate Jr. Overbed Table , 2-way sliding food tray, large vanity, mirrors (P631)	\$365.00
OBT230	71-314	Patient-Mate Overbed Table, 2-way sliding food tray, large vanity, storage, mirrors (P632)	\$448.00
OBT100	71-314	LTC Overbed Table, "C" base, single top (P633)	\$135.01
<b>Note: Wood Laminates -Honey Maple, Wild Cherry, Shaker Cherry, Dark Cherry, Montana Walnut only)</b>			
<b><u>Bedside Cabinets:</u></b>			
BSC-100	71-315	Classic Bedside Cabinet, 3 drawers, swinging pull handles (P8203)	\$304.00
BSC-200	71-315	Vista Bedside Cabinet, 3 drawers, urethane border (P2303)	\$394.00
BSC-300	71-315	Elite Bedside Cabinet, 3 drawers, pull-out shelf, galley rails (P5103)	\$423.00
BSC-350	71-315	Elite Bedside Cabinet, 3 drawers, pull-out shelf, no galley rails	\$423.00
P1511	71-315	Bedside cabinet/night stand	\$ 593.00
P15117	71-315	Monitor module (without key pad)	\$1,198.00
P151171	71-315	Monitor module (with key pad)	\$1,442.12
P1511710	71-315	Monitor module tambour door	\$1,318.65

**Perinatal Furniture:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P1505	71-315	Birth Mirror	\$ 360.80
P15141	71-315	Entertainment Center	\$1,610.99
P247	71-315	Newborn Bassinet	\$1,671.50
P15116	71-315	Case Cart	\$1,178.55
P155232	71-315	Traditional Glider	\$ 522.80
FRE-400	71-315	Freedom Hill TV/Armoire with Pocket Doors (K9147)	\$2,393.26
LIB-400	71-315	Liberty Hill TV/Armoire with Pocket Doors (K9147)	\$2,393.26
LIB-420	71-315	Liberty Hill TV/Armoire with Pocket Doors, and Single Wardrobe on Right (K9147)	\$3,903.99

**Chairs, Rockers/Recliners:**

PHB-300	71-316	Patient highback chair, standard, straight leg (P142)	\$293.20
PHB-350	71-316	Patient highback chair, standard, bentwood (P2142)	\$392.42
VIS-100	71-316	Visitor chair, no arms, straight leg (P125)	\$159.14
VIS-200	71-316	Visitor chair, with arms, straight leg (P126)	\$189.67
VIS-150	71-316	Visitor chair, no arms, bentwood (P2125)	\$226.71
VIS-250	71-316	Visitor chair, with arms, bentwood (P2126)	\$271.43
PHB-400	71-316	Patient highback chair, flex, straight leg (P342)	\$359.68
PHB-450	71-316	Patient highback chair, flex, bentwood (2342)	\$464.34
REC-550	71-316	Recliner chair, Bentwood	\$818.00
REC-500	71-316	Recliner chair, straight leg (P370J)	\$588.58
SLP-732	71-316	Sleeper chair, 32" (P375 Contemporary)	\$1,133.47
SLP-735	71-316	Sleeper chair, 35" (P375 Contemporary)	\$1,204.45

**Chairs, Rockers/Recliners:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
HIGOGR1	71-316	Art of Care Highback Seating Opera 18" x 20 W. Grade 1 Upholstery	\$627.00
HIGOGR2	71-316	Art of Care Highback Seating Opera 18" x 20 W. Grade 2 Upholstery	\$646.00

**Architectural Products:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
P1000	71-318	Horizon	22% Discount
P950E	71-318	Power Column	24% Discount
P670E	71-318	Flatwall	22% Discount
P780	71-318	First Impression	22% Discount
P645	71-318	Specialite	22% Discount
P-696	71-318	Integris Light	22% Discount
2001	71-318	Integris 1000 Headwall System	22% Discount
2002	71-318	Integris 2000 Headwall System	22% Discount
P958-00	71-318	Bed Locator	22% Discount
P1016N1	71-318	Bed Locator	22% Discount
P997-00	71-318	Integris Monitor Arm	22% Discount
P-680	71-318	EpiCare Ceiling Column	22% Discount
P1364SR	71-318	Prima Xtend – Single Arm Retractable (39.5’’)	22% Discount
P1364DR	71-318	Prima Xtend – Double Arm Retractable (71’’)	22% Discount
P1364S3	71-318	Prima Xtend – Single Arm Fixed (39.5’’)	22% Discount
P1364D5	71-318	Prima Xtend – Double Arm Fixed (55’’)	22% Discount
P1364D6	71-318	Prima Xtend – Double Arm Fixed (63’’)	22% Discount
P1364D7	71-318	Prima Xtend – Double Arm Fixed (71’’)	22% Discount
P1364D8	71-318	Prima Xtend – Double Arm Fixed (79’’)	22% Discount
P1364DM	71-318	Prima Xtend – Double Monitor Arm (67’’)	22% Discount
P-696	71-318	Uniflex System	22% Discount

**Hill-Rom Communications and Workflow Systems:**

<b>PRODUCT</b>	<b>GSA ITEM #</b>	<b>DESCRIPTION</b>	<b>PRICE</b>
	71-318	<u>HILL-ROM COMLinux SYSTEMS &amp; ACCESSORIES</u>	30% Discount
	71-318	<u>VOCERA COMMUNICATION SYSTEM</u>	
		\$ 0 - \$200,000	17% Discount
		\$200,001 - \$500,000	21% Discount
		\$500,001 +	25% Discount
	71-318	<u>NAVICARE SYSTEM</u>	
		\$ 0 - \$200,000	12% Discount
		\$200,001 - \$500,000	16% Discount
		\$500,001 +	20% Discount

The following discounts do not include annual software maintenance agreements, or annual extended service agreements.

Pricing is based off current list price at time of order.

Hill-Rom sells hardware and licensing software for certain Communication and Workflow Solutions Products. Eligible government facilities understand and agree that Hill-Rom is obligated to protect its Licensed Software and its third party manufacturer's software. GSA agrees and understands that a software license agreement shall be required in accordance with 48 CFR 12.212 Computer Software prior to delivery of any software enabled Workflow Solutions products. GSA agrees that a software license agreement shall be executed by each individual facility.

MODEL/PRODUCT NO.	UNIT OF MEASURE	NYS NET PRICE
Advanta Beds		obsolete
<b>CareAssist Beds</b>		
CA100	EACH	\$2,998.71
CA200	EACH	\$3,227.40
CA300	EACH	\$3,418.47
P731EA3	EACH	\$313.83
P734EA1	EACH	\$52.47
P27601	EACH	\$135.63
P2217	EACH	\$29.70
P158A	EACH	\$90.09
P163	EACH	\$12.87
<b>VersaCare BedS</b>		
VC755	EACH	\$9,158.49
VC730	EACH	\$8,682.30
VC720	EACH	\$8,894.16
VC700	EACH	\$8,046.72
VC255	EACH	\$5,558.85
VC230	EACH	\$5,082.66
VC220	EACH	\$5,293.53
VC200	EACH	\$4,446.09
NUL	EACH	\$297.00
ID	EACH	\$2,117.61
P3207A-01	EACH	\$102.96
P3207A-02	EACH	\$82.17
P2217	EACH	\$29.70
P3250EA	EACH	\$453.42
P3251EA	EACH	\$1,097.91
<b>Century Beds</b>		
CP100	EACH	\$1,584.79
CP200	EACH	\$1,788.72
CP300	EACH	\$2,031.28
CP400	EACH	\$2,584.68
NEL	EACH	\$209.88
NB	EACH	\$329.67
<b>Affinity3 Beds</b>		
AF400 w/ P3704	EACH	\$8,083.35
AF450 w/ P3704	EACH	\$8,132.85
AF500 w/ P3704	EACH	\$9,792.09
AF550 w/ P3704	EACH	\$10,182.15
P3613B	EACH	\$227.70
P3704	EACH	\$657.36
P35745A	EACH	\$540.54
P5362	EACH	\$187.11
P497	EACH	\$28.71
P7625C	EACH	\$446.49
P7634C	EACH	\$544.50
P7925D120	EACH	\$1,430.55
P3623	EACH	\$91.08
P118B524	EACH	\$437.58
P9620	EACH	\$176.22
P9625	EACH	\$176.22

MODEL/PRODUCT NO.	UNIT OF MEASURE	NYS NET PRICE
<b>Resident Beds</b>		
LTC100	EACH	\$1,079.10
LTC105	EACH	\$983.57
LTC200	EACH	\$1,052.37
LTC205	EACH	\$957.33
LTC300	EACH	\$1,306.80
P4069A	EACH	\$60.89
P4071B	EACH	\$90.09
P724A01	EACH	\$60.39
P866A	EACH	\$168.30
P442A	EACH	\$168.30
P865A	EACH	\$121.77
P9912A01	EACH	\$242.55
P846A01	EACH	\$47.52
P847	EACH	\$56.43
P847A	EACH	\$56.43
P9943A01	EACH	\$12.87
P855C6	EACH	\$135.63
P864A	EACH	\$16.83
P869A01	EACH	\$87.12
P869A02	EACH	\$237.60
P818	EACH	\$16.83
P2217	EACH	\$29.70
P416A	EACH	\$151.07
P276	EACH	\$128.40
P9959A01	EACH	\$409.12
P9959A02	EACH	\$306.90
P844	EACH	\$41.01
P721C-4	EACH	\$102.96
P2510BC71	EACH	\$146.52
P855 Series (2 pr.)	EACH	\$206.91
P855 Series (4 pr.)	EACH	\$277.20
P2221	EACH	\$138.60
K1612A	EACH	\$5,124.24
K462	EACH	\$4,189.68
846	EACH	\$41.01
P456	EACH	\$182.16
P9912A	EACH	\$351.45
565CA3	EACH	\$198.99
565EA3	EACH	\$248.49
561CA1	EACH	\$282.15
561EA1	EACH	\$327.68
564CA3	EACH	\$198.99
564EA3	EACH	\$248.49
562CA1	EACH	\$282.15
562EA1	EACH	\$327.68
P732CA3	EACH	\$239.09
P732EA3	EACH	\$287.60
P732CA2	EACH	\$225.23
P732CA1	EACH	\$225.23
P732EA2	EACH	\$273.74
P732EA1	EACH	\$273.74
P731CA2	EACH	\$256.41
P731CA1	EACH	\$256.41

MODEL/PRODUCT NO.	UNIT OF MEASURE	NYS NET PRICE
P731EA2	EACH	\$304.92
P731EA1	EACH	\$304.92
P730CA2	EACH	\$311.85
P730CA1	EACH	\$311.85
P730EA2	EACH	\$360.36
P730EA1	EACH	\$360.36
P733CA2	EACH	\$207.90
P733CA1	EACH	\$207.90
P733EA1	EACH	\$256.41
P733EA2	EACH	\$256.41
P577CA1	EACH	\$242.55
P577EA1	EACH	\$292.05
P578CA1	EACH	\$242.55
P578EA1	EACH	\$292.05
P709CA1	EACH	\$200.98
P709EA1	EACH	\$250.48
P710CA1	EACH	\$200.98
P710EA1	EACH	\$250.48
FRE-100	EACH	\$576.18
FRE-120	EACH	\$576.18
LIB-100	EACH	\$576.18
LIB120	EACH	\$576.18
OBT210	EACH	\$193.05
OBT220	EACH	\$361.35
OBT230	EACH	\$443.52
OBT100	EACH	\$133.66
BSC-100	EACH	\$300.96
BSC-200	EACH	\$390.06
BSC-300	EACH	\$418.77
BSC-350	EACH	\$418.77
P1511	EACH	\$587.07
P15117	EACH	\$1,186.02
P151171	EACH	\$1,427.70
P1511710	EACH	\$1,305.47
P1505	EACH	\$357.19
P15141	EACH	\$1,594.88
P247	EACH	\$1,654.79
P15116	EACH	\$1,166.77
P155232	EACH	\$517.57
FRE-400	EACH	\$2,369.32
LIB-400	EACH	\$2,369.32
LIB-420	EACH	\$3,864.95
PHB-300	EACH	\$290.27
PHB-350	EACH	\$388.50
VIS-100	EACH	\$157.55
VIS-200	EACH	\$187.77
VIS-150	EACH	\$224.44
VIS-250	EACH	\$268.72
PHB-400	EACH	\$356.08
PHB-450	EACH	\$459.70
REC-550	EACH	\$809.82
REC-500	EACH	\$582.69
SLP-732	EACH	\$1,122.13
SLP-735	EACH	\$1,192.41

<b>MODEL/PRODUCT NO.</b>	<b>UNIT OF MEASURE</b>	<b>NYS NET PRICE</b>
P1000	EACH	23%
P950E	EACH	25%
P670E	EACH	23%
P780	EACH	23%
P645	EACH	23%
P-696	EACH	23%
2001	EACH	23%
2002	EACH	23%
P958-00	EACH	23%
P1016N1	EACH	23%
P997-00	EACH	23%
P680	EACH	23%
P1364SR	EACH	23%
P1364DR	EACH	23%
P1364S3	EACH	23%
P1364D5	EACH	23%
P1364D6	EACH	23%
P1364D7	EACH	23%
P1364D8	EACH	23%
P1364DM	EACH	23%
P-696	EACH	23%
COMPOSER	EACH	31%
VOCERA	EACH	18%
VOCERA	EACH	22%
VOCERA	EACH	26%
NAVICARE	EACH	13%
NAVICARE	EACH	17%
NAVICARE	EACH	21%