

**Agreement between the
New York State Office of General Services and
CGI Technologies and Solutions, Inc
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65766
Appendix D: Pricing Schedules
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

Service Group 1. STANDARD TITLES

Standard Title Markup 88%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$22.97	\$24.18	\$45.46	\$45.67	\$48.08	\$90.38
Project Manager	Mid Level	\$28.96	\$30.48	\$57.30	\$54.35	\$57.21	\$107.56
Project Manager	Senior	\$38.83	\$40.87	\$76.84	\$60.65	\$63.85	\$120.03
Project Manager	Expert	\$47.25	\$49.74	\$93.51	\$71.52	\$75.29	\$141.54
Business Analyst	Junior	\$20.66	\$21.75	\$40.89	\$37.91	\$39.90	\$75.02
Business Analyst	Mid Level	\$26.31	\$27.69	\$52.06	\$44.58	\$46.92	\$88.22
Business Analyst	Senior	\$32.97	\$34.71	\$65.25	\$51.70	\$54.42	\$102.32
Business Analyst	Expert	\$37.34	\$39.30	\$73.88	\$59.19	\$62.31	\$117.14
Technical Writer	Junior	\$28.87	\$30.38	\$57.12	\$35.72	\$37.60	\$70.68
Technical Writer	Mid Level	\$35.53	\$37.40	\$70.32	\$42.38	\$44.62	\$83.88
Technical Writer	Senior	\$42.64	\$44.88	\$84.37	\$49.49	\$52.09	\$97.93
Technical Writer	Expert	\$51.52	\$54.23	\$101.95	\$58.37	\$61.44	\$115.51
Tester	Junior	\$31.06	\$32.69	\$61.46	\$37.91	\$39.90	\$75.02
Tester	Mid Level	\$37.73	\$39.71	\$74.66	\$44.58	\$46.92	\$88.22
Tester	Senior	\$44.85	\$47.21	\$88.76	\$51.70	\$54.42	\$102.32
Tester	Expert	\$52.34	\$55.10	\$103.58	\$59.19	\$62.31	\$117.14
Programmer	Junior	\$20.05	\$21.11	\$39.69	\$37.91	\$39.90	\$75.02
Programmer	Mid Level	\$28.63	\$30.14	\$56.66	\$44.58	\$46.92	\$88.22
Programmer	Senior	\$35.63	\$37.50	\$70.50	\$51.70	\$54.42	\$102.32
Programmer	Expert	\$41.18	\$43.35	\$81.50	\$59.19	\$62.31	\$117.14
Specialist	Junior	\$23.02	\$24.23	\$45.55	\$37.91	\$39.90	\$75.02
Specialist	Mid Level	\$27.77	\$29.23	\$54.95	\$40.15	\$42.26	\$79.45
Specialist	Senior	\$33.71	\$35.48	\$66.70	\$49.05	\$51.63	\$97.07
Specialist	Expert	\$41.24	\$43.41	\$81.61	\$69.01	\$72.64	\$136.57
Database Administrator	Junior	\$31.06	\$32.69	\$61.46	\$37.91	\$39.90	\$75.02
Database Administrator	Mid Level	\$39.96	\$42.07	\$79.09	\$46.81	\$49.28	\$92.64
Database Administrator	Senior	\$48.87	\$51.44	\$96.71	\$55.72	\$58.65	\$110.27
Database Administrator	Expert	\$55.49	\$58.41	\$109.82	\$62.34	\$65.63	\$123.38
System Administrator	Junior	\$28.87	\$30.38	\$57.12	\$35.72	\$37.60	\$70.68
System Administrator	Mid Level	\$34.62	\$36.44	\$68.51	\$41.47	\$43.65	\$82.07
System Administrator	Senior	\$39.96	\$42.07	\$79.09	\$46.81	\$49.28	\$92.64
System Administrator	Expert	\$48.87	\$51.44	\$96.71	\$55.72	\$58.65	\$110.27
Technical Architect	Junior	\$25.21	\$26.54	\$49.90	\$42.38	\$44.62	\$83.88
Technical Architect	Mid Level	\$32.20	\$33.89	\$63.71	\$51.25	\$53.94	\$101.41
Technical Architect	Senior	\$40.56	\$42.69	\$80.26	\$60.15	\$63.32	\$119.04
Technical Architect	Expert	\$45.31	\$47.69	\$89.66	\$69.01	\$72.64	\$136.57

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 88%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$56.52	\$59.50	\$111.86
Principal Consultant	\$68.31	\$71.90	\$135.18
IBM Specialty			
Technical Specialist 3	\$23.57	\$24.81	\$46.64
Technical Specialist 4	\$42.39	\$44.62	\$83.88
Technical Specialist 5	\$44.74	\$47.09	\$88.53
Software Architect #1	\$44.74	\$47.09	\$88.53
Software Architect #2	\$56.52	\$59.50	\$111.86
Unisys Specialty			
Architectural Specialist I	\$56.55	\$59.52	\$111.90
Architectural Specialist II	\$44.74	\$47.09	\$88.53
Sr. Production Control Operator	\$23.52	\$24.76	\$46.55
Production Control Operator	\$18.82	\$19.81	\$37.24
Sr. Equipment Operator	\$21.17	\$22.28	\$41.89
Equipment Operator	\$16.47	\$17.33	\$32.58
Service Delivery Specialist I	\$35.33	\$37.19	\$69.92
Service Delivery Specialist II	\$28.27	\$29.76	\$55.95

-----REGION 2-----

Service Group 1. STANDARD TITLES

Standard Title Markup 88%

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$41.15	\$43.32	\$81.44	\$48.00	\$50.53	\$94.99
Project Manager	Mid Level	\$50.35	\$53.00	\$99.64	\$57.20	\$60.21	\$113.20
Project Manager	Senior	\$57.03	\$60.03	\$112.86	\$63.88	\$67.24	\$126.42
Project Manager	Expert	\$68.55	\$72.16	\$135.66	\$75.40	\$79.37	\$149.22
Business Analyst	Junior	\$32.92	\$34.65	\$65.15	\$39.77	\$41.87	\$78.71
Business Analyst	Mid Level	\$39.99	\$42.09	\$79.14	\$46.84	\$49.31	\$92.69
Business Analyst	Senior	\$47.54	\$50.04	\$94.08	\$54.39	\$57.26	\$107.64
Business Analyst	Expert	\$55.48	\$58.40	\$109.80	\$62.33	\$65.61	\$123.35
Technical Writer	Junior	\$30.60	\$32.21	\$60.55	\$37.45	\$39.42	\$74.11
Technical Writer	Mid Level	\$37.67	\$39.65	\$74.54	\$44.52	\$46.86	\$88.10
Technical Writer	Senior	\$45.19	\$47.57	\$89.44	\$52.04	\$54.78	\$102.99
Technical Writer	Expert	\$54.61	\$57.48	\$108.07	\$61.46	\$64.70	\$121.63
Tester	Junior	\$32.92	\$34.65	\$65.15	\$39.77	\$41.87	\$78.71
Tester	Mid Level	\$39.99	\$42.09	\$79.14	\$46.84	\$49.31	\$92.69
Tester	Senior	\$47.54	\$50.04	\$94.08	\$54.39	\$57.26	\$107.64
Tester	Expert	\$55.48	\$58.40	\$109.80	\$62.33	\$65.61	\$123.35
Programmer	Junior	\$32.92	\$34.65	\$65.15	\$39.77	\$41.87	\$78.71
Programmer	Mid Level	\$39.99	\$42.09	\$79.14	\$46.84	\$49.31	\$92.69
Programmer	Senior	\$47.54	\$50.04	\$94.08	\$54.39	\$57.26	\$107.64
Programmer	Expert	\$55.48	\$58.40	\$109.80	\$62.33	\$65.61	\$123.35
Specialist	Junior	\$32.92	\$34.65	\$65.15	\$39.77	\$41.87	\$78.71
Specialist	Mid Level	\$35.29	\$37.15	\$69.84	\$42.14	\$44.36	\$83.40
Specialist	Senior	\$44.73	\$47.09	\$88.53	\$51.59	\$54.30	\$102.08
Specialist	Expert	\$65.89	\$69.36	\$130.39	\$72.74	\$76.57	\$143.95
Database Administrator	Junior	\$32.92	\$34.65	\$65.15	\$39.77	\$41.87	\$78.71
Database Administrator	Mid Level	\$42.36	\$44.59	\$83.83	\$49.21	\$51.80	\$97.39
Database Administrator	Senior	\$51.80	\$54.53	\$102.51	\$58.65	\$61.74	\$116.07
Database Administrator	Expert	\$58.82	\$61.92	\$116.41	\$65.67	\$69.13	\$129.96
System Administrator	Junior	\$30.60	\$32.21	\$60.55	\$37.45	\$39.42	\$74.11
System Administrator	Mid Level	\$36.70	\$38.63	\$72.62	\$43.55	\$45.84	\$86.18
System Administrator	Senior	\$42.36	\$44.59	\$83.83	\$49.21	\$51.80	\$97.39
System Administrator	Expert	\$51.80	\$54.53	\$102.51	\$58.65	\$61.74	\$116.07
Technical Architect	Junior	\$37.67	\$39.65	\$74.54	\$44.52	\$46.86	\$88.10
Technical Architect	Mid Level	\$47.06	\$49.53	\$93.13	\$53.91	\$56.75	\$106.68
Technical Architect	Senior	\$56.50	\$59.47	\$111.81	\$63.35	\$66.68	\$125.37
Technical Architect	Expert	\$65.89	\$69.36	\$130.39	\$72.74	\$76.57	\$143.95

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 88%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$59.91	\$63.07	\$118.57
Principal Consultant	\$72.41	\$76.22	\$143.29
IBM Specialty			
Technical Specialist 3	\$24.98	\$26.30	\$49.44
Technical Specialist 4	\$44.93	\$47.29	\$88.91
Technical Specialist 5	\$47.42	\$49.92	\$93.85
Software Architect #1	\$47.42	\$49.92	\$93.85
Software Architect #2	\$59.91	\$63.07	\$118.57
Unisys Specialty			
Architectural Specialist I	\$59.94	\$63.09	\$118.62
Architectural Specialist II	\$47.42	\$49.92	\$93.85
Sr. Production Control Operator	\$24.93	\$26.25	\$49.34
Production Control Operator	\$19.95	\$21.00	\$39.47
Sr. Equipment Operator	\$22.44	\$23.62	\$44.41
Equipment Operator	\$17.45	\$18.37	\$34.54
Service Delivery Specialist I	\$37.45	\$39.42	\$74.11
Service Delivery Specialist II	\$29.97	\$31.55	\$59.31

-----REGION 3-----

Service Group 1. STANDARD TITLES

Standard Title Markup 88%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$45.03	\$47.40	\$89.12	\$51.88	\$54.62	\$102.68
Project Manager	Mid Level	\$55.10	\$58.00	\$109.04	\$61.95	\$65.21	\$122.60
Project Manager	Senior	\$62.41	\$65.70	\$123.51	\$69.26	\$72.91	\$137.07
Project Manager	Expert	\$75.02	\$78.97	\$148.46	\$81.87	\$86.18	\$162.02
Business Analyst	Junior	\$36.03	\$37.92	\$71.30	\$42.88	\$45.13	\$84.85
Business Analyst	Mid Level	\$43.76	\$46.07	\$86.60	\$50.61	\$53.28	\$100.16
Business Analyst	Senior	\$52.03	\$54.77	\$102.96	\$58.88	\$61.98	\$116.52
Business Analyst	Expert	\$60.72	\$63.91	\$120.15	\$67.57	\$71.12	\$133.71
Technical Writer	Junior	\$33.48	\$35.25	\$66.26	\$40.33	\$42.46	\$79.82
Technical Writer	Mid Level	\$41.22	\$43.39	\$81.57	\$48.07	\$50.60	\$95.13
Technical Writer	Senior	\$49.46	\$52.06	\$97.87	\$56.31	\$59.27	\$111.43
Technical Writer	Expert	\$59.76	\$62.91	\$118.27	\$66.61	\$70.12	\$131.82
Tester	Junior	\$36.03	\$37.92	\$71.30	\$42.88	\$45.13	\$84.85
Tester	Mid Level	\$43.76	\$46.07	\$86.60	\$50.61	\$53.28	\$100.16
Tester	Senior	\$52.03	\$54.77	\$102.96	\$58.88	\$61.98	\$116.52
Tester	Expert	\$60.72	\$63.91	\$120.15	\$67.57	\$71.12	\$133.71
Programmer	Junior	\$36.03	\$37.92	\$71.30	\$42.88	\$45.13	\$84.85
Programmer	Mid Level	\$43.76	\$46.07	\$86.60	\$50.61	\$53.28	\$100.16
Programmer	Senior	\$52.03	\$54.77	\$102.96	\$58.88	\$61.98	\$116.52
Programmer	Expert	\$60.72	\$63.91	\$120.15	\$67.57	\$71.12	\$133.71
Specialist	Junior	\$36.03	\$37.92	\$71.30	\$42.88	\$45.13	\$84.85
Specialist	Mid Level	\$38.62	\$40.66	\$76.43	\$45.47	\$47.87	\$89.99
Specialist	Senior	\$48.95	\$51.53	\$96.88	\$55.81	\$58.74	\$110.44
Specialist	Expert	\$72.11	\$75.90	\$142.70	\$78.96	\$83.11	\$156.25
Database Administrator	Junior	\$36.03	\$37.92	\$71.30	\$42.88	\$45.13	\$84.85
Database Administrator	Mid Level	\$46.36	\$48.80	\$91.74	\$53.21	\$56.01	\$105.30
Database Administrator	Senior	\$56.69	\$59.67	\$112.19	\$63.54	\$66.88	\$125.74
Database Administrator	Expert	\$64.37	\$67.76	\$127.39	\$71.22	\$74.97	\$140.95
System Administrator	Junior	\$33.48	\$35.25	\$66.26	\$40.33	\$42.46	\$79.82
System Administrator	Mid Level	\$40.16	\$42.27	\$79.47	\$47.01	\$49.48	\$93.03
System Administrator	Senior	\$46.36	\$48.80	\$91.74	\$53.21	\$56.01	\$105.30
System Administrator	Expert	\$56.69	\$59.67	\$112.19	\$63.54	\$66.88	\$125.74
Technical Architect	Junior	\$41.22	\$43.39	\$81.57	\$48.07	\$50.60	\$95.13
Technical Architect	Mid Level	\$51.50	\$54.21	\$101.91	\$58.35	\$61.42	\$115.47
Technical Architect	Senior	\$61.83	\$65.08	\$122.36	\$68.68	\$72.29	\$135.91
Technical Architect	Expert	\$72.11	\$75.90	\$142.70	\$78.96	\$83.11	\$156.25

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 88%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$65.57	\$69.02	\$129.75
Principal Consultant	\$79.24	\$83.41	\$156.80
IBM Specialty			
Technical Specialist 3	\$27.34	\$28.78	\$54.10
Technical Specialist 4	\$49.17	\$51.76	\$97.30
Technical Specialist 5	\$51.90	\$54.63	\$102.70
Software Architect #1	\$51.90	\$54.63	\$102.70
Software Architect #2	\$65.57	\$69.02	\$129.75
Unisys Specialty			
Architectural Specialist I	\$65.59	\$69.05	\$129.81
Architectural Specialist II	\$51.90	\$54.63	\$102.70
Sr. Production Control Operator	\$27.29	\$28.72	\$54.00
Production Control Operator	\$21.83	\$22.98	\$43.20
Sr. Equipment Operator	\$24.56	\$25.85	\$48.60
Equipment Operator	\$19.10	\$20.10	\$37.80
Service Delivery Specialist I	\$40.98	\$43.14	\$81.10
Service Delivery Specialist II	\$32.80	\$34.52	\$64.90