

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 12601 - Electronic Heart Resuscitation Equipment, Defibrillators (incl. AED's), Pacemakers (incl. ICD's), Heart Valves and Vascular Grafts
		Classification Code(s): 42
Award Number	:	<u>02612</u> (Replaces Award 01839, 01840, 11678)
Contract Period	:	April 1, 2003 through March 31, 2009
Bid Opening Date	:	October 1, 2002
Date of Issue	:	April 7, 2003 (Revised 6/20/08)
Specification Reference	:	As Incorporated In The Invitation for Bids
Contractor Information	:	Appears on Page 2 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Ayana Mendoza Title : Purchasing Officer I Phone : 518-474-3034 Fax : 518-474-5052 E-mail : ayana.mendoza@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Various product lines of Defibrillators including Automatic External Defibrillators (AED's), Implantable Pacemakers, including Implantable Cardioverter Defibrillators (ICD's), Heart Valves and Vascular Grafts

PR # 02612

(continued)

**GROUP 12601 Electronic Heart Resuscitation Equipment,
Defibrillators, (incl. AED's), Pacemakers, (incl. ICD's),
Heart Valves and Vascular Grafts**

REVISED AWARD PAGE 2

NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60001	BIOTRONIK, INC. 6024 Jean Road Lake Oswego, OR 97035	877-737-2010 ext. 2157 Fax: 503-675-2164 Michelle Hull E-mail: michelle.hull@biotronik.com Website: www.biotronik.com	59-1508071
PC60002	CRYOLIFE, INC. 1655 Roberts Blvd. NW Kennesaw, GA 30144	800-438-8285 678-290-4320 Peg Fairbanks Fax: 770-590-3754 E-mail: fairbanks.peg@cryolife.com Website: www.cryolife.com	59-2417093
PC60003	EDWARDS LIFESCIENCES, LLC One Edwards Way Irvine, CA 92614	800-424-3278 ext. 2561 949-250-2561 Velina Carter Fax: 800-422-9329 949-809-5456 E-mail: velina_carter@edwards.com Website: www.edwards.com	36-4345053
PC60004	WELCH ALLYN, INC. 4341 State Street Road Skaneateles Falls, NY 13153	315-685-4560 Fax: 315-685-3361 Benjamin D. Williams 503-530-7856 Fax: 315-685-3361 E-mail: bwilliams@monitoring.welchallyn.com Website: www.welchallyn.com	02-0623407
PC60005	MEDTRONIC, INC. 710 Medtronic Parkway Minneapolis, MN 55432	800-537-9147 973-658-1119 Fax: 973-316-9076 Joe Magliocco E-mail: joe.magliocco@medtronic.com Website: www.medtronic.com	41-0793183
PC60006	PHYSIO-CONTROL, INC. 11811 Willows Road NE Redmond, WA 98052-2003	800-442-1142 ext. 74169 Fax: 425-867-4970 David Albright E-mail: bidsinbox@medtronic.com Website: www.medtronic-ers.com	91-0697691

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NOTE: See individual contract items to determine actual awardees.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60007	MEDTRONIC USA, INC. East Region 959 Route 46 East, Suite 402 Parsippany, NJ 07054	800-537-9147 973-658-1119 Joe Magliocco Fax: 800-826-0790 973-316-9076 E-mail: joe.magliocco@medtronic.com Website: www.medtronic.com	41-1493213
PC60008 WBE	NATIONWIDE INSTRUCTION FOR CARDIOVASCULAR EDUCATION (d/b/a N.I.C.E.)	631-643-9896 Dr. Christopher Byron Marilyn Byron, EMT-CC Jason Byron, EMT 1 Gate Court Dix Hills, NY 11746 Fax: 631-643-2781 E-mail: nicecpr@aol.com	11-3530300
PC60009	ST. JUDE MEDICAL, S.C., INC. 156 Knickerbocker Avenue Stamford, CT 06907	Office: 203-276-0413 Cell: 317-490-9457 Ellen S. Rick Corporate Accounts Manager Fax: 651-481-7702 E-mail: erick@sjm.com Website: www.SJM.com	41-1625029
PC60010	W.L. GORE & ASSOCIATES, INC. 960 W. Elliot Rd. - Suite 202 Tempe, AZ 85284	888-822-4673 Fax: 480-756-4407 Tom Lenahan E-mail: tlenahan@wlgore.com Website: www.gore.com	51-0083365
PC60011	ZOLL MEDICAL CORPORATION 269 Mill Road Chelmsford, MA 01824	800-348-9011 ext. 394 978-421-9568 Elizabeth McCaughey Fax: 978-421-0005 E-mail: EMcCaughey@ZOLL.com Website: www.zoll.com	04-2711626
PC60597	GUIDANT SALES CORPORATION 4100 Hamline Ave. N St. Paul, MN 55112	800-227-3422 678-441-8081 Greg Lisi Fax: 678-441-8041 E-mail: gregory.lisi@bsci.com	35-1987080

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Cash Discount, If Shown, Should be Given Special Attention.
INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

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**LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES including AUTOMATIC EXTERNAL
DEFIBRILLATORS (AED) AND ASSOCIATED PRODUCTS**

PRODUCT LINE: CARDIAC SCIENCE, INC.

The Cardiac Science line of AED Defibrillator Products continues to be available from our term contract for;
Group 12601
Contract Award No. PGB-00549
Contract Period: September 1, 2000 - August 31, 2010
Contract No. PC58776

PRODUCT LINE: KIMBERLY-CLARK, BALLARD MEDICAL

The Kimberly-Clark, Ballard Medical line of Multifunction Electrodes compatible with all contract manufacturers herein are pending issuance of our term contract for;
Group 10101
Invitation for Bids No. 02278
Bid Opening Date of May 2, 2002
Proposed contract period through November 30, 2005

PRODUCT LINE: DEFIBTECH

PRODUCTS OFFERED: See Pricing Information on the contract award website

MANUFACTURER: Defibtech

GUARANTEED DELIVERY: 10 Days A/R/O

Person to contact for expediting New York State contract orders:

Dr. Christopher Byron
Vice President
631-643-9896
Fax: 631-643-2781
E-mail: NICECPR@aol.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: On Call 24 hours a day 7 days a week
Dr. Christopher Byron
Vice President
631-643-9896
Fax: 631-643-2781
Cellular: 516-369-4958
E-mail: NICECPR@aol.com

CONTRACTOR: NATIONWIDE INSTRUCTION FOR CARDIOVASCULAR EDUCATION (N.I.C.E)

(continued)

**LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES including AUTOMATIC EXTERNAL
DEFIBRILLATORS (AED) AND ASSOCIATED PRODUCTS (cont'd)**

NOTE: For AED Products, Contractor (Physio-Control, Inc.) offers additional discounts for orders over \$100,000.00. See contractor for details.

PRODUCT LINE: PHYSIO-CONTROL, INC.

PRODUCTS OFFERED: See Pricing Information on the contract award website

NOTE: For AED Products, Contractor offers additional discounts for orders over \$100,000.00. See contractor for details.

For program assistance and product information, please contact:

**Inside Sales - New York Schools Program
Physio-Control, Inc.
1-800-732-3086**

MANUFACTURER: Physio-Control, Inc.

GUARANTEED DELIVERY: 30 Days A/R/O

Contractor accepts the New York State Procurement Card for orders up to \$2,500.00. No further discounts are offered for using the New York State Procurement Card.

Contractor offers Electronic Access Ordering (EDI). A set-up charge may apply depending on the protocol required (contact contractor for details).

Person to contact for expediting New York State contract orders:

Diane De La Pava
Senior Account Consultant
Covering: Nassau, Suffolk, Queens, Staten, Kings,
New York, Richmond Counties
Phone: 800-442-1142 ext. 2402
Fax: 800-732-0956
914-949-5349
E-mail: diane.delapava@medtronic.com

Frank Piraino
Sales Consultant
Covering: East New York, Albany, Berkshire
Phone: 800-442-1142 ext. 2567
Fax: 800-732-0956
315-652-4292
E-mail: frank.piraino@medtronic.com

Mike Hooper (Main Contact)
Northeast Pre-Hospital District Manager
Covering: Hudson Valley & Bronx
Off: 203-256-0709 (Cell: 203-496-3431)
Fax: 203-256-1036
E-mail: michael.hooper@medtronic.com

John Guhin
Sales Consultant
Covering: Rochester, NY
Phone: 800-442-1142 ext. 2035
Fax: 800-732-0956
E-mail: john.guhin@medtronic.com

Joni M. Randazzo
Commercial Specialist
Covering: New York City, Syracuse
Phone: 800-442-1142 ext. 2035
Fax: 800-732-0956
E-mail: joni.randazzo@medtronic.com

Ryan Furness
Commercial Sales Rep.
Covering: Albany, Syracuse
Off: 617-241-5067 (Cell: 617-823-7555)
Fax: 617-241-7808
E-mail: ryan.furness@medtronic.com

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**LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES including AUTOMATIC EXTERNAL
DEFIBRILLATORS (AED) AND ASSOCIATED PRODUCTS (cont'd)**

Person to contact for expediting New York State contract orders (cont'd):

Brandi Hricik
Commercial Sales Rep.
Covering: Rochester, Buffalo area
Off: 412-734-1117
Fax: 651-367-8090
Cell: 412-913-5395
E-mail: brandi.hricik@Medtronic.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 7:00 am - 5:30 pm (PT) (10:00 am - 8:30 pm ET)
Mark Anauo
Service Consultant
Pager No.: 518-341-5087

CONTRACTOR: PHYSIO-CONTROL, INC.

PRODUCT LINE: Welch Allyn, Inc.

PRODUCTS OFFERED: See Pricing Information on the contract award website

Person to contact for expediting New York State contract orders:

Benjamin Williams
Director, Strategic Accounts
503-530-7859
Fax: 503-526-4300
E-mail: bwilliams@monitoring.welchallyn.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 8:00 am - 5:00 pm (CST)

Upstate Lifeservers, Inc. is designated as an authorized distributor for Welch Allyn, Inc.

Contact information:

Upstate Lifeservers, Inc.
300 Hylan Drive, Suite 105
Rochester, NY 14623
Dan Davis
585-427-8750

CONTRACTOR: WELCH ALLYN, INC.

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**LOT I - DEFIBRILLATORS/MONITORS & ACCESSORIES including AUTOMATIC EXTERNAL
DEFIBRILLATORS (AED) AND ASSOCIATED PRODUCTS (cont'd)**

PRODUCT LINE: PHILIPS MEDICAL

Award for Philips FR2, ForeRunner, XL/XLT and CodeMaster Defibrillators is Pending. Agencies were advised that the complete Philips line of Medical Products including AED Defibrillators and Associated Products can be purchased from our term contract for:

Group 12606 - Defibrillators, Vital Signs, Fetal/Neonatal, ECG/EKG (Philips Medical Systems) Statewide
Contract Award No. PGB-02432

Contract Period: May 13, 2002 - May 12, 2005

Contract No. PC59701 - Philips Medical Systems

PRODUCT LINE: ZOLL MEDICAL CORPORATION

PRODUCTS OFFERED: Zoll Product Line of Hospital and EMS Defibrillators/Monitors & Accessories including
Automatic External Defibrillators (AED)
Semi-Automatic Defibrillators
Transport Defibrillators
Pacemaker Defibrillators
Monophasic M Series Defibrillators

DISCOUNT OFFERED: See Pricing Information on the contract award website

APPLICABLE PRICE LIST: Zoll Medical Corporation NY State Price List:
Products and Accessories
April 1, 2005 - March 31, 2008

**BOCES Promotion Pricing through 6/30/03:
Special Quantity Purchase Program for NY State BOCES**

1 - 24 Units:	\$1,929.15
25 - 99 Units:	\$1,830.33
100+ Units:	\$1,634.10

Above includes AED Plus Unit, 2 Sets of CPR-D Padz & 1 set of batteries

100+ Units (w/Batteries & 1 set of Electrodes only) \$1,500.00

Note: For all other AED Plus Accessories, see NYS Price List

MANUFACTURER: Zoll Medical Corporation

GUARANTEED DELIVERY: 60 - 90 Days A/R/O

Contractor has product information available on-line. Website www.zoll.com.

Person to contact for expediting New York State contract orders:

Zoll Medical Corp.
Customer Service Department
800-348-9011
781-229-0020
Fax: 781-221-5679

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**GROUP 12601 Electronic Heart Resuscitation Equipment,
Defibrillators, (incl. AED's), Pacemakers, (incl. ICD's),
Heart Valves and Vascular Grafts**

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Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 8:30 am - 6:00 pm (EST)

Zoll Medical Corporation

Technical Support

800-348-9011

Fax: 781-229-0758

CONTRACTOR: ZOLL MEDICAL CORPORATION

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**LOT II – PACEMAKERS, ELECTRONIC IMPLANTS AND ACCESSORIES INCLUDING INTERNAL
CARDIOVERTER DEFIBRILLATORS (ICD) AND ASSOCIATED PRODUCTS**

Product Line: BIOTRONIK

PRODUCTS OFFERED: See Pricing Information on the contract award website

Address of Plant where Items are manufactured: Micro Systems Engineering, Inc.*
6024 Jean Road
Lake Oswego, OR 97035

Guaranteed Delivery: 2 Days A/R/O

*Electronic components are manufactured in Lake Oswego, OR; finished product is assembled at BIOTRONIK GmbH in Germany.

Contractor offers Electronic Access Ordering (EDI) through Global Health Exchange (GHX). Contact contractor for details.

Person to contact for expediting New York State contract orders:

Michelle Hull Fax: 503-675-2164
Contract Administrator E-mail: michelle.hull@biotronikusa.com
877-737-2010 ext. 2157
503-675-2157

CONTRACTOR: BIOTRONIK

**LOT II - PACEMAKERS, ELECTRONIC IMPLANTS AND ACCESSORIES INCLUDING INTERNAL
CARDIOVERTER DEFIBRILLATORS (ICD) AND ASSOCIATED PRODUCTS (cont'd)**

PRODUCT LINE: MEDTRONIC

Contract Award for Medtronic, Inc. is pending

PRODUCTS OFFERED: Implantable Cardioverter Defibrillators

MANUFACTURER: Medtronic USA

GUARANTEED DELIVERY: 2 Days A/R/O

Contractor's catalog is available on the Internet, website www.medtronic.com

Contractor offers Electronic Access Ordering (EDI).

Person to contact for expediting New York State contract orders:

Candy McLean
Product Service Specialist
800-222-0331
Fax: 800-647-6745
E-mail: candy.mclean@medtronic.com

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**GROUP 12601 Electronic Heart Resuscitation Equipment,
Defibrillators, (incl. AED's), Pacemakers, (incl. ICD's),
Heart Valves and Vascular Grafts**

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Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

For pacemaker and defibrillator products in the
Buffalo/Rochester area

Jack Ruh
Sales Representative
800-462-7775
Fax: 716-832-4733
E-mail: jack.ruh@medtronic.com

For pacemaker and defibrillator products in the
Albany/Syracuse area

Brian Romocki
Sales Representative
877-375-9200
Fax: 518-220-9096
E-mail: brian.romocki@medtronic.com

For pacemaker and defibrillator products in the
New York City area

Oscar Echemendia
Sales Representative
800-221-0257
Fax: 201-933-0076
E-mail: oscar.echemendia@medtronic.com

For pacemaker and defibrillator products in the
Long Island area

Rich Russell
Sales Representative
800-221-0257
Fax: 201-933-0076
E-mail: richard.joseph.russell@medtronic.com

CONTRACTOR: MEDTRONIC

(continued)

**LOT II - PACEMAKERS, ELECTRONIC IMPLANTS AND ACCESSORIES INCLUDING INTERNAL
CARDIOVERTER DEFIBRILLATORS (ICD) AND ASSOCIATED PRODUCTS (cont'd)**

PRODUCT LINE: ST. JUDE MEDICAL CARDIAC RHYTHM MANAGEMENT

PRODUCTS OFFERED: See Pricing Information on the contract award website

DDDR Dual Chamber Pulse Generators (rate-responsive and multiprogrammable), VDDR
Dual Chamber, SSIR Single Chamber Rate-Responsive Pulse Generators, Dual Chamber,
Single Chamber Implantable Cardioverter Defibrillators, Leads and Accessories.

DISCOUNT OFFERED: NET from N.Y. State Price List

NUMBER & DATE OF PRICE LIST: State of New York Bid - Lot II
St. Jude Medical S.C., Inc.

St. Jude Medical 2002 U.S. Price List Cardiac Rhythm Management
(for product information only)

PAGES APPLICABLE: 1 - 13, 15, 16, 18, 20 - 25 and 28

MANUFACTURER: St. Jude Medical

ADDRESS OF PLANT WHERE ITEMS ARE MANUFACTURED: Sylmar, CA

GUARANTEED DELIVERY: 2 Days A/R/O

Person to contact for expediting New York State contract orders:

Michael S. Zagger
N.E. Regional Director
614-436-9035
Fax: 614-885-9167
E-mail: mzagger@sjm.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 9:00 am - 5:00 pm (Central Time)
Michael S. Zagger
N.E. Regional Director
614-436-9035
Fax: 614-885-9167
Cellular: 614-638-1007
E-mail: mzagger@sjm.com

CONTRACTOR: ST. JUDE MEDICAL S.C., INC.

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LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES

PRODUCT LINE: GUIDANT

PRODUCTS OFFERED: See Pricing Information on the contract award website

DISTRIBUTION SCHEDULE:

The following State University of New York (SUNY) University Hospitals may participate in this Guidant Sales Corporation contract award.

SUNY Stony Brook University Hospital	Acct.# 27478
SUNY Health Science Center Syracuse, Upstate Medical Center	Acct.# 28337
SUNY Health Science Center Brooklyn, Downstate Medical Center	Acct.# 29729

For other agencies, please contact contractor to arrange for account number, ordering and delivery arrangements.

Manufacturer: Guidant Sales Corp.

Guaranteed Delivery: 2 Days A/R/O

Electronic Access Ordering (EDI): Contractor offers Electronic Access Ordering

New York State Procurement Card: Contractor accepts the New York State Procurement Card for orders up to \$2,500.00. No further discount is offered for using the New York State Procurement Card.

Person to contact for expediting New York State contract orders:

TJ Manfuso
877-263-9963
800-227-3422
Fax: 631-249-5582
E-mail: tmanfuso@guidant.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday 8:00 AM - 5:00 PM (EST)
Sean Dumas
Pager: 800-227-3422
E-mail: sean.duman@guidant.com

Address for Invoice Submission:

75 Remittance Drive, Suite 6094
Chicago, IL 60675-6094

CONTRACTOR: GUIDANT SALES CORPORATION

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LOT III - HEART VALVES, VASCULAR GRAFTS

PRODUCT LINE: CRYOLIFE CARDIAC TISSUE

PRODUCTS OFFERED:

Cardiac Tissues (Standard Allograph, Allograft S.G.)

<i>Valved & Non-Valved Conduits</i>	<i>Surgical Patches</i>
Aortic Valve with and without Conduit	Pulmonary Hemi-Artery
Pulmonary Valve with and without Conduit	Pulmonary Monocusp Hemi-Artery
Mitral Valve	Pulmonary Trunk Patch
Ascending Thoracic Aorta	Pulmonary Branch Patch
Descending Thoracic Aorta	Anterior Mitral Leaflet
Pulmonary Artery	Pericardium

Vascular Tissues

(Standard Allograph, Allograft S.G.)

<i>Saphenous Vein</i> (Standard Allograph only)	<i>Femoral Vein & Femoral - Popliteal Artery</i>
<= 19cm	<= 20cm
20 - 29 cm	21 - 25 cm
30 - 39 cm	26 - 30 cm
40 - 49 cm	31 - 35 cm
50 - 59 cm	36 - 40 cm
60 - 69 cm	> 40 cm
70 - 79 cm	
>= 80 cm	<i>Aortoiliac Grafts</i>

DISCOUNT OFFERED: 10%

NUMBER AND DATE OF PRICE LIST: Cryolife Allograft Tissue Services, January 1, 2002
Cardiac Tissues, Vascular Tissues

MANUFACTURER: Cryolife

GUARANTEED DELIVERY: 24 hours from receipt of order

Person to contact for expediting New York State contract orders:

Mr. Anthony Orozco
Manager, Customer Service
800-438-8285
770-419-3355
Fax: 770-590-3753
E-mail: orozco.anthony@cryolife.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Availability at Cryolife, Inc. is 24 hours a day, 7 days a week, 365 days a year
Telephone numbers as shown above.

CONTRACTOR: CRYOLIFE, INC.

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LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd)

PRODUCT LINE: EDWARDS LIFESCIENCES

PRODUCTS OFFERED: See Pricing Information on the contract award website
Heart Valve Products

MANUFACTURER: Edwards Lifesciences

GUARANTEED DELIVERY: 3 - 4 Days A/R/O

PRODUCTS OFFERED: Lifespan PTFE Vascular Grafts

DISCOUNT OFFERED: 5%

IDENTITY AND DATE OF PRICE LIST: Edwards Lifesciences, Vascular Systems August 2000, page 5 and 6.

MANUFACTURER: Edwards Lifesciences

GUARANTEED DELIVERY: 7 - 14 Days A/R/O

Contractor has catalog on internet website www.edwards.com. Contract prices to be available online, contact contractor for details.

Contractor offers Electronic Access Ordering (EDI).

Contractor accepts the New York State Procurement Card for orders up to \$2,500.00. No further discount is offered for using the New York State Procurement Card.

Person to contact for expediting New York State contract orders:

Customer Service Department
800-424-3278
949-250-2500
Fax: 800-422-9239
949-250-3489

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 6:00 am - 5:00 pm (PT) (9:00 am - 8:00 pm ET)
Customer Service Department
Same Phone and Fax as above
*Pager: 800-424-3278

*You will be prompted and your request will be forwarded to a Customer Service Representative

CONTRACTOR: EDWARDS LIFESCIENCES, LLC

(continued)

LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd)

PRODUCT LINE: MEDTRONIC USA

PRODUCTS OFFERED: See Pricing Information on the contract award website

MANUFACTURER: Medtronic

GUARANTEED DELIVERY: Valves - 1 Day A/R/O
Punches and Wires - 7 Days A/R/O

Contractor offers their catalog on internet website www.medtronic.com.

Contractor offers Electronic Access Ordering (EDI).

Contractor accepts the New York State Procurement Card for orders up to \$2,500.00. No further discount is offered for using the New York State Procurement Card.

Person to contact for expediting New York State contract orders:

Katie Porfidio
Order Specialist
800-678-2737
713-514-2268
Fax: 800-826-0790
E-mail: katie.porfidio@medtronic.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 7:00 am - 7:00 pm (CST) (8:00 am - 8:00 pm ET)
Medtronic Customer Service
On-Call
800-678-2737
Fax: 800-826-0790

Emergency/Sales Representative Contacts:

For the Upstate NY area:
Mary Elizabeth Myers
Pager: 888-612-7896

For the Long Island area:
Christopher Benson
Pager: 877-402-5836

For the New York City area:
Robert Curran
Pager: 877-402-5990

PRODUCT LINE: MEDTRONIC AVE

PRODUCTS OFFERED: AmeRx Endovascular Grafts

Award for the Medtronic AVE line is pending. Should an award be processed, we will issue a Notice of Supplemental Contract Award accordingly.

CONTRACTOR: MEDTRONIC USA, INC.

(continued)

LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd)

PRODUCT LINE: ST. JUDE MEDICAL S.C.

PRODUCTS OFFERED: See Pricing Information on the contract award website

St. Jude Medical Mechanical Heart Valves, Mitral and Aortic, Valved Aortic Grafts,
Stentless Porcine Valves, Annuloplasty Rings and Associated Products

DISCOUNT OFFERED: NET from NY State Price List

NUMBER & DATE OF PRICE LIST: State of New York Bid - Lot III
St. Jude Medical, S.C., Inc.

St. Jude Medical
Cardiac Surgery Division 2002 USA Price List, January 1, 2002
(for product information only)

PAGES APPLICABLE: 2 - 8

MANUFACTURER: St. Jude Medical

ADDRESS OF PLANT WHERE ITEMS ARE MANUFACTURED: Little Canada, MN
Santa Ana, CA

GUARANTEED DELIVERY: 2 Days A/R/O

Person to contact for expediting New York State contract orders:

Michael S. Zagger
N.E. Regional Director
614-436-9035
Fax: 614-885-9167
E-mail: mzagger@sjm.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 9:00 am - 5:00 pm (CT)
Michael S. Zagger
N.E. Regional Director
614-436-9035
Fax: 614-885-9167
Cellular: 614-638-1007
E-mail: mzagger@sjm.com

CONTRACTOR: ST. JUDE MEDICAL S.C., INC.

(continued)

LOT III - HEART VALVES, VASCULAR GRAFTS (cont'd)

**PRODUCT LINE: SULZER CARBOMETICS, INC.
 SULZER VASCUTEK USA, INC.**

Award for the Sulzer Carbometics line of Heart Valves, Ammunoplasty Rings, Carboseal Conduits and Associated Products is pending.

Award for the Sulzer Vascutek USA line of Vascular Grafts, Sealed PTFE Grafts and Associated Products is pending.

Should contracts be awarded for Sulzer Carbomedics and Sulzer Vascutek products, this office will issue a Supplemental Contract Award Notification.

PRODUCT LINE: W.L. GORE & ASSOCIATES

PRODUCTS OFFERED: Gore Tex Vascular Graft products including: Gore Tex Sutures, Dura Membrane, Dura Mesh, Mycro Mesh Sutures, Soft Tissue Patches, Implant Sutures, Wall Defect Products, Pericardial Membrane, and Peritoneal Membrane

DISCOUNT OFFERED: NET

NUMBER & DATE OF PRICE LIST: Gore Medical Products 2002 Alphanumeric/Product Listing, June 3, 2002

MANUFACTURER: W.L. Gore & Associates, Inc.

GUARANTEED DELIVERY: 1 Day A/R/O

Contractor offers Electronic Access Ordering (EDI).

Contractor accepts the New York State Procurement Card for orders up to \$2,500.00. No further discount is offered for using the New York State Procurement Card.

Person to contact for expediting New York State contract orders:

Nanette Coleman
888-822-4673
Fax: 480-756-4407
E-mail: medcontracts@WLGORE.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday, 8:00 am - 8:00 pm (ET)
Gore Customer Service
800-528-8763
Fax: 800-942-5315

CONTRACTOR: W.L. GORE & ASSOCIATES, INC.

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to epunit@osc.state.ny.us or visit their website at www.osc.state.ny.us.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

OVERLAPPING CONTRACT ITEMS:

Products available in this contract may also be available from other State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for this selection.

PSG's PROTEST POLICY:

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of complaints through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written protests. A copy of PSG's Bid Protest Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website (www.ogs.state.ny.us). Click on "For Government - Contracts and Purchasing," then "Seller Information," then "Bid Protest Procedures for Vendors."

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

(continued)

DELIVERY:

Delivery shall be expressed in number of calendar days required to make delivery after receipt of a purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

CONTRACT PERIOD AND RENEWALS:

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for additional period(s) not to exceed a total contract term of five (5) years. Price decreases or discount increases are permitted at any time.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

PRICE CHANGE:

The contract prices may be subject to increase or decrease during the contract period in accordance with changes which may be made by the manufacturer in their established, nationally distributed price list or published catalog. Catalog or price lists may indicate increases or decreases in pricing, but the percentage discount originally accepted for award shall not be decreased during the contract period.

New products will be considered for inclusion provided they are pertinent to the award description and offered to the State at the same terms and conditions as in the original bid and at pricing or discounts deemed to be reasonable and in the best interests of New York State.

The price revisions, new lists or supplements to an original list shall be submitted to:

Office of General Service
Procurement Services Group
Attention: Group 12601 Purchasing Officer
Corning Tower
Empire State Plaza
Albany, NY 12242

Documents should be submitted in triplicate, for approval before ordering agencies will be bound to any such revisions. Price increases or decreases as accepted shall become binding under any contract following written notification to the contractor from the Office of General Services, Procurement Services Group that the price revision(s) as submitted for approval has been accepted.

RESERVATION:

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$50,000.00.

PRICE SHEETS AND CATALOGS:

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

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REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

<u>Item/ SubItem Number</u>	<u>Product or Catalog Number</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped</u>	<u>Total \$ Value</u>
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The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Invitation for Bids Number, Contract Number, sales period, and contractor's name.

Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

EMERGENCY PURCHASING:

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

USE OF RECYCLED OR REMANUFACTURED MATERIALS:

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. Warranties on refurbished or remanufactured components or products must be identical to the manufacturer's new equipment warranty or industry's normal warranty when remanufacturer does not offer new equipment. See "Recycled or Recovered Materials" in Appendix B, OGS General Specifications.

OVERLAPPING CONTRACT ITEMS:

Products/services available in the resulting contract may also be available from other New York State contracts. Contract users will be advised to select the most cost effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

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"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, 37th Floor
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
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