

BID PROPOSAL

PROPOSAL NO: 1804

CONTRACT NO. _____

(To be completed by Agency)

Division of Financial Administration
 Corning Tower - 40th Floor
 The Governor Nelson A. Rockefeller
 Empire State Plaza
 Albany, New York 12242

(NOTE: Four (4) Bid Proposal Forms, must be completed, signed and submitted.)

Upgrade Services, LLC agrees to perform the work required as outlined in the specifications of this IFB to provide Suspended Scaffolds Operation and Maintenance Services for State Office Buildings in Binghamton, NY; Utica, NY; and Albany, NY, for the prices indicated below:

Lot A. BASE BID

Item 1. Maintenance, Repair, Inspection, and Testing of all equipment at locations below for the period of April 1 through November 30:

Building	Monthly Bid Price	Period (4/1 – 11/30)	Annual Bid Price (monthly bid price x 8 mos.)
ESP Corning Tower (Penthouse)	\$ 1,500	8 mos.	\$ 12,000
ESP Corning Tower (Roof Top)	\$ 1,500	8 mos.	\$ 12,000
ESP Health Labs	\$ 1,850	8 mos.	\$ 14,800
ESP Agency Building #1	\$ 1,850	8 mos.	\$ 14,800
ESP Agency Building #2	\$ 1,850	8 mos.	\$ 14,800
ESP Agency Building #3	\$ 1,850	8 mos.	\$ 14,800
ESP Agency Building #4	\$ 1,850	8 mos.	\$ 14,800
Campus Building 7A	\$ 1,850	8 mos.	\$ 14,800
Binghamton State Office Building	\$ 2,250	8 mos.	\$ 18,000
Utica State Office Building	\$ 2,250	8 mos.	\$ 18,000
TOTAL:			\$ 148,800

TOTAL FOR LOT A – BASE BID \$ 148,800

Lot B. ADDITIONAL SERVICES

Item 1. Maintenance, Repair, Inspection, and Testing of all equipment at locations below for the period of December 1 through March 31:

Building	Monthly Bid Price	Period (12/1 - 3/31)	Annual Bid Price (monthly bid price x 2 mos.)
ESP Corning Tower (Penthouse)	\$ 1,500	4 mos.	\$ 6,000
ESP Corning Tower (Roof Top)	\$ 1,500	4 mos.	\$ 6,000
ESP Health Labs	\$ 1,850	4 mos.	\$ 7,400
ESP Agency Building #1	\$ 1,850	4 mos.	\$ 7,400
ESP Agency Building #2	\$ 1,850	4 mos.	\$ 7,400
ESP Agency Building #3	\$ 1,850	4 mos.	\$ 7,400
ESP Agency Building #4	\$ 1,850	4 mos.	\$ 7,400
Campus Building 7A	\$ 1,850	4 mos.	\$ 7,400
Binghamton State Office Building	\$ 2,250	4 mos.	\$ 9,000
Utica State Office Building	\$ 2,250	4 mos.	\$ 9,000
TOTAL:			\$ 74,400

Item 2. Material Mark-Up (the Material Percentage Mark-up shall remain fixed for the contract term):

(Example: 5% x \$250,000 = \$12,500 + \$250,000 = \$262,500)

Building	Percentage of Mark-Up	Estimated Annual Materials	Annual Bid Price
<i>Example</i>	5%	\$250,000	\$262,500
All Facilities Collectively	5%	\$250,000	\$262,500
TOTAL:			\$262,500

Item 3. Labor - Additional Work performed at the Facility Not Included in Base Bid Item #A1:

Building	Hourly Labor Rate	Estimated Annual Hours	Annual Bid Price (labor rate x estimated hours)
ESP Corning Tower (Penthouse)	\$125	240 hours	\$30,000
ESP Corning Tower (Roof Top)	\$125	240 hours	\$30,000
ESP Health Labs	\$125	240 hours	\$30,000
ESP Agency Building #1	\$125	240 hours	\$30,000
ESP Agency Building #2	\$125	240 hours	\$30,000
ESP Agency Building #3	\$125	240 hours	\$30,000
ESP Agency Building #4	\$125	240 hours	\$30,000
Campus Building 7A	\$125	240 hours	\$30,000
Binghamton State Office Building	\$125	240 hours	\$30,000
Utica State Office Building	\$125	240 hours	\$30,000
TOTAL:			\$ 300,000

Item 4. Labor - Work Performed at Contractor's Shop:

Building	Labor Rate	Estimated Hours	Annual Bid Price (team rate x estimated hours)
ESP Corning Tower (Penthouse)	\$100	80 hours	\$ 8,000
ESP Corning Tower (Roof Top)	\$100	80 hours	\$ 8,000
ESP Health Labs	\$100	80 hours	\$ 8,000
ESP Agency Building #1	\$100	80 hours	\$ 8,000
ESP Agency Building #2	\$100	80 hours	\$ 8,000
ESP Agency Building #3	\$100	80 hours	\$ 8,000
ESP Agency Building #4	\$100	80 hours	\$ 8,000
Campus Building 7A	\$100	80 hours	\$ 8,000
Binghamton State Office Building	\$100	80 hours	\$ 8,000
Utica State Office Building	\$100	80 hours	\$ 8,000
TOTAL:			\$ 80,000

Item 5. Travel - Round Trip Transportation per Person (All Inclusive):

Location	One-Day Round Trip Travel Rate	Estimated Trips	Annual Bid Price (travel rate x estimated trips)
Albany (ESP & Campus)	N/A	20	N/A
Binghamton State Office Building	N/A	10	N/A
Utica State Office Building	N/A	10	N/A
TOTAL:			\$ N/A

Item 6. Travel - Overnight Lodging per Person (All Inclusive):

Location	Overnight Travel Rate	Estimated Nights	Annual Bid Price (travel rate x estimated nights)
Albany (ESP & Campus)	N/A	20	N/A
Binghamton State Office Building	N/A	10	N/A
Utica State Office Building	N/A	10	N/A
TOTAL:			\$ N/A

Item 7. Labor - Professional Engineer:

Building	Labor Rate	Estimated Hours	Annual Bid Price (labor rate x estimated hours)
ESP Corning Tower (Penthouse)	\$350	16	\$5,600
ESP Corning Tower (Roof Top)	\$350	16	\$5,600
ESP Health Labs	\$350	16	\$5,600
ESP Agency Building #1	\$350	16	\$5,600
ESP Agency Building #2	\$350	16	\$5,600
ESP Agency Building #3	\$350	16	\$5,600
ESP Agency Building #4	\$350	16	\$5,600
Campus Building 7A	\$350	16	\$5,600
Binghamton State Office Building	\$350	16	\$5,600
Utica State Office Building	\$350	16	\$5,600
TOTAL:			\$ 56,000

Item 8. Travel - Round Trip Transportation for Professional Engineer (All Inclusive):

Location	One-Day Round Trip Travel Rate	Estimated Trips	Annual Bid Price (travel rate x estimated trips)
Albany (ESP & Campus)	\$200	5 per year	\$1,000
Binghamton State Office Building	\$300	2 per year	\$600
Utica State Office Building	\$300	2 per year	\$600
TOTAL:			\$ 2,200

Item 9. Travel - Overnight Lodging for Professional Engineer (All Inclusive):

Location	Overnight Travel Rate	Estimated Nights	Annual Bid Price (travel rate x estimated nights)
Albany (ESP & Campus)	\$200	5 per year	\$1,000
Binghamton State Office Building	\$200	2 per year	\$400
Utica State Office Building	\$200	2 per year	\$400
TOTAL:			\$ 1,800

IFB No. 1804
 Suspended Scaffolds Operation and Maintenance Services for State Office Buildings in
 Binghamton, NY; Utica, NY; and Albany, NY

Item 10. NY Professional Engineer Certification (All Inclusive except travel expenses):

<u>Building</u>	<u>Fixed Rate</u>	<u>Estimated Number of Certifications</u>	<u>Bid Price for Contract Term (fixed rate x estimated number)</u>
ESP Corning Tower (Penthouse)	\$3,850	1	\$3,850
ESP Corning Tower (Roof Top)	\$3,850	1	\$3,850
ESP Health Labs	\$3,850	1	\$3,850
ESP Agency Building #1	\$3,850	1	\$3,850
ESP Agency Building #2	\$3,850	1	\$3,850
ESP Agency Building #3	\$3,850	1	\$3,850
ESP Agency Building #4	\$3,850	1	\$3,850
Campus Building 7A	\$3,850	1	\$3,850
Binghamton State Office Building	\$3,850	1	\$3,850
Utica State Office Building	\$3,850	1	\$3,850
TOTAL:			\$ 38,500

Item 11. Pre-Maintenance Services - Work will be done immediately at the start of the contract. Please refer to IFB 1804, Section 4.13, for details:

<u>Building</u>	<u>Bid Price</u>
ESP Corning Tower (Penthouse)	\$ 11,500
ESP Corning Tower (Roof Top)	\$ 9,480
ESP Health Labs	\$ 6,640
Campus Building 7A	\$ 19,480
Binghamton State Office Building	\$ 15,500
Utica State Office Building	\$ 12,500
TOTAL:	\$ 75,100

TOTAL FOR LOT B – ADDITIONAL SERVICES \$ 890,500
 (Items B1+B2+B3+B4+B5+B6+B7+B8+B9+B10+B11)

GRAND TOTAL BID \$ 1,039,300
 (Items A + B)

BID PROPOSAL

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 CONTRACT NO. _____
 (To be completed by Agency)

Division of Financial Administration
 Corning Tower - 40th Floor
 The Governor Nelson A. Rockefeller
 Empire State Plaza
 Albany, New York 12242

(NOTE: Four (4) Bid Proposal Forms, must be completed, signed and submitted.)

TITANIUM SCAFFOLD SERVICES, LLC agrees to perform the work required as outlined in the specifications of this IFB to provide Suspended Scaffolds Operation and Maintenance Services for State Office Buildings in Binghamton, NY; Utica, NY; and Albany, NY, for the prices indicated below:

Lot A. BASE BID

Item 1. Maintenance, Repair, Inspection, and Testing of all equipment at locations below for the period of April 1 through November 30:

Building	Monthly Bid Price	Period (4/1 - 11/30)	Annual Bid Price (monthly bid price x 8 mos.)
ESP Corning Tower (Penthouse)	\$1,636 ⁰⁰	8 mos.	\$13,088 ⁰⁰
ESP Corning Tower (Roof Top)	\$1,636 ⁰⁰	8 mos.	\$13,088 ⁰⁰
ESP Health Labs	\$1,870 ⁰⁰	8 mos.	\$14,960 ⁰⁰
ESP Agency Building #1	\$1,870 ⁰⁰	8 mos.	\$14,960 ⁰⁰
ESP Agency Building #2	\$1,870 ⁰⁰	8 mos.	\$14,960 ⁰⁰
ESP Agency Building #3	\$1,870 ⁰⁰	8 mos.	\$14,960 ⁰⁰
ESP Agency Building #4	\$1,870 ⁰⁰	8 mos.	\$14,960 ⁰⁰
Campus Building 7A	\$1,870 ⁰⁰	8 mos.	\$14,960 ⁰⁰
Binghamton State Office Building	\$2,337 ⁰⁰	8 mos.	\$18,696 ⁰⁰
Utica State Office Building	\$2,337 ⁰⁰	8 mos.	\$18,696 ⁰⁰
TOTAL:			\$153,328⁰⁰

TOTAL FOR LOT A - BASE BID \$ 153,328⁰⁰

Lot B. ADDITIONAL SERVICES

Item 1. Maintenance, Repair, Inspection, and Testing of all equipment at locations below for the period of December 1 through March 31:

PRICE IS FOR (4) SERVICES ??

Building	Monthly Bid Price	Period (12/1 - 3/31)	Annual Bid Price (monthly bid price x 2 mos.)
ESP Corning Tower (Penthouse)	\$1,636 ⁰⁰	4 mos.	\$6,544 ⁰⁰
ESP Corning Tower (Roof Top)	\$1,636 ⁰⁰	4 mos.	\$6,544 ⁰⁰
ESP Health Labs	\$1,870 ⁰⁰	4 mos.	\$7,480 ⁰⁰
ESP Agency Building #1	\$1,870 ⁰⁰	4 mos.	\$7,480 ⁰⁰
ESP Agency Building #2	\$1,870 ⁰⁰	4 mos.	\$7,480 ⁰⁰
ESP Agency Building #3	\$1,870 ⁰⁰	4 mos.	\$7,480 ⁰⁰
ESP Agency Building #4	\$1,870 ⁰⁰	4 mos.	\$7,480 ⁰⁰
Campus Building 7A	\$1,870 ⁰⁰	4 mos.	\$7,480 ⁰⁰
Binghamton State Office Building	\$2,337 ⁰⁰	4 mos.	\$9,348 ⁰⁰
Utica State Office Building	\$2,337 ⁰⁰	4 mos.	\$9,348 ⁰⁰
TOTAL:			\$76,664⁰⁰

Item 2. Material Mark-Up (the Material Percentage Mark-up shall remain fixed for the contract term):

(Example: 5% x \$250,000 = \$12,500 + \$250,000 = \$262,500)

Building	Percentage of Mark-Up	Estimated Annual Materials	Annual Bid Price
Example	5%	\$250,000	\$262,500
All Facilities Collectively	15%	\$250,000	\$287,500 ⁰⁰
TOTAL:			\$287,500⁰⁰

Item 3. Labor - Additional Work performed at the Facility Not Included in Base Bid Item #A1:

Building	Hourly Labor Rate	Estimated Annual Hours	Annual Bid Price (labor rate x estimated hours)
ESP Corning Tower (Penthouse)	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
ESP Corning Tower (Roof Top)	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
ESP Health Labs	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
ESP Agency Building #1	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
ESP Agency Building #2	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
ESP Agency Building #3	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
ESP Agency Building #4	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
Campus Building 7A	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
Binghamton State Office Building	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
Utica State Office Building	\$125 ⁰⁰	240 hours	\$30,000 ⁰⁰
TOTAL:			\$300,000⁰⁰

Item 4. Labor - Work Performed at Contractor's Shop:

Building	Labor Rate	Estimated Hours	Annual Bid Price (team rate x estimated hours)
ESP Corning Tower (Penthouse)	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
ESP Corning Tower (Roof Top)	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
ESP Health Labs	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
ESP Agency Building #1	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
ESP Agency Building #2	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
ESP Agency Building #3	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
ESP Agency Building #4	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
Campus Building 7A	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
Binghamton State Office Building	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
Utica State Office Building	\$100 ⁰⁰	80 hours	\$8,000 ⁰⁰
TOTAL:			\$80,000⁰⁰

Item 5. Travel - Round Trip Transportation per Person (All Inclusive):

Location	One-Day Round Trip Travel Rate	Estimated Trips	Annual Bid Price (travel rate x estimated trips)
Albany (ESP & Campus)	\$200 ⁰⁰	20	\$4,000 ⁰⁰
Binghamton State Office Building	\$200 ⁰⁰	10	\$2,000 ⁰⁰
Utica State Office Building	\$200 ⁰⁰	10	\$2,000 ⁰⁰
TOTAL:			\$8,000⁰⁰

Item 6. Travel - Overnight Lodging per Person (All Inclusive):

Location	Overnight Travel Rate	Estimated Nights	Annual Bid Price (travel rate x estimated nights)
Albany (ESP & Campus)	\$300 ⁰⁰	20	\$6,000 ⁰⁰
Binghamton State Office Building	\$300 ⁰⁰	10	\$3,000 ⁰⁰
Utica State Office Building	\$300 ⁰⁰	10	\$3,000 ⁰⁰
TOTAL:			\$12,000⁰⁰

Item 7. Labor - Professional Engineer:

Building	Labor Rate	Estimated Hours	Annual Bid Price (labor rate x estimated hours)
ESP Corning Tower (Penthouse)	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
ESP Corning Tower (Roof Top)	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
ESP Health Labs	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
ESP Agency Building #1	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
ESP Agency Building #2	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
ESP Agency Building #3	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
ESP Agency Building #4	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
Campus Building 7A	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
Binghamton State Office Building	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
Utica State Office Building	\$ 350 ⁰⁰	16	\$ 5,600 ⁰⁰
TOTAL:			\$ 56,000 ⁰⁰

Item 8. Travel - Round Trip Transportation for Professional Engineer (All Inclusive):

Location	One-Day Round Trip Travel Rate	Estimated Trips	Annual Bid Price (travel rate x estimated trips)
Albany (ESP & Campus)	\$ 200 ⁰⁰	5 per year	\$ 1,000 ⁰⁰
Binghamton State Office Building	\$ 300 ⁰⁰	2 per year	\$ 600 ⁰⁰
Utica State Office Building	\$ 300 ⁰⁰	2 per year	\$ 600 ⁰⁰
TOTAL:			\$ 2,200 ⁰⁰

Item 9. Travel - Overnight Lodging for Professional Engineer (All Inclusive):

Location	Overnight Travel Rate	Estimated Nights	Annual Bid Price (travel rate x estimated nights)
Albany (ESP & Campus)	\$ 200 ⁰⁰	5 per year	\$ 1,000 ⁰⁰
Binghamton State Office Building	\$ 200 ⁰⁰	2 per year	\$ 400 ⁰⁰
Utica State Office Building	\$ 200 ⁰⁰	2 per year	\$ 400 ⁰⁰
TOTAL:			\$ 1,800 ⁰⁰

Item 10. NY Professional Engineer Certification (All Inclusive except travel expenses):

<u>Building</u>	<u>Fixed Rate</u>	<u>Estimated Number of Certifications</u>	<u>Bid Price for Contract Term (fixed rate x estimated number)</u>
ESP Corning Tower (Penthouse)	\$ 4,200.00	1	\$ 4,200.00
ESP Corning Tower (Roof Top)	\$ 4,200.00	1	\$ 4,200.00
ESP Health Labs	\$ 4,200.00	1	\$ 4,200.00
ESP Agency Building #1	\$ 4,200.00	1	\$ 4,200.00
ESP Agency Building #2	\$ 4,200.00	1	\$ 4,200.00
ESP Agency Building #3	\$ 4,200.00	1	\$ 4,200.00
ESP Agency Building #4	\$ 4,200.00	1	\$ 4,200.00
Campus Building 7A	\$ 4,200.00	1	\$ 4,200.00
Binghamton State Office Building	\$ 4,200.00	1	\$ 4,200.00
Utica State Office Building	\$ 4,200.00	1	\$ 4,200.00
TOTAL:			\$ 42,000.00

Item 11. Pre-Maintenance Services - Work will be done immediately at the start of the contract. Please refer to IFB 1804, Section 4.13, for details:

<u>Building</u>	<u>Bid Price</u>
ESP Corning Tower (Penthouse)	\$ 15,200.00
ESP Corning Tower (Roof Top)	\$ 18,000.00
ESP Health Labs	\$ 12,100.00
Campus Building 7A	\$ 27,000.00
Binghamton State Office Building	\$ 23,500.00
Utica State Office Building	\$ 19,500.00
TOTAL: \$ 115,300.00	

TOTAL FOR LOT B - ADDITIONAL SERVICES \$ 981,464.00
 (Items B1+B2+B3+B4+B5+B6+B7+B8+B9+B10+B11)

GRAND TOTAL BID \$ 1,134,792.00
 (Items A + B)