

Responses to Bidder inquiries

No.	IFB Document Name	Document Section (Name or number)	Question	Response
	Attachment 1 - Price Pages		What are the 17 regions?	Please refer to the "Lots 1-3 Region List" tab in Attachment 1 - Price Pages for a listing and corresponding map of all regions.
	Attachment 1 - Price Pages		Can these bids be separated or is it all done under one contract?	For Lots 1-3 one Bidder will be awarded per geographic Region. For Lots 4-9 one Bidder will be awarded per County. In the event that the same Bidder is awarded multiple Lots, Regions or Counties, the awards will be combined into a single Contract.
			How often is reporting required for contract purchases?	In accordance with Section 7.30 and Attachment 7 - Report of Contract Usage, reporting will be required quarterly.
			With the multiple OPIS posting locations, has thought been given to annualize the price used, rather than using the OPIS price at a fixed point in time and place?	OGS declines to make the requested change. However, a fixed OPIS posting location has been designated for each region.
			If for 4 different counties, a bidder bid each county at a different price, what price will be used to evaluate and what price will be used in the resulting contract.	In accordance with Section 6, Method of Award/Evaluation Process, if a Bidder bids individual Per County pricing, a weighted average will be used for evaluation purposes. If the Bidder is awarded a contract using its individual Per County pricing, the individual County pricing will apply to each County.
			Will bidders be contacted verbally or electronically for the best and final offer process?	In the event OGS conducts a Best and Final Offer, Bidders will be asked to complete a Best and Final Attachment 1 - Price Pages in Microsoft Excel format.
			Will the current lowest price be provided to the bidders when contacted for a best and final offer?	In the event that a Best and Final Offer is conducted, it is likely that the current lowest price would be provided to Bidders.
			Any thought on including BQ 9000 certification for biofuels in requirements? An external biodiesel board handles this certification.	OGS declines to make the requested change at this time.
	Attachment 1 - Price Pages	Lot # 1	What is the combined price per gallon? We are interested in supplying one price for MT and one price for TW not combined?	The Combined Bid Price per gallon is a weighted average used for evaluation purposes only. A Bidder's MT and TW prices will apply separately on any resulting contract.
	IFB_Main	Pricing	Please clarify that for each region we have to supply a price for both MT and TW deliveries for that region. Typically we only do TW deliveries for several counties. If we don't have TW deliveries available for a particular county this means we can't bid on the MT business?	Yes, a Bidder must supply a price for both MT and TW for each Region bid except for Regions where there are no filed requirements for TW. Please see Attachment 1 - Price Pages for filed requirements.
	Attachment 1 - Price Pages	Volumes	What are the estimated annual volumes for each region/county? In the past this information was provided to the Bidders.	The filed requirements in gallons for each Region/County are provided in Attachment 1 - Price Pages.

	Attachment 1 - Price Pages	Lot # 4	Ulster County was awarded # 6 0.3% in 2011 - 670,000 gallons. Ulster County # 6 oil 0.3% B2 is not in the 2013 bid. Please review and advise.	There are no current filed requirements for these fuel grades in Ulster County.
	Attachment 1 - Price Pages	Lot # 5	Chemung, Clinton, Oswego, Rensselaer and Washington county was awarded # 6 0.5% in 2011. These counties in total award estimate was 4,210,000 gallons. These counties are not listed in the 2013 bid. Please review and advise.	Please see the revised filed requirements in Attachment 1 - Price Pages and the Delivery Schedules. Washington County has filed requirements for #6 (0.5%). There are no current filed requirements for this fuel grade in the other counties mentioned.
	Attachment 1 - Price Pages	Lot # 6	Kero (Heating) - are these MT or TW deliveries	For Lot 6 - Kero (Heating), a Bidder must provide a single price per gallon for orders of all sizes. MT and TW deliveries are not separately designated.
			I was attempting to submit a bid for #6 Oil for region 16 and it appears that the spreadsheet is not allowing me to put a price. Can you please let me know if indeed we will be able to bid for #6 Oil.	For all #6 Oil Lots (4, 5, and 7) a Bidder must first select "YES" in the "County Bid" column before pricing is entered in the "Price Per Gallon MT" column. Please note that a Bidder will be prohibited from entering pricing for a Region or County until they have selected "YES" in the corresponding "Region Bid" or "County Bid" columns.
	RFP_Main	Section 3.3 Opis Postings 5.	Your pricing under Utica, NY location for #2 is incorrect. You list the average price as \$3.6943. The price for 3/14/13 under the Utica, NY location for #2 in the Oil Price Journal was 314.85-319.65, an avg posting of 3.1725. It looks as if you posted the Kero price for that day under both headings fo #2 and Kero (Heating).	OGS acknowledges that the price for #2 for Utica is incorrect. Please see the corrected IFB and Attachment 1 - Price Pages dated 5/29/13.
	Attachment 4 - Price Pages		We think the change to require one vendor to deliver tankwagons and tractor trailer is a mistake which will cost the state more money. We anticipate there will be less bidders this year because of this. This bid should be separated into the two truck sizes as it always was in the past.	OGS declines to make the requested change.
	RFP_Main		Page 23 of 53 has a math error in the example for section 6.2.2.1. The County 2 Combined Bid Price is wrong (the weighted average of 4.50 and 4.40 cannot be 4.29). I believe the correct Total Bid Price should be 4.42. You have unnecessarily complicated the process so that even you are confused by the math. Please consider reverting to the simpler (and I believe more cost effective) methodology you have been using for many years.	OGS acknowledges this error in the example calculation. Please see the revised IFB document dated 5/29/13.
	RFP_Main		Sections 7.15 (pg 33) and 7.19 (pg 34) state MT minimum delivery size of 5500 gals. Facilities with large tanks (i.e. 10,000 and up) should be required to take at least 7500 gallons. Since bidders have no idea what the ordering practices of each facility are we can't estimate freight costs accurately if facilities are allowed to order only 5500 gals into a 20,000 gal tank, for example. Deliveries of only 5500 gals are much more expensive and should be limited to only sites with 8000 gal tanks. (This has been a big problem with some of the non-state agencies.)	OGS declines to make the requested change at this time.

	General	Delivery Points	A number of locations are currently receiving 2-MT B5 or 2 MT B20, yet there are no requirements for those items shown in the current IFB. For example, under State Agencies, Dutchess County, Page 20 NYS DOCCS Green Haven CF Power House the product is shown as 2-MT, yet in teh description section under the contact name it states "B5 Nov until Feb, B20 Mar until Nov". A number of other correctional facilities throughout the state also use 2_MT B5. Are the delivery point schedules correct?	There are no filed requirements for these fuel grades at this time. Please note that updated delivery shedules have been posted.
	RFP_Main	Section 1.1 Overview and Scope, Table 1, page 8	Lots 1 - 3 contain both MT and TW deliveries, and require bidders to bid on both methods of delivery. Past bids have allowed bidders to bid seperately on MT and TW deliveries. Some bidders cannot deliver both MT and TW in all areas. The current method of bidding will decrease the number of companies that can bid. Request NYS chnage the method of bidding to allow separate bids/awards for MT and TW.	OGS declines to make the requested change at this time.
	RFP_Main	Secton 3.3 OPIS Posting Location	Allows bidders to select the OPIS posting City. The Diesel IFB was changed to assign a specific OPIS City for each Zone/County. Will that be done for this IFB also?	Yes, a fixed OPIS posting location has been designated for each region.
			Within the scope of NYS OGS's IFB #22685, due June 11, 2013, with today being the closing date for inquiries, Mesa BioEnergy Supply, LLC., would like to ask if our product would be an acceptable replacement for the heating fuel oils requested in this IFB, grades #2, #4, #6 and the associated B2 and B5 biofuel mixes. Our product is renewable biofuel commonly known as Pyrolysis oil or Renewable Fuel Oil, with ASTM designation of D7544.	No, Pyrolysis Oil or Renewable Fuel Oil meeting the requirements of ASTM D7544 is not an acceptable replacement for heating fuel oils on this contract. In accordance with Section 1.3 of the IFB all products provided shall be homogenous fuel oil, kerosene or Bio-fuel blends suitable for burner appliances, and they shall conform to the requirements of ASTM D396 (Fuel Oil), ASTM D3699 (Kerosene), or ASTM D6751 (Bio-fuels).
			For the Fuel oil bid # 22685 do you plan on changing the OPIS posting locations from a free form selection (Albany, Buffalo, Syracuse, Utica Newburg, Long Island) to a fixed city posting based on Region like you have set up for the ULSD on road fuel bid ?	Yes, a fixed OPIS posting location has been designated for each region.
			Will you be extending / moving back the Bid Opening date from June 11th since the ULSD bid opening date was moved back to June 5th from May 29th	OGS declines to make the requested change.