

**State of New York Executive Department**  
**Office Of General Services**  
**Procurement Services Group**  
**Corning Tower Building - 38th Floor**  
**Empire State Plaza**  
**Albany, New York 12242**  
**<http://www.ogs.state.ny.us>**

**CONTRACT AWARD NOTIFICATION**

<b>Title</b>	<b>:</b>	<b>Group 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT, DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS</b>
<b>Award Number</b>	<b>:</b>	<b>11678-G (Replaces 3023-G)</b>
<b>Contract Period</b>	<b>:</b>	<b>February 1, 2001 - January 31, 2003</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>August 29, 2000</b>
<b>Date of Issue</b>	<b>:</b>	<b>February 27, 2001</b>
<b>Specification Reference:</b>		<b>As Incorporated Herein</b>

**Address Inquiries To:**

<b>All State Agencies</b>	<b>Non-State Agencies</b>
<b>Name :</b> James A. Gelston <b>Title :</b> Purchasing Officer I <b>Phone :</b> 518-474-6705 <b>Fax :</b> 518-474-1563 <b>E-mail :</b> james.gelston@ogs.state.ny.us	<b>Name :</b> Judy Gibbons <b>Title :</b> Purchase Coordinator <b>Phone :</b> 518-474-6717 <b>Fax :</b> 518-474-2437 <b>E-mail :</b> customer.services@ogs.state.ny.us

**Description**

<p>Various product lines of Defibrillators including Automatic External Defibrillators (AED), Implantable Pacemakers, Heart Valves and Vascular Grafts</p>
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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC57564	CRYOLIFE, INC. 1655 Roberts Blvd., NW Kennesaw, GA 30066	800/438-8285 770/419-3355 Gregory J. McKellar FAX: 770/590-3742 Email: mckellar.greg@cryolife.com Website: www.cryolife.com	592417093
PC57565	EDWARDS LIFESCIENCES, LLC One Edwards Way Irvine, CA 92614	800/424-3278 949/250-2561 Velina Carter FAX: 800/442-9329 949/250-3446 Email: velina_carter@Edwards.com Website: www.Edwards.com	364340422
PC57566	GUIDANT SALES CORPORATION 510 E. 96th Street #250 Indianapolis, IN 46250	800/671-3845 317/971-2137 Mark Barry FAX: 317/971-2136 Email: mbarry@guidant.com Website: www.guidant.com	351987080
PC57567	IMPRA, INC. Subsidiary of C.R. Bard, Inc. 111 Spring St. Murray Hill, NJ 07974	800/225-0013 908/277-8150 John J. Bohan FAX: 908/277-8073 Email: corporate.contracts@crbard.com Website: www.crbard.com	860290297
PC57568	LAERDAL MEDICAL CORPORATION 167 Myers Corners Road Wappingers Falls, NY 12590	800/431-1055, ext. 295 914/298-7770 William Lyon FAX: 800/227-1143 914/298-4545 Email: customerservice@laerdal.com Website: www.laerdal.com	132587752

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC57569	MEDICAL RESEARCH LABORATORIES INC. 1000 Asbury Dr. Buffalo Grove, IL 60089 Disc: 1% - 15 Days	800/462-0777 ext. 187 847/520-0300 ext 187 Christian Kiely FAX: 847/520-0303 Email: ckiely@mrlinc.com Website: www.mrlinc.com	362681911
PC57570	MEDTRONIC INC. One Meadowlands Plaza Suite 710 East Rutherford, NJ 07073	800/253-1325 201/933-0078 Andrew Van Fossen FAX: 201/933-0078 Email: andrew.van.fossen@medtronic.com Website: www.medtronic.com	410793183
PC57571	MEDTRONIC PHYSIO-CONTROL CORP PO Box 97023 Redmond, WA 98073-9723	800/442-1142 ext. 4169 425/867-4000 ext. 4169 David Albright FAX: 800/732-0956 425/867-4146 Email: dalbright@physio-control.com Website: www.physiocontrol.com	910697691
PC57572	ST. JUDE MEDICAL Cardiac Rhythm 15900 Valley View Court Sylmar, CA 91432	800/777-2237 ext. 3969 John D. Doring FAX: 818/362-7932 Website: www.sjm.com	411625029
PC57573	ST. JUDE MEDICAL S.C., INC. One Lillehei Plaza St. Paul, MN 55117	800/544-1664 ext. 7752 651/483-2000 ext. 7752 Juan Christiani FAX: 651/481-7702 Email: jchristiani@sjm.com Website: www.sjm.com	411625029
PC57574	SULZER VASCUTEK USA, INC. 1300 C. East Anderson Lane Austin, TX 78752	888/758-8000 Lisa Standley FAX: 512/435-3675	742796305
PC57575	W.L. GORE & ASSOCIATES, INC. 960 W. Elliot Rd. Suite 202 Tempe, AZ 85284	888/822-4673 ext. 4436 JoAnne Snyder FAX: 480/756-4407 Email: medcontracts@wlgore.com Website: www.gore.com	510083365

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**NOTE TO AGENCY:**

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**PRICE:**

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES

**Product Line: Laerdal Medical**

Items offered:

	<u>Cat. #</u>	<u>Contract Price</u>
Laerdal Heartstart FR2 Semi-Automatic External Defibrillator w/o ECG display on screen	M3841A	\$ 2,812.50
Laerdal Heartstart FR2 Semi-Automatic External Defibrillator w/ECG display on screen	M3840A	\$ 3,141.00
Laerdal Heartstart 4000 Basic	HS4000	\$ 6,655.50
Laerdal Heartstart 4000 with SpO2	HS4001	\$ 7,555.50
Laerdal CodeMaster 100 w/12-Lead ECG	LCM05	\$ 13,495.50
Laerdal CodeMaster 100 w/12-Lead & SA	LCM06	\$ 14,373.00
Laerdal CodeMaster 100 Defibrillator/Monitor	LCM01	\$ 7,447.50
Laerdal CodeMaster 100 Defibrillator/Monitor w/Shock Advisory	LCM02	\$ 8,163.00

Discount Offered: Accessories - 10%

Identity and date of price list: Laerdal Lifesaving Products, Catalog 2000, Pages 30, 87-94.

Manufacturer: Agilent-Heartstream (for Laerdal)

Guaranteed Delivery: 30 Days A/R/O

New York State Procurement Card: Contractor accepts the New York State Procurement Card

Person to contact for expediting New York State contract orders:

Name: Joseph Pahlow

Title: Regional Sales Manager

Toll Free Telephone Number: 800/431-1055

Toll Free Fax Number: 800/227-1143

Email address: Jpahlow@Laerdal.com

Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: M-F, 8:00 AM- 8:00 PM (EST)

Name: Ed Mackin

Telephone Number: 800/431-1055

Fax Number: 800-227-1143

Email Address: Emackin@Laerdal.com

**CONTRACTOR: LAERDAL MEDICAL CORPORATION**

LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

**Product Line: Medical Research Laboratories (MRL)**

Items offered: MRL PIC Series Monitor/Defibrillators and Accessories; MRL AED Series Automatic External Defibrillators and Accessories

Discount offered: NYS Price (7% PIC and 5% AED discount applied)

Identity and Date of Price Lists: MRL PIC Price List, New York State External Defibrillators State Contract dated 08/01/00, pages 1-3; MRL AED Price List, New York State External Defibrillators State Contract dated 08/01/00, page 1.

Manufacturer: Medical Research Laboratories

Guaranteed Delivery: 90 Days A/R/O

New York State Procurement Card: Contractor accepts the New York State Procurement Card

Person to contact for expediting New York State contract orders:

Name: Christian Kiely

Title: Eastern Region Manager

Telephone Number: 847/520-0300 ext. 187

Toll Free Telephone Number: 800/462-0777 ext. 187

Fax Number: 847/520-0303

Email address: CKIELY@MRLINC.COM

Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: M-F, 8:00 AM - 4:00 PM (EST)

Name: Christian Kiely

Title: Eastern Region Manager

Telephone Number: 847/520-0300 ext. 187

Fax Number: 847/520-0303 ext. 187

Email address: CKIELY@MRLINC.COM

**CONTRACTOR: MEDICAL RESEARCH LABORATORIES**

LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

**Product Line: Medtronic**

Implantable Cardioverter Defibrillators, Leads (ICDs & ICD leads)

<u>Product ICDs</u>	<u>Contract Price</u>	<u>ICD Leads</u>	<u>Contract Price</u>
Gem DR 2 7273	\$22,000	Sprint 6945 6945xx	\$6,100
Gem DR 7271	\$22,000	Sprint 6943 6943xx	\$5,600
Jewel AF 7250	\$22,000	Sprint 6942 6942xx	\$6,000
Gem VR 2 7229	\$18,000	Sprint 6932 6932xx	\$5,600
Gem 7227xx	\$17,500	CapSure Fix Tachy Pacing Lead 6940xx	\$900
<b><u>Loop Recorders</u></b>			
		Reveal Plus 9526	\$3,100

Manufacturer: Medtronic, Inc.

Guaranteed Delivery: 2 Days A/R/O

Person to contact for expediting New York State contract:

Name: Jodee Krejci  
 Title: Product Service Specialist  
 Toll Free Telephone Number: 800/222-0331  
 Toll Free Fax Number: 800/647-6745  
 Email address: jodee.krejci@medtronic.com

Persons to contact in the event of an emergency occurring after business hours or on weekends or holidays:

Normal Business Hours: M-F, 8:30 AM - 5:00 PM (EST)

For defibrillator products in the Buffalo/Rochester area:

Name: Jack Ruh  
 Title: Sales Representative  
 Toll Free Telephone Number: 800/462-7775  
 Fax Number: 716/832-4733  
 Email Address: jack.ruh@medtronic.com

LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

**Product Line: Medtronic** (cont'd)

Implantable Cardioverter Defibrillators, Leads (cont'd)

For defibrillator products in the New York City area:

Name: Oscar Echemendia

Title: Sales Representative

Toll Free Telephone Number: 800/221-0257

Fax Number: 201/933-0076

Email address: oscar.echemendia@medtronic.com

For defibrillator products in the Albany/Syracuse area:

Name: Tom Tormey

Title: Sales Representative

Toll Free Telephone Number: 877/375-9200

Fax Number: 518/220-9096

Email address: tom.mclaughlin.tormey@medtronic.com

For defibrillator products in the Long Island area:

Name: Rich Russell

Title: Sales Representative

Toll Free Telephone Number: 800/221-0257

Fax Number: 201/933-0076

Email address: richard.joseph.russell@medtronic.com

Electronic Access Ordering (EDI):

Contractor offers Electronic Access Ordering

New York State Procurement Card: Contractor accepts the New York State Procurement Card

**CONTRACTOR: MEDTRONIC, INC.**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

**Product Line: Medtronic Physio-Control**

Items Offered:

LIFEPAK 500 automated external defibrillator and accessories  
LIFEPAK 12 defibrillator/monitor series and accessories  
LIFEPAK 9 defibrillator/monitor/pacemaker and accessories  
DATA MANAGEMENT PRODUCTS  
DISPOSABLES  
BIOLOG 3000I Single Lead ECG Monitor/Recorder and accessories  
LIFECAP handheld capnograph and accessories

Discount offered: 5%

Identity and Date of Price List:

LIFEPAK 500 automated external defibrillator and accessories  
Price list dated July 1999 (Pages 1-5) and Addendum, LIFEPAK AED Training System (replaces LIFEPAK AED Trainer shown on price list).  
LIFEPAK 12 defibrillator/monitor series and accessories  
Price list dated March 2000 (Pages 1-6)  
DATA MANAGEMENT PRODUCTS  
Price list dated August 1999 (Pages 1-9)  
DISPOSABLES  
Price list dated March 2000 (Pages 1-4)  
BIOLOG 3000I Single Lead ECG Monitor/Recorder and accessories  
Price list dated February 1999 (Pages 1-2)  
LIFECAP handheld capnograph and accessories  
Price list dated April 1999 (Pages 1-2)

Discount offered: 10%

Identity and Date of Price List

LIFEPAK 10 defibrillator/monitor/pacemaker and accessories  
Price list dated July 1999 (Pages 1-4)  
LIFEPAK 9, 9A, 9P defibrillator/monitor series and accessories  
Price list dated July 1999 (Pages 1-4)

Manufacturer: Medtronic Physio Control Corp.

Guaranteed Delivery: 30 Days A/R/O

New York State Procurement Card: Contractor accepts the New York State Procurement Card

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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**LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES** (cont'd)

**Product Line: Medtronic Physio-Control** (cont'd)

Persons to contact for expediting New York State contract orders:

Toll Free Telephone Number: 800/442-1142

Diane DeLapava ext. 2402

Account Consultant

Frank Piraino ext. 2567

Account Consultant

John Guhin ext. 2035

Account Consultant

Toll Free Fax Number: 800/732-0956

Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: M-F, 7:00 AM - 5:30 PM (PT)

Name: Mark Anauo

Title: Service Consultant

Pager Number: 518/341-5087

**CONTRACTOR: MEDTRONIC PHYSIO CONTROL CORPORATION**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

**Product line: St. Jude Medical**

Items offered: Single-Chamber Implantable Cardioverter Defibrillators ICDs - Angstrom MD, Contour MD Series;  
ICD Leads - TVL, SPL Series

Discount offered: NET from NY State Price List

Identity and Date of Price List: St. Jude Medical Cardiac Rhythm Management Div. NY State Price List - IFB #  
11678-G, dated June 15, 2000. (Combined price list with Lot II - Pacemakers)

Manufacturer: St. Jude Medical Cardiac Rhythm Management Division

Guaranteed Delivery: 1 Day A/R/O

Person to contact for expediting New York State contract orders:

Name: Mike Landi

Title: Operation Manager, North

Toll Free Telephone Number: 800/645-5368

Toll Free Fax Number: 800/252-6881

Email Address: mlandi@pacesetter.com

Person to contact in the event of an emergency:

Normal Business Hours: 24 hours a day

Name: George Mentonis

Title: Sales Representative

Telephone Number: 800/722-3423

Fax Number: 800/318-7863

**CONTRACTOR: ST. JUDE MEDICAL CARDIAC RHYTHM MANAGEMENT DIVISION**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES (cont'd)

**PRODUCTS AVAILABLE THROUGH OTHER OGS CONTRACTS:**

**Product Line: SURVIVALINK**

Products offered: Automated External Defibrillators, Delivery Systems, Software Applications, Accessories and Maintenance.

Note to Agencies: Survivalink Products are available under separate contract award. Specifically, Group 12601, Award No. PGB-00549, Contract No. PC57195 Dept. of Veterans Affairs Federal Supply Schedule Price List Contract No. V797P-4067a.

**Product Line: Zoll Medical**

Products offered: Zoll 'M' Series hospital, EMS line of Pacing, Semi Automatic and Automatic External Defibrillators (AED) and accessories.

Note to Agencies: Zoll Medical Products are available under separate contract award. Specifically, Group 12601, Award No. PGB-00548, Contract No. PC52284, Dept. of Veterans Affairs Federal Supply Schedule Price List, Contract No. V797P-3902j.

**PRODUCTS FOR WHICH AWARDS ARE PENDING:**

**Product Line: Agilent Technologies**

Items Offered: Heartstream FR2 Series, Automatic External Defibrillators (AEDs) with or without ECG Display. Associated accessories including pads, batteries, data cards/software and related items.

Award Pending

Agencies having requirements for Agilent Technologies products may call this office at 518/474-6705.

**Product Line: Marquette**

Items offered: Responder 1000 "Basic" - Cat #1011604, Responder 1100 "Basic" - Cat. #10116614

Award Pending

Agencies having requirements for Marquette products may call this office at 518/474-6705.

**Product line: Spacelabs-Burdick**

Items offered: Burdick DC200 and Medic 6 Series Defibrillators

Award Pending

Agencies having requirements for Spacelabs-Burdick products may call this office at 518/474-6705.

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES

**Product Line: Guidant (CPI)**

<u>Product</u>	<u>Model</u>	<u>New York State Price</u>
<b>BRADYCARDIA</b>		
<b>DUAL-CHAMBER ADAPTIVE-RATE</b>		
- Pulsar MAX DR	1270	\$7,895
- Discovery II DR	1283/1284/1285/1286	\$7,595
- Meridian DR	1276	\$7,095
<b>SINGLE-CHAMBER ADAPTIVE-RATE</b>		
- Pulsar MAX SR	1170/1171	\$6,895
- Discovery II SR	1184/1185/1186/1187	\$6,595
- Meridian SR	1176	\$6,095
<b>DUAL-CHAMBER CONVENTIONAL</b>		
- Discovery II DDD	0981	\$7,195
- Meridian DDD	0976	\$6,695
<b>SINGLE-CHAMBER CONVENTIONAL</b>		
- Discovery II SSI	0481	\$5,495
- Meridian SSI	0476	\$5,395
<b>IMPLANTABLE LEADS</b>		
- Fineline II	4452/53/54/55/77/78	\$ 950
- Fineline II EZ	4463/64/65/66/67/68	\$ 950
- Fineline	4450/51/75/76	\$ 850
- Fineline EZ	4460/61/62	\$ 850
- Sweet Picotip RX	4050/51/52 4053/54/55	\$ 925
- Sweet Tip RX	4243/44/45 4143/44/45	\$ 795
- Selute Picotip	4033/34/35 4030/31/32	\$ 975
- Selute	4285/4185	\$ 875
- Sweet Tip	4269/4169	\$ 695
- Tined	4261/71/4161/71	\$ 495
- Oscor	4440/4441/4439	\$ 695

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)

**Product Line: Guidant (CPI)** (cont'd.)

<u>Product</u>	<u>Model</u>	<u>New York State Price</u>
TACHYCARDIA AICD SYSTEMS (ENDOTAK ENDURANCE EZ)		
TIERED THERAPY - DUAL CHAMBER		
- Prizm HE DR/Endotak w/Atrial Lead (1853)	8334	\$34,450
- Prizm HE DR/Endotak w/o Atrial Lead (1853)	8335	\$34,070
- Prizm DR/Endotak w/Atrial Lead (1851)	8314	\$32,450
- Prizm DR/Endotak w/o Atrial Lead (1851)	8315	\$32,070
- AV III DR/Endotak w/Atrial Lead (1831)	8264	\$31,350
- AV III DR/Endotak w/o Atrial Lead (1831)	8265	\$30,970
TIERED THERAPY - SINGLE CHAMBER		
- Prizm HE VR/Endotak (1852)	8344	\$32,100
- Prizm VR/Endotak (1850)	8324	\$30,950
- Ventak VR/Endotak (1774)	8304	\$29,925
- Mini IV +/Endotak (1793)	8294	\$29,450
- Mini IV/Endotak (1790)	8284	\$28,975
- Mini III+ HE/Endotak (1788)	8274	\$28,975
- Mini III+ /Endotak (1783)	8224	\$28,975
TACHYCARDIA AICD SYSTEMS (ENDOTAK ENDURANCE RX)		
TIERED THERAPY - DUAL CHAMBER		
- Prizm HE DR/Endotak w/Atrial Lead (1853)	8332	\$34,260
- Prizm HE DR/Endotak w/o Atrial Lead (1853)	8333	\$33,880
- Prizm DR/Endotak w/Atrial Lead (1851)	8312	\$32,260
- Prizm DR/Endotak w/o Atrial Lead (1851)	8313	\$31,880
- AV III DR/Endotak w/Atrial Lead (1831)	8262	\$31,160
- AV III DR/Endotak w/o Atrial Lead (1831)	8263	\$30,780
TIERED THERAPY - SINGLE CHAMBER		
- Prizm HE VR/Endotak (1852)	8342	\$31,900
- Prizm VR/Endotak (1850)	8322	\$30,760
- VENTAK VR/Endotak (1774)	8302	\$29,735
- MINI IV+/Endotak (1793)	8292	\$29,260
- MINI IV/Endotak (1790)	8282	\$28,785
- MINI III+ HE/Endotak (1788)	8272	\$28,785
- MINI III+/Endotak (1783)	8222	\$28,785

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)

**Product Line: Guidant (CPI)** (cont'd.)

<u>Product</u>	<u>Model</u>	<u>New York State Price</u>
AICD REPLACEMENTS		
TIERED THERAPY - DUAL CHAMBER		
- Prizm HE DR	1853/1858	\$27,500
- Prizm DR	1851/1856	\$25,705
- AV III DR	1831/1836	\$24,605
TIERED THERAPY - SINGLE CHAMBER		
- Prizm HE VR	1852/1857	\$25,000
- Prizm VR	1850/1855	\$24,205
- VENTAK VR	1774/1775	\$23,180
- MINI IV+	1793/1796	\$22,705
- MINI IV	1790	\$22,230
- MINI III+ HE	1788/1789	\$22,230
- MINI III+	1783	\$22,230
- MINI III+	1786	\$22,230

Manufacturer: Guidant Sales Corp.

Guaranteed Delivery: 2 Days A/R/O

Persons to contact in the event of an emergency and for expediting New York State contract orders:

Normal business hours: M-F 8:00 AM - 5:00 PM (EST)

Name: TJ Manfuso/Bill Covelli

Title: Long Island Mgr/Buffalo Mgr

Toll Free Telephone Number: 800-227-3422

Fax Number: 631/249-5582 or 716/838-1730

Email address: tmanfuso@guidant.com or wcovelli@guidant.com

**CONTRACTOR: GUIDANT (CPI)**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)

**Product Line: Medtronic**

Implantable Pulse Generators (IPGs)

<u>Product</u>	<u>Contract Price</u>	<u>Product</u>	<u>Contract Price</u>
<u>IPGs</u>		<u>IPGs</u>	
<u>DDDR</u>		<u>VDD</u>	
Kappa 700 DR KDR701, 703, 706, 721	\$6,400	Kappa 700 VDD KVDD701	\$5,700
Kappa 400 DR KDR401, 403	\$6,400	Sigma 300 VDD SVDD303	\$4,950
Kappa 600 DR KDR601, 603	\$5,695	<u>VVIR</u>	
Sigma 300 DR SDR303B, 303U, 306U	\$5,500	Kappa 700 SR KSR701, 703, 706	\$5,300
Sigma 200 DR SDR203B	\$4,995	Kappa 400 SR KSR401, 403	\$5,300
Vitatron Diamond 2 DR 820	\$6,295	Sigma 300 SR SSR303B, 303U, 306U	\$4,700
		Sigma 200 SR SSR203B	\$3,995
		Vitatron Topaz 2 SR 520	\$5,300
<u>DDD</u>		<u>VVI</u>	
Kappa 700 D KD701	\$5,900	Sigma 300 S SS303B	\$3,200
Sigma 300 D SD303B	\$4,800	Sigma 100 S SS103B, 106U	\$1,995
Sigma 200 D SD203B	\$3,995		

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)

**Product Line: Medtronic** (cont'd.)

Implantable Pulse Generators (IPGs) (cont'd.)

<u>Product</u> <u>IPG Leads</u>	<u>Contract Price</u>	<u>Product</u> <u>IPG Leads</u>	<u>Contract Price</u>
CapSure Z Novus 5054, 5554	\$825	CapSure VDD 5038S, 5038, 5038L	\$925
CapSure Z 5034, 5534, 5033	\$775	CapSure Epi 4965	\$850
CapSure SP Novus 4092, 4592, 5092, 5592	\$725	CapSure Epi 4968	\$1,295
CapSure SP 4024, 4524, 5024M, 5524M, 4023, 4523, 5023M	\$675	Excellence PS+ and SS+ IM(K/L)49x	\$750
CapSure Fix 4068, 4568, 5068, 5568, 4067, 5067	\$775	Pirouet + and S+ IM(U/X)49X	\$725

Manufacturer: Medtronic, Inc.

Guaranteed Delivery: 2 Days A/R/O

Electronic Access Ordering (EDI): Contractor offers Electronic Access Ordering

New York State Procurement Card: Contractor accepts the New York State Procurement Card

Person to contact for expediting New York State contract:

Name: Jodee Krejci

Title: Product Service Specialist

Toll Free Telephone Number: 800/222-0331

Toll Free Fax Number: 800/647-6745

Email address: jodee.krejci@medtronic.com

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)

**Product Line: Medtronic** (cont'd.)

Implantable Pulse Generators (IPGs) (cont'd.)

Persons to contact in the event of an emergency occurring after business hours or on weekends or holidays:

Normal Business Hours: M-F, 8:30 AM - 5:00 PM (EST)

For pacemaker products in the Buffalo/Rochester area:

Name: Jack Ruh

Title: Sales Representative

Toll Free Telephone Number: 800/462-7775

Fax Number: 716/832-4733

Email address: jack.ruh@medtronic.com

For pacemaker products in the New York City area:

Name: Oscar Echemendia

Title: Sales Representative

Toll Free Telephone Number: 800/221-0257

Fax Number: 201/933-0076

Email address: oscar.echemendia@medtronic.com

For pacemaker products in the Albany/Syracuse area:

Name: Tom Tormey

Title: Sales Representative

Toll Free Telephone Number: 877/375-9200

Fax Number: 518/220-9096

Email address: tom.mclaughlin.tormey@medtronic.com

For pacemaker products in the Long Island area:

Name: Rich Russell

Title: Sales Representative

Toll Free Telephone Number: 800/221-0257

Fax number: 201/933-0076

Email address: richard.joseph.russell@medtronic.com

**Contractor: MEDTRONIC, INC.**

**GROUP 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT AWARD PAGE 20  
DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)

**Product Line: St. Jude Medical (formerly St. Jude Pacesetter, St. Jude Telectronics)**

Implantable Pulse Generators (IPGs)

Tempo VR, Tempo SSI, Solus II, Phoenix 2, Paragon II, Synchrony II & III, Addvent VDDR, Tempo DR, Phoenix III, Trilogy SR, SR+, Trilogy DC, Paragon III, Trilogy DC+, DR, DR+, Regency, Regency SC+, Microny, Tempo D, Affinity SR, Integrity SR, Entity DC, Affinity DC, Entity DR, Affinity DR, Integrity DR, Integrity VDR Series Products, Pacing Leads, Introducers and related accessories.

Discount offered: Net from NY State Price List

Identity and Date of Price List: St. Jude Medical Cardiac Rhythm Management Division, NY State Price List IFB #11678-G dated June 15, 2000. (Combined price list with Lot I Defibrillators)

Manufacturer: St. Jude Medical Cardiac Rhythm Management Division  
Guaranteed Delivery: 1 Day A/R/O

Person to contact for expediting New York State contract orders:

Name: Mike Landi  
Title: Operation Manager, North  
Toll Free Telephone Number: 800/645-5368  
Toll Free Fax Number: 800/252-6881  
Email Address: mlandi@pacesetter.com

Person to contact in the event of an emergency:

Normal business hours: 24 hours a day  
Name: George Mentonis  
Title: Sales Representative  
Telephone Number: 800/722-3423  
Fax Number: 800/318-7863

**CONTRACTOR: ST. JUDE MEDICAL CARDIAC RHYTHM MANAGEMENT DIVISION**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS

**Product Line: Cryolife Cardiac Tissue**

Items offered: Valved and non-valved conduits, surgical patches, saphenous vein, femoral vein and femoral-popliteal artery, aortoiliac grafts

Discount offered: Net pricing

Identity and Date of Price List: Cryolife, Inc. Cardio Vascular Tissues - Schedule of Service and Professional Fees  
October 1, 1999

Manufacturer: Cryolife, Inc.

Guaranteed Delivery: Overnight A/R/O

Customer Service Telephone Number for expediting New York State Contract orders (available 24 hours per day, seven (7) days a week): 888/427-9659, Fax: 770/590-3753

**Contractor: CRYOLIFE, INC.**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd)

**Product Line: Edwards Lifesciences**

Items offered: Heart Valve Products, model numbers as follows:

<u>Model No.</u>	<u>New York State Price Ea.</u>
1260	\$3,650.00
2625	\$3,750.00
2700	\$4,050.00
4300	\$5,600.00
4400	\$1,550.00
4600	\$1,450.00
6120	\$3,650.00
6625	\$3,750.00
6625LP	\$3,750.00
2800	\$4,500.00
4800	\$ 349.98

Manufacturer: Edwards Lifesciences  
Guaranteed Delivery: 3-4 Days A/R/O

Items offered: Lifespan PTFE Vascular Grafts

Discount offered: 5%

Identity and Date of Price List: Edwards Lifesciences, Vascular Systems August 2000, pages 5 and 6.

Manufacturer: Edwards Lifesciences  
Guaranteed Delivery: 7-14 Days A/R/O

Electronic Access Ordering (EDI): Contractor offers Electronic Access Ordering  
New York State Procurement Card: Contractor accepts the New York State Procurement Card

Customer Service Dept. Telephone Numbers for expediting New York State contract orders:  
Telephone Number: 949/250-2500  
Toll Free Telephone Number: 800/424-3278  
Fax Number: 949/250-3489  
Toll Free Fax Number: 800/422-9239

Customer Service Dept. Telephone Number in the event of an emergency occurring after business hours or on weekend/holidays:  
Normal Business Hours: M-F, 6:00AM - 5:00PM (PT)  
Telephone Number: 949/250-2500  
Fax Number: 949/250-3489  
\*Pager Number: 800/424-3278  
\*You will be prompted and your request will be forwarded to a Customer Services Representative

**CONTRACTOR: EDWARDS LIFESCIENCES, LLC**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd.)

**Product Line: Impra, Inc.**

Items offered: Impra Standard e PTFE Vascular Grafts; Impra e PTFE Patches; Impra Carboflo Grafts; Impra Venaflo Grafts; Impra Distaflo Grafts; Bard Grafts; Bard ACG Grafts; Bard Fabrics, Felts and Shunts; Bard Tapes and Probes; InterVascular Grafts; Intervascular Patches and Kelly Wick Tunnelers.

Discount offered: New York State Discounted Price

Identity and Date of Price List: New York State Bid #11678-G pages 1-17

Manufacturer: Impra, Inc.

Guaranteed Delivery: 2 Days A/R/O

Electronic Access Ordering (EDI): Contractor offers Electronic Access Ordering

New York State Procurement Card: Contractor accepts the New York State Procurement Card

Person to contact for expediting New York State contract orders:

Name: Dale Beardall

Title: Customer Service Head

Toll Free Telephone Number: 800/321-4254 ext. 766

Fax Number: 602/303-2775

Toll Free Fax Number: 800/440-5376

Email Address: dale.beardall@crbard.com

Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: M-F, 6:00 AM - 5:00 PM(MT)

Name: Mark Rich

Title: Territory Manager

Telephone Number: 800/321-4254 ext. 211

Fax Number 631/331-4029

Pager Number: 888/649-8785

Cell Telephone Number: 917/445-8454

Email Address: mark.rich@crbard.com

**CONTRACTOR: IMPRA, INC. subsidiary of CR BARD, INC.**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd.)

**Product Line: Medtronic**

Product                      Contract Price

Heart Valves

Hall II Aortic Valve              \$3,850  
A7700

Rotatable Collagen              \$4,995  
Conduit Valve  
R7700

Hall II Aortic                      \$4,995  
Collagen Valve  
Z7700

MO Extended Valve              \$4,000  
HA250xx

Hancock II Mitral                \$4,500  
Valve  
T510xx

Hancock II Aortic                \$4,500  
Valve  
T505xx

Valve Accessories

Duran II Ring                    \$1,350  
H608

Aortic Punches                  \$ 125  
(Box of 6)  
AP430, 435, 540, 544

Pediatric Heartwires            \$ 279  
(Box of 12)  
6491

Temporary Heartwires          \$ 200  
(Box of 6)  
6495

Disposable Heartwires          \$ 120  
(Box of 12)  
6500

**GROUP 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT AWARD PAGE 25  
DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd.)

**Product Line: Medtronic** (cont'd)

Manufacturer: Medtronic, Inc.

Guaranteed Delivery: 2 Days A/R/O

Electronic Access Ordering (EDI): Contractor offers Electronic Access Ordering

New York State Procurement Card: Contractor accepts the New York State Procurement Card

Person to contact for expediting New York State contract:

Name: Jodee Krejci

Title: Product Service Specialist

Toll Free Telephone Number: 800/222-0331

Toll Free Fax Number: 800/647-6745

Email address: jodee.krejci@medtronic.com

Person to contact in the event of an emergency occurring after business hours or on weekends or holidays:

Normal business hours: M-F 8:30AM - 5:00PM (EST)

For heart valve products in the Upstate New York area:

Name: Mary Elizabeth Myers

Title: Sales representative

Toll Free Telephone Number: 800/537-9147

Fax Number: 201/933-8018

Email address: mary.elizabeth.myers@medtronic.com

For heart valve product in the Long Island area:

Name: Christopher Benson

Title: Sales representative

Toll Free Telephone Number: 800/537-9147

Fax Number: 201/933-8018

Email address: chris.benson@medtronic.com

For heart valve products in the New York City area:

Name: Robert Curran

Title: Sales representative

Toll Free Telephone Number: 800/537-9147

Fax Number: 201/933-8018

Email address: robert.curran@medtronic.com

**CONTRACTOR: MEDTRONIC INC.**

**GROUP 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT AWARD PAGE 26  
DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd.)

**Product Line: St. Jude Medical S. C., Inc.**

Items offered: St. Jude Medical Mechanical Heart Valves and Aortic Valves as follows:

<u>Product</u>	<u>Contract Price</u>
St. Jude Medical® mechanical heart valve Masters Series Standard Cuff, Polyester or PTFE (19-31A-101, 19-33M-101, 19-31AT-103, 19-33MT-103)	\$4,381.00
St. Jude Medical® mechanical heart valve Masters Series Standard Cuff, Polyester (19-31AJ-501, 19-33MJ-501)	\$4,381.00
St. Jude Medical® mechanical heart valve Expanded Cuff, Polyester or PTFE (19-31AEC-102, 19-33MEC-102, 19-33MET-104, 19-31AECJ-502, 19-33MECJ-502)	\$4,381.00
St. Jude Medical® mechanical heart valve Hemodynamic Plus Series cuff (17-25AHP-105, 17-25MHP-105)	\$4,491.00
St. Jude Medical® mechanical heart valve Masters Series Hemodynamic Plus Series cuff and Expanded cuff (17-27AHPJ-505, 17-27AEHPJ-505)	\$4,491.00
St. Jude Medical® Aortic Valved Graft with Meadox® Hemashield7 Woven Double Velour Graft, Standard or Masters Series* (21-33CAVG-404, 19-33CAVGJ-514*)	\$5,095.00
Toronto SPV® Valve (SPA-101-21-29) *Pending Regulatory Review and Approval (contact contractor for availability prior to placing order)	\$5,600.00

Manufacturer: St. Jude Medical S.C., Inc.

Guaranteed Delivery: \*1 Day A/R/O

\*Delivery is next day FedEx priority overnight unless it is an emergency the St. Jude Medical will make every effort deliver within 90 minutes.

Persons to contact for expediting New York State contract orders:

Name: Pat Tschida/Customer Service

Title: Northeast Contract Coordinator

Toll Telephone Number: 800/544-1664 ext. 3022

Fax Number: 651/481-7702

Email Address: ptschida@sjm.com

For emergency service occurring after normal business hours or on weekend/holidays:

Normal business hours: M-F, 7:00AM - 6:30PM (CT), 24 hours on call for emergency orders and tech. Support.

Telephone number: 800/544-1664

Pager number: 651/966-9156

**CONTRACTOR: ST. JUDE MEDICAL S.C., INC.**

**GROUP 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT AWARD PAGE 27  
DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd.)

**Product Line: Sulzer Vascutek**

Items Offered: Zero Preclot Gelatin Sealed Knitted Vascular Grafts; Gelsoft, Gelseal, Gelsoft Plus, Zero Preclot Gelatin Sealed Woven, Vascular Grafts; Gelweave, Zero Preclot Gelatin Sealed Knitted Cardiovascular Fabrics, Woven Polyester Vascular Grafts; Trioxial, Vacusoft (all types and sizes)

Discount offered: 12%

Identity and Date of Price List: Sulzer Vascutek USA Inc. Price List dated March 1998, all pages

Manufacturer: Sulzer Vascutek USA, Inc.

Guaranteed Delivery: 2 Days A/R/O

All orders placed by 5:00 PM Central Time will be shipped the same day via Federal Express two-day delivery at no additional charge. Emergency and after-hours service is available (see below).

New York State Procurement Card: Contractor accepts the New York State Procurement Card

Person to contact for expediting New York State Contract orders:

Name: Rich Molnar

Title: Regional Manager

Telephone Number: 512/435-3655

Toll Free Telephone Number: 888/580-5058

Fax Number: 512/435-3675

Email Address: rmolnar@vakus.com

Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: M-F, 7:00 AM - 5:00 PM (CT)

Name: Clint Bretzke

Title: Customer Service Supervisor

Telephone Number: 888/758-8000

Fax Number: 512/435-3675

Pager Number: 888/787-1840

Email Address: cbretzke@vakus.com

**CONTRACTOR: SULZER VASCUTEK USA, INC.**

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DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd.)

**Product Line: W. L. Gore & Associates**

Items offered: Gore Tex Vascular Graft products including: Gore Tex Sutures, Dura Membrane, Dura Mesh, Mycro Mesh Sutures, Soft Tissue Patches, Implant Sutures, Wall Defect Products, Pericardial Membrane, and Peritoneal Membrane

Discount offered: Net

Identity and Date of Price List: W. L. Gore & Associates, Inc., list pricing effective 1/01/00, all items, pages 1-16.

Manufacturer: W. L. Gore & Associates, Inc.

Guaranteed Delivery: 1 Day A/R/O

Electronic Access Ordering (EDI): Contractor offers Electronic Access Ordering

Person to contact for expediting New York State contract orders:

Name: Nanette Coleman

Title: Director, National Accounts

Toll Free Telephone Number: 888/822-4673

Fax Number: 480/756-4407

Email Address: medcontracts@WLGORE.COM

Person to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: M-F, 6:00AM - 5:00PM (MT)

Name: Marcia Nixon

Title: Team Leader - Customer Service

Telephone Number: 800/528-8763

Fax Number: 800/942-5315

Email Address: mnixon@WLGORE.COM

**CONTRACTOR: W. L. GORE & ASSOCIATES, INC.**

**GROUP 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT AWARD PAGE 29  
DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to Contract No., description of product, quantity, unit and price per unit as well as Federal Identification Number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, they are required to make payments directly to the contractor. Prior to processing such payment the contractor may be required to complete the ordering non-State agency's own voucher form.

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of a purchase order from an agency.

**NOTE TO AGENCY:**

Orders under this contract are to be submitted directly to the contractor.

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:**

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)) under "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

**EXTENSION OF USE:**

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in the contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

**DELIVERY:**

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Delivery will be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

**CONTRACT PERIOD AND RENEWAL:**

The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least three (3) months prior to the requested date of cancellation. Cancellation will become effective the first of the month following the 3-month notification. The minimum term of the contract shall be twelve (12) months. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period not to exceed twenty-four (24) months.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

**ESCALATOR CLAUSE FOR TWO YEAR CONTRACT:**

Prices quoted are based on the manufacturer's established price list and are firm for a period of one year from the commencement date of the contract. Only one request for price escalation will be considered by the State. Such request will not be entertained any earlier than twelve (12) months nor any later than eighteen (18) months after commencement of the contract. Any price increase must be based on the manufacturer's established price list in effect at the time of the increase. Any increase shall be proportionate to the discount formula reflected in the original bid price. Decreases in discounts shall not be permitted. No escalation of price shall be allowed until such request has been reviewed in this office, and the contractor notified in writing of acceptance. Price decreases or discount increases are permitted at any time.

In the event the State finds the increase to be excessive, the right is reserved to unilaterally terminate the contract upon 90 days notice to the contractor.

The State must be notified of any and all price reductions subsequent to the contract commencement as evidenced by the manufacturer's established price list, and any such reduction must be extended to the State.

In the event of any contract extension, additional price adjustments will be considered on a yearly basis.

**WARRANTIES AND GUARANTEES:**

See "Warranties and Guarantees" and "Year 2000 Warranty" in Appendix B, OGS General Specifications for Procurement Contracts.

Where accessories are to be supplied, they must be compatible with the rest of the product.

**CONTROLS:**

Absolute controls for sterility, toxicity, and pyrogenicity must be maintained and copies of such records must be immediately available to the State upon request.

**GROUP 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT AWARD PAGE 31  
DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

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**PRICE SHEETS AND CATALOGS:**

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

**INSTRUCTION MANUALS:**

Simultaneous with delivery of the first component of the product specified, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, schematic and wiring diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information.

**REPORT OF CONTRACT PURCHASES:**

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

<u>Item/ SubItem Number</u>	<u>Product Description</u>  (Size, Stock No., etc.)	<u>Total Quantity Shipped</u>  (To be in Units listed in the Invitation for Bids)	<u>Total \$ Value</u>
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The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the commodity group number, the Invitation for Bids number, contract number, sales period, and contractor's name.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

**EMERGENCY PURCHASING:**

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of commodities or services, the Commissioner reserves the right to obtain such commodities or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for commodities or services procured from other sources pursuant to this paragraph.

**OVERLAPPING CONTRACT ITEMS:**

Products available in the resulting contract may also be available from other State contracts. Agencies will be advised to select the most cost effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the product(s) included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price  
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

**GROUP 12601 - ELECTRONIC HEART RESUSCITATION EQUIPMENT AWARD PAGE 33  
DEFIBRILLATORS, PACEMAKERS, HEART VALVES AND VASCULAR GRAFTS**

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-1563 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
Customer Services, Room 3711  
Corning 2<sup>nd</sup> Tower - Empire State Plaza  
Albany, New York 12242  
\* \* \* \* \*