

**NEW YORK STATE  
OFFICE OF GENERAL SERVICES  
NEW YORK STATE PROCUREMENT  
Notification to Prospective Bidders for Safety Equipment and Products for Transportation and Public Works  
Covering PR #22732, 22733 & 22734**

**This is NOT a Solicitation**

**Note:** Since this Notification to Prospective Bidders is intended only to provide information to prospective bidders for **Safety Equipment & Products for Transportation and Public Works**, and shall not result in a procurement contract, it does not fall under the requirements of State Finance Law §§139-j and 139-k (the Procurement Lobbying Law) and there is no restricted period.

The Office of General Services, in conjunction with the Strategic Sourcing Team, is issuing this announcement to notify prospective bidders for **Safety Equipment and Products for Transportation and Public Works** of solicitations that are planned for the future. Estimated time frames for the release of these solicitations are provided below. As mentioned in Governor Andrew M. Cuomo's October 12<sup>th</sup> 2011 press release, which can be found at the following site: <http://www.governor.ny.gov/press/10122011ImproveGovernmentEfficiency>, Governor Cuomo has initiated sweeping changes to the state government procurement process that focus on implementing best practices and identifying opportunities for savings. The upcoming solicitations will be a part of this effort.

Prospective bidders are strongly encouraged to review the information below and begin preparations in anticipation of the solicitations:

OGS will be consolidating a number of current and previous award groups into four (4) categories to be advertised separately in future solicitations. These awards were previously titled under headings "Traffic Safety Equipment", "Traffic Safety Products" among others. Going forward the categories will all be found under a single group number and heading: **Group 38650 - Safety Equipment and Products for Transportation and Public Works**.

1. The first category is **Crash Mitigation**. This category, previously found under groups 32000 and 38614, will contain the following subcategories: Guide & Bridge Rail systems, End Sections, Crash Cushions, Attenuators, Barricades and Accessories. OGS anticipates releasing a solicitation within the next three to four weeks covering this category.

2. The second category is **Roadway Detail**. This category will contain the following subcategories: Traffic Paint, Glass Spheres, Pavement Markers, Pavement Marking Materials, Pre-formed Plastic Legends & Thermoplastics. These items have previously been bid under groups 38602, 38604 and 38625. The first letting of this category will not contain Traffic Paint, as paint is currently under contract into 2016. The initial offering will only be for the other stated subcategories and will have a term date set to match the February 29<sup>th</sup>, 2016 term currently found on the current Traffic Paint award (22360). The second letting of the category in the fall of 2015 will integrate paint into the group and subsequent awards will contain the complete category. The first IFB will follow the Crash Mitigation Bid.

3. The third category is **Signage**. Previously under groups 37829, 38612, and 38625, this category will contain the following subcategories: Temporary/Portable Signs (Roll-up & Rigid) for Construction Zones, Emergencies, Incident & Traffic Management; Sign Stands, Reflective Materials and Tapes, Sign Making Supplies, Sign Posts, Post Delineators, Equipment, Accessories and Hardware. This solicitation is expected to be released later this year.

4. The fourth category is **Traffic Calming Products**. This category will contain the following subcategories: Traffic Cones, Channelizing Drums and other items currently available under group 38612, contract award 22343 covering TRAFFIC SAFETY PRODUCTS - (Traffic Calming Equipment & Accessories, including Traffic Cones, Delineators, & Channelizers). This grouping is substantially the same as what is currently awarded, and may not undergo any additional revisions until the procurement cycle for the current award moves closer to its term date of February 29, 2016.

Vendors registered to receive notifications from the NYS OGS Online Bidder Notification Service are advised to visit the service webpage at <https://online.ogs.ny.gov/vendorregnet/Default.aspx> to verify your registered information. New vendors are encouraged to register for automatic solicitation notifications at this same page. The notifications for all of the solicitations noted above will be posted to all of the class codes previously used in the solicitations for each of the individual sub categories. New participants in the Bidder Notification Service should register using class code #46.

Prospective bidders should expect to see a different bid format than what was used in the past. Although still somewhat paper based (the bid document will require printing as well as notarized signatures on various pages), there will be submission of information digitally, using formatted Excel® spreadsheets, Word Documents and Pdf Pages. The solicitation will contain multiple sections, with each section to be individually downloaded from the OGS Website. The OGS Bidder Notification Service and the NYS Contract Reporter will contain links to the OGS Websites' Bid Calendar where you will find the main link to the bid page and to the additional links for each section of the bid.

**The pricing model will be different from that used in the past.** Bidders will be asked to **price a list of core products** within lots and supplement that core list with the Bidder's **Commercial Price List** from which Bidders will offer a discount off of their list prices for any other items the contract user may need to obtain. *(We consider a "Commercial Price List" to refer to a set of prices from which a Bidder offers items for sale that is comprehensive, published (either in hard copy, in electronic form, or posted on-line), regularly maintained, and contains non-discounted and non-NYS specific prices. Note however, that should your product line contain PRODUCTS specifically developed for use in New York State by a NYS Agency or Authority, the use of an item designation containing "New York" or "NYS" etc. will be allowed.)*  
**Prospective Bidders will be required to have a Commercial Price List in place at the time of bid as a condition to participating in the solicitations.**

Please direct any questions about this notification to **PS\_LG\_TrafficSafety@ogs.ny.gov**. by the close of business on **August 26, 2013**.

**Thank you.**