

## Bid Opening Results For:

IFB NUMBER

22551

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BID OPENING

12/5/2012

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GROUP NUMBER

50208

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PURCHASING OFFICER

Harry Brown

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TELEPHONE

(518) 474-7902

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### DESCRIPTION

RECYCLED OPAQUE ROLLS - UNCOATED  
(Albany Area NYS Agencies)

State of New York Executive Department  
Office of General Services - Procurement Services Group  
Corning Tower - 38th Floor  
Empire State Plaza  
Albany, NY 12242

## INVITATION FOR BIDS

**IMPORTANT: SEE "NOTICE TO BIDDERS" CLAUSES HEREIN  
BIDS MAY BE SENT TO THE ABOVE ADDRESS ONLY**

(E-Mail or Facsimile Bid Submissions Are NOT Acceptable)

<b>BID OPENING</b> DATE: December 5, 2012 TIME: 11:00 AM	<b>TITLE: Group 50208 – RECYCLED OPAQUE ROLLS - UNCOATED</b> (Albany Area NYS Agencies) Classification Code: 14
<b>INVITATION FOR BIDS NUMBER:</b> 22551	<b>SPECIFICATION REFERENCE:</b> As Incorporated in the Invitation For Bids
<b>CONTRACT PERIOD:</b> January 1, 2013 to December 31, 2017	
<b>DESIGNATED CONTACTS:</b> Team #1	
Harry T. Brown III, Purchasing Officer I Telephone No. (518) 474-7902 E-mail address: harry.brown@ogs.ny.gov	Bruce Hallenbeck, Assistant Director Telephone No. (518) 408-1705 E-mail address: bruce.hallenbeck@ogs.ny.gov

The bid must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this INVITATION FOR BIDS, Appendix A (Standard Clauses For New York State Contracts), Appendix B (OGS General Specifications), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Information may be accessed at:

Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 13-5585947	<b>NYS Vendor Identification Number:</b> <i>(See "New York State Vendor File Registration" clause)</i> ← (SAME)			
If applicable, place an "x" in the appropriate box <input type="checkbox"/> NYS Small Business <input type="checkbox"/> Minority Owned <input type="checkbox"/> Women Owned <i>(check all that apply):</i> _____ #Employees Business Business				
Legal Business Name of Company Bidding: ARIVA DISTRIBUTION				
D/B/A - Doing Business As (if applicable):				
Street 3 Selina Drive	City Albany	State NY	Zip 12205	County Albany
If applicable, place an "x" in the appropriate box <input checked="" type="checkbox"/> Manufactured Within <input checked="" type="checkbox"/> Manufactured Outside <i>all that apply):</i> New York State New York State				
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE				
Bidder's Signature: <i>Brian Webb</i>		Printed or Typed Name: BRIAN WEBB		
Title: sales Representative		Date: Dec 4, 2012		
Phone : (518) 869-4220 ext (319)		Toll Free Phone : (800) 344-1897 ext (319)		
Fax : (518) 869-4235 ext ( )		Toll Free Fax : (800) 344-1898 ext ( )		
E-mail Address: brian.webb@arivanow.com		Company Web Site: www.arivanow.com		

**FOR PROCUREMENT SERVICES GROUP USE ONLY**

P.R. #22551    LIT     MEMO     LET     OTHER     MIS

3 Selina Drive  
Albany, NY  
12205 USA  
SampleXpress@arivanow.com  
DIRECT: (800) 344-1715 ext. 21521  
T (800) 344-1897  
F (800) 344-1898  
arivanow.com

**Ariva**



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PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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**Bidder**

3 Setina Drive  
Albany, NY  
12205 USA  
SampleXpress@arivanow.com  
DIRECT: (800) 344-1715 ext. 21521  
T (800) 344-1897  
F (800) 344-1898  
arivanow.com



ITEM	Estimated No. of Pounds
ROLLS OF UNCOATED OPAQUE - in widths and diameters as specified herein.	
<b>Sub. 50 -</b>	
11" and 14" widths	350,000 lbs.
17" width & over	12,000,000 lbs.
<b>Sub. 60 -</b>	
11" and 14" widths	700,000 lbs.
17" width & over	1,200,000 lbs.
<b>Sub. 70 -</b>	
11" and 14" widths	*100,000 lbs.
17" width & over	600,000 lbs.

Unit Price	Total
\$ .5730 /lb.	\$ 200,550.00
\$ .5493 /lb.	\$ 6,591,600.00
\$ .5692 /lb.	\$ 398,440.00
\$ .5615 /lb.	\$ 673,800.00
\$ .5672 /lb.	\$ 56,720.00
\$ .5692 /lb.	\$ 341,520.00
<b>GRAND TOTAL BID:</b>	<b>\$ 8,262,830.00</b>

Guaranteed Delivery:  
Brand Name of Recycled Stock Proposed:  
Manufacturer of Recycled Stock:  
Location of Mill:  
Minimum Brightness:  
Minimum Opacity:  
Post Consumer Recovered Fiber:  
\*Is this Product: Acid Free [Alkaline]?  
[ECF] Elemental Chlorine Free?  
[PCF] Processed Chlorine Free?  
\*\*Please check proposed product third party certifications:

30 Days A/R/O  
 Donstar Earth Choice 30% PCW / Finch Casa Opaque 30% PCW  
 DONSTAR / FINCH  
 WINDSOR, QC CANADA / GLENS FALLS, NY  
 92  
 92 50 lb. 94 60 lb. 96 70lb.  
 30 % PCW  
 X YES NO  
 YES X NO  
 X YES NO  
 Environmental Choice Certified™  
 Chlorine Free Products Association  
 Green Seal™  
 Forest Stewardship Council  
 Sustainable Forestry Initiative (SFI)  
 Other

Has bidder attached to their bid documentation verifying ECF/PCF bleaching process of each proposed paper stock?

- ON FILE - YES NO

Has bidder attached to their bid documentation verifying proposed paper stock third party certifications of each proposed stock?

- W/ OGS -

- ON FILE - YES NO

- W/ OGS -

\*This information must be substantiated with either literature published by the paper manufacturer or appropriate third party certifications program; or through a signed statement from the paper manufacturer or appropriate third party certification program. This documentation should be attached to bidder's bid and submitted at the time of the bid opening. Failure to submit this required documentation may result in the rejection of your bid.

\*\*Bidders should attach supporting verification documentation confirming certification to their bid.

(continued)

State of New York Executive Department  
Office of General Services - Procurement Services Group  
Corning Tower - 38th Floor  
Empire State Plaza  
Albany, NY 12242

## INVITATION FOR BIDS

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(E-Mail or Facsimile Bid Submissions Are NOT Acceptable)

<b>BID OPENING</b> <b>DATE:</b> December 5, 2012 <b>TIME:</b> 11:00 AM	<b>TITLE:</b> Group 50208 - RECYCLED OPAQUE ROLLS - UNCOATED (Albany Area NYS Agencies) <b>Classification Code:</b> 14
<b>INVITATION FOR BIDS NUMBER:</b> 22551	<b>SPECIFICATION REFERENCE:</b> As Incorporated in the Invitation For Bids
<b>CONTRACT PERIOD:</b> January 1, 2013 to December 31, 2017	
<b>DESIGNATED CONTACTS:</b> Team #1	
Harry T. Brown III, Purchasing Officer I Telephone No. (518) 474-7902 E-mail address: harry.brown@ogs.ny.gov	Bruce Hallenbeck, Assistant Director Telephone No. (518) 408-1705 E-mail address: bruce.hallenbeck@ogs.ny.gov

The bid must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this INVITATION FOR BIDS, Appendix A (Standard Clauses For New York State Contracts), Appendix B (OGS General Specifications), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Information may be accessed at:

Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> (Do Not Use Social Security Number) <div style="font-size: 1.2em; font-family: cursive;">13-0425246</div>	<b>NYS Vendor Identification Number:</b> (See "New York State Vendor File Registration" clause)
If applicable, place an "x" in the appropriate box (check all that apply): <input type="checkbox"/> NYS Small Business <input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business _____ #Employees	
<b>Legal Business Name of Company Bidding:</b> <div style="font-size: 1.2em; font-family: cursive;">Lindenmeyr Monroe</div>	
<b>D/B/A - Doing Business As (if applicable):</b>	
<b>Street</b> <div style="font-size: 1.2em; font-family: cursive;">981 Broadway</div>	<b>City</b> <div style="font-size: 1.2em; font-family: cursive;">Albany</div>
<b>State</b> <div style="font-size: 1.2em; font-family: cursive;">NY</div>	<b>Zip</b> <div style="font-size: 1.2em; font-family: cursive;">12207</div>
<b>County</b> <div style="font-size: 1.2em; font-family: cursive;">Albany</div>	
If applicable, place an "x" in the appropriate box (check all that apply): <input type="checkbox"/> Manufactured Within New York State <input type="checkbox"/> Manufactured Outside New York State	
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE	
<b>Bidder's Signature:</b> <div style="font-size: 1.2em; font-family: cursive;">Lee Reeves Sales Mgr</div>	<b>Printed or Typed Name:</b> <div style="font-size: 1.2em; font-family: cursive;">LEE REEVES</div>
<b>Title:</b>	<b>Date:</b>
<b>Phone :</b> (518) 471-5111 ext (5129)	<b>Toll Free Phone :</b> (800) 497-5111 ext (5129)
<b>Fax :</b> (518) 455-8803 ext ( )	<b>Toll Free Fax :</b> (800) 473-5525 ext ( )
<b>E-mail Address:</b> lreeves@lindenmeyr.com	<b>Company Web Site:</b> www.lindenmeyr.com

**FOR PROCUREMENT SERVICES GROUP USE ONLY**

P.R. #22551	LIT <input type="checkbox"/>	MEMO <input type="checkbox"/>	LET <input type="checkbox"/>	OTHER <input type="checkbox"/>	MISSING PAGES
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LINDENMEYR MUNROE

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
981 BROADWAY  
ALBANY, NY 12207  
518-471-5111  
800-497-5111  
FAX 800-473-5525

ITEM

ROLLS OF UNCOATED OPAQUE -  
in widths and diameters as specified herein.

Estimated  
No. of Pounds

Unit  
Price

Total

Sub. 50 -

11" and 14" widths  
17" width & over

350,000 lbs.  
12,000,000 lbs.

\$ 57.90 /lb.  
\$ 56.90 /lb.

\$ 202,650  
\$ 6,828,000

Sub. 60 -

11" and 14" widths  
17" width & over

700,000 lbs.  
1,200,000 lbs.

\$ 56.40 /lb.  
\$ 55.40 /lb.

\$ 394,800  
\$ 664,800

Sub. 70 -

11" and 14" widths  
17" width & over

\*100,000 lbs.  
600,000 lbs.

\$ 56.40 /lb.  
\$ 55.40 /lb.

\$ 56,400  
\$ 332,400

GRAND TOTAL BID:

\$ 8,479,050

Guaranteed Delivery:

30 Days A/R/O

Brand Name of Recycled Stock Proposed:

ROLLAND OPAQUE 50

Manufacturer of Recycled Stock:

CASCADES

Location of Mill:

ST. JEROME QUEBEC CANADA

Minimum Brightness:

96

Minimum Opacity:

92 50 lb. 94 60 lb. 95 70lb.

Post Consumer Recovered Fiber:

50 %

\*Is this Product: Acid Free [Alkaline]?

YES  NO

[ECF] Elemental Chlorine Free?

YES  NO

[PCF] Processed Chlorine Free?

YES  NO

\*\*Please check proposed product third party certifications:

- Environmental Choice Certified™
- Chlorine Free Products Association
- Green Seal™
- Forest Stewardship Council
- Sustainable Forestry Initiative (SFI)
- Other \_\_\_\_\_

Has bidder attached to their bid documentation verifying ECF/PCF bleaching process of each proposed paper stock?

YES  NO

Has bidder attached to their bid documentation verifying proposed paper stock third party certifications of each proposed stock?

YES  NO

\*This information must be substantiated with either literature published by the paper manufacturer or appropriate third party certifications program; or through a signed statement from the paper manufacturer or appropriate third party certification program. This documentation should be attached to bidder's bid and submitted at the time of the bid opening. Failure to submit this required documentation may result in the rejection of your bid.

\*\*Bidders should attach supporting verification documentation confirming certification to their bid.

(continued)

LINDENMEYR MUNROE

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Bidder  
961 BROADWAY  
ALBANY, NY 12207  
518-471-5111  
800-497-5111  
FAX 800-473-5525

ITEM

ROLLS OF UNCOATED OPAQUE - Estimated  
in widths and diameters as specified herein. No. of Pounds

Sub. 50 -

11" and 14" widths 350,000 lbs.  
17" width & over 12,000,000 lbs.

Sub. 60 -

11" and 14" widths 700,000 lbs.  
17" width & over 1,200,000 lbs.

Sub. 70 -

11" and 14" widths \*100,000 lbs.  
17" width & over 600,000 lbs.

GRAND TOTAL BID:

Unit Price Total

\$ 64.05 /lb. \$ 224,175  
\$ 62.50 /lb. \$ 7,500,000

\$ 62.50 /lb. \$ 437,500  
\$ 61.00 /lb. \$ 732,000

\$ 62.50 /lb. \$ 62,500  
\$ 61.00 /lb. \$ 366,000

\$ 9,322,175

Guaranteed Delivery:  
Brand Name of Recycled Stock Proposed:  
Manufacturer of Recycled Stock:  
Location of Mill:  
Minimum Brightness:  
Minimum Opacity:  
Post Consumer Recovered Fiber:  
\*Is this Product: Acid Free [Alkaline]?  
[ECF] Elemental Chlorine Free?  
[PCF] Processed Chlorine Free?

\*\*Please check proposed product third party certifications:

Has bidder attached to their bid documentation verifying ECF/PCF bleaching process of each proposed paper stock?

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30 Days A/R/O  
ROLLAND ENVIRO 100  
CASCADE  
ST. JEROME QUEBEC CANADA

90  
92 50 lb. 94 60 lb. 97 70lb.  
100 %

YES  NO  
 YES  NO  
 YES  NO

Environmental Choice Certified™  
 Chlorine Free Products Association  
 Green Seal™  
 Forest Stewardship Council  
 Sustainable Forestry Initiative (SFI)  
 Other \_\_\_\_\_

YES  NO

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder: **LINDENMEYR MUNROE**  
981 BROADWAY  
ALBANY, NY 12207  
518-471-5111  
800-497-5111  
FAX 800-473-5525

ITEM

ROLLS OF UNCOATED OPAQUE -  
in widths and diameters as specified herein.

Sub. 50 -

11" and 14" widths 350,000 lbs.  
17" width & over 12,000,000 lbs.

Sub. 60 -

11" and 14" widths 700,000 lbs.  
17" width & over 1,200,000 lbs.

Sub. 70 -

11" and 14" widths \*100,000 lbs.  
17" width & over 600,000 lbs.

GRAND TOTAL BID:

Unit Price	Total
\$ <u>54.85</u> /lb.	\$ <u>191,975</u>
\$ <u>54.85</u> /lb.	\$ <u>6,582,000</u>
\$ <u>53.85</u> /lb.	\$ <u>376,950</u>
\$ <u>53.85</u> /lb.	\$ <u>646,200</u>
\$ <u>53.85</u> /lb.	\$ <u>53,850</u>
\$ <u>53.85</u> /lb.	\$ <u>343,100</u>
	\$ <u>8,194,075</u>

Guaranteed Delivery:  
Brand Name of Recycled Stock Proposed:  
Manufacturer of Recycled Stock:  
Location of Mill:  
Minimum Brightness:  
Minimum Opacity:  
Post Consumer Recovered Fiber:  
\*Is this Product: Acid Free [Alkaline]?  
[ECF] Elemental Chlorine Free?  
[PCF] Processed Chlorine Free?

30 Days A/R/O  
EAGLE 100% PCW  
AMERICAN EAGLE PAPER MILLS  
TYRONE PA  
92  
89 50 lb. 92 60 lb. 96 70lb.  
100 %  
✓ YES \_\_\_\_\_ NO  
\_\_\_\_\_ YES ✓ NO  
✓ YES \_\_\_\_\_ NO

\*\*Please check proposed product third party certifications:

- Environmental Choice Certified™
- Chlorine Free Products Association
- Green Seal™
- Forest Stewardship Council
- Sustainable Forestry Initiative (SFI)
- Other \_\_\_\_\_

Has bidder attached to their bid documentation verifying ECF/PCF bleaching process of each proposed paper stock?

✓ YES \_\_\_\_\_ NO

Has bidder attached to their bid documentation verifying proposed paper stock third party certifications of each proposed stock?

✓ YES \_\_\_\_\_ NO

\*This information must be substantiated with either literature published by the paper manufacturer or appropriate third party certifications program; or through a signed statement from the paper manufacturer or appropriate third party certification program. This documentation should be attached to bidder's bid and submitted at the time of the bid opening. Failure to submit this required documentation may result in the rejection of your bid.

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(continued)

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LINDENMEYR MUNROE

Bidder  
961 BROADWAY  
ALBANY, NY 12207  
518-471-5111  
800-497-5111  
FAX 800-473-5525

ITEM

ROLLS OF UNCOATED OPAQUE - Estimated  
in widths and diameters as specified herein. No. of Pounds

Unit Price	Total
\$ <u>49.70</u> /lb.	\$ <u>173,950</u>
\$ <u>49.70</u> /lb.	\$ <u>5,964,000</u>
\$ <u>48.70</u> /lb.	\$ <u>340,900</u>
\$ <u>48.70</u> /lb.	\$ <u>584,400</u>
\$ <u>48.70</u> /lb.	\$ <u>48,700</u>
\$ <u>48.70</u> /lb.	\$ <u>292,600</u>
\$ <u>7,404,550</u>	

Sub. 50 -

11" and 14" widths 350,000 lbs.  
17" width & over 12,000,000 lbs.

Sub. 60 -

11" and 14" widths 700,000 lbs.  
17" width & over 1,200,000 lbs.

Sub. 70 -

11" and 14" widths \*100,000 lbs.  
17" width & over 600,000 lbs.

GRAND TOTAL BID:

Guaranteed Delivery:  
Brand Name of Recycled Stock Proposed:  
Manufacturer of Recycled Stock:  
Location of Mill:  
Minimum Brightness:  
Minimum Opacity:  
Post Consumer Recovered Fiber:  
\*Is this Product: Acid Free [Alkaline]?  
[ECF] Elemental Chlorine Free?  
[PCF] Processed Chlorine Free?  
\*\*Please check proposed product third party certifications:

30 Days A/R/O  
EAGLE 30% PCW  
AMERICAN EAGLE PAPER MILLS  
TYRONE PA.

92  
89 50 lb. 92 60 lb. 96 70lb.  
30 %

YES  NO  
 YES  NO  
 YES  NO

- Environmental Choice Certified™
- Chlorine Free Products Association
- Green Seal™
- Forest Stewardship Council
- Sustainable Forestry Initiative (SFI)
- Other \_\_\_\_\_

YES  NO

YES  NO

Has bidder attached to their bid documentation verifying ECF/PCF bleaching process of each proposed paper stock?

Has bidder attached to their bid documentation verifying proposed paper stock third party certifications of each proposed stock?

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Bidder **LINDENMEYR MUNROE**  
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in widths and diameters as specified herein.

<u>Sub. 50 -</u>		
11" and 14" widths	350,000 lbs.	
17" width & over	12,000,000 lbs.	
<u>Sub. 60 -</u>		
11" and 14" widths	700,000 lbs.	
17" width & over	1,200,000 lbs.	
<u>Sub. 70 -</u>		
11" and 14" widths	*100,000 lbs.	
17" width & over	600,000 lbs.	

Unit Price	Total
\$ <u>58.40</u> /lb.	\$ <u>204,400</u>
\$ <u>57.40</u> /lb.	\$ <u>6,888,000</u>
\$ <u>56.90</u> /lb.	\$ <u>398,300</u>
\$ <u>55.90</u> /lb.	\$ <u>607,800</u>
\$ <u>56.90</u> /lb.	\$ <u>56,900</u>
\$ <u>55.90</u> /lb.	\$ <u>335,400</u>
<b>GRAND TOTAL BID: \$ <u>8,490,800</u></b>	

Guaranteed Delivery:  
Brand Name of Recycled Stock Proposed:  
Manufacturer of Recycled Stock:  
Location of Mill:  
Minimum Brightness:  
Minimum Opacity:  
Post Consumer Recovered Fiber:  
\*Is this Product: Acid Free [Alkaline]?  
[ECF] Elemental Chlorine Free?  
[PCF] Processed Chlorine Free?

30 Days A/R/O  
FINCH CASA OPAQUE  
FINCH PAPER LLC  
GLENS FALLS, NY  
96  
93 50 lb. 95 60 lb. 96 70lb.  
30 %  
 YES  NO  
 YES  NO  
 YES  NO

Has bidder attached to their bid documentation verifying ECF/PCF bleaching process of each proposed paper stock?

Environmental Choice Certified™  
 Chlorine Free Products Association  
 Green Seal™  
 Forest Stewardship Council  
 Sustainable Forestry Initiative (SFI)  
 Other RAINFOREST ALLIANCE  
\_\_\_\_\_ YES \_\_\_\_\_ NO

Has bidder attached to their bid documentation verifying proposed paper stock third party certifications of each proposed stock?

YES \_\_\_\_\_ NO

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