

**Agreement between the
New York State Office of General Services and
Precision Task Group Inc. (PTG)
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65781
Appendix D: Pricing Schedules
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

Service Group 1. STANDARD TITLES

Standard Title Markup 50.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$32.10	\$33.79	\$50.69	\$35.31	\$37.17	\$55.76
Project Manager	Mid Level	\$35.81	\$37.70	\$56.55	\$39.39	\$41.47	\$62.20
Project Manager	Senior	\$39.51	\$41.59	\$62.39	\$43.46	\$45.75	\$68.63
Project Manager	Expert	\$41.99	\$44.20	\$66.30	\$46.19	\$48.62	\$72.92
Business Analyst	Junior	\$26.74	\$28.15	\$42.22	\$28.38	\$29.87	\$44.81
Business Analyst	Mid Level	\$34.02	\$35.81	\$53.72	\$35.88	\$37.77	\$56.66
Business Analyst	Senior	\$37.55	\$39.52	\$59.28	\$41.29	\$43.47	\$65.20
Business Analyst	Expert	\$39.88	\$41.98	\$62.97	\$43.88	\$46.19	\$69.28
Technical Writer	Junior	\$20.55	\$21.63	\$32.45	\$22.83	\$24.03	\$36.04
Technical Writer	Mid Level	\$26.10	\$27.47	\$41.21	\$27.72	\$29.18	\$43.77
Technical Writer	Senior	\$30.99	\$32.62	\$48.93	\$32.61	\$34.33	\$51.49
Technical Writer	Expert	\$34.57	\$36.39	\$54.58	\$36.53	\$38.45	\$57.67
Tester	Junior	\$20.87	\$21.97	\$32.95	\$22.96	\$24.16	\$36.25
Tester	Mid Level	\$25.64	\$26.99	\$40.48	\$28.20	\$29.68	\$44.53
Tester	Senior	\$31.34	\$32.99	\$49.49	\$34.48	\$36.30	\$54.45
Tester	Expert	\$32.91	\$34.64	\$51.96	\$36.20	\$38.11	\$57.17
Programmer	Junior	\$25.86	\$27.22	\$40.83	\$28.38	\$29.87	\$44.81
Programmer	Mid Level	\$31.36	\$33.01	\$49.52	\$34.49	\$36.31	\$54.46
Programmer	Senior	\$38.22	\$40.23	\$60.35	\$42.04	\$44.25	\$66.37
Programmer	Expert	\$40.13	\$42.24	\$63.36	\$44.14	\$46.46	\$69.69
Specialist	Junior	\$27.16	\$28.59	\$42.89	\$33.44	\$35.20	\$52.79
Specialist	Mid Level	\$29.07	\$30.60	\$45.90	\$39.95	\$42.05	\$63.08
Specialist	Senior	\$31.11	\$32.74	\$49.12	\$42.77	\$45.02	\$67.53
Specialist	Expert	\$33.28	\$35.03	\$52.55	\$45.76	\$48.17	\$72.26
Database Administrator	Junior	\$28.06	\$29.54	\$44.31	\$31.25	\$32.90	\$49.35
Database Administrator	Mid Level	\$33.69	\$35.46	\$53.19	\$37.06	\$39.01	\$58.51
Database Administrator	Senior	\$37.06	\$39.01	\$58.51	\$40.76	\$42.91	\$64.36
Database Administrator	Expert	\$40.76	\$42.91	\$64.36	\$44.83	\$47.19	\$70.79
System Administrator	Junior	\$22.23	\$23.40	\$35.10	\$24.45	\$25.74	\$38.61
System Administrator	Mid Level	\$25.56	\$26.90	\$40.36	\$28.12	\$29.60	\$44.40
System Administrator	Senior	\$29.39	\$30.94	\$46.41	\$35.57	\$37.44	\$56.16
System Administrator	Expert	\$34.39	\$36.20	\$54.31	\$41.62	\$43.81	\$65.71
Technical Architect	Junior	\$28.15	\$29.63	\$44.45	\$30.97	\$32.60	\$48.90
Technical Architect	Mid Level	\$32.09	\$33.78	\$50.68	\$35.30	\$37.16	\$55.74
Technical Architect	Senior	\$36.59	\$38.51	\$57.77	\$40.25	\$42.36	\$63.55
Technical Architect	Expert	\$41.71	\$43.91	\$65.86	\$45.88	\$48.30	\$72.45

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 50.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$45.99	\$48.41	\$72.62
Principal Consultant	\$41.10	\$43.26	\$64.89
IBM Specialty			
Technical Specialist 3	\$24.95	\$26.27	\$39.40
Technical Specialist 4	\$29.11	\$30.64	\$45.96
Technical Specialist 5	\$33.27	\$35.02	\$52.53
Software Architect #1	\$39.14	\$41.20	\$61.80
Software Architect #2	\$45.01	\$47.38	\$71.07
Unisys Specialty			
Architectural Specialist I	\$39.14	\$41.20	\$61.80
Architectural Specialist II	\$31.31	\$32.96	\$49.44
Sr. Production Control Operator	\$19.57	\$20.60	\$30.90
Production Control Operator	\$15.66	\$16.48	\$24.72
Sr. Equipment Operator	\$18.84	\$19.83	\$29.74
Equipment Operator	\$15.17	\$15.97	\$23.95
Service Delivery Specialist I	\$24.95	\$26.27	\$39.40
Service Delivery Specialist II	\$20.79	\$21.89	\$32.83

REGION 2

Service Group 1. STANDARD TITLES

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$32.10	\$33.79	\$50.69	\$35.31	\$37.17	\$55.76
Project Manager	Mid Level	\$35.81	\$37.70	\$56.55	\$39.39	\$41.47	\$62.20
Project Manager	Senior	\$39.51	\$41.59	\$62.39	\$43.46	\$45.75	\$68.63
Project Manager	Expert	\$41.99	\$44.20	\$66.30	\$46.19	\$48.62	\$72.92
Business Analyst	Junior	\$26.74	\$28.15	\$42.22	\$28.38	\$29.87	\$44.81
Business Analyst	Mid Level	\$34.02	\$35.81	\$53.72	\$35.88	\$37.77	\$56.66
Business Analyst	Senior	\$37.55	\$39.52	\$59.28	\$41.29	\$43.47	\$65.20
Business Analyst	Expert	\$39.88	\$41.98	\$62.97	\$43.88	\$46.19	\$69.28
Technical Writer	Junior	\$20.55	\$21.63	\$32.45	\$22.83	\$24.03	\$36.04
Technical Writer	Mid Level	\$26.10	\$27.47	\$41.21	\$27.72	\$29.18	\$43.77
Technical Writer	Senior	\$30.99	\$32.62	\$48.93	\$32.61	\$34.33	\$51.49
Technical Writer	Expert	\$34.57	\$36.39	\$54.58	\$36.53	\$38.45	\$57.67
Tester	Junior	\$20.87	\$21.97	\$32.95	\$22.96	\$24.16	\$36.25
Tester	Mid Level	\$25.64	\$26.99	\$40.48	\$28.20	\$29.68	\$44.53
Tester	Senior	\$31.34	\$32.99	\$49.49	\$34.48	\$36.30	\$54.45
Tester	Expert	\$32.91	\$34.64	\$51.96	\$36.20	\$38.11	\$57.17
Programmer	Junior	\$25.86	\$27.22	\$40.83	\$28.38	\$29.87	\$44.81
Programmer	Mid Level	\$31.36	\$33.01	\$49.52	\$34.49	\$36.31	\$54.46
Programmer	Senior	\$38.22	\$40.23	\$60.35	\$42.04	\$44.25	\$66.37
Programmer	Expert	\$40.13	\$42.24	\$63.36	\$44.14	\$46.46	\$69.69
Specialist	Junior	\$27.16	\$28.59	\$42.89	\$33.44	\$35.20	\$52.79
Specialist	Mid Level	\$29.07	\$30.60	\$45.90	\$39.95	\$42.05	\$63.08
Specialist	Senior	\$31.11	\$32.74	\$49.12	\$42.77	\$45.02	\$67.53
Specialist	Expert	\$33.28	\$35.03	\$52.55	\$45.76	\$48.17	\$72.26
Database Administrator	Junior	\$28.06	\$29.54	\$44.31	\$31.25	\$32.90	\$49.35
Database Administrator	Mid Level	\$33.69	\$35.46	\$53.19	\$37.06	\$39.01	\$58.51
Database Administrator	Senior	\$37.06	\$39.01	\$58.51	\$40.76	\$42.91	\$64.36
Database Administrator	Expert	\$40.76	\$42.91	\$64.36	\$44.83	\$47.19	\$70.79
System Administrator	Junior	\$22.23	\$23.40	\$35.10	\$24.45	\$25.74	\$38.61
System Administrator	Mid Level	\$25.56	\$26.90	\$40.36	\$28.12	\$29.60	\$44.40
System Administrator	Senior	\$29.39	\$30.94	\$46.41	\$35.57	\$37.44	\$56.16
System Administrator	Expert	\$34.39	\$36.20	\$54.31	\$41.62	\$43.81	\$65.71
Technical Architect	Junior	\$28.15	\$29.63	\$44.45	\$30.97	\$32.60	\$48.90
Technical Architect	Mid Level	\$32.09	\$33.78	\$50.68	\$35.30	\$37.16	\$55.74
Technical Architect	Senior	\$36.59	\$38.51	\$57.77	\$40.25	\$42.36	\$63.55
Technical Architect	Expert	\$41.71	\$43.91	\$65.86	\$45.88	\$48.30	\$72.45

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 50.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$45.99	\$48.41	\$72.62
Principal Consultant	\$41.10	\$43.26	\$64.89
IBM Specialty			
Technical Specialist 3	\$24.95	\$26.27	\$39.40
Technical Specialist 4	\$29.11	\$30.64	\$45.96
Technical Specialist 5	\$33.27	\$35.02	\$52.53
Software Architect #1	\$39.14	\$41.20	\$61.80
Software Architect #2	\$45.01	\$47.38	\$71.07
Unisys Specialty			
Architectural Specialist I	\$39.14	\$41.20	\$61.80
Architectural Specialist II	\$31.31	\$32.96	\$49.44
Sr. Production Control Operator	\$19.57	\$20.60	\$30.90
Production Control Operator	\$15.66	\$16.48	\$24.72
Sr. Equipment Operator	\$18.84	\$19.83	\$29.74
Equipment Operator	\$15.17	\$15.97	\$23.95
Service Delivery Specialist I	\$24.95	\$26.27	\$39.40
Service Delivery Specialist II	\$20.79	\$21.89	\$32.83

REGION 3

Service Group 1. STANDARD TITLES

Standard Title Markup 50.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$36.54	\$38.46	\$57.69	\$42.40	\$44.63	\$66.94
Project Manager	Mid Level	\$41.75	\$43.95	\$65.93	\$45.67	\$48.07	\$72.11
Project Manager	Senior	\$47.37	\$49.86	\$74.79	\$56.11	\$59.06	\$88.59
Project Manager	Expert	\$50.33	\$52.98	\$79.47	\$60.90	\$64.11	\$96.16
Business Analyst	Junior	\$29.03	\$30.56	\$45.84	\$30.99	\$32.62	\$48.93
Business Analyst	Mid Level	\$35.88	\$37.77	\$56.66	\$42.24	\$44.47	\$66.70
Business Analyst	Senior	\$45.00	\$47.37	\$71.05	\$49.50	\$52.11	\$78.16
Business Analyst	Expert	\$47.82	\$50.34	\$75.50	\$52.59	\$55.36	\$83.04
Technical Writer	Junior	\$24.80	\$26.10	\$39.15	\$26.10	\$27.47	\$41.21
Technical Writer	Mid Level	\$30.01	\$31.59	\$47.39	\$32.61	\$34.33	\$51.49
Technical Writer	Senior	\$35.88	\$37.77	\$56.66	\$39.14	\$41.20	\$61.80
Technical Writer	Expert	\$40.44	\$42.57	\$63.85	\$44.36	\$46.69	\$70.03
Tester	Junior	\$25.02	\$26.34	\$39.51	\$27.52	\$28.96	\$43.45
Tester	Mid Level	\$30.72	\$32.34	\$48.51	\$33.80	\$35.58	\$53.36
Tester	Senior	\$37.57	\$39.55	\$59.33	\$41.33	\$43.51	\$65.26
Tester	Expert	\$39.45	\$41.53	\$62.29	\$43.40	\$45.68	\$68.52
Programmer	Junior	\$28.71	\$30.22	\$45.33	\$32.61	\$34.33	\$51.49
Programmer	Mid Level	\$37.52	\$39.49	\$59.24	\$45.67	\$48.07	\$72.11
Programmer	Senior	\$45.81	\$48.22	\$72.34	\$53.49	\$56.31	\$84.47
Programmer	Expert	\$48.10	\$50.63	\$75.95	\$60.01	\$63.17	\$94.75
Specialist	Junior	\$32.56	\$34.28	\$51.42	\$37.84	\$39.83	\$59.75
Specialist	Mid Level	\$34.84	\$36.68	\$55.02	\$44.08	\$46.40	\$69.60
Specialist	Senior	\$37.29	\$39.25	\$58.88	\$51.27	\$53.97	\$80.96
Specialist	Expert	\$39.89	\$41.99	\$62.99	\$57.06	\$60.06	\$90.09
Database Administrator	Junior	\$32.62	\$34.34	\$51.51	\$33.92	\$35.71	\$53.57
Database Administrator	Mid Level	\$39.80	\$41.89	\$62.84	\$42.73	\$44.98	\$67.47
Database Administrator	Senior	\$44.42	\$46.76	\$70.14	\$48.87	\$51.44	\$77.16
Database Administrator	Expert	\$48.87	\$51.44	\$77.16	\$53.75	\$56.58	\$84.87
System Administrator	Junior	\$26.64	\$28.05	\$42.07	\$29.32	\$30.86	\$46.29
System Administrator	Mid Level	\$30.65	\$32.26	\$48.39	\$33.71	\$35.48	\$53.23
System Administrator	Senior	\$35.24	\$37.09	\$55.64	\$42.64	\$44.89	\$67.33
System Administrator	Expert	\$41.23	\$43.40	\$65.11	\$49.89	\$52.52	\$78.78
Technical Architect	Junior	\$33.75	\$35.52	\$53.29	\$37.12	\$39.08	\$58.62
Technical Architect	Mid Level	\$38.47	\$40.50	\$60.75	\$42.33	\$44.56	\$66.84
Technical Architect	Senior	\$43.87	\$46.17	\$69.26	\$48.25	\$50.79	\$76.18
Technical Architect	Expert	\$50.00	\$52.63	\$78.95	\$55.01	\$57.91	\$86.86

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 50.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$55.63	\$58.56	\$87.83
Principal Consultant	\$50.63	\$53.29	\$79.94
IBM Specialty			
Technical Specialist 3	\$30.74	\$32.36	\$48.54
Technical Specialist 4	\$35.86	\$37.75	\$56.62
Technical Specialist 5	\$40.99	\$43.15	\$64.72
Software Architect #1	\$48.22	\$50.76	\$76.14
Software Architect #2	\$55.45	\$58.37	\$87.56
Unisys Specialty			
Architectural Specialist I	\$48.22	\$50.76	\$76.14
Architectural Specialist II	\$38.57	\$40.60	\$60.90
Sr. Production Control Operator	\$24.11	\$25.38	\$38.07
Production Control Operator	\$19.29	\$20.30	\$30.45
Sr. Equipment Operator	\$23.21	\$24.43	\$36.65
Equipment Operator	\$18.69	\$19.67	\$29.51
Service Delivery Specialist I	\$30.74	\$32.36	\$48.54
Service Delivery Specialist II	\$25.62	\$26.97	\$40.45