



NEW YORK STATE
OFFICE OF GENERAL SERVICES
On Behalf of the
DEPARTMENT OF TRANSPORTATION

**REQUEST FOR INFORMATION #1774
FOR THE DISPOSITION OF SURPLUS NEW YORK STATE TRAIN CARS & PARTS**

Issued: August 1, 2012
Response Deadline: August 31, 2012

On behalf of the New York State Department of Transportation (DOT), the Office of General Services (OGS) requests (i) expressions of interest and (ii) information from potential buyers of certain State surplus personal property consisting of trains and associated parts that were part of a defunct high speed rail program.

Purpose and Objective

The purpose of this Request for Information (RFI) is to acquire information regarding possible options and solutions available in the marketplace for optimal disposition of certain State surplus personal property consisting of trains and associated parts. New York State will use the information received from this RFI to review the available options and solutions to develop a disposition strategy. Interested parties who wish to participate in this information gathering process are encouraged to attend the public inspection and respond to the RFI. Disposition of the property should be concluded by December 31, 2012.

It is the objective of this RFI to:

- Develop a general understanding of the potential types of buyers for this surplus personal property.
- Develop a general understanding of the methodologies for establishing the potential value of this surplus personal property.
- Obtain feedback on how New York State should structure the disposition of this surplus personal property, including: public and private sector buyers; possible future use for the trains and associated parts; used rolling stock marketplace and operational practices; valuation and pricing models; and marketing ideas.
- Perspective of interested parties on such disposition methods.

General Description of Surplus Personal Property

Train sets in various stages of disrepair and assorted train parts, including: transmissions, electric generators, HVAC systems, seat frames, cushions and upholstery, wheels and brake rotors, windows, molds, doors, flooring, panels, truck frames, coach truck assembly, and assorted parts.

Public Inspection

Interested parties intending to submit a response to this RFI are encouraged to attend each of the site visits to view the surplus personal property. The surplus trains are located in New York State at the Scotia Industrial Park and the associated parts are at the Rotterdam Industrial Park and the DOT Residency. Site visits will be held at each location on August 10 and 20, 2012. Each site visit will begin at 10:00 a.m. at the Scotia Industrial Park (trains), Route 5, Scotia, then proceed to the Rotterdam Industrial Park (associated train parts), Building 533, Schenectady, at 11:45 a.m. and conclude at the DOT Residency, 308 Chrysler Avenue Extension, Schenectady. To register for the site visit, interested parties should pre-register with the New York State Department of Transportation by calling 518-457-6445 or emailing to dot.sm.mo.facilities.management@dot.ny.gov at least 24 hours in advance of the site visit. Valid photo identification acceptable to DOT may be required. General inquiries will be addressed at the site visit and may also be addressed by contacting Dave Dalbec or Mark Reuss at 518-457-6445 or emailing them at David.Dalbec@dot.ny.gov or Mark.Reuss@dot.ny.gov.

RFI Response Content

OGS is requesting parties interested in the disposition of the surplus personal property to submit a response to this RFI. Parties interested in any portion of the allotment of the property are encouraged to submit a response to this RFI. The following items must be provided in the response:

- Contact Information – Provide the name and address of the company/firm and contact information of the CEO and RFI contact person including mailing address, telephone number and email address.
- Company Background – Describe the company/firms current business operations and provide the SIC Code. Provide a summary of specific experience and qualifications in the subject matter of this RFI.
- Expression of Level of Interest – Describe the level of participation anticipated by the company/firm including thoughts on any particular items and future uses. **An expression of interest does not provide a respondent to the RFI with an exclusive opportunity to participate in the proposed disposition.**
- Marketplace – OGS is requesting responders of the RFI provide a brief description of their perspective of the current marketplace for used rolling stock and associated parts.
- Property Value – OGS is requesting that responders of the RFI provide information regarding proposed options and solutions to establish the value of the surplus trains and associated parts. Describe potential methodologies, valuation and pricing models to determine the value of the surplus personal property to be offered including the rationale for the proposed methodology and why the methodology would be in the best interest of New York State. Provide examples of where such methodology has been successfully implemented.
- Disposition and Marketing Opportunities – OGS is requesting responders of the RFI provide their perspective of a disposition offering for the surplus personal property and recommendations of potential disposition structures and opportunities as well as potential marketing ideas for the disposition of the property.

OGS encourages the submittal of supplemental information that provides additional options and solutions available in the marketplace for optimal disposition

RFI Submission Information

This is not a Request for Proposal (RFP). A response to the RFI does not bind or obligate the responder, OGS, or DOT to any agreement for provision or procurement of services referenced.

One original and one copy of the response to the RFI should be submitted along with a cover letter on the responder's official business letterhead. **The response is requested on or before 4:00 p.m. on August 31, 2012 via mail delivery service or hand delivered to Katrina Trefiletti, New York State Department of the Office of General Services, 41st Floor, Corning Tower, Empire State Plaza, Albany, NY 12242.** Responders mailing their responses should allow sufficient mail delivery time to ensure receipt of their response by the deadline.

Inquiries regarding the RFI can be addressed by contacting Gail Hammond or Dan Brown at 518-474-3899 or via email at Gail.Hammond@ogs.ny.gov or Daniel.Brown@ogs.ny.gov.