

State of New York Executive Department  
Office Of General Services  
NYS Procurement  
Corning Tower Building - 38th Floor  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES (Statewide)</b> Classification Code: <b>55</b>
<b>Award Number</b>	<b>:</b>	<b><u>21274</u></b> (Replaces Award 2990-G)
<b>Contract Period</b>	<b>:</b>	<b>January 1, 2009 to December 31, 2014</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>June 19, 2008</b>
<b>Date of Issue</b>	<b>:</b>	<b>March 17, 2009 (Revised: September 15, 2014)</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids and Purchasing Memorandums Issued Through September 10, 2009.</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Pages 2-31 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
<b>Name</b> : Nancy Bik <b>Title</b> : Contract Management Specialist I <b>Phone</b> : 518-486-9382 <b>Fax</b> : 518-486-6867 <b>E-mail</b> : nancy.bik@ogs.ny.gov	Customer Services <b>Phone</b> : 518-474-6717 <b>Fax</b> : 518-474-2437 <b>E-mail</b> : customer.services@ogs.ny.gov

**The New York State Procurement values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a revised award which includes the original Award issued March 17, 2009 as well as the Supplemental Award issued June 8, 2009. This award covers Books and Non-Print Library Materials and Related Ancillary Services. Types of Books included are Trade, Non-Trade, Scientific, Technical, Law, Text Books, Reference, Encyclopedias, Handbooks, University Press Publications, Society or Association Publications, Foreign Publications and Out of Print Books. Non-Print items include Audio Cassettes, Audio Visual Materials, Books on Tape/CD/DVD, CD-ROM, CD's, Encyclopedias, Laser Disc, Maps/Globes/Atlases/Charts, Microcomputer Software, Microform, Slides, Video Tapes, DVD's, Video Games & Sheet Music/Scores.

PR #21274

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64318	ABDO PUBLISHING COMPANY 8000 W 78th St. Suite 310 Edina, MN 55439	800-800-1312 Jim Abdo Fax No.: 952-831-1632 E-mail: info@abdopublishing.com Website: www.abdopublishing.com	411699406 1000044840

VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGE 34:

\$ 5,000.00 - \$39,999.99	5%
\$40,000.00 - \$74,999.99	10%

24-hour rush delivery is available at no additional charge.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$50.00.

**Guaranteed Delivery: 5 Days A/R/O**

PC64490	ADAMS BOOK CO., INC. 537 Sackett St. Brooklyn, NY 11217	800-221-0909, Ext. 203 Miguel Gonzalez Fax No.: 800-329-2326 E-mail: miguelg@adamsbook.com Website: www.adamsbook.com	111764921 1000005563
---------	---	---	-------------------------

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement card for orders up to \$15,000.00.

Minimum order is \$30.00.

**Guaranteed Delivery: 30 Days A/R/O**

PC64319	ADVANCED EDUCATIONAL PRODUCTS, INC. 2495 Main St., Suite 230 Buffalo, NY 14214	800-311-1522, Ext. 17 716-446-0739, Ext. 17 Erica Elkins-Aquila Fax No.: 716-446-5642 E-mail: eelkins@aepbooks.com Website: www.aepbooks.com	161597345 1000008440
---------	---	---	-------------------------

VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 39-45:

\$25,000.00 - \$49,999.99	1%
\$50,000.00 and up	1%

(Excluding Electronic, non-print items and net priced items).

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.

Offers Spanish Titles

No minimum order.

**Guaranteed Delivery: 10-14 Days A/R/O**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64491	AMBASSADOR BOOK SERVICE, INC. 445 Broad Hollow Road Melville, NY 11747	800-431-8913, Ext. 1029 Connie Angello Fax No.: 631-770-1041 E-mail: cangelo@ambassador.com Website: www.ambassador.com	112317664 100005649

**VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 46-52:**

\$22,500.00 - \$29,999.99	5%
\$30,000.00 - \$39,999.99	1%
\$40,000.00 - \$49,999.99	1.5%
\$50,000.00 - \$62,499.99	2%
\$62,500.00 - \$74,999.99	2.5%

**OTHER DISCOUNTS:**

Prepayment Plan Discount:	1.5%
Deposit Account Discount:	1.5%
Approval Plan Discount:	10-15%

24-hour rush delivery is available at a charge for incoming and outgoing freight and no discounts.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 45 Days A/R/O**

PC64226	AMERICAN READING COMPANY 201 South Gulph Rd. King of Prussia, PA 19406	866-810-2665 610-992-4150 Allan Struzinski Fax No.: 610-992-4156 E-mail: contracts@americanreading.com Website: www.americanreading.com	232965253 1000034881
---------	--	--	-------------------------

24-hour rush delivery is available at no additional charge.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 5 Days A/R/O**

(continued)

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u></b>
PC64227	BAKER & TAYLOR, INC. 2550 West Tyvola Rd. Suite 300 Charlotte, NC 28217	800-775-7930, Ext. 3169 Susan Gurley Fax No.: 704-998-3260 E-mail: susan.gurley@btol.com Website: www.btol.com	561761729 1000009510

**Placing Orders**

**Firm Orders (Book & Spoken Word)**

**Public and School Libraries:**

Baker & Taylor  
Attn: Ordering Department  
Commerce Service Center  
3584 Old Maysville Rd.  
Commerce, GA 30529  
Phone: 800-775-1100  
Fax: 800-775-7480  
E-mail: orders@btol.com

**Public Libraries:**

Kelly Flaig  
Customer Service Representative  
800-775-2300, Ext. 516  
E-mail: Kelly.flaig@btol.com

**School Libraries:**

Delilah Waldroup  
Customer Service Representative  
800-775-1200, Ext. 2434  
E-mail: Delilah.waldroup@btol.com

**Firm Orders (Book & Spoken Word):**

**Academic Libraries:**

Baker & Taylor, Inc.  
Attn: Ordering Department  
501 South Gladiolus Street  
Momence, IL 60954-1799  
Phone: 800-775-2300  
Fax: 800-775-3500  
E-mail: connie.perdue@btol.com

**Academic Libraries:**

Connie Perdue  
Customer Service Representative  
800-775-2300, Ext. 419  
E-mail: connie.perdue@btol.com

**REMIT ADDRESS (Lockbox):**

Baker & Taylor, Inc.  
PO Box 277930  
Atlanta, GA 30384-7930

**DVD, and Music CDs**

**All Libraries:**

Baker & Taylor, Inc.  
Attn: Library Services  
RIDC West  
1000 Commerce Drive; Ste. 400  
Pittsburgh, PA 15275  
Phone: 800-775-2600, Ext. 2026  
Fax: 888-285-8922  
E-mail: daeneen.powers@btol.com

24-hour rush delivery is available. Charge determined by carrier and is based on weight/size of shipment and distance to receiving location.

Foreign books available; imported English and non-English language editions.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 2-14 Days A/R/O**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64492	BARNES & NOBLE BOOKSELLERS, INC. 1 Barnes & Noble Way Monroe Township, NJ 08831	800-944-7323 305-668-3185 Alana Llevat Fax No.: 305-397-1776 E-mail: ALlevat@bn.com Website: www.barnesandnoble.com	134030389 1000046258

For Volume Discounts contact contractor  
24-hour rush delivery is available (if books are in stock) at no additional charge.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$10.00.

**Guaranteed Delivery: 14 Days A/R/O**

PC64228	BAUM & BEAULIEU ASSOCIATES, INC. 46 O'Connell Ct. Great River, NY 11739	800-923-2444 631-277-3249 Susan Baum Fax No.: 631-277-4054 E-mail: <a href="mailto:Susan@baumbooks.com">Susan@baumbooks.com</a> Website: www.baumandbeaulieu.com	203856165 1000044342
---------	---	---	-------------------------

24-hour rush delivery is available at actual UPS charge.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$50.00.

**Guaranteed Delivery: 7 Days A/R/O**

PC64320	BMI EDUCATIONAL SERVICES 26 Haypress Rd. Cranbury, NJ 08512	800-222-8100 732-329-6991 Lynda D. Bradley Fax No.: 800-986-9393 732-329-6994 E-mail: lbradley@bmionline.com Website: www.bmionline.com	221753177 1000008712
---------	---	---	-------------------------

VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 67-70:

\$15,000.00 - \$74,999.99 10%

24-hour rush delivery is available at no additional charge.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$25.00.

**Guaranteed Delivery: 3 Days A/R/O**

(continued)

---

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u></b>
PC65981 SB	BOOK REVUE WHOLESAL, LTD 313 New York Ave. Huntington, NY 11743	800-390-7413 631-351-1304 Alyssa Axelrod Fax No.: 631-271-5890 E-mail: bookrevu@optonline.net Website: www.bookrevue.com	274692456 1100069516

24-hour rush delivery is available at no additional charge.  
Foreign books available.  
No minimum order.

**Guaranteed Delivery: 15 Days A/R/O**

PC64321	BOUND TO STAY BOUND BOOKS, INC. 1880 West Morton Jacksonville, IL 62650	800-637-6586, Ext. 3115 Penny Cully Fax No.: 800-747-2872 E-mail: btsb@btsb.com Website: www.btsb.com	370439010 1000044797
---------	---	---	-------------------------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00  
Minimum order is \$10.00.

**Guaranteed Delivery: 30 Days A/R/O**

PC66376	BRODART CO. 500 Arch St. Williamsport, PA 17701	800-233-8467 570-326-2461 Tara Miller Fax No.: 800-999-6799 E-mail: <a href="mailto:bids@brodart.com">bids@brodart.com</a> Website: www.brodart.com	232248758 1000008909
---------	---	--	-------------------------

VOLUME PRICING: Contact Contractor for details.  
24-hour rush delivery is available at an actual overnight charge.  
Offers foreign products in Spanish - Language library books from foreign publishers.  
Contractor offers Electronic Access Ordering Systems: Bibz.com.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.

**Guaranteed Delivery: 30-90 Days A/R/O**

(continued)



---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64322	CENTRAL PROGRAMS, INC. d/b/a Gumdrop Books 802 N. 41st St., PO Box 505 Bethamy, MO 64424	800-821-7199 660-425-7777 Sherrial Springer Fax. No.: 866-321-7199 E-mail: <a href="mailto:wecare@gumdropbooks.com">wecare@gumdropbooks.com</a> Website: <a href="http://www.gumdropbooks.com">www.gumdropbooks.com</a>	431057878 1000044854

On-line ordering available through website.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00

No minimum order

**Guaranteed Delivery: 14-21 Days A/R/O**

PC64495	CHANNING BETE COMPANY, INC. One Community Place South Deerfield, MA 01373	800-282-2827 Kim Canuel Fax No.: 800-329-2939 E-mail: <a href="mailto:custsvcs@channing-bete.com">custsvcs@channing-bete.com</a> Website: <a href="http://www.channing-bete.com">www.channing-bete.com</a>	042041237 100005239
---------	---	--	------------------------

24-hour rush delivery is available for in-stock non-personalized items at express shipping charges.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Offers products in Spanish.

**Guaranteed Delivery: 7-10 Days A/R/O**

PC64231	COUGHLAN COMPANIES d/b/a CAPSTONE PUBLISHERS 1710 Roe Crest Drive North Mankato, MN 56003 Or PO Box 669 Mankato, MN 56002-0669	800-747-4992 Connie Ruyter Fax No.: 888-262-0705 E-mail: <a href="mailto:bids@capstonepub.com">bids@capstonepub.com</a> Website: <a href="http://www.capstonepub.com">www.capstonepub.com</a>	411723924 1000044841
---------	--	---	-------------------------

Online ordering available through website.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

Contractor offers Heinemann Raintree Books

**Guaranteed Delivery: 7-10 Days A/R/O**

**Orders with library processing may take up to 2 - 2-1/2 weeks**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.# NYS VENDOR ID#</u>
PC64232	COUTTS INFORMATION SERVICES, INC. One Ingram Blvd., LaVergne, TN 37086	800-263-1686 John Chambers Phone No.: 603-831-5006 Mobile No.: 603-562-9444 E-mail: john.chambers@ingramcontent.com Website: www.couttsinfo.com	160971172 1100004371

24-hour rush delivery is available at a price additional of \$7.50 plus freight cost.  
Offers foreign products from UK, Canada and Europe.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$1.00.

**Guaranteed Delivery: 45 Days A/R/O**

VOLUME PRICING – IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 95-101:  
\$40,000.00 - \$49,999.99 1%  
\$50,000.00 - \$62,499.99 1%  
\$62,500.00 - \$74,999.99 2%

OTHER DISCOUNTS  
Approval Plan Discount 16%

PC64496	CRABTREE PUBLISHING COMPANY PMB 59051, 350 Fifth Ave., 59 <sup>th</sup> Floor, New York, NY 10117	800-387-7650 Linda Wade Fax No.: 800-355-7166 E-mail: orders@crabtreebooks.com Website: www.crabtreebooks.com	980405951 1000057981
---------	--	---	-------------------------

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$50.00.

**Guaranteed Delivery: 5 Days A/R/O**

PC64323	DAVIDSON TITLES, INC. 2345 Doctor F.E. Wright Dr. PO Box 3538 Jackson, TN 38303-3538	800-433-3903 731-988-5333 Brenda Davidson Fax No.: 800-787-7935 731-988-5030 E-mail: brenda@davidsontitles.com Website: www.davidsontitles.com	621076296 1000032409
---------	---	--	-------------------------

VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 96-101:  
\$62,500.00 - \$74,999.99 1%

24-hour rush delivery is available at actual cost to ship.  
Foreign book available.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$25.00.

**Guaranteed Delivery: 45 Days A/R/O**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64233	EASTERN BOOK COMPANY 55 Bradley Dr. Westbrook, ME 04092	800-937-0331 207-856-1370 Belinda Saulle <b>OR</b> Ann Scherma Fax No.: 800-214-3895 207-856-1685 E-mail: bsaulle@ebc.com ascherma@ebc.com cust_serv@ebc.com	010244194 1000005174

24-hour rush delivery is available at additional shipping charge.  
Offers foreign products.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$20.00.

**Guaranteed Delivery: 30 Days A/R/O**

PC64324	ENCYCLOPAEDIA BRITANNICA, INC. 331 N. LaSalle St. Chicago, IL 60610 DISC: 2% - 15 Days	800-621-3900, Ext. 7954 Patricia Salazar Fax No.: 800-344-9624 E-mail: psalazar@eb.com Website: www.info.eb.com	362063569 1000040643
---------	---	---	-------------------------

24-hour rush delivery is available. Additional charge is based on weight.  
Offers foreign products in Spanish and French  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$1.00.

**Guaranteed Delivery: 3 Days A/R/O**

PC64497	FACTS ON FILE, INC. DBA INFOBASE LEARNING 132 W. 31st St., 17th Floor New York, NY 10001	800-257-5126, Ext. 4270 Melinda Gallo Fax No.: 800-678-3633 E-mail: bids@infobaselearning.com Website: <a href="http://www.infobaselearning.com">www.infobaselearning.com</a> , <a href="http://www.films.com">www.films.com</a>	133720604 1000026795
---------	---	---	-------------------------

*The following Imprints are available from Facts On File, Inc., DBA Infobase Learning:  
Facts on File, Chelsea House, Ferguson Publishing, Blooms Literary Criticism, Chelsea Clubhouse, Infobase Publishing, and Films for the Humanities & Sciences.*

**VOLUME PRICING:**

Contractor offers an Opening Day Collection Plan. New libraries receive a one-time discount of 25% off the list price of books, and DVDs. Orders must total \$5,000.00 or more after this discount is applied.

OTHER DISCOUNTS - include 20% off the list price (Books, DVDs).

24 hour rush delivery is available at an additional cost to ship overnight.

Contractor offers Electronic Access Ordering at [www.infobaselearning.com](http://www.infobaselearning.com).

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 7-10 Days A/R/O**

**2-4 weeks for orders requiring attached processing**

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64234	FOLLETT EDUCATIONAL SERVICES, INC. 1433 Internationale Parkway Woodridge, IL 60517	800-621-4272, Ext. 4716 Thomas Luchinski Fax No.: 800-638-4424 E-mail: <a href="mailto:tuchinski@fes.follett.com">tuchinski@fes.follett.com</a> Website: <a href="http://www.fes.follett.com">www.fes.follett.com</a>	201607100 1000040082

24-hour rush delivery is available. Additional charge is based on delivery location and weight of shipment.

Online ordering available through website.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 21 Days A/R/O**

PC64235	FOLLETT LIBRARY RESOURCES, INC. 1340 Ridgeview Dr. McHenry, IL 60050	888-511-5114 Mark Merluzzi Fax No.: 800-852-5458 E-mail: <a href="mailto:mmerluzzi@follett.com">mmerluzzi@follett.com</a> Website: <a href="http://www.titlewave.com">www.titlewave.com</a>	201607197 1000044283
---------	--	---	-------------------------

Offers additional quantity discounts on 25 copies of the same FollettBound Title and a select group of dictionaries and thesauri.

24-hour rush delivery is available. Overnight shipping charge is based on weight of shipment.

Offers multiple language titles.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 20-30 Days A/R/O**

PC66383	GARETH STEVENS PUBLISHING, LLLP 111 East 14 <sup>th</sup> Street, Suite 349 New York, NY10003	800-542-2595 815-477-1366 Cheri Sandlin Fax No.: 877-542-2596 E-mail: <a href="mailto:cheris@garethstevenspub.com">cheris@garethstevenspub.com</a> Website: <a href="http://www.garethstevens.com">www.garethstevens.com</a>	270404519 1100104699
---------	---	---	-------------------------

24-hour rush delivery is available for unprocessed orders only. Rush orders must be received by 12:00 pm for next business day delivery.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 9-14 Days A/R/O**

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64325	GARRETT BOOK CO. d/b/a Garrett Educational Corp. 130 East 13th Street Ada, OK 74820	800-654-9366 580-332-6884 John H. Garrett Fax No.: 888-525-1560 580-332-1560 E-mail: mail@garrettbooks.com Website: www.garrettbooks.com	730750129 1000045111

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$20.00.

**Guaranteed Delivery: 30 Days A/R/O**

PC66377	GL GROUP, INC., DBA BOOKSOURCE 1230 Macklind Ave. St. Louis, MO 63110 DISC: 2% - 15 Days 1% - 30 Days	800-444-0435, Ext. 275 Cole Mussmann Fax No.: 800-647-1923 E-Mail: cmussmann@booksource.com Website: <a href="http://www.booksource.com">www.booksource.com</a>	431018725 1100102035
---------	--	---	-------------------------

24-hour rush delivery is available. Additional charge is \$30.00 for same day service via courier (UPS/FedEx) on critical shipments that must be same or early next day.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$25.00.

**Guaranteed Delivery: 20 Days A/R/O**

PC64326	INGRAM LIBRARY SERVICES, INC. One Ingram Blvd. LaVergne, TN 37086	800-937-5300 615-213-1309 Shea Crow Fax No.: 615-213-6004 E-mail: shea.crow@ingramcontent.com Website: www.ingramcontent.com	621746696 1000048432
---------	---	---	-------------------------

**OTHER DISCOUNTS:**

ipage Basic web-based ordering tool is available at no charge.

Contractor offers a 1% discount on payments made within 10 days of statement date excluding payments made with a credit card.

24-hour rush delivery is available at an additional charge of 15% of the value of order plus any applicable fuel surcharge.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is 1 book or non-print item (e.g. DVD).

**Guaranteed Delivery: 90 Days A/R/O**

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64328	JAZ HOLDINGS, LLC d/b/a Regent Book Co. PO Box 37 Liberty Corner, NJ 07938	800-999-9554 973-574-7600 Joshua Zucker Fax No.: 888-597-3661 973-944-5073 E-mail: josh@regentbook.com Website: www.regentbook.com	203063326 1100013535

**VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 132-134:**

\$22,500.00 - \$39,999.99	5%
\$40,000.00 - \$49,999.99	8%
\$50,000.00 - \$74,999.99	10%

24-hour rush delivery is available at actual shipping charge.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$20.00.

**Guaranteed Delivery: 10 Days A/R/O**

PC64330	LAKESHORE EQUIPMENT CO. d/b/a Lakeshore Learning Materials 2695 E. Dominguez St. Carson, CA 90895	800-421-5354 310-537-8600 Tamara Serrato Fax No.: 800-537-5403 310-632-8314 E-mail: tserrato@lakeshorelearning.com Website: www.lakeshorelearning.com	941525814 1000009785
---------	--	---	-------------------------

24-hour rush delivery is available. Contact contractor for details.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$5.00.

**Guaranteed Delivery: 7-15 Days A/R/O**

PC64499	LECTORUM PUBLICATIONS, INC. 205 Chubb Avenue Lyndhurst, NJ 07071	800-345-5946, Ext. 2240 201-559-2240 Hilda M. Viskovic Fax No.: 877-532-8676 212-727-3035 E-mail: <a href="mailto:hviskovic@lectorum.com">hviskovic@lectorum.com</a> Website: www.lectorum.com	133736176 1000056863
---------	--	--	-------------------------

24-hour rush delivery is available. Additional charge is based on actual cost.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$25.00.

**Guaranteed Delivery: 30-45 Days A/R/O**

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC64500	LERNER PUBLISHING GROUP 241 First Avenue North Minneapolis, MN 55401-1607	800-328-4929, Ext. 364 612-332-3344, Ext. 364 Brad Richason Fax No.: 800-332-1132 612-215-6230 E-mail: brichason@lernerbooks.com Website: www.lernerbooks.com	410833899 1000044837

24-hour rush delivery is available on orders without processing. A charge of \$15.00 will be applied to every \$100.00 ordered.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$1.00.

**Guaranteed Delivery: 30 Days A/R/O**

PC64331	LIBRARY SALES, INC. d/b/a SEBCO Books 2001 SW 31st Ave. Pembroke Park, FL 33009	800-223-3251 954-985-9700 Danny Comer Fax No.: 954-987-2200 E-mail: danny@sebcobooks.com Website: www.sebcobooks.com	650540354 1000045081
---------	--	---	-------------------------

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$1.00.

**Guaranteed Delivery: 45 Days A/R/O**

PC64501	M.E. SHARPE, INC. 80 Business Park Drive Armonk, NY 10504	800-541-6563 914-273-1800, Ext. 111 Diana McDermott Fax No.: 914-273-2106 E-mail: dmcdermott@mesharpe.com Website: www.mesharpe.com	131887165 1000012580
---------	---	--	-------------------------

24-hour rush delivery is available. Additional charge is based on weight of books and delivery zone.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$10.00.

**Guaranteed Delivery: 7 Days A/R/O**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC64502	MACKIN BOOK COMPANY d/b/a MACKIN Educational Resources 3505 County Rd. 42 West Burnsville, MN 55306	800-245-9540 952-895-9540 Cyndy Blasier Julie Maynard-Johnson Fax No.: 800-369-5490 952-894-8806 E-mail: mackin@mackin.com Website: www.mackin.com	411658426 1000017902

**VOLUME PRICING:**

Contact contractor for price quotes for multiple quantity of same title.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$50.00.

**Guaranteed Delivery: 25-60 Days A/R/O**

PC64503 SB	MAIN STREET BOOK SHOP, INC. d/b/a POLYBOOK DISTRIBUTORS 501 Mamaroneck Ave. White Plains, NY 10605	888-228-7550 914-328-6346 Joshua H. Mekanoff Fax No.: 888-228-7578 914-328-6348 E-mail: mainstreetbook@gmail.com Website: www.mainstreetbookcompany.com	132531130 1000043508
---------------	---	---	-------------------------

24-hour rush delivery is available at no additional charge.  
Foreign books available.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$10.00.

**Guaranteed Delivery: 30 Days A/R/O**

PC64334	MARCO BOOK COMPANY, INC. 60 Industrial Rd. Lodi, NJ 07644	800-842-4234, Ext. 201 973-458-0485, Ext. 201 Yani Roman Fax No.: 973-458-5289 E-mail: yroman@everbind.com Website: www.everbind.com	112006089 1000056423
---------	---	---	-------------------------

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$25.00.

**Guaranteed Delivery: 90 Days A/R/O**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC64504	MIDWEST LIBRARY SERVICE 11443 St. Charles Rd. Bridgeton, MO 63044	800-325-8833 314-739-3100 Dona Cuevas Fax No.: 800-962-1009 314-739-1326 E-mail: cuevas@midwestls.com Website: www.medwestls.com	430834505 1000009339

Offers foreign Imprints from Canada & United Kingdom.  
Contractor offers Electronic Access Ordering.  
Minimum order is \$10.00.  
**Guaranteed Delivery: 7-42 Days A/R/O**

PC64505	MIDWEST TAPE, LLC 6950 Hall Street Holland, OH 43528	800-875-2785 Erin Horne Fax No.: 800-444-6645 E-mail: ehorne@midwesttapes.com Website: www.midwesttapes.com	371499686 1000009233
---------	--	---	-------------------------

24-hour rush delivery is available at current UPS or FedEx rates.  
Foreign DVD, Music CD and Audio Books available.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
**Guaranteed Delivery: 30 Days A/R/O**

PC64333	MT LIBRARY SERVICES d/b/a JUNIOR LIBRARY GUILD 7858 Industrial Parkway Plain City, OH 43064	800-325-9558, Ext. 7947 Kristy Kelly Fax No.: 800-325-9558 ext. 7621 E-mail: jlgbids@juniorlibraryguild.com Website: www.juniorlibraryguild.com	593263895 1000009577
---------	--	---	-------------------------

VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGE 155:  
\$ 5,000.00 - \$74,999.99 20-50%

24-hour rush delivery is available at no additional charge.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$100.00.  
**Guaranteed Delivery: 7 Days A/R/O**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64237	PERFECTION LEARNING CORPORATION 1000 N 2nd Ave. Logan, IA 51546	800-831-4190 Ext 3403 Judy Pixley Fax No.: 800-542-2745 E-mail: bids@logan.plconline.com Website: www.perfectionlearning.com	420895541 1000009325

**FOR NON-AMSCO BOOKS**

**VOLUME PRICING - DISCOUNT BREAKS:**

	<b>PAPERBACK</b>	<b>COVER CRAFT</b>
\$ 5,000.00 - \$ 9,999.99	35%	25%
\$10,000.00 - \$14,999.99	36%	26%
\$15,000.00 - \$22,499.99	36%	27%
\$22,500.00 - \$29,999.99	37%	28%
\$30,000.00 - \$39,999.99	37%	30%
\$40,000.00 - \$49,999.99	38%	32%
\$50,000.00 - \$62,499.99	38%	34%
\$62,500.00 - \$74,999.99	39%	36%

**DISCOUNTS:**

25% \* Off Current List Price on Cover Craft & Hardcover Books

30% \* Off Current List Price on Paperback Books

0% Off Current List Price on Language Arts/Curriculum

\* Discount does not apply to proprietary products. Special order titles in Cover Craft require orders of 25 or more. Special order titles in hardcover and paperback require orders of 10 or more. All catalog prices subject to change.

24-hour rush delivery is available at a price additional of \$15.00 for overnight shipping plus actual shipping cost.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is one book.

**Guaranteed Delivery: 21-28 Days A/R/O**

**FOR AMSCO BOOKS:**

**NO VOLUME PRICING DISCOUNT**

Contractor offers Electronic Access Ordering: [Http://www.amscopub.com](http://www.amscopub.com)

Minimum order is one book.

**Guaranteed Delivery: 21 Days A/R/O**

PC64238	PERMA-BOUND BOOKS/ HERTZBERG-NEW METHOD, INC. 617 E. Vandalia Rd. Jacksonville, IL 62650	800-637-6581 217-243-5451 Cheryl Thomas Fax No.: 800-551-1169 217-243-7505 E-mail: nysupport@perma-bound.com Website: www.perma.bound.com	371001726 1000009226
---------	---	---	-------------------------

All Perma-Bound books are pre-discounted 22% - 30% off publisher's list price.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 28 Days A/R/O**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64335	QUALITY BOOKS, INC. 1003 W. Pines Rd. Oregon, IL 61061	800-323-4241, Ext. 495 Marcia Beauchem Fax No.: 815-732-4499 E-mail: marcia.beauchem@quality-books.com Website: www.qbibooks.com	061818765 1000036588

24-hour rush delivery is available at shipping cost and fuel surcharge.  
Offers foreign products in Spanish language material from Mexico.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.

**Guaranteed Delivery: 90 Days A/R/O**

PC64336	RAINBOW BOOK CO. 500 E. Main St. Lake Zurich, IL 60047	800-255-0965 847-726-9930 Michael Sherman Fax No.: 847-726-9935 E-mail: sales@rainbowbookcompany.com Website: www.rainbowbookcompany.com	364091907 1000044791
---------	--	---	-------------------------

VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 166-168:

\$30,000.00 - \$49,999.99	5%
\$50,000.00 - \$74,999.99	10%

24-hour rush delivery is available at actual shipping charge.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$5.00.

**Guaranteed Delivery: 45 Days A/R/O**

PC (Renewal Pending)	RECORDED BOOKS, LLC 270 Skipjack Rd. Prince Frederick, MD 20678	800-638-1304 410-535-5590 Roger Corriveau Fax No.: 410-535-6347 E-mail: rcorriveau@recordedbooks.com Website: www.recordedbooks.com	134077163 1000026984
----------------------------	---	--	-------------------------

Contractor offers a 30% Rewards Discount and 40% Rewards Plus Discount under Continuous Order Plans (COP);  
contact the contractor for details.

24-hour rush delivery is available. Additional charge is based on size and weight.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.

**Guaranteed Delivery: 25 Days A/R/O**

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 19**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC (Renewal Pending)	SALEM PRESS, INC. 2 University Plaza Suite 121 Hackensack, NJ 07601	800-221-1592, Ext. 30 Pamela Brunke Fax No.: 201-968-1411 E-mail: pbrunke@salempress.com Website: www.salempress.com	952418313 1000009813

**VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGE 171:**

\$ 5,000.00 - \$ 9,999.99	15%
\$10,000.00 - \$74,999.99	20%
\$15,000.00 - \$22,499.99	20%
\$22,500.00 - \$29,999.99	20%
\$30,000.00 - \$39,999.99	20%
\$40,000.00 - \$49,999.99	20%
\$50,000.00 - \$62,499.99	20%
\$62,500.00 - \$74,999.99	20%

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$2.00.

**Guaranteed Delivery: 14 Days A/R/O**

PC64239	SCHOLASTIC LIBRARY PUBLISHING, INC. 90 Old Sherman Turnpike Danbury, CT 06816	800-825-4579, Ext. 6951 203-797-6951 Kathy Brown Fax No.: 203-797-3478 E-mail: kbrown@scholasticlibrary.com Website: www.scholastic.com/librarypublishing	061226353 1000036529
---------	--	--	-------------------------

**Send Purchase Orders to**

**Customer Service:**

School & Library Customer Service  
PO Box 3765  
Jefferson City, MO 65102-3765  
Phone: 800-621-1115  
Fax No.: 866-783-4361

**Send Remittances to:**

Accounts Receivable  
PO Box 34573  
Newark, NJ 07189  
Phone: 888-724-9638  
Fax No.: 800-914-9150

Contractor accepts the New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.

**Guaranteed Delivery: 10-14 Days A/R/O - Non-Library Processed  
21-30 Days A/R/O - Library Processed**

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.# NYS VENDOR ID#</u>
PC64513	SCHOLASTIC, INC. 557 Broadway New York, NY 10012	800-387-1437, Ext. 247 Pamela Erhart Fax No.: 800-560-6815 E-mail: perhart@scholastic.com Website: www.scholastic.com	131824190 1000006121

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
To obtain discounts stated in bid, contractor will accept purchase orders submitted by mail, Fax or e-mail; no on-line ordering.  
No minimum order.

**Guaranteed Delivery: 30 Days A/R/O if item is available  
7-14 Days A/R/O for most orders**

PC64240 SB	SCHOOLWIDE, INC. 4250 Veterans Highway Suite 2000 West Holbrook, NY 11741	800-261-9964 Christine Pamatat Fax No.: 866-333-1130 E-mail: <a href="mailto:cpamatat@schoolwide.com">cpamatat@schoolwide.com</a> Website: <a href="http://www.schoolwide.com">www.schoolwide.com</a>	133735087 1000056862
---------------	---	---	-------------------------

DISC: 1.5% - 15 Days  
VOLUME DISCOUNT – IN ADDITION TO  
DISCOUNTS SHOWN ON PAGE 166:  
\$50,000.00 - \$62,499.99 5%  
\$62,500.00 - \$74,999.99 5%

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$10.00.  
**Guaranteed Delivery: 14 Days A/R/O**

PC64515	STEPS TO LITERACY, LLC PO Box 6737 Bridgewater, NJ 08807	800-895-2804 732-560-8363 Bryan Thompson Fax No.: 866-560-8699 732-560-8699 E-mail: sales@stepstoliteracy.com Website: www.stepstoliteracy.com	223603124 1000020040
---------	--	--	-------------------------

VOLUME DISCOUNTS - IN ADDITION TO  
DISCOUNTS SHOWN ON PAGES 175 –176:  
\$30,000.00 - \$74,999.99 10%

24-hour rush delivery is available. Additional charge is based on weight. Contact contractor for quotes.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00  
No minimum order.

**Guaranteed Delivery: 15 Days A/R/O**

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64338	THE BOOK HOUSE, INC. 208 W. Chicago St. Jonesville, MI 49250	800-248-1146 517-849-2117 Krista Miller Fax No.: 800-858-9716 517-849-4060 E-mail: bhinfo@thebookhouse.com Website: www.thebookhouse.com	382180100 1000009248

24-hour rush delivery is available at a price additional of \$5.00 plus actual freight charge from publisher.

Offers foreign products.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$100.00.

Minimum order is \$50.00.

**Guaranteed Delivery: 90 Days A/R/O**

PC64510	THE ROSEN PUBLISHING GROUP, INC. 29 East 21st Street New York, NY 10010	800-237-9932 815-477-1366 Cheri Sandlin Fax No. 815-477-0709 E-mail: cheris@rosenpub.com Website: www.rosenpublishing.com	133129750 1100001011
---------	---	--	-------------------------

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is \$1.00.

**Guaranteed Delivery: 7-10 Days A/R/O**

PC64517	UNIQUE BOOKS, INC. 5010 Kemper Ave. St. Louis, MO 63139	800-533-5446, Ext. 102 314-776-6695, Ext. 104 Mary Jo Hunter Fax No.: 800-916-2455 314-776-0841 E-mail: customerservice@uniquebooksinc.com Website: www.uniquebooksinc.com	431772184 1000031810
---------	---	--	-------------------------

Minimum order is \$100.00.

**Guaranteed Delivery: 7 Days A/R/O**

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#</u> <u>NYS VENDOR ID#</u>
PC64242	WEST PUBLISHING CORPORATION d/b/a THOMSON/WEST 610 Opperman Dr. Eagan, MN 55123	800-328-9378, Ext. 73811 607-642-8576 Linda Berghorn Fax No.: 866-535-1588 E-mail: linda.berghorn@thomsonreuters.com Website: www.west.thomson.com	411426973 1000004857

Volume discounts are available based upon product type. Contact vendor at time of purchase.  
24-hour rush delivery is available. Additional charge is based on delivery destination.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.

**Guaranteed Delivery: 7-10 Days A/R/O (for in-stock items)**

PC64340	YANKEE BOOK PEDDLER, INC. d/b/a YBP Library Services 999 Maple St. Contoocook, NH 03229	800-258-3774 603-746-3102 Alison Roth Fax No.: 800-343-7413 603-746-5701 E-mail: aroth@ybp.com Website: www.ybp.com	020302143 1000005200
---------	--	---	-------------------------

**OTHER DISCOUNTS:**

Approval Plan Discount: 12-18%

Approval plan discounts generally match firm order discounts and are subject to same exceptions noted on pages.  
YBP does not charge for approval plan set-up or revisions.

24 hour rush delivery is available with 10% discount when ordered via GOBI (on line database). For Rush orders placed on GOBI, YBP offers free ground delivery. Library pays shipping for next-day (above) or second-day delivery.

Offers foreign titles distributed from UK office.

Contractor offers Electronic Access Ordering.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

No minimum order.

**Guaranteed Delivery: 30 Days A/R/O**

(continued)

**This section of the Contract is the Supplemental Award which was issued on June 8, 2009.**

- Contractor Information is listed on this page through page 31.
- Contractor offerings begin on page 182 and continue through page 243.

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65688 SB/MBE	ATLANTIC COAST MARKETING, INC. 22 College Ave. Nyack, NY 10960	877-803-0325 845-727-7720 Vernon Hamilton Fax No.: 806-866-2303 E-mail: hamilton@acmit.com Website: www.acmit.com	223030192 1100006850

Some products are manufactured from recycled materials. Contact contractor for details.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$50.00.  
Guaranteed Delivery: 30 Days A/R/O

PC65690	AVANTI ENTERPRISES, INC. 436 Kirkwood Cove Burr Ridge, IL 60527-6337 DISC: 0.25 – 15 Days 0.15 – 30 Days	800-799-6464 630-850-3245 Sandy Jones Fax Nos.: 877-799-6474 630-850-3248 E-mail: sales@avantiusa.com Website: www.avantiusa.com	362986593 1000019651
---------	--	--	-------------------------

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$29,999.99	1%
\$30,000.00 - \$49,999.99	1.5%
\$50,000.00 - \$74,999.99	2%

**OTHER DISCOUNTS:**

Prepayment Plan Discount:	2%*
Deposit Account Discount:	2%*
Approval Plan Discount:	10%

\*Prepayment & Deposit Required: \$50,000.00 (for discounts)  
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
Guaranteed Delivery: 30 Days A/R/O

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65691 SB	BEARPORT PUBLISHING COMPANY, INC. 101 5th Ave. Ste. 6R New York, NY 10003	877-337-8577 212-337-8577 Kathryn Camisa Fax Nos.: 866-337-8557 212-337-8557 E-mail: kcamisa@bearportpublishing.com Website: www.bearportpublishing.com	200298488 1100003226

Some products are manufactured from recycled materials. Contact contractor for details.  
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$14.97.  
Guaranteed Delivery: 10 Days A/R/O

PC65692 SB	BENCHMARK EDUCATION COMPANY, LLC. 629 Fifth Ave. Pelham, NY 10803	877-236-2465 914-637-7233 Rick Lieberman Fax No.: 877-732-8273 E-mail: neworders@benchmarkeducation.com Website: www.benchmarkeducation.com	133996703 1100025074
---------------	---	--	-------------------------

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor offers Electronic Access Ordering.  
Minimum order is \$25.00.  
Guaranteed Delivery: 7-10 Days A/R/O

PC65697 SB	BUSCA, INC. 5930 Route 414 Hector, NY 14841	888-542-8722 607-546-4262 x4247 Caroline DeSarno Fax No.: 607-546-4248 E-mail: info@buscainc.com Website: www.buscainc.com	161536949 1000008331
---------------	---	---	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.  
Foreign products may be available. Contact contractor for details.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$14,999.00.  
Minimum order is \$100.00.  
Guaranteed Delivery: 60 Days A/R/O

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65698	CHILDRENS PLUS, INC. 1387 Dutch American Way Beecher, IL 60401	800-230-1279 708-946-4100 Sandy Barrick Fax No.: 800-896-7213 E-mail: webservices@childrensplusinc.com Website: www.childrensplusinc.com	364078966 1100005432

24-hour rush delivery is available. There is an additional charge based on the difference between standard ground shipping and the overnight carrier rate.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
Guaranteed Delivery: 30 Days A/R/O

PC65699	CHIP TAYLOR COMMUNICATIONS, LLC. 2 Eastview Dr. Derry, NH 03038	800-876-2447 603-434-9262 Chip Taylor Fax No.: 603-432-2723 E-mail: chip.taylor@chiptaylor.com Website: www.chiptaylor.com	020381570 1100025067
---------	---	---	-------------------------

24-hour rush delivery is available. Additional charge is based on the number of DVD's purchased:  
1-5 DVD's \$30.00; 6-10 DVD's = \$35.00; 11 plus = \$40.00  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$49.99.  
Guaranteed Delivery: 10 Days A/R/O

PC65700	COMPLETE BOOK AND MEDIA SUPPLY, INC. 1200 Toro Grande Drive, Ste. 200 Cedar Park, TX 78613	800-986-1775 512-616-0400 Jessica Kelly Fax No.: 512-616-0410 E-mail: jessica@completebook.com Website: www.completebook.com	742852244 1100005453
---------	--	---	-------------------------

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$ 9,999.99	1%
\$10,000.00 - \$14,999.99	2%
\$15,000.00 - \$22,499.99	3%
\$22,500.00 - \$29,999.99	4%
\$30,000.00 - \$39,999.99	5%
\$40,000.00 - \$49,999.99	6%
\$50,000.00 - \$62,499.99	7%
\$62,500.00 - \$74,999.99	8%

Some products are manufactured from recycled materials. Contact contractor for details.  
Foreign products are available.  
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$100.00  
Guaranteed Delivery: 7-15 Days A/R/O

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65702	ENLOW PUBLISHERS, INC. 40 Industrial Rd. PO Box 398 Berkeley Heights, NJ 07922	800-398-2504 Pam Deisher Fax No.: 908-771-9400 E-mail: <a href="mailto:pamd@enslow.com">pamd@enslow.com</a> Website: <a href="http://www.enslow.com">www.enslow.com</a>	222123955 1100005468

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$ 9,999.99	5%
\$10,000.00 - \$14,999.99	10%
\$15,000.00 - \$29,999.99	15%
\$30,000.00 - \$49,999.99	20%
\$50,000.00 - \$74,999.99	25%

Some products are manufactured from recycled materials. Contact contractor for details.  
Foreign products are available.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
Guaranteed Delivery: 60 Days A/R/O

PC65703	GREENWOOD PUBLISHING D/B/A Heinemann 361 Hanover St. Portsmouth, NH 03801	800-541-2086 603-431-7894 x1115 Lori Lampert Fax Nos.: 800-847-0938 603-431-7840 E-mail: <a href="mailto:lori.lampert@heinemann.com">lori.lampert@heinemann.com</a> Website: <a href="http://www.heinemann.com">www.heinemann.com</a>	061154537 1000011213
---------	--	---	-------------------------

24-hour rush delivery is available. There is an additional charge equal to 20% of the total purchase.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
Guaranteed Delivery: 10 Days A/R/O

PC65704	HOBERMAN COLLECTION (USA), INC. D/B/A The Chapters Group 4179 NW 29 Way Boca Raton, FL 33434	866-229-7976 , Ext. 2 Sheila Restivo Fax No.: 866-602-5324 E-mail: <a href="mailto:sheila@chaptersgroup.com">sheila@chaptersgroup.com</a> Website: <a href="http://www.chaptersgroup.com">www.chaptersgroup.com</a>	651065211 1100003015
---------	---	---	-------------------------

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
Minimum order is \$100.00  
Guaranteed Delivery: 15 Days A/R/O

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65705	JEFCO SALES, INC. D/B/A Apple Books PO Box 99842 Pittsburgh, PA 15233	800-785-6767 412-688-0444 Melissa Zimmerman Fax No.: 412-688-8545 E-mail: applebks@earthlink.net Website: www.applebks.com	251332502 1100003218

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$ 5,000.00 - \$ 9,999.99	2%
\$10,000.00 - \$14,999.99	3%
\$15,000.00 - \$22,499.99	4%
\$22,500.00 - \$29,999.99	5%
\$30,000.00 - \$39,999.99	6%
\$40,000.00 - \$49,999.99	7%
\$50,000.00 - \$62,499.99	8%
\$62,500.00 - \$74,999.99	9%

24-hour rush delivery is available at no additional charge.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$50.00.  
Guaranteed Delivery: 30 Days A/R/O

PC65706 SB	MARSHALL CAVENDISH CORPORATION 99 White Plains Rd. Tarrytown, NY 10591	800-821-9881 914-332-8888 x309 Craig Dunn Fax No.: 914-332-1082 E-mail: cdunn@marshallcavendish.com Website: <a href="http://www.monline.us">www.monline.us</a>	132651813 1100005461
---------------	--	--	-------------------------

Contractor accepts New York State Procurement Card for orders for any dollar amount.  
Minimum order is \$25.00  
Guaranteed Delivery: 30 Days A/R/O

PC65707	MATTHEW BENDER & COMPANY, INC. D/B/A LexisNexis Matthew Bender 1275 Broadway Albany, NY 12204	877-461-8801 518-487-3639 Mark Ferguson Fax No.: 866-264-0145 E-mail: mark.k.ferguson@lexisnexis.com Website: www.matthewbender.com	140499170 1000006624
---------	--	--	-------------------------

24-hour rush delivery is available. There is an additional charge based on weight and two times the overnight carrier's standard shipping  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
Guaranteed Delivery: 7-10 Days A/R/O

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65709	OTTO HARRASSOWITZ GMBH & CO. KG D/B/A Harrassowitz Kreuzberger Ring 7 b-d 65205 Wiesbaden, Germany  DISC: 1% - 15 Days 1% - 30 Days	800-348-6886 Friedemann Weigel Fax No.: 800-574-5732 E-mail: Customer Service, service@harrassowitz.de Alternative, fweigel@harrassowitz.de Website: www.harrassowitz.de	980423753 1000009840

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$22,500.00 - \$29,999.99	1.5%
\$30,000.00 - \$39,999.99	1.75%
\$40,000.00 - \$49,999.99	2%
\$50,000.00 - \$62,499.99	2.25%
\$62,500.00 - \$74,999.99	2.5%

Some products are manufactured from recycled materials. Contact contractor for details.  
Foreign products are available.  
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$25.00.  
Guaranteed Delivery: 60 Days A/R/O

PC65710	OWL BOOK DISTRIBUTORS, INC. 59 Lent Dr. Plainview, NY 11803	516-822-4770 Sandra Levy Fax No.: 516-822-4772 E-mail: owlbooks@verizon.net No website	113318337 1100024285
---------	---	--	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.  
Contractor accepts New York State Procurement Card for orders up to \$18,000.00.  
Minimum order is \$25.00.  
Guaranteed Delivery: 14 Days A/R/O

PC65712	PEARSON EDUCATION, INC. D/B/A Prentice Hall, Scott Foresman 1 Lake St. Upper Saddle River, NJ 07458	800-848-9500 Michael Delaney Fax No.: 877-260-2530 E-mail: k12cs@custhelp.com Website: www.pearson.com	221603684 1000008708
---------	--	--	-------------------------

Some products are manufactured from recycled materials. Contact contractor for details.  
Foreign products are available.  
24-hour rush delivery is available. Additional charge can be processed during normal business hours 8AM - 6PM.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$50.00.  
Guaranteed Delivery: 28 Days A/R/O

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65713	SKYLIGHT SOFTWARE, INC. D/B/A Skylight Publishing 9 Bartlet Street, Ste. 70 Andover, MA 01810	888-476-1940 978-475-1431 Gary Litvin Fax Nos.: 888-476-1940 978-475-1431 E-mail: support@skylit.com Website: www.skylit.com	042907400 1100025071

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:  
\$10,000.00 - \$14,999.99 5%  
\$15,000.00 - \$74,999.99 10%

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor accepts New York State Procurement Card for orders up to \$200.00.  
Minimum order is \$100.00.  
Guaranteed Delivery: 10 Days A/R/O

PC65715	TEXTBOOK BROKERS, INC. D/B/A K12savings.com 911 Rochester Rd. Sparta, MO 65753	888-336-7101 Rhonda Patterson Fax No.: 888-866-8445 E-mail: sales@k12savings.com Website: www.k12savings.com	352224206 1100024286
---------	---	--	-------------------------

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:  
\$15,000.00 - \$29,999.99 1%  
\$30,000.00 - \$74,999.99 3%

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$10.00.  
Guaranteed Delivery: 10 Days A/R/O

PC65716	TEXTBOOK WAREHOUSE, LLC. D/B/A Textbook Warehouse 936 Curie Dr. Alpharetta, GA 30005	800-796-9152 Diane Goldsmith Fax No.: 800-796-9154 E-mail: sales@tbwarehouse.com Website: www.textbookwarehouse.com	202080039 1100024287
---------	---	---	-------------------------

ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:  
\$30,000.00 - \$62,499.99 0.50%  
\$62,500.00 - \$74,999.99 1%

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
Guaranteed Delivery: 7 Days A/R/O

(continued)

---

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED. IDENT.#/ NYS VENDOR I.D. #</u>
PC65717	THE CREATIVE COMPANY 2140 Howard Drive West North Mankato, MN 56003	800-445-6209 507-388-6273 x245 Jeanine McDonald Fax No.: 507-388-2746 E-mail: info@thecreativecompany.us Website: www.thecreativecompany.us	411948137 1100024288

Some products are manufactured from recycled materials. Contact contractor for details.  
24-hour rush delivery is available at no additional charge.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is \$50.00.  
Guaranteed Delivery: 10 Days A/R/O

PC65718	THE EMERY-PRATT COMPANY 1966 W. M-21 Owosso, MI 48867	800-248-3887 989-723-5291 Byron E. Shattuck Fax Nos.: 800-523-6379 E-mail: byron.shattuck@emery-pratt.com Website: www.emery-pratt.com	380518880 1000017807
---------	---	---	-------------------------

Foreign products are available.  
24-hour rush delivery is available. Additional charge is the cost of shipping plus \$4.49 per title.  
Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
Minimum order is 1 Book Title.  
Guaranteed Delivery: 60 Days A/R/O

PC65719	THE LEARNING CONNECTION COMPANY 4100 Silver Star Rd., Ste. D Orlando, FL 32808	800-218-8489 407-292-2125 Ryan Handberg Fax Nos.: 800-250-4951 407-292-2123 E-mail: tlc@tlconnection.com Website: www.tlconnection.com	593094275 1100003013
---------	--	--	-------------------------

**ADDITIONAL VOLUME DISCOUNTS ARE AVAILABLE  
BASED ON TOTAL DOLLAR AMOUNT OF ORDER:**

\$40,000.00 - \$49,999.99	0.5%
\$50,000.00 - \$62,499.99	1%
\$62,500.00 - \$74,999.99	2%

Foreign products are available.  
24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.  
Contractor accepts New York State Procurement Card for orders up to \$15,000.00.  
No minimum order.  
Guaranteed Delivery: 15 Days A/R/O

(continued)

---

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED. IDENT.#/ NYS VENDOR I.D. #</u></b>
PC65721	WORLD BOOK, INC. 233 N. Michigan Ave. Ste. 2000 Chicago, IL 60601	800-975-3250 203-790-7035 Robert Hall Fax Nos.: 888-922-3766 203-790-7052 E-mail: rrrhall@snet.net Website: www.worldbookonline.com	362364281 1000017719

Foreign products are available.

24-hour rush delivery is available. There is an additional charge as determined by the overnight carrier.

Contractor accepts New York State Procurement Card for orders up to \$15,000.00.

Minimum order is one item.

Guaranteed Delivery: 7-10 Days A/R/O

(continued)

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE NEW YORK STATE PROCUREMENT PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE NEW YORK STATE PROCUREMENT.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The New York State Procurement supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

(continued)

**PRICE:**

Price includes all customs duties and charges and is net, F.O.B. destination, any point in New York State and shall include inside delivery inside doors of agency's receiving platform. **No shipping charges will be allowed EXCEPT shipping charges may be allowed on foreign publications shipped directly to the customer from an address outside the continent of North America.** Foreign shipping costs shall be prepaid by the contractor and all such orders shall be shipped on an F.O.B. destination basis by the most economical method.

There shall be no increase in contract prices for freight, shipping (foreign shipments excepted), fuel surcharges, FPT (Freight Pass Through), etc. See "Delivery" clause for rush order charges.

Upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Discount percentages and/or monetary (dollar) amounts to be deducted or charged to each ordering agency are listed by contractor. Discounts shall be applied to publishers' list prices. A range of discounts and monetary amounts may be offered; however, the contractor must identify, where possible, each specific discount within the range and where or how it is to be applied. The discount may increase at any time, but the publishers' list prices shall be the current prices as published and distributed to the trade by the publishers. Discount shall not decrease during the term of the contract.

All monetary amounts may be adjusted annually following the first year of the contract on the basis of the Not Seasonally Adjusted Consumer Price Index – All Urban Consumers, U.S. city average, All items less food, Series ID: CUUR0000SA0L1, CUUS0000SA0L1 published monthly by the US Department of Labor Bureau of Labor Statistics. There shall be no price adjustments during the first year of the contract.

The adjustment shall be established as follows. Following the first year of the contract and annually thereafter, the contractor may make a formal request for a price adjustment in the succeeding contract year. This request must be made in writing to the Purchasing Officer identified on the front page of the resultant Contract Award Notification and such request must be received by no later than October 31<sup>st</sup> in the year preceding the effective date of adjustment. If the contractor fails to submit a written request by such date, they forfeit their opportunity to receive a price adjustment in the succeeding contract year. Price adjustments shall be effected beginning with the second year of the contract and annually thereafter. The adjustment shall be based on the percentage of increase or decrease in the above referenced index in the preceding twelve months ending three months prior to the effective date of the adjustments. In no case shall price adjustments exceed five percent. All adjusted prices will be rounded up or down to the nearest whole cent. The Office of General Services will notify all interested parties of the price adjustments through the issuance of written notification by the New York State Procurement.

**INSTRUCTIONS TO PURCHASER:**

This is a catalog and/or pricelist discount contract in which contractors have either quoted a fixed discount or a variable range of discounts to be applied against the publisher's pricelist or catalog in effect the day the order is submitted to the contractor.

For Item Categories awarded with a fixed percentage discount, the contractor must offer the awarded discount as the lowest acceptable contract discount that shall apply to all products purchased under that Item Category. For Item Categories awarded with a variable range of discounts, the contractor must offer any percentage discount within the awarded range for the product purchased. A contractor may always offer higher discounts but shall not offer discounts lower than the lowest awarded discount offered in the range for that Item Category.

The publishers' list prices shall be the current prices as published and distributed to the trade by the publishers. It is understood that changes to publishers' pricelists may occur daily, weekly or monthly as new titles are released and others are discontinued by publishers. Authorized users should contact the contractor directly to obtain current prices, copies of pricelists or catalogs, and the percentage discount that applies to a product within an Item Category where variable range discounts apply.

Authorized Users are encouraged to seek competition among contractors to select the most practical and economical alternative that best meets its needs. Authorized Users should ensure that the contract number is included on all purchase orders and contractors shall include the contract number on all invoices generated as a result of contract purchases. Contractors are urged to offer additional discounts, where possible, and Authorized Users should use the contract's additional volume discounts as indicated herein.

**Net Handling Charge:**

In the event a contractor charges a net handling charge, the net handling charge shall be applied on a per order basis and the charge shall not exceed the amount listed herein.

(continued)

**CONTRACTOR: ABDO PUBLISHING COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
A.-E. PRINT B. LIBRARY BINDING Discount per copy	30%	30%	\$0.00

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
6. CD-ROM (fixed price only-no online services)	30%	30%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
1. Catalog Kits	\$0.00	Complete kit with labels	6. Bibliographic Records	\$0.00
2. Cataloging and Processing (including shelf ready books)	\$0.00	Complete shelf-ready processing	7. Security Tape	
3. Machine Readable Cataloging (MARC) Records	\$0.00	E-mail or CD formats	3M Tattletape	\$0.30/book
5. Customized Reports	\$0.00		Checkpoint	\$0.30/book
			9. Other:	
			AR Labels	\$0.00
			Pack Books in Dewey Order	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ADAMS BOOK CO., INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<b><u>A.-E. PRINT</u></b>			
<b>A. CLOTH BINDING</b>			
Discount per copy	N/A	15%	*\$8.00-\$30.00*
Volume Pricing-Price Breaks for Single Title:			
1-9 copies	0-10%	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	*\$8.00-\$30.00*
<b>B. LIBRARY BINDING</b>			
Discount per copy	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:			
1-9 copies	0-10%	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	*\$8.00-\$30.00*
<b>C. PAPERBACKS, QUALITY</b>			
Discount per copy	N/A	15%	*\$8.00-\$30.00*
Volume Pricing-Price Breaks for Single Title:			
1-9 copies	0-10%	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	*\$8.00-\$30.00*
<b>D. PAPERBACKS, MASS MARKET</b>			
Discount per copy	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:			
1-9 copies	0-10%	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	*\$8.00-\$30.00*
<b>E. PREBOUND HARDBACKS</b>			
Discount per copy	N/A	10-16%	*\$8.00-\$30.00*

All discounts are off publishers' list price.

Exception - certain publishers require minimum quantity ordered in order to receive discount.

\*Small quantities ordered from numerous publishers present substantial handling costs to the contractor that go into the consideration of the quantity break handling cost. The handling charge based on quantity break of books ordered are as follows: 1-5 books \$8.00; 6-10 books \$15.00; 11-20 books \$20.00; over 20 books \$30.00.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: ADAMS BOOK CO., INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedi as	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
<b>A. CLOTH BINDING</b>							
Discount per copy	N/A	N/A	15%	N/A	N/A	N/A	*\$8.00-\$30.00*
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	0%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
<b>B. LIBRARY BINDING</b>							
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	0%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	N/A	N/A	15%	N/A	N/A	N/A	*\$8.00-\$30.00*
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	0%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Volume Pricing-Price Breaks for Single Title:							
1-9 copies	0%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
10+ copies	35%	N/A	N/A	N/A	N/A	N/A	*\$8.00-\$30.00*
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	10-16%	10-16%	10-16%	10-16%	10-16%	10-16%	*\$8.00-\$30.00*

All discounts are off publishers' list price.

Exception - certain publishers require minimum quantity ordered in order to receive discount.

\*Small quantities ordered from numerous publishers present substantial handling costs to the contractor that go into the consideration of the quantity break handling cost. The handling charge based on quantity break of books ordered are as follows: 1-5 books \$8.00; 6-10 books \$15.00; 11-20 books \$20.00; over 20 books \$30.00.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ADAMS BOOK CO., INC.**

	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	10-16%	\$8.00-\$30.00*
2. Audio Visual Materials	10-16%	\$8.00-\$30.00*
3. Books on Tape/CD Abridged	10-16%	\$8.00-\$30.00*
4. Books on Tape/CD Unabridged	10-16%	\$8.00-\$30.00*
5. Books on DVD (Digital Files)	10-16%	\$8.00-\$30.00*
6. CD-ROM (fixed price only-no online services)	10-16%	\$8.00-\$30.00*
7. CDs (music, audio, etc.)	10-16%	\$8.00-\$30.00*
8. Encyclopedias	10-16%	\$8.00-\$30.00*
9. Laser Disc	10-16%	\$8.00-\$30.00*
10. Maps, Globes, Atlases, Charts	10-16%	\$8.00-\$30.00*
11. Microcomputer Software (educational)	10-16%	\$8.00-\$30.00*

All discounts are off publishers' list price.

Exception - certain publishers require minimum quantity ordered in order to receive discount.

\*Small quantities ordered from numerous publishers present substantial handling costs to the contractor that go into the consideration of the quantity break handling cost. The handling charge based on quantity break of books ordered are as follows: 1-5 books \$8.00; 6-10 books \$15.00; 11-20 books \$20.00; over 20 books \$30.00.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ADAMS BOOK CO., INC.**

	<u>Item 10</u> University Press Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
1. Audio Cassettes (music, educational, etc.)	10-16%	10-16%	10-16%	\$8.00-\$30.00*
2. Audio Visual Materials	10-16%	10-16%	10-16%	\$8.00-\$30.00*
3. Books on Tape/CD Abridged	10-16%	10-16%	10-16%	\$8.00-\$30.00*
4. Books on Tape/CD Unabridged	10-16%	10-16%	10-16%	\$8.00-\$30.00*
5. Books on DVD (Digital Files)	10-16%	10-16%	10-16%	\$8.00-\$30.00*
6. CD-ROM (fixed price only-no online services)	10-16%	10-16%	10-16%	\$8.00-\$30.00*
7. CDs (music, audio, etc.)	10-16%	10-16%	10-16%	\$8.00-\$30.00*
8. Encyclopedias	10-16%	10-16%	10-16%	\$8.00-\$30.00*
9. Laser Disc	10-16%	10-16%	10-16%	\$8.00-\$30.00*
10. Maps, Globes, Atlases, Charts	10-16%	10-16%	10-16%	\$8.00-\$30.00*
11. Microcomputer Software (educational)	10-16%	10-16%	10-16%	\$8.00-\$30.00*

All discounts are off publishers' list price.

Exception - certain publishers require minimum quantity ordered in order to receive discount.

\*Small quantities ordered from numerous publishers present substantial handling costs to the contractor that go into the consideration of the quantity break handling cost. The handling charge based on quantity break of books ordered are as follows: 1-5 books \$8.00; 6-10 books \$15.00; 11-20 books \$20.00; over 20 books \$30.00.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
B. LIBRARY BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 40**

**CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
B. LIBRARY BINDING Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 41**

**CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
2. Audio Visual Materials	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
3. Books on Tape/CD Abridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
4. Books on Tape/CD Unabridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
5. Books on DVD (Digital Files)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
6. CD-ROM (fixed price only-no online services)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
7. CDs (music, audio, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
8. Encyclopedias	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
9. Laser Disc	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
10. Maps, Globes, Atlases, Charts	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
11. Microcomputer Software (educational)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 42**

**CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
2. Audio Visual Materials	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
3. Books on Tape/CD Abridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
4. Books on Tape/CD Unabridged	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
5. Books on DVD (Digital Files)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
6. CD-ROM (fixed price only-no online services)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
7. CDs (music, audio, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
8. Encyclopedias	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
9. Laser Disc	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
10. Maps, Globes, Atlases, Charts	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
11. Microcomputer Software (educational)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
13. Slides	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
14. Video Tapes (feature film, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
15. DVD's	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
16. Video Games	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
17. Sheet Music	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
18. Musical Scores	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 44**

**CONTRACTOR: ADVANCED EDUCATIONAL PRODUCTS, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
13. Slides	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
14. Video Tapes (feature film, educational, etc.)	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
15. DVD's	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
16. Video Games	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
17. Sheet Music	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00
18. Musical Scores	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	45 to -17%	\$0.00

Please note, contractor prices items according to the price that they receive from the publisher. For the small percentage of titles in which contractor receives no discount from the publisher, a surcharge of 1% - 17% may be added to the list price. These specially priced titles account for less than 5% of the total items carried by the contractor.

(continued)



**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 46**

**CONTRACTOR: AMBASSADOR BOOK SERVICE, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<b><u>A.-E. PRINT</u></b>							
<b>A. CLOTH BINDING</b>							
Discount per copy	25%	15%	13%	13%	0%	0-10%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	30%	16%	14%	14%	0%	0-10%	\$8.00
50+ copies	33%	17%	15%	15%	0%	0-10%	\$8.00
<b>B. LIBRARY BINDING</b>							
Discount per copy	25%	15%	13%	13%	0%	0-10%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	30%	16%	14%	14%	0%	0-10%	\$8.00
50+ copies	33%	17%	15%	15%	0%	0-10%	\$8.00
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	20%	13%	13%	13%	0%	0-10%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	25%	14%	14%	14%	0%	0-10%	\$8.00
50+ copies	30%	15%	15%	15%	0%	0-10%	\$8.00
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	15%	13%	13%	13%	0%	0-10%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	20%	14%	14%	14%	0%	0-10%	\$8.00
50+ copies	25%	15%	15%	15%	0%	0-10%	\$8.00
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	25%	15%	13%	13%	0%	0-10%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	30%	16%	14%	14%	0%	0-10%	\$8.00
50+ copies	33%	17%	15%	15%	0%	0-10%	\$8.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: AMBASSADOR BOOK SERVICE, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<b><u>A.-E. PRINT</u></b>							
<b>A. CLOTH BINDING</b>							
Discount per copy	0-10%	13%	15%	0-10%	0-10%	0%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	N/A	14%	16%	N/A	N/A	N/A	\$8.00
50+ copies	N/A	15%	17%	N/A	N/A	N/A	\$8.00
<b>B. LIBRARY BINDING</b>							
Discount per copy	0-10%	13%	15%	0-10%	0-10%	0%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	N/A	14%	16%	N/A	N/A	N/A	\$8.00
50+ copies	N/A	15%	17%	N/A	N/A	N/A	\$8.00
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	0-10%	13%	15%	0-10%	0-10%	0%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	N/A	14%	16%	N/A	N/A	N/A	\$8.00
50+ copies	N/A	15%	17%	N/A	N/A	N/A	\$8.00
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	0-10%	13%	15%	0-10%	0-10%	0%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	N/A	14%	16%	N/A	N/A	N/A	\$8.00
50+ copies	N/A	15%	17%	N/A	N/A	N/A	\$8.00
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	0-10%	15%	15%	0-10%	0-10%	0%	\$8.00
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	N/A	16%	16%	N/A	N/A	N/A	\$8.00
5+ copies	N/A	17%	17%	N/A	N/A	N/A	\$8.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 48**

**CONTRACTOR: AMBASSADOR BOOK SERVICE, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
2. Audio Visual Materials	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
3. Books on Tape/CD Abridged	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
4. Books on Tape/CD Unabridged	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
5. Books on DVD (Digital Files)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
6. CD-ROM (fixed price only-no online services)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
7. CDs (music, audio, etc.)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
8. Encyclopedias	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
9. Laser Disc	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
10. Maps, Globes, Atlases, Charts	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
11. Microcomputer Software (educational)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 49**

**CONTRACTOR: AMBASSADOR BOOK SERVICE, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
2. Audio Visual Materials	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
3. Books on Tape/CD Abridged	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
4. Books on Tape/CD Unabridged	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
5. Books on DVD (Digital Files)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
6. CD-ROM (fixed price only-no online services)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
7. CDs (music, audio, etc.)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
8. Encyclopedias	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
9. Laser Disc	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
10. Maps, Globes, Atlases, Charts	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
11. Microcomputer Software (educational)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 50**

**CONTRACTOR: AMBASSADOR BOOK SERVICE, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
13. Slides	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
14. Video Tapes (feature film, educational, etc.)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
15. DVD's	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
16. Video Games	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
17. Sheet Music	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
18. Musical Scores	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: AMBASSADOR BOOK SERVICE, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
13. Slides	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
14. Video Tapes (feature film, educational, etc.)	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
15. DVD's	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
16. Video Games	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
17. Sheet Music	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00
18. Musical Scores	0-25%	0-25%	0-25%	0-25%	0-25%	0-25%	\$8.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 52**

**CONTRACTOR: AMBASSADOR BOOK SERVICE, INC.**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$ 1.50	Generic Cataloging, bar code, spine labels and protectors	6. Bibliographic Records	No Charge	
3. Machine Readable Cataloging (MARC) Records	\$ .50 \$ 5.00 - \$12.00 \$15.00 - \$75.00	Generic Copy Cataloging Original Cataloging	7. Security Tape	\$0.35 \$2.00 \$0.55	Security Strips – one sided Security Strips – double sided Checkpoint Security Tags
4. Rebinding of Paperbacks	\$ 2.50 \$ 5.75 \$ 6.65 \$ 6.80 \$ 6.95 \$ 7.95	LyFguard AmBassabind Textbind Super Vinabind Textmount Buckram bind	8. Bar Codes	\$0.15 \$0.20 \$0.30 \$0.15	Barcodes, client supplied Barcodes, company supplied Smart Barcodes Barcode Protectors
5. Customized Reports	No Charge		9. Promptcat – labels book	\$1.50	
			Promptcat – labels media	\$4.50	
			Spine Label Protectors	\$0.15	
			Ownership Stamps – client supplied	\$0.15	
			Book Plates – client supplied	\$0.15	
			Book Pockets – company supplied	\$0.35	
			Kapco Binding – Mylar Jacket	\$1.25	
			Easy Covers	\$2.10	
			Date Stamp	\$0.15	
			Date Due Slip/Circulation Card	\$0.15	
			Spine Label	\$0.15	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 53**

**CONTRACTOR: AMERICAN READING COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
B. LIBRARY BINDING "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
C. PAPERBACKS, QUALITY "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
D. PAPERBACKS, MASS MARKET "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0
E. PREBOUND HARDBACKS "Leveled Classroom Libraries" Discount per copy	0%	0%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BAKER & TAYLOR, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	Cat. I, II 42.5%	Cat IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. VII or IX 35.0 or 7.5%	Cat. VII or IX 35.0 or 7.5%	Cat. VII or IX 35.0 or 7.5%	Cat. XI \$4.95/unit
Volume Pricing-Price Breaks for Single Title:							
2-4 copies	43.5%	7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	\$4.95/unit
5+ copies	45.0%	7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	35.0 or 7.5%	\$4.95/unit
B. LIBRARY BINDING Discount per copy	Cat. VI, VII 20.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. XI \$4.95/unit
C. PAPERBACKS, QUALITY Discount per copy	Cat. III, IV 30.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. XI \$4.95/unit
Volume Pricing-Price Breaks for Single Title:							
2-4 copies	40.1%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit
5+ copies	41.2%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit
D. PAPERBACKS, MASS MARKET Discount per copy	Cat. V 30.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. XI \$4.95/unit
Volume Pricing-Price Breaks for Single Title:							
2-4 copies	40.1%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit
5+ copies	41.2%	7.5%	7.5%	7.5%	7.5%	7.5%	\$4.95/unit

\*"Cat." is a specific reference to Baker & Taylor's category for our Item 1 - Trade (Baker & Taylor Cat. I, II), etc.

\*\*Under Item 7 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BAKER & TAYLOR, INC.**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit
B. LIBRARY BINDING Discount per copy	Cat. IX 7.5%	N/A	N/A	N/A	Cat. X 0.0%	Cat. XI \$4.95/unit
C. PAPERBACKS, QUALITY Discount per copy	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35% or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit
D. PAPERBACKS, MASS MARKET Discount per copy	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit

\*"Cat." is a specific reference to Baker & Taylor's category for our Item 8 - Reference (Baker & Taylor Cat. IX), etc.

\*\*Under Item 15 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
3. Books on Tape/CD Abridged	Cat. XII 45.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat IX 7.5%	Cat IX 7.5%	Cat IX 7.5%	Cat. XI \$4.95/unit
4. Books on Tape/CD Unabridged	Cat. XII 45.0%	Cat. IX 7.5%	Cat. IX 7.5%	Cat. IX 7.5%	Cat IX 7.5%	Cat IX 7.5%	Cat. XI \$4.95/unit
7. CDs (music, audio, etc.)	Cat. XIV 25.0%	Cat. XIV 25.0%	N/A	N/A	N/A	N/A	\$0.00

\*"Cat." is a specific reference to Baker & Taylor's category for our Item 1 - Trade (Baker & Taylor Cat. XII), etc.

\*\*Under Item 7 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BAKER & TAYLOR, INC.**

	<u>Item 8</u> Reference	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
3. Books on Tape/CD Abridged	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit
4. Books on Tape/CD Unabridged	Cat. IX 7.5%	Cat. IX 7.5%	Cat. VIII or IX 35.0 or 7.5%	Cat. IX 7.5%	Cat. X 0.0%	Cat. XI \$4.95/unit

"Cat." is a specific reference to Baker & Taylor's category for our Item 8 - Reference (Baker & Taylor Cat IX), etc.

\*\*Under Item 15 - Net Handling Charge, Baker & Taylor charges \$4.95/unit on Cat. XI books only. Other categories listed on this page have no net handling charge.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
15. DVD's	Cat. XIII 27.5%	Cat. XIII 27.5%	Cat. IX 7.5%	\$0.00
16. Video Games	0%	N/A	N/A	\$0.00
19. Other (specified)				
Paw Prints Editions*	0.0%	0.0%	N/A	\$0.00
BT Bound Editions*	28.0%	28.0%	N/A	\$0.00

\*Paw Prints and BT Bound Editions are Prebound editions available through Baker & Taylor

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 57**

**CONTRACTOR: BAKER & TAYLOR, INC.**

G. SERVICES					
	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
Bidders to specify the services they offer					
1. Catalog Kits	\$ .99/unit	Spike label, pocket & Pocket card, cart set	6. Bibliographic Records MARC	\$ .25/record	MARC available for book titles cataloged through Library of Congress
2. Cataloging and Processing (including shelf ready books) Full Processing	\$1.19/unit	Mylar jacket, spine label, pocket borrower's card, cart set	7. Security Tape Checkpoint 3M	\$ .50/unit \$ .50/unit	(Security prices/devices exclude RFID.)
3. Machine Readable Cataloging (MARC) Records MARC	\$ .25/record	MARC available for book titles cataloged Library of Congress	8. Bar Codes	\$ .15/label	Printed, sequential barcodes for book material Shelf list card, 2 main entry, title card.
4. Rebinding of Paperbacks Vinabind (re-binding) Laminate (paperback cover reinforcement)	\$5.25/unit* \$2.05/unit*	*Cost of rebinding is in addition to the cost of the paperback.	9. Other-Bidder to list: Catalog card set Attached mylar jacket Loose mylar jacket Book pocket & card Spine label Ownership label	\$ .75/unit \$ .65/unit \$ .60/unit \$ .25/unit \$ .15/label \$ .15/label \$1.50/unit	
			Spoken Work Audio CD Case/cut artwork		
			Digital Media Processing (DMP) Additional embedded labels Additional bank applied labels	\$1.69/unit \$ .15/label \$ .25/label	Includes removal of theft & shrinkwrap, scanned artwork, and 1 embedded label.
			DCD-2 theft detection	\$1.50/unit	

(continued)

**CONTRACTOR: BARNES & NOBLE BOOKSELLERS**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<b><u>A.-E. PRINT</u></b>							
<b>A. CLOTH BINDING</b>							
Discount per copy	21%	5-21%	5-21%	5-21%	5-21%	5%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	21-31%	6-31%	6-21%	6-21%	6-21%	5%	\$0.00
<b>B. LIBRARY BINDING</b>							
Discount per copy	21%	5-21%	5-21%	5-21%	5-21%	5%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	21-31%	6-31%	6-31%	6-31%	6-31%	5%	\$0.00
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	21%	21%	5-21%	5-21%	5-21%	5%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	21-31%	21-31%	6-21%	6-21%	6-21%	5%	\$0.00
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	21%	21%	5-21%	5-21%	5-21%	5%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	21-31%	21-31%	6-21%	6-21%	6-21%	5%	\$0.00
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	21%	21%	5-21%	5-21%	5-21%	5%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	21-31%	21-31%	6-21%	6-21%	6-21%	5%	\$0.00

(continued)

**CONTRACTOR: BARNES & NOBLE BOOKSELLERS**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING							
Discount per copy	0%	21%	21%	5-21%	5-21%	0%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	0%	21-31%	21-31%	6-21%	6-21%	0%	\$0.00
B. LIBRARY BINDING							
Discount per copy	0%	21%	21%	5-21%	5-21%	0%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	0%	21-31%	21-31%	6-21%	6-21%	0%	\$0.00
C. PAPERBACKS, QUALITY							
Discount per copy	0%	21%	21%	5-21%	5-21%	0%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	0%	21-31%	21-31%	6-21%	6-21%	0%	\$0.00
D. PAPERBACKS, MASS MARKET							
Discount per copy	0%	21%	21%	5-21%	5-21%	0%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	0%	21-31%	21-31%	6-21%	6-21%	0%	\$0.00
E. PREBOUND HARDBACKS							
Discount per copy	0%	21%	21%	5-21%	5-21%	0%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	0%	21-31%	21-31%	6-21%	6-21%	0%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 60**

**CONTRACTOR: BARNES & NOBLE BOOKSELLERS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	21%	21%	5-21%	5-21%	5-21%	5%	\$0.00
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	21%	21%	5-21%	5-21%	5-21%	5%	\$0.00
4. Books on Tape/CD Unabridged	21%	21%	5-21%	5-21%	5-21%	5%	\$0.00
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$0.00
7. CDs (music, audio, etc.)	5%	5%	0%	0%	0%	0%	\$0.00
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0.00
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$0.00
10. Maps, Globes, Atlases, Charts	21%	21-31%	5-21%	5-21%	5-21%	5%	\$0.00
11. Microcomputer Software (educational)	21%	21%	5-21%	5-21%	5-21%	5%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 61**

**CONTRACTOR: BARNES & NOBLE BOOKSELLERS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	21%	21%	5-21%	5-21%	5-21%	0%	\$0.00
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	21%	21%	5-21%	5-21%	5-21%	0%	\$0.00
4. Books on Tape/CD Unabridged	21%	21%	5-21%	5-21%	5-21%	0%	\$0.00
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$0.00
7. CDs (music, audio, etc.)	5%	5%	0%	0%	0%	0%	\$0.00
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0.00
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$0.00
10. Maps, Globes, Atlases, Charts	21%	21-31%	5-21%	5-21%	5-21%	0%	\$0.00
11. Microcomputer Software (educational)	21%	21%	5-21%	5-21%	5-21%	0%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 62**

**CONTRACTOR: BARNES & NOBLE BOOKSELLERS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0%	0%	0%	0%	0%	0%	\$0.00
13. Slides	0%	0%	0%	0%	0%	0%	\$0.00
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
15. DVD's	5-21%	5-21%	5-21%	5-21%	5-21%	0%	\$0.00
16. Video Games	0%	0%	0%	0%	0%	0%	\$0.00
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$0.00
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: BARNES & NOBLE BOOKSELLERS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0%	0%	0%	0%	0%	0%	\$0.00
13. Slides	0%	0%	0%	0%	0%	0%	\$0.00
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$0.00
15. DVD's	5-21%	5-21%	5-21%	5-21%	5-21%	0%	\$0.00
16. Video Games	0%	0%	0%	0%	0%	0%	\$0.00
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$0.00
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: BAUM & BEAULIEU ASSOCIATES, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
C. PAPERBACKS, QUALITY Discount per copy	2%	2%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:			
2-24 copies	2-10%	2-10%	\$5.00 per order
25+ copies	2-15%	2-15%	\$5.00 per order

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	5%	\$4.00 per order
3. Books on Tape/CD Abridged	5%	\$4.00 per order
4. Books on Tape/CD Unabridged	5%	\$4.00 per order
5. Books on DVD (Digital Files)	5%	\$4.00 per order
6. CD-ROM (fixed price only-no online services)	5%	\$4.00 per order
7. CDs (music, audio, etc.)	5%	\$4.00 per order
15. DVD's	5%	\$4.00 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: BMI EDUCATIONAL SERVICES**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	20%	\$0.00
B. LIBRARY BINDING Discount per copy	20%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	20%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	20%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	20%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 66**

**CONTRACTOR: BMI EDUCATIONAL SERVICES**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	20%	20%	\$0.00
B. LIBRARY BINDING Discount per copy	20%	20%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	20%	20%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	20%	20%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	20%	20%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 67**

**CONTRACTOR: BMI EDUCATIONAL SERVICES**

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	20%	\$0.00
2. Audio Visual Materials	20%	\$0.00
3. Books on Tape/CD Abridged	20%	\$0.00
4. Books on Tape/CD Unabridged	20%	\$0.00
6. CD-ROMS (fixed price only – no online services)	0%	\$0.00
8. Encyclopedias	20%	\$0.00
10. Maps, Globes, Atlases, Charts	0%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 68**

**CONTRACTOR: BMI EDUCATIONAL SERVICES**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.35 \$1.10	Unattached Attached	7. Security Tape Tattle Tape or Checkpoint	\$0.40 \$0.90	Unattached Attached
2. Cataloging and Processing (including shelf ready books) Premium Automation Kits	\$1.45 \$2.20	Unattached Attached	8. Bar Codes Smart Barcode Labels	\$0.10 \$0.60	Unattached Attached
3. Machine Readable Cataloging (MARC) Records CD-Rom or FTP	\$0.75	Per Title	9. Other: Reading Program Label Guided Reading/ Accelerated Reading	\$0.20 \$0.70	Unattached Attached
4. Rebinding of Paperbacks BMI Bound	\$5.00	Per Book			

(continued)

**CONTRACTOR: BOOK REVUE WHOLESALE, LTD**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	15-25%	10-25%	10-25%	10-25%	10-25%	5-15%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	15-35%	N/A	N/A	N/A	N/A	N/A	\$0.00
B. LIBRARY BINDING Discount per copy	10-25%	5-25%	5-25%	5-25%	5-25%	5-15%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	15-25%	10-25%	10-25%	10-25%	10-25%	5-15%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	15-35%	N/A	N/A	N/A	N/A	N/A	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	15-25%	10-25%	10-25%	10-25%	10-25%	5-15%	\$0.00
Volume Pricing-Price Breaks for Single Title: 20+ copies	15-35%	N/A	N/A	N/A	N/A	N/A	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10-25%	5-25%	5-25%	5-25%	5-25%	5-15%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: BOOK REVUE WHOLESALE, LTD**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	10-25%	10-25%	10-25%	10-25%	10-25%	10-50%	\$0.00
B. LIBRARY BINDING Discount per copy	5-25%	5-25%	5-25%	5-25%	5-25%	10-50%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	10-25%	10-25%	10-25%	10-25%	10-25%	10-50%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	10-25%	10-25%	10-25%	10-25%	10-25%	10-50%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	5-25%	5-25%	5-25%	5-25%	5-25%	10-50%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 71**

**CONTRACTOR: BOOK REVUE WHOLESALE, LTD**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	10-20%	10-20%	5-10%	5-10%	5-10%	5-10%	\$0.00
2. Audio Visual Materials	5-10%	5-10%	5-10%	5-10%	5-10%	5-10%	\$0.00
3. Books on Tape/CD Abridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
4. Books on Tape/CD Unabridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
5. Books on DVD (Digital Files)	5-10%	5-10%	5-10%	5-10%	5-10%	5-10%	\$0.00
6. CD-ROM (fixed price only-no online services)	10-20%	5-20%	5-20%	5-20%	5-20%	5-10%	\$0.00
7. CDs (music, audio, etc.)	10-20%	10-20%	5-20%	5-20%	5-20%	5-10%	\$0.00
8. Encyclopedias	5-20%	5-20%	5-10%	5-10%	5-10%	5%-10%	\$0.00
9. Laser Disc	10-20%	10-20%	5-10%	5-10%	5-10%	5-10%	\$0.00
10. Maps, Globes, Atlases, Charts	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
11. Microcomputer Software (educational)	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 72**

**CONTRACTOR: BOOK REVUE WHOLESALE, LTD**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
2. Audio Visual Materials	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
3. Books on Tape/CD Abridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-30%	\$0.00
4. Books on Tape/CD Unabridged	10-20%	10-20%	10-20%	10-20%	10-20%	10-30%	\$0.00
5. Books on DVD (Digital Files)	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
6. CD-ROM (fixed price only-no online services)	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
8. Encyclopedias	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
9. Laser Disc	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
10. Maps, Globes, Atlases, Charts	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
11. Microcomputer Software (educational)	10-20%	10-20%	10-20%	10-20%	10-20%	10-30%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 73**

**CONTRACTOR: BOOK REVUE WHOLESALE, LTD**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
13. Slides	10-20%	5-10%	5-10%	5-10%	5-10%	5-10%	\$0.00
14. Video Tapes (feature film, educational, etc.)	10-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0.00
15. DVD's	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
16. Video Games	10-20%	10-20%	10-20%	10-20%	10-20%	10-20%	\$0.00
17. Sheet Music	10-20%	10-20%	N/A	N/A	N/A	N/A	\$0.00
18. Musical Scores	10-20%	10-20%	N/A	N/A	N/A	N/A	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: BOOK REVUE WHOLESALE, LTD**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
13. Slides	5-10%	5-10%	5-10%	5-10%	5-10%	10-30%	\$0.00
14. Video Tapes (feature film, educational, etc.)	10-20%	10-20%	10-20%	10-20%	5-20%	10-30%	\$0.00
15. DVD's	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
16. Video Games	10-20%	N/A	10-20%	10-20%	5-20%	10-30%	\$0.00
17. Sheet Music	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00
18. Musical Scores	5-20%	5-20%	5-20%	5-20%	5-20%	10-30%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BOUND TO STAY BOUND BOOKS**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
E. PREBOUND HARDBACKS		
Discount per copy	30%	\$0.00

\*30% discount from publisher list price in effect at time of shipment plus prebinding charge not to exceed \$7.10 per book through December 31, 2014.  
(User will receive additional \$0.06 reduced price from BTSB Catalog price, BTSB Catalog price reflects 30% discount)  
Short discount titles are reduced by 10%.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.45	Author, Title, Subject Cards	6. Bibliographic Records		
			Download from Website	\$0.00	
			CD or Disk	\$10.00	Per Shipment
2. Cataloging and Processing (including shelf ready books)			7. Security Tape		
Spine Label	\$0.20 Attached	\$ .10 Unattached	3M Tattletape or	\$ 0.50	Attached
Bar Code	\$0.10 Attached	Free Unattached	Checkpoint	\$ 0.50	Attached
Dust Jacket, when available	\$0.45	Laminated & Attached			
3. Machine Readable Cataloging (MARC) Records			8. Bar Codes	\$0.10 Attached	\$0.00 Unattached
Download from our Website	\$0.00				
CD or Disk	\$10.00	Per Shipment			
4. Rebinding of Paperbacks NO BID			9. Other:		
			Reading Program Label	\$ 0.20 Attached	\$0.10 Unattached
			Customized Pocket	\$ 0.39 Attached	\$0.29 Unattached
			Spine Stamping	\$ 0.45	2 Line Call #
			Date Due Slip	\$ 0.15 Attached	\$0.05 Unattached
			Circulation Card	\$ 0.10	
5. Customized Reports	\$0.00				

(continued)

**CONTRACTOR: BRODART CO.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	44.5%	10.5%	10.5%	10.5%	10.5%	10.5%	\$3.95*
B. LIBRARY BINDING Discount per copy	18.5%	18.5%	18.5%	18.5%	18.5%	18.5%	\$3.95*
C. PAPERBACKS, QUALITY Discount per copy	38.5%	10.5%	10.5%	10.5%	10.5%	10.5%	\$3.95*
D. PAPERBACKS, MASS MARKET Discount per copy	38.5%	10.5%	10.5%	10.5%	10.5%	10.5%	\$3.95*
E. PREBOUND HARDBACKS Discount per copy	18.5%	18.5%	18.5%	18.5%	18.5%	18.5%	\$3.95*

\*Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount, plus a service charge of \$3.95.

(continued)

**CONTRACTOR: BRODART CO.**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications Spanish	<u>Item 14</u> Other: Continuations*	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	10.5%	10.5%	10.5%	10.5%	20% Non-Trade 40%	10.5% Non-Trade 38.5%	\$3.95** \$3.95**
B. LIBRARY BINDING Discount per copy	18.5%	18.5%	18.5%	18.5%	20%	N/A	\$3.95**
C. PAPERBACKS, QUALITY Discount per copy	10.5%	10.5%	10.5%	10.5%	40%	38.5%	\$3.95**
D. PAPERBACKS, MASS MARKET Discount per copy	10.5%	10.5%	10.5%	10.5%	40%	38.5%	\$3.95**
E. PREBOUND HARDBACKS Discount per copy	18.5%	18.5%	18.5%	18.5%	20%	N/A	\$3.95**

\*\*Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment may be discounted at the non-trade discount plus a service charge of \$3.95.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 78**

**CONTRACTOR: BRODART CO.**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.65	Includes shelflist card, main entry card (2), title card, subject card, borrower's card, pocket, pocket insert and spine label.	6. Bibliographic Records	See #3	MARC Record
2. Cataloging and Processing (including shelf ready books)			7. Security Tape	\$0.50	Standard 3M Or Checkpoint
Automated cataloging and processing	\$0.89	Includes attached jacket, spine label, one barcode label and English-language MARC Record.			
Complete cataloging and processing	\$0.99	Includes attached jacket, spine label and complete catalog and set.	8. Bar Codes	\$0.20	
3. Machine Readable Cataloging (MARC) Records	\$0.20	English-Language	9. Other-Jacket	\$0.60	
	\$1.20	Spanish-Language			
4. Rebinding of Paperbacks	\$4.50	Duralam (conversion)			
	\$2.20	Dura-Guard (reinforcement)			
5. Customized Reports	\$0.00	Management reports and specialty catalogs			

**OTHER DISCOUNTS**

Electronic Access Ordering Discount -

\*\*Ordering through Brodart's online system. Bibz.com or via EDI is free of charge.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: CENGAGE LEARNING, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	10%	10%	10%	\$0.00
B. LIBRARY BINDING Discount per copy	10%	10%	10%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	10%	10%	10%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.00	Unattached	7. Security Tape	\$0.00 \$0.50	Unattached Attached
2. Cataloging and Processing (including shelf ready books)	\$1.25 \$0.00 \$0.00	Attached Prepaid Order Unattached	8. Bar Codes		
			1 per book	\$0.00	Attached
			1 per book	\$0.00	Unattached
			2 per book	\$0.00	Attached
			2 per book	\$0.00	Unattached
3. Machine Readable Cataloging (MARC) Records	Free with purchase	Per book			
5. Customized Reports	\$0.00				

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: CENTRAL PROGRAMS, INC. D/B/A GUMDROP BOOKS**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 7</u> Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	0-70%*	0-70%*	0-70%*	\$0.00
B. LIBRARY BINDING Discount per copy	0-70%*	0-70%*	0-70%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	0-70%*	0-70%*	0-70%*	\$0.00

\*Prices reflect prediscout off publisher's list price

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	10%	\$0.00
B. LIBRARY BINDING Discount per copy	10%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: CENTRAL PROGRAMS INC., D/B/A GUMDROP BOOKS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
8. Encyclopedias	10%	10%	10%	10%	\$0.00
15. DVD's	0-70%*	N/A	N/A	N/A	\$0.00

\*Prices reflect prediscout off publisher's list price.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)		
8. Encyclopedias	10%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 82**

**CONTRACTOR: CENTRAL PROGRAMS INC., D/B/A GUMDROP BOOKS**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.65 each book		6. Bibliographic Records MARC records	\$0.00	
2. Cataloging and Processing (including shelf Ready books)			7. Security Tape	\$0.38	Unattached
Items	\$0.65	Main entry card (2) shelf list cards			
Labor	\$0.43	title card, Subject card Added entries Label sets	8. Bar Codes	\$0.05	Unattached
3. Machine Readable Cataloging (MARC) Records	\$0.00				
5. Customized Reports	\$0.00				

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 83**

**CONTRACTOR: CHANNING BETE COMPANY, INC.**

	<u>Item 2</u> Non-Trade	<u>Item 7</u> – Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	0-71%	\$15.00
6. CD-ROM (fixed price only-no online services)	0-64%	\$15.00
19. Scriptographic Publications and other Products	0-76%	\$15.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: COUGHLAN COMPANIES DBA CAPSTONE PUBLISHERS**

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u> B. LIBRARY BINDING Discount per copy	30%*;35%*	\$0.00

\*30% off list price for all Capstone Publisher's products and 35% off list price for all Heinemann Raintree products.

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES 1. Catalog Kits		SEE BELOW**

\*\*Attached or unattached library processing is \$12.00 per order or FREE on orders over \$350. This includes either Automation Kit (Barcode, spine label, and MARC record) or Catalog Card Kits (shelf list, main entry, author, title, subject, borrower cards, spine label, pocket).

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 85**

**CONTRACTOR: COUTTS INFORMATION SERVICES**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
B. LIBRARY BINDING							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
C. PAPERBACKS, QUALITY							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
D. PAPERBACKS, MASS MARKET							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
E. PREBOUND HARDBACKS							
Discount per copy	33%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:							
5-9 copies	35%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order
10+ copies	40%	5-20%	5-14%	5-14%	5-14%	5-14%	\$5.00 per order

(continued)

**CONTRACTOR: COUTTS INFORMATION SERVICES**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Standing Orders	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>								
A. CLOTH BINDING								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
B. LIBRARY BINDING								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
C. PAPERBACKS, QUALITY								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
D. PAPERBACKS, MASS MARKET								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
E. PREBOUND HARDBACKS								
Discount per copy	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
Volume Pricing-Price Breaks for Single Title:								
5-9 copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order
10+ copies	5-14%	5-14%	5-14%	5-14%	5-14%	0%	10%	\$5.00 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 87**

**CONTRACTOR: COUTTS INFORMATION SERVICES**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$5.00 per order
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$5.00 per order
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$5.00 per order
7. CDs (music, audio, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
8. Encyclopedias	33%	5-20%	5-12%	5-12%	5-12%	5-12%	\$5.00 per order
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$5.00 per order
10. Maps, Globes, Atlases, Charts	0%	0%	0%	0%	0%	0%	\$5.00 per order
11. Microcomputer Software (educational)	33%	5-20%	5-12%	5-12%	5-12%	5-12%	\$5.00 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 88**

**CONTRACTOR: COUTTS INFORMATION SERVICES**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
2. Audio Visual Materials	0%	0%	0%	0%	0%	0%	\$5.00 per order
3. Books on Tape/CD Abridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
4. Books on Tape/CD Unabridged	0%	0%	0%	0%	0%	0%	\$5.00 per order
5. Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	\$5.00 per order
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	0%	0%	0%	\$5.00 per order
7. CDs (music, audio, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
8. Encyclopedias	5-12%	5-12%	5-12%	5-12%	5-12%	0%	\$5.00 per order
9. Laser Disc	0%	0%	0%	0%	0%	0%	\$5.00 per order
10. Maps, Globes, Atlases, Charts	0%	0%	0%	0%	0%	0%	\$5.00 per order
11. Microcomputer Software (educational)	5-12%	5-12%	5-12%	5-12%	5-12%	0%	\$5.00 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 89**

**CONTRACTOR: COUTTS INFORMATION SERVICES**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	33%	5-20%	5-12%	5-12%	5-12%	5-12%	\$5.00 per order
13. Slides	0%	0%	0%	0%	0%	0%	\$5.00 per order
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
15. DVD's	0%	0%	0%	0%	0%	0%	\$5.00 per order
16. Video Games	0%	0%	0%	0%	0%	0%	\$5.00 per order
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$5.00 per order
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$5.00 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 90**

**CONTRACTOR: COUTTS INFORMATION SERVICES**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	5-12%	5-12%	5-12%	5-12%	0%	0%	\$5.00 per order
13. Slides	0%	0%	0%	0%	0%	0%	\$5.00 per order
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	\$5.00 per order
15. DVD's	0%	0%	0%	0%	0%	0%	\$5.00 per order
16. Video Games	0%	0%	0%	0%	0%	0%	\$5.00 per order
17. Sheet Music	0%	0%	0%	0%	0%	0%	\$5.00 per order
18. Musical Scores	0%	0%	0%	0%	0%	0%	\$5.00 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 91**

**CONTRACTOR: COUTTS INFORMATION SERVICES**

	<u>Charge</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES				
3. Machine Readable Cataloging (MARC) Records		7. Security Tape		
Derived	\$ 0.75	Tattletape/Target Checkpoint	\$0.40	Cust. Supplied
CIP Upgrade/Customized	\$ 3.25/\$5.75 - \$9.00	Tattletape/Target Checkpoint	\$0.60	Coutts Supplied
Original	\$18.00 - \$25.00			
4. Rebinding of Paperbacks				
RYCO/Kaplo/LYFguard	\$ 2.00			
Mylar	\$ 2.00			
Buckram/Buckram Plus	\$ 7.25/\$10.00			
5. Customized Reports	\$0.00	8. Bar Codes		
		Bar Code - Cust. Supplied	\$0.40	
		Bar Code - Coutts Supplied	\$0.60	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 92**

**CONTRACTOR: CRABTREE PUBLISHING CO.**

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u> B. LIBRARY BINDING Discount per copy	25%	\$1.50
C. PAPERBACKS, QUALITY Discount per copy	0-5%	\$0.70

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit 7. CDs (music, audio, etc.)	5%	\$1.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 93**

**CONTRACTOR: CRABTREE PUBLISHING CO.**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.00	Unattached	6. Bibliographic Records	\$0.00	
2. Cataloging and Processing (including shelf ready books)			7. Security Tape		
Data Distks	\$0.00	Unattached	Tattle Tape	\$0.30	
Shelf Ready	\$1.00		Check Point	\$0.30	
3. Machine Readable Cataloging (MARC) Records	\$0.00	Unattached	8. Bar Codes	\$0.00	Unattached

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: DAVIDSON TITLES, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	32%	27%	17%	17%	2%	\$0.00
B. LIBRARY BINDING Discount per copy	22%	22%	17%	12%	2%	\$0.00
Volume Pricing-Price Breaks for Single Title: 50 - 100 copies	24%	N/A	N/A	N/A	N/A	\$0.00
101 + copies	27%	N/A	N/A	N/A	N/A	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	32%	22%	12%	12%	2%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	32%	N/A	N/A	N/A	N/A	\$0.00
Volume Pricing-Price Breaks for Single Title: 50 - 100 copies	35%	N/A	N/A	N/A	N/A	\$0.00
101 + copies	37%	N/A	N/A	N/A	N/A	\$0.00
E. PREBOUND HARDBACKS Discount per copy	32%	27%	12%	12%	N/A	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: DAVIDSON TITLES, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	7%	7%	17%	17%	12%	\$0.00
B. LIBRARY BINDING Discount per copy	7%	7%	12%	7%	7%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	27%	17%	17%	17%	7%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	27%	22%	22%	17%	7%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	17%	12%	17%	17%	7%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: DAVIDSON TITLES, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit						
1. Audio Cassettes (music, educational, etc.)	17%	7%	7%	7%	2%	\$0.00
2. Audio Visual Materials	17%	7%	7%	7%	2%	\$0.00
3. Books on Tape/CD Abridged	17%	7%	7%	7%	2%	\$0.00
4. Books on Tape/CD Unabridged	17%	7%	7%	7%	2%	\$0.00
5. Books on DVD (Digital Files)	17%	7%	7%	7%	2%	\$0.00
6. CD-ROM (fixed price only-no online services)	12%	N/A	N/A	N/A	2%	\$0.00
7. CDs (music, audio, etc.)	17%	7%	7%	7%	2%	\$0.00
8. Encyclopedias	7%	7%	7%	7%	2%	\$0.00
9. Laser Disc	7%	7%	7%	7%	2%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 97**

**CONTRACTOR: DAVIDSON TITLES, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
1. Audio Cassettes (music, educational, etc.)	7%	7%	12%	12%	2%	\$0.00
2. Audio Visual Materials	7%	7%	12%	12%	2%	\$0.00
3. Books on Tape/CD Abridged	7%	7%	12%	12%	2%	\$0.00
4. Books on Tape/CD Unabridged	7%	7%	12%	12%	2%	\$0.00
5. Books on DVD (Digital Files)	7%	7%	12%	12%	2%	\$0.00
6. CD-ROM (fixed price only-no online services)	7%	7%	N/A	N/A	N/A	\$0.00
7. CDs (music, audio, etc.)	7%	7%	12%	12%	2%	\$0.00
8. Encyclopedias	7%	7%	7%	7%	2%	\$0.00
9. Laser Disc	7%	7%	7%	7%	N/A	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: DAVIDSON TITLES, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 7</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
14. Video Tapes (feature film, educational, etc.)	17%	17%	12%	7%	\$0.00
15. DVD's	17%	17%	12%	7%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
14. Video Tapes (feature film, educational, etc.)	17%	12%	12%	12%	2%	\$0.00
15. DVD's	17%	12%	12%	12%	2%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 99**

**CONTRACTOR: DAVIDSON TITLES, INC.**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
Bidders to specify the services they offer					
1. Catalog Kits	\$ 0.80	Catalog Cardset, book pocket and card, spine label	6. Bibliographic Records	\$0.00	Included with MARC records
2. Cataloging and Processing (including shelf ready books) Automated Processing	\$ 0.60	Includes: MARC record disk, Barcode protected Spine label protected Mylar, if needed	7. Security Tape		
			Checkpoint	\$0.59	Attached or Unattached
			Date Due Checkpoint		
			3M Tattle-Tape		
3. Machine Readable Cataloging (MARC) Records MARC Records Disk only (no other products)	\$12.00 \$ 0.00 when included with #2 above	Per disk	8. Bar Codes		
			For extra barcodes	\$0.10	(1) one barcode is included with the cataloging and processing price \$0.60 listed in #2.
4. Rebinding of Paperbacks	\$ 5.50 per DTI	Sturdy Bound - lifetime guarantee for as long as the book is in print	9. Other:		
			Spine Tape	\$ 0.75 per book	
			AR, RC or Small Book	\$ 0.10 per label	
			AR Quizzes	\$ 2.99 each	
			Kapco	\$ 2.50 per book	
			Bookstamping	\$ 0.10 per stamp	customer provides stamp
				\$10.00 + \$0.10 per stamp	UTI purchases the stamp
			Property Label	\$ 0.10 each	
5. Customized Reports	\$0.00	Shows OSI, OP, NYP Materials; sales			

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: EASTERN BOOK COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	33-1/3%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
Volume Pricing-Price Breaks for Single Title: 10 copies	35%	N/A	N/A	N/A	N/A	N/A	\$0-20 per order
B. LIBRARY BINDING Discount per copy	10%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
C. PAPERBACKS, QUALITY Discount per copy	15%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
D. PAPERBACKS, MASS MARKET Discount per copy	10%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order
E. PREBOUND HARDBACKS Discount per copy	33-1/3%	0-16%	15%	0-5%	0-15%	0-15%	\$0-20 per order

(continued)

**CONTRACTOR: EASTERN BOOK COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
B. LIBRARY BINDING Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
C. PAPERBACKS, QUALITY Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
D. PAPERBACKS, MASS MARKET Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order
E. PREBOUND HARDBACKS Discount per copy	0-15%	0-15%	16%	0-20%	0%	0%	\$0-20 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 102**

**CONTRACTOR: EASTERN BOOK COMPANY**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
2. Audio Visual Materials	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
3. Books on Tape/CD Abridged	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
4. Books on Tape/CD Unabridged	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
5. Books on DVD (Digital Files)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
6. CD-ROM (fixed price only-no online services)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
7. CDs (music, audio, etc.)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
8. Encyclopedias	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
9. Laser Disc	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
10. Maps, Globes, Atlases, Charts	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
11. Microcomputer Software (educational)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 103**

**CONTRACTOR: EASTERN BOOK COMPANY**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
1. Audio Cassettes (music, educational, etc.)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
2. Audio Visual Materials	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
3. Books on Tape/CD Abridged	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
4. Books on Tape/CD Unabridged	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
5. Books on DVD (Digital Files)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
6. CD-ROM (fixed price only-no online services)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
7. CDs (music, audio, etc.)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
8. Encyclopedias	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
9. Laser Disc	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
10. Maps, Globes, Atlases, Charts	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
11. Microcomputer Software (educational)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: EASTERN BOOK COMPANY**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
13. Slides	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
14. Video Tapes (feature film, educational, etc.)	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
15. DVD's	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
16. Video Games	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
17. Sheet Music	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order
18. Musical Scores	10%	0-20%	15%	0-20%	0-20%	0-20%	\$0-20 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: EASTERN BOOK COMPANY**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
13. Slides	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
14. Video Tapes (feature film, educational, etc.)	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
15. DVD's	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
16. Video Games	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
17. Sheet Music	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order
18. Musical Scores	0-20%	0-20%	16%	0-20%	0-20%	0%	\$0-20 per order

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: EASTERN BOOK COMPANY**

<u>Charge</u>	<u>Charge</u>
G. SERVICES	
2. Cataloging and Processing (including shelf ready books)	7. Security Tape
Property Stamp \$0.25	Tattletape \$0.50
Date Due Stamp \$0.25	
Pockets \$0.25	
Spin Labels \$0.50	
3. Machine Readable Cataloging (MARC) Records \$1.00	8. Bar Codes \$0.25
4. Rebinding of Paperbacks	
Kapco \$2.50	
Vinabind \$5.95	
Textmount \$6.75	
Wet Picture Binding \$7.75	
Mylar Dust Jacket Hardcover \$1.00	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING		
Discount per copy	10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
2-5 copies	15%	\$0.00
6+ copies	20%	\$0.00
C. PAPERBACKS, QUALITY		
Discount per copy	10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
2-5 copies	15%	\$0.00
6+ copies	20%	\$0.00

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING		
Discount per copy	10%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
2-5 copies	15%	\$0.00
6+ copies	20%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.**

	<u>Item 2</u> Non-Trade	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	10%	\$0.00
2. Audio Visual Materials	10%	\$0.00
6. CD-ROM (fixed price only-no online services)	10%	\$0.00
7. CDs (music, audio, etc.)	10%	\$0.00
8. Encyclopedias	10%	\$0.00
10. Maps, Globes, Atlases, Charts	10%	\$0.00
11. Microcomputer Software (educational)	10%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	10%	\$0.00
6. CD-ROM (fixed price only-no online services)	10%	\$0.00
7. CDs (music, audio, etc.)	10%	\$0.00
8. Encyclopedias	10%	\$0.00
10. Maps, Globes, Atlases, Charts	10%	\$0.00
11. Microcomputer Software (educational)	10%	\$0.00

**CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.**

	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedi as	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)			
14. Video Tapes (feature film, educational, etc.)	10%	10%	\$0.00
15. DVD's	10%	10%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 110**

**CONTRACTOR: ENCYCLOPAEDIA BRITANNICA, INC.**

	<u>Charge</u>
G. SERVICES	
Bidders to specify the services they offer	
3. Machine Readable Cataloging (MARC) Records MARC Records	\$20.00 per order
6. Bibliographic Records MARC Record	\$20.00 per order
7. Security Tape Theft Protection Strips	\$ 0.50 each
8. Bar Codes Barcode labels	\$ 0.50 each
9. Other: Spine Labels	
Clear Label Protectors	\$ 0.50 each
(for barcode and spine labels)	\$ 0.25 each

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FACTS ON FILE, INC. DBA INFOBASE LEARNING**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 15</u> - Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	20%	20%	20%	20%	20%	\$0.00
B. LIBRARY BINDING Discount per copy	20%	20%	20%	20%	20%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	20%	20%	20%	20%	20%	\$0.00

**FACTS ON FILE, INC. DBA INFOBASE LEARNING**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
15. DVD's	20%	20%	20%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FACTS ON FILE, INC. DBA INFOBASE LEARNING**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$ 0.40	Unattached per item	6. Bibliographic Records		
	\$ 0.60	Attached per item	Included in MARC Records	\$0.00	
2. Cataloging and Processing (including shelf ready books)			7. Security Tape		
Union Cataloging	\$ 6.50	Per item	Unattached	\$0.40	Per item
Unattached	\$ 0.40	Per item	Attached	\$0.60	Per item
Attached	\$ 0.60	Per item			
3. Machine Readable Cataloging (MARC) Records					
Disk or E-mail	\$15.00	Free w/order over \$15.00			

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FOLLETT EDUCATIONAL SERVICES, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u> A. CLOTH BINDING (used books only) Discount per copy		15%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	35%	N/A	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	35-40%	N/A	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	15%*	15%*	\$0.00
B. LIBRARY BINDING Discount per copy	15%*	15%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	15%*	15%*	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	15%*	15%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	30%*	30%*	\$0.00
Volume Pricing-Price Breaks for Single Title:			
25-49 copies	31%*	31%*	\$0.00
50-99 copies	32%*	32%*	\$0.00
100-249 copies	33%*	33%*	\$0.00
250-499 copies	34%*	34%*	\$0.00
500+ copies	35%*	35%*	\$0.00

\*Follett Library Resources, Inc. online & printed catalog prices reflect up to 45% discount off Publisher's list prices, with an average 15% discount. Their online catalog, [www.titlewave.com](http://www.titlewave.com), & printed catalogs reflect discounted net prices for books. Additional quantity discounts are available for 25+ copies of the same FollettBound title & a select group of dictionaries & thesauri. See contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	15%*	15%*	\$0.00
B. LIBRARY BINDING Discount per copy	15%*	15%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	15%*	15%*	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	15%*	15%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	30%*	30%*	\$0.00
Volume Pricing-Price Breaks for Single Title:			
25-49 copies	31%*	31%*	\$0.00
50-99 copies	32%*	32%*	\$0.00
100-249 copies	33%*	33%*	\$0.00
250-499 copies	34%*	34%*	\$0.00
500+ copies	35%*	35%*	\$0.00

\*Follett Library Resources, Inc. online & printed catalog prices reflect up to 45% discount off Publisher's list prices, with an average 15% discount. Their online catalog, [www.titlewave.com](http://www.titlewave.com), & printed catalogs reflect discounted net prices for books. Additional quantity discounts are available for 25+ copies of the same FollettBound title & a select group of dictionaries & thesauri. See contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.**

	<u>Item 1</u> Trade	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	0%*	\$0.00
2. Audio Visual Materials	0%*	\$0.00
3. Books on Tape/CD Abridged	0%*	\$0.00
4. Books on Tape/CD Unabridged	0%*	\$0.00
5. Books on DVD (Digital Files)	0%*	\$0.00
6. CD-ROM (fixed price only-no online services)	0%*	\$0.00
7. CDs (music, audio, etc.)	0%*	\$0.00
9. Laser Disc	0%*	\$0.00
10. Maps, Globes, Atlases, Charts	0%*	\$0.00

\*Net Catalog Prices. Follett Library Resources, Inc. offers Playaway, MP3-CD, DVD, Blue Ray DVD, CD, Read-Along Kits, VHS & Audiocassette titles. In addition, Follett offers full processing for every audiovisual title.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)			
1. Audio Cassettes (music, educational, etc.)	0%*	0%*	\$0.00
2. Audio Visual Materials	0%*	0%*	\$0.00
3. Books on Tape/CD Abridged	0%*	0%*	\$0.00
4. Books on Tape/CD Unabridged	0%*	0%*	\$0.00
5. Books on DVD (Digital Files)	0%*	0%*	\$0.00
6. CD-ROM (fixed price only-no online services)	0%*	N/A	\$0.00
7. CDs (music, audio, etc.)	0%*	N/A	\$0.00
9. Laser Disc	0%	N/A	\$0.00
10. Maps, Globes, Atlases, Charts	0%	N/A	\$0.00

\*Net Catalog Prices. Follett Library Resources, Inc. offers Playaway, MP3-CD, DVD, Blue Ray DVD, CD, Read-Along Kits, VHS & Audiocassette titles. In addition, Follett offers full processing for every audiovisual title.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.**

	<u>Item 1</u> Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 12</u> Foreign Publications	<u>Item 14</u> Other	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
14. Video Tapes (feature film, educational, etc.)	0%*	0%*	0%*	N/A	\$0.00
15. DVD's	0%*	0%*	0%*	N/A	\$0.00
16. Video Games	N/A	N/A	N/A	N/A	N/A
17. Sheet Music	N/A	N/A	N/A	N/A	N/A
18. Musical Scores	N/A	N/A	N/A	N/A	N/A
19. Other (please specify) Playaways	N/A	N/A	N/A	0%*	\$0.00

\*Net Catalog Prices. Follett Library Resources, Inc. offers Playaway, MP3-CD, DVD, Blue Ray DVD, CD, Read-Along Kits, VHS & Audiocassette titles. In addition, Follett offers full processing for every audiovisual title.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: FOLLETT LIBRARY RESOURCES, INC.**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
<b>G. SERVICES</b>					
Bidders to specify the services they offer					
1. Catalog Kits Do-It-Yourself Kit (Unattached)	\$0.79/Book	Catalog card set, self-adhesive pocket, spine label & borrower's card.	6. Bibliographic Records	\$0.00	
2. Cataloging and Processing (including shelf ready books) Automated Processing (Attached) Automated s/Date Due Slip (Attached) Full Processing (Attached) Full Processing (Attchd.) w/mylar on ALLI bks.	\$0.49/Book \$0.59/Book \$0.99/Book \$1.09/Book	MARC record, barcode spine label, free mylar on books with dust jacket. (Above + Date Due Slip) [Cat. cds, pocket, borrow. CD. spine, mylar dust jackets.]	7. Security Tape	\$0.59/Book	3M Theft Detection Strips
3. Machine Readable Cataloging (MARC) Records	\$0.00		8. Bar Codes First Barcode Each Additional Barcode	\$0.00 \$0.09/Book	Two or more barcodes each
4. Rebinding of Paperbacks Follett does not have an additional Charge for FollettBound Books.	\$4.25/Book**	**On-Demand rebinding may be available for 25+ copies of same title.	INDIVIDUAL BOOK ITEMS (UNATTACHED) BELOW:		
5. Customized Reports AUDIOVISUAL PROCESSING Automation Package (Unattached) Catalog Card Kit (Unattached) Full Processing n(Attached) Borrower's Card Barcode Label w/protector (Unattached) Pocket (Unattached) Date Due Slip Spine Label w/Protector (Unattached)	\$0.00 \$0.69/Item \$0.69/Item \$2.19/Item \$0.09/Item \$0.09/Item \$0.29/Item \$0.09/Item \$0.09/Item		9. Other: Catalog Card Set (7 Cards) Shelf List Card Borrower's Card Pocket Date Due Slip Spine Label KAPCO covers for paperbacks AR 626 MARC TAG AR Large Book Info Label AR Small Book Info Label AR Blue Identification Sticker	\$0.69/Book \$0.09/Book \$0.09/Book \$0.29/Book \$0.09/Book \$0.09/Book \$2.29/Book \$0.00 \$0.09/Book \$0.09/Book \$0.09/Book	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: GARETH STEVENS PUBLISHING, LLLP**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>			
B. LIBRARY BINDING Discount per copy	28%* 25%**	28%* 25%**	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	N/A	N/A	\$0.00

\*28% discount off list effective thru 2/28/10.

\*\*Beginning 3/01/10, discount is 25%.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.00	Cataloging & Processing to specification	6. Bibliographic Records	\$0.00	MARC Records to specification
2. Cataloging and Processing (including shelf ready books)	\$0.00	Includes catalog card kits, AR, spine labels, & theft protection	7. Security Tape	\$0.00	3M Checkpoint, or Kapco
3. Machine Readable Cataloging (MARC) Records	\$0.00	Data Disk and barcodes	8. Bar Codes	\$0.00	Includes data disk & barcodes to specifications
5. Customized Reports	\$0.00	Booklists Requested Reports			

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: GARRETT EDUCATIONAL CORPORATION**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING Discount per copy	27%	27%	\$0.00
Volume Pricing-Price Breaks for Single Title: 50+ copies	32%	32%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	27%	27%	\$0.00
Volume Pricing-Price Breaks for Single Title: 50+ copies	32%	32%	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING Discount per copy	22%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: GARRETT EDUCATIONAL CORPORATION**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedi as	<u>Item 9</u> Handbooks	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
8. Encyclopedias	22%	22%	22%	22%	\$0.00

<u>Charge</u>	<u>Charge</u>
G. SERVICES	
Bidders to specify the services they offer	
1. Catalog Kits \$0.00	6. Bibliographic Records
	CD-ROM \$0.00
	3-1/2" disk \$0.00
	Email \$0.00
2. Cataloging and Processing (including shelf ready books)	7. Security Tape
Barcode Labels \$0.00	Unattached \$0.20
Spine Labels \$0.00	Attached \$0.40
Shelf List Cards/Date Due \$0.00	
AR Labels/Pockets \$0.00	
5. Customized Reports	8. Bar Codes
Data Kit Report	Unattached \$0.00
Comes with disk \$0.00	Attached \$0.00
	All symbologies available

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: GL GROUP, INC., DBA BOOKSOURCE**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	25-35%	25-35%	25-35%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	25-35%	25-35%	25-35%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	25-35%	25-35%	25-35%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	25-35%	25-35%	25-35%	\$0.00

Oder Total at List Price  
Up to \$49,999.99  
\$50,000.00 - \$99,999.99  
\$100,000.00 and above

Discount Off List Price  
25%  
30%  
35%

Theses discounts apply to both single purchase orders with the above list price ranges or groups of purchase orders in which the sum of all list price totals are within the above list price ranges. If group purchase orders are made, the group of purchase orders must be submitted together in order to receive special discount off the sum list price.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: GL GROUP, INC., DBA BOOKSOURCE**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit				
1. Audio Cassettes (music, educational, etc.)	25-35%	25-35%	N/A	\$0.00
3. Books on Tape/CD Abridged	25-35%	25-35%	N/A	\$0.00
4. Books on Tape/CD Unabridged	25-35%	25-35%	N/A	\$0.00
14. Video Tapes (feature film, educational, etc.)	N/A	N/A	25-35%	\$0.00
15. DVD's	N/A	N/A	25-35%	\$0.00

Oder Total at List Price	Discount Off List Price
Up to \$49,999.99	25%
\$50,000.00 - \$99,999.99	30%
\$100,000.00 and above	35%

Theses discounts apply to both single purchase orders with the above list price ranges or groups of purchase orders in which the sum of all list price totals are within the above list price ranges. If group purchase orders are made, the group of purchase orders must be submitted together in order to receive special discount off the sum list price.

	<u>Charge</u>
G. SERVICES	
1. Catalog Kits	\$1.00 per book
2. Cataloging and Processing (including shelf ready books)	\$1.00 per book
4. Rebinding of Paperbacks	\$6.00
5. Customized Reports Colibri Covers	\$1.50 each

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: INGRAM LIBRARY SERVICES, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	45%	0-35%	0-45%	0-45%	0-45%	\$0.00
B. LIBRARY BINDING Discount per copy	0-45%	0-35%	0-45%	0-45%	0-45%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	40%	0-35%	0-40%	0-40%	0-40%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	40%	0-35%	0-40%	0-40%	0-40%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	34%	34%	34%	34%	34%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: INGRAM LIBRARY SERVICES, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> - Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	0-45%	0-45%	0-45%	\$0.00
B. LIBRARY BINDING Discount per copy	0-45%	0-45%	0-45%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	0-40%	0-40%	0-40%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	0-40%	0-40%	0-40%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	34%	N/A	N/A	\$0.00
Volume Pricing-Price Breaks for Single Title: 1+ copies	34%	N/A	N/A	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: INGRAM LIBRARY SERVICES, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
2. Audio Visual Materials	0-45%	0-45%	\$0.00
3. Books on Tape/CD Abridged	45%	0-45%	\$0.00
4. Books on Tape/CD Unabridged	45%	0-45%	\$0.00
7. CDs (music, audio, etc.)	0-45%	0-45%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit				
3. Books on Tape/CD Abridged	0-45%	0-45%	0-45%	\$0.00
4. Books on Tape/CD Unabridged	0-45%	0-45%	0-45%	\$0.00
7. CDs (music, audio, etc.)	0-45%	N/A	N/A	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: INGRAM LIBRARY SERVICES, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
15. DVD's	30%	30%	N/A	N/A	N/A	\$0.00
19. Other: e-books	5%	5%	5%	5%	5%	\$0.00
downloadable audiobook	5%	5%	N/A	N/A	N/A	\$0.00

	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handing Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)			
19. Other: e-books	5%	5%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 129**

**CONTRACTOR: INGRAM LIBRARY SERVICES, INC.**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
<b>G. SERVICES</b>					
Bidders to specify the services they offer					
1. Catalog Kits	\$0.69	Loose	6. Bibliographic Records		
	\$0.79	Attached	BookMARC Record	\$0.00	Via FTP / ipage
			Standard Linking	\$2.25	Per Record
			Original Book Cataloging	\$9.00	Per Record
2. Cataloging and Processing (including shelf ready books)			7. Security Tape		
Shelf-ready package	\$0.89	See below*	3M	\$0.30	Inside Book
Mylar jacket	\$0.65	Taped or Glued	Checkpoint	\$0.30	Inside Book
Property stamp	\$0.10	Per Impression			
3. Machine Readable Cataloging (MARC) Records			8. Bar Codes		
BookMARC Record	\$0.00	Via ipage/FTP	Single Barcode	\$0.15	Ingram-supplied
Standard Linking	\$2.25	Per record	Double Barcodes	\$0.30	Ingram-supplied
Original Book Record	\$9.00	Per record	Single Barcode	\$0.05	Library-supplied
4. Rebinding of Paperbacks			9. Other:		
Heckman Binding	\$4.85	Per Book	AR/RC Label	\$0.15	Per Application
			Shelf List Card	\$0.15	Per Card
			RFID Tag, Ingram-supplied	\$1.50	Program and Apply
			Kapco Cover	\$1.99	
			Collection Analysis	\$0.00	Smart Search
			Reading Programs	\$0.00	AR/RC Reading Program
5. Customized Reports	\$0.00				Search via ipage

\*Package includes Mylar jacket or label protector, spine label, barcode label, and BookMARC record via FTP or ipage.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: JAZ HOLDING LLC, D/B/A REGENT BOOK COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING			
Discount per copy	2-32%	2-32%	\$0.00
Volume Pricing-Price Breaks for Single Title:			
B. LIBRARY BINDING			
Discount per copy	2-37%	2-37%	\$0.00
C. PAPERBACKS, QUALITY			
Discount per copy	2-22%	2-22%	\$0.00
D. PAPERBACKS, MASS MARKET			
Discount per copy	2-22%	2-22%	\$0.00
E. PREBOUND HARDBACKS			
Discount per copy	2-22%	2-22%	\$0.00

Additional 5% discount for prepaid orders.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: JAZ HOLDING LLC, D/B/A REGENT BOOK COMPANY**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> - Net Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING		
Discount per copy	2-12%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
50 copies	22%	\$0.00
100+ copies	32%	\$0.00
B. LIBRARY BINDING		
Discount per copy	2-32%	\$0.00
C. PAPERBACKS, QUALITY		
Discount per copy	2-12%	\$0.00
Volume Pricing-Price Breaks for Single Title:		
50 copies	22%	\$0.00
100+ copies	32%	\$0.00

	<u>Item 1</u> Trade	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS		
Discount for single unit		
3. Books on Tape/CD Abridged	2-27%	\$0.00
4. Books on Tape/CD Unabridged	2-27%	\$0.00
7. CDs (music, audio, etc.)	2-27%	\$0.00
10. Maps, Globes, Atlases, Charts	2-12%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: JAZ HOLDING LLC, D/B/A REGENT BOOK COMPANY**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
Bidders to specify the services they offer					
1. Catalog Kits	\$ 0.29	MARC Record Spine Label Book Pocket w/Cover	6. Bibliographic Records		
			MARC Records	\$0.00	
3. Machine Readable Cataloging (MARC) Records				\$0.00	
MARC	\$0.00		7. Security Tape		
4. Rebinding of Paperbacks			Theft Detection Strip:	\$0.25	3M Security Strip
Side Sewn Library Bound	\$7.00	Min. 30		\$0.25	Check Point Target
Perfect Bound	\$7.00	Min. 30	8. Bar Codes		
				\$0.04	
			9. Other-Bidder to list:		
			Spare Labels	\$0.05	
			Mylar Cover	\$0.39	
			A/R Labels	\$0.00	
			Reading Counts Labels	\$0.00	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: LAKESHORE LEARNING MATERIALS**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> - Net Handling Charge
<u>A.-E. PRINT</u>					
C. PAPERBACKS, QUALITY Discount per copy	7.5%	7.5%	7.5%	7.5%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	7.5%	7.5%	7.5%	7.5%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	7.5%	7.5%	7.5%	7.5%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: LAKESHORE LEARNING MATERIALS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 15</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit					
1. Audio Cassettes (music, educational, etc.)	7.5%	7.5%	7.5%	7.5%	\$0.00
2. Audio Visual Materials	7.5%	7.5%	7.5%	7.5%	\$0.00
3. Books on Tape/CD Abridged	7.5%	7.5%	7.5%	7.5%	\$0.00
4. Books on Tape/CD Unabridged	7.5%	7.5%	7.5%	7.5%	\$0.00
6. CD-ROM (fixed price only-no online services)	7.5%	7.5%	7.5%	7.5%	\$0.00
7. CDs (music, audio, etc.)	7.5%	7.5%	7.5%	7.5%	\$0.00
10. Maps, Globes, Atlases, Charts	7.5%	7.5%	7.5%	7.5%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: LECTORUM PUBLICATIONS, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	20%	20%	20%	20%	20%	\$0.00
B. LIBRARY BINDING Discount per copy	20%	20%	20%	20%	20%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	20%	20%	20%	20%	20%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	20%	20%	20%	20%	20%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	20%	20%	20%	20%	20%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$1.00 Per Book	Unattached	7. Security Tape	\$0.35 \$0.50	Unattached Attached
2. Cataloging and Processing (including shelf ready books)	\$1.10 Per Book \$1.25 Per Book	w/o Mylar w/Mylar	8. Bar Codes	\$0.08 \$0.08 \$0.25	Unattached Additional Attached
3. Machine Readable Cataloging (MARC) Records	\$0.55 Per Title \$0.50 Per Title	first 49 titles 50 titles plus			
4. Rebinding of Paperbacks	\$5.00				

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: LERNER PUBLISHING GROUP**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
B. LIBRARY BINDING			
Discount per copy	30%	30%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
1. Catalog Kits	\$0.85 \$0.99	Unaffixed Affixed	7. Security Tape 3M Tattle Tape Checkpoint	\$0.50 \$0.50
2. Cataloging and Processing (including shelf ready books)			8. Bar Codes Unaffixed Affixed	\$0.15 \$0.25
Basic Automation (unaffixed)	\$0.25	Includes bar codes		
Basic Automation (affixed)	\$0.60	Includes bar codes & Spine labels		
3. Machine Readable Cataloging (MARC) Records	\$5.00 Per disk			

(continued)

**CONTRACTOR: LIBRARY SALES INC., D/B/A SEBCO BOOKS**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 15</u> - Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	0-60%	0-60%	N/A	N/A	N/A	N/A
B. LIBRARY BINDING Discount per copy	0-60%	0-60%	N/A	0-60%	0-60%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	0-60%	0-60%	0-60%	0-60%	0-60%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	0-60%	0-60%	N/A	N/A	N/A	N/A
E. PREBOUND HARDBACKS Discount per copy	0-60%	0-60%	N/A	N/A	N/A	N/A

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
4. Books on Tape/CD Unabridged	0-60%	0-60%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 138**

**CONTRACTOR: LIBRARY SALES INC., D/B/A SEBCO BOOKS**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>
G. SERVICES				
1. Catalog Kits	\$0.60	Complete Set	7. Security Tape	
			3M Tattletape	\$0.45
			Check Point	\$0.45
2. Cataloging and Processing (including shelf ready books)			8. Bar Codes	
Shelf Ready	\$0.49	As prescribed	One or two bar codes per book	\$0.10
3. Machine Readable Cataloging (MARC) Records	\$0.00			

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: M.E. SHARPE, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 6</u> Text Books	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> - Net Handling Charge
<u>A.-E. PRINT</u>			
A. CLOTH BINDING			
Discount per 1-2 copies	35%	N/A	\$0.00
Volume Pricing-Price Breaks for Single Title:			
3-9 copies	44%	N/A	\$0.00
10-100 copies*	47%	N/A	\$0.00
B. LIBRARY BINDING			
Discount per 1-49 sets	N/A	12%	\$0.00
Volume Pricing-Price Breaks for Single Title:			
50-99 sets	N/A	14.5%	\$0.00
100+ sets	N/A	25%	\$0.00
C. PAPERBACKS, QUALITY			
Discount per 1-2 copies	25%	N/A	\$0.00
Volume Pricing-Price Breaks for Single Title:			
3-9 copies	44%	N/A	\$0.00
10-100 copies*	47%	N/A	\$0.00

\*Call 1-800-541-6563 for discounts on 101 or more copies.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: M.E. SHARPE, INC.**

<u>Charge</u>	<u>Details</u>	<u>Charge</u>	<u>Details</u>
G. SERVICES			
1. Catalog Kits	\$ 0.53 (If not in inventory)	7. Security Tape	\$0.55 3M Security Applied \$0.55 Check Point Applied
2. Cataloging and Processing (including shelf ready books)		8. Bar Codes	\$0.10 Bar Codes Loose \$0.08 Protectors Loose \$0.16 Spine Labels Loose \$0.28 Shelf List Cards
Cataloging	\$ 0.31 Spine Label w/ Protect \$ 0.35 Barcode Label Applied w/ Protect		
	\$ 0.22 Pocket & Borrowed Card Applied		
	\$ 0.25 Pocket & Address Label Applied		
3. Machine Readable Cataloging (MARC) Records	\$12.00 Unlimited Records	9. Other:	\$0.20 Added Sub-Field Population \$0.10 Bar Code #'s on Cards

(continued)

**CONTRACTOR: MACKIN EDUCATIONAL RESOURCES**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy*	8-38%	8-38%	8-38%	8-38%	8-38%	8-38%	\$0.00
B. LIBRARY BINDING Discount per copy	8-38%	8-38%	8-38%	8-38%	8-38%	8-38%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	8-38%	8-38%	8-38%	8-38%	8-38%	8-38%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	8-38%	8-38%	8-38%	8-38%	8-38%	8-38%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	8-38%	8-38%	8-38%	8-38%	8-37%	8-38%	\$0.00

\*Call for a quote when ordering multiple copies of single title (pertains to any binding).

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MACKIN EDUCATIONAL RESOURCES**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit						
1. Audio Cassettes (music, educational, etc.)	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
2. Audio Visual Materials	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
3. Books on Tape/CD Abridged	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
4. Books on Tape/CD Unabridged	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
5. Books on DVD (Digital Files)	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
6. CD-ROM (fixed price only-no online services)	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
7. CDs (music, audio, etc.)	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
8. Encyclopedias	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
9. Laser Disc	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
14. Video Tapes (feature film, educational, etc.)	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00
15. DVD's	8-13%	8-13%	8-13%	8-13%	8-13%	\$0.00

(continued)



**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MAIN STREET BOOK SHOP, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 15</u> - Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING				
Discount per copy	20%	20%	20%	\$0.00
Volume Pricing-Price Breaks for Single Title: 10 copies	30%	30%	30%	\$0.00
C. PAPERBACKS, QUALITY				
Discount per copy	20%	20%	20%	\$0.00
Volume Pricing-Price Breaks for Single Title: 10 copies	30%	30%	30%	\$0.00
D. PAPERBACKS, MASS MARKET				
Discount per copy	20%	20%	20%	\$0.00
Volume Pricing-Price Breaks for Single Title: 10 copies	30%	30%	30%	\$0.00

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 15</u> - Net Handling Charge
F. NON-PRINT AND OTHERS					
Discount for single unit					
3. Books on Tape/CD Abridged	20%	20%	20%	20%	\$0.00
4. Books on Tape/CD Unabridged	20%	20%	20%	20%	\$0.00
10. Maps, Globes, Atlases, Charts	20%	20%	20%	20%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MARCO BOOK COMPANY, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
E. PREBOUND HARDBACKS		
Discount per copy	0%*	\$5.00
Volume Pricing-Price Breaks for Single Title:		
5-999 copies	0%	\$0.50
1000-Up copies	0%	\$0.50

\*NOTE: 30% discount off publisher's list price already reflected in catalog price before price for prebinding is added.

	<u>Charge</u>	<u>Details</u>
G. SERVICES		
1. Catalog Kits	\$1.05	Complete Card Kit
2. Cataloging and Processing (including shelf Ready books)	\$2.10	Premium Automatic Kit-F-44 processed with MARC Record
3. Machine Readable Cataloging (MARC) Records	N/A	Include with (2)

(continued)

**CONTRACTOR: MIDWEST LIBRARY SERVICE**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING							
Discount per copy	30%	7%	15%	15%	0%	0%	*\$5.35-\$18.00
Volume Pricing-Price Breaks for Single Title: 10 copies	40%	10%	N/A	N/A	N/A	N/A	*\$5.35-\$39.00
B. LIBRARY BINDING							
Discount per copy	0%	0%	0%	0%	0%	0%	*\$5.35-\$18.00
C. PAPERBACKS, QUALITY							
Discount per copy	30%	7%	15%	15%	0%	0%	*\$5.35-\$18.00
Volume Pricing-Price Breaks for Single Title: 10 copies	N/A	10%	N/A	N/A	N/A	N/A	*\$5.35-\$39.00
D. PAPERBACKS, MASS MARKET							
Discount per copy	10%	7%	7%	7%	0%	0%	*\$5.35-\$18.00
Volume Pricing-Price Breaks for Single Title: 10 copies	N/A	10%	N/A	N/A	N/A	N/A	*\$5.35-\$39.00
E. PREBOUND HARDBACKS							
Discount per copy	0%	0%	0%	0%	0%	0%	*\$5.35-\$18.00

\* Contractor generally has no service charge; however for a limited number of titles there is a service charge of \$5.35 minimum and \$18.00 maximum. Multivolume minimum charge is \$5.35 with a maximum of \$39.00. Contact contractor for details.

(continued)

**CONTRACTOR: MIDWEST LIBRARY SERVICE**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	0%	5%	15%	0%	0%	0%	*\$5.35-\$18.00
B. LIBRARY BINDING Discount per copy	0%	5%	15%	0%	0%	0%	*\$5.35-\$18.00
C. PAPERBACKS, QUALITY Discount per copy	0%	5%	15%	0%	0%	0%	*\$5.35-\$18.00
D. PAPERBACKS, MASS MARKET Discount per copy	0%	5%	15%	0%	0%	0%	*\$5.35-\$18.00
E. PREBOUND HARDBACKS Discount per copy	0%	0%	0%	0%	0%	0%	*\$5.35-\$18.00

\* Contractor generally has no service charge; however for a limited number of titles there is a service charge of \$5.35 minimum and \$18.00 maximum. Contact contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MIDWEST LIBRARY SERVICE**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
1. Catalog Kits	\$0.80	Catalog card set	6. Bibliographic Records		
			As an order record	No charge	
2. Cataloging and Processing (including shelf ready books)			7. Security Tape		
Includes MARC record,			3M Tattle Tape	\$0.35	
barcode & label set	\$1.15				
Jacket	\$0.85				
Spine Label Protector	\$0.15				
Property Stamp	\$0.20				
3. Machine Readable Cataloging			8. Bar Codes		
MARC Records	\$0.55		Includes MARC record	\$0.75	
MARC w/barcode	\$0.75				
MARC w/label set	\$0.95				
MARC w/barcode and label set	\$1.15				
4. Rebinding of Paperbacks	\$5.24		9. Kapco EasyCover II (regular)	\$1.90	
Vinabind	\$5.50		Kapco EasyCover II (large)	\$2.55	
Textmount	\$7.25		Kapco EasyBind reinforced hinge (regular)	\$0.45	
PictureCover			Kapco EasyBind reinforced hinge (large)	\$0.55	
5. Customized Reports	No charge		Diskette Production of MARC Records	\$5.00	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MIDWEST TAPE, LLC**

	<u>Item 1</u> Trade	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials - DVD	20%	\$0.00
3. Books on Tape/CD Abridged	0%	\$0.00
4. Books on Tape/CD Unabridged	0%	\$0.00
7. CDs (music, audio, etc.) *Universal Music sold at list price.**	20%*	\$0.00
14. Video Tapes (feature film, educational, etc.)	20%	\$0.00
15. DVD's	20%	\$0.00

\*\*There is no additional discount available on Universal Music product because Universal Music does not issue a "Manufacturer's Suggest Retail Price (MSRP)". Universal Music Product is sold at list price to our libraries.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MIDWEST TAPE, LLC**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
2. Cataloging and Processing (including shelf ready books) Digital Processing Service available per library specifications	\$2.65	Basic Processing; final prices subject to specific library requirements.	6. Bibliographic Records	\$0.00 \$1.20	Brief MARC Unedited MARC
3. Machine Readable Cataloging (MARC) Records	\$0.00 \$1.20	Brief MARC Unedited MARC	7. Security Tape	\$0.00	
5. Customized Reports Pre-order Backorder Cancellation	\$0.00 \$0.00 \$0.00		8. Bar Codes	\$0.00	Barcode integration is available through VIP Processing or hand-application.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MT LIBRARY SERVICES D/B/A JUNIOR LIBRARY GUILD**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
B. LIBRARY BINDING Discount per copy	20-50%	20-50%	20-50%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	20-50%	20-50%	20-50%	\$0.00

	<u>Charge</u>		<u>Charge</u>
G. SERVICES			
1. Catalog Kits	\$1.00 per book	6. Bar Codes	\$1.00 per book
2. Cataloging and Processing (including shelf ready books)	\$2.00 per book		
3. Machine Readable Cataloging (MARC) Records	\$1.50 per book		

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: PERFECTION LEARNING CORP.**

**IN PRINT PUBLICATIONS**

<u>A.-E. PRINT</u>	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7</u> Net Handling Charge	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<b>C. PAPERBACKS. QUALITY</b>						
*NON - AMSCO Discount per copy	30%	0%		\$0.00	30%	\$0.00
AMSCO "Leveled Classroom Libraries" Discount per copy			25%	\$0.00		
<b>D. PAPERBACKS, MASS MARKET</b>						
*NON- AMSCO Discount per copy	30%	0%		\$0.00	30%	\$0.00
<b>E. PREBOUND HARDBACKS</b>						
*NON - AMSCO Discount per copy	30%*	0%		\$0.00	30%*	\$0.00
AMSCO "Leveled Classroom Libraries" Discount per copy			25%	\$0.00		

\*Discount given on Cover Craft/hardcover books only for NON-AMSCO Books (proprietary products are excluded).

	<u>Item 6</u> Trade	<u>Item 7</u> - Net Handling Charge
<b>F. NON-PRINT AND OTHERS (AMSCO only)</b> Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	25%	\$0.00
6. CD-ROM (fixed price only-no online services)	25%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 153**

**CONTRACTOR: PERFECTION LEARNING CORP.**

	<u>Charge</u>		<u>Charge</u>
G. SERVICES			
1. Catalog Kits	\$0.79 unattached per book \$0.99 attached per book	7. Security Tape Tattletape Checkpoint	\$0.59 per book \$0.59 per book
3. Machine Readable Cataloging (MARC) Records	\$0.79 per book	8. Bar Codes	\$0.79 unattached per book \$0.99 attached per book

(continued)

**CONTRACTOR: PERMA-BOUND BOOKS/HERTZBERG-NEW METHOD, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
B. LIBRARY BINDING Discount per copy	22%*	22%*	22%*	22%*	22%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	22%**	22%**	22%**	22%**	22%**	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	22%**	22%**	22%**	22%**	22%**	\$0.00
E. PREBOUND HARDBACKS Discount per copy	22%*	22%*	22%*	22%*	22%*	\$0.00

\*No minimum order amount required.

\*Prices in Perma-Bound catalogs are pre-discounted 22%-30% on all books. The discount offered is included in the catalog prices.

\*\*Paperback editions are not in stock. They are available upon request.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: PERMA-BOUND BOOKS/HERTZBERG-NEW METHOD, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit				
1. Audio Cassettes (music, educational, etc.)	0%	0%	0%	\$0.00
2. Audio Visual Materials	0%	0%	0%	\$0.00
3. Books on Tape/CD Abridged	0%	0%	0%	\$0.00
4. Books on Tape/CD Unabridged	0%	0%	0%	\$0.00
5. Books on DVD (Digital Files)	0%	0%	0%	\$0.00
6. CD-ROM (fixed price only-no online services)	0%	0%	0%	\$0.00
7. CDs (music, audio, etc.)	0%	0%	0%	\$0.00
8. Encyclopedias	0%	0%	0%	\$0.00
11. Microcomputer Software (educational)	0%	0%	0%	\$0.00

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
14. Video Tapes (feature film, educational, etc.)	0%	0%	0%	\$0.00
15. DVD's	0%	0%	0%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: PERMA-BOUND BOOKS/HERTZBERG-NEW METHOD, INC.**

<u>Charge</u>			<u>Details</u>		
G. SERVICES					
1. Catalog Kits	\$0.99	Attached (includes card set, borrower's card, pocket with date due grid, and spine label)	6. Bibliographic Records	\$0.00	
2. Cataloging and Processing (including shelf ready books) Cataloging	\$0.00	All cataloging and processing done in-house by contractor.	7. Security Tape		
			3M Tattletape	\$0.70	
			Checkpoint Det. Tags	\$0.70	
			Teeny Beeper	\$0.70	
3. Machine Readable Cataloging (MARC) Records	\$0.00	CD	8. Bar Codes	\$0.00	Attached
	\$0.00	Email		\$0.00	Unattached
	\$0.00	Web download			
5. Customized Reports	Free	All reports as requested	9. Other		
			Bar Code/Spine Label	\$0.00	Per Book/Attached
			Catalog Card Set	\$0.40	
			Book Presortment	\$0.15	Per book

Authorized users should contact contractor for pamphlet titled "Library Processing Specifications" which details processing options and costs.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: QUALITY BOOKS, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
B. LIBRARY BINDING Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	12-38%	12-38%	12-38%	12-38%	12-38%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: QUALITY BOOKS, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
A. CLOTH BINDING Discount per copy	12-38%	12-38%	12-38%	\$0.00
B. LIBRARY BINDING Discount per copy	12-38%	12-38%	12-38%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	12-38%	12-38%	12-38%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	12-38%	12-38%	12-38%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	12-38%	12-38%	12-38%	\$0.00

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)				
2. Audio Visual Materials	12-38%	12-38%	12-38%	\$0.00
6. CD-ROM (fixed price only-no online services)	12-38%	12-38%	12-38%	\$0.00
7. CD's (music, audio, etc.)	12-38%	12-38%	12-38%	\$0.00
9. Laser Disc	12-38%	12-38%	12-38%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: QUALITY BOOKS, INC. (cont.)**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)		
14. Video Tapes (feature film, educational, etc.)	12-38%	\$0.00
15. DVD's	12-38%	\$0.00
18. Musical Scores	12-38%	\$0.00
19. Other:		
Documentaries	12-38%	\$0.00
Biographies	12-38%	\$0.00
Self Help Material	12-38%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: QUALITY BOOKS, INC.**

G. SERVICES					
	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
1. Catalog Kits Do-It-Yourself Kit (Unattached)	\$0.89	MARC record, bar code label, spine label, book pocket & label circulation card & label, also label protectors.	6. Bibliographic Records MARC records Including Microlif & MARC 21 Non Print MARC records Customized MARC records	\$1.00 each title \$2.00 each title \$3.00 each title	
2. Cataloging and Processing (including shelf ready books) Book Processing	\$1.18 each	Catalog Kit, Security Tape	7. Security Tape 3M Tattle Tape KnoGo Tape Checkpoint Tag	\$0.30 each \$0.30 each \$0.30 each	
Jacketed Hard Cover Books	\$2.18 each	Same as above & Mylar			
Paperback Books (Kapco)	\$3.18 each	Same as above plus Kapco			
3. Machine Readable Cataloging (MARC) Records MARC records including Microlif & MARC 21 Non Print MARC records Customized MARC records	\$1.00 each title \$2.00 each title \$3.00 each title		8. Bar Codes Attach 1st Bar Code Each Bard Code after the 1st Kplacement is	\$0.10 each \$0.05 each	
4. Rebinding of Paperbacks Outsourcing for Vinabind cover Outsourcing for Textmount cover	\$3.95 each title \$4.40 each title		9. Other: Paperback books-Redicovers DVD processing Replace Jewel Cases	\$1.00 each \$1.18 each \$1.70 each	Similar to Kapco No replacement of cover
5. Customized Reports Brief MARC records Profiled reports	\$0.00 \$0.00				

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: RAINBOW BOOK COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>			
B. LIBRARY BINDING Discount per copy	Min. 25%*	Min. 25%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10-62%	10-62%	\$0.00

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>					
B. LIBRARY BINDING Discount per copy	10-52%	10-42%	10-62%	10-62%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10-52%	10-42%	10-62%	10-62%	\$0.00

Min. 25%\* = Minimum discount is 25%; but could be higher. Contact contractor for details.

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS			
Discount for single unit			
8. Encyclopedias	10-52%	10-52%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: RAINBOW BOOK COMPANY**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)					
8. Encyclopedias	10-52%	10-52%	10-52%	0-52%	\$0.00

	<u>Charge</u>	<u>Details</u>	<u>Charge</u>
G. SERVICES			
Bidders to specify the services they offer			
1. Catalog Kits	\$0.00		6. Bibliographic Records
2. Cataloging and Processing (including shelf ready books)			7. Security Tape
Card Kits	\$0.00		
Bio Codes/Spine Labels	\$0.00		
Shelf Ready	\$0.00		
3. Machine Readable Cataloging (MARC) Records	\$0.00		8. Bar Codes
5. Customized Reports	\$0.00		
Upon request			

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: RECORDED BOOKS, LLC (Renewal Pending)**

	<u>Item 1</u> Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
1. Audio Cassettes (music, educational, etc.)	10%	10%	\$0.00
3. Books on Tape/CD Abridged	20%	20%	\$0.00
4. Books on Tape/CD Unabridged	10%	10%	\$0.00
5. Books on DVD (Digital Files)	0%	0%	\$0.00
7. CDs (music, audio, etc.)	10%	10%	\$0.00
15. DVD's	0%	0%	0%
19. Other: Playaways			
Qty. 1-19	0%	0%	\$0.00
Qty. 20+ On Continuous Order Plans	5%	5%	\$0.00

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
3. Machine Readable Cataloging (MARC) Records	\$1.25	Cassettes/CD	6. Bibliographic Records	\$1.25	Cassettes/CD
			7. Security Tape	\$1.00	CD
				\$0.25	Cassette
			8. Bar Codes	\$0.50	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: SALEM PRESS, INC. (Renewal Pending)**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>		
B. LIBRARY BINDING		
Discount per copy	15%	\$0.00

	<u>Charge</u>		<u>Charge</u>
G. SERVICES			
1. Catalog Kits	\$0.00	6. Bibliographic Records	\$0.00
2. Cataloging and Processing (including shelf ready books)	\$0.00	7. Security Tape	\$0.00
3. Machine Readable Cataloging (MARC) Records	\$0.00	8. Bar Codes	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: SCHOLASTIC, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u> C. PAPERBACKS, QUALITY Discount per copy	*25-40%	\$0.00

\*Contractor offers a 40% discount off list price for individual paperback titles. It should be noted a 35% discount on Paperback Collections, and a 25% discount on Classroom Paperback Libraries has already been applied to the catalog price; therefore no further discount applies.

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A-E PRINT</u> B. LIBRARY BINDING Discount per copy	10%*, 35%**	10%	\$0.00

\*10% off list on Grolier Reference (except prepublications and combos as listed in catalog)

\*\*35% off list on Children's Press/Franklyn Watts & selected Scholastic titles

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	20%	\$0.00
14. Video Tapes (feature film, educational, etc.)	20%	\$0.00
15. DVD's	20%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: SCHOLASTIC LIBRARY PUBLISHING, INC.**

	<u>Charge</u>	<u>Details</u>
G. SERVICES		
1. Catalog Kits	\$0.00	
2. Cataloging and Processing (including shelf ready books)	\$0.00	
3. Machine Readable Cataloging (MARC) Records CD or via Email	\$0.00	Standard: Requires no data manipulation
7. Security Tape	\$0.00	
8. Bar Codes	\$0.00	Standard: Required no data manipulation

**CONTRACTOR: SCHOOLWIDE, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 7</u> Net Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	6-24%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	6-24%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	6-24%	\$0.00

(continued)

**CONTRACTOR: STEPS TO LITERACY, LLC**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
C. PAPERBACKS, QUALITY Discount per copy	10%	10%	10%	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	10%	10%	10%	\$0.00
E. PREBOUND HARDBACKS Discount per copy	10%	10%	10%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: STEPS TO LITERACY, LLC**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit				
1. Audio Cassettes (music, educational, etc.)	10%	N/A	10%	\$0.00
2. Audio Visual Materials	10%	N/A	10%	\$0.00
3. Books on Tape/CD Abridged	10%	N/A	10%	\$0.00
4. Books on Tape/CD Unabridged	10%	N/A	10%	\$0.00
7. CDs (music, audio, etc.)	10%	N/A	10%	\$0.00
8. Encyclopedias	10%	N/A	10%	\$0.00
10. Maps, Globes, Atlases, Charts	10%	N/A	10%	\$0.00
14. Video Tapes (feature film, educational, etc.)	10%	10%	10%	\$0.00
15. DVD's	10%	10%	10%	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 169**

**CONTRACTOR: THE BOOK HOUSE**

**IN PRINT PUBLICATIONS (ITEMS 1-6)**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING							
Discount per copy	30.98%	0%*-30.98%	2.15-17.68%	2.15-17.68%	0%*	0%*	\$6.00-\$12.00*
Volume Pricing-Price Breaks for Single Title:							
50 copies	34-37%	0%*-37%	N/A	N/A	N/A	N/A	\$0.50/Book*
100+ copies	35-40%	0%*-40%	N/A	N/A	N/A	N/A	\$0.50/Book*
B. LIBRARY BINDING							
Discount per copy	7.3%	2.15%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
C. PAPERBACKS, QUALITY							
Discount per copy	0%*	0%*	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
Volume Pricing-Price Breaks for Single Title:							
30 copies	17.7%	0%*-17.7%	N/A	N/A	N/A	N/A	\$0.50/Book*
50+ copies	28%	0%*-28%	N/A	N/A	N/A	N/A	\$0.50/Book*
D. PAPERBACKS, MASS MARKET							
Discount per copy	0%*	0%*	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
Volume Pricing-Price Breaks for Single Title:							
30 copies	17.7%	0%*-17.7%	N/A	N/A	N/A	N/A	\$0.50/Book*
50+ copies	28%	0%*-28%	N/A	N/A	N/A	N/A	\$0.50/Book*
E. PREBOUND HARDBACKS							
Discount per copy	0%*	0%*	0%*	0%*	0%*	0%*	\$6.00-\$12.00*

\* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

(continued)

**CONTRACTOR: THE BOOK HOUSE**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>						
A. CLOTH BINDING Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
B. LIBRARY BINDING Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
C. PAPERBACKS, QUALITY Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%	0% *	0%+\$25.00**	\$6.00-\$12.00*
D. PAPERBACKS, MASS MARKET Discount per copy	2.15%-17.68%	2.15%-17.68%	2.15%	0% *	0%+\$25.00**	\$6.00-\$12.00*
E. PREBOUND BOOKS Discount per copy	0% *	0% *	0% *	0% *	0%+\$25.00**	\$6.00-\$12.00*

\* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

\*\*Item 13 - Out of Print Books are sold at a 0% discount and subject to a net handling charge of \$25.00.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 171**

**CONTRACTOR: THE BOOK HOUSE**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
2. Audio Visual Materials	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
3. Books on Tape/CD Abridged	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
4. Books on Tape/CD Unabridged	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
5. Books on DVD (Digital Files)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
6. CD-ROM (fixed price only-no online services)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
7. CDs (music, audio, etc.)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
8. Encyclopedias	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
10. Maps, Globes, Atlases, Charts	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
11. Microcomputer Software (educational)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*

\* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE BOOK HOUSE**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit						
1. Audio Cassettes (music, educational, etc.)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
2. Audio Visual Materials	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
3. Books on Tape/CD Abridged	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
4. Books on Tape/CD Unabridged	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
5. Books on DVD (Digital Files)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
6. CD-ROM (fixed price only-no online services)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
7. CDs (music, audio, etc.)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
8. Encyclopedias	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
10. Maps, Globes, Atlases, Charts	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*
11. Microcomputer Software (educational)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0%*	0%+\$25.00**	\$6.00-\$12.00*

\* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

\*\*Item 13 - Out of Print Books are sold at a 0% discount and subject to a net handling charge of \$25.00.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 173**

**CONTRACTOR: THE BOOK HOUSE**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)							
12. Microform (Microfiche and microfilm)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
13. Slides	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
14. Video Tapes (feature film, educational, etc.)	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
15. DVD's	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
16. Video Games	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
17. Sheet Music	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*
18. Musical Scores	2.15%-30.98%	0%*-30.98%	2.15%-17.68%	2.15%-17.68%	0%*	0%*	\$6.00-\$12.00*

\* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE BOOK HOUSE**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)						
12. Microform (Microfiche and microfilm)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
13. Slides	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
14. Video Tapes (feature film, educational, etc.)	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
15. DVD's	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
16. Video Games	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
17. Sheet Music	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*
18. Musical Scores	2.15%-17.68%	2.15%-17.68%	2.15%-17.68%	0% *	0%+\$25.00**	\$6.00-\$12.00*

\* Net Handling Charges are only assessed when the contractor receives little or no discount from the publisher.

\*\*Item 13 - Out of Print Books are sold at a 0% discount and subject to a net handling charge of \$25.00.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE BOOK HOUSE**

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	
G. SERVICES					
3. Machine Readable Cataloging (MARC) Records			7. Security Tape		
Provided via Marcive	\$0.77		3M Tattle Tapes	\$0.36	
Brief MARC record provided via Book House Database	N/C				
4. Rebinding of Paperbacks			8. Bar Codes		
Textmount and Viabind	\$6.13		Provided by the library	\$0.15	
Small Kopac Covers	\$2.06		Provided by Marcive	\$0.26	
Large Kopac Covers	\$2.58				
5. Customized Reports			9. Other:		
Quarterly Billing Analysis	\$0.00		Property Stamp	\$0.15 w/stamp	Provided by the Library
Monthly Online Status Reports	\$0.00		Spine Labels	\$0.77	Provided via Marcive or OCLC
			Mylar Dust Jacket	\$0.77	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE ROSEN PUBLISHING GROUP, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>				
B. LIBRARY BINDING Discount per copy	28%* 25%	28%* 25%	28%* 25%	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	3%* 0%	3%* 0%	N/A	\$0.00

\*Discount in effect thru 2/28/10. Beginning 3/1/10, discount reverts back to 25% for B-Library Binding and 0% for C-Paperbacks, Quality.  
Note: All discounts are from catalog prices, which are 25% below list.

	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
3. Books on Tape/CD Abridged	3%* 0%	3%* 0%	\$0.00
4. Books on Tape/CD Unabridged	3%* 0%	3%* 0%	\$0.00
7. CDs (music, audio, etc.)	3%* 0%	3%* 0%	\$0.00
11. Microcomputer Software (educational)	3%* 0%	3%* 0%	\$0.00

\*Discount in effect thru 2/28/10. Beginning 3/1/10, discount reverts back to 0%.  
Note: All discounts are from catalog prices which are 25% below list.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE ROSEN PUBLISHING GROUP, INC.**

	<u>Charge</u>		<u>Charge</u>
G. SERVICES			
1. Catalog Kits	\$0.00	7. Security Tape	
		3M Tattletape	\$0.00
		Knogo	\$0.00
		Check point	\$0.00
2. Cataloging and Processing (including shelf ready books)	\$0.00	8. Bar Codes	\$0.00
3. Machine Readable Cataloging (MARC) Records	\$0.00	9. Other:	
		Data Disks	\$0.00

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: UNIQUE BOOKS, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15 - Net</u> Handling Charge
<u>A.-E. PRINT</u>					
A. CLOTH BINDING Discount per copy	0-20%	0-20%	0-20%	0-20%	\$15.00
B. LIBRARY BINDING Discount per copy	28-40%	N/A	N/A	N/A	\$15.00
C. PAPERBACKS, QUALITY Discount per copy	0-20%	0-20%	0-20%	0-20%	\$15.00

	<u>Item 14</u> Other: =*	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit (Cont'd)		
15. DVD's	0-20%	\$15.00

\*Non-fiction & instructional DVD's.

	<u>Charge</u>	<u>Details</u>		<u>Charge</u>	<u>Details</u>
G. SERVICES					
2. Cataloging and Processing (including shelf ready books)	\$1.50		6. Bibliographic Records	\$0.70 \$8.00 \$9.50	Marc Record Original Cataloging-Book Original Cataloging-DVD
3. Machine Readable Cataloging (MARC) Records	\$0.70 \$8.00 \$9.50	MARC Record Orig. Catalog Book Orig. Catalog DVD	7. Security Tape	\$0.99	Attached Theft Detection
			8. Bar Codes	\$0.20 \$0.10	Bar Code Label Label Protector

(continued)

**CONTRACTOR: WEST PUBLISHING CORP. D/B/A THOMSON/WEST**

IN PRINT PUBLICATIONS

	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
<u>A.-E. PRINT</u>		
A. CLOTH BINDING Discount per copy	0-20%*	\$0.00
B. LIBRARY BINDING Discount per copy	0-20%*	\$0.00
C. PAPERBACKS, QUALITY Discount per copy	0-20%*	\$0.00
D. PAPERBACKS, MASS MARKET Discount per copy	0-20%*	\$0.00
E. PREBOUND HARDBACKS Discount per copy	0-20%*	\$0.00

	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
6. CD-ROM (fixed price only - no online services)	0-20%*	\$0.00
12. Microform (microfiche and microfilm)	0-20%*	\$0.00

\*Discounts may not be used in conjunction with other discounts and/or promotions.  
Additional discounts may be available on contractor's on-line database: [www.westlaw.com](http://www.westlaw.com)  
For bulk purchase discounts, contact contractor at time of purchase.

(continued)

**CONTRACTOR: YBP LIBRARY SERVICES**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<u>A.-E. PRINT</u> A. CLOTH BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	12-18%	12-18%	\$10.00
B. LIBRARY BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	12-18%	12-18%	\$10.00
C. PAPERBACKS, QUALITY Discount per copy*	12-18%	12-18%	12-18%	12-18%	12-18%	12-18%	\$10.00

\*This discount applies to all titles EXCEPT:

When YBP receives little or no discount or a short discount from any publisher a \$10.00 handling charge may apply. Discounts do not apply to titles from publishers on the "List Price Publishers" list whose books sell at list price (occasional handling charge for short publisher discounts.) Contact contractor for details.

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u> A. CLOTH BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	0-10%**	0%	\$10.00
B. LIBRARY BINDING Discount per copy*	12-18%	12-18%	12-18%	12-18%	0-10%**	0%	\$10.00
C. PAPERBACKS, QUALITY Discount per copy*	12-18%	12-18%	12-18%	12-18%	0-10%**	0%	\$10.00

\*This discount applies to all titles EXCEPT:

When YBP receives little or no discount or a short discount from any publisher a \$10.00 handling charge may apply. Discounts do not apply to titles from publishers on the "List Price Publishers" list whose books sell at list price (occasional handling charge for short publisher discounts.) Contact contractor for details.

\*\* Regarding Foreign Publications. If purchased on a YBP (US) sub-account, the items are sold at 0% discount plus a \$10.00 handling charge. If purchased from YPB's UK branch on a UK sub-account, then a discount range of 0% to 10%, based on volume applies; subject to the same exceptions as summarized above.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 181**

**CONTRACTOR: YBP LIBRARY SERVICES**

	<u>Charge</u>		<u>Charge</u>
G. SERVICES			
2. Cataloging and Processing (including shelf ready books)	\$1.65-\$5.65 per volume*	6. Bibliographic Records	\$0.00 by subscription
3. Machine Readable Cataloging (MARC) Records	\$0.00	7. Security Tape	\$0.30*
4. Rebinding of Paperbacks	\$7.25-\$10.75 per volume*	8. Bar Codes	\$0.30*
5. Customized Reports	\$0.00 for most-GOBI (YBP's online database) core features are free and include customizable management reports.		

(continued)

**This is the Supplemental Award which was issued on June 8, 2009.**

**Contractors and their respective offerings begin on this page (page 190) and continue through page 259.**

**CONTRACTOR: ATLANTIC COAST MARKETING, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
A. CLOTH BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
B. LIBRARY BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
C. PAPERBACKS, QUALITY Discount per copy	5-25%	5-25%	5-25%	5-25%	5-25%	5-25%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	5-30%	5-30%	5-30%	5.30%	5-30%	5-30%	\$0
E. PREBOUND HARDBACKS Discount per copy	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ATLANTIC COAST MARKETING, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
B. LIBRARY BINDING Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
C. PAPERBACKS, QUALITY Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0
E. PREBOUND HARDBACKS Discount per copy	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 184**

**CONTRACTOR: ATLANTIC COAST MARKETING, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
2. Audio Visual Materials	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
3. Books on Tape/CD Abridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
4. Books on Tape/CD Unabridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
5. Books on DVD (Digital Files)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
6. CD-ROM (fixed price only-no online services)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
8. Encyclopedias	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
9. Laser Disc	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
10. Maps, Globes, Atlases, Charts	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
11. Microcomputer Software (educational)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ATLANTIC COAST MARKETING, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 14</u> Repair Manuals	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
2. Audio Visual Materials	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
3. Books on Tape/CD Abridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
4. Books on Tape/CD Unabridged	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
5. Books on DVD (Digital Files)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
6. CD-ROM (fixed price only-no online services)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
7. CDs (music, audio, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
8. Encyclopedias	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
9. Laser Disc	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
10. Maps, Globes, Atlases, Charts	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
11. Microcomputer Software (educational)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ATLANTIC COAST MARKETING, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
14. Video Tapes (feature film, educational, etc.)	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
15. DVD's	5-20%	5-20%	5-20%	5-20%	5-20%	5-20%	\$0
16. Video Games	5-20%	NA	NA	NA	NA	NA	\$0

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit					
15. DVD's	5-20%	5-20%	5-20%	5-20%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: AVANTI ENTERPRISES, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<b>A. CLOTH BINDING</b>							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
<b>B. LIBRARY BINDING</b>							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	25%	15%	12.5%	12.5%	0%	5%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-50 copies	27%	16%	13%	13%	0%	5%	\$0*
50+ copies	30%	17%	15%	15%	0%	5%	\$0*

\*Net Handling Charge of \$10.00 for books not discounted by publisher. Contact Contractor for details.

(continued)

**CONTRACTOR: AVANTI ENTERPRISES, INC.**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<b>A. CLOTH BINDING</b>							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
<b>B. LIBRARY BINDING</b>							
Discount per copy	5%	10%	12.0%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	15%	5%	5%	0%	\$0*
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	5%	10%	12%	5%	5%	0%	\$0*
Volume Pricing-Price Breaks for Single Title:							
25-49 copies	5%	12%	12%	5%	5%	0%	\$0*
50+ copies	5%	12%	10%	5%	5%	0%	\$0*

\*Net Handling Charge of \$10.00 for books not discounted by publisher. Contact Contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: AVANTI ENTERPRISES, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5%	5%	5%	5%	0%	5%	\$0*
2. Audio Visual Materials	5%	5%	5%	5%	0%	5%	\$0*
3. Books on Tape/CD Abridged	5%	5%	5%	5%	0%	5%	\$0*
4. Books on Tape/CD Unabridged	5%	5%	5%	5%	0%	5%	\$0*
5. Books on DVD (Digital Files)	5%	5%	5%	5%	0%	5%	\$0*
6. CD-ROM (fixed price only-no online services)	5%	5%	5%	5%	0%	5%	\$0*
7. CDs (music, audio, etc.)	5%	5%	5%	5%	0%	5%	\$0*
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0*
9. Laser Disc	5%	5%	5%	5%	0%	5%	\$0*
10. Maps, Globes, Atlases, Charts	5%	5%	5%	5%	0%	5%	\$0*
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0*

\*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: AVANTI ENTERPRISES, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5%	5%	5%	5%	0%	5%	\$0*
2. Audio Visual Materials	5%	5%	5%	5%	0%	5%	\$0*
3. Books on Tape/CD Abridged	5%	5%	5%	5%	0%	5%	\$0*
4. Books on Tape/CD Unabridged	5%	5%	5%	5%	0%	5%	\$0*
5. Books on DVD (Digital Files)	5%	5%	5%	5%	0%	5%	\$0*
6. CD-ROM (fixed price only-no online services)	5%	5%	5%	5%	0%	5%	\$0*
7. CDs (music, audio, etc.)	5%	5%	5%	5%	0%	5%	\$0*
8. Encyclopedias	0%	0%	0%	0%	0%	0%	\$0*
9. Laser Disc	5%	5%	5%	5%	0%	5%	\$0*
10. Maps, Globes, Atlases, Charts	5%	5%	5%	5%	0%	5%	\$0*
11. Microcomputer Software (educational)	0%	0%	0%	0%	0%	0%	\$0*

\*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 191**

**CONTRACTOR: AVANTI ENTERPRISES, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5%	5%	5%	5%	0%	5%	\$0*
13. Slides	5%	5%	5%	5%	0%	5%	\$0*
14. Video Tapes (feature film, educational, etc.)	5%	5%	5%	5%	0%	5%	\$0*
15. DVD's	5%	5%	5%	5%	0%	5%	\$0*
16. Video Games	5%	5%	5%	5%	0%	5%	\$0*
17. Sheet Music	5%	5%	5%	5%	0%	5%	\$0*
18. Musical Scores	5%	5%	5%	5%	0%	5%	\$0*

\*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: AVANTI ENTERPRISES, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5%	5%	5%	2%	0%	0%	\$0*
13. Slides	5%	5%	5%	2%	0%	0%	\$0*
14. Video Tapes (feature film, educational, etc.)	5%	5%	5%	2%	0%	0%	\$0*
15. DVD's	5%	5%	5%	2%	0%	0%	\$0*
16. Video Games	5%	5%	5%	2%	0%	0%	\$0*
17. Sheet Music	5%	5%	5%	2%	0%	0%	\$0*
18. Musical Scores	5%	5%	5%	2%	0%	0%	\$0*

\*Net Handling Charge of \$10.00 for products not discounted by publisher. Contact Contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BEARPORT PUBLISHING COMPANY, INC.**

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7</u> Net Handling Charge
B. LIBRARY BINDING		
Discount per copy	30%	\$0
Volume Pricing-Price Breaks for Single Title: 100 or more copies	30%	\$0

G. SERVICES	<u>Charge</u>	<u>Services-Specify</u>
1. Catalog Kits	\$1.00 attached \$.65/each unattached	\$0 on orders of \$350.00 or more
2. Cataloging and Processing (including shelf ready books) Barcode, spine label	\$.65/each attached \$.30/each unattached	\$0 on orders of \$350.00 or more
3. Machine Readable Cataloging (MARC) Records Per Order	\$12.00	\$0 on orders of \$350.00 or more

	<u>Charge</u>	<u>Services-Specify</u>
6. Bibliographic Records	\$12.00/order	\$0 on orders of \$350 or more
7. Security Tape	\$.30/book	\$0 on orders of \$350 or more
8. Bar Codes	\$0.15/each attached \$0.15/each unattached	\$0 on orders of \$350 or more
9. Other-Bidder to list: Accelerated reader labels Reading counts labels	\$0.50/each attached \$0.50/each unattached	\$0 on orders of \$350 or more

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BENCHMARK EDUCATION COMPANY LLC**

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
B. LIBRARY BINDING*		
Discount per copy	0%	\$0
Volume Pricing-Price Breaks for Single Title: 100 or more <b>copies</b>	3-15%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS		
Discount for single unit		
4. Books on Tape/CD Unabridged (E-books)	0%	<b>\$0</b>
7. CDs (audio)	0%	<b>\$0</b>

	<u>Charge</u>	<u>Details</u>
G. SERVICES		
3. Rebinding of Paperbacks per book	\$6.25	

In addition, Benchmark will charge a total fee of \$4.95 per item to provide all of the following services (including MARC records)

Library and reference books

Shelf list Cards

Borrowing Card Pocket with ownership

Information and date du ship Borrower's Card.

Two barcodes with Protectors

Spine label with Protectors

Mylar Cover (for books with dust jackets, theft protection strips)

(continued)

**CONTRACTOR: BUSCA, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
<b>A. CLOTH BINDING</b>							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
<b>B. LIBRARY BINDING</b>							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-21%	0-21%	0-201	0-21%	0-21%	0-21%	\$0*
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:							
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*

\*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BUSCA, INC.**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Medical	<u>Item 15</u> Net Handling Charge
<b>A. CLOTH BINDING</b>								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
<b>B. LIBRARY BINDING</b>								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
<b>C. PAPERBACKS, QUALITY</b>								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*
<b>D. PAPERBACKS, MASS MARKET</b>								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0
<b>E. PREBOUND HARDBACKS</b>								
Discount per copy	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
Volume Pricing-Price Breaks for Single Title:								
02-99 copies	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	0-21%	\$0*
100-999 copies	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	0-22%	\$0*

\*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 197**

**CONTRACTOR: BUSCA, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
2. Audio Visual Materials	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
3. Books on Tape/CD Abridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
4. Books on Tape/CD Unabridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
5. Books on DVD (Digital Files)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
6. CD-ROM (fixed price only-no online services)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
7. CDs (music, audio, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
8. Encyclopedias	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
9. Laser Disc	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
10. Maps, Globes, Atlases, Charts	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
11. Microcomputer Software (educational)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*

\*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: BUSCA, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Other: Medical	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit								
1. Audio Cassettes (music, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
2. Audio Visual Materials	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
3. Books on Tape/CD Abridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
4. Books on Tape/CD Unabridged	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
5. Books on DVD (Digital Files)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
6. CD-ROM (fixed price only-no online services)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
7. CDs (music, audio, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
8. Encyclopedias	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
9. Laser Disc	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
10. Maps, Globes, Atlases, Charts	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
11. Microcomputer Software (educational)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*

\*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: BUSCA, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
13. Slides	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
14. Video Tapes (feature film, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
15. DVD's	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
16. Video Games	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
17. Sheet Music	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
18. Musical Scores	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
19. Ebrary e-books	2%	2%	2%	2%	2%	2%	\$0*

\*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, a \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 200**

**CONTRACTOR: BUSCA, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 14</u> Medical	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit								
12. Microform (Microfiche and microfilm)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
13. Slides	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
14. Video Tapes (feature film, educational, etc.)	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
15. DVD's	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
16. Video Games	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
17. Sheet Music	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
18. Musical Scores	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	0-20%	\$0*
19. Ebrary e-books	1%	1%	1%	1%	1%	1%	1%	\$0*

\*Net Handling Charge is \$0 except when contractor receives no discount from the publisher. Otherwise, the \$3.00 - \$21.00 charge may apply. Contact contractor for details.

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: CHILDRENS PLUS, INC.**

IN PRINT PUBLICATIONS

	<u>Item 1 Trade</u>	<u>Item 7 - Net Handling Charge</u>
A. CLOTH BINDING Discount per copy	0-30%	\$0
B. LIBRARY BINDING Discount per copy	0-30%	\$0
E. PREBOUND HARDBACKS Discount per copy	25%	\$0

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
1. Catalog Kits	\$0		6. Bibliographic Records	\$0	
2. Cataloging and Processing including shelf ready books)	\$0.59 (attached) \$0 (unattached)		7. Security Tape	\$0.44 (attached) \$0.25 (unattached)	
3. Machine Readable Cataloging (MARC Records)	\$0		8. Bar Codes	\$0	
4. Rebinding of Paperbacks	\$0				
5. Customized Reports	\$0				

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: CHIP TAYLOR COMMUNICATIONS, LLC.**

	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
14. Video Tapes (feature film, educational, etc.)	40%*	\$0
15. DVD's	40%**	\$0

\*All video tapes have a list price of \$165.65; net contract price is \$99.39.

\*\* All DVD's have a list price of \$166.65; net contract price is \$99.99.

(continued)

**CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<b>A. CLOTH BINDING</b>							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
<b>B. LIBRARY BINDING</b>							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	25-45%	20-45%	5-35%	5-35%	5-20%	5-20%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	25-47%	20-47%	5-37%	5-37%	5-22%	5-22%	\$0
1000 copies	25-50%	20-50%	5-40%	5-40%	5-25%	5-25%	\$0

(continued)

**CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<b>A. CLOTH BINDING</b>							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
<b>B. LIBRARY BINDING</b>							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
<b>C. PAPERBACKS, QUALITY</b>							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
<b>D. PAPERBACKS, MASS MARKET</b>							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0
<b>E. PREBOUND HARDBACKS</b>							
Discount per copy	5-35%	10-30%	10-30%	10-30%	5-20%	0%	\$0
Volume Pricing-Price Breaks for Single Title:							
100 copies	5-37%	10-32%	10-32%	10-32%	5-22%	0%	\$0
1000 copies	5-40%	10-35%	10-35%	10-35%	5-25%	0%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 205**

**CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
2. Audio Visual Materials	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
3. Books on Tape/CD Abridged	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
4. Books on Tape/CD Unabridged	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
5. Books on DVD (Digital Files)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
6. CD-ROM (fixed price only-no online services)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
7. CDs (music, audio, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
8. Encyclopedias	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
9. Laser Disc	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
10. Maps, Globes, Atlases, Charts	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
11. Microcomputer Software (educational)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
2. Audio Visual Materials	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
3. Books on Tape/CD Abridged	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
4. Books on Tape/CD Unabridged	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
5. Books on DVD (Digital Files)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
6. CD-ROM (fixed price only-no online services)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
7. CDs (music, audio, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
8. Encyclopedias	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
9. Laser Disc	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
10. Maps, Globes, Atlases, Charts	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
11. Microcomputer Software (educational)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
13. Slides	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
14. Video Tapes (feature film, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
15. DVD's	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
16. Video Games	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
17. Sheet Music	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0
18. Musical Scores	5-45%	5-45%	5-45%	5-45%	5-45%	5-45%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: COMPLETE BOOK AND MEDIA SUPPLY, INC.**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
13. Slides	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
14. Video Tapes (feature film, educational, etc.)	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
15. DVD's	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
16. Video Games	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
17. Sheet Music	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0
18. Musical Scores	5-45%	5-45%	5-45%	5-45%	5-45%	0%	\$0

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES		
5. Customized Reports	\$0	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ENSLOW PUBLISHERS, INC.**

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	25%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
7. CDs (music, audio, etc.)	25%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: ENSLOW PUBLISHERS, INC.**

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES					
1. Catalog Kits – “Card Kits”	\$0.95 unattached/ \$1.40 attached	It includes book pockets, borrower’s card, catalog cards, main entry cards shelf list card and pine label. Charge is per book.	7. Security Tape	\$0.60 attached \$0.45 unattached	All charges are per book.
2. Cataloging and Processing 9(including shelf ready books)	\$0.25 unattached \$0.55 attached	spine labels spine labels	8. Bar Codes	\$0.60 attached \$0.30 unattached	All charges are per book.
	\$0.50 unattached \$0.80 attached	spine labels and book pockets spine labels and book pockets <u>All charges are per book.</u>			
3. Machine Readable Cataloging (MARC) Records	\$22.00/order \$22.00/order \$22.00order	downloadable or e-mail cd rom 3 ½ inch floppy diskette	9. “PR” or property labels	\$0.55 a attached \$0.30 unattached \$0.20 \$0.30 \$0.30	
			borrowers card main entry card shelf list card		

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: GREENWOOD PUBLISHING D/B/A HEINEMANN**

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
C. PAPERBACKS, QUALITY Discount per copy	14%	14%	\$0

IN PRINT PUBLICATIONS

	<u>Item 14</u> Teacher Resource	<u>Item 15</u> Net Handling Charge
C. PAPERBACKS, QUALITY Discount per copy	14%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	14%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: GREENWOOD PUBLISHING D/B/A HEINEMANN**

	<u>Item 14</u> Staff Development	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
2. Audio Visual Materials	14%	\$0

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
15. DVD's	14%	\$0

	<u>Item 14</u> Staff Development	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
15. DVD's	14%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: HOBBERMAN COLLECTION (USA), INC. D/B/A THE CHAPTERS GROUP**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy Volume Pricing-Price Breaks for Single Title: 10 to 249 copies 250 copies or more	0%  35% 40%	\$0  \$0 \$0
C. PAPERBACKS, QUALITY Discount per copy Volume Pricing-Price Breaks for Single Title: 10 to 249 copies 250 copies or more	0%  35% 40%	\$0  \$0 \$0
D. PAPERBACKS, MASS MARKET Discount per copy Volume Pricing-Price Breaks for Single Title: 10 to 249 copies 250 copies or more	0%  35% 40%	\$0  \$0 \$0

	<u>Item 1</u> Trade	<u>Item 7</u> Net Handling Charge
F. NON-PRINT AND OTHERS		
19. Dictionaries Discount per copy Volume Pricing- Price Breaks for Single Title: 10 to 249 copies 250 copies or more	0%  35% 40%	\$0  \$0 \$0
19. Atlases Discount per copy Volume Pricing- Price Breaks for Single Title: 10 to 249 copies 250 copies or more	0%  35% 40%	\$0  \$0 \$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: JEFECO SALES, INC. D/B/A APPLE BOOKS**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	0-35%*	\$0
B. LIBRARY BINDING Discount per copy	0-35%*	\$0
C. PAPERBACKS, QUALITY Discount per copy	0-35%*	\$0

\*The catalog "Your Price" is the net price paid after the above range of discounts is taken off the catalog "List Price".

**IN PRINT PUBLICATIONS**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	0-35%*	\$0
B. LIBRARY BINDING Discount per copy	0-35%*	\$0

\*The catalog "Your Price" is the net price paid after the above range of discounts is taken off the catalog "List Price".

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 215**

**CONTRACTOR: JEFECO SALES, INC. D/B/A APPLE BOOKS**

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES					
1. Catalog Kits	\$0.70		6. Bibliographic Records	\$0	included with MARC records
2. Cataloging and Processing (including shelf ready books)	\$0.75	includes barcode & spine label protected & marc disk	7. Security Tape	\$0.39 \$0.49	unattached attached
3. Machine Readable Cataloging (MARC) Records	\$12.00	per disk	8. Bar Codes	\$0.10	additional barcode (1 barcode is included in item 2)
5. Customized Reports	\$0		9. Other-Bidder to list:	\$0.20 \$0.20 \$0.20	shelf lift card spine label book pocket

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MARSHALL CAVENDISH CORPORATION**

IN PRINT PUBLICATIONS

	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	31%	\$0

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
B. LIBRARY BINDING Discount per copy	31%	\$0

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
8. Encyclopedias	31%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: MARSHALL CAVENDISH CORPORATION**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
8. Encyclopedias	31%	\$0

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES		
1. Catalog Kits	\$0.80/title	
2. Cataloging and Processing 9(including shelf ready books)	\$1.50/title	
3. Machine Readable Cataloging (MARC) Records	\$13.00 per order	

	<u>Charge</u>	<u>Services-Specify</u>
6. Bibliographic Records	\$3.00/order	
7. Security Tape	\$0.40 \$0.30	attached unattached
8. Bar Codes	\$0.20 each	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: MATTHEW BENDER & COMPANY, INC. D/B/A LEXISNEXIS MATTHEW BENDER**

IN PRINT PUBLICATIONS

	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	1-30%*	\$0
B. LIBRARY BINDING Discount per copy	1-30%*	\$0
C. PAPERBACKS, QUALITY Discount per copy	1-30%*	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	1-30%*	\$0
E. PREBOUND HARDBACKS Discount per copy	1-30%*	\$0

DISCOUNTS BASED ON QUANTITY OF BOOKS PURCHASED OF SAME TITLE:

5-15 copies	5%
16-30 copies	10%
31-50 copies	15%
51-75 copies	20%
76-100 copies	25%
101+ copies	30%

	<u>Item 5</u> Law	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
6. CD-ROM (fixed price only-no online services)	1-30%	\$0
15. DVD's	1-30%	\$0
19. Other (please specify) Flash Drive	1-30%	\$0

(continued)

**CONTRACTOR: OTTO HARRASSOWITZ GmbH & CO. KG D/B/A HARRASSOWITZ**

IN PRINT PUBLICATIONS

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	0%	\$0
B. LIBRARY BINDING Discount per copy	0%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	0%	\$0
E. PREBOUND HARDBACKS Discount per copy	0%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: OTTO HARRASSOWITZ GmbH & CO. KG D/B/A HARRASSOWITZ**

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	0%	\$0
2. Audio Visual Materials	0%	\$0
3. Books on Tape/CD Abridged	0%	\$0
4. Books on Tape/CD Unabridged	0%	\$0
5. Books on DVD (Digital Files)	0%	\$0
6. CD-ROM (fixed price only-no online services)	0%	\$0
7. CDs (music, audio, etc.)	0%	\$0
8. Encyclopedias	0%	\$0
9. Laser Disc	0%	\$0
10. Maps, Globes, Atlases, Charts	0%	\$0
11. Microcomputer Software (educational)	0%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: OTTO HARRASSOWITZ GmbH & CO. KG D/B/A HARRASSOWITZ**

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
12. Microform (Microfiche and microfilm)	0%	\$0
13. Slides	0%	\$0
14. Video Tapes (feature film, educational, etc.)	0%	\$0
15. DVD's	0%	\$0
16. Video Games	0%	\$0
17. Sheet Music	0%	\$0
18. Musical Scores	0%	\$0

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES		
3. Machine Readable Cataloging (MARC) Records	\$0	brief MARC records without classification and subject headings for order records
5. Customized Reports	\$0	standard reports only

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: OWL BOOK DISTRIBUTORS INC.**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 7 Net</u> Handling Charge
<b>A. CLOTH BINDING</b>		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	25%	\$0
10+ copies	30%	\$0
<b>B. LIBRARY BINDING</b>		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	20%	\$0
10+ copies	30%	\$0
<b>C. PAPERBACKS, QUALITY</b>		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	30%	\$0
10+ copies	35%	\$0
<b>D. PAPERBACKS, MASS MARKET</b>		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	30%	\$0
10+ copies	35%	\$0
<b>E. PREBOUND HARDBACKS</b>		
Discount per copy	N/A%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-9 copies	25%	\$0
10+ copies	30%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: OWL BOOK DISTRIBUTORS INC.**

	<u>Item 1</u> Trade	<u>Item 7 - Net</u> Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
1. Audio Cassettes (music, educational, etc.)	20%	\$0
3. Books on Tape/CD Abridged	20%	\$0
4. Books on Tape/CD Unabridged	20%	\$0
7. CDs (music, audio, etc.)	20%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: PEARSON EDUCATION, INC. D/B/A PEARSON PRENTICE HALL, PEARSON SCOTT FORESMAN**

IN PRINT PUBLICATIONS

	<u>Item 6</u> Text Books	<u>Item 7 Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	0%*	\$0**
E. PREBOUND HARDBACKS (Case bound) Discount per copy	0%*	\$0**

\*The 0% discount already reflects a 25% educational discount as shown in contractor's catalog.

\*\* Purchase orders are subject to handling charges based on the total dollar amount of the purchase order.

<u>Order size</u>	<u>Handling Charge</u>
\$0-100	\$ 0
\$101-999	\$ 20
\$1000-4999	\$ 100
\$5000-19999	\$ 200
\$20,000-49,999	\$ 500
\$50,000- and higher	\$ 800

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: PEARSON EDUCATION, INC. D/B/A PRENTICE HALL SCOTT FORESMAN**

	<u>Item 6</u> Textbooks	<u>Item 7</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
4. Books on Tape/CD Unabridged	0%*	\$0**
5. Books on DVD (Digital Files)	0%*	\$0**
11. Microcomputer Software (educational)	0%*	\$0**
15. DVD's	0%*	\$0**

\*The 0% discount already reflects a 25% educational discount as shown in contractor's catalog.

\*\* Purchase orders are subject to handling charges based on the total dollar amount of the purchase order.

<u>Order size</u>	<u>Handling Charge</u>
\$0-100	\$ 0
\$101-999	\$ 20
\$1000-4999	\$ 100
\$5000-19999	\$ 200
\$20,000-49,999	\$ 500
\$50,000- and higher	\$ 800

	<u>Charge</u>	<u>Details</u>
G. SERVICES		
8. Bar Codes Provided per book @	\$0.35	to apply

(continued)

**CONTRACTOR: SKYLIGHT SOFTWARE, INC. D/B/A SKYLIGHT PUBLISHING**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	NA	NA	NA	NA	12%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	0%	0%	0%	NA	\$0
Volume Pricing-Price Breaks for Single Title: 12 copies	12%	12%	12%	12%	NA	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	0%	0%	0%	0%	NA	\$0
Volume Pricing-Price Breaks for Single Title: 12 copies	12%	12%	12%	12%	NA	\$0

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	NA	NA	0-10%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	0%	NA	\$0
Volume Pricing-Price Breaks for Single Title: 12 copies	12%	12%	NA	\$0

(continued)

**CONTRACTOR: TEXTBOOK BROKERS INC. D/BA K12SAVINGS.COM**

**IN PRINT PUBLICATIONS**

	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<b>A. CLOTH BINDING</b>		
Discount per copy	44-90%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90%	
101+ copies	48-90%	\$0
<b>B. LIBRARY BINDING</b>		
Discount per copy	44-90%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90%	
101+ copies	48-90%	\$0
<b>C. PAPERBACKS, QUALITY</b>		
Discount per copy	44%-90%	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90% %	\$0
101+ copies	48-90%	
<b>E. PREBOUND HARDBACKS</b>		
Discount per copy	44-90% %	\$0
Volume Pricing-Price Breaks for Single Title:		
1-100 copies	44-90%	
101+ copies	48-90%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: TEXTBOOK WAREHOUSE**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	35%	NA	50%	\$0
B. LIBRARY BINDING Discount per copy	35%	NA	NA	\$0
C. PAPERBACKS, QUALITY Discount per copy	38%	15%	NA	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	38%	NA	NA	\$0
E. PREBOUND HARDBACKS Discount per copy	38%	NA	NA	\$0

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
A. CLOTH BINDING Discount per copy	35%	50%	\$0
C. PAPERBACKS, QUALITY Discount per copy	35%	50%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	35%	50%	\$0
E. PREBOUND HARDBACKS Discount per copy	35%	50%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: TEXTBOOK WAREHOUSE (cont.)**

	<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES		
4. Rebinding of Paperbacks	\$4.50 each	rebinding service

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE CREATIVE COMPANY**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	40%	40%	\$0
B. LIBRARY BINDING Discount per copy	40%	40%	\$0
C. PAPERBACKS, QUALITY Discount per copy	0%	0%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	0%	0%	\$0

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES					
1. Catalog Kits	\$0	card set, shelf list cards, date due cards, book pocket & label, spine label	6. Bibliographic Records	\$0	MARC records
2. Cataloging and Processing (including shelf ready books)	\$0	MARC records, 1 barcode protector, 1 spine label & protector	7. Security Tape	\$1.00-\$2.00 /book	per book depending on type: 3M tattle tape, checkpoint, RFID
3. Machine Readable Cataloging (MARC) Records	\$0	MARC records for up to 600 records, video cd/web download	8. Bar Codes	\$0	made to specifications

(continued)

**CONTRACTOR: THE EMERY-PRATT COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
A. CLOTH BINDING Discount per copy	39%	13-39%	3-13%	3-13%	3-13%	3-13%	\$0
B. LIBRARY BINDING Discount per copy	39%	13-39%	3-13%	3-13%	3-13%	3-13%	\$0
C. PAPERBACKS, QUALITY Discount per copy	13-39%	13-39%	3-13%	3-13%	2-13%	2-13%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	13-39%	13-39%	3-13%	3-13%	3-13%	3-13%	\$0
E. PREBOUND HARDBACKS Discount per copy	39%	13-39%	3-13%	3-13%	3-13%	3-13%	\$0

(continued)

**CONTRACTOR: THE EMERY-PRATT COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
<u>A.-E. PRINT</u>							
A. CLOTH BINDING Discount per copy	3-13%	3-13%	3-13%	3-13%	3%	3%	\$0
B. LIBRARY BINDING Discount per copy	3-13%	3-13%	3-13%	3-13%	3%	3%	\$0
C. PAPERBACKS, QUALITY Discount per copy	3-13%	3-13%	3-13%	3-13%	3%	3%	\$0
D. PAPERBACKS, MASS MARKET Discount per copy	3-13%	3-13%	3-13%	3-13%	3%	3%	\$0
E. PREBOUND HARDBACKS Discount per copy	3-13%	3-13%	3-13%	3-13%	3%	3%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**AWARD  
PAGE 233**

**CONTRACTOR: THE EMERY-PRATT COMPANY**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
1. Audio Cassettes (music, educational, etc.)	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
2. Audio Visual Materials	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
3. Books on Tape/CD Abridged	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
4. Books on Tape/CD Unabridged	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
5. Books on DVD (Digital Files)	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
6. CD-ROM (fixed price only-no online services)	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
7. CDs (music, audio, etc.)	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
8. Encyclopedias	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
9. Laser Disc	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
10. Maps, Globes, Atlases, Charts	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
11. Microcomputer Software (educational)	3-39%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE EMERY-PRATT COMPANY**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit						
1. Audio Cassettes (music, educational, etc.)	3-39%	3-13%	3-13%	3-13%	3-13%	\$0
2. Audio Visual Materials	3-39%	3-13%	3-13%	3-13%	3-13%	\$0
3. Books on Tape/CD Abridged	3-39%	3-13%	3-13%	3-13%	3-13%	\$0
4. Books on Tape/CD Unabridged	3-39%	3-13%	3-13%	3-13%	3-13%	\$0
5. Books on DVD (Digital Files)	3-39%	3-13%	3-13%	3-13%	3-13%	\$0
6. CD-ROM (fixed price only-no online services)	3-39%	3-13%	3-13%	3-13%	3-13%	\$0
7. CDs (music, audio, etc.)	3-39%	3-12%	3-13%	3-13%	3-13%	\$0
8. Encyclopedias	3-39%	3-13%	3-13%	3-13%	3-13%	\$0
9. Laser Disc	3-39%	3-12%	3-12%	3-13%	3-13%	\$0
10. Maps, Globes, Atlases, Charts	3-39%	3-12%	3-12%	3-13%	3-13%	\$0
11. Microcomputer Software (educational)	3-39%	3-12%	3-12%	3-13%	3-13%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE EMERY-PRATT COMPANY**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 3</u> Scientific	<u>Item 4</u> Technical	<u>Item 5</u> Law	<u>Item 6</u> Text Books	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
13. Slides	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
14. Video Tapes (feature film, educational, etc.)	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
15. DVD's	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
17. Sheet Music	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
18. Musical Scores	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE EMERY-PRATT COMPANY**

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 10</u> University Press Publications	<u>Item 11</u> Society or Association Publications	<u>Item 12</u> Foreign Publications	<u>Item 13</u> Out of Print Books	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit							
12. Microform (Microfiche and microfilm)	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
13. Slides	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
14. Video Tapes (feature film, educational, etc.)	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
15. DVD's	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
17. Sheet Music	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0
18. Musical Scores	3-13%	3-13%	3-13%	3-13%	3-13%	3-13%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE EMERY-PRATT COMPANY**

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES					
4. Cataloging and Processing (including shelf ready books)			6. Bibliographic Records	\$0	
Spine Labels	\$0.66	provided by cataloger			
Jackets	\$0.60		7. Security Tape	\$0.40	stripsor tags
3. Machine Readable Cataloging (MARC) Records	\$0.66	Pre-printed labels for book pocket, spine & circulation card.	8. Bar Codes		
4. Rebinding of Paperbacks			Provided by customer	\$0.10	
Vinabind	\$5.26		Provided by customer	\$.010	
Textmount	\$5.97		9. Hand stamping	\$0.10	per location
Easy Cover II	\$2.15		embossing	\$0.10	per location
5. Customized Reports	\$0		protective label	\$0.10	per location

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE LEARNING CONNECTION COMPANY**

**IN PRINT PUBLICATIONS**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 6</u> Text Books	<u>Item 7 - Net</u> Handling Charge
<b>A. CLOTH BINDING</b>				
Discount per copy	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:				
250 copies	1%	1%	1%	\$0
500 copies	2%	2%	2%	\$0
<b>C. PAPERBACKS, QUALITY</b>				
Discount per copy	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:				
250-copies	1%	1%	1%	\$0
500 copies	2%	2%	2%	\$0
<b>D. PAPERBACKS, MASS MARKET</b>				
Discount per copy	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:				
250 copies	1%	1%	1%	\$0
500 copies	2%	2%	2%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE LEARNING CONNECTION COMPANY**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 9</u> Handbooks	<u>Item 12</u> Foreign Publications	<u>Item 14</u> Class Libraries	<u>Item 15</u> Net Handling Charge
<b>A. CLOTH BINDING</b>					
Discount per copy	0%	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:					
250 copies	1%	1%	1%	1%	\$0
500 copies	2%	2%	2%	2%	\$0
<b>C. PAPERBACKS, QUALITY</b>					
Discount per copy	0%	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:					
250 copies	1%	1%	1%	1%	\$0
500 copies	2%	2%	2%	2%	\$0
<b>D. PAPERBACKS, MASS MARKET</b>					
Discount per copy	0%	0%	0%	0%	\$0
Volume Pricing-Price Breaks for Single Title:					
250-copies	1%	1%	1%	1%	\$0
500 copies	2%	2%	2%	2%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE LEARNING CONNECTION COMPANY**

	<u>Item 1</u> Trade	<u>Item 2</u> Non-Trade	<u>Item 7</u> - Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit			
1. Audio Cassettes (music, educational, etc.)	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
3. Books on Tape/CD Unabridged	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
5. Books on DVD (Digital Files)	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
6. CD-ROM (fixed price only-no online services)	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0
10. Maps, Globes, Atlases, Charts	0%	0%	\$0
250 copies	1%	1%	\$0
500 copies	2%	2%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS & RELATED ANCILLARY SERVICES**

**CONTRACTOR: THE LEARNING CONNECTION COMPANY**

	<u>Item 12</u> Foreign Publications	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
4. Books on Tape/CD Unabridged	0%	\$0
250 copies	1%	\$0
500 copies	2%	\$0
6. CD-ROM (fixed price only-no online services)	0%	\$0
250 copies	1%	\$0
500 copies	2%	\$0

	<u>Charge</u>	<u>Services-Specify</u>
9. Request for customized libraries and collections and assemblies of items in the catalog are available.	\$0	
Teacher Parent Guides	\$0	

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: WORLD BOOK, INC.**

IN PRINT PUBLICATIONS

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15 - Net</u> Handling Charge
B. LIBRARY BINDING Discount per copy	3-12%	\$0

	<u>Item 8</u> Reference/ Encyclopedias	<u>Item 15</u> Net Handling Charge
F. NON-PRINT AND OTHERS Discount for single unit		
8. Encyclopedias	9%	\$0
10. Map, Globes, Atlases, Charts 1 copy	8%	\$0
Illustrated Atlases 25 or more copies	15%	\$0

(continued)

**GROUP 20060 - BOOKS & NON-PRINT LIBRARY MATERIALS &  
RELATED ANCILLARY SERVICES**

**CONTRACTOR: WORLD BOOK, INC.**

	<u>Charge</u>	<u>Services-Specify</u>		<u>Charge</u>	<u>Services-Specify</u>
G. SERVICES					
1. Catalog Kits	\$15.50 + \$0.30/book Basic unattached	Basic Unattached	6. Bibliographic Records	\$12.00/book	Unattached
	\$15.50+ \$0.55/book	Premium Unattached			
2. Cataloging and Processing (including shelf ready books) Barcode, spine label	\$1.35/book \$1.50/book unattached	Basic Attached Premium attached	7. Security Tape	\$.30/book	
3. Machine Readable Cataloging (MARC) Records Per Order	\$17.00 \$15.50	MARC Records only MARC Records w/ kit	8. Bar Codes	\$0.15/each attached \$0.15/each unattached	
			9. Other-Bidder to list: Accelerated reader labels Reading counts labels	\$0.50/each attached \$0.50/each unattached	

(continued)

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, New York State Procurement, prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

**ELECTRONIC PAYMENTS:**

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at [www.osc.state.ny.us](http://www.osc.state.ny.us) or contact them by e-mail at [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or by phone at 518-474-4032.

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

**OVERLAPPING CONTRACT ITEMS:**

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

**NYSPro's DISPUTE RESOLUTION POLICY:**

It is the policy of the Office of General Services' New York State Procurement (NYSPro) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to NYSPro bid solicitations or contract awards. NYSPro encourages vendors to seek resolution of disputes through consultation with NYSPro staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of NYSPro's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website ([www.ogs.ny.gov](http://www.ogs.ny.gov)).

**PROCUREMENT LOBBYING TERMINATION:**

OGS reserves the right to terminate this contract in the event it is found that the certification filed by the Offerer/bidder in accordance with New York State Finance Law §139-k was intentionally false or intentionally incomplete. Upon such finding, OGS may exercise its termination right by providing written notification to the Offerer/bidder in accordance with the written notification terms of this contract.

(continued)

**MERCURY-ADDED CONSUMER PRODUCTS:**

Offerers are advised that effective January 1, 2005, Article 27, Title 21 of the Environmental Conservation Law bans the sale or distribution free of charge of fever thermometers containing mercury except by prescription written by a physician and bans the sale or distribution free of charge of elemental mercury other than for medical pre-encapsulated dental amalgam, research, or manufacturing purposes due to the hazardous waste concerns of mercury. The law further states that effective July 12, 2005, manufacturers are required to label mercury-added consumer products that are sold or offered for sale in New York State by a distributor or retailer. The label is intended to inform consumers of the presence of mercury in such products and of the proper disposal or recycling of mercury-added consumer products. Offerers are encouraged to contact the Department of Environmental Conservation, Bureau of Solid Waste, Reduction & Recycling at (518) 402-8705 or the Bureau of Hazardous Waste Regulation at 1-800-462-6553 for questions relating to the law. Offerers may also visit the Department's web site for additional information:

<http://www.dec.state.ny.us/website/dshw/redrecy/c145home.html>.

**CONTRACTOR REQUIREMENTS AND PROCEDURES FOR EQUAL EMPLOYMENT AND BUSINESS PARTICIPATION OPPORTUNITIES FOR MINORITY GROUP MEMBERS AND NEW YORK STATE CERTIFIED MINORITY/WOMEN-OWNED BUSINESSES:**

In accordance with Article 15-A of the New York State Executive Law (Participation by Minority Group Members and Women with Respect to State Contracts) and in conformance with the Regulations promulgated by the Minority and Women's Business Development Division of the New York State Department of Economic Development set forth at 5 NYCRR Parts 140-144, the Offerer/Contractor agrees to be bound by the following to promote equality of economic opportunities for minority group members and women, and the facilitation of minority and women-owned business enterprise participation on all covered OGS contracts.

a. Equal Employment Opportunity Requirements

By submission of a bid or proposal in response to this solicitation, the Offerer agrees with all of the terms and conditions of Appendix A including Clause 12 - Equal Employment Opportunities for Minorities and Women. The contractor is required to ensure that the provisions of Appendix A clause 12 - Equal Employment Opportunities for minorities and women, are included in every subcontract in such a manner that the requirements of these provisions will be binding upon each subcontractor as to work in connection with the State contract.

b. Participation Opportunities for New York State Certified Minorities and Women-Owned Businesses

Authorized Users are encouraged to make every good faith effort to promote and assist the participation of New York State Certified Minority and Women-owned Business Enterprises (M/WBE) as subcontractors and suppliers on this contract for the provision of services and materials. To locate New York State Certified M/WBEs, the directory of Certified Businesses can be viewed at:  
[http://www.empire.state.ny.us/Small\\_and\\_Growing\\_Businesses/mwbe.asp](http://www.empire.state.ny.us/Small_and_Growing_Businesses/mwbe.asp)

**SCOPE:**

Contract award shall include, but not be limited to, the following: domestic and foreign publications, textbooks, books in print, books out-of-print, pre-bound books, Braille books, rare books, legal books and materials, medical books, academic books, encyclopedias, continuations, blanket orders, ephemeral publications, pamphlets (bound and unbound), government documents, musical scores, sheet music, and non-print such as abridged and unabridged books on tape, microfilm, microfiche, microcards, microprint, filmstrips, slides, DVD's ( i.e. motion pictures, videos), audio cassettes, compact disks, laser disks, CD-ROM's (no online services), microcomputer software (educational), and audio visual materials.

The contract award is to be used by state agencies, libraries, political subdivisions, and others authorized by New York State law.

(continued)

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:**

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site ([www.ogs.ny.gov](http://www.ogs.ny.gov)). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS New York State Procurement's Customer Services at 518-474-6717.

**EXTENSION OF USE:**

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

**MINIMUM ORDER:**

Minimum order is \$100.00. Contractor may elect to honor orders for less than the minimum order, however no additional charges shall be allowed.

**PERIODIC RECRUITMENT:**

Additional vendors may be considered for a contract beginning in the second year of the contract and at one year intervals thereafter. The State intends to reissue the bid for a period of one month annually for this purpose and will formally announce when the bid is reissued.

Vendors shall be required to submit this original bid document which may include an addendum containing additional applicable statutory requirements currently in effect at the time of the new bid solicitation. Bidders are advised to review the "Qualification of Bidders" clause before submitting a bid under periodic recruitment to ensure they can meet all bid requirements. Under periodic recruitment, the bidder must provide copies of purchase orders totaling a minimum of \$100,000.00 in verifiable book sales for the 12 month period preceding the submission of this Invitation for Bids from New York public schools, New York public libraries, State University of New York, City University of New York New York State Agencies or others authorized by New York State law to purchase from this contract. Once awarded a contract, a vendor may not resubmit a bid for future consideration. In addition, if a bid is rejected under periodic recruitment, a bidder cannot reapply for a future contract until the next periodic recruitment period. For bids that are awarded under periodic recruitment, the contract term will commence upon award and terminate on the current end date of the contract unless an extension is mutually agreed upon between the New York State Procurement and the contractor.

**DEBRIEFING:**

Bidders will be accorded fair and equal treatment with respect to their opportunity for debriefing. Disclosure of the content of competing bids other than statistical tabulations of bids received in response to an IFB, is prohibited prior to the contract award. Prior to contract award, OGS shall, upon request, provide a debriefing which would be limited to review of that bidder's proposal or bid. After contract award, OGS shall, upon request, provide a debriefing to any bidder that responded to the IFB or RFP, regarding the reason that the proposal or bid submitted by the unsuccessful bidder was not selected for a contract award. The post award debriefing should be requested by the bidder within thirty days of posting of the contract award on the OGS website.

(continued)

**DELIVERY:**

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made no later than 90 calendar days after receipt of purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, New York State Procurement.

**ESTIMATED QUANTITIES:**

Each contract shall be for the quantities or dollar values actually ordered during the contract period. Authorized Users will be encouraged to purchase from contractors who offer the supplies, services, and pricing that best meet their needs in the most practical and economical manner. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

**CONTRACT PERIOD AND RENEWALS:**

It is the intention of the State to enter into a contract for the term as stated herein.

Discounts are firm for the entire period of the contract. Prices quoted for monetary amounts as defined in the Price clause are firm for the first year of the contract but may be adjusted annually thereafter in accordance with the Price clause. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the contract award. Price decreases or discount increases are permitted at any time.

**CANCELLATION FOR CONVENIENCE:**

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

**CONTRACT MIGRATION:**

State Agencies or any other authorized user holding individual contracts with contractors under this centralized contract shall be able to migrate to this contract award with the same contractor, effective on the contract begin date (retroactively, if applicable). Migration by an agency or any other authorized user to the centralized contract shall not operate to diminish, alter or extinguish any right that the agency or other authorized user otherwise had under the terms and conditions of their original contract.

**RESERVATION:**

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$75,000.00.

(continued)

**PRICE SHEETS AND CATALOGS:**

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to Authorized Users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist Authorized Users in the use of catalogs and price lists.

**"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:**

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price  
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

**DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW):**

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the "Law"). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law ("NYECL") it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007.

It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors "on behalf of" State agencies and public authorities. Thirty-three percent (33%) of affected vehicles must have BART by December 31, 2008, sixty-six percent (66%) by December 31, 2009 and one-hundred percent (100%) by December 31, 2010. The Law provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the bidder.

(continued)

---

PERFORMANCE REQUIREMENTS

**ORDERING:**

Contractor shall be capable of accepting orders manually, via facsimile, and, as an option, via the Internet or a personal computer based online electronic access system. Contractors offering electronic access ordering systems must have the online computer capability of receiving orders from locations throughout the state. The order entry system shall allow Authorized Users to enter orders and shall have full order inquiring capabilities. All orders (manual, fax, electronic) shall reference requisition and/or purchase order number as required.

If offering an electronic access ordering system, the contractor represents and warrants that it is the sole owner of the software product used for its ordering system, or, if not the owner, has received all proper authorizations from the owner to license the software product, and has the full right and power to grant the rights contained in this award and as described further in Appendix B. The contractor further warrants and represents that the software product is of original development, and/or that the package and its use will not violate or infringe upon any patent, copyright, trade secret or other property right of any other person/company.

Contractor shall defend, indemnify and save New York State wholly harmless from all costs, liability, and damages, including attorney fees incurred by New York State as a result of claims by a third party that New York State use of such data, information, and software infringes the rights of such third party. New York State shall promptly notify bidder in the event New York State learns of such claim by a third party.

The electronic ordering system shall be capable of processing, controlling, documenting, and reporting on the following minimum data elements:

- Vendor Name and Address
- Agency/Facility/Political Subdivision, etc.
- Contract Number
- Purchase Order/Requisition Numbers
- Contact (individual placing order)
- Stock Number, Manufacturer, Description
- Unit Cost, Unit of Measure
- Extended and Total Amounts

If offering an electronic access ordering system, the contractor shall provide software (excluding communication software) and training guides/manuals (instruction sheets) at no additional cost to all Authorized Users capable of placing orders electronically. Samples of software and training guides/manuals (instruction sheets) may be required. If requested, contractor must demonstrate its system at a Capital District area location designated by the State.

The contractor shall provide toll-free telephone support/assistance at no extra charge to all Authorized Users interested in ordering electronically.

**INTERNET WEBSITES:**

The State encourages contractors to provide a designated NYS contract website for end users direct access. This website will be listed under the Contractor information. The website will be the responsibility of the contractor to maintain and keep updated. Changes in product line or pricing must be approved by the New York State Procurement in accordance with any terms included in the bid prior to addition to the website. Hard copy catalog and price lists, either in paper format or electronic format, must be available to all end users who either do not have web access or prefer the optional format.

**BACKORDERING:**

Backordering shall be permissible only when authorized by the ordering agency. Contractor must complete orders within the guaranteed delivery period offered.

(continued)

---

PERFORMANCE REQUIREMENTS (Cont'd)

**LABELING:**

Number of packages in a single shipment must be marked on outside of each carton. Purchase order numbers, where required by the ordering agency, must appear on the outside of each carton delivered.

**SUBSTITUTIONS:**

Substitutions and/or additions of titles or editions shall not be permitted without written authorization from the ordering agency. All unauthorized substitutions and/or additions shall be returned to the contractor at the contractor's expense.

Contractor shall be expected to furnish the total number of copies of any one individual title in one shipment and to fill orders for multi-volume sets in one shipment.

**RETURNS:**

Defective books (in binding, pagination, or otherwise) and other library materials shall be returned at the contractor's expense. The customer agency shall not assume responsibility for losses in transit.

**PACKING SLIPS AND INVOICES:**

A legible packing slip, invoice, and/or purchase order copy must accompany each shipment. Carton containing packing slip and/or invoice must be so marked. Titles of books on invoices must be listed as shown on the original order. List prices, percentage discount or monetary charge, and net price of each book must also be listed on the invoice or statement. Any additional charge for net publications over and above the publisher's list price must be enumerated separately on the invoice. Shipping charges for foreign book shipments must be stated separately on the invoice. All other library materials must also be listed as shown on the original order and include list prices, percentage discount or monetary charge, and net price of each item.

Original invoices must follow the billing instructions contained in the purchase order.

Cost centers or branch offices within an agency may require separate invoicing as specified by each agency. The contractor's billing system shall be flexible enough to meet the needs of varying accounting systems in use by different Authorized Users.

**STATUS REPORT:**

A statement in each shipment must be provided to include a listing of unavailable products and/or a listing of titles out of print (OP), titles out of stock indefinitely (OI), titles out of stock temporarily (OS) and titles not to be supplied for other reasons.

**CANCELLATION OF PURCHASE ORDERS:**

Cancellation of orders in part or whole for unavailable materials or for "out of stock," "out of print," and "not yet published" publications shall be made by means of appropriate notations and adjustments on orders returned by contractor to the using agency. Contractors shall make no shipments of canceled materials except on the basis of a new order. Titles not supplied by the contractor may be purchased from any other contract source.

**REPORT OF CONTRACT PURCHASES:**

Contractor shall furnish a report electronically in Microsoft Excel (Office 03) or lower format containing both state agency and authorized non-state agency contract purchases by the fifteenth of the month following the end of each six month period. All sales must be totaled by contractor. In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://205.232.252.35/>.

(continued)

PERFORMANCE REQUIREMENTS (Cont'd)

REPORT OF CONTRACT PURCHASES: (Cont'd)

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

<u>Item/ SubItem Number</u>	<u>Product or Catalog Num ber</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total \$ Value</u>
					\$
				Grand Total	\$

The report is to be submitted to the Office of General Services, New York State Procurement, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

(continued)

**State of New York  
Office of General Services  
NEW YORK STATE PROCUREMENT  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** “Product” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS NEW YORK STATE PROCUREMENT  
Customer Services, 38th Floor  
Corning 2<sup>nd</sup> Tower - Empire State Plaza  
Albany, New York 12242

\* \* \* \* \*

(continued)