

## Appendix F Manufacturer & Value Added Reseller/Distributor Information

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
<b>Company Name:</b>	Cisco Systems, Inc.		
<b>Address:</b>	170 West Tasman Drive		
	San Jose, CA 95134-1706		
<b>Federal ID #:</b>	77-0059951		
<b>Contract Administrator Name:</b>	Mimi Nguyen		
<b>Title:</b>	Manager, U.S. Public Sector Contracts Management Office		
<b>Telephone Number:</b>	(408) 527-2627		
<b>E-mail:</b>	mimnguye@cisco.com		
<b>FAX:</b>			
<b>Orders Placed Directly with Contractor -NO-</b>		<b>Orders Placed Directly with VAR -YES-</b>	
<b>Contract "Toll" Free Support Number:</b>		<b>Guaranteed Product Delivery Timeframe:</b>	_101_ days ARO

Value Added Reseller/Distributor Information	
<b>(24) Company Name:</b>	Annese and Associates Inc.
<b>Address:</b>	39 Old Route 146, Clifton Park, NY 12065
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned
<b>Federal ID #:</b>	16-0984328
<b>Contract Administrator Name:</b>	Joseph Lore
<b>Title:</b>	Chief Financial Officer
<b>Telephone Number:</b>	(518) 371-9000
<b>E-mail:</b>	sales@annese.com
<b>FAX:</b>	(518) 383-2530
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

Value Added Reseller/Distributor Information	
<b>(25) Company Name:</b>	AT&T Corporation

<b>Address:</b>	1762 Central Avenue, Albany, New York 12205
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	134924710
<b>Contract Administrator Name:</b>	Sheila Gibson
<b>Title:</b>	Contract Liaison
<b>Telephone Number:</b>	(518) 698-7531
<b>E-mail:</b>	Sg3539@att.com
<b>FAX:</b>	(214)446-6461
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(26) Company Name:</b>	Audio-Video Corporation
<b>Address:</b>	213 Broadway, Albany, NY 12204
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	141426006
<b>Contract Administrator Name:</b>	Andrew D-Agostino
<b>Title:</b>	Video Conferencing Specialist
<b>Telephone Number:</b>	(518) 449-7213
<b>E-mail:</b>	vtcsales@audiovideocorp.com
<b>FAX:</b>	(518) 449-1205
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(27) Company Name:</b>	Audio Visual Sales & Service
<b>Address:</b>	2601 Curry Road, Schenectady, NY 12303
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	141702040
<b>Contract Administrator Name:</b>	Glenn E. Lupien
<b>Title:</b>	Secretary/Treasurer
<b>Telephone Number:</b>	518-688-0640
<b>E-mail:</b>	glupien@avssi.com

<b>FAX:</b>	518-688-0634
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(28) Company Name:</b>	Axispoint, Inc.
<b>Address:</b>	33 West Main Street, Ste. 405 Elmsford, NY 10523
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	14-1795788
<b>Contract Administrator Name:</b>	Norma Peterman
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 920-2696
<b>E-mail:</b>	npeterman@axispoint.com
<b>FAX:</b>	(212) 920-2796
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(1) Company Name:</b>	BlueWater Communications Group LLC
<b>Address:</b>	110 Parkway Drive South, Hauppauge, NY 11788
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-4359986
<b>Contract Administrator Name:</b>	Maryann Pagano
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(631) 656-4361
<b>E-mail:</b>	govtsales@blueh2ogroup.com
<b>FAX:</b>	(914) 462-3620
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(2) Company Name:</b>	Calence, LLC, dba Insight Networking
<b>Address:</b>	1560 W. Fountainhead Pkwy, 2nd Floor, Tempe, AZ 85282
<b>Minority/Women Owned or Small Business</b>	

<b>Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-3791623
<b>Contract Administrator Name:</b>	Dave Kao
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(480) 212-7264
<b>E-mail:</b>	dave.kao@calence.com
<b>FAX:</b>	(480) 760-9306
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(29) Company Name:</b>	Camelot Communications Group Inc
<b>Address:</b>	14 Wall Street, 16TH FLOOR, New York, NY 10005
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned
<b>Federal ID #:</b>	22-2866196
<b>Contract Administrator Name:</b>	Tom Waters
<b>Title:</b>	Director
<b>Telephone Number:</b>	(212) 635-2770
<b>E-mail:</b>	twaters@camelotgrp.com
<b>FAX:</b>	(212) 504-2829
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(30) Company Name:</b>	CDW Government, Inc. (CDW-G)
<b>Address:</b>	230 N. Milwaukee Ave. Vernon Hills, IL 60061
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	36-3310735
<b>Contract Administrator Name:</b>	Yolanda Blomquist
<b>Title:</b>	Deputy Program Manager
<b>Telephone Number:</b>	(312) 705-1880
<b>E-mail:</b>	yolanda.blomquist@cdw.com
<b>FAX:</b>	(312) 705-4680
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(31) Company Name:</b>	City Information Services
<b>Address:</b>	1 Gatehall Drive, Suite P6, Parsippany, NY 07054
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	202788939
<b>Contract Administrator Name:</b>	Don Sommer
<b>Title:</b>	VP of Operations
<b>Telephone Number:</b>	973-585-3000
<b>E-mail:</b>	dsommer@cityis.com
<b>FAX:</b>	973-267-9385
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(32) Company Name:</b>	Compulink Technologies, Inc.
<b>Address:</b>	214 West 29th Street Suite 201 New York, NY 10001
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Minority Owned Small Business
<b>Federal ID #:</b>	11-2967448
<b>Contract Administrator Name:</b>	Denise Arboleda
<b>Title:</b>	Vice President of Sales
<b>Telephone Number:</b>	(212) 695-5465
<b>E-mail:</b>	denise@compu-link.com
<b>FAX:</b>	(212) 695-5560
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(33) Company Name:</b>	Computer Network Solutions, LLC.
<b>Address:</b>	11 Commercial Street, Plainview, NY 11803
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	11-339-5037
<b>Contract Administrator Name:</b>	Kristen Lysen
<b>Title:</b>	Customer Service and Sales Support Manager

<b>Telephone Number:</b>	(516) 941-2459
<b>E-mail:</b>	klysen@computerns.com
<b>FAX:</b>	(516) 937-9201
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(34) Company Name:</b>	COMPUTER PROFESSIONALS INT'L
<b>Address:</b>	2165 TECHNOLOGY DRIVE, SCHENECTADY, NY 12308
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	36-3902573
<b>Contract Administrator Name:</b>	DAVE COUNSELL
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(518) 836-2780
<b>E-mail:</b>	DCOUNSELL@COMPROINC.COM
<b>FAX:</b>	(518) 881-1708
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(35) Company Name:</b>	Computer Systems Integrators, Inc.
<b>Address:</b>	900 Dutchess Turnpike PO Box 3256, Poughkeepsie, NY 12603
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	14-1741052
<b>Contract Administrator Name:</b>	Michele Safran
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(845) 485-6957
<b>E-mail:</b>	msafran@csiny.com
<b>FAX:</b>	(845) 485-6961
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(36) Company Name:</b>	consilium1
<b>Address:</b>	350 Linden Oaks, Rochester, NY 14625

<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	16-1510964
<b>Contract Administrator Name:</b>	Todd Bender
<b>Title:</b>	VP of Professional Services
<b>Telephone Number:</b>	(585) 381-4409
<b>E-mail:</b>	tbender@consilium1.com
<b>FAX:</b>	(585) 381-7747
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(37) Company Name:</b>	Contemporary Computer Services Inc.
<b>Address:</b>	200 Knickerbocker Ave Bohemia, NY 11716-3158
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	11-2339385
<b>Contract Administrator Name:</b>	Jaime Aspromonte
<b>Title:</b>	Vendor Management
<b>Telephone Number:</b>	(800) 770-7755
<b>E-mail:</b>	jaspromonte@ccsinet.com
<b>FAX:</b>	(631) 563-5185
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(3) Company Name:</b>	Continental Resources, Inc
<b>Address:</b>	14 Penn Plaza, Suite 1607 NY, NY 10122
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	04-2297141
<b>Contract Administrator Name:</b>	Rob Bartolomeo
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 695-3206
<b>E-mail:</b>	rbartolomeo@conres.com
<b>FAX:</b>	(212) 695-1192
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(4) Company Name:</b>	Converged Technology Group
<b>Address:</b>	1377 Motor Pkwy., Suite 402, Islandia NY 11749
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-4185989
<b>Contract Administrator Name:</b>	Joe Pollina
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(631) 468-5707
<b>E-mail:</b>	jpollina@ctg-solutions.com
<b>FAX:</b>	(631) 468-5757
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(5) Company Name:</b>	Core BTS, Inc.
<b>Address:</b>	3 Tallow Wood Drive, Clifton Park, New York 12065
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-3873764
<b>Contract Administrator Name:</b>	Tony DeFeciani
<b>Title:</b>	Vice President, Managing Director
<b>Telephone Number:</b>	(518) 831-8910
<b>E-mail:</b>	Tony.DeFeciani@corebts.com
<b>FAX:</b>	(518) 373-1172
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(38) Company Name:</b>	CORPORATE COMPUTER SOLUTIONS INC
<b>Address:</b>	55 HALSTEAD AVE, HARRISON, NY 10528
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned Small Business
<b>Federal ID #:</b>	13-3352744
<b>Contract Administrator Name:</b>	LARRY GRIPPO

<b>Title:</b>	Vice President of Sales
<b>Telephone Number:</b>	(914) 835-1105
<b>E-mail:</b>	LGRIPPO@CORPORATECOMPUTERSOL.COM
<b>FAX:</b>	(914) 835-5947
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(39) Company Name:</b>	CS Business Systems, Inc
<b>Address:</b>	1236 Main Street Buffalo, NY 14209
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Minority Owned
<b>Federal ID #:</b>	16-1171177
<b>Contract Administrator Name:</b>	Kevin Peterson
<b>Title:</b>	Vendor Relations Manager
<b>Telephone Number:</b>	(716) 886-6521
<b>E-mail:</b>	kpeterson@csbusiness.com
<b>FAX:</b>	(716) 886-7142
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(40) Company Name:</b>	Custom Computer Specialists, Inc.
<b>Address:</b>	70 Suffolk Court Hauppauge, NY 11788
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	11-2497640
<b>Contract Administrator Name:</b>	Peter Hazen
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(631) 864-6699
<b>E-mail:</b>	phazen@customonline.com
<b>FAX:</b>	(631) 543-2512
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(41) Company Name:</b>	Databranch, Inc.
<b>Address:</b>	132 N. Union Street, Suite 108, Olean, NY 14760

<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	16-1303087
<b>Contract Administrator Name:</b>	David L. Prince
<b>Title:</b>	President
<b>Telephone Number:</b>	(716) 373-4467
<b>E-mail:</b>	dprince@databranch.com
<b>FAX:</b>	(716) 373-5518
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(42) Company Name:</b>	Day Automation Systems, Inc.
<b>Address:</b>	7931 Rae Blvd Victor NY 14564
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	16-1576146
<b>Contract Administrator Name:</b>	Ardell Sukee
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(585) 924-4630
<b>E-mail:</b>	AJSukke@dayasi.com
<b>FAX:</b>	(585) 924-4698
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(43) Company Name:</b>	Derive Technologies, LLC
<b>Address:</b>	116 John Street New York, NY 10038
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Minority Owned
<b>Federal ID #:</b>	52-2295534
<b>Contract Administrator Name:</b>	Madhu Royal
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 363-1111
<b>E-mail:</b>	mroyal@derivetech.com
<b>FAX:</b>	(212) 363-6218

<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
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<b>Value Added Reseller/Distributor Information</b>	
<b>(6) Company Name:</b>	Design and Disaster Recovery Consulting Ltd.
<b>Address:</b>	3 Columbia Circle, Albany, NY 12203
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	.
<b>Federal ID #:</b>	14-1785655
<b>Contract Administrator Name:</b>	Barry Pardee
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(518) 218-0900
<b>E-mail:</b>	bpardee@dandd.com
<b>FAX:</b>	(518) 218-1829
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(7) Company Name:</b>	Dimension Data North America, Inc.
<b>Address:</b>	One Penn Plaza, Suite 1600 New York, NY 10119
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	13-2554344
<b>Contract Administrator Name:</b>	Duncan Schechter
<b>Title:</b>	Client Director – Public Sector
<b>Telephone Number:</b>	212 613-1220
<b>E-mail:</b>	duncan.schechter@us.didata.com
<b>FAX:</b>	212 563-7279
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(44) Company Name:</b>	DiNi Communications, Inc.
<b>Address:</b>	344 Raritan Center Parkway, Edison, NJ 08837
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	22-3604477

<b>Contract Administrator Name:</b>	Danu Karunatilaka
<b>Title:</b>	V.P. Operations
<b>Telephone Number:</b>	(732) 225-4514
<b>E-mail:</b>	danushkak@dini.net
<b>FAX:</b>	(732) 225-4518
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(44) Company Name:</b>	Direct Packet, Inc., dba One Vision Solutions
<b>Address:</b>	909 Lake Carolyn Parkway Suite 1800, Irving, TX 75039
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	201005886
<b>Contract Administrator Name:</b>	D.J. Hansen
<b>Title:</b>	Director of Sales
<b>Telephone Number:</b>	(518) 283-9060
<b>E-mail:</b>	djhansen@onevisionsolutions.com
<b>FAX:</b>	(518) 283-9061
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(45) Company Name:</b>	Dox Electronics, Inc.
<b>Address:</b>	105 College Ave, Rochester, NY 14607
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned
<b>Federal ID #:</b>	16-1252404
<b>Contract Administrator Name:</b>	Todd Reber
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(585) 295-1923
<b>E-mail:</b>	toddr@doxnet.com
<b>FAX:</b>	(585) 473-7323
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(8) Company Name:</b>	DynTek Services, Inc.
<b>Address:</b>	12 Metro Park Road, Suite 206, Albany, NY 12205

<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	13-4067484
<b>Contract Administrator Name:</b>	Denise Leonard
<b>Title:</b>	Direction, Sales Operations NE
<b>Telephone Number:</b>	(518) 207-3402
<b>E-mail:</b>	denise.leonard@dyntek.com
<b>FAX:</b>	(518) 207-3439
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(46) Company Name:</b>	e.nfrastructure Technologies, Inc
<b>Address:</b>	5 Enterprise Avenue, Clifton Park, NY 12065
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	22-3771456
<b>Contract Administrator Name:</b>	Tony Leva
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	518-664-3899 Ext. 237
<b>E-mail:</b>	nyssales@nfrastructure.com
<b>FAX:</b>	(518) 664-5731
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(9) Company Name:</b>	ePlus Technology, Inc.
<b>Address:</b>	1 Penn Plaza, 6th Floor, Suite 600, New York, NY 10119
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	54-1904151
<b>Contract Administrator Name:</b>	Amy Osheroff
<b>Title:</b>	Business Manager
<b>Telephone Number:</b>	(212) 401-5054
<b>E-mail:</b>	aosheroff@eplus.com
<b>FAX:</b>	(212) 401-5154
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(47) Company Name:</b>	Ergonomic Group Inc
<b>Address:</b>	609-3 Cantiague Rock Rd, Westbury, NY, 11590
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned
<b>Federal ID #:</b>	11-2685111
<b>Contract Administrator Name:</b>	Michele Morea
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(516) 408-4246
<b>E-mail:</b>	Michele.Morea@ergogroup.com
<b>FAX:</b>	(516) 746-4293
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(48) Company Name:</b>	eTribeca LLC
<b>Address:</b>	134 W 26th Street 3rd Floor NY, NY 10001
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	27-0031727
<b>Contract Administrator Name:</b>	Jacqueline Zorina-Vega
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 219-0207
<b>E-mail:</b>	jrz@etribeca.com
<b>FAX:</b>	(212) 274-1726
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(49) Company Name:</b>	Express Data Products Corporation d/b/a Express Systems Integration
<b>Address:</b>	3899 Oneida St, PO Box 280, New Hartford, NY 13413
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	

<b>Federal ID #:</b>	16-1194514
<b>Contract Administrator Name:</b>	David Taurisano
<b>Title:</b>	President & COO
<b>Telephone Number:</b>	(315) 737-7372
<b>E-mail:</b>	dtaurisano@esinetworks.com
<b>FAX:</b>	(315) 737-1334
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(50) Company Name:</b>	Fidelus Technologies LLC
<b>Address:</b>	240 West 35th Street Suite 605, New York, NY 10001
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	11-3665774
<b>Contract Administrator Name:</b>	Suehaily Perez
<b>Title:</b>	Procurement Specialist
<b>Telephone Number:</b>	(212) 616-7822
<b>E-mail:</b>	sperez@fidelus.com
<b>FAX:</b>	(212) 616-7850
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(51) Company Name:</b>	Finger Lakes Technologies Group, Inc.
<b>Address:</b>	11 Framark Dr Ste 20, Victor, NY 14564
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	16-1464846
<b>Contract Administrator Name:</b>	Paul Nikitas
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(716) 432-4238
<b>E-mail:</b>	Pauln@fltg.com
<b>FAX:</b>	(585) 924-2619
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(52) Company Name:</b>	Future Tech Enterprise, Inc.

<b>Address:</b>	101-8 Colin Drive, Holbrook, NY 11741
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	11-3350196
<b>Contract Administrator Name:</b>	Diane Kremidas
<b>Title:</b>	11-3350196
<b>Telephone Number:</b>	(631) 472-5500 Ext. 7611
<b>E-mail:</b>	<a href="mailto:dkremidas@ftei.com">dkremidas@ftei.com</a>
<b>FAX:</b>	(631) 472-6599
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(53) Company Name:</b>	GovConnection, Inc.
<b>Address:</b>	732 Milford Rd. Merrimack, NH 03054
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	52-1837891
<b>Contract Administrator Name:</b>	Michelle Lawrence
<b>Title:</b>	Sr. Manager Contracts
<b>Telephone Number:</b>	8008000019
<b>E-mail:</b>	<a href="mailto:sledcontracts@govconnection.com">sledcontracts@govconnection.com</a>
<b>FAX:</b>	6036836192
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(54) Company Name:</b>	Hewlett-Packard Company
<b>Address:</b>	2 Penn Plaza, 8th floor, New York City, NY 10101
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	94-1081436
<b>Contract Administrator Name:</b>	Bob Estep
<b>Title:</b>	ECTP Contracts Manager
<b>Telephone Number:</b>	(972) 618-3640
<b>E-mail:</b>	<a href="mailto:bob.estep@hp.com">bob.estep@hp.com</a>
<b>FAX:</b>	(972) 212-7368

<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
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<b>Value Added Reseller/Distributor Information</b>	
<b>(55) Company Name:</b>	Inergex, Inc.
<b>Address:</b>	50 Fountain Plaza Suite 920, Buffalo, NY 14202
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	16-1586271
<b>Contract Administrator Name:</b>	Jerry Fial
<b>Title:</b>	Account Manager
<b>Telephone Number:</b>	(716) 829-1015
<b>E-mail:</b>	jfial@inergex.com
<b>FAX:</b>	(716) 845-6161
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(56) Company Name:</b>	Insight Investments, LLC.
<b>Address:</b>	600 City Parkway West, Suite 500, Orange, CA 92868
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	94-3486721
<b>Contract Administrator Name:</b>	Michelle Rauso
<b>Title:</b>	Director of Sales Operations
<b>Telephone Number:</b>	(714) 939-2314
<b>E-mail:</b>	mrauso@insightinvestments.com
<b>FAX:</b>	(714) 939-2397
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(57) Company Name:</b>	International Business Machines
<b>Address:</b>	80 State Street , Albany, NY 12207
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	13-0871985

<b>Contract Administrator Name:</b>	Karen LaFreniere
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(518) 487-6267
<b>E-mail:</b>	NYSCONT@us.ibm.com
<b>FAX:</b>	(845) 264-6605
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(10) Company Name:</b>	IPLogic, Inc.
<b>Address:</b>	17 British American Boulevard, Latham, NY 12110
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Small Business
<b>Federal ID #:</b>	20-2688205
<b>Contract Administrator Name:</b>	Kenneth Yanneck
<b>Title:</b>	President
<b>Telephone Number:</b>	(518) 724-2300
<b>E-mail:</b>	nys@iplogic.com
<b>FAX:</b>	(518) 862-9525
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(58) Company Name:</b>	IVCi, LLC
<b>Address:</b>	601 Old Willets Path, Hauppauge, NY 11788
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-0399584
<b>Contract Administrator Name:</b>	Tim Sullivan
<b>Title:</b>	Sales Director
<b>Telephone Number:</b>	(631) 525-5874
<b>E-mail:</b>	tsullivan@ivci.com
<b>FAX:</b>	(631) 273-7277
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(11) Company Name:</b>	Jim Krantz Associates Inc. DBA Krantz Secure Technologies
<b>Address:</b>	219 East 44th Street New York, NY 10017

<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	13-3164455
<b>Contract Administrator Name:</b>	Kim DeLanzo
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 286-0325
<b>E-mail:</b>	kdelanzo@krantzsecure.com
<b>FAX:</b>	(212) 286-9776
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(12) Company Name:</b>	Logicalis, Inc.
<b>Address:</b>	11 Penn Plaza, New York, NY 10001
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	13-4000122
<b>Contract Administrator Name:</b>	Tom Gatje
<b>Title:</b>	Account Manager
<b>Telephone Number:</b>	(203) 402-1085
<b>E-mail:</b>	tom.gatje@us.logicalis.com
<b>FAX:</b>	(203) 702-5033
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(59) Company Name:</b>	MA Polce Consulting
<b>Address:</b>	401 Phoenix Drive, Rome, NY 13441
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	16-1597994
<b>Contract Administrator Name:</b>	Kelly Bartell
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(315) 838-1630
<b>E-mail:</b>	kelly@mapolce.com
<b>FAX:</b>	(315) 356-0597
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(62) Company Name:</b>	Mainline Information Systems, Inc.
<b>Address:</b>	1700 Summit Lake Drive, Tallahassee, FL 32317
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	59-2960721
<b>Contract Administrator Name:</b>	Brent Paniucki
<b>Title:</b>	Government Contracts Specialists
<b>Telephone Number:</b>	(850) 219-5259
<b>E-mail:</b>	brent.paniucki@mainline.com
<b>FAX:</b>	(888) 823-0547
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(60) Company Name:</b>	Maureen Data Systems Inc.
<b>Address:</b>	500 West 43rd Street suite 33A, New York, NY 10036
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned
<b>Federal ID #:</b>	13-3817821
<b>Contract Administrator Name:</b>	Maureen Lande
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 290-1557
<b>E-mail:</b>	maureen@mdsny.com
<b>FAX:</b>	(212) 328-1713
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(61) Company Name:</b>	MCPc Inc.
<b>Address:</b>	4455 Genesee Street Building 6 Buffalo, NY 14225
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	32-0012228
<b>Contract Administrator Name:</b>	Terry Mitchell

<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(716) 565-6274
<b>E-mail:</b>	terry.mitchell@mcpc.com
<b>FAX:</b>	(716) 565-0647
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
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<b>(63) Company Name:</b>	Mibar Marketing Corp. d/b/a CT Networks
<b>Address:</b>	125 Wireless Blvd, Hauppauge, NY 11788
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	11-3140035
<b>Contract Administrator Name:</b>	Roy Langhamer
<b>Title:</b>	Chief Operating Officer
<b>Telephone Number:</b>	(631) 261-6900
<b>E-mail:</b>	rlanghamer@ctnetworks.net
<b>FAX:</b>	(631) 757-8604
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
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<b>(64) Company Name:</b>	MTM Technologies, Inc.
<b>Address:</b>	45 Broadway 4th Floor, New York, NY 10006
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	13-3354896
<b>Contract Administrator Name:</b>	Matt Eldredge
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 301-4300
<b>E-mail:</b>	Government@MTM.com
<b>FAX:</b>	(212) 301-4345
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
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<b>(13) Company Name:</b>	NEC Unified Solutions, Inc
<b>Address:</b>	395 Summit Point Drive suite 5C, Henrietta NY 14467

<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-0665337
<b>Contract Administrator Name:</b>	Channtayda Ros-Colombo
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(585) 321-4601
<b>E-mail:</b>	Cros@necunified.com
<b>FAX:</b>	(716) 706-1227
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(65) Company Name:</b>	Nu-Vision Technologies LLC DBA Black Box Network Services
<b>Address:</b>	6000 New Horizon Blvd., Amityville, NY 11701
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-0532706
<b>Contract Administrator Name:</b>	Chris Allen
<b>Title:</b>	Director of Marketing
<b>Telephone Number:</b>	(631) 841-5245
<b>E-mail:</b>	christina.allen@nvt.com
<b>FAX:</b>	(631) 841-5209
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(626) Company Name:</b>	P and J Computers, Inc.
<b>Address:</b>	1 Highland Avenue, Albany, NY 12205
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	14-1716131
<b>Contract Administrator Name:</b>	Scott Joralemon
<b>Title:</b>	Vice President
<b>Telephone Number:</b>	(518) 459-6712
<b>E-mail:</b>	scottj@pjcomp.com
<b>FAX:</b>	(518) 459-6851
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(67) Company Name:</b>	PAETEC Integrated Solutions Group, Inc.
<b>Address:</b>	501 New Karner Road, Ste. 5A, Albany, NY 12205
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	16-1551095
<b>Contract Administrator Name:</b>	Michael Bentley
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(518) 724-2009
<b>E-mail:</b>	michael.bentley@paetec.com
<b>FAX:</b>	(585) 368-2523
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(68) Company Name:</b>	Phoenix Solutions, LLC
<b>Address:</b>	P.O. Box 143 Clifton Park, NY 12065
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	14-1828385
<b>Contract Administrator Name:</b>	Thomas Phoenix
<b>Title:</b>	President
<b>Telephone Number:</b>	(518) 383-9897
<b>E-mail:</b>	tphoenix@phoenixsolutions.com
<b>FAX:</b>	(518) 383-9897
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(14) Company Name:</b>	Presidio Networked Solutions, Inc.
<b>Address:</b>	One Penn Plaza, Suite 1924, New York, NY 10119
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	58-1667655
<b>Contract Administrator Name:</b>	Chris Power
<b>Title:</b>	Customer Sales

<b>Telephone Number:</b>	(212) 652-5700
<b>E-mail:</b>	cpower@presidio.com
<b>FAX:</b>	(212) 244-1685
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(15) Company Name:</b>	Promenet Inc
<b>Address:</b>	42 Broadway New York NY 10004
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	22-3662709
<b>Contract Administrator Name:</b>	Jolanta Lisowska
<b>Title:</b>	Manager of Operations
<b>Telephone Number:</b>	(212) 968-0190
<b>E-mail:</b>	jl@promenet.com
<b>FAX:</b>	(212) 968-0148
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(16) Company Name:</b>	ProSys Information Systems, Inc
<b>Address:</b>	2 Gourment Lane Edison, NJ 08837
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	58-2302467
<b>Contract Administrator Name:</b>	Vincent lezza
<b>Title:</b>	Account Executive
<b>Telephone Number:</b>	(732) 590-7144
<b>E-mail:</b>	vinny@totaltec.com
<b>FAX:</b>	(732) 855-0898
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(69) Company Name:</b>	Ronco Communications & Electronics, Inc.
<b>Address:</b>	595 Sheridan Drive, Tonawanda, NY 14150

<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	16-0905768
<b>Contract Administrator Name:</b>	Vito Gelose
<b>Title:</b>	State Business Development 716-879-8141
<b>Telephone Number:</b>	716-879-8141
<b>E-mail:</b>	vgelose@ronco.net
<b>FAX:</b>	716-879-8198
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(70) Company Name:</b>	QoS Networking Inc
<b>Address:</b>	187 Wolf Road Suite 302, Albany, NY 12205
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	51-0611405
<b>Contract Administrator Name:</b>	Toni Muzzi
<b>Title:</b>	Office Manager
<b>Telephone Number:</b>	(518) 435-8060
<b>E-mail:</b>	toni.muzzi@qosnetworking.com
<b>FAX:</b>	(518) 435-8079
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(71) Company Name:</b>	Security Management Systems, Inc.
<b>Address:</b>	225 Community Drive, Suite 150 Great Neck, NY, 11021
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	11-2477627
<b>Contract Administrator Name:</b>	Tony DeStefano
<b>Title:</b>	Controller
<b>Telephone Number:</b>	(516) 450-3120
<b>E-mail:</b>	tdestefano@securitymgt.com
<b>FAX:</b>	(516) 450-3121
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(17) Company Name:</b>	SHI International Corp.
<b>Address:</b>	5 W. Bank St., Cold Spring, NY 10516
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	.
<b>Federal ID #:</b>	22-3009648
<b>Contract Administrator Name:</b>	Dean Howell
<b>Title:</b>	Account Manager
<b>Telephone Number:</b>	(845) 265-9439
<b>E-mail:</b>	dean_howell@shi.com
<b>FAX:</b>	(845) 265-9452
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(18) Company Name:</b>	ShoreGroup, Inc
<b>Address:</b>	460 West 35th St. New York, NY 10001
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	58-2574612
<b>Contract Administrator Name:</b>	Robert Ditta
<b>Title:</b>	EVP
<b>Telephone Number:</b>	(212) 364-6800
<b>E-mail:</b>	sales@shoregroup.com
<b>FAX:</b>	(212) 736-3369
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(72) Company Name:</b>	Sirius Computer Solutions, Inc.
<b>Address:</b>	5117 Shiraz Lane, Fayetteville, NY 13066
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	74-2836721
<b>Contract Administrator Name:</b>	Donald Ponge

<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(315) 491-4721
<b>E-mail:</b>	don.ponge@siriuscom.com
<b>FAX:</b>	(866) 313-0960
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(73) Company Name:</b>	Solutionz Videoconferencing, Inc.
<b>Address:</b>	901 Bringham Avenue, Los Angeles, CA 90049
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Minority Owned
<b>Federal ID #:</b>	382645853
<b>Contract Administrator Name:</b>	Matt Drouhard
<b>Title:</b>	Office Manager
<b>Telephone Number:</b>	(310) 571-1207
<b>E-mail:</b>	mdrouhard@solutionzinc.com
<b>FAX:</b>	(310) 943-2388
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(74) Company Name:</b>	Synergy Global Solutions Inc.
<b>Address:</b>	1100 Pittsford-Victor Rd, Pittsford, NY 14534
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	16-0985336
<b>Contract Administrator Name:</b>	Alan Knapton
<b>Title:</b>	VP Sales
<b>Telephone Number:</b>	(585) 758-7220
<b>E-mail:</b>	aknapton@synergy.gs
<b>FAX:</b>	(585) 264-6058
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(75) Company Name:</b>	Systems Management Planning, Inc
<b>Address:</b>	75 Goodway Drive ROCHESTER, NY , 14623

<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	Women Owned
<b>Federal ID #:</b>	16-1545953
<b>Contract Administrator Name:</b>	Eric Rorapaugh
<b>Title:</b>	COO
<b>Telephone Number:</b>	(585) 324-0800
<b>E-mail:</b>	er@smp-corp.com
<b>FAX:</b>	(585) 475-0909
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(76) Company Name:</b>	TAG Solutions, LLC
<b>Address:</b>	12 Elmwood, Albany NY 12204
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	14-1827818
<b>Contract Administrator Name:</b>	Russ Harnish
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(518) 292-6524
<b>E-mail:</b>	rharnish@tagsolutions.com
<b>FAX:</b>	(518) 292-6510
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(19) Company Name:</b>	TEK SCAPE IT,LLC.
<b>Address:</b>	247 W 30th St 7R New York, NY 10001
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	26-0713864
<b>Contract Administrator Name:</b>	Alexis Cote
<b>Title:</b>	Ordering and Contract Manager
<b>Telephone Number:</b>	(800) 955-9078
<b>E-mail:</b>	ACote@tekscapeit.com
<b>FAX:</b>	(917) 591-9608
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(77) Company Name:</b>	TERACAI Corporation
<b>Address:</b>	217 Lawrence Rd East, PO Box 4715, Syracuse NY, 13221
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	26-4206230
<b>Contract Administrator Name:</b>	Brett LaCourse
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(315) 883-3568
<b>E-mail:</b>	BLaCourse@teracai.com
<b>FAX:</b>	(315) 883-3510
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(78) Company Name:</b>	Universal E-Business Solutions, LLC.
<b>Address:</b>	244 5th Avenue, 4th Floor, New York, NY 10001
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	20-5092680
<b>Contract Administrator Name:</b>	Raj Bhartiya
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(646) 706-4016
<b>E-mail:</b>	sales@uebiz.net
<b>FAX:</b>	(646) 706-4090
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

**Value Added Reseller/Distributor Information**

<b>(20) Company Name:</b>	VANDIS Inc.
<b>Address:</b>	1 Albertson Ave. Albertson, NY , 11507
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	11-2650266
<b>Contract Administrator Name:</b>	Dan Weiss
<b>Title:</b>	Account Manager

<b>Telephone Number:</b>	(516) 281-2200
<b>E-mail:</b>	nyscontract@vandis.com
<b>FAX:</b>	(516) 626-9003
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(21) Company Name:</b>	Verizon Network Integration Corp., Verizon Select Services Inc., and MCI Communications Services, Inc. d/b/a Verizon Business
<b>Address:</b>	14 Corporate Woods Blvd. Albany, NY 12211
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	23-2743964, 16-1337624, and 47-0751768
<b>Contract Administrator Name:</b>	Kathleen Metzger
<b>Title:</b>	Manager – Customer Service & Program Management
<b>Telephone Number:</b>	(518) 426-2157
<b>E-mail:</b>	NYSContracts@lists.verizonbusiness.com
<b>FAX:</b>	1-866-404-8815
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(79) Company Name:</b>	Vicom Computer Services, Inc.
<b>Address:</b>	60 Carolyn Blvd, Farmingdale, NY 11735
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	
<b>Federal ID #:</b>	11-2616959
<b>Contract Administrator Name:</b>	Dawn Ayers
<b>Title:</b>	Administrator to Sales
<b>Telephone Number:</b>	(631) 694-3900
<b>E-mail:</b>	dayers@vicomnet.com
<b>FAX:</b>	(631) 694-2640
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.

<b>Value Added Reseller/Distributor Information</b>	
<b>(22) Company Name:</b>	Webhouse, Inc.

<b>Address:</b>	2365 Milburn Avenue Building 2 Baldwin, New York 11510
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	
<b>Federal ID #:</b>	11-3369453
<b>Contract Administrator Name:</b>	Rosan Prashad
<b>Title:</b>	Operations manager
<b>Telephone Number:</b>	(516) 764-6300
<b>E-mail:</b>	rprashad@webhse.com
<b>FAX:</b>	(516) 706-1557
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(23) Company Name:</b>	World Wide Technology, Inc.
<b>Address:</b>	5 Penn Plaza, 23rd Floor, New York, NY 10001
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	.
<b>Federal ID #:</b>	43-1912895
<b>Contract Administrator Name:</b>	Beth Murphy
<b>Title:</b>	Commercial East Sales Operations Manager
<b>Telephone Number:</b>	(314) 919-1593
<b>E-mail:</b>	nysbids@wwt.com
<b>FAX:</b>	(646) 383-6025
<b>Reseller Qualifying Criteria:</b>	VAR Accepts BOTH Cisco and Ironport Sales and Service Orders.

### Value Added Reseller/Distributor Information

<b>(80) Company Name:</b>	York Telecom Corporation
<b>Address:</b>	81 Corbett Way, Eatontown, NJ 07724
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	Minority Owned
<b>Federal ID #:</b>	222624906
<b>Contract Administrator Name:</b>	Scott Andrus
<b>Title:</b>	Director of Commercial Sales
<b>Telephone Number:</b>	(732) 413-6000
<b>E-mail:</b>	sandrus@yorktel.com
<b>FAX:</b>	(732) 791-4032

**Reseller Qualifying Criteria:**

VAR Accepts ONLY Cisco Sales and Service Orders.