

**Agreement between the
New York State Office of General Services and
RMS Computer Corporation
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65951
Appendix D: Pricing Schedules
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

Service Group 1. STANDARD TITLES

Standard Title Markup 28%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$34.25	\$36.05	\$46.14	\$39.14	\$41.20	\$52.74
Project Manager	Mid Level	\$39.14	\$41.20	\$52.74	\$44.03	\$46.35	\$59.33
Project Manager	Senior	\$44.03	\$46.35	\$59.33	\$53.82	\$56.65	\$72.51
Project Manager	Expert	\$53.82	\$56.65	\$72.51	\$63.60	\$66.95	\$85.70
Business Analyst	Junior	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Business Analyst	Mid Level	\$29.36	\$30.90	\$39.55	\$34.25	\$36.05	\$46.14
Business Analyst	Senior	\$34.25	\$36.05	\$46.14	\$44.03	\$46.35	\$59.33
Business Analyst	Expert	\$39.14	\$41.20	\$52.74	\$48.93	\$51.50	\$65.92
Technical Writer	Junior	\$19.57	\$20.60	\$26.37	\$24.46	\$25.75	\$32.96
Technical Writer	Mid Level	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Technical Writer	Senior	\$24.46	\$25.75	\$32.96	\$34.25	\$36.05	\$46.14
Technical Writer	Expert	\$29.36	\$30.90	\$39.55	\$39.14	\$41.20	\$52.74
Tester	Junior	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Tester	Mid Level	\$29.36	\$30.90	\$39.55	\$34.25	\$36.05	\$46.14
Tester	Senior	\$34.25	\$36.05	\$46.14	\$39.14	\$41.20	\$52.74
Tester	Expert	\$39.14	\$41.20	\$52.74	\$44.03	\$46.35	\$59.33
Programmer	Junior	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Programmer	Mid Level	\$29.36	\$30.90	\$39.55	\$39.14	\$41.20	\$52.74
Programmer	Senior	\$34.25	\$36.05	\$46.14	\$44.03	\$46.35	\$59.33
Programmer	Expert	\$39.14	\$41.20	\$52.74	\$48.93	\$51.50	\$65.92
Specialist	Junior	\$29.36	\$30.90	\$39.55	\$39.14	\$41.20	\$52.74
Specialist	Mid Level	\$34.25	\$36.05	\$46.14	\$48.93	\$51.50	\$65.92
Specialist	Senior	\$46.97	\$49.44	\$63.28	\$63.60	\$66.95	\$85.70
Specialist	Expert	\$53.82	\$56.65	\$72.51	\$83.17	\$87.55	\$112.06
Database Administrator	Junior	\$19.57	\$20.60	\$26.37	\$24.46	\$25.75	\$32.96
Database Administrator	Mid Level	\$24.46	\$25.75	\$32.96	\$34.25	\$36.05	\$46.14
Database Administrator	Senior	\$34.25	\$36.05	\$46.14	\$44.03	\$46.35	\$59.33
Database Administrator	Expert	\$39.14	\$41.20	\$52.74	\$63.60	\$66.95	\$85.70
System Administrator	Junior	\$19.57	\$20.60	\$26.37	\$24.46	\$25.75	\$32.96
System Administrator	Mid Level	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
System Administrator	Senior	\$24.46	\$25.75	\$32.96	\$34.25	\$36.05	\$46.14
System Administrator	Expert	\$29.36	\$30.90	\$39.55	\$39.14	\$41.20	\$52.74
Technical Architect	Junior	\$34.25	\$36.05	\$46.14	\$39.14	\$41.20	\$52.74
Technical Architect	Mid Level	\$44.03	\$46.35	\$59.33	\$48.93	\$51.50	\$65.92
Technical Architect	Senior	\$53.82	\$56.65	\$72.51	\$63.60	\$66.95	\$85.70
Technical Architect	Expert	\$63.60	\$66.95	\$85.70	\$83.17	\$87.55	\$112.06

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 28%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$73.39	\$77.25	\$98.88
Principal Consultant	\$88.07	\$92.70	\$118.66
IBM Specialty			
Technical Specialist 3	\$39.14	\$41.20	\$52.74
Technical Specialist 4	\$44.03	\$46.35	\$59.33
Technical Specialist 5	\$83.17	\$87.55	\$112.06
Software Architect #1	\$63.60	\$66.95	\$85.70
Software Architect #2	\$83.17	\$87.55	\$112.06
Unisys Specialty			
Architectural Specialist I	\$68.50	\$72.10	\$92.29
Architectural Specialist II	\$58.71	\$61.80	\$79.10
Sr. Production Control Operator	\$34.25	\$36.05	\$46.14
Production Control Operator	\$24.46	\$25.75	\$32.96
Sr. Equipment Operator	\$24.46	\$25.75	\$32.96
Equipment Operator	\$19.57	\$20.60	\$26.37
Service Delivery Specialist I	\$44.03	\$46.35	\$59.33
Service Delivery Specialist II	\$34.25	\$36.05	\$46.14

REGION 2

Service Group 1. STANDARD TITLES

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Business Analyst	Senior	\$34.25	\$36.05	\$46.14	\$44.03	\$46.35	\$59.33
Business Analyst	Expert	\$39.14	\$41.20	\$52.74	\$48.93	\$51.50	\$65.92
Technical Writer	Junior	\$19.57	\$20.60	\$26.37	\$24.46	\$25.75	\$32.96
Technical Writer	Mid Level	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Technical Writer	Senior	\$24.46	\$25.75	\$32.96	\$34.25	\$36.05	\$46.14
Technical Writer	Expert	\$29.36	\$30.90	\$39.55	\$39.14	\$41.20	\$52.74
Tester	Junior	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Tester	Mid Level	\$29.36	\$30.90	\$39.55	\$34.25	\$36.05	\$46.14
Tester	Senior	\$34.25	\$36.05	\$46.14	\$39.14	\$41.20	\$52.74
Tester	Expert	\$39.14	\$41.20	\$52.74	\$44.03	\$46.35	\$59.33
Programmer	Junior	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Programmer	Mid Level	\$29.36	\$30.90	\$39.55	\$39.14	\$41.20	\$52.74
Programmer	Senior	\$34.25	\$36.05	\$46.14	\$44.03	\$46.35	\$59.33
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Specialist	Mid Level	\$34.25	\$36.05	\$46.14	\$48.93	\$51.50	\$65.92
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System Administrator	Junior	\$19.57	\$20.60	\$26.37	\$24.46	\$25.75	\$32.96
System Administrator	Mid Level	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
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System Administrator	Expert	\$29.36	\$30.90	\$39.55	\$39.14	\$41.20	\$52.74
Technical Architect	Junior	\$34.25	\$36.05	\$46.14	\$39.14	\$41.20	\$52.74
Technical Architect	Mid Level	\$44.03	\$46.35	\$59.33	\$48.93	\$51.50	\$65.92
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Sr. Equipment Operator	\$24.46	\$25.75	\$32.96
Equipment Operator	\$19.57	\$20.60	\$26.37
Service Delivery Specialist I	\$44.03	\$46.35	\$59.33
Service Delivery Specialist II	\$34.25	\$36.05	\$46.14

REGION 3

Service Group 1. STANDARD TITLES

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Business Analyst	Junior	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
Business Analyst	Mid Level	\$29.36	\$30.90	\$39.55	\$34.25	\$36.05	\$46.14
Business Analyst	Senior	\$34.25	\$36.05	\$46.14	\$44.03	\$46.35	\$59.33
Business Analyst	Expert	\$39.14	\$41.20	\$52.74	\$48.93	\$51.50	\$65.92
Technical Writer	Junior	\$19.57	\$20.60	\$26.37	\$24.46	\$25.75	\$32.96
Technical Writer	Mid Level	\$24.46	\$25.75	\$32.96	\$29.36	\$30.90	\$39.55
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