

Official Responses to Inquiries

Question Number	IFB Document Name	Document Section (Name or Number)	Inquiry	Response
1	General	General	Who are the current/incumbent vendors?	There are three: Correct RX Pharmacy Services, Inc., HealthDirect Institutional Pharmacy Services, Inc., and Med World Acquisition Corp.
2	General	General	Regarding the current contract, can you provide the current discounts to AWP for brand name, generic, high tier, and OTC products along with the dispensing fees per region? If not, can you direct bidders to where that information can be obtained?	The current award can be found at: http://www.ogs.ny.gov/purchase/spg/awards/1020121755CAN.HTM Note that the current contracts do not include a High Cost Tier and they contain a different pricing structure than this solicitation.
3	General	General	Can you provide a list of all correctional facilities by region that utilize the current contract for inmate medication dispensing and pharmacy services?	OGS is unable to provide that information.
4	General	General	Can you provide a list of all departments of health by region that utilize the current contract for medication repackaging services?	OGS is unable to provide that information.
5	General	General	For each region, what is the average dollar amount spent per facility per month on prescriptions dispensed to inmates housed in correctional facilities that utilize the current contract?	OGS is unable to provide that information.
6	IFB Main Document	General	We would like to see a breakdown of the facilities by region and by county as well as the number of consumers within each facility that we would be serving.	See Section 1.2, Estimated Spend and Quantities. Contracts resulting from this IFB will be indefinite delivery, indefinite quantity (IDIQ). OGS is unable to provide the requested information.
7	IFB Main Document	General	How many vendors do you intend to award per region or area?	See Section 4.1 Method of Award. Each of the five (5) Lots may receive up to two awards.
8	IFB Main Document	Section 3.1B Notice to Bidders	Will one vendor be awarded all 5 lots or will this be broken down?	See Section 4.1 Method of Award. Each of the five (5) Lots may receive up to two awards.
9	IFB Main Document	General	To ensure the safety of NY State residents and inmates, will you require a vendor to label each individual bubble of a blister card with the medication's name and strength, lot number, expiration date, and manufacturer's name so that the vendor can safely accept and process medication returns for credit?	Authorized Users require that the Contractor label the back of a "bingo" or "blister card" with the prescription label that includes the medication name, strength, lot number, expiration date and manufacturer's name but do not require each bubble or blister to be imprinted with that information. Authorized Users require that the drug has to be identified up to the point of administration. While having this information on each individual blister or bubble aids in meeting the requirement, it is not required by policy or regulation. For further information see Section 6.6, Packaging. Vendors must process returns for credit in accordance with the contract and cannot require that each bubble be labeled in order to process a credit.
10	IFB Main Document	General	If a bidder can offer value-added services beyond those required in the solicitation, will those services be considered during the evaluation in determining an award?	See Section 1.1, Scope and Section 4.1, Method of Award. No, offers of additional services will not be considered in the award process. Lots will be awarded on the basis of lowest price to responsive and responsible Bidders.

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11	IFB Main Document	General	Should any value-added services be included in the exceptions area of the vendor's proposal?	See Section 1.1, Scope and Section 4.1, Method of Award. No, offers of additional services will not be considered in the award process. Lots will be awarded on the basis of lowest price to responsive and responsible Bidders.
12	IFB Main Document	General	Do we need to provide any ancillary items, carts, consultants, etc.?	See Section 1.1, Scope. This IFB is only for Pharmaceuticals - Individual Prescriptions. This IFB does not include ancillary items (carts) nor does it include consulting services.
13	IFB Main Document	General	Our pharmacy currently services various entities in a single county. To be considered for this bid, do we need to agree to service all facilities including jails, detention centers, etc., in the region that we bid on, or can we choose to continue servicing only the facilities that we now serve?	See Section 6.22, Extension of Use. The bidder must be able to service any Authorized Users in the region(s) included in their bid.
14	IFB Main Document	General	Is the contract binding?	Yes, an executed contract is binding.
15	IFB Main Document	General	Are all Authorized Users required to use the awarded contractor for their region?	Not all Authorized Users will be required to use the resulting centralized contracts. Use of the resulting contracts will be governed by State Finance Law, General Municipal Law, and each Authorized User's policies and procedures.
16	IFB Main Document	Section 4.1 Method of Award	If awarded a contract for a region, is the pharmacy obligated to cover the entire region?	See Section 6.22, Extension of Use. The bidder must be able to service any Authorized Users in the region(s) included in their bid.
17	IFB Main Document	Section 4.1 Method of Award	What is breakdown of spend by lot and product mix?	See Section 1.2, Estimated Spend and Quantities. Contracts resulting from this IFB will be IDIQ. OGS is unable to provide the requested information.
18	IFB Main Document	Section 4.1 Method of Award	What is data on controlled substances filled by lot?	See Section 1.2, Estimated Spend and Quantities. Contracts resulting from this IFB will be IDIQ. OGS is unable to provide the requested information.
19	IFB Main Document	Section 4.1 Method of Award	What is data on compounding filled or performed by lot?	See Section 1.2, Estimated Spend and Quantities. Contracts resulting from this IFB will be IDIQ. OGS is unable to provide the requested information.
20	IFB Main Document	Section 4.1 Method of Award	In Section 4.1, Method of Award, the IFB includes a sample calculation for Lot V. The resulting calculations appear incorrect, is this the case?	The example shown does include calculation errors. The IFB has been corrected and a new version is posted to our website. The new version is dated 05/26/2015. Refer to the Method of Price Evaluation. Awards will be made based upon lowest Grand Total.
21	IFB Main Document	Section 4.1 Method of Award	In Section 4.1, Method of Award, the example calculation uses a weight of \$100,000,000 for the High Cost Tier, but the Method of Price Evaluation for Lot V indicates that a weight of \$50,000,000 will be used for Lot V. Which is correct?	The example shown includes errors. The weight for the High Cost Tier should be \$50,000,000. The IFB has been corrected and a new version is posted to our website. The new version is dated 05/26/2015.
22	IFB Main Document	Section 5.2 High Cost Tier	Is the high cost tier limited to only Hepatitis C therapeutic area products?	See Section 5.2, High Cost Tier. At this time only the drugs named in Section 5.2 are included. However, OGS reserves the right to make changes to the drugs included in this tier, as the market dictates in accordance with Section 5.2.
23	IFB Main Document	Section 5.2 High Cost Tier	What is the historical data on high cost tier products?	OGS does not have historical data for the High Cost Tier. This Tier is not on the current contract.

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24	IFB Main Document	Section 5.2 High Cost Tier	What is the criteria for inclusion and/or exclusion for high cost tier products?	See Section 5.2, High Cost Tier. OGS will add to the High Cost Tier drugs that come to market priced similarly to the existing drugs in the High Cost Tier.
25	IFB Main Document	Section 5.2 High Cost Tier	What is the price threshold that will cause a drug to be added to the High Cost Tier?	See Section 5.2, High Cost Tier. OGS will add to the High Cost Tier drugs that come to market priced similarly to the existing drugs in the High Cost Tier.
26	IFB Main Document	Section 5.2 High Cost Tier	Can you send us the full list of all the specialty drugs for inclusion in bid?	Specialty Drugs are not defined in this IFB.
27	IFB Main Document	Section 6.15.1 Questionnaire	Must we submit a Vendor Responsibility Questionnaire prior to bid submission or can this be done after the bid opening?	See Section 3.5, Format and Content of Bid Submittal. The Vendor Responsibility Questionnaire should be completed prior to bid submission and either 1) Certification of online completion OR 2) Paper Questionnaire is to be provided.
28	IFB Main Document	Section 6.25 Poor Performance	Is an Authorized User entitled to not use the contracted pharmacy(ies) for their Region due to poor performance from that pharmacy?	OGS and the Authorized Users will be able to avail themselves of all rights and remedies afforded to them under the contract, including Appendices A and B, and at law and equity in instance of poor performance.
29	IFB Main Document	Section 6.3 Product Returns/Exchanges	If an authorized user schedules a delivery of refrigerated medication and fails to be available to receive the delivery is the vendor still responsible for the medication cost?	See Appendix B, Section 36, TITLE AND RISK OF LOSS. Pursuant to that provision, the vendor would still be responsible until the Authorized User accepts the medication.
30	Attachment 1	General	Are vaccines and IV medications included as part of the bid? If yes, are vaccines and IV medications to be priced at the Brand and Generic discounts specified in Item 1 & 2 for Lots I,II,III,IV,and V?	IV medications/infusions are outside the scope of this bid. Vaccines are available through other centralized contracts and are usually not procured on an individual basis. There may on occasion be a need for a vaccine to be purchased by an individual prescription utilizing the Individual Prescription contract. Vaccines will be discounted with the Brand Discount.