

**Agreement between the
New York State Office of General Services and
MVP Consulting Plus, Inc.
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65780
Appendix D: Pricing Schedules
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

Service Group 1. STANDARD TITLES

Standard Title Markup 48.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$21.47	\$22.60	\$33.44	\$26.62	\$28.02	\$41.47
Project Manager	Mid Level	\$27.48	\$28.92	\$42.81	\$33.49	\$35.25	\$52.17
Project Manager	Senior	\$38.64	\$40.67	\$60.20	\$45.51	\$47.90	\$70.90
Project Manager	Expert	\$52.38	\$55.13	\$81.60	\$64.51	\$67.90	\$100.50
Business Analyst	Junior	\$18.89	\$19.88	\$29.43	\$23.18	\$24.40	\$36.12
Business Analyst	Mid Level	\$24.90	\$26.21	\$38.79	\$30.05	\$31.63	\$46.82
Business Analyst	Senior	\$31.77	\$33.44	\$49.49	\$37.78	\$39.77	\$58.86
Business Analyst	Expert	\$37.78	\$39.77	\$58.86	\$48.08	\$50.62	\$74.91
Technical Writer	Junior	\$17.17	\$18.08	\$26.75	\$20.61	\$21.69	\$32.10
Technical Writer	Mid Level	\$20.61	\$21.69	\$32.10	\$24.04	\$25.31	\$37.46
Technical Writer	Senior	\$25.76	\$27.12	\$40.13	\$30.05	\$31.63	\$46.82
Technical Writer	Expert	\$30.05	\$31.63	\$46.82	\$32.63	\$34.35	\$50.83
Tester	Junior	\$18.03	\$18.98	\$28.09	\$23.18	\$24.40	\$36.12
Tester	Mid Level	\$21.47	\$22.60	\$33.44	\$27.48	\$28.92	\$42.81
Tester	Senior	\$25.76	\$27.12	\$40.13	\$30.91	\$32.54	\$48.16
Tester	Expert	\$30.05	\$31.63	\$46.82	\$33.49	\$35.25	\$52.17
Programmer	Junior	\$18.89	\$19.88	\$29.43	\$23.18	\$24.40	\$36.12
Programmer	Mid Level	\$30.05	\$31.63	\$46.82	\$36.06	\$37.96	\$56.18
Programmer	Senior	\$37.05	\$39.00	\$57.72	\$42.93	\$45.19	\$66.88
Programmer	Expert	\$39.90	\$42.00	\$62.16	\$47.50	\$50.00	\$74.00
Specialist	Junior	\$21.47	\$22.60	\$33.44	\$25.76	\$27.12	\$40.13
Specialist	Mid Level	\$34.35	\$36.15	\$53.51	\$38.83	\$40.88	\$60.50
Specialist	Senior	\$42.75	\$45.00	\$66.60	\$47.82	\$50.34	\$74.50
Specialist	Expert	\$46.55	\$49.00	\$72.52	\$55.52	\$58.45	\$86.50
Database Administrator	Junior	\$19.75	\$20.79	\$30.77	\$24.04	\$25.31	\$37.46
Database Administrator	Mid Level	\$28.34	\$29.83	\$44.14	\$34.35	\$36.15	\$53.51
Database Administrator	Senior	\$41.22	\$43.38	\$64.21	\$47.23	\$49.71	\$73.57
Database Administrator	Expert	\$45.51	\$47.90	\$70.90	\$53.24	\$56.04	\$82.94
System Administrator	Junior	\$18.89	\$19.88	\$29.43	\$24.04	\$25.31	\$37.46
System Administrator	Mid Level	\$28.34	\$29.83	\$44.14	\$34.35	\$36.15	\$53.51
System Administrator	Senior	\$39.80	\$41.89	\$62.00	\$44.61	\$46.96	\$69.50
System Administrator	Expert	\$45.51	\$47.90	\$70.90	\$51.67	\$54.39	\$80.50
Technical Architect	Junior	\$21.47	\$22.60	\$33.44	\$38.64	\$40.67	\$60.20
Technical Architect	Mid Level	\$38.64	\$40.67	\$60.20	\$45.90	\$48.31	\$71.50
Technical Architect	Senior	\$49.10	\$51.69	\$76.50	\$55.20	\$58.11	\$86.00
Technical Architect	Expert	\$55.84	\$58.78	\$87.00	\$60.34	\$63.51	\$94.00

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 48.00%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$51.35	\$54.05	\$80.00
Principal Consultant	\$47.23	\$49.71	\$73.57
IBM Specialty			
Technical Specialist 3	\$28.57	\$30.07	\$44.50
Technical Specialist 4	\$34.34	\$36.15	\$53.50
Technical Specialist 5	\$41.40	\$43.58	\$64.50
Software Architect #1	\$47.50	\$50.00	\$74.00
Software Architect #2	\$54.24	\$57.10	\$84.50
Unisys Specialty			
Architectural Specialist I	\$46.86	\$49.33	\$73.00
Architectural Specialist II	\$41.72	\$43.92	\$65.00
Sr. Production Control Operator	\$25.18	\$26.50	\$39.22
Production Control Operator	\$22.33	\$23.50	\$34.78
Sr. Equipment Operator	\$18.29	\$19.25	\$28.49
Equipment Operator	\$14.49	\$15.25	\$22.57
Service Delivery Specialist I	\$28.93	\$30.45	\$45.07
Service Delivery Specialist II	\$26.13	\$27.50	\$40.70

-----REGION 2-----

Service Group 1. STANDARD TITLES

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$21.47	\$22.60	\$33.44	\$26.62	\$28.02	\$41.47
Project Manager	Mid Level	\$27.48	\$28.92	\$42.81	\$33.49	\$35.25	\$52.17
Project Manager	Senior	\$38.64	\$40.67	\$60.20	\$45.51	\$47.90	\$70.90
Project Manager	Expert	\$52.38	\$55.13	\$81.60	\$64.51	\$67.90	\$100.50
Business Analyst	Junior	\$18.89	\$19.88	\$29.43	\$23.18	\$24.40	\$36.12
Business Analyst	Mid Level	\$24.90	\$26.21	\$38.79	\$30.05	\$31.63	\$46.82
Business Analyst	Senior	\$31.77	\$33.44	\$49.49	\$37.78	\$39.77	\$58.86
Business Analyst	Expert	\$37.78	\$39.77	\$58.86	\$48.08	\$50.62	\$74.91
Technical Writer	Junior	\$17.17	\$18.08	\$26.75	\$20.61	\$21.69	\$32.10
Technical Writer	Mid Level	\$20.61	\$21.69	\$32.10	\$24.04	\$25.31	\$37.46
Technical Writer	Senior	\$25.76	\$27.12	\$40.13	\$30.05	\$31.63	\$46.82
Technical Writer	Expert	\$30.05	\$31.63	\$46.82	\$32.63	\$34.35	\$50.83
Tester	Junior	\$18.03	\$18.98	\$28.09	\$23.18	\$24.40	\$36.12
Tester	Mid Level	\$21.47	\$22.60	\$33.44	\$27.48	\$28.92	\$42.81
Tester	Senior	\$25.76	\$27.12	\$40.13	\$30.91	\$32.54	\$48.16
Tester	Expert	\$30.05	\$31.63	\$46.82	\$33.49	\$35.25	\$52.17
Programmer	Junior	\$18.89	\$19.88	\$29.43	\$23.18	\$24.40	\$36.12
Programmer	Mid Level	\$30.05	\$31.63	\$46.82	\$36.06	\$37.96	\$56.18
Programmer	Senior	\$37.05	\$39.00	\$57.72	\$42.93	\$45.19	\$66.88
Programmer	Expert	\$39.90	\$42.00	\$62.16	\$47.50	\$50.00	\$74.00
Specialist	Junior	\$21.47	\$22.60	\$33.44	\$25.76	\$27.12	\$40.13
Specialist	Mid Level	\$34.35	\$36.15	\$53.51	\$38.83	\$40.88	\$60.50
Specialist	Senior	\$42.75	\$45.00	\$66.60	\$47.82	\$50.34	\$74.50
Specialist	Expert	\$46.55	\$49.00	\$72.52	\$55.52	\$58.45	\$86.50
Database Administrator	Junior	\$19.75	\$20.79	\$30.77	\$24.04	\$25.31	\$37.46
Database Administrator	Mid Level	\$28.34	\$29.83	\$44.14	\$34.35	\$36.15	\$53.51
Database Administrator	Senior	\$41.22	\$43.38	\$64.21	\$47.23	\$49.71	\$73.57
Database Administrator	Expert	\$45.51	\$47.90	\$70.90	\$53.24	\$56.04	\$82.94
System Administrator	Junior	\$18.89	\$19.88	\$29.43	\$24.04	\$25.31	\$37.46
System Administrator	Mid Level	\$28.34	\$29.83	\$44.14	\$34.35	\$36.15	\$53.51
System Administrator	Senior	\$39.80	\$41.89	\$62.00	\$44.61	\$46.96	\$69.50
System Administrator	Expert	\$45.51	\$47.90	\$70.90	\$51.67	\$54.39	\$80.50
Technical Architect	Junior	\$21.47	\$22.60	\$33.44	\$38.64	\$40.67	\$60.20
Technical Architect	Mid Level	\$38.64	\$40.67	\$60.20	\$45.90	\$48.31	\$71.50
Technical Architect	Senior	\$49.10	\$51.69	\$76.50	\$55.20	\$58.11	\$86.00
Technical Architect	Expert	\$55.84	\$58.78	\$87.00	\$60.34	\$63.51	\$94.00

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 48.00%

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Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$51.35	\$54.05	\$80.00
Principal Consultant	\$47.23	\$49.71	\$73.57
IBM Specialty			
Technical Specialist 3	\$28.57	\$30.07	\$44.50
Technical Specialist 4	\$34.34	\$36.15	\$53.50
Technical Specialist 5	\$41.40	\$43.58	\$64.50
Software Architect #1	\$47.50	\$50.00	\$74.00
Software Architect #2	\$54.24	\$57.10	\$84.50
Unisys Specialty			
Architectural Specialist I	\$46.86	\$49.33	\$73.00
Architectural Specialist II	\$41.72	\$43.92	\$65.00
Sr. Production Control Operator	\$25.18	\$26.50	\$39.22
Production Control Operator	\$22.33	\$23.50	\$34.78
Sr. Equipment Operator	\$18.29	\$19.25	\$28.49
Equipment Operator	\$14.49	\$15.25	\$22.57
Service Delivery Specialist I	\$28.93	\$30.45	\$45.07
Service Delivery Specialist II	\$26.13	\$27.50	\$40.70

REGION 3

Service Group 1. STANDARD TITLES

Standard Title Markup 48.00%

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$23.61	\$24.86	\$36.79	\$29.28	\$30.82	\$45.62
Project Manager	Mid Level	\$30.22	\$31.82	\$47.09	\$36.84	\$38.78	\$57.39
Project Manager	Senior	\$42.50	\$44.74	\$66.22	\$50.06	\$52.69	\$77.99
Project Manager	Expert	\$57.62	\$60.65	\$89.76	\$70.96	\$74.69	\$110.54
Business Analyst	Junior	\$20.78	\$21.87	\$32.37	\$25.50	\$26.84	\$39.73
Business Analyst	Mid Level	\$27.39	\$28.83	\$42.67	\$33.06	\$34.80	\$51.50
Business Analyst	Senior	\$34.95	\$36.79	\$54.44	\$41.56	\$43.75	\$64.74
Business Analyst	Expert	\$41.56	\$43.75	\$64.74	\$52.89	\$55.68	\$82.40
Technical Writer	Junior	\$18.89	\$19.88	\$29.43	\$22.67	\$23.86	\$35.32
Technical Writer	Mid Level	\$22.67	\$23.86	\$35.32	\$26.45	\$27.84	\$41.20
Technical Writer	Senior	\$28.34	\$29.83	\$44.14	\$33.06	\$34.80	\$51.50
Technical Writer	Expert	\$33.06	\$34.80	\$51.50	\$35.89	\$37.78	\$55.92
Tester	Junior	\$19.83	\$20.88	\$30.90	\$25.50	\$26.84	\$39.73
Tester	Mid Level	\$23.61	\$24.86	\$36.79	\$30.22	\$31.82	\$47.09
Tester	Senior	\$28.34	\$29.83	\$44.14	\$34.00	\$35.79	\$52.97
Tester	Expert	\$33.06	\$34.80	\$51.50	\$36.84	\$38.78	\$57.39
Programmer	Junior	\$20.78	\$21.87	\$32.37	\$25.50	\$26.84	\$39.73
Programmer	Mid Level	\$33.06	\$34.80	\$51.50	\$39.67	\$41.76	\$61.80
Programmer	Senior	\$40.76	\$42.90	\$63.49	\$47.23	\$49.71	\$73.57
Programmer	Expert	\$43.89	\$46.20	\$68.38	\$52.25	\$55.00	\$81.40
Specialist	Junior	\$23.61	\$24.86	\$36.79	\$28.34	\$29.83	\$44.14
Specialist	Mid Level	\$37.78	\$39.77	\$58.86	\$42.72	\$44.97	\$66.55
Specialist	Senior	\$47.03	\$49.50	\$73.26	\$52.60	\$55.37	\$81.95
Specialist	Expert	\$51.21	\$53.90	\$79.77	\$61.08	\$64.29	\$95.15
Database Administrator	Junior	\$21.72	\$22.87	\$33.84	\$26.45	\$27.84	\$41.20
Database Administrator	Mid Level	\$31.17	\$32.81	\$48.56	\$37.78	\$39.77	\$58.86
Database Administrator	Senior	\$45.34	\$47.72	\$70.63	\$51.95	\$54.68	\$80.93
Database Administrator	Expert	\$50.06	\$52.69	\$77.99	\$58.56	\$61.64	\$91.23
System Administrator	Junior	\$20.78	\$21.87	\$32.37	\$26.45	\$27.84	\$41.20
System Administrator	Mid Level	\$31.17	\$32.81	\$48.56	\$37.78	\$39.77	\$58.86
System Administrator	Senior	\$43.78	\$46.08	\$68.20	\$49.07	\$51.66	\$76.45
System Administrator	Expert	\$50.06	\$52.69	\$77.99	\$56.84	\$59.83	\$88.55
Technical Architect	Junior	\$23.61	\$24.86	\$36.79	\$42.50	\$44.74	\$66.22
Technical Architect	Mid Level	\$42.50	\$44.74	\$66.22	\$50.48	\$53.14	\$78.65
Technical Architect	Senior	\$54.02	\$56.86	\$84.15	\$60.72	\$63.92	\$94.60
Technical Architect	Expert	\$61.43	\$64.66	\$95.70	\$66.37	\$69.86	\$103.40

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 48.00%

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Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$56.49	\$59.46	\$88.00
Principal Consultant	\$51.95	\$54.68	\$80.93
IBM Specialty			
Technical Specialist 3	\$31.43	\$33.08	\$48.96
Technical Specialist 4	\$37.78	\$39.77	\$58.86
Technical Specialist 5	\$45.54	\$47.94	\$70.95
Software Architect #1	\$52.25	\$55.00	\$81.40
Software Architect #2	\$59.67	\$62.81	\$92.96
Unisys Specialty			
Architectural Specialist I	\$51.55	\$54.26	\$80.30
Architectural Specialist II	\$45.89	\$48.31	\$71.50
Sr. Production Control Operator	\$27.69	\$29.15	\$43.14
Production Control Operator	\$24.56	\$25.85	\$38.26
Sr. Equipment Operator	\$20.12	\$21.18	\$31.34
Equipment Operator	\$15.94	\$16.78	\$24.83
Service Delivery Specialist I	\$31.82	\$33.50	\$49.57
Service Delivery Specialist II	\$28.74	\$30.25	\$44.77